ARCHITECTURAL RECORD

12/1994

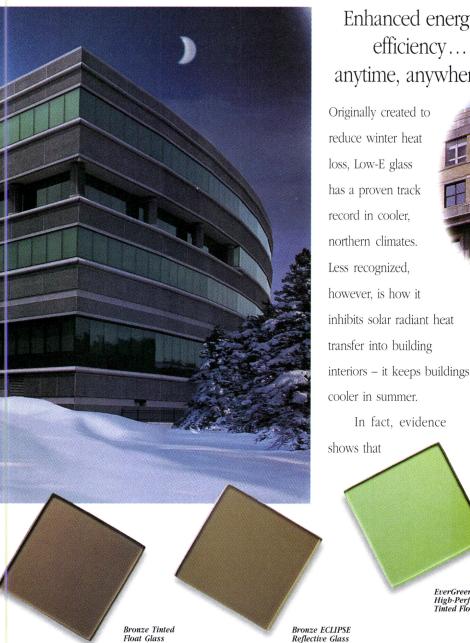
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Bold Stroke at Glenwood Canyon

The creative role of design in resolving great controversies is one of the more inspiring aspects of our calling. The Glenwood Canyon interstate highway project, described in the June 1994 issue of RECORD ("Take the High Road," pages 112-115), is a superb illustration of this role. However, the article does not acknowledge the full impact of the architect, who not only led the design team, but (well before the formal design process started) forged the very concept that made this solution possible.

Though the RECORD article begins the story in 1976, when Edgardo Contini (of Gruen Associates) and Joseph Passonneau (representing DMJM) were selected to lead the team that was to design this segment of the interstate system, the true origins of this innovative design go back to 1973, when the Colorado DOT held a competition among four engineering firms to break a long impasse between the state engineers and the environmentalist lobby.

I remember sitting in the crowded Glenwood Springs high school gymnasium, watching the first public presentation of the four schemes. Three were fairly conventional—separating the east and west roadways, for example, or a double-deck scheme that solved an acoustical problem by creating a massive visual one. On the other hand, the fourth concept, presented by Edgardo Contini, was bold and new. Indeed, it took our breath away. It was Contini who proposed the lifting up of selected portions of the highway onto (and into) the canyon walls, thereby preserving the valley floor where it was most threatened.

The combination of viaducts and tunnels, a hundred feet in the air, was inherently exciting. He showed us examples of such highways already built in Austria and Italy. I was reminded of an image from my childhood—the mountain highway in the Futurama by Norman Bel Geddes at the 1939 World's Fair in New York.

Contini recognized the heavy cost of this approach. In what he referred to as the "diplomacy of design," he developed criteria to designate those areas (mostly at the center of the canyon) where the steep walls and narrow valley justified this greater investment.

The impact of Contini's presentation on the crowd in that gymnasium was immediate and electric—at last here was an idea that met the challenge in a decisive and even beautiful way. His superb drawings, models, and sketches were examined and pored over, and he was besieged by questions and expressions of support.

It was instantly clear that, if DOT was to get Interstate 70 through the Glenwood Canyon, Contini's scheme, in some form, would have to be followed. Contini was asked to join forces with an engineering firm with DOT experience—first with HNTB and later with a broader coalition including DMJM/Passonneau as co-architects.

That evening 21 years ago was one of those wonderful moments in the history of the design profession when one of its practitioners had, by a bold, simple stroke, broke through a long impasse, providing an exciting new opening where previously all doors were shut. Paul Willen, Architect Chappaqua, New York

January 13-15

Art Deco Weekend in Miami Beach includes a lecture series and walking, trolley, and bicycle tours of Tropical Art Deco architecture. Call George Neary, 305/672-2014 for details.

Through January 29

Exhibition on architect Richard Henriquez and his work, including his "Memory Theater" pavilion of objects he has collected and created. Canadian Center for Architecture. 514/939-7000.

Competitions

• National Institute for Architectural Education is accepting entries for the following student design competitions: Dinkeloo/ AAR Traveling Fellowship-\$7,000 for four months of travel, of which \$3,500 is applied to two months at the American Academy in Rome. Entry deadline: March 1, 1995. Paris Prize: "Engaging the Edge"—Supplemental proposals for Manhattan's Hudson River Waterfront, Entry deadline: May 12, 1995. Universal Design Competition: "Challenged Ground"—Urban Housing and Community Outdoor Space on the Lower East Side of Manhattan. Entry deadline: June 8, 1995. Write NIAE, 30 West 22nd Street, New York, NY 10010 for entry forms and details, or call 212/924-7000; fax 212/366-5836.

- Entry forms for the Benedictus Awards for outstanding architectural projects with laminated glass are available from AIA (202/393-5247), ACSA (212/785-2324), UIA (011/331-4524-3688). Deadline: April 4, 1995.
- Design competition entries for the development of the Korean American Museum of Art and Cultural Center, Los Angeles, are due February 22, 1995. Fax 213/933-4766 for information.
- Gypsum Association "Drywall Construction Awards" entries are due December 31, 1994. Call 202/289-5540 for details. ■

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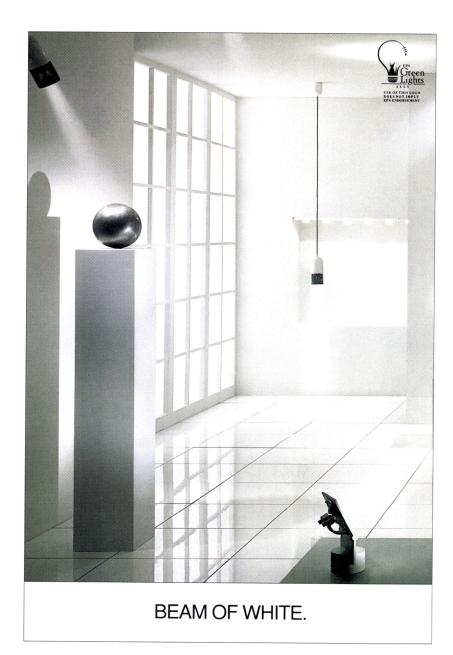
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Next month

Building features include work by Norman Foster, Patkau Architects, Arquitectonica, and Richard Raugh.

Building Types Study topic is Multi-family housing.

Also in January:

In The Profession

- Indicators
- Agenda: Justifying Green Architecture
- Fundamentals: Cast-in-Place Concrete
- •Assisted Housing: Coping with

How to Use This Directory Issue 79	Sources of architectural building materials are listed following Sweet's Data Filing Format classification system
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Division 4 Masonry 105	
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ARCHITECTURAL RECORD Editorial

Building Product Industry at Crossroads

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PRINTED IN U.S.A.

RECORD readers receive a special bonus this month with the first-time publication of this desktop directory/guide issue to building product manufacturers. It's designed to serve you for the whole of 1995 as a comprehensive reference to building product manufacturers and their products. Organized on the Sweet's 16-category product classification system, each of over two thousand manufacturers is identified by name, address, contact, and telephone and fax numbers, along with indexes that also allow you to enter the directory by product type or by name of manufacturer. You'll find its greatest value at the stage in product selection when you need a first cut at a listing of manufacturers in a specific product category (see "How to Use This Directory" on page 79). [The Directory takes up most of this issue but not all; you'll find design news, a six-page feature on useful information sources, the monthly market Indicators page, RECORD's annual editorial index—as well as this column—in the front part of the volume.]

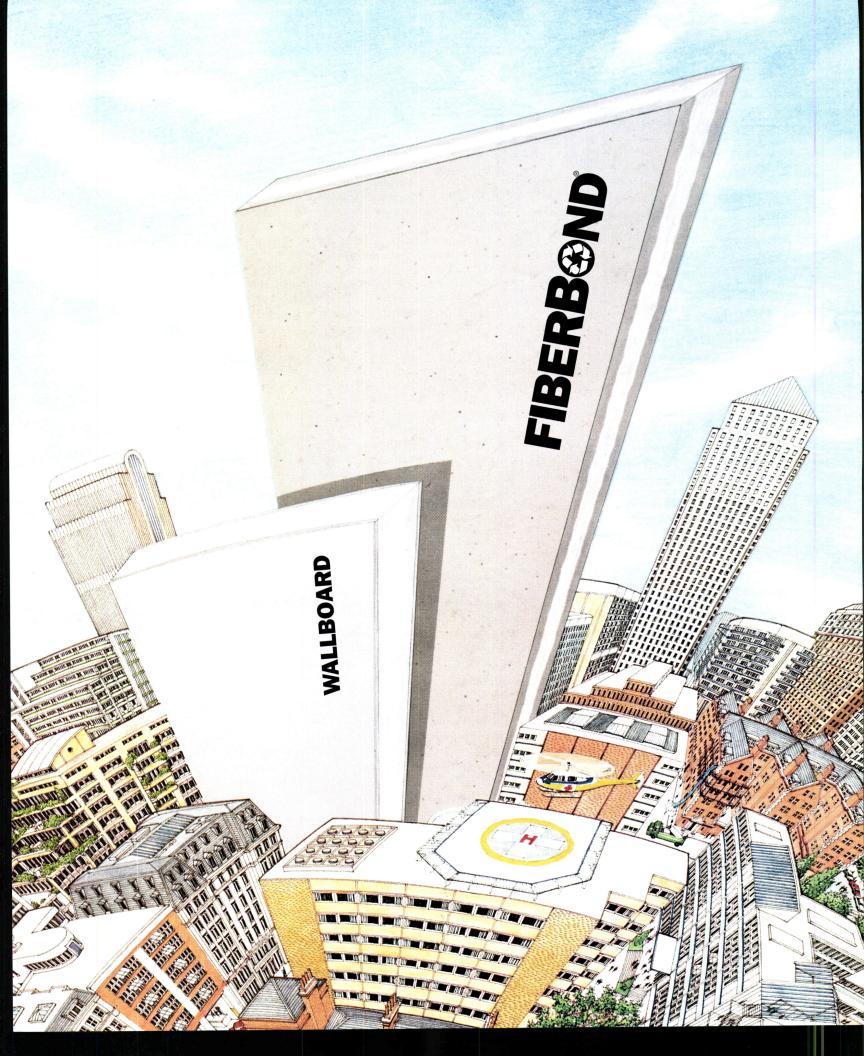
Total immersion in preparing this directory prompted the editors to reflect on the changing state of the building product manufacturing industry. Here are some items:

- Consolidations have reduced the numbers of companies serving the industry, reducing the level of marketing dollars.
- •To cut costs in a tight economy, companies are cutting back on direct sales representation, and relying instead on other conventional and non-traditional routes to reach the specifier—trade shows, business advertising, direct mail, catalog services, and a range of electronic media.
- For their part, architects and other design professionals, their staffs depleted by the recession and depressed fees, no longer able to rely on a sales rep at their beck and call as before, and lacking time to keep track of new product brochures and samples, are looking to consultants who organize product information either within each firm, or at regional product information resource libraries linked to offices by fax or modem.
- •The building-product market is becoming more global, albeit not at a break-neck rate. Domestic manufacturers are stepping up the tempo of overseas marketing, and products made overseas are entering the country at a rising rate, especially in the categories of peoplemoving devices, curtain wall, as well as many types of interior furnishings and finishes.
- •The recycled-products market may at long last be turning viable. The prices of used, saved and packed corrugated cardboard, newspapers, metal cans, and so-called 'post-consumer' plastics have risen 75% and more this year, a clear indicator of growing interest in these 'raw' materials as a basis for building (and other) recycled products.
- Performance of products in place has become a top priority among manufacturers, in line with the sweeping national focus on quality that ranges across all industries, from cars to appliances to the service and information sectors. This trend coincides with a litigious climate that aims a bright spotlight on product liability.
- •Through their architects, owners are insisting on the specification of alternate brands to increase bid competition and reduce price.
- Last but not least, word-of-mouth evaluation of products continues as an important but underestimated factor in product selection.

Bottom line is that the times call for increased quality of product performance, marketing linked less to personal selling and more and more toward print and automated means of communicating benefits, and spreading globalization of the building product market.

The editors firmly believe this directory issue will make the task of product selection easier, simpler, and faster. Send us your comments. *Stephen A. Kliment*

Special credit goes to associate editor Joan Blatterman and design director Anna Egger-Schlesinger for their dominant roles in developing this directory.



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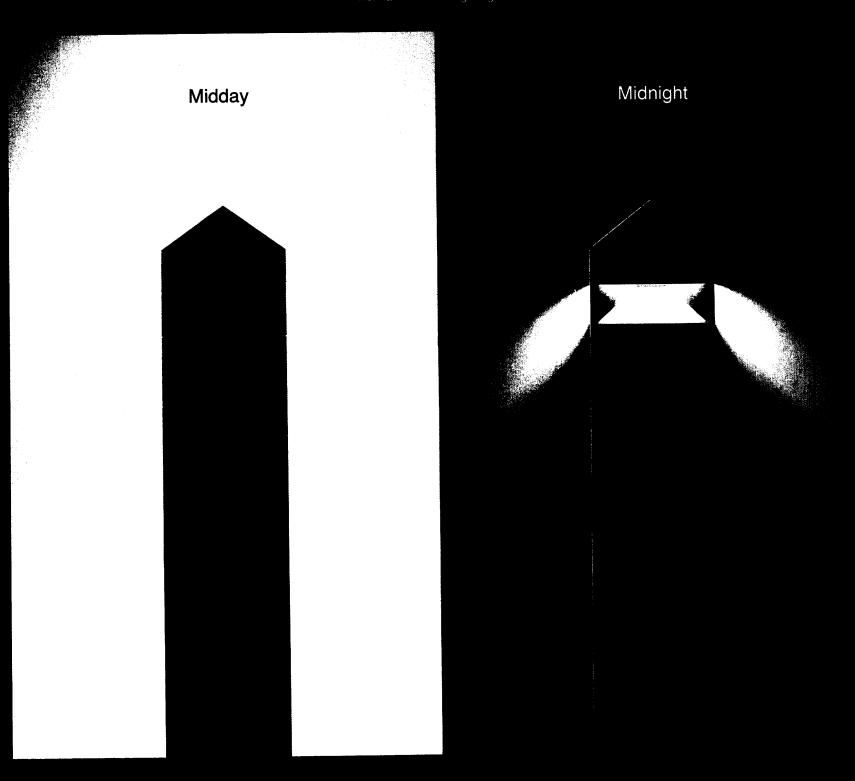




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ARCHITECTURAL RECORD Design News

Paris

A Lighting Facelift at the Louvre Adds Sparkle To the City of Lights



France

Hollein's Volcano Museum Fires Up



France's Auvergne region is an area known for its mineral waters, yet their source, the area's 80 dormant volcanoes, were largely unexplored until the recent creation of a national volcano park. In 1995, construction begins on the park's European Volcanism Center, a 116,000-sq-ft science museum designed by Hans Hollein. Hollein's submerged design, chosen out of 86 entries. obscures divisions between construction and landscape, preserving the natural beauty of the region. Entering across a crater, over a ravine, down winding ramps through the glass vaulted "sleeping garden" to a theater at level minus 21, it is, says Hollein, "like traveling to the center of the earth." By bringing the visitor face to face with volcanic rock, fire, and steam, it is as much an architecture of sensations as an education in volcanoes. Claire Downey

Unveiled in October, the Louvre's two main courtyards have undergone a lighting facelift as part of the museum's continuing renovation. The most spectacular improvement is in the smaller Cour Carrée. Refused the possibility of adding lampposts, which historically never existed, the lighting engineers of Electricité de France discreetly applied 6,500 linear feet of halogen and xenon lights directly to the facades, leaving the center of the court unlit. Searching for a sundown effect, light levels allow just enough visibility to cross the courtyard in comfortable safety. Instead, lighting accentuates the Renaissance sculptures, focusing on the highest, most ornate detailing, while keeping the four sides homogeneous. The Cour Napoléon scheme is safer, less dramatic, intentionally remaining a backdrop to I. M. Pei's pyramid. Claire Downey

Lisbon

How to Harness An Ocean



Steve Rosentha

A \$62.4-million aquarium designed for Expo '98 by International Design for the Environment Associates (IDEA) will rest at the end of a dock in Lisbon. The aquarium—surrounded by six other pavilions in a horseshoe arrangement—will be anchored by a central "open ocean tank." Four other natural shoreline "habitats" will define the four corners of the structure. The aquarium will also have six high-tech, mixed-media exhibits. ■

Low-Income Housing and Art Center to Rise from Shotgun Shacks

Sheryl Tucker, an architect, and Rick Lowe, an artist, are creating a new cultural base for a poverty-stricken community in Houston. Twenty-two dilapidated shotgun houses in an inner city neighborhood will be transformed into low-income housing, art galleries, and community centers. The goal is to weave together African American artists, their culture, and the local community. Each of the diminutive 600-square-foot buildings will maintain its original form, while a two-story house which once belonged to the property's landlord will become a performance space and writer workshop where poets will read aloud their work. The complex will also

© Mark Lacy, University of Houston

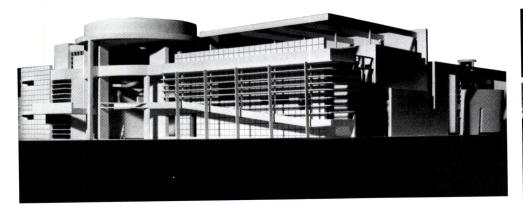


include a daycare center and workshops for children. The various buildings are bound together by a row of narrow back porches that front an internal courtyard. A sculptural fence envelops the courtyard and provides more benches for people to sit and talk. The model project is part of a broader mission by the architect to revive an African American architectural heritage and to tie it into the present: the shotgun house is a building type that originated with freed Haitian slaves in the 17th century. Now under construction, the project has garnered support from the NEA, Chevron, Amoco, and many local groups. ■



Los Angeles

Richard Meier's Newest White House: A Radio and TV Museum



Richard Meier is building another white, Modernist museum in Los Angeles, this time for the Museum of Television and Radio. Set on a 23,000-sq-ft site on North Beverly Drive in downtown LA, the museum is organized around a two-story skylit rotunda lobby. A

narrow reflecting pool and a glass-walled promenade visually open the building to the street. The facility will include a 150-seat theater, a radio studio and study rooms, but in a Modernist setting. Construction is scheduled to finish by yearend. \blacksquare

California

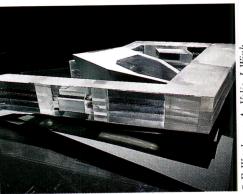
A Getty Satellite For the '90s



The Argentinian duo Rodolfo Machado and Jorge Silvetti has won a competition to revamp the Getty Villa in Malibu, using loose vignettes to show how to adopt the site to its new role as a satellite of the main Getty, housing Roman and Greek antiquities.

Wales

Zaha's Dynamic Design a Winner



Zaha Hadid has won the international competition to design the Cardiff Opera House. She twists a bar of services around a gently sloping plaza, with an 1,800-seat theater perched dramatically in the center. A plaza will be used for outdoor performances. ■

Briefs

Winners

- •Architecture's biggest stars donated their drawings to raise money for a scholarship fund at the University of Texas–Austin which honors Charles Moore's legacy. The sale of drawings by Philip Johnson, Robert Venturi, Frank Gehry, and others raised \$26,000. Johnson sent a 1947 sketch of his famed Glass House.
- •With bowed buildings that are meant to evoke the imagery of billowing sails, Ellerbe Becket and Quadrangle Architects have won a competition in Toronto for a lakefront development that includes 316 condominiums and 120,000 sq ft of office space. Construction will begin in 1996.
- Robert Wade Franks III is the first recipient of a University of Tennessee college of architecture fellowship for African American students. The award was established by Hnedak Bobo Group, Inc. of Memphis.
- After 62 years, Taliesin West, founded in Arizona by Frank Lloyd Wright as a handson school of architecture, has been granted candidacy for national accreditation.

Hot spots

•Architect-designed bus stops are popping up in Hanover, Germany in anticipation of the World's Fair 2000. The signature structures are being designed by Frank Gehry, Ettore Sottsass, Allesandro Mendini, and other architects from six countries.

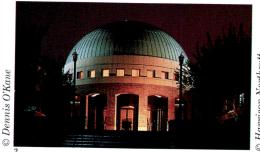
Underway

- Ehrenkrantz and Eckstut Architects have designed a 75-ft domed-glass atrium for Indiana that will be suspended over one of the city's major intersections. The domed Wintergarden, which will open in October 1995 and was engineered by Weiskopf & Pickworth, is part of a \$750-million mixed-use complex and will be used as a public hall.
- A landmarked H.H. Richardson masterpiece designed in 1875, and located in Boston's infamous "Combat Zone," will be renovated. Bruner Cott & Associates began exterior renovations this fall. Shawmut Design & Construction will finish interior renovations and restructuring.
- •Pratt Institute has plans underway to rejuvenate its 25-acre campus with a an extensive landscaping plan designed by Signe Nelson, Pratt professor of architecture. Nelson's design includes the renovation of Cannon Court, the primary welcoming campus plaza in Brooklyn's historic Clinton Hill section.■

Minority Architects Define Problems; Six Win Design Awards





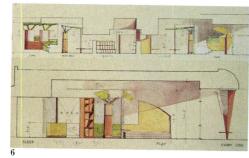






Theme of this fall's Chicago convention of the National Organization of Minority Architects was Defining Solutions, but that didn't stop the formal agenda and hallway dialog from focusing more on defining the problems of minority architects practicing in a business and professional environment that is belatedly accepting them as worthy colleagues and competitors. For example, a marketing session (that few attended) assessed the special challenges of minority-business participation mandated under federal law, which has often led to minority firms invited on the team but given only modest responsibility.

Another issue concerned the controversial theme of Africa's impact on American architecture. David Hughes, a leading scholar who sees a considerable impact and would like to see it reflected in current histories of architecture, told the conference: "...the huge void left in the history of architecture in America



by the absence of African contributions offers a significant opportunity...to pursue and develop the rich body of knowledge that needs to be uncovered...We will find that not just slave shacks were built by Africans in America but Monticello as well..."

Winners of the 1994 design awards are shown above: Main Street Station, Queens, N.Y., by Stull and Lee (1); Crunch Gym, New York City, by Frank Denner Architect (2); Birmingham Civil Rights Institute, Birmingham, Ala., by R.L. Brown & Associates, Bond Ryder Architects, P.C., design consultant (3); St. Paul's Episcopal Church, Atlanta, by Stanley, Love-Stanley, P.C. (4); Southwest Branch, YMCA, Atlanta, by Stanley, Love-Stanley, P.C. (5); Child Care Center, Hawthorne Federal Building, Hawthorne, Calif., by RAW Architecture (6a&b). Michael Rogers of Chicago took over as NOMA president from outgoing Robert Easter. S.A.K.



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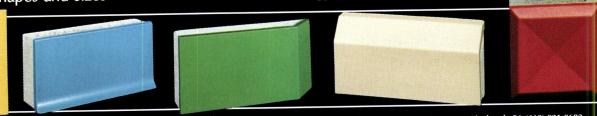
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Not only are you looking at a building that doesn't exist. You're about to ride the elevator to the 6th floor, walk across the boardroom and watch the city as the fog rolls in.



Too bad this is only a magazine. Because if this page could move, you'd be seeing a workstation-quality, high-speed 3D graphics tool that lets you create designs right on your PC. You'd be seeing 3D Studio® Release 4, animation software that provides such vivid walkthroughs of mechanical and architectural designs, it's hard to believe they haven't already been built. Since it makes it easy to control both cameras and objects, you'd not

only be able to stroll across the boardroom, you'd be able to look down at the lobby as the elevators move up and down. Even lights can be animated with ray-traced shadows to accurately simulate the shadow-play on the courtyard below. The fog? That's just one of the countless special effects and backgrounds you can create. • Of course, you don't have to let the fact that this is a magazine keep you from seeing the newest features in 3D Studio Release 4. Get your free demo disk by calling 1-800-879-4233 (DemoPak D252).

Outside the U.S. and Canada, fax 415-491-8311. Or call your Authorized Autodesk Multimedia Dealer to upgrade now!









FABRIC THAT LOOKS THIS GOOD OUGHT TO BE AGAINST THE LAW

With all the aesthetic appeal of a traditional woven fabric, it's hard to believe Sunbrella Firesist® meets the toughest fire codes. But while some other materials are topically treated with chalky flame-retardant coatings or made out of vinyl, our material is woven from inherently flame-resistant fibers. As a result, you'll find Sunbrella Firesist so appealing you'll want to use it in a multitude of ways from canopies to backlit awnings to decorative panels. And with a wide range of colors and classic stripe designs to choose from, you can.

Rest assured Sunbrella Firesist meets the most stringent codes for awnings like the requirements for UL certification, the National Fire Protection

Association and the California Fire Marshal's test. It also comes with a 5-year limited warranty that says it won't crack, peel, harden, mildew or rot.

Furthermore, it's highly breathable for excellent energy efficiency. And it comes in 60" widths.

So check the Yellow Pages under "Awnings and Canopies" for the name of an awning manufacturer or dealer near you, or contact Glen Raven Mills, Inc., Glen Raven, North Carolina 27217. And start specifying the one inherently flame-resistant fabric that will satisfy both you and the fire marshal.

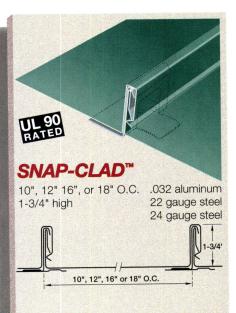


Looks Great And It's Legal Too. ®Sunbrella Firesist is a registered trademark of Glen Raven Mills, Inc. ®SEF is a registered trademark of Monsanto Company.

Petersen Aluminum Corporation

1005 Tonne Road • Elk Grove Village, Il 60007 1-800-PAC-CLAD • FAX: 1-800-722-7150

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Features

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Wew for '94, Petersen introduces the new SNAP-CLAD Metal Roofing Panel System, featuring architectural panel aesthetics and structural panel performance. Our new panel is tension-leveled to provide superior flatness and features an optional factory-applied sealant bead for improved weather resistance. In addition, SNAP-CLAD Panels carry a UL 90 rating for wind uplift.

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SNAP-CLAD Panels feature our full-strength PAC-CLAD® finish and are available in a variety of on-center dimensions, fabricated from either .032 aluminum, 24 ga. steel or 22 ga. steel. For more information on our new panel system, please contact Petersen Aluminum Corporation, **1-800-PAC-CLAD**.



Orono City Hall Architect: Boarman Kroos Phister Rudin & Assoc. Roofing Contractor: Vohnoutka Roofing & Sheet Metal Co., Inc. Color: Sandstone

Circle 9 on inquiry card

The Light Gallery



PH Artichoke



Airport Pendant



LP Centrum



PH 4 Glass Pendant



Nyhavn Pendant



Oslo Pendant



Orbiter Maxi Pendant



Pulsar 135



Saturn Ceiling



AJ Cirkul



AH Exakta

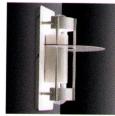


Saturn Maxi Ceiling



Pulsar 172







Saturn Wall Micro



AJ Eklipta



Homann Wall



Orbiter Wall



Nyhavn Wall



Bjarne Bech Mini Wall



Columbus Wall

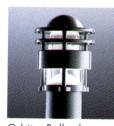


Bysted





Nyhavn Bollard



Orbiter Bollard



Homann Post



Satellit Maxi



HW Patina



SEL Post Mini/Maxi



Orbiter Post

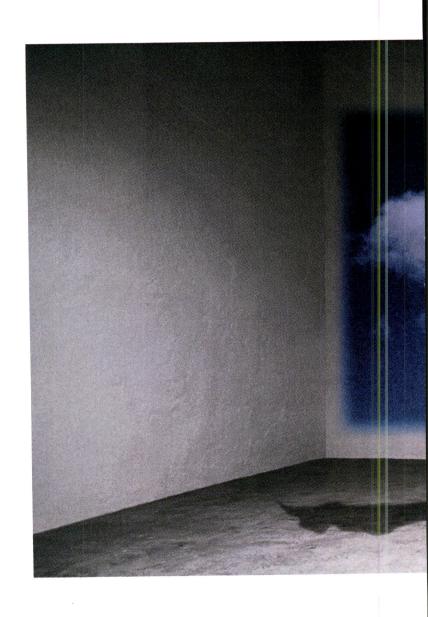
...Come see the light. For a more in-depth view of our collection, please contact:



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THE OBJECT OF ART IS



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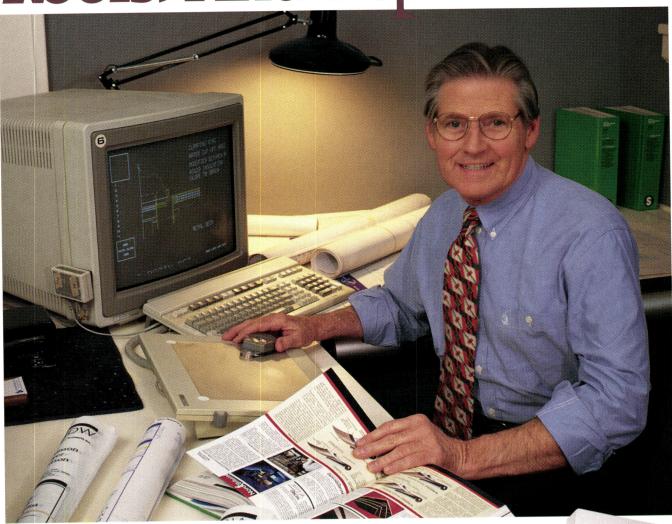
Kawneer windows offer a complete spectrum of performance and operating capabilities and are available to assist the designer in shaping tomorrows.



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Indicators

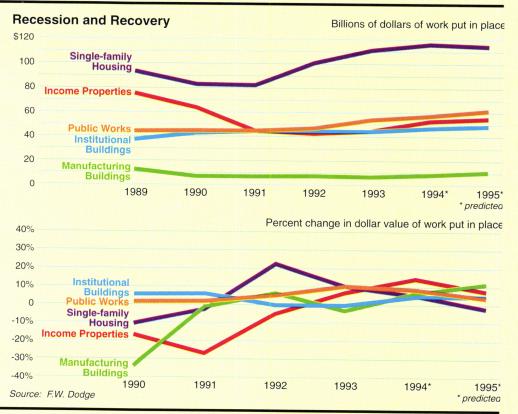
Boom to bust to boomlet

For all the tumult in commercial markets, there is surprising consistency among metro areas that have added the greatest amount of space. (The figures measure Metropolitan Statistical Areas, which typically include cities and their suburbs.) As the oil boom turned to bust in the mid-'80s, Houston and Denver dropped off the list. (Dallas hangs in there, though.) The 1990-94 list adds two smaller markets, Seattle and Sacramento. The latest figures reflect activity some 70 percent lower than peak. ■

Two ways to look at construction cycles

Aggregate growth numbers may give a distorted view of volume changes for a given building type. The charts below show the diverse effects recession and recovery have had. In the most extreme year, 1990, singlefamily housing and commercial buildings plunged in real dollars and by percent, yet construction volume in total dropped only 9 percent. (Public works—mostly highways and institutional buildings held steady or increased.) On a dollar basis, the recession in manufacturing buildings doesn't look so bad. That is only because it's low compared to other types. In percent, activity plunged 34 percent in the worst year. Looking only at percentages suggests that the recession ended quickly. By comparing the percent chart with the dollar-volume chart in 1992, however, it is clear that for most types things just didn't get worse. Both charts show how single-family housing led other building types out of the recession. According to F. W. Dodge's 1995 construction outlook (RECORD November 1994, pages 26-29), expect continued softening in housing, and mild strengthening in other areas.

Top 10 Office-Building Metro Areas in sq ft constructed over 5-year intervals Ranking 1. Houston Washington Washington 2. Dallas Los Angeles Los Angeles 3. Los Angeles Chicago Chicago 4. Washington Atlanta Philadelphia 5. Denver **Boston** Atlanta 6. Chicago Detroit Detroit 7. New York City New York City Seattle 8. Atlanta Philadelphia Dallas 9. Boston Dallas New York City 10. Anaheim Anaheim Sacramento 1980-84 1985-89 1990-94 Source: F.W. Dodge



Short Takes

Some near-instant predictions on how the November elections will affect what architects do and how they work:

- Tax cuts: Most are supposed to benefit individuals, so advantages will be diffuse, but may benefit high-end single-family housing and retail. If capital gains cuts and investment incentives pass, companies may boost plant capacity and R&D spending.
- Balanced budget: Since some big-ticket entitlements are off limits, *housing* programs will be further cut, likely endangering gains in multi-family housing, much of which has

come from combining the low-income tax credit with Section 8 rent subsidies. *School* aid and *mass transit* will also be hit. Republicans want more Pentagon spending, but budget realities are daunting.

- **Property Rights:** Conservatives will push a much broader definition of government "takings": Goodbye landmarks, zoning? (RECORD, October 1994, pages 50-53).
- **Health Insurance:** Republicans favor insurance portability and coverage for existing conditions. Whether incentives will cause more firms to offer coverage is speculative.

THE PROFESSION Office Library

The Architect's Bibles

The cost and quantity of information architects might consider in developing designs or technical specifications can overwhelm. (From one to three technical titles arrive at the magazine's offices every week, for example.) Since many useful publications are relatively costly, we've honed our list to those sources likely to be used often or that provide information essentially unavailable elsewhere. Any practice will have many more titles in its library; this list is succinct rather than exhaustive. We've focused on technical requirements; topics that don't lend themselves to the 16-division CSI format are listed separately at the end. Stories in RECORD are often more up to date. (They are indexed by topic, title, and under Technology, Building Technology, or Architectural Engineering in the annual editorial index, published most years in December.)

1 GENERAL DATA

Standards-setting and testing agencies:

American Society for Testing and Materials

1916 Race Street Philadelphia, PA 19103 215/299-5400

ASTM has developed over 1,300 tests and specifications, many of which are cited in specifications. Increasingly, the agency publishes books on related subjects. Standards and tests can be purchased individually.

•ASTM Standards in Building Codes, 31st edition, 1994, four volumes, 7,000 pages, \$410.

American National Standards Institute (ANSI)

11 West 42nd Street New York, NY 10036 212/642-4900

Architects encounter this agency primarily in relationship to design for disabilities (see listing under Other Essential Topics). ANSI is now coordinating a wide variety of U.S. standards with the international ISO system.

Model Building Codes:

Building Officials & Code Administrators International (BOCA)

4051 W. Flossmoor Road Country Club Hills, IL 60478-5795; 708/799-2300

Council of American Building Officials (CABO)

5203 Leesburg Pike #708 Falls Church, VA 22041 703/931-4533

International Conference of Building Officials (ICBO) 5360 S. Workman Hill Road Whittier, CA 90601; 213/699-0541

Southern Building Code Conference International

(SBCCI) 900 Montclair Road Birmingham, AL 35213 205/591-1853

Life-safety codes and guidance:

National Fire Protection Association $(NFPA) \label{eq:protection}$

1 Batterymarch Park Quincy, MA 02269-9101 800/735-0100.

Offers more than 50 publications covering specific fire-protection situations.

• NFPA Life Safety Code Handbook, August 1994, 900 pages, \$74.50. Section-by-section commentary and diagrams are unusually clear in explaining the code and the rationale behind it.

Disaster and loss prevention:

Factory Mutual Engineering Corporation

P. O. Box 9102 Norwood, MA 02062 617/255-4681; fax 617/551-3552 (attn. Order Processing) A catalog lists numerous useful publications.

Specification systems:

• MASTERSPEC, by subscription from AIA, Washington, D.C.; 800/424-5080. Comprehensive, yet cumbersome in the view of some users. Offered in broad and narrow form and simplified for smaller projects. Compatible with numerous word-processing programs.

• SPECTEXT, available by individual section or by subscription. The Construction Specifications Institute, 601 Madison Street, Alexandria, VA 22314-1791; 800/235-3515 (hard copy only); 800/689-2900 (disk-based versions).

• The Construction Specifications Handbook, fourth edition, by Hans W. Meier. Englewood Cliffs, N.J.: Prentice Hall, 1989, \$105. A specification guide that is simpler than the two listed above, suitable for smaller projects. Users must update reference standards.

Other publications:

• Architectural Graphic Standards, ninth edition, Ramsey/ Sleeper. New York: John Wiley & Sons, 1994, 928 pages, \$190. Still the bible for materials, assemblies, and meticulously drawn details—all organized around the CSI Masterformat. This revision includes complete compliance information on the Americans with Disabilities Act. • The Architect's Studio Companion, by Edward Allen and Joseph Iano. New York: John Wiley & Sons, 468 pages, \$57.95, 1989.

Guidance for setting criteria and making preliminary-design assumptions. Subjects covered range from structural systems to egress requirements to toiletfixture needs.

• Fundamentals of Building

Construction: Materials and Methods, by Edward Allen and Joseph Iano. New York: John Wiley & Sons, 802 pages, \$59.95, 1990. Presented as a textbook, this is a useful companion to Graphic Standards, explaining construction techniques as well as showing design of detail assemblies.

• Construction Index, \$75.00 annually by subscription. Architext, 410 S. Michigan Ave., Suite 1008, Chicago, IL 60605; 312/939-3202, fax 312/939-1020. Annual index of articles on architecture, organized by CSI format. Includes abstracts of articles in major trade publications. Also published on CD-ROM, included in ICONDA (an international bibliographical database), and AIA-OnLine (next year).

• ENR Directory of Construction Information Resources, New York: ENR Special Projects, 566 pages, 1993, \$65. 212/512-4635, fax 212/512-4178. Guide to professional and technical organizations, government agencies, and business and technical publications.

2 SITEWORK

Time-Saver Standards for Landscape Architecture, Charles W. Harris and Nicholas T. Dines, coeditors. New York: McGraw-Hill, 1989, \$119.50. (800/2-MCGRAW). The Graphic Standards for Landscape Architecture and site work.

3 CONCRETE

Associations and publications:

American Concrete Institute

P. O. Box 19150 22400 W. Seven Mile Road Detroit, MI 48219-0150 313/532-2600, fax 313/533-4747

- Formwork For Concrete, 1989, fifth edition, 464 pages, \$113.50
- Guide to Cast-in-Place Con-

In an age when professionals are overwhelmed with information, RECORD offers a succinct guide to what every architect ought to have on her or his bookshelf. By Katherine Kai-Sun Chia

crete Practice, 1991, 30 pages, \$26.75.

- Standard Tolerances for Concrete Construction and Materials, 1990, 22 pages, \$16.50.
- Troubleshooting Concrete Construction, 1990, 348 pages. \$56.75.

Precast/Prestressed Concrete Institute

Chicago, IL 60604 312/786-0300, fax 312/786-0353 • Architectural Precast Concrete, second edition, 1989, 340 pages, \$70 (architect's price). Architectoriented guide to applications, detailing, and erection methods.

175 W. Jackson Blvd., Suite 1859

Concrete Reinforcing Steel Institute

933 North Plum Grove Road Schaumberg, IL 60173 708/517-1200, fax 708/517-1206 • Manual of Standard Practice, first printing, 1990, \$25.00+\$5.00 shipping. Industry practices for estimating, detailing, fabricating, and placing.

4 MASONRY

Associations and publications: **Brick Institute of America** 11490 Commerce Park Drive Reston, VA 22091-1525 703/620-0010, fax 703/620-3928 • Technical Notes on Brick Construction, \$60.00 for full set. Design, detailing, and construction information in bulletin form. Regularly updated at no additional cost.

National Concrete Masonry Association

2302 Horsepen Road Herndon, VA 22071 703/713-1900, fax 703/713-1910 •NCMA-TEK Manual for Concrete Masonry Design and Construction, 1994. \$75.00+\$8.00 shipping. Readable and frequently updated technical and detailing information. Indexed.

Indiana Limestone Institute of America

Stone City Bank Building, Suite 400 Bedford, IN 47421 812/275-4426

• Indiana Limestone Institute Handbook, 1985, 124 pages, free to architects and engineers. Standards, practices, and a great deal of detailing information.

Marble Institute of America 33505 State Street Farmington, MI 48335 810/476-5558, fax 810/476-1630 • Design Manual IV. A one-stop reference for dimensional stone design, maintenance, specifications, and construction. Includes chapters on granite, limestone, marble, quartz-based stone (sandstone), and slate. \$89.50+\$10.00 shipping. • Color Plate Books, Volumes I & II. Includes 518 actual-size color plates for preliminary selection.

Other publications:

\$250.00+\$15.00 shipping.

- New Stone Technology: Design and Construction for Exterior Wall Systems. ASTM STP 996 American Society for Testing and Materials (address in Division 1) 215/299-5585
- The Architect's Handbook of Marble, Granite, and Stone, Enrico Corbella, Renato Zini, Lucio Calenzani, Angelica Morandini Frisa. New York: Van Nostrand Reinhold, 1990, \$199.50. The expense of this three-volume set is offset by the convenience it offers in putting color plates of virtually every stone offered by the Italian stone industry (which is the center of the world stone business) in one place. Detail guidance is clear but may need to be adapted to

American construction practice. • Reinforced Masonry Design, third edition, Robert Schneider and Walter L. Dickey. Englewood, N.J.: Prentice Hall, 1994, 729 pages.

5 METALS

Associations and publications:

American Iron & Steel Institute

1133 15th Street, N.W. Suite 300 Washington, DC 20005 202/452-7100, fax 202/463-6579 • Cold-Formed Steel Design Manual, 1987, 390 pages, \$60.

American Institute of Steel Construction

1 East Wacker Drive, Suite 3100 Chicago, IL 60601-2001 312/670-2400

• Manual of Steel Construction, ninth edition, 1989, \$75.

National Association of Architectural Metal Manufacturers

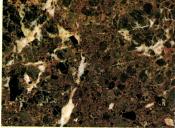
600 South Federal Street Suite 400 Chicago, IL 60605 312/201-0101

- Hollow Metal Manual, 1987, \$35. A loose-leaf binder provides technical information on the manufacture, design, installation, and use of hollow metal doors and frames. Includes hardware preparation and location details. guidance on fire-rated doors and frames, and five guide specifications.
- · Metal Stairs Manual, fifth edition, 1992, \$35. Photographs, details, and specifications.
- Metal Finishes Manual, 1988, \$35. Classification designations and recommended specifications for finishes applicable to architectural metals including aluminum, copper alloys, stainless steel, carbon steel, and iron.
- · Lightweight Steel Framing

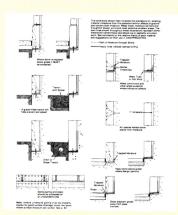


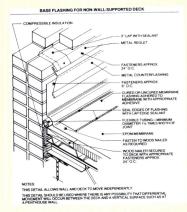
A roof ventilation detail from the Canadian Wood Council's Hand-



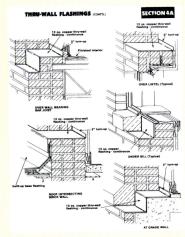


A plate from the Marble Institute's Design Manual IV.





A detail from the NRCA Roofing and Waterproofing Manual.



Flashing details from Copper and Common Sense.

Systems Manual, third edition, 1987, 24 pages, \$5. Includes a specification guide, and information on fabrication, framing connections, and erection.

Copper Development Association Inc.

260 Madison Avenue

New York, NY 10016 212/251-7200, fax 212/251-7234 • Copper in Architecture Handbook, 100 pages. Handbook: \$85, disks: \$40. Technical and detailing guidance as well as historical applications, maintenance proce-

dures, product sources, and

fabricator and installer lists.

Other publications:
Architecture and Construction
in Steel, by Alan Blanc, Michael
McEvoy, and Roger Planc.
London: E. & F. Spoon, 1993, 600
pages.

6 WOOD & PLASTICS

Associations and publications:

American Institute of Timber Construction

7012 South Revere Parkway, Suite 140 Englewood, CO 80112 303/792-9559, fax 303/792-0669 • Timber Construction Manual, fourth edition, 1994, 800 pages, \$77.50. Industry standards for loads and physical and mechanical properties. Includes fasteners, connections, and struc-

Western Wood Products Association

tural design.

522 S.W. Fifth Avenue Portland, OR 97204-2122 503/224-3930, fax 503/224-3934 Offers load, use, and span-table data. Write WWPA for a list of publications at Dept. AR.

Southern Forest Products Association

P. O. Box 52468 New Orleans, LA 70152 504/443-4464

Canadian Wood Council 1730 St. Laurent Boulevard

Suite 350
Ottawa, Canada K1G 5L1
• Wood Reference Handbook,
New York: Van Nostrand Reinhold, 1989, \$75. Can be ordered from the council directly:
800/463-5091 Beautifully presented and comprehensive guide to wood including extensive detailing information.

American Plywood Association

P. O. Box 11700
Tacoma, WA 98411-0700
206/565-6600
Through its publications department, offers numerous publications for panel products and engineered-wood products.

Society of the Plastics Industry, Inc.

1275 K Street, N.W., #400 Washington, DC 20005-0742 202/371-0742, fax 202/371-1022 Literature orders: 800/541-0736. An umbrella group that covers an enormous variety of plastic fabrications. See Division 7 for additional publications.

American Wood Preservers Association

P. O. Box 286 Woodstock, MD 21163-0286 410/465-3159

Other publications:

• Timber Design and Construction Sourcebook, by Karl-Heinz Goetz, Dieter Hoor, Karle Moehler, and Julius Natterer. New York: McGraw-Hill, 1989, \$74.50. A book by several German experts provides intriguing design ideas and

comprehensive detailing information, but must be converted to U.S. standards.

7 THERMAL & MOISTURE PROTECTION

Associations and publications:

Sealant, Waterproofing & Restoration Institute

3101 Broadway Suite 585 Kansas City, MO 64111 816/561-8230, fax 816/561-7765 • Clear Water Repellent Handbook, \$54.95 • Building Restoration and

- Building Restoration and Maintenance Manual, \$54.95 Includes articles on masonry, stone, concrete, sealants, waterproofing, and cleaning.
- Sealants: The Professionals Guide, \$19.45

National Roofing Contractors Association 10255 West Higgins Road

Suite 600
Rosemont, IL 60018-5607
708/299-9070, fax 708/299-1183
• NRCA Roofing and Waterproofing Manual, third edition, July 1990, \$118. Widely accepted as the standard in the roofing industry, technical guidance and details are offered for low-slope and steep-slope conditions for all major types. Also covers waterproofing and dampproofing. Fourth edition is due Spring 1995.

• Roofing Materials Guide Set, 630 pages, 1994, \$155. Technical data on most proprietary roof systems currently in use. Updated frequently.

Asphalt Roofing Manufacturers Association

6000 Executive Boulevard, Suite 201 Rockville, MD 20852-3803 301/231-9050, fax 301/881-6572 • Built-Up Roofing Systems Design Guide, 411-BUR-90, \$15+\$4.50 shipping.

• Residential Asphalt Roofing Manual, 421-RR 84, 1993 edition, \$20.00+\$4.50 shipping.

Roofing Industry Educational Institute

14 Inverness Drive East, Bldg. H, Suite 110 Englewood, CO 80112-5608 303/790-7200, fax 303/790-9006

- Calculating Roof Insulation Requirements to Meet the Energy Policy Act of 1992, \$30. Explains the complex ASHRAE requirements and simplifies the math needed to solve calculations.
- Wind Design of Roof Systems, \$10.
- CM-1 Roofing Technology, \$145. Comprehensive collection of articles on all aspects of roofing (construction, fastening, maintenance, energy).

Sheet Metal and Air Conditioning Contractors National Association

P. O. Box 221230 Chantilly, VA 22022-1230 703/803-2980, fax 703/803-3732 • Architectural Sheet Metal Manual, fifth edition, 1993, 380 pages, \$99. CADD Version 1.0 (for AutoCAD 12): \$300.

Other publications:

- An Assessment of the Thermal Performance of Rigid Polyurethane and Polyisocyanurate Foam Insulations for Use in Building Construction, Society of the Plastics Industries (Division 6 for address), Item AX-113, \$10.
- Water in Exterior Building Walls, Thomas A. Schwartz, editor. ASTM Special Technical Publication 1107, 1992, 240 pages, \$47. American Society for Testing and Materials (Division 1 for address).
- •Walls, Windows and Roofs for the Canadian Climate: A

Summary of the Current Basis for Selection and Design, by J.K. Latta. 90 pages, \$5. National Research Council of Canada, Architecture Department, Institute of Research Construction, Montreal Road, Bldg. M58, Ottawa, ONT K1A M58, 613/993-2607. A thorough explanation of heat and water transfer through the building skin and construction methods used to solve common problems. Indexed by subject.

• Copper & Common Sense, 1982, 103 pages, \$18. Revere Copper Products, Inc., Rome, NY, 315/338-2022. It's showing its age, but this book is still the application and detailing source for sheet copper.

8 DOORS & WINDOWS

Associations and publications: Steel Window Institute

C/O Thomas Associates, Inc. 1300 Sumner Avenue Cleveland, OH 44115-2851 216/241-7333, fax 216/241-0106 • The Specifier's Guide to Steel Windows, \$5.

National Wood Window & Door Association

1400 East Touhy Avenue, Suite G-54 Des Plaines, IL 60018 708/299-5200

• Specifiers Guide to Wood Windows and Doors, \$75+\$7.50 shipping. A compendium of NWWDA Standards with remarks for use in construction specifications. Free updates.

American Architectural Manufacturers Association

1540 East Dundee Road, Suite 310 Palatine, IL 60067-8321 708/202-1350, fax 708/202-1480 Publications include voluntary specifications on aluminum and vinyl windows and doors, curtain walls and storefronts, residential siding, skylights, coatings and finishes, hardware, weatherstripping, and sealants.

Glass Association of North America

3310 S.W. Harrison Street Topeka, KS 66611-2279 913/266-7013

Association offers information on tempered and annealed glass.

• Flat Glass Marketing Association Glazing Manual, \$20+\$3 shipping.

Technical information and guidance for design and specification.

Sealed Insulating Glass Manufacturers Association

401 N. Michigan Avenue Chicago, IL 60611 312/644-6610

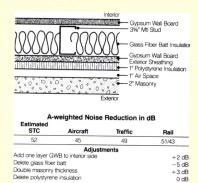
Builders Hardware Manufacturers Association

355 Lexington Avenue, 17th Fl. New York, NY 10017 212/661-4261

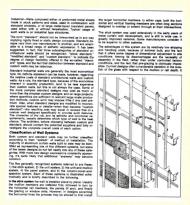
•ANSI/BHMA Standards A156 Series, with Binder, \$150. Comprehensive catalog of requirements for hardware and door devices.

Other publications:

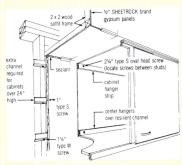
- Cladding, by the Council on Tall Buildings and Urban Habitat. New York: McGraw-Hill, 1992, 150 pages. Discusses cladding techniques, design issues, and testing procedures for masonry, glass, steel, and other metal systems.
- •Acoustical Glazing Design Guide, free to architects. Monsanto Company, Resins Division, Department 204, 800 North Lindberg Boulevard, St. Louis, MO 63167. 314/694-1000. Though intended to promote specification of the company's line of laminated-glass interlayers, the information on designing glazing for noise reduction is hard to



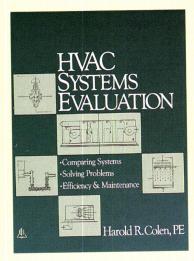
Sound attenuation detail from The Acoustical Glazing Design Guide.



Curtain-wall detailing from the American Architectural Manufacturers Assocaition.



Cabinet construction in the Gypsum Construction Handbook.



Guidance for designers in preliminary selection of systems and techniques.

come by anywhere else.

- •Glass in Building, David Button and Brian Pye, editors. Woburn, MA: Butterworth Architecture, 1994, 384 pages, \$44.95. 800/366-2665 Well-regarded source from Britain, as is below:
- Standard Guide to Good Practice for Curtain Walling, CWCT Standards Committee. Bath, England: Centre for Window Cladding Technology, 1993, 104 pages, £80 British plus shipping and handling.
- •NFPA 80: Fire Doors and Windows, \$21.50 (see Division 1).

9 FINISHES

Associations and publications:

Architectural Woodwork Institute

13924 Braddock Road #100 Centreville, VA 22020 703/222-1100; fax 703/222-2499 • AWI Quality Standards, 6th edition, 1994, 320 pages, \$50. Defines three grades of architectural woodwork and offers a simple system of reference specifications. Over 250 illustrations and tables.

• Guide to Wood Species, 28 pages, \$ 15.

Tile Council of America

P. O. Box 326 Princeton, NJ 08542-0326 609/921-7050, fax 609/452-7255

• Handbook for Ceramic Tile Installation, 32nd edition, 1994, 35 pages, \$2.

A succinct guide to installation methods, specification, and detailing of ceramic-tile.

Resilient Floor Covering Institute

966 Hungerford Drive Suite 12B Rockville, MD 20850 301/340-8580, fax 301/340-7283 Offers a variety of free publications. Among them is useful guidance on removing asbestoscontaining material.

Gypsum Association

810 First Street N.E. #510 Washington, D.C. 20002 202/289-5440, fax 202/289-3707

- Fire Resistance Design Manual, 14th edition, 1145 pages, \$10.50.
- Recommended Specification: Levels of Gypsum Board Finish, 4 pages, \$1.50.
- Recommended Specifications for the Application and Finish of Gypsum Board, 16 pages, \$5.25.

Other publications:

• Gypsum Construction Handbook, fourth edition, 1992, 528 pages, \$16.50. Order from United States Gypsum Company, 125 South Franklin Street, Chicago, IL 60606, 312/606-4000. Though oriented to products of one manufacturer, this guide has a great deal of design and installation data applicable to many systems. • Plaster and Drywall Systems Manual, By J.R. Goramn, Sam Jaffe, Walter F. Pruter, James J. Rose, New York: BNI Books/McGraw-Hill, 1989, \$49.95.

13 SPECIAL CONSTRUCTION

Associations and publications:

Building Systems Institute

1300 Sumner Avenue Cleveland, OH 44115-2851 216/241-7333; fax 216/241-0105 Metal Building Systems Book, second edition, 232 pages, \$25. Guidance for pre-engineered building construction.

15 MECHANICAL

Associations and publications:

American Society of
Heating, Refrigeration &
Air-Conditioning Engineers

(ASHRAE) 1791 Tullie Circle, N.E. Atlanta, GA 30329-2305 800/527-4723, fax 404/321-5478 • ASHRAE Handbook of Fundamentals, 1993, \$119.

- Energy Efficient Design of New Commercial Buildings, on 5 1/2-in. disk or 3 1/2-in. disk, \$98.
- Energy Efficient Design of New Low Rise Residential Buildings, \$50

American Society of Mechanical Engineers

22 Law Drive, Box 2900 Fairfield, NJ 07007-2900 800/THE-ASME, fax 201/882-1717 Offers a vast list of publications covering products, codes, and standards.

American Society of Plumbing Engineers

3617 Thousand Oaks Boulevard, Suite 210 West Lake Village, CA 91362 805/495-7120, fax 805/495-4861 Forty-one booklets describe technical applications for almost every plumbing situation.

• American Society of Plumbing Engineers Data Book, \$15 each chapter, with discounts for orders of five or more.

Other publications:

• Mechanical and Electrical Equipment for Buildings, Benjamin Stein and John S. Reynolds. Eighth edition. New York: John Wiley & Sons, 1992, 1,627 pages, \$75.

This is a completely up-to-date revision of the classic work found on almost every architect's "most-used" bookshelf.

- Environmental Control Systems: Heating Cooling, Lighting, by Fuller Moore. New York: McGraw-Hill, 1993. Recommended for its focus on energy conservation.
- 1994 Sprinkler Systems Standard and Handbook Set, NFPA (see Division 1), \$86.75. Explains

the wide variety of systems now available.

- NFPA 211: Chimneys, Fireplaces, Vents, and Solid Fuel Burning Appliances, NFPA (see Division 1), \$19.50
- Indoor Air Bulletin, Hal Levin editor. By subscription, \$195 annually. P. O. Box 8446, Santa Cruz, CA 95061-8446; 408/426-6624, fax 408/426-6522. Though costly and technically oriented, this is probably the best source for current information on indoor-air quality.

16 ELECTRICAL

• Perception and Lighting as Formgivers for Architecture, by William M.C. Lam. New York: Van Nostrand Reinhold, 1992, \$49.95. Recommended for its focus on daylighting.

Other Essential Topics

Sustainable Design

- Environmental Resource Guide, by subscription from the AIA (800/365-ARCH, fax 802/864-7626), \$98 (members) \$165 (non-members) annually. Updated quarterly. One part deals with broad topics of technology, practice, and education. The other focuses on building materials. The most comprehensive environmental-design guide.
- The Sourcebook for Sustainable Design: A Guide to Environmentally Responsible Building Materials and Processes, Andrew St. John, editor. New York: Architects for Social Responsibility, 1992, 139 pages, \$25. Includes extensive sources for environmental materials, products, and systems.

Two publications from the Rocky Mountain Institute, 1739 Snowmass Creek Road, Dept. EPubs, Snowmass, CO 81654, 303/927-3851:

- A Primer on Sustainable
 Building, By Dianna LopezBarnett and William Browning,
 \$15. A green builder guidebook
 that discusses sustainability as it
 applies to individual buildings
 and small-scale residential and
 commercial developments.
- The Efficient House Sourcebook, By Robert Sardinsky, \$25. An annotated bibliography for anyone building, designing, or retrofitting a house. Lists state, federal, and organizational sources and reviews related publications and books.
- The AIA Energy Design Handbook, Donald Watson, editor, and John Ray Hoke Jr., Washington, D.C: AIA Press, 1993, 600 pages, \$45.
- The Passive Solar Energy Book, Expanded Professional Edition, by Edward Mazria. Emmaus, PA: Rodale Press, 1979, \$29.95.

Historic Preservation

National Trust for Historic Preservation

1785 Massachusetts Ave. N.W. Washington, D.C. 20036 202/673-4000.

Association for Preservation Technology

P. O. Box 8178 Fredericksburg, VA 22404 703/373-1621, fax 703/373-6050 Offers technical publications and conferences on preservation technology issues.

National Park Service

Preservation Assistance Division P. O. Box 37127 Washington, D.C. 20013-7127 Publishes case studies in its Preservation Tech Notes. Other publications:

• Conserving Buildings, by Martin E. Weaver. New York: John Wiley & Sons, 1993, 270 pages, \$59.95.

Design for Disabilities

• Providing Accessibility and Usability for Physically Handicapped People, 1993, 86 pages, \$32.50. Available from ANSI (see Division 1). This standard is an essential reference when working with any aspect of accessibility.

Metrication

- Metric Guide for Federal Construction, 33 pages, \$15.

 Available from the Construction Metrication Council of the National Institute of Building Sciences, Publications Department, 1201 L St. N. W., Suite 400, Washington DC 20005, 202/289-7800.
- Metrication in Construction, a newsletter produced by the Construction Metrication Council. Subscriptions are free by written request to address above or by fax: 202/289-1092.

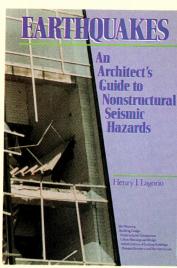
Seismic

Earthquakes: An Architect's Guide to Nonstructural Hazards, by Henry J. Lagorio. New York: John Wiley & Sons, 1990, 312 pages, \$54.95. Less engineering oriented than most texts on this subject, this book is oriented specifically to architectural design issues.

Katherine Kai-sun Chia practices architecture with the Maya Lin Studio and writes on architecture.

Activity	Stressor >	ImpactStressor >	Impact/Stressor >	Impact Stressor >	Irepact/Stressor
lists one, lineaues, relate, magazine, magazin	Tailings waste, unessed rock, and overburdes	Renoff	Increased turbidity Increased benchic deposition Increased BOD	Decoygenation	Lose of feared diversity Preside feature
	Lend disrurbance	Soil ennion	Runoff	(res impacts above)	
		Habitar alteration	Loss of habitas	Species extinction Loss of biodiversity	
	Runoff	(see impacts above)			
	Fuel combustion emissions	VOC	Oround-level coone (smeg)	Respiratory tract problems and lung damage Decreased visibility Bye invitation	
		Sulfur dissaile	Respiratory truct problems and lung damage		
			Acid precipitatios	Surface water acidification	Reduced reproduction Possible flubbill
				Tree or crop damage Materials corrosion	
		Carbon dioxide	Greenbouse effect	Clintal warming	
		Carbon receivade	Human health offects (randovascular, pulmonary systems)		
		Niorigen oxides	Oround-level sasse (xeng)	Respiratory tract problems and lung damage Decreased visibility Eye critation	
			Acid precipitation	Surface water acidification	Reduced reproduction Previble flahkill
				Tree or crop damage Materials corrosion	
		Particulates	Eye and throat intrinsion Bronchitis Lung damage Impaired visibility		
	Tailings wase and mine spots (sulfur)	Acid drainage	Surface water acidification	Reduced reproduction Possible fluhiciti	
			Commination of groundwater	Toxic to aquatic organisms and mammais	
	Land disturbance	Soil crosion	(see impacts above)		
		Habitat alteration	(see impacts above)		
	Runoff	(see impacts above)			
	Pael combussion serimions	(see impacts above)			

ERG's charts describe environmental impacts of materials.



Lagorio's book includes lessons learned from recent disasters.

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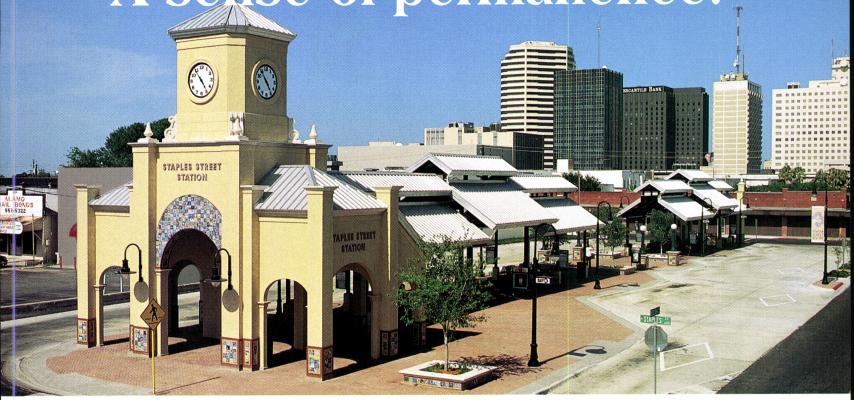
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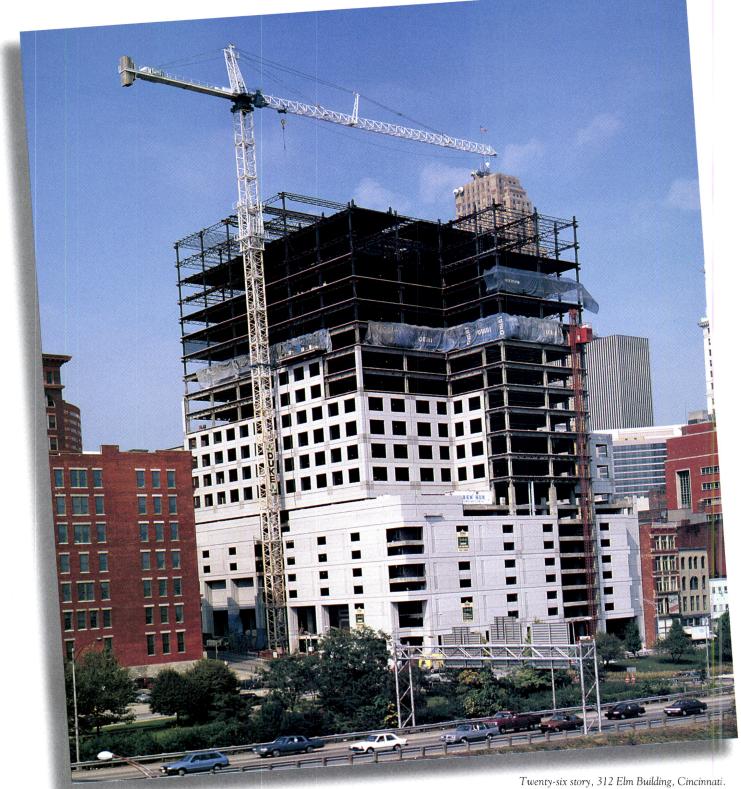


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Rules

Projects delineated can be real, potential, or speculative, but they must not have been previously published in a design or computer journal as either editorial or advertising. Images prepared solely for promotional use by manufacturers are also ineligible. An entry may be prepared on any platform, using any hardware, software, or output device. There are no entry fees. Submit hard-copy only (except animations), maximum size 11 in. by 17 in.

Submit single images, except where a suite of images is essential to describe the imaging concept. Computer animations will be considered, but must be submitted on VHS cassette. Each entry must include the project and computer information requested on the form below. Entries must be received by Monday, March 6, 1995. Entries accompanied by a stamped, self-addressed envelope will be returned. Fax queries to 212/512-4256.

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Company	Street	City	State Zip	
Phone Number	Fax Number	Name of any firms providing imaging or output servives		
	software, and output devices you used. List by compan esk AutoCAD 12, Apple Power Macintosh 6100)	y Names of collaborators (firms	or individuals) who should be credited	
Software 1	Software 2	Software 3	Software 4	
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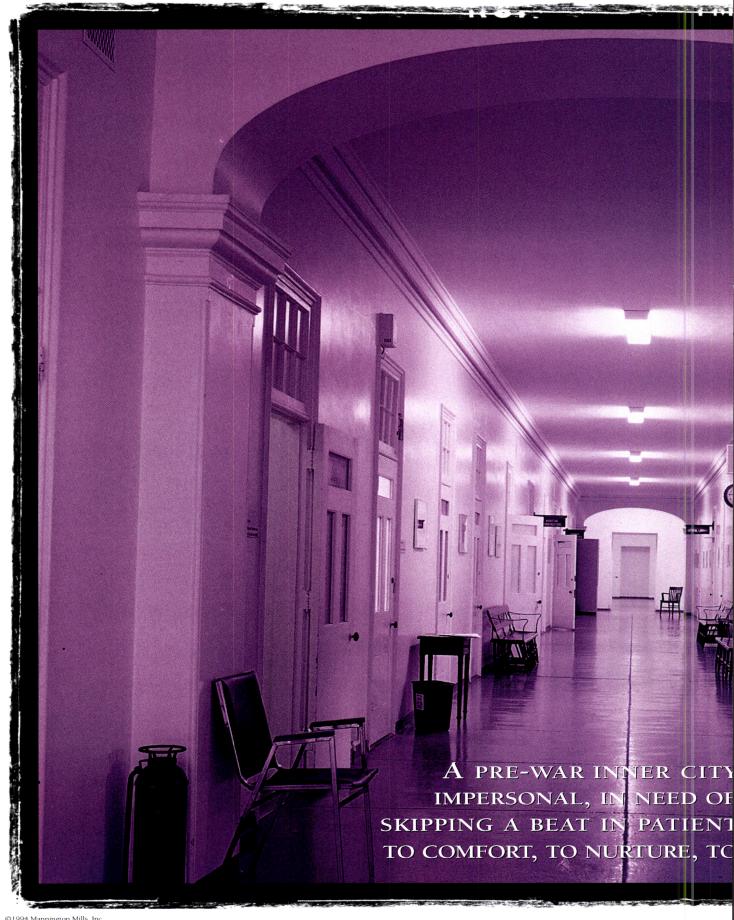
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1994 EDITORIAL INDEX

Here's an invaluable guide to every feature published this year in ARCHITECTURAL RECORD. This year's index includes all Building Types Studies as well The Profession articles.

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Readers using this index will find buildings entered in two ways: by architect's name and by building type.

KEY RL Record Lighting BTS Buildings Type Study PR Pacific Rim

A

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- Estenssoro, Louis F., and W. F. Perenchio "Deterioration and Failures of Exterior Plazas" Aug., pp. 28-29, 40.

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- Fenley, Gareth "Dance of Healing" Le Bonheur Children's Medical Center, West Patient Tower, Memphis J. Wise Smith Assocs., project archt, HKS Architects, schematic dsgnr, Craig A. Roeder Assocs., lighting dsgnr May, RL, pp. 30-35• "A Little Light Music' Shepard Hall Renovation, South Wing, City College of the City University of New York, New York William A. Hall Partnership, archt, Fisher Marantz Renfro Stone, lighting dsgnr Nov., RL, pp. 20-23• "Prepare for Takeoff" Bishop International Airport, Flint, Mich. Reynolds, Smith & Hills, archt, Robert J. Laughlin & Assocs., lighting dsgnr Nov., RL, pp. 26-27.
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- Fernau & Hartman, archt Von Stein House, Sonoma County, Calif. — Apr., BTS, pp. 84-89.
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- Gensler & Assocs., archt Jefferson County Airport, Bloomfield, Colo. — June, BTS, pp. 126-127.
- Glatt, Linnea, and Michael Singer, archt, Black & Veatch, engineers 27th Avenue Solid Waste Management Facility, Phoenix June, BTS, pp. 98-103.
- Gluckman, Richard, Architects, archt, U. D. A. Architects, associate archt The Andy Warhol Museum, Pittsburgh Sept., BTS, pp. 74-79.
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- Gruen Associates, exec archt, Pei Cobb Freed & Partners, archt Los Angeles Convention Center, Expansion, Los Angeles Jan., pp. 56-65•1-70 Glenwood Canyon, Western Colorado, east portion June, BTS, pp. 112-115

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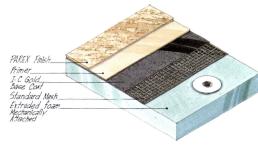
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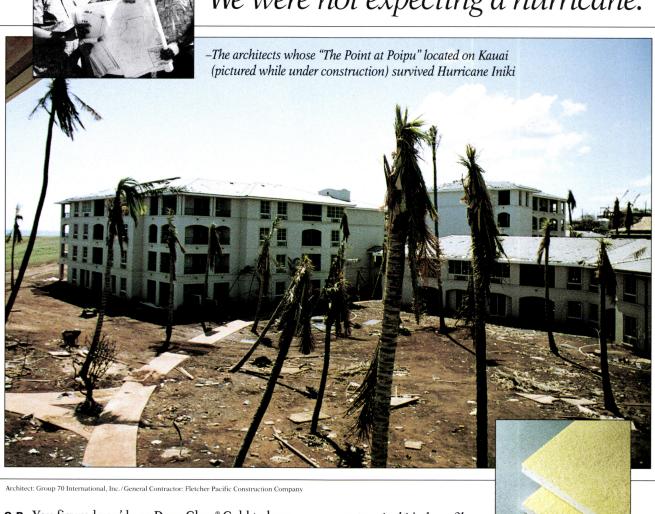
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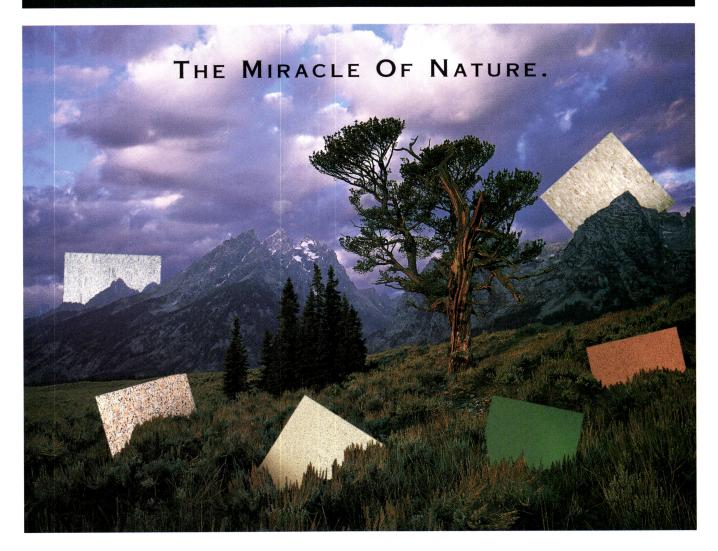
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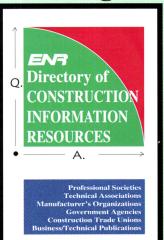
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identifies the major productclassification division—from 1, General Data, through 16, Electrical—following Sweet's 16-Division Data Filing Format, a construction-industry standard. Individual product Divisions are separated by illustrated, Directory-format advertisements appropriate to that product type.

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An asterisk after a firm's name indicates that they are an advertiser in this issue [with additional product data available on a Directory display advertisement or in the Catalog Preview section].

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International Conference of Building Officials was founded in 1922 in response to the need for a code that all communities could accept and enforce. By 1927 the first Uniform Building Code™ (U.B.C.) was published. Now, more than 60 years later, ICBO is the nation's leading model code organization in terms of area served and code use. A non-profit service corporation, owned and controlled by its member cities, countries, states and federal agencies, ICBO has become international by the acceptance of the Uniform Building Code throughout the United States and in many locations abroad.

The Conference has Class A governmental representatives throughout the U.S. and for many foreign countries, and sponsors over 70 regional chapters. Besides its headquarters in Whittier, California, five regional offices stand ready to serve the membership with full support services—in Northern California; Kansas City, Missouri; Bellevue, Washington; Indianapo;is, Indiana; and Austin, Texas.

ICBO's goals and purposes: Publication, maintenance, and promotion of the Uniform Building Code and related documents. • Investigation and research of principles underlying safety to life and property in the construction, use, and location of buildings and related structures. • Development and promulgation of uniformity in building construction regulations.

• Advancement of professional skills of those engaged in the administration and enforcement of building laws. • Formation of guidelines for the administration of building and safety departments.

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Publications of the ICBO

The primary function of the International Conference of Building Officials (ICBO) is publication of the <u>Uniform Building Code</u> and its related volumes. However, ICBO also publishes many other useful technical reference and educational materials. Please note that many ICBO publications are currently being updated to reflect the 1994 U.B.C.

CODES Uniform Building Code (U.B.C.) — The most widely adopted model building code in the world and a proven document meeting the needs of government units charged with enforcement of building regulation. Published triennially, it provides complete regulations covering all major aspects of building design and construction relating to fire and life safety and structural safety. The requirements reflect the latest technological advances available. In three volumes.

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TECHNICAL REFERENCE AND EDUCATIONAL MATERIALS

Handbook to the Uniform Building Code — The Handbook is a completely detailed and illustrated commentary on the U.B.C. that traces the historical background and rationale of the codes. An essential reference for every

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building official, fire marshal, architect and engineer. (607 pages) 1991 edition — Item No. 147H91. Available in electronic format.

Plan Review Manual — A practical text to help and guide in applying code requirements. The manual covers the nonstructural and basic structural aspects of plan review. (199 pages) 1994 edition — Item No. 201S94

Uniform Building Code Application/Interpretation Manual — Using a question-and-answer format, this loose leaf manual provides a comprehensive analysis of the intent of the U.B.C. sections. (149 pages) 1991 edition —

Analysis of Revisions to the 1994 Uniform Codes — This analysis discusses the changes in the 1994 editions of the 1994 U.B.C., the <u>Uniform Mechanical Code</u>, <u>Uniform Administrative Code</u>, <u>Uniform Code</u> for Building Conservation, Uniform Sign Code, and the <u>Uniform Fire Code</u>. Item No. 109S94

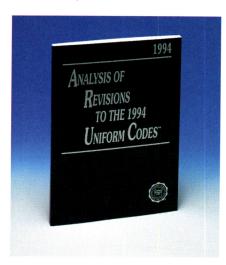
Item No. 123L91. Available in electronic format.

Quick Reference Guide to the Occupancy Requirements of the 1994 U.B.C.

- Code requirements are compiled and consolidated by occupancy group in this single volume for easy reference and comparison. 1994 edition — Item No. 090S94

Accessibility Reference Guide — This guide is a valuable resource for architects, interior designers, plan reviewers, and other who design and enforce accessibility provisions. (146 pages) Item No. 286R92

CABO/ANSI A117.1-1992 (Guidelines for Accessible and Usable Buildings and Facilities) This standard is referenced in the Chapter 31 of the U.B.C.



and includes technical guidelines for making buildings and facilities accessible to and usable by persons with physical disabilities. (77 pages) Item No. 338S92

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Publications of the ICBO — 2

Here are additional information resources from ICBO, including electronic versions of publications for your use on personal computers as well as video training programs. (Note: Many ICBO publications are currently being updated to reflect the 1994 U.B.C.)

AUTOMATED PRODUCTS

1991/1994 Cross-Reference Directory to the U.B.C. and **U.M.C.** — Both the U.B.C. and U.M.C. have been reorganized and reformatted for the 1994 editions. This directory cross-references the provisions between the 1991 and 1994 editions.

Item No. 095S94 — Printed copy. Item No. 095T94 — $3^{-1}/2''$ disk. **U.B.C. and Accessibility Checklists** — Access, add to, or edit hundreds of requirements on your PC. The comments provided are ideal guides for code review during preliminary design and plan review.

1991 U.B.C. Checklist

Item No. 091C13 - 3- $^{1}/^{2}$ ″ disk. Item No. 091C12 - 5- $^{1}/^{4}$ ″ disk. Item No. 091M13 - Macintosh\TM version.

1994 Accessibility Checklist

Item No. 094C20 - 3-1/2" disk. Item No. 094C21 - 5-1/4" disk.

Handbook to the 1991 Uniform Building Code — This electronic version, designed to be used together with the printed Handbook, allows you to search the history, background, and rationale of code principles . . . and copy, edit or amend data as necessary. (In WordPerfect 5.1 format.)

Item No. $147T03 - 3^{-1}/2''$ disk. Item No. $147F03 - 5^{-1}/4''$ disk. **1991 Uniform Building Code on Disk** — This product contains the complete text of the U.B.C.'s print version, and all software necessary to access it

immediately on a PC. With it you can search, edit, print and merge documents using word processor functions. (Designed to be loaded on a hard disk.) Item No. $002T91 - 3^{-1/2}$ " disk. Item No. $002F91 - 5^{-1/4}$ " disk.

1991 U.B.C. Application/Interpretation Manual — Load on your hard drive and quickly access code interpretations. Use word processing functions to search, create updated documents, or print out information. Designed for companion use with the printed version. (In WordPerfect 5.1 format.) Item No. $123T03 - 3^{-1/2}$ " disk. Item No. $123F03 - 5^{-1/4}$ " disk.

VIDEO TRAINING MATERIALS

1994 U.B.C. Update — This fast-paced 24-minute video acquaints the viewer with the 1994 U.B.C., addressing common code format, metrication, three-volume split, and book-size change. A valuable familiarization tool for architects, engineers, contractors and public officials.

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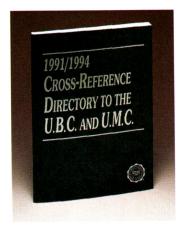
Understanding ANSI A117.1-1992 — A 20-minute graphic presentation — referenced to CABO/ANSI A117.1-1992 — that takes you on an accessibility inspection . . . beginning at the site and moving progressively through the building. Provides a fast, clear understanding.

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Hwy 2 West Bagley, MN 56621 Gary Gesell, Secy 218/694-6215 Fax: 218/694-3247

Gibbons Companies

1111 Brickyard Road; P.O. Box 30429 Salt Lake City, UT 84130 Fred J. Courrier, VP Marketing 801/486-2411 Fax: 801/487-1603

Glen-Gery Corp.

1166 Spring St. Wyomissing, PA 19610 Bengamin Hoenich, Mgr Mktg Svcs 215/374-4011

Greenstreak, Inc.

3400 Tree Court Indusrial Blvd St. Louis, MO 63122 Robert D. Dienstbach, Tech Sales Engr 314/225-9400 Fax: 314/225-9854

Grinnell Concrete Pavingstoners, Inc.

482 Houses Corner Road Sparta, NJ 07871 C. H. Gamarekian, President 201/383-9300 Fax: 201/383-3224

Hanover Architectural Products

240 Bender Road Hanover, PA 17331 John Repasky, President 717/637-0500 Fax: 717/637-7145

Henry: E. P. Henry Corp.

P O Box 615 Woodbury, NJ 08096 Marianne W. Anzaldo, Dir/Mktg & Adv 609/845-6200 Fax: 609/845-0023

Hokanson Building Block Co.

4751 Power Inn Road Sacramento, CA 95826 Frans Roodenburg, President 916/452-5233 Fax: 916/452-3821

Huston Clay Products Co., Inc. Building Products & Svcs Div.

PO. Box 262; 2700 Terwood Road Willow Grove, PA 19090 Thomas W. Huston, President 215/659-1677 Fax: 215/659-6965

Interstate Brick Co. Div Pacific Coast Bldg Pdts Co

Div Pacific Coast Bldg Pdt: 9780 S 5200 West West Jordan, UT 84084 Jack E. Schons, Sales Mgr. 801/565-5200 Fax: 801/565-5220

Kansas Building Products/Salina Concrete Products

1600 S. Hoover, PO Box 9463 Wichita, KS 67277 Steve L. Morgan, Executive Vice Presi 316/943-0241 Fax: 316/943-8194

Kasten Masonry Sales

P.O. Box 468 Jackson, MO 63755 Pete Strong, Sales Mgr 314/243-3591 Fax: 314/243-1030

Kelliher Huber Brick & Supply Co.

216 Brook St. Elgin, IL 60120 Daniel Kelliher, Pres 708/742-0048 Fax: 708/742-0840

Kinyon Concrete Products, Inc.

29531 Highway 61 Blvd. Red Wing, MN 55066 MIke Kinyon, Pres 612/388-8887 Fax: 612/388-8887

Lehi Block Co.

2100 N 1100 West Lehi, UT 84043 Aldo Mae Porter, Secretary/Treasuer 801/768-8401 Fax: 801/768-8403

Louisiana Industries Div. of Texas Industries, Inc.

P O Box 5396 Bossier City, LA 71171 Robert H. Hable, General Manager 318/742-3111 Fax: 318/742-4047

Milliken Industries, Inc.

4991 Old Clairton Road Pittsburgh, PA 15236 Michael A. Milliken, Vice President 412/881-4444 Fax: 412/881-4479

Old Virginia Brick Co., Inc.

2500 West Main St.; PO. Box 508 Salem, VA 24153 Chris Moore, Vice Pres 703/385-2357 Fax: 703/389-4716

Oldcastle Inc.

Architectural Products Group 375 Northridge Rd., Ste. 220 Atlanta, GA 30350 800/899-8455

P & M Brick & Block, Inc.

213 Arlington St. Watertown, MA 02173 Frank K. Sheehan, General Manager 617/924-6020 Fax: 617/924-6889

Paver Systems, Inc.

7167 Interpace Rd.
West Palm Beach, FL 33407
Bob Grimm 800/226-0004;
407/844-5202
Fax: 407/844-5454

Pavestone Co.

4835 LBJ Freeway Suite 700 Dallas, TX 75234 Bobby L. Staten, Exec. Vice Pres. 800/245-7283 Fax: 214/404-9200

Permaloc Corp.

13505 Barry St. Holland, MI 49424 Daniel G. Zwier, President 616/399-9600 Fax: 616/399-9770

Pittsburgh Structural Clay Products,

4031 Bigelow Blvd. Pittsburgh, PA 15213 James D. Dattilo, President 412/621-1700 Fax: 412/621-3071

Redland Brick Inc.

Harmar Plant
375 Rich Hill Rd.
Cheswick, PA 16024
David Mosovsky 412/828-6300
Fax: 412/828-6604 [Int'l.]

Rock of Ages Corp.

P O Box 482 Barre, VT 05641 Denis Gaboriault, Director 800/445-7050 Fax: 802/476-4767

Sioux City Brick & Tile Co.

P.O. Box 807 Sioux City, IA 51102 Norman P. Mahoney, President 712/258-6571 Fax: 712/252-3215

Stepstone, Inc.

17025 So. Main St. Gardena, CA 90248 G. S. Mc Williams, President 310/327-7474 Fax: 310/327-0318

Stromberg's Architectural Stone

P.O. Box 8083 Greenville, TX 75404 Laura A. Yosten, Sales 903/454-0904

Summitville Tile, Inc.

State Route 644; P.O. Box 73 Summitville, OH 43962 Peter Johnson, Vice Chairman 216/223-1511 Fax: 216/223-1414

Sunny Brook Pressed Concrete

3586 Sunny Brook Road Kent, OH 44240 Joseph Repasky, President 216/673-7667 Fax: 216/677-3103

Symetry Interlocking Paving

7554 Wooster Pike Cincinnati, OH 45227 Roberta Hair, President 513/272-0080 Fax: 513/272-2110

Tricon Enterprises, Inc.

850 Bedford St. Bridgewater, MA 02324 Rainer K. Kuntz, President 508/697-6112 Fax: 508/697-5649

UNI-Group U.S.A.

4362 Northlake Blvd., Ste. 109 Palm Beach Gardens, FL 33410 Donna DeNinno 407/626-4666; 800/872-1864 Fax: 407/627-6403

Unilock New York, Inc.

3 International Blvd; Teravest Corporate Park Brewster, NY 10509 Skip Storer, Sales Manager 914/278-6700 Fax: 914/278-6788

Uscoa International Corp.

PO. Box 578; Cocoa & Murray St. St. George, SC 29477 Ronald A. Karst, V.P. Sales 803/563-4561 Fax: 803/563-4078

Valley View Specialties

13834 S Kostner Crestwood, IL 60445 David A. Ignowski, President 708/597-0885 Fax: 800/323-3262

Vetter Stone Co.

FO. Box 38
Kasota, MN 56050
Willard O. Vetter, Chairman/Treasurer
507/345-4568
Fax: 507/345-4777

Wausau Tile, Inc.

P.O. Box 1520 Wausau, WI 54402-1520 Tammi Schildt 715/359-3121; 800/388-8728 Fax: 715/355-4627

Western Concrete Products Co., Inc. 510 5th St.

Cadillac, MI 49601 Philip N. Potvin, President 616/775-3466 Fax: 616/775-1848

02520 Concrete Paving

Bomanite Corporation

232 S. Schnoor Ave.
Madera, CA 93637
Kellie Romero, Dir., Corp.
Communications 209/673-2411
Fax: 209/673-8246 [Int'l.]

Brandenburg Industries Service Co.

2625 S Loomis Chicago, IL 60608 Bill Moore, Mktg Director 312/326-5800 Fax: 312/326-5055

Cobblecrete International, Inc.

485 West 200 South Orem, UT 84058 Rick Oss, Sales Manager 801/224-6662

Conspec Marketing & Mfg. Co., Inc.

636 S. 66th Terrace Kansas City, KS 66111 Maday B. Elizabeth, President 800/348-7351 Fax: 913/287-2716

Davis Colors

3700 E. Olympic Blvd. Los Angeles, CA 90023 Nick L. Paris, President 213/269-7311 Fax: 213/269-1053

Fibermesh

Div. Synthetic Industries 4019 Industry Drive Chattanooga, TN 37416 Ron L. Vermillion, Mgr/Mktg Svcs 615/892-7243 Fax: 615/499-0753

Harris: A.H. Harris & Sons, Inc.

250 Stanley St.; P.O. Box 2 New Britain, CT 06050 Gregg A. Lanouette, Sales Manager 203/225-7671 Fax: 203/223-7220

Hausman Corp.

1501 E. Jolly Road; P.O. Box 21009 Lansing, MI 48910 William O. Wear, Regional Manager 517/393-2780 Fax: 517/393-6917

Helco Sales co.

1750 Thomas Road Warren, OH 44484 L.J. Heltzel, Pres 216/395-9545 Fax: 216/395-0706

Janel Concrete & Masonry

Equipment, Inc. 6130 Cornell Road Cincinnati, OH 45242 Dick Riehle, General Manager 513/489-9111 Fax: 513/530-9111

Lambert Corp.

20 N. Coburn Ave. Orlando, FL 32805 Steven J. Meyer, Vice President 407/841-2940 Fax: 407/839-1890

Lehi Block Co.

2100 N 1100 West Lehi, UT 84043 Aldo Mae Porter, Secretary/Treasuer 801/768-8401 Fax: 801/768-8403

L.M. Scofield Company

6533 Bandini Blvd. Los Angeles, CA 90040 Customer Svc. Dept. 800/800-9900 Fax: 404/920-6066; 213/720-3033 [Int'l.]

Marbelite International Corp.

544 Interstate Court Sarasota, FL 34240 Ron Webber, Presideent 813/378-0860 Fax: 813/378-9832

Meadows: W.R. Meadows, Inc.

P. O. Box 543 Elgin, IL 60121 Robert A. Cameron, National Sales Mgr 800/342-5976 Fax: 708/683-4544

Monex Resources, Inc.

45 N.E. Loop 410, Suite 700 San Antonio, TX 78216 Misty R. Younger, Mktg Coordinator 210/349-4069 Fax: 210/349-8512

MultiDrain Corp.

2160 F Hills Ave. Atlanta, GA 30318 Kim Olsoni, President 404/355-9575 Fax: 404/609-9614

Patterned Concrete Industries *

12135 E. 11th St, Suite F; PO. Box 691015 Tulsa, OK 74169 Rosie Higdon, Sec Treas 918/437-6499 Fax: 918/437-5150

Pavestone Co.

4835 LBJ Freeway Suite 700 Dallas, TX 75234 Bobby L. Staten, Exec. Vice Pres. 800/245-7283 Fax: 214/404-9200

Permaloc Corp.

13505 Barry St. Holland, MI 49424 Daniel G. Zwier, President 616/399-9600 Fax: 616/399-9770

Pittsburgh Structural Clay Products, Inc.

4031 Bigelow Blvd. Pittsburgh, PA 15213 James D. Dattilo, President 412/621-1700 Fax: 412/621-3071

Quikrete Companies, The

1790 Century Circle Atlanta, GA 30345 Chris Companik, Advertising Mgr. 404/634-9100 Fax: 404/634-9568

Scofield: L. M. Scofield Co.

6533 Bandini Blvd Los Angeles, CA 90040 Denise D. Kushner, Communications Manag 213/723-5285 Fax: 213/722-6029

Spray-Cure Co., The

300 Edwards St. Madison, OH 44057 Jessie M. Guidry, Corp Comm. 216/428-2105 Fax: 216/428-7091

Stepstone, Inc.

17025 So. Main St. Gardena, CA 90248 G. S. Mc Williams, President 310/327-7474 Fax: 310/327-0318

Tarmac America, Inc. Mid Atlantic & Florida Div.

1151 Azalea Garden Road Norfolk, VA 23502 Larry Summers, Mktg. Mgr. 804/858-6500 Fax: 804/855-7707

02524 Porous Paving

Bomanite Corporation

232 S. Schnoor Ave.

Madera, CA 93637

Kellie Romero, Dir., Corp.

Communications 209/673-2411

Fax: 209/673-8246 [Int'l.]

Presto Products Company Geosystems

P.O. Box 2399 Appleton, WI 54913-2399 June Gerhardt 800/548-3424 Fax: 414/738-1418 [Int'l.]

02535 Athletic Surfacing

A.T.G Sports Industries, Inc.

1733 N. Gouvernor Wichita, KS 67206 Paul F. Driver, President 316/682-3997 Fax: 316/688-0886

Akzo Industrial Systems Co.

Suite 318, Ridgefield Bus. Ctr; PO. Box 7249 Asheville, NC 28802 Palmer L. Skoglund, General Manager 704/665-5030 Fax: 704/665-5005

American Asphalt Co., Inc.

116 Main St. West Collingswood Heights, NJ 08059 Robert M. Brown, President 609/456-2899 Fax: 609/456-7119

Aquatic Renovation Systems, Inc.

3439 E 86th St, #218 Indianapolis, IN 46240 Jason Mart, President/CEO 317/251-0207 Fax: 317/251-0360

Bituminous Roadways, Inc.

2825 Cedar Ave. S. Minneapolis, MN 55407 John G. Kittleson, Mktg. Dir.Estimator 612/721-2451 Fax: 612/721-6875

Connor/AGA, Sports Flooring Corp. Div. Balsam Corp.

251 Industrial Park Road; P.O. Box 246 Amasa, MI 49903 Everson Sean, Marketing 906/822-7311 Fax: 906/822-7800

Consumers Asphalt Co.

PO. Box 624 Benton Harbor, MI 49022 Jack Kinney, Pres 616/926-1111 Fax: 616/926-4012

Detroit Concrete Products Corp.

4900 Mc Carthy Drive Milford, MI 48381 John R. Mac Innis, President 810/685-9590 Fax: 810/685-0066

Dodge-Regupol, Inc.

P.O. Box 989; 715 Fountain Ave. Lancaster, PA 17608 Laura F. Dodge, Mktg Dir 717/295-3400 Fax: 717/295-3414

Har-Tru Corp.

PO. Box 569
Hagerstown, MD 21741
R N. Funkhouser Jr, President 301/739-3077
Fax: 301/739-6104

Julicher Sports Facilities, Inc. 10 Balligomingo Road; P.O. Box 720 West Conshohocken, PA 19428 Joe Ferry, Sales Mng. 215/828-6500 Fax: 215/828-7925

Maintenance, Inc. Div. Premier Industrial Corp. P O Box 408

Wooster, OH 44691 William H. Neckerman, General Manager 216/264-6262 Fax: 216/264-2578

Martin Surfacing, Inc.

Bldg E. Williamson Lane Hunt Valley, MD 21030 Tom H. Mitchell, Sales Manager 800/673-2402 Fax: 410/584-9568

MEI (Midwest Elastomers, Inc.) Sports Div.

700 Industrial Drive; P.O. Box 412 Wapakoneta, OH 45895 Karen Schreiber, Customer Svc Rep 419/738-8844 Fax: 419/738-4411

Mitchell Rubber Products

491 Wilson Way Industry, CA 91744 Mark Mitchell, Vice Pres 818/961-9711 Fax: 818/968-2026

Muellermist Irrigation Co.

2612 S. 9th Ave. Broadview, IL 60153 Andrew L. Wright, Pres. 708/344-8680

Neyra Industries, Inc. 10700 Evendale Drive Cincinnati, OH 45241 John C. Pippin, Vice Pres/Sales-Mktg

513/733-1000 Fax: 513/733-3989

No Fault Industries, Inc.

11325 Pennywood Ave. Baton Rouge, LA 70809 David Brantley, Vice President 504/293-7760 Fax: 504/927-9719

NovaGrass International, Inc.

2807 Walker Road; P.O. Box 21764 Chattanooga, TN 37421 Richard L. Burke, President 615/499-5546 Fax: 615/499-8882

Peckham Materials Corp.

20 Haarlem Ave. White Plains, NY 10603 Joseph V. Kuch, Pres 914/949-2000 Fax: 914/949-2075 **Playcon Enterprises**

567 Vickers St.
Tonawanda, NY 14150
Gordon D.H. Anderson, President
716/695-6115
Fax: 716/694-2910

Polymer Plastics Corp. Div. Vitricon, Inc.

65 Davids Drive Hauppauge, NY 11788 Steven Noskin, Vice President 516/231-1300 Fax: 516/231-1329

R C M International, Inc.

PO. Box 327 Elk River, MN 55330 K. Evenstad, Office Mgr 612/421-0129 Fax: 612/421-4501

Red Dog Track, Inc. Div. Strawn Materials, Inc.

Rt A, Box 1 Strawn, TX 76475 Odies M. Curry, President 817/672-5242 Fax: 817/672-5505

Seal Master, Inc.

2520 S Campbell St. Sandusky, OH 44870 Rick D. Noon, Dir/Mktg 419/626-4375 Fax: 419/626-5477

Snipes: Kenneth Snipes Fabrication/Design, Inc.

6240-B Lake Worth Blvd Ft. Worth, TX 76135 Serene West-Snipes, Business Manager 817/237-9390 Fax: 817/237-9407

Surfacing Specialists, Inc.

2906 N Old Rouse St. Pittsburgh, KS 66762 Mary Jo Wisner, Secretary 316/231-5844 Fax: 316/232-2670

02725 Precast Trench Drain System

ACO Polymer Products, Inc. 12080 Ravenna Rd., P.O. Box 245 Chardon, OH 44024 Sherry Pouliot 800/543-4764 Fax: 216/285-7005 [Int'l.]

02800 Site Improvements

Tensar Earth Technologies, Inc. 5775-B Glenridge Dr. Atlanta, GA 30328 Customer Service 800-TENSAR-1 Fax: 404/250-9185

David White, Inc.

Tax: 414/251-5696 [Int'l.]

02820 Fountains & Pools

A & M Victorian Decorations, Inc. 2411 Chico Ave. South El Monte, CA 91733 Marge Scomazzon, Secretary/Treas 818/575-0693 Fax: 818/575-1781

Abbott Industries, Inc.

225 William St. Bensenville, IL 60106 Robert K. Abbott, Chairman 708/595-2320 Fax: 708/595-2335

Akzo Industrial Systems Co.

Suite 318, Ridgefield Bus. Ctr; P.O. Box 7249 Asheville, NC 28802 Palmer L. Skoglund, General Manager 704/665-5030 Fax: 704/665-5005

Alleco, Inc.

8747 Brandt, Suite #114 Dearborn, MI 48126 A. B. Benyo, President 313/846-0400 Fax: 313/846-0403

American Polysteel Forms

5150 F Edith N E Albuquerque, NM 87107 J. Lance Berrenberg, President 505/345-8153 Fax: 505/345-8154

Aqua Master

16024 CTH X Kiel, WI 53042 Jerry Goldberg, Vice Pres Sls & Mkt. 414/639-3121 Fax: 414/693-3245

Aquatic Development Group

1 Aquatic Center Cohoes, NY 12047 Kenneth L. Ellis, Vice President 518/783-0038 Fax: 518/783-0474

Aquatic Renovation Systems, Inc.

3439 E 86th St, #218 Indianapolis, IN 46240 Jason Mart, President/CEO 317/251-0207 Fax: 317/251-0360

Aquatic Research Technologies, Inc.

200 Peacock Drive Fulton, MO 65251 Todd P. Beal, President 314/642-7277 Fax: 314/642-7966

Barber-Webb Co., Inc., The

3833 E. Medford St. Los Angeles, CA 90063 James C. barber, V.P. Marketing 213/644-4800 Fax: 213/260-7164 British-by-Nature 270 N. Cañon Dr., Ste. 1038 Beverly Hills, CA 90210 Lee-John Sobering 310/550-7792

Fax: 310/550-0317

Canterbury International

5632 W Washington Blvd. Los Angeles, CA 90016 Larry Snyder, Gen Mgr 213/936-7111 Fax: 213/936-7115

Chester Pool Systems, Inc.

P.O. Box C; 4514 Bud Prather Road Sellersburg, IN 47172 Calvin H. Shaw, Jr., Mgr. Sales/Mktg 812/246-5486 Fax: 812/246-4260

Cost of Wisconsin, Inc.

W172 N13050 Division Road. Germantown, WI 53022 Jack C. Beatty, Project Adminstrator 414/255-4220 Fax: 414/255-0096

Diamond Water Systems, Inc.

530 Main St. Holyoke, MA 01040 John C. Dalton, Engrg & Sales Mgr. 413/536-8186 Fax: 413/536-7267

Eden Stone Co., Inc.

W 4520 Lime Road Eden, WI 53019 William Gesell, Vice Pres 414/477-2521 Fax: 414/477-7000

Fibermesh

Div. Synthetic Industries 4019 Industry Drive Chattanooga, TN 37416 Ron L. Vermillion, Mgr/Mktg Svcs 615/892-7243 Fax: 615/499-0753

Fibre Tech, Inc.

Largo, FL 34641 Hugh Lynch, Vice Pres of Sales 813/393-7283

Galaxy East Co.

153 Linden St. Hamilton, MA 01982 Kim Noble/Sales 800/747-0168 Fax: 508/468-7092 [Int'l.]

Georgia Fountain Co., Inc.

4727-J North Royal Atlanta Dr. Tucker, GA 30084 Steve A. Matonak Sr, Design Engineer 404/934-3297 Fax: 404/934-8771

Historical Arts & Castings, Inc. 5580 W. Bagley Park Road

West Jordan, UT 84088 Fran Platt, Mktg svcs 801/569-2400 Fax: 801/569-2493 Hydrel
Div. of GTY Industries
12881 Bradley Ave.
Sylmar, CA 91342
Hal Madsen 818/362-9465
Fax: 818/362-6548 [Int'l.]

Kohlhepp: J. A. Kohlhepp Sons, Inc. 640 Du Bois St. Du Bois, PA 15801 Andrew J. Kohlhepp, Owner 814/374-5200 Fax: 814/371-4502

Lead Industries Assocation, Inc. 295 Madison Ave. New York, NY 10017 Jerome F. Smith, Executive Director 212/578-4750 Fax: 212/684-7714

Little Giant Pump Co. Sub. Tecumseh Products 3810 N Tulsa Oklahoma City, OK 73112 Cyndi Kulscar, Literature Coord. 405/947-2511 Fax: 405/942-2285

Lynch: Kenneth Lynch & Sons 84 Danbury Road Wilton, CT 06897 Timothy A. Lynch, President 203/762-8363 Fax: 203/762-2999

Magnalite Systems, Inc. 2900 Lockhead Way Carson City, NV 89706 Robert Wieland, President 702/883-8300 Fax: 702/883-8306

Mameco International, Inc. Div. RPM 4475 E. 175th St. Cleveland, OH 44128 Tim Kenworthy, Sales-Mktg 216/752-4400 Fax: 216/752-5005

Museum Services, Inc. 1220 S.E. Veitch St. Gainesville, FL 32601 Vincent J. Gabianelli, Dir Business Dev. 904/338-1800 Fax: 904/376-2809

Natural Marble Magic, Inc. Savignac Industries Ltd 1621 Montana Ave.; P.O. Box 10475 El Paso, TX 79902 Manuel E. Savignac, Pres 915/542-4242

Otterbine/Barebo, Inc. 3840 Main Road E Emmaus, PA 18049 Carla Barebo, Vice President 215/965-6018 Fax: 215/965-6050 Pineapple Grove Designs P.O. Box 112 Delray Beach, FL 33444 Shelley L. Childers, Vice Pres 800/771-4595 Fax: 407/243-0577

Polaris Pool Systems, Inc. 1709 La Costa Meadows Drive San Marcos, CA 92069 Lyndol L. Cook, President/CEO 619/471-0129 Fax: 619/471-1048

Recreonics, Inc. 4200 Schmitt Ave. Louisville, KY 40213 Michael E. Garland, Nat'l Sales Mgr. 502/456-5706 Fax: 800/428-0133

Roman Fountains Corp.
P. O. Drawer 10190
Albuquerque, NM 87184
Jon Mitovich, President 505/828-1801
Fax: 505/828-1904

Southgate Materials Div. JDP Enterprises, Inc. 3534 51th Ave. Sacramento, CA 95823 Phillip E. Raymond, President 916/422-0474 Fax: 916/422-5013

Specrail PO. Box 6308; 129 Leeder Hill Drive Hamden, CT 06517 Scott Goodman, Mktg Mgr 203/248-6346 Fax: 203/248-8489

Stromberg's Architectural Stone P.O. Box 8083 Greenville, TX 75404 Laura A. Yosten, Sales 903/454-0904

Superior Swim Systems 1101-A Sun Centry Road Naples, FL 33963 Bonnie Williamson, President 813/566-2060 Fax: 813/566-2069

Syndesis, Inc.
Div. Syndecrete
2908 Colorado Ave.
Santa Monica, CA 90404
David Hertz, President 310/829-9932
Fax: 310/829-5641

Union Mfg. Co. Div. Union Industries, Inc. 4 South Idaho St. Seattle, WA 98134 Judy A. Cooper, Office Manager 206/625-9000 W.A.M., Inc.
422 Pagosa St./P.O. Box 902
Pagosa Springs, CO 81147
Mark Wilsey, President 303/264-2882
Fax: 303/264-2275

02830 Fences & Gates

American Technocrete Corp. 3518 Cahuenga Blvd. W., #200 Los Angeles, CA 90068 Dennis Kleinman, VP, Sls. 213/874-2427 Fax: 213/874-4338 [Int'l.]

Anchor Fence Inc.
Monumental Iron Works
6500 Eastern Ave.
Baltimore, MD 21224
Jim Scheide/Spec. Dept. 410/633-6500
Fax: 410/633-6506 [Int'l.]

I&DS 1395 S. Marietta Pkwy. Marietta, GA 30067 Andrea Williams 800/241-4126 Fax: 404/421-8521 [Int'l.]

Bekaert Corporation

California Redwood Association 405 Enfrente Dr. Novato, CA 94949 Pamela Allsebrook, Publicity Mgr. 415/382-0662 Fax: 415/382-8531

Cyclone Fence / USX Corporation 13535 S. Torrence Ave. Chicago, IL 60633 Jim DeSmith 312/646-6116 Fax: 312/646-6718

Electric Power Door 522 W. 27th St. Hibbing, MN 55746 Jeffrey D. Jacobson, Sls. Mgr. 800/346-5760; 218/263-8366 Fax: 218/262-6478 [Int'l.]

Kroy Industries 522 W. 26th St. York, NE 68467 John Keller/Fence Dept. 402/362-6651 Fax: 402/362-6566 [Int'l.]

Omega Fence Systems, Inc. 3000 Francis Hughes Laval, PQ H7L 3J5 Canada Customer Service 800/836-6342 Fax: 514/663-9049 [Int'l.]

Timber Holdings Ltd. 2400 Cornell St. Milwaukee, WI 53209 Jackie Falbo/Sales Dept. 414/445-8989 Fax: 414/445-9155 [Int'l.]

02840 Walk, Road & Parking Appurtenances

3M Construction Markets Division 3M Center Bldg 225-4S-08 St. Paul, MN 55144 Dorothy Holden, Communications 612/733-1140 Fax: 612/736-0611

American Permahedge 87-11 Hillside Ave. Jamaica, NY 11418 Francis M. Paradise, President 800/782-0815 Fax: 718/805-1005

Detroit Concrete Products Corp. 4900 Mc Carthy Drive Milford, MI 48381 John R. Mac Innis, President 810/685-9590 Fax: 810/685-0066

Fence Factory
Div. Agoura
29414 Roadside Drive
Agoura, CA 91301
Richard A. Stull, Sales Mgr
818/889-2240
Fax: 805/497-3479

Identitys, Inc. 716 Nims Muskegon, MI 49442 Wm J. Gillhespy, Director 616/722-4207

J W I, Inc. 2155 112th Ave. Holland, MI 49424 Joseph L. Boland, Mktg Mgr/Comm 616/772-9011 Fax: 616/772-4516

Maintenance, Inc.
Div. Premier Industrial Corp.
P O Box 408
Wooster, OH 44691
William H. Neckerman, General
Manager 216/264-6262
Fax: 216/264-2578

Sanko Fastem USA, Inc. 8230 Industry Ave. Pico Rivera, CA 90660 Hiro Tanaka, Assist Genl Mgr 310/927-6887 Fax: 800/772-3299

Solar Outdoor Lighting, Inc. 3131 SE Waaler St. Stuart, FL 34997
A. Hurst, Pres 407/286-9461
Fax: 407((MAL))286-9616

Standard Concrete Products Co. 700 N. Sherman St. York, PA 17402 George F. Parthmer, President 717/843-8074 Fax: 717/854-2836

02842 Bicycle Racks/Lockers

A A A Ribbon Rack Co. Div. of Brandir International, Inc. 521 Fifth Ave., 17th Fl.

New York, NY 10175 Ken Stevens 212/505-6500 Fax: 212/505-6813 [Int'l.]

Rally Racks Secure Pal King Stands

Box 1675 Santa Rosa, CA 95402-1675 S. Turnipseed 707/528-8083 Fax: 707/528-8085 [Int'l.]

02844 Vehicle Security Barriers

True Barrier Systems, Inc. 45000 Underwood Lane, Unit M Dulles, VA 20166-9513 R. Tim True 703/318-8214 Fax: 703/318-9341 [Int'l.]

02847 Highway Noise Barriers

Timber Holdings Ltd.

2400 Cornell St.
Milwaukee, WI 53209
Jackie Falbo/Sales Dept. 414/445-8989
Fax: 414/445-9155 [Int'l.]

02860 Recreational Facility & Playground Equipment

A.T.G Sports Industries, Inc.

1733 N. Gouvernor Wichita, KS 67206 Paul F. Driver, President 316/682-3997 Fax: 316/688-0886

American Permahedge

87-11 Hillside Ave. Jamaica, NY 11418 Francis M. Paradise, President 800/782-0815 Fax: 718/805-1005

Anchor Industries, Inc.

1100 Burch Drive, PO.Box 3477 Evansville, IN 47711 Mary Ann Vaughn, Advertising & Mktg 812/867-2421 Fax: 812/867-0547

Aquatic Development Group

1 Aquatic Center Cohoes, NY 12047 Kenneth L. Ellis, Vice President 518/783-0038 Fax: 518/783-0474

Architectural Precast, Inc.

P.O. Box 23110; 2021 Longwood Ave. Columbus, OH 43223 David P. Foresta, Exec Vice Pres. 614/875-0963 Fax: 614/875-4195

Bike Security Racks Co.

RR#1, Box 476-B; North Dorchester Road Rumney, NH 03266 Tom. Sawyer, President 603/786-2757 Fax: 603/786-9652

Blue Valley Industries, Inc.

P. O. Box 205 Mexico, PA 17056 Wayne H. Haubert, President 717/436-8266 Fax: 717/527-2693

Chester Pool Systems, Inc.

P.O. Box C; 4514 Bud Prather Road Sellersburg, IN 47172 Calvin H. Shaw, Jr., Mgr. Sales/Mktg 812/246-5486 Fax: 812/246-4260

Columbia Cascade Company *

1975 S.W. Fifth Ave. Portland, OR 97201-5293 Jill Mullican 503/223-1157 Fax: 503/223-4530 [Int'l.]

Creative Pultrusions, Inc. Div Headquarters

Pleasantville Industrial Park; PO. Box 6 Alum Bank, PA 15521 Kimberly M. Bakale, Dir/Mktg 814/839-4186 Fax: 814/839-4276

Dagostino Building Blocks, Inc.

1111 Altamont Ave. Schenectady, NY 12303 Ken Dagostino Jr, Adminstrative V.P. 518/374-3116 Fax: 518/374-2185

Decor Concepts, Inc.

5611 N. Peck Road Arcadia, CA 91006 Chris Smith, Institational Sales 818/579-6560 Fax: 818/444-4536

Diamond Water Systems, Inc.

530 Main St. Holyoke, MA 01040 John C. Dalton, Engrg & Sales Mgr. 413/536-8186 Fax: 413/536-7267

Doty & Sons Concrete Products, Inc.

1275 E. State St. Sycamore, IL 60178 Calvin L. Doty 800/233-3907 Fax: 815/895-8035

Dunsen Sports Group, The Sports Imports & Hydra-Rib

P O Box 21040 Columbus, OH 43221 Karl Kennedy Dunlap, Chairman of Board 614/771-0246 Fax: 614/771-0750

ESCO

104 S. E. California Ave. Topeka, KS 66607 Wayne H. Mc Cauley, Owner 913/234-5584 Fax: 913/234-5584

Galva Foam Marine Industries, Inc.

Rt. 67, PO. Box 19 Camdenton, MO 65020 Roger E. Squires, Sales Manager 314/346-3323 Fax: 314/346-4025

GameTime Inc. *

P.O. Box 121, 150 GameTime Dr. Fort Payne, AL 35967 Marketing 205/845-5610 Fax: 205/845-9361 [Int'l.]

Hindman Mfg. Co.

P. O. Box 1808 Centralia, IL 62801 Melaine P. Eller, Financial Supervisor 800/851-0865 Fax: 618/532-4763

Hollaender Mfg. Co., The

10285 Wayne Ave.; P.O. Box 156399 Cincinnati, OH 45215 Lori J. Combs, Sales/Mktg Adm Assis 800/772-8800 Fax: 800/772-8806

Howell Play Ground Equipment Co.

1720 E. Fairchild St.
Danville, IL 61832
Bill Payne, Gen Manager 217/442-0482
Fax: 217/442-8944

Interior/Medart, Inc.

Medart Drive; P.O. Box 658 Greenwood, MS 38930 William T. Hummel, Exec. V.P. 601/453-2506 Fax: 601/453-6844

International Rides Management,

4419 W. Hillsboro Blvd; Suite 282 Coconut Creek, FL 33073 Peter B. Zwickau, Chairman 407/392-9049 Fax: 407/392-9172

International Terra Cotta, Inc.

690 N. Robertson Blvd Los Angeles, CA 90069 Angelo J. Inman, Vice President 310/657-3752 Fax: 310/659-0865

Jayfro Corp.

976 Hartzford Turnpike Waterford, CT 06385 Bob Ferrara, President 203/447-3001 Fax: 203/444-1779

Julicher Sports Facilities, Inc.

10 Balligomingo Road; PO. Box 720 West Conshohocken, PA 19428 Joe Ferry, Sales Mng. 215/828-6500 Fax: 215/828-7925

Kings River Castings

Sanger, CA 93657
Dale A. Monteleone, VIce Pres 209/875-8250
Fax: 209/875-1491

Kryptonite Corp.

130 Turnpike St. Canton, MA 02021 Michael Zane, C.E.O. 617/828-6655 Fax: 617/821-4777

Madrax, Inc.

2210 Pinehurst Drive. Middleton, WI 53562 Thomas L. Graber, President 608/831-9040 Fax: 608/831-7623

Miracle Recreation Equipment Co.

Highway 60 & Bridle Lane; P.O. Box 420 Monett, MO 65708 Jack Gonzenbach, Dir Engrg 417/235-6917 Fax: 417/235-3551

Mobil Chemical Co. Composite Products Div.

800 Connecticut Ave. Norwalk, CT 06856 Kevin P Porter, Mktg Svcs Mgr 800/846-2739 Fax: 203/831-4222

Morton Buildings, Inc.

Morton, JL 61550 Steven J. Venden, Central Regional Man 309/263-7474

National Gym Equipment

302 Erickson; Industrial Park Roland, IA 50236 Alan Nacin, Vice Pres 515/388-4337 Fax: 515/388-4779

No Fault Industries, Inc.

11325 Pennywood Ave. Baton Rouge, LA 70809 David Brantley, Vice President 504/293-7760 Fax: 504/927-9719

Outdoor Aluminum, Inc.

P O Box 118 Geneva, AL 36340 W. T. Kilpatrick, President 205/684-2296 Fax: 205/684-2231

Performance Sports Systems, Inc.

724 W 8th St. Anderson, IN 46016 James B. Huxhold, Sports Facil Speclt 317/640-0805 Fax: 317/640-9607

Playground Environments

1480 Speonk Riverhead Road; P.O. Box 460 Speonk, NY 11972 Susan Lang, Dir Sales & Mktg 516/325-1020 Fax: 516/325-1050

Playworld Systems

315 Cherry St. New Berlin, PA 17855 Ronald E. Derk, Dir of Mktg 717/966-1015 Fax: 717/966-3030

Porter Athletic Equipment Co.

2500 S 25th Ave Broadview, IL 60153 Greer T. O'Brien, Adv/Sales Promo Mgr 708/338-2000 Fax: 708/338-2060

Progressive Athletics, Inc.

P O Box 956 Route 60 S Beverly, OH 45715 Daryl J. Van Dyne, Head Engineer 614/984-2312 Fax: 614/984-2276

Promats, Inc.

PO. Box 508 Ft. Collins, CO 80522 Ken T. John, President 303/484-2500 Fax: 303/482-7740

Quick Crete Products Corp.

P.O. Box 639 Norco, CA 91760 Cathy A. Crook, Vice Pres 7147)737-6240 Fax: 714/737-7032

R C M International, Inc.

P.O. Box 327 Elk River, MN 55330 K. Evenstad, Office Mgr 612/421-0129 Fax: 612/421-4501

Rally Racks Secure Pal King Stands

Box 1675 Santa Rosa, CA 95402-1675 Shirlee Turnipseed 707/528-8083 Fax: 707/528-8085 [Int'l.]

Recreonics, Inc.

4200 Schmitt Ave. Louisville, KY 40213 Michael E. Garland, Nat'l Sales Mgr. 502/456-5706 Fax: 800/428-0133

Sanko Fastem USA, Inc.

8230 Industry Ave. Pico Rivera, CA 90660 Hiro Tanaka, Assist Genl Mgr 310/927-6887 Fax: 800/772-3299

Smith; Jay R Smith Mfg.

Smith; Jay R Smith Mrg. Box 3237 Dept N.W. Montgomery, AL 36109 Bruce Smith, Vice Pres. Mktg. 205/277-8520 Fax: 205/272-7396

Struck & Irwin Fence, Inc.

826 Williamson St. Madison, WI 53703 Mark Herrling, President 608/255-1673 Fax: 608/255-1675

Valley Coast Fencing, Inc.

RR 1 Box 155-M Sheridan, IL 60551 Kenneth R. Wisbrock, President 708/892-1222 Fax: 815/695-9597

Vandal Stop Products

P.O. Box 55 Chico, CA 95927 Curtis C. Bailey, Owner 916/894-7867

Woodform, Inc. Parcourse

9705 N.E. Colfax St. Portland, OR 97220 Don King 800/624-5091 Fax: 503/253-1210 [Int'l.]

02870 Site, Street & Mall Furnishings

Allibert USA

9800 W. Kincey Ave., P.O. Box 1558 Huntersville, NC 28078 Customer Service 800/258-5619 Fax: 704/948-0190 [Int'l.]

American Site Furniture

56 Winthrop St. Concord, MA 01742 Deborah FM Robinson, Dir. of Sls. & Mktg. 508/371-3080 Fax: 508/369-4472 [Int'l.]

Beacon Products

6503 19th St. E., Unit E Sarasota, FL 34243 Chuck Hurley, Sls. Coord. 813/755-6694 ext. 303 Fax: 813/751-5535 [Int'l.]

Boston Design Corporation

100 Magazine St. Boston, MA 02119 617/442-6118; 800/225-5584 (outside MA) Fax: 617/442-9633 [Int'l.]

British-by-Nature

270 N. Cañon Dr., Ste. 1038 Beverly Hills, CA 90210 Lee-John Sobering 310/550-7792 Fax: 310/550-0317

Canyon Pottery Co. Inc.

3621 Bandini St. San Diego, CA 92110 Sales Dept. 619/298-5400 Fax: 619/298-5157

Cold Spring Granite Co. Commercial Prod. Div.

202 - 3rd Ave. South Cold Spring, MN 56320 Commercial Prod. 800/551-7502 Fax: 612/685-3158 [Int'l.]

Columbia Cascade Company *

1975 S.W. Fifth Ave. Portland, OR 97201-5293 Jill Mullican 503/223-1157 Fax: 503/223-4530 [Int'l.]

Columbia Equipment Company, Inc.

180-10 93rd Ave. Jamaica, NY 11433 Arthur M. Cohen, Pres. 718/658-5900 Fax: 718/526-4110 [Int'l.]

Cornelius Architectural Products

30 Pine St. Pittsburgh, PA 15223 Sales Dept. 412/781-9003 Fax: 412/781-7840 [Int'l.]

Country Casual

17317 Germantown Rd. Germantown, MD 20874 Sales 800/284-8325 Fax: 301/540-7364

Doty & Sons Concrete Products, Inc.

1275 E. State St. Sycamore, IL 60178 Calvin L. Doty 800/233-3907 Fax: 815/895-8035

Electric Time Company, Inc.

45 West St., PO. Box 466 Medfield, MA 02052 Thomas Erb 508/359-4936 Fax: 508/359-4482 [Int'l.]

Forms & Surfaces

Box 5215 Santa Barbara, CA 93150 Customer Service 800/451-0410 Fax: 805/684-8620 [Int'l.]

GIATI

614 Santa Barbara St. Santa Barbara, CA 93101 Jenifer Milligan, Sls. Mgr. 805/965-6535 Fax: 805/965-6295 [Int'l.]

Glassform

17129 Kingsview Ave. Carson, CA 90746 Cyndi Gardner, Product Mgr. 800/842-1121 Fax: 310/527-7400 [Int'l.]

Ironsmith

P.O. Box 1141 Palm Desert, CA 92261 Arnold Hernandez 800/338-4766 Fax: 619/776-5080

Landscape Forms, Inc.

431 Lawndale Ave.
Kalamazoo, MI 49001
Sales/Service Dept. 800/521-2546
Fax: 616/381-3455 [Int'l.]

McKinnon and Harris, Inc.

PO. Box 4885 Richmond, VA 23220 William McK. Massie 804/358-2385 Fax: 804/355-7022

Neenah Foundry Co.

2121 Brooks Ave. Neenah, WI 54956 Don Schuh 414/725-7000 Fax: 414/729-3661 [Int'l.]

Planter Technology

999 Independence Ave. Bldg. E Mountain View, CA 94043 415/962-8982 Fax: 415/962-8875 [Int'l.]

Richard Schultz Design

144 Hillcrest Barto, PA 19504 Richard, Peter or Carolyn 610/845-2419 Fax: 610/845-3380 [Int'l.]

Ultrum

a div. of GameTime

150 GameTime Dr., P.O. Box 121 Fort Payne, AL 35967 Bruce Smith, Dir. of Sls. 205/845-5610 Fax: 205/845-9361 [Int'l.]

Wausau Tile, Inc.

PO. Box 1520 Wausau, WI 54402-1520 Tammi Schildt 715/359-3121; 800/388-8728 Fax: 715/355-4627

Weatherend Estate Furniture

374 Main St. Rockland, ME 04841 Barbara Simpson 207/596-6483 Fax: 207/594-4968 [Int'l.]

02872 Street, Mall Clocks Bells & Carillons

Canterbury International

5632 W Washington Blvd. Los Angeles, CA 90016 Larry Snyder, Gen Mgr 213/936-7111 Fax: 213/936-7115

Elderhorst Bells, Inc. 875 Gravel Pike; Route 29

Palm, PA 18070 A. J. Elderhorst, President 215/679-3264 Fax: 215/679-3692

Electric Time Company, Inc. 45 West St., P.O. Box 466 Medfield, MA 02052

Thomas Erb 508/359-4936 Fax: 508/359-4482 [Int'l.]

Herwig Lighting Co.

P.O. Box 768 Russellville, AR 72801 Donald F. Wynn, President 800/643-9523 Fax: 501/968-6762

Integrated Systems Engrg., Inc.

1850 N 600 West Logan, UT 84321 Clair F. Nilson, Vice Pres/Mktg-Sales 800/543-7904 Fax: 801/753-2975

National Time & Signal Corp.

21800 Wyoming Ave. Oak Park, MI 48237 Richard W. Fulton, President 810/547-4555 Fax: 810/543-3250

Schulmerich Carillons, Inc.

Carillon Hill Sellersville, PA 18960 Frederick Hofmeister, Exec. V.P. 215/257-2771 Fax: 215/257-1910

Van Bergern Bellfoundries, Inc.

P.O. Box 12928 Charleston, SC 29422 Peter MAnsour, Vice Pres 803/559-4040 Fax: 803/559-0797

Verdin Co., The

444 Reading Road Cincinnati, OH 45202 Suzanne Sizer, Mktg Mgr 513/241-4010 Fax: 513/241-1855

02875 Site & Street **Shelters**

Alu-Fab

Div. of Gordon Alum Ind., Inc. 660 Commerce Drive. Reed City, MI 49677 Kit L. Bull, Operations Mgr 616/832-3221 Fax: 616/832-9063

Anchor Industries, Inc.

1100 Burch Drive, P.O.Box 3477 Evansville, IN 47711 Mary Ann Vaughn, Advertising & Mktg 812/867-2421 Fax: 812/867-0547

Associated Fiberglass Engrs.

Box 14335 (2417 Weaver St) Ft. Worth, TX 76117 Joe C. Boston, President & Gen Mgr 817/838-6786 Fax: 817/838-6789

Custom Structures, Inc.

670 Merced Road, PO Box 1888 Butler, PA 16003 Joan Dunlap, Mktg Coord 412/282-2712 Fax: 412/283-4713

Dalton Pavilions, Inc.

20 Commerce Drive. Telford, PA 18969 Dalton D. Glenn, Treas 215/721-1492 Fax: 215/721-1501

Easi-Set Industries

P O Box 130 Midland, VA 22728 John G. Dallain, Vice Pres/Gen Mgr 703/439-8911 Fax: 703/439-1232

Hindman Mfg. Co.

P.O. Box 1808 Centralia, IL 62801 Melaine P. Eller, Financial Supervisor 800/851-0865 Fax: 618/532-4763

JWI, Inc.

2155 112th Ave. Holland, MI 49424 Joseph L. Boland, Mktg Mgr/Comm 616/772-9011 Fax: 616/772-4516

Lacor/Streetscape

8611 N. Black Canyon Hwy; Suite 216 Phoenix, AZ 85021 J. Sherman, President 602/995-9272 Fax: 602/995-0928

Midwest American Shelter Systems

1515 Enterprise Way Kent, OH 44240 William B. Ruhaak, General Manager 216/673-4505 Fax: 216/673-5227

Miracle Recreation Equipment Co.

Highway 60 & Bridle Lane; P.O. Box 420 Monett, MO 65708 Jack Gonzenbach, Dir Engrg 417/235-6917 Fax: 417/235-3551

Porta-King Building Systems Div. Jay Henges Enterprises

4133 Shoreline Drive Earth City, MO 63045 Gregg A. Pearlstone, Vice Pres/Sales 314/291-4200 Fax: 314/291-2857

Porter: W.H. Porter, Inc.

4240 136th Ave. Holland, MI 49424 Richard Lubbers, Dir of Marketing 616/399-1963 Fax: 616/399-9123

Skylark Shelter Systems

4245 Fox St. Denver, CO 80216 Thomas E. Dufficy, Secy/Treas 303/433-3180 Fax: 303/433-3002

Solar Outdoor Lighting, Inc.

3131 SE Waaler St. Stuart, FL 34997 A. Hurst, Pres 407/286-9461 Fax: 407((MAL))286-9616

Ultrum Div.

Div. of Gametine, Inc. 150 Gametime Road.; P.O. Box 121 Ft. Pavne, AL 35967 Tom Norquist, Dir Mktg & Sales 205/845-5610 Fax: 205/845-9361

Union Mfg. Co.

Div. Union Industries, Inc. 4 South Idaho St. Seattle, WA 98134 Judy A. Cooper, Office Manager 206/625-9000

Vixen Hill Mfg. Co.

Main St. Elverson, PA 19520 Christopher C. Peeples, President 215/286-0909 Fax: 215/862-2099

02880 Outdoor Sculpture & **Ornamental Works**

British-by-Nature

270 N. Cañon Dr., Ste. 1038 Beverly Hills, CA 90210 Lee-John Sobering 310/550-7792 Fax: 310/550-0317

Robinson Iron Corp.

Robinson Rd. Alexander City, AL 35010 J. Scott Howell, VP/Gen. Mgr. 205/329-8486 Fax: 205/329-8960 [Int'l.]

Saxe-Patterson, Inc.

P.O. Box 15 Taos, NM 87571 Cynthia Patterson 505/758-9513 Fax: 505/758-4336 [Int'l.]

02890 Bridges-Pedestrian, Vehicular

Continental Bridge

8301 State Hwy. 29 North Alexandria, MN 56308 Bruce Leland, VP, Sls. & Mktg. 800/328-2047 Fax: 612/852-7067 [Int'l.]

02960 Simulated Plants & Rocks

Custom Rock International Custom Rock™ Formations

1156 Homer St. St. Paul, MN 55116 Howard M. Merriam 612/699-1345 Fax: 612/699-1830 [Int'l.]

02980 Landscape Accessories

British-by-Nature

270 N. Cañon Dr., Ste. 1038 Beverly Hills, CA 90210 Lee-John Sobering 310/550-7792 Fax: 310/550-0317

California Redwood Association

405 Enfrente Dr. Novato, CA 94949 Pamela Allsebrook, Publicity Mgr. 415/382-0662 Fax: 415/382-8531

Columbia Cascade Company *

1975 S.W. Fifth Ave. Portland, OR 97201-5293 Jill Mullican 503/223-1157 Fax: 503/223-4530 [Int'l.]

Ironsmith

P.O. Box 1141 Palm Desert, CA 92261 Arnold Hernandez 800/338-4766 Fax: 619/776-5080

Kroy Industries

522 W. 26th St. York, NE 68467 John Keller/Fence Dept. 402/362-6651 Fax: 402/362-6566 [Int'l.]

Neenah Foundry Co.

2121 Brooks Ave. Neenah, WI 54956 Don Schuh 414/725-7000 Fax: 414/729-3661 [Int'l.]

Pineapple Grove Designs

P.O. Box 112 Delray Beach, FL 33447-0112 Customer Svc. Dept. 800/771-4595 Fax: 407/243-0577 [Int'l.]

Terracast

4700 Mitchell St. North Las Vegas, NV 89031 Customer Service 800/423-8539 Fax: 702/643-2641 [Int'l.]

03010 Concrete Materials

03030 Concrete Finishing Materials

03100 Concrete Form Work

03125 Formliners

03250 Concrete Accessories

03400 Precast Concrete

03470 Lift-Slab/Tilt-up Construction

03500 Cementitious Decks

03510 Gypsum Concrete

03650 Cementitious Underlayment

03700 Concrete Restoration & Cleaning

03010 Concrete Materials

Bomanite Corporation

232 S. Schnoor Ave. Madera, CA 93637 Kellie Romero, Dir., Corp. Communications 209/673-2411

Fax: 209/673-8246 [Int'l.]

Concrete Reinforcing Steel Institute

933 N. Plum Grove Rd. Schaumburg, IL 60173 Marketing Dept. 708/517-1200 Fax: 708/517-1206

Cresset Chemical Company

One Cresset Ctr. Weston, OH 43569 C. B. (Skip) Schenck III, Sls. Mgr. 419/669-2041; 800/367-2020 Fax: 419/669-2200 [Int'l.]

Curecrete Distribution

1201 W. Spring Creek Pl. Springville, UT 84665 Mark Trunnell, Natl. Sls. Dir. 801/489-5663 Fax: 801/489-3307 [Int'l.]

Hi-Tech Fibers

510 Augusta Rd. Edgefield, SC 29824 Marion Cox 800/344-1572 Fax: 803/637-7012 [Int'l.]

Inco Chemical Supply Co., Inc. **Increte Systems**

8509 Sunstate St. Tampa, FL 33634 Jay Dye 813/886-8811 Fax: 813/886-0188 [Int'l.]

Larsen Products Corp.

8264 Preston Ct. Jessup, MD 20794 Jeff Larsen 800/633-6668 Fax: 301/776-2723 [Int'l.]

L.M. Scofield Company

6533 Bandini Blvd. Los Angeles, CA 90040 Customer Svc. Dept. 800/800-9900 Fax: 404/920-6066; 213/720-3033 [Int'l.]

Master Builders, Inc. Admixture Div.

23700 Chagrin Blvd. Cleveland, OH 44122 Patricia Persico 216/831-5500

Fax: 216/831-3470 [Int'l.]

Specco Industries Inc.

13087 Main St. Lemont, IL 60439 Thomas Hamilton, Sls. Dir. 708/257-5060

Fax: 708/257-9006 [Int'l.]

Sto Corp.

Finish Systems Div. 6175 Riverside Dr., S.W. Atlanta, GA 30331 Teri Joslyn 404/346-3666

Fax: 404/346-3119 [Int'l.]

Thoro System Products a Part of Harris Specialty Chemicals, Inc.

8570 Phillips Hwy., Ste. 101 Jacksonville, FL 32256 Matt Stoops/Communications Dept. 800/327-1570 Fax: 904-828-4991/92

Construction Markets Div.

3M Ctr. 225-4S-08, P.O. Box 3225 St. Paul, MN 55133-3225 Barb Forrester 800/480-1704 Fax: 612/736-0611 [Int'l.]

03030 Concrete Finishing Materials

A & I Co. **Div Multicoat Products**

P.O. Box 9275 South Charleston, WV 25309 Mark A. Hickman, Controller 304/768-0017 Fax: 304/768-0017

Advanced Coating Technology

Div. Conica Corp. P.O. Box 160; 109 Conica Lane Harmony, PA 16037 Ronald Nemeth, Technical Sales 412/452-1330 Fax: 412/452-1703

Altamar Decorative Concrete, Inc.

6810 S. Cedar #2B Lansing, MI 48911 Raymond J. Damas, President 517/694-0400 Fax: 517/694-1377

Aucutt's, Inc.

107 Spruce St. Aurora, IL 60506 Tony Geib, Pres 708/897-7922 Fax: 708/897-7923

Barker Steel-Lebanon Div.

38 Spencer St.; P.O. Box 436 Lebanon, NH 03766 Fred P. Carleton, Consultant 603/448-1565

Fax: 603/448-1202

Beck Chemicals, Inc.

3350 W. 137th St. Cleveland, OH 44111 Harold L. Parks, Genl Mgr 216/941-8355

Fax: 216/252-4249

Boyd Ready Mix Concrete

P.O. Box 786 Center, TX 75935 William R. Boyd, Pres 409/598-3319 Fax: 409/598-2145

Brouk Co.

1367 S Kingshighway Blvd. St. Louis, MO 63110 Joseph J. Brouk, Jr, President 314/533-9022 Fax: 314/533-1683

Custom Building Products

13001 Seal Beach Blvd. Seal Beach, CA 90740 Paula C. Shipley, Mktg Manager 310/598-8808 Fax: 310/598-4008

Duron Paints & Wallcoverings Div. Duron, Inc.

10406 Tucker St. Beltsville, MD 20705 David N. Ulrich, Mktg Manager 301/937-4700 Fax: 301/595-0427

E-Poxy Industries, Inc.

14 West Shore St. Ravena, NY 12143 J T. Lissandrello, Acct/Pres Mgr 518/756-6193 Fax: 518/756-3003

Edison Chemical Systems, Inc.

25 Grant St. Waterbury, CT 06704 Michael P. Edison, Pres 203/597-9727 Fax: 203/597-8044

Fosroc, Inc. **Construction Division**

150 Carley Court Georgetown, KY 40324 Joanne Benedict, Ad Mgr 800/645-3954 Fax: 502/863-4010

Godfrey: Homer C. Godfrey Co., The

1360 Central Ave. Bridgeport, CT 06610 Martha G. Mac Donald, Pres 203/336-1823 Fax: 203/368-9042

Harris: A.H. Harris & Sons, Inc.

250 Stanley St.; P.O. Box 2 New Britain, CT 06050 Gregg A. Lanouette, Sales Manager 203/225-7671

Fax: 203/223-7220

Hausman Corp.

1501 E. Jolly Road; P.O. Box 21009 Lansing, MI 48910 William O. Wear, Regional Manager 517/393-2780

Fax: 517/393-6917

Huston Clay Products Co., Inc. **Building Products & Svcs Div.**

P.O. Box 262; 2700 Terwood Road Willow Grove, PA 19090 Thomas W. Huston, President 215/659-1677 Fax: 215/659-6965

Innovative Formulations, Inc.

670 W 33rd St. Tucson, AZ 85713 Ian N. Ornstein, Pres 602/628-1553 Fax: 602/628-1580

Janel Concrete & Masonry

Equipment, Inc. 6130 Cornell Road Cincinnati, OH 45242 Dick Riehle, General Manager 513/489-9111 Fax: 513/530-9111

Janell Concrete & Masonry Equipment, Inc.

1004 New Circle Road Lexington, KY 40511 John Colon, Branch Manager 606/255-9111 Fax: 606/255-9119

Kaufman Products, Inc.

3811 Curtis Ave. Baltimore, MD 21226 Irvin S. Kaufman, Pres 410/354-8600 Fax: 410/354-1122

Lambert Corp.

20 N. Coburn Ave. Orlando, FL 32805 Steven J. Meyer, Vice President 407/841-2940 Fax: 407/839-1890

Main Line Concrete & Supply, Inc.

1001 Boot Road Downingtown, PA 19335 David W. Aurillo, President 215/269-5476

Margia Floors, Inc.

P.O. Box 57327 New Orleans, LA 70157 Pearson B. Potts, Vice President 504/861-0887 Fax: 504/861-0887

Marjam Supply Co.

639 Oakwood Ave. West Hartford, CT 06110 Shannon A. Herbert, Dodge Mgr/Adm Ass. 203/953-7333 Fax: 203/953-3523

Metalcrete Industries

10330 Brecksville Road Cleveland, OH 44141 Ronald r. Stankie, V.P. Sales & Mktg 216/526-5600 Fax: 216/526-5601

Mineral Pigments Rockwood Industries

12116 Conway Road Beltsville, MD 20705 Dennis R. Turner, Vice Pres/Sales 301/210-3400 Fax: 301/210-4967

Monex Resources, Inc.

45 N.E. Loop 410, Suite 700 San Antonio, TX 78216 Misty R. Younger, Mktg Coordinator 210/349-4069 Fax: 210/349-8512

Permagile Industries, Inc.

101 Commercial St. Plainview, NY 11803 Irwin Schumer, President 516/349-1100 Fax: 516/349-1156

Polymorphic Polymers Corp.

12250 N.E. 13 Court North Miami, FL 33161 Ruth S. Polley, President 305/891-5578 Fax: 305/893-4309

Progress Unlimited, Inc.

381 Sunrise Highway Lynbrook, NY 11563 Arthur Gallub, President 516/593-4142 Fax: 516/593-7616

RCP Block & Brick, Inc.

8246 Broadway Lemon Grove, CA 91945 Marvin H. Finch, President 619/460-7250 Fax: 619/460-3926

Resist-A-Chem, Inc.

PO. Box 2099 Carrollton, GA 30117 Kevin Davis, Sales & Marketing 404/834-3491 Fax: 404/834-8821

Rock-Tred Corp.

7440 N St. Louis Ave. Skokie, IL 60076 Robert L. Zook, Marketing Manager 708/673-8200 Fax: 708/679-6665 Saco Brick Co.

195 North St. Saco, ME 04072 Leonard C. Hurrell, V. Pres 207/284-4571

Fax: 207/284-4275

Sika Corp.

201 Polito Ave. Lyndhurst, NJ 07071 Catherine A. Reilly, Mgr PR/Communication 201/933-8800 Fax: 201/804-1020

Silikal Resin Systems

173 Interstate Lane Waterbury, CT 06705 Wilfried Riesterer, President 800/477-4545 Fax: 203/754-8791

Sonoco Products Co. Industrial Products Div.

1 N 2nd St. Hartsville, SC 29550 Stacy A. Pierce, Acct Admin 803/383-7000 Fax: 803/383-7997

Southside Builders Supply Corp.

20 Westover Hills Blvd Richmond, VA 23225 Thomas E. Griggs, Vice President/Mktg 804/233-4351 Fax: 804/233-4394

Standard Concrete Products Co.

700 N. Sherman St. York, PA 17402 George F. Parthmer, President 717/843-8074 Fax: 717/854-2836

Texmastic International, Inc.

PO. Box 210309 Dallas, TX 75211 James F. Palmer, President 214/330-4605 Fax: 214/331-5575

Western Concrete Products Co., Inc.

510 5th St. Cadillac, MI 49601 Philip N. Potvin, President 616/775-3466 Fax: 616/775-1848

Wiest Rentals & Sales

3890 Pierce St. Riverside, CA 92503 J F. Wiest, Pres 909/689-3400 Fax: 909/689-1630

XLR Paints, Inc.

2415 Whitefield Industrial Way Sarasota, FL 34243 Jim N. Gentile, Sales Mgr 813/756-4422 Fax: 813/756-3082

03100 Concrete Form Work

Featherlite, Inc.
301 W. Hills Rd.
New Canaan, CT 06840
C. H. Stillman 203/966-2252
Fax: 203/966-0246 [Int'l.]

03125 Formliners

Custom Rock International Custom Rock $^{\text{\tiny TM}}$ Formations

 $\begin{array}{l} 1156\; Homer\; St.\\ St.\; Paul,\; MN\; 55116\\ Peter\; Kelsey/Sls.\; \&\; Proj.\; Mgmt.\\ 612/699-1345 \end{array}$

Fax: 612/699-1830 [Int'l.]

L.M. Scofield Company

6533 Bandini Blvd. Los Angeles, CA 90040 Customer Svc. Dept. 800/800-9900 Fax: 404/920-6066; 213/720-3033 [Int'l.]

Symons Corporation

200 E. Touhy Ave. Des Plaines, IL 60018 Technical Svcs. 708/391-4984 Fax: 708/635-9287 [Int'l.]

03250 Concrete Accessories

Cobblecrete Int. Inc.

485 W. 2000 South Orem, UT 84058 Sales Dept. 801/224-6662 Fax: 801/225-1690 [Int'l.]

Curecrete Distribution

1201 W. Spring Creek Pl. Springville, UT 84665 Mark Trunnell, Natl. Sls. Dir. 801/489-5663

Fax: 801/489-3307 [Int'l.]

Guard-Nut Inc.

P.O. Box 1675 Santa Rosa, CA 95402-1675 David Kesselman 707/528-8083 Fax: 707/528-8085 [Int'l.]

Nycon Inc.

101 Cross St. Westerly, RI 02891 Andrew Larimer, Sls. Coord. 800/456-9266 Fax: 401/596-4242 [Int'l.]

RJD Industries, Inc.

26945 Cabot Rd., Ste. 105 Laguna Hills, CA 92653 Randall Decker 714/582-0191; 800/344-4753 Fax: 714/582-0995 [Int'l.]

03400 Precast Concrete

Circle Redmont, Inc.

2760 Business Ctr. Blvd. Melbourne, FL 32940 Frederick J. Sandor, Jr., VP 407/259-7374; 800/358-3888 Fax: 407/259-7237 [Int'l.]

Doty & Sons Concrete Products, Inc.

1275 E. State St. Sycamore, IL 60178 Calvin L. Doty 800/233-3907 Fax: 815/895-8035

Faddis Concrete Products

3515 Kings Hwy. Downingtown, PA 19335 Don Dunlap 800/777-7973 Fax: 610/873-8431

Hebel Southeast

3800 Camp Creek Pkwy., Bldg. 2600, Ste. 120 Atlanta, GA 30202 Mat Bowen 800/994-3235 Fax: 404/691-2843 [Int'l.]

03470 Lift-Slab/Tilt-up Construction

Composite Technologies Corp.

525 E. 2nd St.; P.O. Box 1888 Ames, IA 50010 James R Baty 11, Arch Engrg Specialis 515/232-1748 Fax: 515/232-0800

Conspec Marketing & Mfg. Co., Inc.

636 S. 66th Terrace Kansas City, KS 66111 Maday B. Elizabeth, President 800/348-7351 Fax: 913/287-2716

EFCO-Economy Forms Corp.

1800 N.E. Broadway Ave, Box D Des Moines, IA 50316 Jean Ann Rodibaugh, Adv Manager 515/266-1141 Fax: 515/266-7970

Film Fibers Division

Ensign-Brickford Ind., Inc. 630 Hopmeadow St, Box 7 Simsbury, CT 06070 Peter I. Anderson, Mgr of Mkt & Sales 203/843-2644 Fax: 203/843-2290

Fletcher Coating Co.

2467 N. American Way Orange, CA 92665 Ron D. Ramirez, Vice President & Mar 714/637-4763 Fax: 714/921-8557

Geller Ready-Mix Concrete Co.

13522 Hoover St.
Westminster, CA 92683
Warren G. Gelle, Owner 714/638-3503
Fax: 714/893-1032

Gesell Concrete Products, Inc.

Hwy 2 West Bagley, MN 56621 Gary Gesell, Secy 218/694-6215 Fax: 218/694-3247

Gibbons Companies

1111 Brickyard Road; P.O. Box 30429 Salt Lake City, UT 84130 Fred J. Courrier, VP Marketing 801/486-2411 Fax: 801/487-1603

Greenstreak, Inc.

3400 Tree Court Indusrial Blvd St. Louis, MO 63122 Robert D. Dienstbach, Tech Sales Engr 314/225-9400 Fax: 314/225-9854

Liftplate International, Inc.

7020 SW 71st Ave. Miami, FL 33143 Peter Vanderklaauw, President 305/665-3541 Fax: 305/667-1256

Meadow Steel Products Co. MMI Products. Corp.

5110 Santa Fe Road Tampa, FL 33619 Boyd H. Grayson, Dir/Corp Development 813/248-1944 Fax: 813/248-0703

National Ready Mixed Concrete Association

Association 900 Spring St. Silver Spring, MD 20910 Jon I. Mullarky, Vice President 301/587-1400 Fax: 301/585-4219

Resist-A-Chem, Inc.

PO. Box 2099 Carrollton, GA 30117 Kevin Davis, Sales & Marketing 404/834-3491 Fax: 404/834-8821

Richmond Screw Anchor Co.

7214 Burns St. Ft. Worth, TX 76118 Owen Secoy, Adv. Mgr 817/284-4981 Fax: 817/284-4504

Scott Systems, Inc.

4575 Joliet St.
Denver, CO 80239
Buck C. Scott, President 303/871-9580
Fax: 303/371-8614

Smith Pre Cast

2410 W. Broadway Phoenix, AZ 85041 Dale R. Smith, Vice Pres 602/268-0228 Fax: 602/243-5950

Sundek Products, Inc.

6320 Clara St. Bell Gardens, CA 90201 Frank W. Lewis, Vice Pres. 310/927-1361 Fax: 310/927-4469

03500 Cementitious Decks

Barrett Co.

3422 Old Capitol Trail
Wilmington, DE 19808-6124
Tim Barrett, RCI, RRC/Tech. Services
800/647-0100
Fax: 908/647-0278 [Int'l.]

Crossfield Products Corp.

3000 E. Harcourt St. Rancho Dominguez, CA 90221 Brad Watt 310/886-9100; 408/245-2800 Fax: 310-886-9119/2 [Int'l.]

Gyp-Crete Corporation

920 Hamel Rd. Hamel, MN 55340 Julie R. Johnson/Mktg. Svcs. Dept. 612/478-6072; 800/356-7887 Fax: 612/478-2431 [Int'l.]

Martin Fire Proofing Corp.

2200 Military Rd. Tonawanda, NY 14150 Roy Turner, VP, Sls. & Mktg. 716/692-3680 Fax: 716/693-3402

Master Builders, Inc. Construction Products Div.

23700 Chagrin Blvd. Cleveland, OH 44122 Monica Hangauer/Customer Service 800/227-3350 Fax: 216/831-6910 [Int'l.]

03510 Gypsum Concrete

California Pre-Cast Stone Works, Inc.

10324 Channel Road Lakeside, CA 92040 John L. Mumford, Gen Mgr/Mktg Sales 619/443-3863

Dependable Chemical Co., Inc.

P.O. Box 16334 Rocky River, OH 44116 Howard Priest, President 216/333-1123 Fax: 216/333-0070

Gypsum Association

810 1St N.E. Room 510 Washington, DC 20002 Christopher J. Colley, Dir Gov/Regu Affairs 202/289-5440 Fax: 202/289-3707

Hacker Industries, Inc.

P.O. Box 5918 Newport Beach, CA 92662 Kerry V. Hacker, Vice President 800/642-3455 Fax: 714/645-5144

Marjam Supply Co.

639 Oakwood Ave. West Hartford, CT 06110 Shannon A. Herbert, Dodge Mgr/Adm Ass. 203/953-7333 Fax: 203/953-3523

McLean Roof Deck Co., Inc.

313 Paris Ave, Box 5705 Lubbock, TX 79408 Jerry D. McLean, President 806/747-3423 Fax: 806/747-3722

Metalcrete Industries

10330 Brecksville Road Cleveland, OH 44141 Ronald r. Stankie, V.P. Sales & Mktg 216/526-5600 Fax: 216/526-5601

Southside Builders Supply Corp.

20 Westover Hills Blvd Richmond, VA 23225 Thomas E. Griggs, Vice President/Mktg 804/233-4351 Fax: 804/233-4394

Tamms Industries

Div. LaPorte Const Chemics 7405 Production Drive Mentor, OH 44060 James M. Rossi, Mktg Manager 216/974-2399 Fax: 216/974-2395

03650 Cementitious Underlayment

W. R. Grace & Co.-Conn. Grace Construction Products

62 Whittemore Ave. Cambridge, MA 02140 Hugh Dudley/Product Mktg. 617/876-1400 Fax: 617/498-4419

Gyp-Crete Corporation

920 Hamel Rd. Hamel, MN 55340 Julie R. Johnson/Mktg. Svcs. Dept. 612/478-6072; 800/356-7887 Fax: 612/478-2431 [Int'l.]

03700 Concrete Restoration & Cleaning

Concrete Solutions Products

6160 Fairmount Ave. #A, P.O. Box 600526 San Diego, CA 92160 Rod Sadleir/Product Sls. 619/528-9999 Fax: 619/521-3033 [Int'l.]

GoldenLook International, Inc.

3401 House Anderson Rd. Euless, TX 76040 Bruce R. Bolzenthal 817/540-1900; 800/433-5397 Fax: 817/545-5600 [Int'l.]

HMK Stone Care System

2585 Third St. San Francisco, CA 94107 Detlev Wolske, Pres. 415/647-3086 Fax: 415/647-3089 [Int'l.]

Master Builders, Inc. Construction Products Div.

23700 Chagrin Blvd.
Cleveland, OH 44122
Monica Hangauer/Customer Service
800/227-3350
Fax: 216/831-6910 [Int'l.]

Specco Industries Inc.

13087 Main St. Lemont, IL 60439 Thomas Hamilton, Sls. Dir. 708/257-5060 Fax: 708/257-9006 [Int'l.]

U.S. Anchor Info Log — a Comprehensive Showcase of Products

The U.S. Anchor Info Log is more than just a catalog. The Info Log is also an educational tool packed with news, application tips, and interesting ideas.

U.S. Anchor is totally committed to the support of our customers, and we feel that education is an important aspect of that concept. And there is no better example than Info Log ... with in-depth information on over 30 different mechanical anchoring devices, 16 chemical anchoring systems, accessories, chemical kits, and significant new products.

Filled with technical drawings, detailed tables, illustrations, and above all insightful ideas, Info Log is the most comprehensive resource of its

kind on these subjects. If you simply have a question ... or you want to become an expert on the subject, this is a reference tool you must have in your technical library.

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For example, in a move to enhance its efforts to bring leading edge technology and products to its customers, U.S. Anchor has entered a joint venture with two international fastener industry leaders. Mungo International, headquartered in Switzerland, and another in Australia.

The venture is just one more step in a process which U.S. Anchor has strongly emphasized over

the last several years. It has endeavored through extensive networking and worldwide travel to find breakthrough products and bring them to the market as quickly and efficiently as possible.

U.S. Anchor president, Hart McIntyre rightly concluded "ultimately, those who will benefit most from this cooperative effort are our customers — and that's the way we want it."







Free Literature: For a copy of U.S. Anchor Info Log, simply call 305-782-2221.



For Additional Information Contact: Tim Steward

U.S. Anchor 1317 S.W. 8th Street, Pompano Beach, FL 33301 305-782-2776

For product details, refer to Catalog 03250/USC in Sweet's For a local U.S. Anchor rep or distributor . . Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #6879 (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



04100 Mortar & Masonry Grout

04150 Masonry Reinforcing & Accessories

04170 Stonework Anchors & Accessories

04200 Unit Masonry

04214 Clay Tile Trim

04230 Reinforced Unit Masonry

04235 Preassembled Masonry Panels

04238 Masonry, Prefaced Concrete Unit

04245 Veneer Masonry Systems

04260 Acoustical Control Unit Masonry

04270 Glass Unit Masonry

04280 Gypsum Unit Masonry

04400 Stone

04415 Decorative Stone Aggregates

04455 Marble

04460 Limestone

04465 Granite

04470 Sandstone

04475 Slate

04480 Reconstructed Stone

04485 Decorative Stone Aggregates

04500 Masonry Restoration & Cleaning

04700 Simulated Masonry

04710 Simulated Stone

04720 Cast Stone

04100 Mortar & Masonry Grout

Chemical Lime Company

P.O. Box 121874

Fort Worth, TX 76121-1874 Dir. of Sales, Type S 800/274-8977

Fax: 909/273-0968

Thoro System Products a Part of Harris Specialty Chemicals,

8570 Phillips Hwy., Ste. 101 Jacksonville, FL 32256

Matt Stoops/Communications Dept.

800/327-1570

Fax: 904-828-4991/92

04150 Masonry Reinforcing & Accessories

Concrete Reinforcing Steel Institute

933 N. Plum Grove Rd. Schaumburg, IL 60173

Marketing Dept. 708/517-1200

Fax: 708/517-1206

Dur-O-Wal

3115 N. Wilke Rd.

Arlington Heights, IL 60004

708/577-6400

Fax: 708/577-6418

Guard-Nut Inc.

P.O. Box 1675

Santa Rosa, CA 95402-1675

David Kesselman 707/528-8083

Fax: 707/528-8085 [Int'l.]

04170 Stonework Anchors & Accessories

Auburn Cement Products Co., Inc.

22-24 Perrine St.

Auburn, NY 13021 Jeffrey S. Dorsey, Pres 315/253-3261

Fax: 315/255-1963

Aucutt's, Inc.

107 Spruce St.

Aurora, IL 60506

Tony Geib, Pres 708/897-7922

Fax: 708/897-7923

Barker Steel-Lebanon Div.

38 Spencer St.; P.O. Box 436

Lebanon, NH 03766

Fred P. Carleton, Consultant 603/448-1565

Fax: 603/448-1202

Beavertown Block Co., Inc.

P.O. Box 337

Middleburg, PA 17842

John Morgan, Marketing Mgr

717/837-1744

Duro-O-Wal, Inc.

3115A North Wilke Road

Arlington Heights, IL 60004 Larry Mongole, Vice President

708/577-6400 Fax: 708/577-6418

Featherlite Building Products Corp.

P.O. Box 1029

Austin, TX 78767

H V. Moss, President 512/472-2424

Fax: 512/472-2586

Fischer Fastenings

Div. Jack Moore Assocs, Inc.

250 Barber Ave.

Worcester, MA 01606

Mark A. Wilson, Product Manager

508/853-3991

Fax: 508/793-9864

Gateway Building Products Div. Gateway Construction Co., Inc.

3233 W Grand Ave.

Chicago, IL 60651

Don R. Savage, Vice Pres/Bldg Prods

800/621-7443

Fax: 312/533-2728

Granite Importers, Inc.

P.O.Box 712

Barre, VT 05641

Mary Tousignant, Chief Drafting/Estim

802/476-5812

Fax: 802/476-7349

Griffin: Theodore Griffin, Inc. P.O. Box 189; Old Peachland Road

Marshville, NC 28103

Frank L. Andrews, President

704/624-5338

Fax: 704/624-6904

Heckmann Building Products, Inc.

4015 West Carroll Ave.

Chicago, IL 60624 Paul G. Curtis, President 312/826-8564

Fax: 312/826-4919

Hepner Brothers, Inc.

124 Center St.

Mt. Jackson, VA 22842 Jos M. Hepner, Pres 703/477-3155

Fax: 703/477-9729

Innentory Sales Co.

3140 Park Ave.

St. Louis, MO 63104

Laura A. Friedmann, Sales 314/776-6200

Fax: 314/776-0054

Kelliher Huber Brick & Supply Co.

216 Brook St.

Elgin, IL 60120

Daniel Kelliher, Pres 708/742-0048

Fax: 708/742-0840

Lehigh Valley Block

Div. Glen-Gery Corp. P.O. Box 20065; 1960 Weaversville Road

Lehigh Valley, PA 18002

Frank Mastrangelo, Plant Mgr

215/264-5551

Fax: 215/264-2860

Masonry Reinforcing Corp. of

America

400 Roundtree Road

Charlotte, NC 28224 Mike Ripley, Sales Manager

704/525-5554

Fax: 704/525-3761

Olympic Fasteners

Div Olympic Mfg. Group, Inc.

153 Bowles Road; P.O. Box 508

Agawam, MA 01001

Anne M. Hassin, Sales/Mktg Coordinat

413/789-0252 Fax: 413/789-1069

Ramset/Red Head

Div. ITW Illinois Tool Works

1300 N. Michael Drive.

Wood Dale, IL 60191

M R. Baldassano, Mktg Svcs Mgr. 708/350-0370

Fax: 708/350-7985

RCP Block & Brick, Inc.

8246 Broadway Lemon Grove, CA 91945

Marvin H. Finch, President

619/460-7250 Fax: 619/460-3926

Saco Brick Co. 195 North St.

Saco, ME 04072 Leonard C. Hurrell, V. Pres

207/284-4571 Fax: 207/284-4275 Schulz Concrete Products, Inc.

3019 W Prospect Ave.

Appleton, WI 54915 John w. Schulz, Pres 414/734-7733

Fax: 414/734-0552

Solnhofen Natural Stone, Inc.

2585 Third St.

San Francisco, CA 94107

Detlev Wolske, Pres. 415/647-3088 Fax: 415/647-3089 [Int'l.]

Southgate Materials

Div. JDP Enterprises, Inc.

3534 51th Ave. Sacramento, CA 95823

Phillip E. Raymond, President

916/422-0474

Fax: 916/422-5013

Spaulding Brick Co., Inc.

120 Middlesex Ave.

Somerville, MA 02145

Paul J. Farrington, President

617/666-3200 Fax: 617/625-8110

Toggler Anchor System

Div. Mechanical Plastics Corp.

444 Saw Mill River Road

Elmsford, NY 10523 Michelle Jardin, Sls svc Mgr 914/347-2727

Fax: 914/347-3634

Virginia Dunbrik Co., Inc.

P.O. Box 10126

Lynchburg, VA 24506 R. L. Hayes, Sales 804/846-2766

Fax: 804/845-8026

Westbrook Concrete Block Co., Inc.

P.O Drawer J

Westbrook, CT 06498 John E. Maher, Gen Manager

203/399-6201

Fax: 203/399-5502

Wisconsin Brick & Block Corp. 6399 Nesbit Road

Madison, WI 53744 David L. Kolitz, Pres 608/845-8636

Fax: 608/845-5704

04200 Unit Masonry

Acme Brick Company

2821 W. 7th St. Ft. Worth, TX 76107

Bill Seidel, Dir. of Mktg. 800/792-1234 Fax: 817/390-2404

Adams Products Co.

5701 Koppers Road; P.O. Box 189 Morrisville, NC 27650

Frank J. Werner, General Manager

919/467-2218 Fax: 919(469-0509 Alby Block Co.
Div. Wis Brick & Block Corp.
P.O. Box 370; 34215 W Market St.
Burlington, WI 53105
Curt A. Bauer, Manager 414/763-9134
Fax: 414/763-2840

Anchor Concrete, Inc. 975 Burnt Tavern Road Brick, NJ 08724 Patty Kocher, Technical Consultant 908/458-9440 Fax: 908/840-4283

Bauer Co., Inc., The 1150 North Water St. Kittanning, PA 16201 James A. Held, Sales Manager 412/543-1062 Fax: 412/543-6108

Beavertown Block Co., Inc. PO. Box 337 Middleburg, PA 17842 John Morgan, Marketing Mgr 717/837-1744

Beck Face Brick & Stone Co.

Div. of Beck Sunray, Inc.821 Seegers Road
Des Plaines, IL 60016
Cecil P. Reilly, Pres 708/635-6000
Fax: 708/803-2068

The Belden Brick Company 700 Tuscarawas St., West Canton, OH 44701-0910 Robert F. Belden, VP, Mktg. 216/456-0031 Fax: 216/456-2694 [Int'l.]

Betco Block & Products, Inc. 7920 Notes Drive Manassas, VA 22110 Robert W. Carmody, Sales Mgr 703/591-2770 Fax: 703/361-6495

Blue Circle Cement Div. Blue Circle America 2 Pkwy Center; Suite 1200; 1800 Parkway Center Marietta, GA 30067 Harold Smith, Director Special Pro 404/423-4700 Fax: 404/423-4738

Brady Brick & Supply Co. 1470 Abbott Drive Elgin, IL 60123 James Gillstrom, General Manager 708/741-8343 Fax: 708/741-2262

Briar Hill Stone Co. 12470 State Route 520; P.O. Box 457 Glenmont, OH 44628 Gary A. Westfall, Project Manager 216/377-5100 Fax: 216/377-5110 Brickyard, Inc., The 3352 S. Clement Ave. Milwaukee, WI 53207 Arthur r. Leinweber, President 414/481-9600 Fax: 414/481-2770

BrikcDeco Div. Vortex International 4280 Kellway Circle Dallas, TX 75244 Steve P. Tennyson, Retail Account Exec 214/248-9937 Fax: 214/248-4949

Builders Block Co. 4101 E. 12th Terrace Kansas City, MO 64127 Chuck C. Cunninghan, President 816/241-5197 Fax: 816/241-5197

The Burns & Russell Company
P.O. Box 6063
Baltimore, MD 21231
John McDonald, VP 410/837-0720
Fax: 410/837-9498 [Int'l.]

Carolina Ceramics, Inc.
9931 Two Notch Rd.
Columbia, SC 29223
Denise H. Whittington/Marketing Dept.
803/788-1916
Fax: 803/736-5218 [Int'l.]

Cocreham Brick & Stone, Inc. 2214 Beaumont Drive Baton Rouge, LA 70806 R. Chris Cocrehem, President 504/927-1100 Fax: 504/927-1106

Colorado Concrete Mfg. Co. PO. Box 15587; 3155 Drennan Road Colorado Springs, CO 80935 Karl O. Dolder, Sales Manager 719/390-5477

Dickinson Ready Mix. Co. P. O. Box 726 Dickinson, ND 58601 Doug M. Braun, Manager 701/225-9175 Fax: 701/225-6825

Elgin-Butler Brick Company F.M. 696 Elgin, TX 78621 Russ Butler 512/453-7366 Fax: 512/453-7473 [Int'l.]

Endicott Clay Products Company Country Lane Fairbury, NE 68352 Gary Davis 402/729-3315 Fax: 402/729-5804 [Int'l.]

Featherlite Building Products Corp. PO. Box 1029 Austin, TX 78767 H V. Moss, President 512/472-2424 Fax: 512/472-2586 General Shale Products Corp. 3211 North Roan; P.O. Box 3547 Johnson City, TN 37602 Randy Smith, Dir/Mktg & Planning 615/282-4661

Genest Concrete
Wilson St.
Sanford, ME 04073
Raymond E. Petrarca, Sales Manager
207/324-3250
Fax: 207/490-5076

Glass Blocks Unlimited, Inc. 126 E. 16th St. Costa Mesa, CA 92627 John M. Morehart, Pres 714/548-8531 Fax: 714/548-1502

Glen-Gery Corp. 1166 Spring St. Wyomissing, PA 19610 Bengamin Hoenich, Mgr Mktg Svcs 215/374-4011

Henry: E. P. Henry Corp. P O Box 615 Woodbury, NJ 08096 Marianne W. Anzaldo, Dir/Mktg & Adv 609/845-6200 Fax: 609/845-0023

Hepner Brothers, Inc. 124 Center St. Mt. Jackson, VA 22842 Jos M. Hepner, Pres 703/477-3155 Fax: 703/477-9729

Hoiss Kuhn Chuman Co. 1950 W. 43rd St. Chicago, IL 60609 Daniel Kelliher, Pres 312/527-6414 Fax: 312/927-9582

Hokanson Building Block Co. 4751 Power Inn Road Sacramento, CA 95826 Frans Roodenburg, President 916/452-5233 Fax: 916/452-3821

Interstate Brick Co. Div Pacific Coast Bldg Pdts Co 9780 S 5200 West West Jordan, UT 84084 Jack E. Schons, Sales Mgr. 801/565-5200 Fax: 801/565-5220

Kansas Building Products/Salina Concrete Products 1600 S. Hoover, PO Box 9463 Wichita, KS 67277 Steve L. Morgan, Executive Vice Presi 316/943-0241 Fax: 316/943-8194

Kasten Masonry Sales
P.O. Box 468
Jackson, MO 63755
Pete Strong, Sales Mgr 314/243-3591
Fax: 314/243-1030

Keystone Flashing Co. 2713 Lancaster Ave. Wilmington, DE 19805 Thomas N. Spink, Jr, President 302/571-9351

Kinyon Concrete Products, Inc. 29531 Highway 61 Blvd. Red Wing, MN 55066 MIke Kinyon, Pres 612/388-8887 Fax: 612/388-8887

Lehigh Valley Block Div. Glen-Gery Corp. PO. Box 20065; 1960 Weaversville Road Lehigh Valley, PA 18002 Frank Mastrangelo, Plant Mgr 215/264-5551 Fax: 215/264-2860

Louisiana Industries
Div. of Texas Industries, Inc.
P O Box 5396
Bossier City, LA 71171
Robert H. Hable, General Manager
318/742-3111
Fax: 318/742-4047

Maier: Ernest Maier, Inc.
4700 Annapolis Road
Bladdensburg, MD 20710
Alvin R. Maier, President 301/927-8300
Fax: 301/927-6923

Maryland Clay Products Div. Cherokee-Sanford Group 7100 Muirkirk Road Beltsville, MD 20705 Robert R. Loun, VP. Sales 301/419-2214 Fax: 301/210-3811

McNear Brick & Block P.O. Box 1380 San Rafael, CA 94915 John E. McNear, President 415/454-6811 Fax: 415/453-3141

Mortar Net USA, Ltd. 3646 Ridge Rd. Highland, IN 46322 Art Fox 312/472-5411 Fax: 312/472-5411 [Int'l.]

National Concrete Masonry Association 2302 Horse Pen Rd. Herndon, VA 22071 Scott Ramminger/Marketing 703/713-1900 Fax: 703/713-1910

Nevil Masonry Supply, Inc. 1700 E. Spring Creek Plano, TX 75074 Brad A. Neyil, Vice President 214/423-9773 Fax: 214/423-6524

Nitterhouse Concrete Products, Inc.

PO. Box N Chambersburg, PA 17201 Larry N. Shoemaker, Sales Mgr 717/264-6154 Fax: 717/267-4518

Ochs Brick & Tile Co.

PO. Box 106 Springfield, MN 56087 Peggy Van Hoomissen, Pres 507/723-4221 Fax: 507/723-4223

Oldcastle Inc. Architectural Products Group

375 Northridge Rd., Ste. 220 Atlanta, GA 30350 800/899-8455

Overhead Door SW Okla/Ken Hau Brick

P. O. Box 228 Lawton, OK 73502 Charles P. Hall, Vice President 405/355-0860 Fax: 405/353-0861

P & M Brick & Block, Inc.

213 Arlington St. Watertown, MA 02173 Frank K. Sheehan, General Manager 617/924-6020 Fax: 617/924-6889

Pacific Coast Building Products Div. Pacific Coast Bldg Prodt

4290 Roseville Road North Highlands, CA 95820 Ray Palmer, Dir of Coord Product 916/971-2370 Fax: 916/971-2397

Phoenix Brick Yard

1814 S. 7th Ave. Phoenix, AZ 85007 Henry H. Slicer, Vice President 602/258-7158 Fax: 602/258-1751

Proudfoot Co., Inc., The

731 Main St. Suite C2; P.O. Box 276 Monroe, CT 06468 James E. Loseth, General Manager 203/459-0031 Fax: 203/459-0033

Pyridiam® Block & Tile

1181 Turn of River Rd. Stamford, CT 06905 Stephanie Mark 203/329-7562 [Int'l.]

Quikrete Companies, The

1790 Century Circle Atlanta, GA 30345 Chris Companik, Advertising Mgr. 404/634-9100 Fax: 404/634-9568

Redland Brick Inc.

Cushwa Plant 15718 Clear Spring Rd., PO. Box 160 Williamsport, MD 21795 John A. Latimer, III, VP, Sls. & Mktg. 301/223-7700 Fax: 301/223-6675

Redland Brick Inc. Harmar Plant

757 Rich Hill Rd. Cheswick, PA 16024 David Mosovsky 412/828-6300 Fax: 412/828-6604 [Int'l.]

Robinson Brick Co.

1845 W. Dartworth Ave. Denver, CO 80110 Douglas K. Porter, Gen Sales Manager 303/783-3000 Fax: 303/781-1818

Schulz Concrete Products, Inc.

3019 W Prospect Ave. Appleton, WI 54915 John w. Schulz, Pres 414/734-7733 Fax: 414/734-0552

Scott Systems, Inc.

4575 Joliet St.
Denver, CO 80239
Buck C. Scott, President 303/871-9580
Fax: 303/371-8614

Spaulding Brick Co., Inc.

120 Middlesex Ave. Somerville, MA 02145 Paul J. Farrington, President 617/666-3200 Fax: 617/625-8110

Summitville Tile, Inc.

State Route 644; P.O. Box 73 Summitville, OH 43962 Peter Johnson, Vice Chairman 216/223-1511 Fax: 216/223-1414

Superior Block & Supply Co.

99 Stoddard Ave.; P.O. Box 513 North Haven, CT 06473 Michael D. Schultz, Gen Mgr 203/239-4216 Fax: 203/234-7882

Supreme Concrete Block, Inc.

P.O. Box 478 Hagerstown, MD 21741 Matt L. Tiches, Sales Manager 301/739-6080 Fax: 301/739-8215

Thermalock Products, Inc.

162 Sweeney St.
N. Tonawanda, NY 14120
Ken Blake, President 800/537-6363
Fax: 716/695-6685

Trenwyth Industries, Inc.

One Connelly Rd., PO. Box 438 Emigsville, PA 17318 Customer Service 800/233-1924; 717/767-6868 Fax: 717/767-4023 [Int'l.]

Unilock New York, Inc.

3 International Blvd; Teravest Corporate Park Brewster, NY 10509 Skip Storer, Sales Manager 914/278-6700 Fax: 914/278-6788

Upchurch/Kimbrough Co.

7401 Westview Houston, TX 77055 Willis M. Upchurch, President 713/957-1520 Fax: 713/957-1268

Vetter Stone Co.

P.O. Box 38 Kasota, MN 56050 Willard O. Vetter, Chairman/Treasurer 507/345-4568 Fax: 507/345-4777

Virginia Dunbrik Co., Inc.

P.O. Box 10126 Lynchburg, VA 24506 R. L. Hayes, Sales 804/846-2766 Fax: 804/845-8026

Waccamaw Clay Products

3000 Waccamaw Blvd Myrtle Beach, SC 29577 Lamar E. Lewis, Sales Mgr 803/236-2121 Fax: 803/236-0227

Westbrook Concrete Block Co., Inc.

P.O Drawer J Westbrook, CT 06498 John E. Maher, Gen Manager 203/399-6201 Fax: 203/399-5502

Whitacre-Greer Fireproofing Co.

1400 S. Mahoning Ave.; PO. Box 460 Alliance, OH 44601 Lynn A Morrison, President 216/823-1610 Fax: 216/823-5502

Wiest Rentals & Sales

Wiest Kentals & Sales 3890 Pierce St. Riverside, CA 92503 J F. Wiest, Pres 909/689-3400 Fax: 909/689-1630

Wisconsin Brick & Block Corp.

6399 Nesbit Road Madison, WI 53744 David L. Kolitz, Pres 608/845-8636 Fax: 608/845-5704

04214 Clay Tile Trim

Acme Brick Co. Div. Justin Industries

Ft. Worth, TX 76101 William C. Seidel, Dir/Mktg. 800/433-5650

Boston Valley Terra Cotta, Inc.

6860 S Abbott Road Orchard Park, NY 14127 Gretchen E. Krouse, Vice Pres 716/649-7490 Fax: 716/649-7688

Brann Clay Products Co.

12430 S Kedvale St. Alsip, IL 60658 John E. Brann, President 708/422-1000 Fax: 708/385-1047

Brick & Tile Center

12024 N. Lamar Austin, TX 78753 Al B. Barrrera, Owner 512/834-8525 Fax: 512/725-5950

Brockway Clay Co.

P O Box C Brockway, PA 15824 Edward L. Kilgus, President 814/268-3715

Castaic Brick Mfg. Co.

32300 Old Ridge Rte Road Castaic, CA 91310 David L. Malow, VP Sales & Mktg. 805/259-3066

Dickinson Ready Mix. Co.

P. O. Box 726 Dickinson, ND 58601 Doug M. Braun, Manager 701/225-9175 Fax: 701/225-6825

Elgin-Butler Brick Corp.

P.O. Box 1947 Austin, TX 78767 Mike L. Butler, Vice Pres 512/453-7366 Fax: 512/453-7473

Florida Brick & Clay Co., Inc.

1708 Turkey Creek Road Plant City, FL 33567 Roger L. Mitchell, Sales Svc Coord. 813/754-1521 Fax: 813/754-5489

Globe Marble & Tile

7348 Bellaie Ave. North Hollywood, CA 91605 Vito G. Pace, Vice President 818/982-4040 Fax: 818/982-6881 Griffin: Theodore Griffin, Inc. P.O. Box 189; Old Peachland Road Marshville, NC 28103 Frank L. Andrews, President 704/624-5338 Fax: 704/624-6904

Inlays Mfg, Inc.

1215 N. Buchanan St. Green Bay, WI 54303 Michael G. Kubiak, President 414/498-9556 Fax: 414/498-9553

Kohlhepp: J. A. Kohlhepp Sons, Inc. 640 Du Bois St.

Du Bois, PA 15801 Andrew J. Kohlhepp, Owner 814/374-5200 Fax: 814/371-4502

Overhead Door SW Okla/Ken Hau Brick

P.O. Box 228 Lawton, OK 73502 Charles P. Hall, Vice President 405/355-0860 Fax: 405/353-0861

Pacific Coast Building Products Div. Pacific Coast Bldg Prodt

4290 Roseville Road North Highlands, CA 95820 Ray Palmer, Dir of Coord Product 916/971-2370 Fax: 916/971-2397

04230 Reinforced Unit Masonry

Bauer Co., Inc., The 1150 North Water St. Kittanning, PA 16201 James A. Held, Sales Manager 412/543-1062 Fax: 412/543-6108

Brickyard, Inc., The

3352 S. Clement Ave. Milwaukee, WI 53207 Arthur r. Leinweber, President 414/481-9600 Fax: 414/481-2770

Builders Block Co.

4101 E. 12th Terrace Kansas City, MO 64127 Chuck C. Cunninghan, President 816/241-5197 Fax: 816/241-5197

Macomb Concrete Products, Inc.

1700 W. Jackson Macomb, IL 61455 Joseph L. Willson, President 309/833-2057

Phoenix Brick Yard

1814 S. 7th Ave. Phoenix, AZ 85007 Henry H. Slicer, Vice President 602/258-7158 Fax: 602/258-1751

Proudfoot Co., Inc., The

731 Main St. Suite C2; P.O. Box 276 Monroe, CT 06468 James E. Loseth, General Manager 203/459-0031 Fax: 203/459-0033

Summit Brick & Tile Co.

PO. Box 533 Pueblo, CO 81002 Thomas R. Welte, Vice President 719/542-8278 Fax: 719/542-5243

04235 Preassembled **Masonry Panels**

American Brick Co. (Ambrico) Div. Williams Panel Brick, Inc

27303 W. 8 Mile Road Detroit, MI 48240 Steven R. Francis, Pres 313/538-6633 Fax: 313/538-5323

Beck Face Brick & Stone Co. Div. of Beck Sunray, Inc.

821 Seegers Road Des Plaines, IL 60016 Cecil P. Reilly, Pres 708/635-6000 Fax: 708/803-2068

Continental Masonry Corporation

7201 N. Robinson Oklahoma City, OK 73116 Mark or Ken Lippert 405/840-0800 Fax: 405/840-1458

Eastern Exterior Wall Systems

P.O. Box 20130 Lehigh Valley, PA 18002-0130 Joseph P. Anderson, Dir. of Sls. & Mktg. 800/355-EEWS Fax: 610/868-1520 [Int'l.]

Glass Blocks Unlimited, Inc.

126 E. 16th St. Costa Mesa, CA 92627 John M. Morehart, Pres 714/548-8531 Fax: 714/548-1502

Granart Surfacing, Inc.

26765 Fullerton Redford, MI 48239 George Szegedy, President 313/537-8891 Fax: 313/537-8890

Isokern/Earthcore Fireplaces

8917 Western Way Suite 120 Jacksonville, FL 32256 Walter M. Stys, V. P. 800/642-2920 Fax: 904/363-3408

Milliken Industries, Inc.

4991 Old Clairton Road Pittsburgh, PA 15236 Michael A. Milliken, Vice President 412/881-4444 Fax: 412/881-4479

Mod-Form, Inc. 33454 Groesbeck

Fraser, MI 48026 Frank Grassi, President 810/294-5200

Panel Brick Mfg, Inc.

1120 Ewing Road; P.O. Box 907 Owensboro, KY 42301 Michael O. Hayes, Gen Mgr 502/684-7268

Polytite Mfg. Corp.

324 Rindge Road Cambridge, MA 02140 Steve Robinson, President 617/864-0930 Fax: 800/998-9105

Ramco Wall Systems

9741 E. 56th St N. Tulsa, OK 74117 Roger J. Grigor, Vice Pres 918/272-1191

Smith-Midland Corp.

Route 28 P O Box 300 Midland, VA 22728 Ashley B Smith, Vice Pres/Sales-Mktg 703/439-3266 Fax: 703((MAL))439-1232

Vet-O-Vitz Masonry Systems, Inc.

2786 Center Road; P.O. Box 837 Brunswick, OH 44212 Michael J. Drop, Vice Pres/Genl Mgr. 216/225-9175 Fax: 216/225-8775

Victoria Concrete Corp. dba VICOR

121 Interpark #200 San Antonio, TX 78216 Starr R. Center, Vice Pres 512/490-2900 Fax: 512/490-5317

04238 Masonry, Prefaced Concrete Unit Masonry

Mod-Form, Inc. 33454 Groesbeck

Fraser, MI 48026 Frank Grassi, President 810/294-5200

Smith-Midland Corp.

Route 28 P O Box 300 Midland, VA 22728 Ashley B Smith, Vice Pres/Sales-Mktg 703/439-3266 Fax: 703((MAL))439-1232

04245 Veneer Masonry Systems

Acme Brick Co. Div. **Justin Industries** P O Box 425

Ft. Worth, TX 76101 William C. Seidel, Dir/Mktg. 800/433-5650

American Best Bldg Products Black Hawk Stone Div.

5 Duffy Lane, Box 536 Sugar Grove, IL 60554 Jav Jacobson, Vice President 708/556-4295

Armorstone Industries

9215 Fremont St. Omaha, NE 68122 Jay J. Schrage, Owner 402/571-5458

BrikcDeco

Div. Vortex International 4280 Kellway Circle Dallas, TX 75244 Steve P. Tennyson, Retail Account Exec 214/248-9937 Fax: 214/248-4949

California Pre-Cast Stone Works, Inc.

10324 Channel Road Lakeside, CA 92040 John L. Mumford, Gen Mgr/Mktg Sales 619/443-3863

Castaic Brick Mfg. Co. 32300 Old Ridge Rte Road

Castaic, CA 91310 David L. Malow, VP Sales & Mktg. 805/259-3066

Designer Blocks, Inc./I C D Corp.

3934 N. Ridgefield Circle Milwaukee, WI 53211 Robert W. Dean, Jr, President 414/962-4065 Fax: 414/332-9678

Easi-Set Industries

P O Box 130 Midland, VA 22728 John G. Dallain, Vice Pres/Gen Mgr 703/439-8911 Fax: 703/439-1232

EZ-Wall, Inc.

450 32nd St. S.W. Grand Rapids, MI 49548 Michael J. Cook, V.P. Sales & Marketi 616/452-5113 Fax: 616/452-3835

Fireside Corner, Inc.

2700 N. Fairview Ave. Roseville, MN 55113 Kirk Sorensen, Pres 612/633-2561 Fax: 612/633-8884

Gunnebo Fastening Corp.

P.O. Box 1589 York, PA 17405 Sara Gemmill, V.P. Sales & Mktg. 800/336-1640 Fax: 717/852-0809

Guy Heavener, Inc.

480 School Lane Harleysville, PA 19438 Donald L. Good, Sales Mgr 215/256-8861 Fax: 215/256-9987

Heckmann Building Products, Inc.

4015 West Carroll Ave. Chicago, IL 60624 Paul G. Curtis, President 312/826-8564 Fax: 312/826-4919

Hohmann & Barnard, Inc.

30 Rasons Court Hauppauge, NY 11788 C. M. Hohmann, Vice Pres 516/234-0600 Fax: 516/234-0683

Hoiss Kuhn Chuman Co.

1950 W. 43rd St. Chicago, IL 60609 Daniel Kelliher, Pres 312/527-6414 Fax: 312/927-9582

Kasko Industries, Inc.

301 West Hills Road New Canaan, CT 06840 Charles H. Stillman, Sec/Treas 203/966-2252 Fax: 203/966-0246

Newstress International, Inc.

P.O. Box 330 Epsom, NH 03234 Nishan Nahikian, Gen Mgr 603/736-9348 Fax: 603/736-9349

Pacific Clay Brick Products

14741 Lake St. Lake Elsinore, CA 92530 Cheryl L. Valencia, Sales/Mktg Coord 909/674-2131 Fax: 909/674-4909

Panel Brick Mfg, Inc.

1120 Ewing Road; P.O. Box 907 Owensboro, KY 42301 Michael O. Hayes, Gen Mgr 502/684-7268

Polytite Mfg. Corp.

324 Rindge Road Cambridge, MA 02140 Steve Robinson, President 617/864-0930 Fax: 800/998-9105

Ramco Wall Systems

9741 E. 56th St N. Tulsa, OK 74117 Roger J. Grigor, Vice Pres 918/272-1191

Sto Industries

Sto Corp. Div. P.O. Box 44609; 6175 Riverside Drive S.W. Atlanta, GA 30336 Teri L. Joslyn, Marketing Mgr. 404/346-3666

Summit Brick & Tile Co.

Fax: 404/346-3119

P.O. Box 533 Pueblo, CO 81002 Thomas R. Welte, Vice President 719/542-8278 Fax: 719/542-5243

Sundek Products, Inc.

6320 Clara St. Bell Gardens, CA 90201 Frank W. Lewis, Vice Pres. 310/927-1361 Fax: 310/927-4469

Superior Block & Supply Co.

99 Stoddard Ave.; P.O. Box 513 North Haven, CT 06473 Michael D. Schultz, Gen Mgr 203/239-4216 Fax: 203/234-7882

Supreme Concrete Block, Inc.

P.O. Box 478 Hagerstown, MD 21741 Matt L. Tiches, Sales Manager 301/739-6080 Fax: 301/739-8215

04260 Acoustical Control Unit Masonry

Enviro-Acoustics Co., Inc.

9806 10th Ave. N. Minneapolis, MN 55441 Lawrence F. Hansen, President 612/542-8665 Fax: 612/542-9942

Spancrete Industries, Inc.

10919 W Bluemound Road Milwaukee, WI 53226 Milo J. Nimmer, Corp Secretary 414/453-7980 Fax: 414/453-9074

Thermalock Products, Inc.

162 Sweeney St. N. Tonawanda, NY 14120 Ken Blake, President 800/537-6363 Fax: 716/695-6685

Upchurch/Kimbrough Co.

7401 Westview Houston, TX 77055 Willis M. Upchurch, President 713/957-1520 Fax: 713/957-1268

04270 Glass Unit Masonry

Acme Brick Company

2821 W. 7th St. Ft. Worth, TX 76107 Steve Weddle 817/390-2454 Fax: 817/390-2404 [Int'l.]

Circle Redmont, Inc.

2760 Business Ctr. Blvd. Melbourne, FL 32940 Frederick J. Sandor, Jr., VP 407/259-7374; 800/358-3888 Fax: 407/259-7237 [Int'l.]

Euroglass Corp.

One Barker Ave. White Plains, NY 10601 Max Hals 914/683-6704

Glass Block Designs

381 11th St. San Francisco, CA 94103 415/626-5770 Fax: 415/626-4352 [Int'l.]

Glass Blocks Ultd.

126 E. 16th Costa Mesa, CA 97627 John Monehart 800/992-9938 Fax: 714/548-1502

Innovative Building Products

P.O. Box 425 Ft. Worth, TX 76101 Steve Weddle/Natl. Sales 800/932-2263 Fax: 817/390-2404

International Glass Block Co.

1316 E. Slauson Ave. Los Angeles, CA 90011 213/585-6368 Fax: 213/587-4421 [Int'l.]

N.E.G. America Inc. **Architectural Products Div.**

650 E. Devon, Ste. 110 Itasca, IL 60143 Technical Rep./Architectural Prod. 800/733-9559 Fax: 708/285-8510 [Int'l.]

New High Glass, Inc.

12713 S.W. 125 Ave. Miami, FL 33186 Enrico Raccah, Pres. 305/232-0840 Fax: 305/251-7622 [Int'l.]

Pittsburgh Corning Corporation PC Glass Block® Products

800 Presque Isle Dr. Pittsburgh, PA 15239 Customer Svcs. for Literature/Tech. Svcs. 800/992-5769 Fax: 412/327-5890 [Int'l.]

04280 Gypsum Unit Masonry

Gypsum Association

810 1St N.E. Room 510 Washington, DC 20002 Christopher J. Colley, Dir Gov/Regu Affairs 202/289-5440 Fax: 202/289-3707

04400 Stone

Accents in Stone

3123 Lee Pl. Bellmore, NY 11710 Russell Colton 516/781-2799 Fax: 516/781-0203 [Int'l.]

Ancor Granite Tile Inc. *

435 Port Royal, West Montreal, PQ H1G 5M2 Canada Maurizio Favretto 514/385-9366 Fax: 514/382-3533 [Int'l.]

Arizona Flagstone Corporation

1803 N. 40th St., Ste. #100 Phoenix, AZ 85008 Jim LePage 800/767-7775 Fax: 602/273-7847 [Int'l.]

Buechel Stone Corp.

W3639 Hwy. H Chilton, WI 53014-9643 Timothy A. Buechel 800/236-4473 Fax: 414/849-7810 [Int'l.]

Burlington Natstone Inc.

2701-C W. 15th St., Ste. 505 Plano, TX 75075 Philip Harding 214/985-9182 Fax: 214/612-0847 [Int'l.]

Condor Architectural Stone

1136 Shady Lane Austin, TX 78721 Harry Luna, Dir. of Sls. 512/385-3760 Fax: 512/385-3768 [Int'l.]

Continental Creative Sales, Inc.

100 Outwater Lane Garfield, NJ 07026 Bryan Mitnick, VP 201/546-9660 Fax: 201/546-9698 [Int'l.]

Dakota Granite Co.

301 S. Main St. Milbank, SD 57252 Susan Stengel/Tile Dept. 800/843-3333 Fax: 800/338-5346 [Int'l.]

Granicor (USA) Inc.

9724 Rosemary Ln., P.O. Box 895188 Leesburg, FL 34789-5188 E. J. ""Ed" Zimmerman, Sls. Mgr. 904/326-8139 Fax: 904/326-5761 [Int'l.]

Granos International

314 N. Post Oak Ln. Houston, TX 77024 Granite Slabs & Tiles 713/680-1972 Fax: 713/680-1971 [Int'l.]

Heldeberg Bluestone of Unadilla Inc.

P.O. Box 36 East Berne, NY 12059 Paul Giebitz 518/872-0242

Marble Institute of America, Inc.

33505 State St. Farmington, MI 48335 Robert Hund, Mng. Dir. 810/476-5558 Fax: 810/476-1630 [Int'l.]

New High Glass, Inc.

12713 S.W. 125 Ave. Miami, FL 33186 Enrico Raccah, Pres. 305/232-0840 Fax: 305/251-7622 [Int'l.]

The North Carolina Granite Corp.

Quarry Rd. Mt. Airy, NC 27030 Eddie Corder, VP, Bldg. Stone/Sales 910/786-5141 Fax: 910/786-6984

Solnhofen Natural Stone, Inc.

2585 Third St. San Francisco, CA 94107 Detlev Wolske, Pres. 415/647-3088 Fax: 415/647-3089 [Int'l.]

Walker & Zanger Inc.

31 Warren Pl.
Mt. Vernon, NY 10550
Customer Service 800/634-0866
Fax: 914/667-6244

Westchester Marble & Granite

31 Warren Pl. Mt. Vernon, NY 10550 Customer Service 800/634-0866 Fax: 914/668-9474

04415 Decorative Stone Aggregates

Amiantite America, Inc.

124 East 40th St, Suite 404 New York, NY 10016 Isaac Ainetchi, Pres 212/338-0577 Fax: 212/338-0073

Armorstone Industries

9215 Fremont St. Omaha, NE 68122 Jay J. Schrage, Owner 402/571-5458

E-Poxy Industries, Inc.

14 West Shore St. Ravena, NY 12143 J T. Lissandrello, Acct/Pres Mgr 518/756-6193 Fax: 518/756-3003

Futura Compaines

795 Glendale Road Scottdale, GA 30079 Michael H. Lowe, Genl Manager 404/296-8288 Fax: 404/299-3420

Globe Marble & Tile

7348 Bellaie Ave. North Hollywood, CA 91605 Vito G. Pace, Vice President 818/982-4040 Fax: 818/982-6881

Granart Surfacing, Inc.

26765 Fullerton Redford, MI 48239 George Szegedy, President 313/537-8891 Fax: 313/537-8890

Guy Heavener, Inc.

480 School Lane Harleysville, PA 19438 Donald L. Good, Sales Mgr 215/256-8861 Fax: 215/256-9987

Hydraulic Press Brick Co.

705 Olive St. St. Louis, MO 63101 Warren W. Allen, President 314/621-9306 Fax: 314/621-2795

Innovative Marble & Tile, Inc.

130 Motor Parkway Hauppauge, NY 11788 David Allsopp, V.P. 516/273-4445

Levy Co., The

6600 U S 12 Portage, IN 46368 William J. Stanley, Vice Pres Mktg. 219/787-8666 Fax: 219/787-8986

Lime Crest Corp.

P O Box 217; Limecrest Road Sparta, NJ 07871 Scott L. Singleton, Sales Manager 201/383-2000 Fax: 201/383-8021

Luck Stone Corp.

P O Box 29682 Richmond, VA 23242 Joseph M. Newton, Mgr/Sales & Mktg 800/898-5825 Fax: 804/784-6390

Main Line Concrete & Supply, Inc.

1001 Boot Road Downingtown, PA 19335 David W. Aurillo, President 215/269-5476

Miracle Sealants & Abrasives Co.

12806 Schabarum Ave. Bldg A Irwindale, CA 91706 Joseph Salvo, Vice Pres 818/814-8988 Fax: 818/851-8932

Sto Industries

Sto Corp. Div. P.O. Box 44609; 6175 Riverside Drive S.W. Atlanta, GA 30336 Teri L. Joslyn, Marketing Mgr. 404/346-3666 Fax: 404/346-3119

Torginol, Inc.

710 Forest Ave. Sheboygan Falls, WI 53085 Kristin B. Abell, President 414/467-2471 Fax: 414/467-8674

Valders Stone & Marble Co., Inc.

443 Quarry Road Valders, WI 54245 Richard A. Merlau, Architect 414/775-4151 Fax: 414/775-4087

04455 Marble

Architectural Metal Glass & Stone,

113 8th St. Brooklyn, NY 11215 Sam Tagen, Principal 718/369-1328 Fax: 718/369-1401

Brick & Tile Center

12024 N. Lamar Austin, TX 78753 Al B. Barrrera, Owner 512/834-8525 Fax: 512/725-5950

Chadsworth, Inc.

P.O. Box 53268 Atlanta, GA 30355 Barbara S. Grice, Adv Mgr 404/876-5410 Fax: 404/876-4492

Champion Block Co.

P.O. Box 9027 Mononqah, WV 26554 John Mascaro, Owner 304/534-3387 Fax: 304/534-5307

Cocreham Brick & Stone, Inc.

2214 Beaumont Drive Baton Rouge, LA 70806 R. Chris Cocrehem, President 504/927-1100 Fax: 504/927-1106

Drama Marble, Inc.

2534-E Royal Place Tucker, GA 30084 Sharon L. Dickens, Manager 404/496-5678 Fax: 404/939-5747

Fagan Marble & Granite, Inc. Eastern Div.

832 Sherwood Drive Elberton, GA 30635 L. D. Young, VL/Sales 706/283-8657 Fax: 706/283-8657

Fireside Corner, Inc.

2700 N. Fairview Ave. Roseville, MN 55113 Kirk Sorensen, Pres 612/633-2561 Fax: 612/633-8884

Georgia Marble Co.

Blue Ridge Ave. Nelson, GA 30151 James Hazelwood, Dir/Sales 404/735-2591 Fax: 404/735-4456

Granite & Marble World Trade Div.Granite Technologies, Inc.

2434 W. Fulton St. Chicago, IL 60612 Ghassan Al-Nawakil, President 312/243-9007 Fax: 312/243-1670

Granite Importers, Inc.

P.O.Box 712 Barre, VT 05641 Mary Tousignant, Chief Drafting/Estim 802/476-5812 Fax: 802/476-7349

Innovative Marble & Tile, Inc.

130 Motor Parkway Hauppauge, NY 11788 David Allsopp, V.P. 516/273-4445

Innovative Stone, Inc.

12822-A Hempstead Hwy Houston, TX 77092 Susan M. Plouff, Vice President 713/690-8555 Fax: 713/460-5942

International Marble Distributors,

Inc. 3104 South 52nd St. Tempe, AZ 85282 Orla P. Larson, President 602/438-1449 Fax: 602/438-1550

Kerrs Building Materials

1528 Washington Ave. Philadelphia, PA 19146 Peter Bisicchia, President 215/735-9964 Fax: 215/735-3310

Luck Stone Corp.

P O Box 29682 Richmond, VA 23242 Joseph M. Newton, Mgr/Sales & Mktg 800/898-5825 Fax: 804/784-6390

New High Glass, Inc.

12713 S.W. 125 Ave. Miami, FL 33186 Enrico Raccah, Pres. 305/232-0840 Fax: 305/251-7622 [Int'l.]

Puccio Marble & Onyx

661 Driggs Ave. Brooklyn, NY 11211 John Puccio, Vice President 718/387-9778 Fax: 718/387-5464

Stone Panels, Inc. *

1725 Sandy Lake Road Carrollton, TX 75006 Bob Saindon, Sales Mgr 214/446-1776 Fax: 214/245-3749

Stone-Tec, Inc.

2929 W Kingsley Road. Garland, TX 75041 Robert Harris, Sales Manager 214/278-4477 Fax: 214/840-6148

Valders Stone & Marble Co., Inc.

443 Quarry Road Valders, WI 54245 Richard A. Merlau, Architect 414/775-4151 Fax: 414/775-4087

Walker & Zanger Inc.

31 Warren Pl. Mt. Vernon, NY 10550 Customer Service 800/634-0866 Fax: 914/667-6244

Wood & Stone Co.

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Frank J. Perkins, Office Mgr

314/421-2443 Fax: 314/421-5904

Modular Panel Co., Inc. 63 David St.

New Bedford, MA 02744 Jim Chadwick, President 508/993-9955

Fax: 508/993-9957

Northern States Metals

P.O. Box 666

West Hartford, CT 06127

Christine 203/521-6001

Nucor Corp.

Div. Corporate Office *

2100 Rexford Road Charlotte, NC 28211

Robert S. Rothkopf, Mgr/Planning

704/366-7000 Fax: 704/362-4208

Platnick Steel & Engrg, Inc. P.O. Box 627

BLuefield, VA 24605 Brad J. Ayers, Marketing

703/322-5477 Fax: 703/326-1244

Ramark Industries, Inc. 375 State St.

Dexter, IA 50070 Mark Roth, President 515/789-4411 Fax: 515/789-4487

Reserve Steel Corp. 303 S Route 53, P.O. Box 812

Addison, IL 60101

Raymond M. Friedkin, Pres

708/629-6450

Fax: 708/629-6455

Segre's Iron Works, Inc.

PO. Box 2585; 55 Folkerson Drive Waterbury, CT 06723 Anna Segre, Secretary 203/753-2707 Fax: 203/596-7594

Shenango Steel Buildings, Inc.

307 Carbaugh St.; P.O. Box 268 West Middlesex, PA 16159 Campbell M. James, President 412/528-9925 Fax: 412/528-2452

Structural Resources

29 Walter Hammond Place. Waldwick, NJ 07463 Kenneth A. Iannaccone, President 201/445-1453 Fax: 201/445-8683

Super Stud Building Products, Inc.

4-57 26th Ave. Astoria, NY 11102 Hugh P. Harold, Vp Mktg. 718/545-5700 Fax: 718/726-0293

Tate Fabricating Co., Inc. Ornamental Div.

411 Industrial Drive White House, TN 37188 Ronald J. Tate, Sales/Adv. 615/672-4909 Fax: 615/672-2437

Teco/Lumberlok

Colliers Way; P. O. Box 203 Colliers, WV 26035 Mary Ann Poole, Customer Svcs Mgr 304/748-1600 Fax: 340/797-7302

Williams Steel Co., Inc.

P.O. Box 18607 Greensboro, NC 27419 Carl R. Williams, President 919/299-0451 Fax: 919/299-9877

05300 Metal Decking

A & T Iron Works, Inc.

25 Cliff St. New Rochelle, NY 10801 Gessie Tassone, President 914/632-8992 Fax: 914/632-2645

Al-Steel Fabricators

PO. Box 4380 Roanoke, VA 24015 O Hume Powers, Gen Mgr 703/344-6111 Fax: 703/344-2476

Alma Warehousing Co., Inc. Steel-Fab/Machine of Michigan

130 Woodworth Ave.; P.O. Box 36 Alma, MI 48801 David A. Simon, Secretary/Treasurer 517/463-8388

Fax: 517/463-8590

American Building Co.

PO. Box 800, State Docks Road Eufaula, AL 36027 JAy Wagner, Group Supervisor 205/687-2032 Fax: 205/687-8315

American Modern Metals Corp.

25 Belgrove Drive. Kearny, NJ 07032 Theodore Malinowski, Vice President 201/991-2100 Fax: 201/991-6981

American Steel Building Co., Inc.

P.O. Box 14244 Houston, TX 77221 M. B. Tankersley, President 713/433-5661 Fax: 713/433-0847

Arlington Sheet Metal, Inc.

13424 Imperial Highway Santa Fe Springs, CA 90670 Susie Merrill, Ops Mgr 310/921-2693 Fax: 310/926-0699

ATAS Aluminum Corp.

6612 Snowdrift Road Allentown, PA 18106 Petronella J. Bus, Adv Mgr 610/395-8445 Fax: 610/395-9342

Baab Steel, Inc.

P.O. Box 9427 Colorado Springs, CO 80932 Arnold R. Simon, President 719/634-5511 Fax: 719/634-2414

Barkhurst Construction, Inc.

3203 Penna Ave, P.O. Box 2424 Weirton, WV 26062 Valer A. DeE Fallo, Vice President 304/723-2120 Fax: 304/723-0397

BHP Steel Products USA, Inc.

2110 Enterprise Blvd. West Sacramento, CA 95691 Sandra Heintz, Mktg Mgr 916/372-6851 Fax: 916/372-5442

Bil-Jax, Inc.

595 E. Lugbill Road Archbold, OH 43502 Susan K. Grieser, Adv. Mgr. 419/445-8915 Fax: 419/445-0367

Bloomsburg Metal Co.

610 N. Penna Ave. Wilkes Barre, PA 18705 Stephen L. Buchinski, Est/Engr 717/822-8131 Fax: 717/823-3768

Bowman Metal Deck

Div. Armco, Inc. 600 Mayer St. Bridgeville, PA 15017 Michael W. Benson, Sales Engineer. 419/755-3258 Fax: 419/755-3430

Builders Steel Co.

601 E 12th St. North Kansas City, MO 64116 Ronald T. Bruce, President 816/471-1626 Fax: 816/471-3792

Burns: E.L. Burns Co., Inc.

5840 Greenwood Road; P.O. Box 19160 Shreveport, LA 71149 James T. Faust, President. 318/636-2722 Fax: 318/636-5052

Busch Industries, Inc.

900 East Paris Ave. Grand Rapids, MI 49546 John H. Busch, President 616/957-3737 Fax: 616/957-9951

Consolidated Systems, Inc.

650 Rosewood Drive Columbia, SC 29202 Harry J. Collins, Director of Engr 803/771-7920 Fax: 803/799-6811

Crescent Iron Works

4901 Grays Ave. Philadelphia, PA 19143 Albert M Milani, Vice Pres/Sales 215/729-1204 Fax: 215/729-4413

Curveline, Inc.

P.O. Box 4268 Ontario, CA 91761 Dennis Klocek/Tech. Svcs. Dept. 800/899-0311; 909/947-6022 Fax: 909/947-1510

Federal Pipe & Supply Co.

6464 E. Mc Nichols
Detroit, MI 48212
Leon Saperstein, Treas 313/663-3006
Fax: 313/666-6466

Goldline International

P.O. Box 266062 Houston, TX 77207 Debbie A. Baggett, Purchasing 713/475-1201 Fax: 713/475-2057

GS Metals Corp.

Rural Route 4, Box 7 Pinckneyville, IL 62274 Teresa Craig, Mktg Asst. 800/472-8007 Fax: 618/357-3605

Hercules Steel Co., Inc.

950 Country Club Drive; PO. Drawer 35208 Fayetteville, NC 28301 Claude W Scott, III, Sales Manager 910/488-5110 Fax: 910/488-5110

Hilti, Inc.

5400 S. 122nd E Ave.; PO. Box 21148 Tulsa, OK 74146 Kenneth Walsh, Mgr of Mktg Comm. 918/252-6000 Fax: 918/254-0852

Industrial Structures, Inc.

250 W Stanley Ave, Suite B Ventura, CA 93001 Joseph P. Noga, Chairman 805/641-1200 Fax: 805/641-9828

Instant Marine

Div. Meliss Co., Inc. 2222 Hilton Road Ferndale, MI 48220 John L. Hambrick, President 313/398-1011 Fax: 313/398-0568

Iron Shopwork Corp.

P.O. Box 27 Mt. Epharaim, NJ 08059 Mario Rapanaro, Pres 609/456-5880 Fax: 609/456-5020

J & J Drainage Products Co.

P.O. Box 829 Hutchinson, KS 67504 Dale J. Smith, President 316/663-1575 Fax: 316/663-1701

Klein Steel Service

961 Lyell Ave. Rochester, NY 14606 David B. Hart, Mktg Manager 716/458-1040 Fax: 716/458-0678

Kuno Steel Product Corp.

132 Duffy Ave. Hicksville, NY 11801 Walter Weckenmann, Vice President 516/938-8500 Fax: 516/938-8516

Lincoln Fabricating Co., Inc.

1920 Lincoln Road Pittsburgh, PA 15235 David J. Nocera, Comptroller 412/361-2400 Fax: 412/361-8902

McNichols Co.

PO. Box 30300 Tampa, FL 33630 Sharon L. Robertson, Advertising Director 813/289-4100 Fax: 813/289-7884 Modular Panel Co., Inc.

63 David St.

New Bedford, MA 02744 Jim Chadwick, President 508/993-9955

Fax: 508/993-9957

Molnar: W. S. Molnar Co. Slipnot Safety Products Div.

2545 Beaufait St. Detroit, MI 48207 William S. Molnar, President 313/923-0400 Fax: 313/923-4555

Monitor, Inc.

Highway 56 West, P.O. Box 1315 Sherman, TX 75091 Harry R. Reynolds, President 903/893-6336

Fax: 903/892-4812

N.A.T. Industries, Inc.

14213 Whittram Ave. Fontana, CA 92335 Steven Tetreault/Sales Dept. 909/355-1919 Fax: 909/823-8532

Nucor Corp.

Div. Corporate Office * 2100 Rexford Road

Charlotte, NC 28211 Robert S. Rothkopf, Mgr/Planning 704/366-7000

Fax: 704/362-4208

Penco Products Sub. of Vesper Corp

Brower Ave, P.O. Box 378 Oaks, PA 19456 Philip H. Krugler, Mgr. Mktg. Svcs 610/666-0500

Fax: 610/666-7561

Phillips Steel Co.

1368 West Anaheim St. Long Beach, CA 90813 Daryl Phillips, Pres 310/435-7571 Fax: 310/437-1072

Platnick Steel & Engrg, Inc.

P.O. Box 627 BLuefield, VA 24605 Brad J. Ayers, Marketing 703/322-5477 Fax: 703/326-1244

Ramark Industries, Inc.

375 State St. Dexter, IA 50070 Mark Roth, President 515/789-4411 Fax: 515/789-4487

Reserve Steel Corp.

303 S Route 53, P.O. Box 812 Addison, IL 60101 Raymond M. Friedkin, Pres 708/629-6450 Fax: 708/629-6455

Richards Industries

4 Fairfield Crescent West Caldwell, NJ 07006 Andrew L. Kurylchek, Mktg Consult 201/575-7480 Fax: 201/575-6783

Rigidized Metals Corp.

658 Ohio St. Buffalo, NY 14203 Louis Martin/Sales Dept. 800/836-2580 Fax: 716/849-0401 [Int'l.]

Safe Walk, Inc. Div. Ross Technology Corp.

P.O. Box 646 Leola, PA 17540 Wayne M. Widders, Product Mgr 717/656-5600 Fax: 717/656-2041

Schmidt: W. A. Schmidt, Inc.

406 Caredean Drive Horsham, PA 19044 Robert Schmidt, Vice President 215/443-7300 Fax: 215/443-0477

Segre's Iron Works, Inc.

P.O. Box 2585; 55 Folkerson Drive Waterbury, CT 06723 Anna Segre, Secretary 203/753-2707 Fax: 203/596-7594

Seidelhuber Metal Products, Inc.

23679 Bernhardt St.; P.O. Box 56688 Hayward, CA 94545 Michael Seidelhuber, President 510/293-0733 Fax: 510/293-0787

Shenango Steel Buildings, Inc.

307 Carbaugh St.; P.O. Box 268 West Middlesex, PA 16159 Campbell M. James, President 412/528-9925 Fax: 412/528-2452

Sirco Metal Products

2828 Airport Hwy Birmingham, AL 35201 M Keith Russell, Manager 205/731-7890 Fax: 205/731-7849

Steel Services, Inc.

5025 Starkey Road Roanoke, VA 24014 William B. Hinchee, General Manager 703/774-4461 Fax: 703/774-1584

Super Stud Building Products, Inc.

4-57 26th Ave. Astoria, NY 11102 Hugh P. Harold, Vp Mktg. 718/545-5700 Fax: 718/726-0293

Tate Fabricating Co., Inc. Ornamental Div.

411 Industrial Drive White House, TN 37188 Ronald J. Tate, Sales/Adv. 615/672-4909 Fax: 615/672-2437

United Steel Deck, Inc. Div. Nicholas J. Bouras, Inc.

475 Springfield Ave. Summit, NJ 07902 Richard B. Heagler, Dir of Engrg 908/277-1617

Fax: 908/277-1619

Ventaire

P.O. Box 471530 Tulsa, OK 74147 Jeff A. Weaver, V.P. Sales 918/622-1191 Fax: 918/664-0419

Vicwest Steel US Operations Div.

9000 Wessex Place, Suite 201 Louisville, KY 40222 Mike J. Murphy, Nat Mkt Mgr 502/339-7222 Fax: 502/339-8980

Walker Systems, Inc.

620 Depot St., P.O. Box 1828 Parkersburg, WV 26101 Dan Settles, Dir of Marketing 304/485-1611 Fax: 304/422-6958

Washington Aluminum Co., Inc.

1330 Knecht Ave. Baltimore, MD 21229 Stephanie C. Koleko, Sales Service Mgr. 410/242-1000 Fax: 410/247-4890

Wedgcor, Inc, Steel Buildings Systems

6800 E. Hampden Ave. Denver, CO 80224 Robert A. Viles, ADV. 303/759-3200 Fax: 303/759-3025

Welding Work, Inc.

32 New Road Madison, CT 06443 Walter P. Camp, Vice President 203/245-2731 Fax: 203/245-0823

Wheeling Corrugating Co.

1134 Market St. Wheeling, WV 26003 Charlotte Palmer, Dir Corp 304/234-2223 Fax: 304/234-2442

Williams Steel Co., Inc.

P.O. Box 18607 Greensboro, NC 27419 Carl R. Williams, President 919/299-0451 Fax: 919/299-9877

Yeargin Miscellaneous Metals

P.O. Box 372 Piedmont, SC 29673 Larry L. Baldwin, Purchasing Manager 803/845-6968 Fax: 803/845-5354

05320 Raceway Deck **Systems**

BHP Steel Products USA, Inc.

2110 Enterprise Blvd. West Sacramento, CA 95691 Sandra Heintz, Mktg Mgr 916/372-6851 Fax: 916/372-5442

Bowman Metal Deck

Div. Armco, Inc. 600 Mayer St. Bridgeville, PA 15017

Michael W. Benson, Sales Engineer.

419/755-3258 Fax: 419/755-3430

GS Metals Corp. Rural Route 4, Box 7

Pinckneyville, IL 62274 Teresa Craig, Mktg Asst. 800/472-8007 Fax: 618/357-3605

Northern States Metals

P.O. Box 666 West Hartford, CT 06127 Christine 203/521-6001

United Steel Deck, Inc. Div. Nicholas J. Bouras, Inc.

475 Springfield Ave. Summit, NJ 07902 Richard B. Heagler, Dir of Engrg 908/277-1617 Fax: 908/277-1619

Walker Systems, Inc.

620 Depot St., P.O. Box 1828 Parkersburg, WV 26101 Dan Settles, Dir of Marketing 304/485-1611 Fax: 304/422-6958

05515 Ladders & Rungs

AIEX U.S.A., Ltd.

875 Cowan Rd. Burlingame, CA 94010 Escape Hatch Dept. 800/421-9977 Fax: 415/692-3007 [Int'l.]

Alaco Ladder Company

5167 ""G" St. Chino, CA 91710-5143 Lisa Mellor, Mgr./Customer Svc. Dept. 909/591-7561 Fax: 909/591-7565 [Int'l.]

GS Metals Corp.

RR 4 Box 7 Pincknevville, IL 62832 Teresa Craig/Marketing Svcs. 800/472-8007 Fax: 618/357-3605 [Int'l.]

Jomy Safety Ladder Co. *
1728 16th St., Ste. 201
Boulder, CO 80302
Paul F. Enright 800/255-2591
Fax: 303/440-9091 [Int'l.]

O'Keeffes, Inc.
75 Williams Ave.
San Francisco, CA 94124-2693
Mike Vizcarra 800/227-3305
Fax: 415/822-5222 [Int'l.]

05532 Gratings, Trench Covers

Metals 3239 N. Hillside Wichita, KS 67219 Bryon Jones/Sales 316/838-4291

Architectural Art Mfg., Inc.

Fax: 316/838-8502

Arden Architectural Specialties Inc. 1947 W. County Rd. C-2 St. Paul, MN 55113-1246 Marketing Dept. 800/521-1826

Marketing Dept. 800/521-1826 Fax: 612/631-0251 [Int'l.]

GS Metals Corp. RR 4 Box 7 Pinckneyville, IL 62832 Teresa Craig/Marketing Svcs. 800/472-8007 Fax: 618/357-3605 [Int'l.]

05540 Castings

J.G. Braun Co.
7540 McCormick Blvd.
Skokie, IL 60076
Dan Sullivan, Sls. Rep. 800/323-4072;
312/761-4600
Fax: 708/674-2345 [Int'l.]

Mitsubishi Chemical America, Inc. Composite Material Div. 1214 Progressive Dr., Ste. 101 Chesapeake, VA 23320 W. Lee Fry 800/422-7270 Fax: 800/548-3551 [Int'l.]

Neenah Foundry Co. 2121 Brooks Ave. Neenah, WI 54956 Don Schuh 414/725-7000 Fax: 414/729-3661 [Int'l.]

05600 Architectural Metalwork

Aeicor Metal Roofing Products, Inc. 450 W McNab Road Ft. Lauderdale, FL 33309 Robert A. Stenstream, President 305/974-3300 Fax: 305/973-9328 Aluminum Exteriors Div. Universal Molding Co. 10807 Stanford Ave.; P O Box 292 Lynwood, CA 90262 Jack Courduff, Sales Manager 310/886-1750 Fax: 310/632-7775

Aluminum Fabricators, Inc. 3416 E 23rd St. Kansas City, MO 64127 George W. Mansfield, President 816/231-8888 Fax: 816/483-8554

Alvarado Mfg. Co. 12660 Colony St. Chino, CA 91710 Lori A. Thorp, Mktg Admin 909/591-8431 Fax: 909/628-1403

Architectural Bronze Studio, Inc. 2600 South 10th St. St. Louis, MO 63118 M. H. Linenbroker, President 314/773-2888 Fax: 314/773-2890

Architectural Interiors by Salas & Co. Div of V.H. Salas & Associates 1350 E Southcross San Antonio, TX 78223

San Antonio, TX 78223 Victor H. Salas, COO 210/533-1269 Fax: 512/733-1705

Architectural Metal Works 153 E Oakwood St. Tarpon Springs, FL 34689 Conrad A. Shrader, President 813/942-1888 Fax: 813/937-3583

Architectural Speciality Products, Inc.
Chicago Metallic Corp.

9901 S 76th Ave.
Oak Lawn, IL 60455
Bob Hicks, Sales Mgr 800/388-0111
Fax: 708/233-0799

Ardmore Textured Metals 2850 Woodbridge Ave. Edison, NJ 08837 John Horbal, Vice Pres 908/549-3800 Fax: 908/549-6435

Astro Sheet Metal Co., Inc. 205 Sharon Irving, TX 75061 Allan PAxton, President 214/438-1110 Fax: 214/721-0177

ATAS Aluminum Corp. 6612 Snowdrift Road Allentown, PA 18106 Petronella J. Bus, Adv Mgr 610/395-8445 Fax: 610/395-9342 Bereza Iron Works, Inc. 87 Dewey Ave. Rochester, NY 14608 Williams Goy, President 716/254-6311 Fax: 716/254-2533

Bergen Art Metal & Lighting, Inc. 36 Gilbert St. Tinton Falls, NJ 07701 K. Heidelmeier, Sec/Treas. 908/842-8900 Fax: 908/842-0304

Julius Blum & Co., Inc. *
P.O. Box 816
Carlstadt, NJ 07072
Tony Leto 800/526-6293
Fax: 201/438-6003 [Int'l.]

Blum: Julius Blum & Co.
P.O. Box 816
Carlstadt, N.J 07072
Anthony Leto, Adv. Mgr 201/438-4600
Fax: 201/438-6003

Brass Smith, Inc. 2625 Walnut St. Denver, CO 80205 Kimberly Ann Molden, Marketing Mgr 800/662-9595 Fax: 303/296-2320

J.G. Braun Co.
7540 McCormick Blvd.
Skokie, IL 60076
Dan Sullivan, Sls. Rep. 800/323-4072;
312/761-4600
Fax: 708/674-2345 [Int'l.]

Cambridge, Inc. 105 Goodwill Road Cambridge, MD 21613 Brenda P Hayward, Advertising Mgr. 410/228-3000 Fax: 410/228-6752

Campbellsville Industries, Inc.
Taylor Blvd
Campbellsville, KY 42718
Jerry Bennett, President 800/467-8135
Fax: 502/465-6839

Carlisle Engineered Metals Div.
Carlisle SynTec
13410 Murphy Road
Stafford, TX 77477
Harry L. Laursen, Mgr Adv Mktg Serv
713/499-5611
Fax: 713/499-0809

Cascade Lumber & Mfg. Co.
P.O. Box 200, Hwy 151 E.
Cascade, IA 52033
Ray J. Noonan Jr, Pres 319/852-3231
Fax: 319/852-7391

Cassidy Brothers Forge, Inc. U. S. Route 1 Rowley, MA 01969 Peter J. Cassidy, Vice Pres 508/948-7303 Fax: 508/948-7629 Cay Metal Products, Inc. 8960 Hwy 5 Douglasville, GA 30134 C A. Yancey, Sales Manager 404/949-2351 Fax: 404/949-4759

Chelsea Decorative Metal Co. 9603 Moonlight Drive. Houston, TX 77096 Glenn A. Eldridge, Owner 713/721-9200 Fax: 713/776-8661

Chemetal Corp. 10 Research Drive Stratford, CT 06497 John A. Nunnery, President 203/375-5300 Fax: 203/377-5298

Construction Services, Inc. 1111 Cedar Lake Road S.E. Decatur, AL 35603 Chuck Reep, Sales Manager 205/355-7081 Fax: 205/351-9145

Copper Sales Inc.
1405 N. Hwy. 169
Minneapolis, MN 55441
Mike Wallace 800/426-7737
Fax: 612/545-2762 [Int'l.]

Cornelius Architectural Products 30 Pine St. Pittsburgh, PA 15223 Sales Dept. 412/781-9003 Fax: 412/781-7840 [Int'l.]

Crescent Designed Metals, Inc. 5013 Grays Ave. Philadelphia, PA 19143 Richard Katz, Manager 215/724-8640 Fax: 215/729-6727

Crescent Iron Works 4901 Grays Ave. Philadelphia, PA 19143 Albert M Milani, Vice Pres/Sales 215/729-1204 Fax: 215/729-4413

Cullar/LaCuesta
Hollow Form
495 Carolina St.
San Francisco, CA 94107
Karen LaCuesta 415/863-9344
Fax: 415/863-3937 [Int'l.]

Custom Enclosures, Inc. 11631 W. Grand Ave. Northlake, IL 60164 John Lazar, Vice President 708/409-1111 Fax: 708/409-1153

Custom Iron, Inc. 201 1st St. E. Zumbrota, MN 55992 Terry Driscoll, President 507/732-7696 Fax: 507/732-7837 Custom Metal Works, Inc.

34691 Wilson Road Ingleside, IL 60041 Cary L. Cybul, President 708/546-2200 Fax: 708/546-0238

Custom-Bilt Metals

9845 Joe Vargas Way South El Monte, CA 91733 Anthony R. Chiovare, President 818/454-4844 Fax: 818/454-4785

Daniel Industrial Metals, Inc.

6045 Southern Induatrial Drive Birmingham, AL 35235 David Shelton, Estimator 205/655-7869 Fax: 205/655-8731

Decorative Metal Services, Inc.

7500-A N.E. 16th Ave. Vancouver, WA 98666 Margaret E. Kibbee, Exec Vice Pres 206/695-7052 Fax: 206/695-9029

Dome'L, Inc.

2 Brighton Ave. Passaic, NJ 07055 Mel Cohen, CEO 201/471-7700

Ducts, Inc.

3525 N. 42nd Ave. Phoenix, AZ 85019 Vincent P. Faraci, Vice Pres 602/233-2980 Fax: 602/233-2983

Duffy: A.B. Duffy, Inc.

P.O. Box I; Crown Point Road Thorofare, NJ 08086 B. Duffy, President 609/845-4900 Fax: 609/845-3821

Englert, Inc.

1200 Amboy Ave. Perth Amboy, NJ 07753 Yvonne T. Viscosi, Inside Sales Mgr. 908/826-8614 Fax: 908/826-8865

Eric Industries, Inc.

4530 Littlejohn St. Baldwin Park, CA 91706 Jeff Thraen/Customer Service 818/814-2381 Fax: 818/962-6169 [Int'l.]

Fabricating & Welding Corp. 12246 South Haslted St. Chicago, IL 60628 P G Del Cotto, President 312/928-2050

Fax: 312/928-4950 Fashion, Inc.

1019 North St. Ottawa, KS 66067 Lon M. Thompson, Sales Mgr 913/242-2811 Fax: 913/242-2022

Fry Reglet Corp.

625 South Palm Ave. Alhambra, CA 91775 Sally Crosby, Sales & Mktg/Support 818/289-4744 Fax: 818/289-0537

Gage Corporation, Int.

803 S. Black River St. Sparta, WI 54656 Hans Schroeder/Customer Service 800/786-4243 Fax: 608/269-7622 [Int'l.]

Galaxy Organization, The Glass & Mirror Div.

P.O. Box 10154; 277 Fairfield Road Fairfield, NJ 07004 Eugene M. Negrin, President 201/575-3440 Fax: 201/575-5235

George Ciocher, Inc.

148-71st St., P.O. Box 3027 Guttenberg, NJ 07093 George J. Giocher, President 201/861-3150 Fax: 201/861-0027

Hankins & Johann Co.

P.O. Box 7147 Richmond, VA 23221 William H. Johann III, Vice President 804/266-2421 Fax: 804/262-9898

Harrington & King Perforating Co.

5655 W. Fillmore St. Chicago, IL 60644 Thomas S. Morley, VP Sales & Mktg. 312/626-1800 Fax: 312/261-1686

Historical Arts & Casting, Inc.

5580 W. Bagley Park Rd. West Jordan, UT 84088 Fran Platt/Marketing Svcs. 801/280-2400 Fax: 801/280-2493 [Int'l.]

Industrial Louvers, Inc.

511 S. 7th St. Delano, MN 55328 Jo Reinhardt, VP, PR 612/972-2981 Fax: 612/972-2911 [Int'l.]

Instant Marine Div. Meliss Co., Inc.

2222 Hilton Road Ferndale, MI 48220 John L. Hambrick, President 313/398-1011 Fax: 313/398-0568

Iron Craft Studio, Inc.

2663 Lombardy Lane Dallas, TX 75220 David L. D'Avignon, Pres 214/352-3042 Fax: 214/352-1305

Iron Masters, Inc.

1512 S. Mac Arthur Oklahoma City, OK 73128 George R. Shilling, Pres 405/946-9973

Fax: 405/946-9975

Iron Shop, The 400 Reed Road; P.O. Box 547 Broomall, PA 19008 Howard Cohen, Secy Treas 215/544-7100 Fax: 215/544-7297

Joyce Mfg. Co., Inc. Wholesale Distribution Div.

5400 W. 161th St. Cleveland, OH 44142 Kenith J. Dunbrook, Sales Mgr 216/433-4343 Fax: 216/433-0558

Kentucky Metal Products Co.

1144 Industrial Blvd; P O Box 36304 Louisville, KY 40219 David A. Beck, President 502/966-0555

Laubeck Corp.

Div. Cross/Laubenstein Mfg Co. 166 Dundaff St. Carbondale, PA 18407 Davis Fleming, Sales/Mktg. Mgr. 717/282-4344

Fax: 717/282-4627

Lavi Industries 27810 Ave Hopkins Valencia, CA 91355 Mary D. Glenn, Marketing Mgr. 805/257-7800 Fax: 805/257-4938

LEED/Himmel Industries, Inc.

75 Leeder Hill Drive Hamden, CT 06514 John A. Durand, Jr., Dir/Mktg 203/288-8484 Fax: 203/248-4484

Livers Bronze Co., Inc.

1608 South Marsh Ave.; P.O. Box 266490 Kansas City, MO 64126 Roger Beard, Adv Mgr 816/833-2828 Fax: 816/833-0864

LMC Corp.

77 2nd Ave. Paterson, NJ 07514 Jean Wiart, Exec. Vice Pres. 201/279-3573 Fax: 201/881-0235

McNichols Co.

P.O. Box 30300 Tampa, FL 33630 Sharon L. Robertson, Advertising Director 813/289-4100 Fax: 813/289-7884

Metal Master Div. RM/S Corp.

1440 S. Alvernon Way Tucson, AZ 85711 John A. Richards, Vice President 602/325-3059 Fax: 602/325-6776

Metal-Era, Inc.

N4 W22450 Bluemound Road Waukesha, WI 53186 Tim T. Tunney, National Sales Mgr. 414/549-6900 Fax: 414/549-6009

Metals Mfg. Co.

2395 South 2570 West West Valley City, UT 84119 Stranley Tschaggeny, Sec Treas 801/972-0911 Fax: 801/972-0995

Michael Bondi Metal Design

2801 Giant Road Richmond, CA 94806 Susan L. Bondi, Vice President 510/236-2607 Fax: 510/236-2615

MM Systems Corp.

4520 Elmdale Drive Tucker, GA 30085 R. W. Driggers, Exec Vive President 404/938-7570 Fax: 404/939-3006

Mobile Cables System

648 W. Randolph Chicago, IL 60661 Kathleen Pope 312/474-1100 Fax: 312/474-1789 [Int'l.]

National Perforating Corp.

89 Parker St. Clinton, MA 01510 Jeffrey C. Hall, V.P. Sales 508/368-8761 Fax: 508/365-7365

New Hampshire Steel Fabricators, Inc.

17 Lamy Drive Goffstown, NH 03045 MArk A. Ginnard, President 603/668-3464 Fax: 603/668-2703

Newport Fastener Co., Inc.

1300 Gene Autry Way Anaheim, CA 92805 Mike Hickey, President 800/645-7811 Fax: 714/385-1312

Norman: W.F. Norman Corp.

214 N Cedar St. Nevada, MO 64772 Mark S. Quitino, V.P. 417/667-5552 Fax: 417/667-2708

North Shore Steel Co., Inc. 16 Oakville St.; PO. Box 330 Lynn, MA 01905 Subbash Kakkar, President 617/598-1645 Fax: 617/598-9700

Norton Industries Inc. 1366 W. 117th St. Cleveland, OH 44107 Jack Norton, Pres. 216/228-6650 Fax: 216/228-9065 [Int'l.]

Nova Fabricating, Inc. 404 City Road 50; P.O. Box 231 Avon, MN 56310 Tim Allen, CEO 612/356-7358 Fax: 612/356-7594

O'Keeffe's, Inc. 75 Williams Ave. San Francisco, CA 94124 Kristian McManus, Advertising Dir. 415/822-4222 Fax: 415/822-5222

The October Co., Inc. 51 Ferry St., Box 71 Easthampton, MA 01027 Paul Pickunka 800/628-9346 Fax: 413/527-0091 [Int'l.]

Offenhauser Co.
P.O. Box 230068
Houston, TX 77223
Robert H. Dillard, Pres 713/928-2981
Fax: 713/928-2465

Pearce Systems International, Inc. 9144 Deering Ave. Chatsworth, CA 91311 Peter Pearce, President 818/998-2811 Fax: 818/998-2836

Pemko Mfg. Co. 4226 Transport St. Ventura, CA 93003 Charlie G. Kops, Sales MAnager 805/642-2600 Fax: 805/642-4109

Pettigrew's Custom Iron Metals 7301 Hines Place Dallas, TX 75235 Betty Pettigrew, President 214/637-1494 Fax: 214/637-1507

Pittcon Industries of American Metal Forming Corp 6409 Rhode Island Ave. Riverdale, MD 20737 Frank Guy, General Manager 301/927-1000 Fax: 301/699-3898

Prismatic Stainless Steel Div. Div. B & M Finishers Inc. 201 So. 31st St. Kenilworth, NJ 07033 Robert S. Bramson, V.P. 908/214-5640 Fax: 908/241-5061 Quickway Metal Fabricators, Inc. P.O. Box 1378; East Broadway Monticello, NY 12701 Marc Lerner, President 914/794-1900 Fax: 914/794-1903

RedyRef-Pressed & Welded, Inc. 38-61 11th St. Long Island City, NY 11101 Lawrence Torn, President 800(628-3603 Fax: 718/784-3696

Reno Iron Works 290 Keystone Ave. Reno, NV 89503 Andrea G. Pelter, Pres/C.E.O. 702/329-1111 Fax: 702/329-3555

Rigidized Metals Corp. 658 Ohio St. Buffalo, NY 14203 Louis J. Martin, Gen. Sls. Mgr. 716/849-4701 Fax: 716/849-0401 [Int'l.]

Robinson Iron Corp.
Robinson Rd.
Alexander City, AL 35010
J. Scott Howell, VP/Gen. Mgr.
205/329-8486
Fax: 205/329-8960 [Int'l.]

RTS Co. 1805 Newton Ave. San Diego, CA 92113 Paul E. Robison, President 619/696-0102 Fax: 619/696-8774

Ruskin Mfg. Co. 3900 Dr. Greaves Road; P.O. Box 129 Kansas City, MO 64030 Thomas R. Edwards, V.P. Sales & Mktg. 816/761-7476 Fax: 816/765-8955

RWL Corp.
240 Sargent Dive E
New Haven, CT 06511
Ronald Lahner, Pres 203/789-1710
Fax: 203/776-9644

Safeguard Security Services, Inc. 4728 Goldfield, Bldg 8 San Antonio, TX 78218 Bill Fagan, Sales Mgr 210/661-8306 Fax: 210/661-8308

Scalise & Co., Inc. 118 South 1st St.; P.O. Box 2251 Mc Allen, TX 78501 Michael A. Scalise, President 512/686-7191 Fax: 512/686-4861 Schwartz's Forge & Metalworks, Inc. P.O. Box 205, 2695 Rt. 315 Deansboro, NY 13328 Joel A. Schwartz, Vice Pres 315/841-4447 Fax: 315/841-4694

Scott Architectural Lighting 1960 Olivera Rd. Concord, CA 94520 Paul R. Scott 510/689-6335 Fax: 510/825-8496 [Int'l.]

Sherron Division 38-61 11th St. Long Island City, NY 11101 Lawrence Torn, Pres 800/628-3603 Fax: 718/784-3696

Shure Mfg. Corp. 1601 S Hanley Road St. Louis, MO 63144 Sharon L. Toth, Corp. Comm/Mktg. 314/781-2505 Fax: 314/781-0180

Skylark Shelter Systems 4245 Fox St. Denver, CO 80216 Thomas E. Dufficy, Secy/Treas 303/433-3180 Fax: 303/433-3002

Space Frames, Inc. 1200 W. Main St. Melrose Park, IL 60165 Thomas C. Chambers, President 708/345-3400 Fax: 708/345-3464

Stairways, Inc. 4166 Pinemont Houston, TX 77018 John M Anderson, President 713/680-3110 Fax: 713/680-2571

Stockton Products
4415 McGuire St.
North Las Vegas, NV 89030
Ernest H. Giusso, Vice Pres
702/651-1721
Fax: 702/651-0948

Superform USA, Inc.
P.O. Box 5375
Riverside, CA 92517-5375
Michael J. Reynolds/Sales Dept.
909/351-4100
Fax: 909/351-1189 [Int'l.]

Surface Design & Technology *3695 East 11th Ave. Hialeah, FL 33013 Rainer Gocksch, President 305/696-1127 Fax: 305/696-4064 Tajima Corp. 4336 San Fernando Road Glendaleles, CA 91204 Kevin Norcross, Vice Pres/Sales 818/547-4595

Trego Industries, Inc. P.O. Box 85 Red Oak, TX 75154 Lindley R. Stoker, President 214/617-3541 Fax: 214/576-8725

Tri-State Glass 1616 James Rogers Drive; P. O. Box 2631 Valdosta, GA 31603 Charles Mc Leod, Controller 912/244-8992 Fax: 912/244-2234

Tubular Specialties Mfg., Inc. 13011 S Spring St. Los Angeles, CA 90061 Pam Watts, Inside Sales Dir. 310/515-4801 Fax: 310/217-0653

Tuttle Aluminum & Bronze, Inc. 120 Shadow Lawn Drive Fishers, IN 46038 William D. Waugh, Genl Manager 317/842-2420 Fax: 317/845-1328

United Metal Fabricators of Texas, Inc. 161 Glass St. Dallas, TX 75207 Richard D. Moore, President 214/748-7185 Fax: 214/263-9089

Van Dam Iron Works 1813 Chicago Drive S. W. Grand Rapids, MI 49509 Neal A. Stickland, President 616/452-8627 Fax: 616((MAL))452-9354

Wagner: R & B Wagner, Inc. 4480 N 124th St. Milwaukee, WI 53225 Henry N. Bills, Vice President 414/461-2111 Fax: 414/461-5124

Waltek, Inc. 11733 Chesterdale Road Cincinnati, OH 45246 Dennis J. Mc Gonerle, Vice President 513/552-4040 Fax: 513/552-4049

Welding Engrg. & Assembly Co., Inc. 2138 Harford Road Baltimore, MD 21218 Craig T. Van Cutsem, Sales Manager 410/467-5114 Fax: 410/235-8033 Welding Work, Inc.

32 New Road Madison, CT 06443 Walter P. Camp, Vice President 203/245-2731 Fax: 203/245-0823

Wenig Corp.

230 Manida St. Bronx, NY 10474 Raymond Zimmerman, Vice Pres 212/542-3600 Fax: 212/542-3979

West Edge Design

P.O. Box 882442; Shipyard San Francisco, CA 94188 Tony J. Dominski, Owner 415/822-3055 Fax: 415/822-3056

Western Fabricating Co., Inc.

3740 Podlin Drive Franklin Park, IL 60131 Kenneth J. Hlavin, President 708/766-5342 Fax: 708/766-5409

Wrisco Industries, Inc.

21 Executive Ave. Edison, NJ 08817 Richard M. Young, Div Mgr 908/287-8500 Fax: 908/287-2120

Zephyr Architectural Metals, Inc.

P.O. Box 472207 Tulsa, OK 74147 Stuart W. Gibbs, President 918/425-2300 Fax: 918/425-4747

05602 Metal Moldings

Accurate Metal Weatherstrip Co., Inc. 725 S Fulton Ave. Mt. Vernon, NY 10550 Fred O. Kammerer, President

914/668-6042 Fax: 914/668-6062

Alsco Div. Amerimark

3101 Poplarwood Court Raleigh, NC 27604 J. R. Wearne, Vice Pres/Mktg 919/876-9333 Fax: 919/878-1659

Bay State Metal Products, Inc.

80 Myrtle St. North Quincy, MA 02171 Thomas H. Youngworth, President 617/328-1432 Fax: 617/773-0725

Berger Building Products

805 Pennsylvania Blvd Featerville, PA 19053 Dennis M. McGeady, Nat Sls Mgr. 215/355-1200 Fax: 215/355-7738

Blum: Julius Blum & Co.

P.O. Box 816 Carlstadt, NJ 07072 Anthony Leto, Adv. Mgr 201/438-4600 Fax: 201/438-6003

Chelsea Decorative Metal Co.

9603 Moonlight Drive. Houston, TX 77096 Glenn A. Eldridge, Owner 713/721-9200 Fax: 713/776-8661

CMF/Colonial Moulding

30 Cit Ave, Bldg 15 Hyannis, MA 02601 Barry Magaliff, President 508/778-6382 Fax: 508/778-6385

Crescent Designed Metals, Inc.

5013 Grays Ave. Philadelphia, PA 19143 Richard Katz, Manager 215/724-8640 Fax: 215/729-6727

Ducts, Inc.

3525 N. 42nd Ave. Phoenix, AZ 85019 Vincent P. Faraci, Vice Pres 602/233-2980 Fax: 602/233-2983

Fashion, Inc.

1019 North St. Ottawa, KS 66067 Lon M. Thompson, Sales Mgr 913/242-2811 Fax: 913/242-2022

Futura Industries Div. Futura Corp.

Building H-11 Freeport Center; P.O. Box 1506 Clearfield, UT 84016 Jim L. Graham, Store Fixture Sales 801/773-6282 Fax: 801/774-3226

George Ciocher, Inc.

148-71st St., P.O. Box 3027 Guttenberg, NJ 07093 George J. Giocher, President 201/861-3150 Fax: 201/861-0027

Johnson Bros. Metal Forming Co.

5500 Mc Dermott Drive Berkeley, IL 60163 Edwin O. Johnson, President 708/449-7050 Fax: 708/449-0042

Klauer Mfg. Co. Metal Products Div.

1185 Roosevelt Ext; P.O. Box 59 Dubuque, IA 52001 William R. Klauer, President 319/582-7201 Fax: 319/582-2022

Loxcreen Co., Inc., The

P.O. Box 4004 West Columbia, SC 29171 Kay E. Mc Cord, Mgr Marketing 803/822-8200

Fax: 803/822-8547

Mac Metals, Inc.

CN-1040 Harrison, NJ 07029 Jack Kruse, Sales Manager 800/631-9510 Fax: 201/997-7457

Macklanburg-Duncan

2095 Memorial Park Road Gainesville, GA 30504 Andy Morris, Mktg Mgr 404/536-3371 Fax: 404/535-8701

Murray Sheet Metal Co.

3112 7th St. Parkersburg, WV 26101 Jack R. Murray, President 304/422-5431 Fax: 304/428-4623

Norman: W.F. Norman Corp.

214 N Cedar St. Nevada, MO 64772 Mark S. Quitino, V.P. 417/667-5552 Fax: 417/667-2708

Paz Systems, Inc.

140 Florida St. Farmingdale, NY 11735 Edward Owsinski, Dir/Engrg 516/420-5959 Fax: 516/420-6948

Pemko Mfg. Co.

4226 Transport St. Ventura, CA 93003 Charlie G. Kops, Sales MAnager 805/642-2600 Fax: 805/642-4109

Prismatic Stainless Steel Div. Div. B & M Finishers Inc.

201 So. 31st St. Kenilworth, NJ 07033 Robert S. Bramson, V.P. 908/214-5640 Fax: 908/241-5061

Stockton Products

4415 McGuire St. North Las Vegas, NV 89030 Ernest H. Giusso, Vice Pres 702/651-1721 Fax: 702/651-0948

Tamlyn: R. H. Tamlyn & Sons, Inc.

10406 Cash Road Stafford, TX 77477 Tom Tamlyn, President 800/334-1676 Fax: 713/499-8948

Wrisco Industries, Inc.

21 Executive Ave. Edison, NJ 08817 Richard M. Young, Div Mgr 908/287-8500 Fax: 908/287-2120

05712 Straight Run Stairs

Acra Machine & Grinding Div. Lortz & Son Mfg. Co.

3397 Edison Hwy Bakersfield, CA 93307 Charles W. Lortz Jr, President 805/366-5566 Fax: 805/366-4955

Al-Steel Fabricators

P.O. Box 4380 Roanoke, VA 24015 O Hume Powers, Gen Mgr 703/344-6111 Fax: 703/344-2476

American Stair Corp.

One American Stair Plaza Willow Springs, IL 60480 H. G. Kip James, National Sales Mgr. 800/872-7824 Fax: 708/839-1213

Auburn Iron Work, Inc.

6640 W. 99th Place Chicago, IL 60415 Anthony J. Pietro, President 708/422-7330 Fax: 708/422-7336

Badger Railing

Div. Kinner Industries, Inc. 1611 W Canal St. Milwaukee, WI 53233 Bob KInnier, Pres 414/672-6090 Fax: 414/672-8700

Bar-Co, Inc.

Div. Alfab, Inc. 220 Boll Weevil Circle; P.O. Box 1334 Enterprise, AL 36331 M Neal Brown, V P Sales 205/347-9451 Fax: 205/393-4864

Bereza Iron Works, Inc.

87 Dewey Ave. Rochester, NY 14608 Williams Goy, President 716/254-6311 Fax: 716/254-2533

Bradley Iron Works, Inc.

2345 Kerper Blvd; P.O. Box 1249 Dubuque, IA 52004 Robert J. Thill, Purchasing Agent 319/588-0577 Fax: 319/588-0570

Builders Steel Co.

601 E 12th St. North Kansas City, MO 64116 Ronald T. Bruce, President 816/471-1626 Fax: 816/471-3792

Bustin Industrial Products, Inc.

401 Oak St. East Stroudsburg, PA 18301 Joan Hunter, Marketing Manager 717/424-6500 Fax: 717/424-6453

Commercial Fabrication, Inc.

50 Patmos Court St. Peters, MO 63376 Nancy L. Cromer, President 314/928-1086 Fax: 314/447-8456

Couturier Iron Craft, Inc.

5050 W River Road Comstock Park, MI 49321 Richard J. Couturier, Dir/Pur 616/784-6780 Fax: 616/784-5077

Customized Industries, Inc.

214 West Main St. Patchogue, NY 11772 Lee Dorfman, Pres 516/654-3554

D & H Steel Supply, Inc.

575 West 3615 South Salt LAke City, UT 84115 Darwin Deakins, President 801/262-3301 Fax: 801/262-3487

Daka Corp.

RR 3, Box 65 F Pine City, MN 55063 Kevin D. Anderson, President 612/629-6737 Fax: 612/627-3677

Daniel Industrial Metals, Inc.

6045 Southern Induatrial Drive Birmingham, AL 35235 David Shelton, Estimator 205/655-7869 Fax: 205/655-8731

Davis Iron Works, Inc.

P.O. Box 900; 1166 Benstein Road Walled Lake, MI 48390 Frank G. Nehr, President 313/624-5960 Fax: 313/624-7030

Duffy: A.B. Duffy, Inc.

P.O. Box I; Crown Point Road Thorofare, NJ 08086 B. Duffy, President 609/845-4900 Fax: 609/845-3821

Emerald Steel Fabricators, Inc.

29402 W Enid Road Eugene, OR 97402 Jim L. Rundall, Mgr 503/688-1940 Fax: 503/688-9751

Engineered Products, Inc.

1844 Ardmore Blvd. Pittsburgh, PA 15221 Joseph Stein, Vice Pres 412/242-6900 Fax: 412/242-5205

Equipto

225 So. Highland Ave. Aurora, IL 60506 Rita Ruda, Admin Mktg Ass't 708/859-1000 Fax: 708/859-3255

F M B Systems, Inc.

70 Worthington Ave. Harrison, NJ 07029 Frank M. Beatch, President 201/485-5544 Fax: 201/485-3005

Fries/Uni-Craft Corp.

977 W Main St. Tipp City, OH 45371 James E. Sipple, Vice Pres/Gen Mgr 513/667-2471 Fax: 513/667-6902

Galaxy Organization, The Glass & Mirror Div.

P.O. Box 10154; 277 Fairfield Road Fairfield, NJ 07004 Eugene M. Negrin, President 201/575-3440 Fax: 201/575-5235

Gremp Steel Co.

14100 Western Ave. Posen, IL 60469 Peter Samardzija, President 708/489-1000 Fax: 708/489-1000

Iron Masters, Inc.

1512 S. Mac Arthur Oklahoma City, OK 73128 George R. Shilling, Pres 405/946-9973 Fax: 405/946-9975

Iron Shop, The

400 Reed Road; P.O. Box 547 Broomall, PA 19008 Howard Cohen, Secy Treas 215/544-7100 Fax: 215/544-7297

Iron Shopwork Corp.

PO. Box 27 Mt. Epharaim, NJ 08059 Mario Rapanaro, Pres 609/456-5880 Fax: 609/456-5020

Jagler Industries, Inc.

220 Broadway Huntington Station, NY 11746 John D. Kelly, President 516/421-2207 Fax: 516/421-2273

K/P Welding & Fabricating, Inc.

3209 So. 32nd St.; P.O. Box 1043 Sheboygan, WI 53082 Saunders Kohnje, President 414/458-7000 Fax: 414/458-8104

Kuno Steel Product Corp.

132 Duffy Ave. Hicksville, NY 11801 Walter Weckenmann, Vice President 516/938-8500 Fax: 516/938-8516

La Salle Irons Works, Inc.

3110 La Salle St. St. Louis, MO 63104 Lawrence W. Valli, President 314/771-5350 Fax: 314/771-5352

Lapeyre Stair, Inc.

P.O. Box 50699 New Orleans, LA 70150 Warren Hudson, General Manager 800/535-7631 Fax: 504/733-4393

Mainer Iron Works, Inc.

1001 South P St./P.O. Box 46 Ft. Smith, AR 72902 Mark D. Mainer, President 501/785-2577

Metal Fabricators Inc.

2806 22nd St. Rockford, IL 61125 James W. Lytle, Vice President 815/399-4352 Fax: 815/399-1018

Metro Mfg, Inc.

3145 N 14th St. St. Louis, MO 63107 Frank J. Perkins, Office Mgr 314/421-2443 Fax: 314/421-5904

Michael Bondi Metal Design

2801 Giant Road Richmond, CA 94806 Susan L. Bondi, Vice President 510/236-2607 Fax: 510/236-2615

Michelmann Steel Construction Co.

137 N 2nd St. Quincy, IL 62301 William F. Gerdes, President 217/222-0555 Fax: 217/222-0573

Murray Sheet Metal Co.

3112 7th St. Parkersburg, WV 26101 Jack R. Murray, President 304/422-5431 Fax: 304/428-4623

New Hampshire Steel Fabricators, Inc.

17 Lamy Drive Goffstown, NH 03045 MArk A. Ginnard, President 603/668-3464 Fax: 603/668-2703

North Shore Steel Co., Inc.

16 Oakville St.; P.O. Box 330 Lynn, MA 01905 Subbash Kakkar, President 617/598-1645 Fax: 617/598-9700

Offenhauser Co. P.O. Box 230068 Houston, TX 77223 Robert H. Dillard, Pres 713/928-2981 Fax: 713/928-2465

Penco Products

Sub. of Vesper Corp Brower Ave, P.O. Box 378 Oaks, PA 19456 Philip H. Krugler, Mgr. Mktg. Svcs 610/666-0500 Fax: 610/666-7561

Pettigrew's Custom Iron Metals

7301 Hines Place Dallas, TX 75235 Betty Pettigrew, President 214/637-1494 Fax: 214/637-1507

Pittsburg Steel & Mfg. Co., Inc.

748 E. 520th Ave, U.S. 69 &; Country Club Road Pittsburg, KS 66762 Kirk N. Nelsen, President 316/231-8100 Fax: 316/231-0044

Reno Iron Works

290 Keystone Ave. Reno, NV 89503 Andrea G. Pelter, Pres/C.E.O. 702/329-1111 Fax: 702/329-3555

Rik-Mar Fabricators, Inc.

P.O. Box 4232 Bryan, TX 77805 Richard Neal, President 409/779-1616 Fax: 409/822-0540

S. D. M Metals, Inc.

2480 Bright Star Road Douglasville, GA 30134 Sarah McKay, President 404/942-7459 Fax: 404/920-2591

Scafco Corp.

P.O. Box 11215; 6212 East Main Ave Spokane, WA 99211 Lawrence B. Stone, President 509/535-1571 Fax: 509/535-9130

Scalise & Co., Inc.

118 South 1st St.: P.O. Box 2251 Mc Allen, TX 78501 Michael A. Scalise, President 512/686-7191 Fax: 512/686-4861

Schmidt: W. A. Schmidt, Inc.

406 Caredean Drive Horsham, PA 19044 Robert Schmidt, Vice President 215/443-7300 Fax: 215/443-0477

Schwartz's Forge & Metalworks, Inc.

PO. Box 205, 2695 Rt. 315 Deansboro, NY 13328 Joel A. Schwartz, Vice Pres 315/841-4447 Fax: 315/841-4694

Seneca Environmental Products

1685 S. Seneca City Road 1; P.O. Box 429 Tiffin, OH 44883 C. William Harple, President 419/447-1282 Fax: 419/448-4048

Sharon Companies Ltd., The

959 Lake Road Medina, OH 44256 Bernard J. Wrobe, Estimating & Supv 216/723-3225 Fax: 216/723-2350

Stairways, Inc.

4166 Pinemont Houston, TX 77018 John M Anderson, President 713/680-3110 Fax: 713/680-2571

Steel & Fabrication

724 S Marion St. Salem, IL 62881 Marshall C. Smith, Pres 618/548-3017 Fax: 618/548-3062

Unique Spiral Stairs

RR 01, Box 1220, Benton Road Albion, ME 04910 Darren A. Dumont 800/924-2985 Fax: 207/437-2415

Van Dam Iron Works

1813 Chicago Drive S. W. Grand Rapids, MI 49509 Neal A. Stickland, President 616/452-8627 Fax: 616((MAL))452-9354

W & W Sales, Ltd.

300 Airport Executive Park Spring Valley, NY 10977 Ronald J. Haber, President 914/425-4000 Fax: 914/425-6156

Ward Mfg.

P.O. Box 307 Chester Heights, PA 19017 Jim Ward, Operations 610/459-8128 Fax: 610/459-0944

Washington Aluminum Co., Inc.

1330 Knecht Ave. Baltimore, MD 21229 Stephanie C. Koleko, Sales Service Mgr. 410/242-1000 Fax: 410/247-4890

Weaber: Miles T. Weaber & Son, Inc.

2016 State Drive; P.O. Box 1183 Lebanon, PA 17042 Thomas E. Weaber, President 717/273-9318 Fax: 717/273-1767

Welding Engrg. & Assembly Co., Inc.

2138 Harford Road Baltimore, MD 21218 Craig T. Van Cutsem, Sales Manager 410/467-5114 Fax: 410/235-8033

West Edge Design

P.O. Box 882442; Shipyard San Francisco, CA 94188 Tony J. Dominski, Owner 415/822-3055 Fax: 415/822-3056

Yeargin Miscellaneous Metals

P.O. Box 372 Piedmont, SC 29673 Larry L. Baldwin, Purchasing Manager 803/845-6968 Fax: 803/845-5354

05715 Spiral & Circular Stairs

Accent Stairs

P.O. Box 192, 375 Hwy. 182 Berwick, LA 70342 Jack DeMent 800/842-8158 Fax: 504/395-4640 [Int'l.]

Boston Design Corporation

100 Magazine St. Boston, MA 02119 617/442-6118; 800/225-5584 (outside MA) Fax: 617/442-9633 [Int'l.]

Goddard Mfg.

Steel Spiral Stairs
P.O. Box 502
Logan, KS 67646
Christina Rundle 913/689-4341

05720 Railings & Handrails

ACI Distribution

a Div. of VVP America, Inc. 965 Ridge Lake Blvd., Ste. 300 Memphis, TN 38187 Laura Bowden 800/238-6057 Fax: 901/761-4114

Architectural Products By Outwater, L.L.C.

52 Passaic St. Wood Ridge, NJ 07075 Carolyn McCrystall, Gen. Mgr. 800/835-4400 Fax: 800/835-4403 [Int'l.]

Julius Blum & Co., Inc. *

P.O. Box 816 Carlstadt, NJ 07072 Tony Leto 800/526-6293 Fax: 201/438-6003 [Int'l.]

Brass Smith, Inc.

2625 Walnut St. Denver, CO 80203 Sales Dept. 800/662-9595 Fax: 303/296-2320 [Int'l.]

J.G. Braun Co.

7540 McCormick Blvd. Skokie, IL 60076 Dan Sullivan, Sls. Rep. 800/323-4072; 312/761-4600 Fax: 708/674-2345 [Int'l.]

C. W. Cole & Company, Inc.

2560 N. Rosemead Blvd.
South El Monte, CA 91733-1593
Sam Serrano, Sales Mgr. 213/283-6688
Fax: 818/443-9253 [Int'l.]

Cornelius Architectural Products

30 Pine St. Pittsburgh, PA 15223 Sales Dept. 412/781-9003 Fax: 412/781-7840 [Int'l.]

CROWNaluma Corp.

3174 Marjan Dr. Atlanta, GA 30340 Sales 800/521-9878 Fax: 404/457-5125 [Int'l.]

HEWI, Inc.

2851 Old Tree Dr. Lancaster, PA 17603 Inside Sls. Dept. 717/293-1313 Fax: 717/293-3270 [Int'l.]

KDI Paragon, Inc.

12 Paulding St.
Pleasantville, NY 10570
Anthony Ruggiero, Sls. Mgr.
914/769-6221
Fax: 914/769-0670 [Int'l.]

Lawrence Metal Products Inc.

260 Spur Dr. South Bay Shore, NY 11706 Sales/Service Dept. 800/441-0019; 516/666-0300 Fax: 516/666-0336 [Int'l.]

Robern, Inc.

1648 Winchester Rd.
Bensalem, PA 19020
Marketing Dept. 215/245-6550
Fax: 215/245-5067 [Int'l.]

Wylie Systems

1190 Fewster Dr. Mississauga, ON L4W 1A1 Canada Shawn Wylie 905/238-1619 Fax: 905/238-5623 [Int'l.]

05723 Treads & Nosings

Rigidized Metals Corp.

658 Ohio St.
Buffalo, NY 14203
Louis Martin/Sales Dept. 800/836-2580
Fax: 716/849-0401 [Int'l.]

Zero International Inc.

415 Concord Ave. Bronx, NY 10455-4801 Elias Wexler, Pres. 718/585-3230; 800/635-5335 Fax: 718/292-2243 [Int'l.]

05725 Ornamental Metal Castings

Architectural Bronze & Aluminum Corp.

3638 W. Oakton St. Skokie, IL 60076 Ken A. Cooper, Pres 708/674-3638 Fax: 708/674-3452

Boundary Fence & Railing System

131-02 Jamaica Ave. Richmond Hill, NY 11418 Sibeni Aldo, President 800/628-8920 Fax: 718/805-9816

Brey & Krause Mfg. Co.

1209 W Lehigh St. Bethlehem, PA 18018 Jay Mundy, Cust Sales Rep 610/867-1401 Fax: 610/866-1433

Construction Services, Inc.

1111 Cedar Lake Road S.E. Decatur, AL 35603 Chuck Reep, Sales Manager 205/355-7081 Fax: 205/351-9145

Decorative Metal Services, Inc.

7500-A N.E. 16th Ave. Vancouver, WA 98666 Margaret E. Kibbee, Exec Vice Pres 206/695-7052 Fax: 206/695-9029

Eder Flag Mfg. Co., Inc.

1000 W. Rawson Ave. Oak Creek, WI 53154 Engene J. Eder, Pres 800/558-6044 Fax: 414/764-1039

Edon Corp.

1160 Easton Road Horsham, PA 19044 Ed Axel, Pres 215/672-8050 Fax: 215/672-9014

Fence Factory Div. Agoura

Div. Agoura 29414 Roadside Drive Agoura, CA 91301 Richard A. Stull, Sales Mgr 818/889-2240 Fax: 805/497-3479

Heary Bros Lighting Protection Co., Inc.

11291 Moore Road Springville, NY 14141 Kenneth P. Heary, President 800/421-6141 Fax: 716/941-3828

Lake Shore Industries, Inc. Div. Lake Shore Markers

1817 Poplar St.; P O Box 59 Erie, PA 16512 John M. De Angelo, President 800/458-0463 Fax: 814/453-4293

Livers Bronze Co., Inc.

1608 South Marsh Ave.; PO. Box 266490 Kansas City, MO 64126 Roger Beard, Adv Mgr 816/833-2828 Fax: 816/833-0864

Mc Kenna: T. J. Mc Kenna Iron Works, Inc.

1209 Central Ave. Glendora, NJ 08029 John J. Mc Kenna, President 609/939-1209

OMC Industries, Inc.

PO. Box 3188 Bryan, TX 77805 Nancy P. Hardeman, Manager Sales & Mark 409/779-1400 Fax: 409/779-4900

Phillips Steel Co.

1368 West Anaheim St. Long Beach, CA 90813 Daryl Phillips, Pres 310/435-7571 Fax: 310/437-1072

Sentry Electric Corp.

185 Buffalo Ave. Freeport, NY 11520 Marvin Wittlin, President 516/379-4660 Fax: 516/378-0624

Superior Aluminum Products, Inc.

105 Francis St., P.O. Box 430 Russia, OH 45363 Edward L. Borchers, Pres 513/526-4065 Fax: 513/526-3904

Tajima Corp.

4336 San Fernando Road Glendaleles, CA 91204 Kevin Norcross, Vice Pres/Sales 818/547-4595

Zephyr Architectural Metals, Inc.

PO. Box 472207 Tulsa, OK 74147 Stuart W. Gibbs, President 918/425-2300 Fax: 918/425-4747

05730 Column Covers Custom Decorative Metal Interior Panels Corner Pieces

Architectural Speciality Products, Inc.

Chicago Metallic Corp.

9901 S 76th Ave. Oak Lawn, IL 60455 Bob Hicks, Sales Mgr 800/388-0111 Fax: 708/233-0799

Architectural Specialty Products, Inc.

9901 S 76th Ave. Bridgeview, IL 60455 Bob Hicks, Sales Mgr 708/233-0700 Fax: 708/233-0799

Ardmore Textured Metals

2850 Woodbridge Ave. Edison, NJ 08837 John Horbal, Vice Pres 908/549-3800 Fax: 908/549-6435

Custom Enclosures, Inc.

11631 W. Grand Ave. Northlake, IL 60164 John Lazar, Vice President 708/409-1111 Fax: 708/409-1153

LEED/Himmel Industries, Inc.

75 Leeder Hill Drive Hamden, CT 06514 John A. Durand, Jr., Dir/Mktg 203/288-8484 Fax: 203/248-4484

Pittcon Industries of American Metal Forming Corp

6409 Rhode Island Ave. Riverdale, MD 20737 Frank Guy, General Manager 301/927-1000 Fax: 301/699-3898

Quickway Metal Fabricators, Inc.

PO. Box 1378; East Broadway Monticello, NY 12701 Marc Lerner, President 914/794-1900 Fax: 914/794-1903

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Alsco Div.

Amerimark 3101 Poplarwood Court Raleigh, NC 27604 J. R. Wearne, Vice Pres/Mktg 919/876-9333 Fax: 919/878-1659

Ametco Mfg. Corp.

P.O. Box 1210; 4326 Hamann Parkway Willoughby, OH 44094 George T. Weber, Sales Manager 216/951-4300 Fax: 216/951-2542

Architectural Specialty Products, Inc.

9901 S 76th Ave. Bridgeview, IL 60455 Bob Hicks, Sales Mgr 708/233-0700 Fax: 708/233-0799

Cook Screen Technologies, Inc.

1292 Glendale-Milford Road Cincinnati, OH 45215 Zeke F. Zdenek, V.P. Mktg 410/771-9192 Fax: 410/771-2665

Davis Iron Works, Inc.

PO. Box 900; 1166 Benstein Road Walled Lake, MI 48390 Frank G. Nehr, President 313/624-5960 Fax: 313/624-7030

Diamond Mfg. Co.

243 West 8th St. Wyoming, PA 18644 Donald E. Carter, V.P. S/M 800/233-9601

Empire Acoustical Systems

89 Park Ave West Mansfield, OH 44902 Matt Simmons, Mktg Coord 419/522-0800 Fax: 419/522-7937

F-M Insulation, Inc.

806 NP Ave. Fargo, ND 58102 Ordell Grant, Pres 800/248-6098 Fax: 701/293-8437

Federal Pipe & Supply Co.

6464 E. Mc Nichols Detroit, MI 48212 Leon Saperstein, Treas 313/663-3006 Fax: 313/666-6466

Flexmaster USA, Inc.

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Harrington & King Perforating Co.

5655 W. Fillmore St. Chicago, IL 60644 Thomas S. Morley, VP Sales & Mktg. 312/626-1800 Fax: 312/261-1686

Hendrick Mfg. Co. Perforating Div.

7th Ave & Clidco Drive Carbondale, PA 18407 Charles Kraus, Cust Serv Mgr 800/225-7373 Fax: 717/282-1506

Industrial Building Panels

1090 Chicago Road Troy, MI 48083 Clarence E. Johns, President 810/588-4710 Fax: 810/585-8909

Klein Steel Service

961 Lyell Ave. Rochester, NY 14606 David B. Hart, Mktg Manager 716/458-1040 Fax: 716/458-0678

Laubeck Corp.

Div. Cross/Laubenstein Mfg Co. 166 Dundaff St. Carbondale, PA 18407 Davis Fleming, Sales/Mktg. Mgr. 717/282-4344 Fax: 717/282-4627

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Works, Inc. 1209 Central Ave. Glendora, NJ 08029 John J. Mc Kenna, President 609/939-1209

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National Perforating Corp.

89 Parker St. Clinton, MA 01510 Jeffrey C. Hall, V.P. Sales 508/368-8761 Fax: 508/365-7365

Rigidized Metals Corp.

658 Ohio St. Buffalo, NY 14203 Louis Martin, Mktg. Mgr. 800/836-2580 Fax: 716/849-0401 [Int'l.]

Steel Ceilings, Inc.

500 N 3rd St. Coshocton, OH 43812 Louis J. Heil, Natl Sales Mgr 614/622-4655 Fax: 614/622-8971

Steel Services, Inc.

5025 Starkey Road Roanoke, VA 24014 William B. Hinchee, General Manager 703/774-4461 Fax: 703/774-1584

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161 Glass St.
Dallas, TX 75207
Richard D. Moore, President
214/748-7185
Fax: 214/263-9089

Winston Mfg. Corp.

P O Box 6440; 1064 Cherokee Longview, TX 75608 John W. Kinsel, President 903/757-7341 Fax: 903/759-6986

05740 Ornamental Ironwork

Alabama Metal Industries Corp. & (AMICO)

3425 Fayette Ave.; P.O. Box 3928 Birmingham, AL 35208 Rhea Richardson, Mktg Mgr 205/787-2611 Fax: 205/786-6527

Alcorn Fence Co.

9901 Glenoaks Blvd; P.O. Box 1249 Sun Valley, CA 91353 Greg Erickson, Vice Pres 818/768-9719 Fax: 818/983-9650

All Valley Unit Step, Inc.

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Architectural Bronze Studio, Inc.

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Auburn Iron Work, Inc.

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De Angelis Iron Work, Inc.

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Gilpin Ironworks

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Guardian Access Systems

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Iron Craft Studio, Inc.

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Rote: A. B. Rote & Co.

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S. D. M Metals, Inc.

2480 Bright Star Road Douglasville, GA 30134 Sarah McKay, President 404/942-7459 Fax: 404/920-2591

Seidelhuber Metal Products, Inc.

23679 Bernhardt St.; P.O. Box 56688 Hayward, CA 94545 Michael Seidelhuber, President 510/293-0733 Fax: 510/293-0787

Semmerling Fence & Supply, Inc.

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South Chester Iron Works

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Specrail

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339 Cooke St, PO. Box L Plainville, CT 06062 Elyse J. Cilibert, Sec/Treas 203/747-5737 Fax: 203/747-0588

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Tuttle Aluminum & Bronze, Inc.

120 Shadow Lawn Drive Fishers, IN 46038 William D. Waugh, Genl Manager 317/842-2420 Fax: 317/845-1328

Weaber: Miles T. Weaber & Son, Inc.

2016 State Drive; P.O. Box 1183 Lebanon, PA 17042 Thomas E. Weaber, President 717/273-9318 Fax: 717/273-1767

Western Fabricating Co., Inc.

3740 Podlin Drive Franklin Park, IL 60131 Kenneth J. Hlavin, President 708/766-5342 Fax: 708/766-5409

05800 Expansion Control

American Boa, Inc.

P O Box 1301; 1420 Redi Road Cumming, GA 30130 Jerry Cudworth, Natl Sales Mgr 404/889-9400 Fax: 404/889-0661

Architectural Art Mfg., Inc. Metals

3239 N. Hillside Wichita, KS 67219 Bryon Jones/Sales 316/838-4291 Fax: 316/838-8502

Balco/Metalines, Inc.

2626 S. Sheridan Wichita, KS 67217 Jorge Andreo, Vice Pres/Sales-Mktg 316/945-9328 Fax: 316/945-0789

Conspec Systems, Inc.

Box 380, Rte. 405 Muncy, PA 17756 Tech. Products Group 717/546-5941 Fax: 717/546-8022 [Int'l.]

D&B X-Pansion Joints, Inc.

PO. Box 617 Blairstown, NJ 07825 Luke De Rosa, Vice Pres 908/362-5044 Fax: 908/362-6302

Emseal Joint Systems, Ltd.

108 Milk St. Westborough, MA 01581 Mark Hensley, Technical Service 508/836-0280 Fax: 508/836-0281

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407 Spackman Lane Exton, PA 19341 Ewald A. Stellrecht, Pres 610/524-9066 Fax: 610/524-8503

Flextone International Corp.

3227 Clayton Road Concord, CA 94519 Stanley G. Jones, Chief Fin'l Officer 510/602-1100 Fax: 510/687-5600

Fry Reglet Corp.

625 South Palm Ave. Alhambra, CA 91775 Sally Crosby, Sales & Mktg/Support 818/289-4744 Fax: 818/289-0537

Harris Specialty Chemicals, Inc. formerly Hydrozo, Inc.

8570 Phillips Hwy. #108 Jacksonville, FL 32256 Customer Service 800/322-7825 Fax: 904/828-4992 [Int'l.]

Hydrozo

a Part of Harris Specialty Chemicals, Inc.

8570 Phillips Hwy., Ste. 108 Jacksonville, FL 32256 Matt Stoops/Communications Dept. 800/327-1570 Fax: 904-828-4991/92

Hydrozo/Jeene, Inc.-Ucrete Div. Harris Specity Chem, Inc.

8570 Phillips Highway, Ste 108 Jacksonvile, FL 32256 Ann M. Erney, Asst. Product Mgr. 904/828-4900 Fax: 904/828-4990

Illbruck, Inc.

Construction Products Div. 3800 Washington Ave. N Minneapolis, MN 55412 Russell A. Leighton, Jr, V.P. Const. Prods. 612/521-3555 Fax: 612/521-5639

Larsen Products Corp.

8264 Preston Ct. Jessup, MD 20794 Jeff Larsen 800/633-6668 Fax: 301/776-2723 [Int'l.]

Metalex Corp.

P.O. Box 399; 1530 Artaius Pkwy Libertyville, IL 60048 Donald M. Eads, VP Sales 800/323-0792 Fax: 708/362-7939

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National Varnish Co.

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Pawling Corporation Standard Products Div. *

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P.O. Box 778 Horsham, PA 19044 Walter F. Mullen, President 215/675-7373 Fax: 215/675-9555

Progress Unlimited, Inc.

381 Sunrise Highway Lynbrook, NY 11563 Arthur Gallub, President 516/593-4142 Fax: 516/593-7616

Rizza: Michael Rizza Co., Inc.

1027-B Detroit Ave. Concord, CA 94518 Michael Rizza, President 510/603-9550

Roof Products & Systems Corp.

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Universal Metal Hose Co., Inc.

2133 S Kedzie Ave. Chicago, IL 60623 Tom Kosirowski, Mktg/Sales Manager 312/277-0700 Fax: 312/277-0727

Wiley Cork Co., Inc.

14th & Chursh St. Wilmington, DE 19802 Marty Wiley, President 302/658-6518

VULCRAFT Steel Joists and Steel Girders

Why should you use VULCRAFT Steel Joists instead of other building systems?

Economy. VULCRAFT Steel Joists, made of basic low cost/high strength steel, are fast and easy to construct.

Because VULCRAFT Joists require only lightweight, simple span erection they also require less job site labor and crane cost. All-weather, time-saving construction is another important factor, as well as further economies in beams, columns and foundations from reduced deadload.

Economies resulting from increased bay sizes - with little increase in cost due to steel's high strength — are still another factor. It means fewer columns and beams are needed and more

efficient design and erection of primary framing is possible.

Increased bay sizes also mean increased profits for owners due to greater flexibility in floor plan layouts and efficient room arrangements.

Lighter-weight open web design also results in longer floor spans and maximum ceiling height, because ducts and piping can be installed through the web system.

In addition VULCRAFT has the largest manufacturing capacity in the industry and can assure completion of even

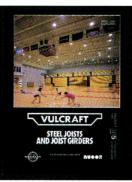
the largest projects on time. VULCRAFT's large inventory of steel allows fabrication of most jobs without waiting for mill rollings . . . while fast, on-time delivery is assured through VULCRAFT's

large fleet of more than 100 trucks.

Six strategically located plants efficiently serve every part of the country and VULCRAFT's knowledgeable and experienced engineers will lend valuable help to the specifying architect and engineer.

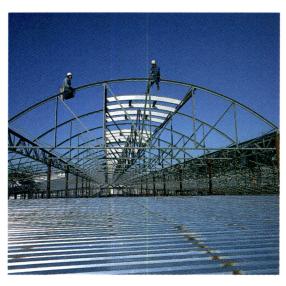






Free Literature:

VULCRAFT's design manual contains extensive information. Sections include General Information, K-Series, CS Series, Accessories and Details, LH & DLH Series, SLH Series, Joist Girders, Fire Rating, **Economical Joist Guide and Combined** Load Tables, Recommended Code of Standard Practice.



For Additional Information and Literature Contact:

P.O. Box 637, Brigham City, UT 84302 801-734-9433 fax: 801-723-5423 P.O. Box 100520, Florence, SC 29501 803-662-0381 fax: 803-662-3132

P.O. Box 169, Fort Payne, AL 35967 205-845-2460 fax: 205-845-1090

P.O. Box 186, Grapeland, TX 75844 409-687-4665 fax: 409-687-4290

P.O. Box 59, Norfolk, NE 68702 402-644-8500 fax: 402-644-8528

P.O. Box 1000, St. Joe, IN 46785 219-337-5411 fax: 219-337-5331

For product details, refer to Catalog 05100/VUL in Sweet's For a local VULCRAFT rep or distributor . . . Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0693 (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Stock Components Catalog For Architectural Metalwork

Catalog 16 describes the complete line of architectural metal components carried by Julius Blum & Co.

Every item listed is regularly carried in stock — in substantial quantities — and shipment is assured within a few days after receipt of order. Available components include:

JB Glass Rail® - Metal railing components for use with 1/2'' and 3/4'' tempered glass.

Connectorail® - Non-welded pipe railing system in aluminum, bronze, and stainless steel.

Colorail® - Extruded plastic handrail in 12 colors and 10 shapes.

Carlstadt® Railing System - Versatile post and rail systems in a variety of metals and acrylic/wood.

Traditional Railings - Handrail, treillage, fittings, and decorative ornaments.

Handrail Brackets, Expansion Joints, Thresholds and Mouldings; Tubing, Bars and Shapes - Available in aluminum, bronze, steel, stainless steel, and nickel-silver. **Elevator Cab Components - Sills,** handrails, and brackets for vertical mounting.

Catalog 16 also includes a complete Engineering Data section to assist in the proper structural design of various handrail systems.

Julius Blum & Co. railing systems have been developed to meet industry standards and code safety requirements when railings are designed and assembled in accordance with engineering data and instructions provided in the catalog. In addition, handrail brackets and facia

mountings have been thoroughly tested for structural adequacy.

Building code requirements and safety rules vary from one locality and from one type of structure to another, and are subject to periodic revision. It is therefore incumbent upon designers to acquaint themselves with these regulations and comply with all codes and regulations governing each project.

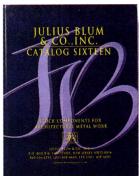
Because details and availability are subject to change, a toll-free call will bring prompt answers to any questions about these materials.











Free Literature:

Catalog 16 is extensive — 132 pages and describes the complete line of Julius Blum & Co. architectural metal components.

For Additional Information and Literature Contact: Julius Blum & Co., Inc.

P.O. Box 816, Carlstadt, NJ 07072 201-438-4600 fax: 201-468-6003 Or call 800-526-6293

For product details, refer to Catalog 05720/BLL in Sweet's For a local Julius Blum & Co., rep or distributor... Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0041. (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



New Nickel-Silver Handrails

A new line of handrail sections extruded from nickel-silver alloy is available from Julius Blum & Co., Inc.

Nickel-silver has a warm, silver glow. When polished, it has the appearance of stainless steel with a trace of gold.

If left unprotected, it will tarnish from a graybrown to a finely mottled gray-green patina in about six years. (If the patina is not desired, the finish can be protected by applying either a high quality lacquer or wax.)

A new handrail material. Shown for the first time by Julius Blum & Co. in March 1993 — at METALfab — this handsome new line of handrail sections has attracted the favorable attention of numerous designers and fabricators.

Much of this interest has been generated by the properties and workability of nickel-silver — which is excellent when cold-worked and joined either by brazing or soldering.

Nickel-silver is, in fact, a copper alloy — CDA 798. The chemical composition is 47.7% copper, 7.4% nickel, 2% manganese, 2% lead, and 40.9% zinc. It contains no silver.

Mechanical Properties:

Allowable Bending Stress for Design 24000 psi Expected Minimum Yield 40000 psi Modulus of Elasticity 8×10^6

Julius Blum & Co. stocks two handsome and distinctly different handrail designs extruded from the nickel-silver alloy (section numbers 5235 and 5274). Both are stocked in a mill finish.

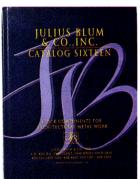
Cast corner bends and endpieces are also in stock, available with a #4 satin finish. And channels $(1-1/2" \times 1/2" \times 1/8")$ and flat bars $(1/8" \times 1-1/2")$ in nickel-silver are available for closing the bottoms of the handrails, as necessary.

The wall bracket — number 193 — is also stocked in nickel-silver.









Free Literature:

Catalog 16 is a recently revised, 132-page directory to the full line of Julius Blum & Co. architectural metal components. It also includes a complete Engineering Data section to assist in the proper structural design of various handrail systems.

For Additional Information and Literature Contact:

Julius Blum & Co., Inc. P.O. Box 816, Carlstadt, NJ 07072 201-438-4600 fax: 201-468-6003 Or call 800-526-6293

For product details, refer to Catalog 05720/BLL in Sweet's
For a local Julius Blum & Co., Inc. rep or distributor...
Call SWEET'S BuyLine at 800-892-1165 and refer to Code #0041.
[From overseas, call SWEET'S BuyLine by Fax at 309-686-4423]



C/S Group Flush Joint Systems: An Elegant Solution

Introducing C/S Group joint seals — designed to blend perfectly with adjacent surfaces.

Architects have long sought to conceal, or at least minimize, expansion joints. While they needed to provide for building movement, they weren't satisfied with the bulky, unsightly plates that were commonly available. Besides being ugly, many of these contraptions were dirt-collecting maintenance problems and potential tripping hazards.

Enter the C/S Group who — along with modern thermoplastics technology — brings you the ultimate flexible joint seals. C/S Group Flush Expansion Joint Covers feature rugged aluminum components and precisely-fitting gaskets of advanced co-extruded thermoplastic materials.

These clean, simple, unobtrusive systems can blend into the most elegantly appointed interiors.

Styles and colors for every need.

Flush seals are offered in 1" to 16" widths in 4 standard colors. They're available in every shape you'll probably ever need and in custom colors for larger projects. Additionally, their finely engineered aluminum carriers accept all sorts of wall and floor finishes. Optional center plates can include recesses for carpet or tile. And C/S Group Flush Seals are so smooth that the most delicate equipment can roll over them with ease.

Flush, unobtrusive seismic covers.

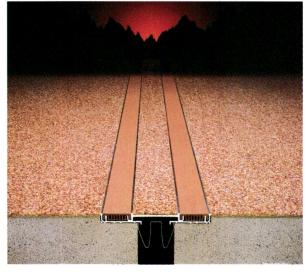
The "Seismic Policeman" — a proprietary design feature — provides a flush appearing cover for the widest joints with the added movement capability required for seismic events. This design

can also accept brick and stone paver inlays to effect a concealed cover system for exterior plaza applications. Matching wall and ceiling covers complete the industry's first low visibility, flexible, integrated seismic system.

Exterior harmony. C/S exterior seals are manufactured from thermoplastic gaskets in widths to 16". These systems employ factory produced, heat welded transitions for total weather proofing — even at vulnerable roof edges and parapets. Add C/S Group's Flexible Bellows Roof Covers, and the complete exterior envelope may now be handsomely sealed with covers capable of omni-directional movement.

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Free Literature:

The C/S Group is offering this informative 24-page brochure on its complete line of expansion joint systems. Included are flush cover assemblies, seismic flush cover assemblies, fire barrier systems, vertical exterior seals, roof covers, and more. Photographs, schematics, selection charts and specification details are also included.

For a copy, call Ms. Shere Best at 800-233-8494 or fax your request to 717-546-5167.

For Additional Information and Literature Contact:

William Sampsell

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800-233-8493 fax: 717-546-5169

For product details, refer to Catalog 05800/CON in Sweet's For a local C/S Group rep or distributor Call SWEET'S BuyLine at 800-892-1165 and refer to Code #1803 (From overseas, call SWEET'S BuyLine by Fax at 309-686-4423)



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06115 Gypsum Sheathing

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06124 Fiberboard Sheets & Decking

06125 Wood Decking

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06260 Board Paneling

06300 Wood Treatment

06400 Architectural Woodwork

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06482 Wood Veneers & Flitches

06500 Structural Plastics

06600 Plastic Fabrications

06610 Glass Fiber & Resin Fabrications

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Fax: 708/547-7943

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Colorado Springs, CO 80901

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Fax: 719/473-0653

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Killbuck, NY 14748

Donald A. Vershay, President

716/945-1910

Fax: 716/945-4047

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Zionsville, IN 46077

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317/873-8780

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Van Nuys, CA 91411

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Fax: 906/786-2926

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P.O. Drawer O

Griffin, GA 30224

Suzanne Pacitti, Mkt Comm Mgr

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Saunders: Jim Saunders Wood

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P.O. Box 149; East 9th St. North Park Falls, WI 54552

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Fax: 715/762-3672

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Fax: 504/443-6612

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2400 Cornell St.

Milwaukee, WI 53209

Fax: 414/445-9155 [Int'l.]

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Boise, ID 83702 Melissa Pratt 208/384-4869

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PO. Box 218 Carey, ID 83320 Russ Gammon, President 208/823-4331 Fax: 208/823-4611

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111 SW 5th Ave. Portland, OR 97204 Kathleen M. Arndt, Adv. Mgr 503/221-0800 Fax: 503/796-0204

Marshall Truss Systems, Inc.

800 East Main St. Marshall, MN 56258 Woody L. Miller, CEO 507/537-0581 Fax: 800/537-0691

Nova Forest Products Co.

P.O. Box 215 Milford, MI 48381 Larry Markey, President 313/684-5250 Fax: 313/684-2591 Shelter Systems, Ltd.

633 Stone Chapel Road Westminster, MD 21157 Dwight N. Hikel, President 410/876-3900 Fax: 410/857-5754

Southern Components, Inc.

P.O. Box 29010 Shreveport, LA 71149 Robert L.Ward, Sec-Treas 318/687-3330 Fax: 318/686-5159

Standard Structures, Inc.

Div. 06180 P.O. Box K Santa Rosa, CA 95402 Charles S. Young, Tech Serv Mgr 707/544-2982 Fax: 707/544-2994

Topco Laminates Corp.

600 N. Franklin Ft. Scott, KS 66701 John S. Buell, Vice Presideent 316/223-4460 Fax: 316/223-3895

Unadilla Laminated Products Div. Undilla Silo Co., Inc.

32 Clifton St. Unadilla, NY 13849 Phillip A. Holowacz, Sales Mgr 607/369-9341 Fax: 607/369-3608

Western Wood Structures, Inc.

P.O. Box 130 Tualatin, OR 97062 Marshall R. Turner, President 503/692-6900 Fax: 503/692-6434

06190 Prefabricated Wood Joists & Trusses

Blue Ox Industries, Inc.

P.O. Box 1547 Kernersville, NC 27285 Thomas O. Moore Jr, President 910/993-4541 Fax: 910/993-5994

Boise Cascade Corporation

One Jefferson Sq. Boise, ID 83702 Karen Mathews 800/232-0788 Fax: 503/826-0218

Building Components Unlimited

6260 Arnold Road. Williamsburg, MI 49690 Charles Walter, Pres 616/267-5322 Fax: 616/267-5833

Custom Rafters

401 Bustry Creek Road; P.O. Box 847 Cedar Park, TX 78613 Ignacio Loredo, Owner 512/258-4900 Fax: 512/258-0285

Fabricated Wood Products, Inc.

PO. Box 154, I-35 N Owatonna, MN 55060 Richard Wesley, Pres 507/451-1019

Fax: 507/451-5103

Georgia-Pacific Corp. 133 Peachtree St., N.E. Atlanta, GA 30303

800-BUILD-GP

Louisiana-Pacific *

PO. Box 10266 Portland, OR 97210 Product Lit. No. 800/299-0028 ext. 303

Lumbermate

Div. Alpine Engrg Pdts, Inc.

10466 Baur Court St. Louis, MO 63132 Clyde M. Wynn, Mktg Mgr. 314/991-2004 Fax: 314/991-2070

Pine Truss, Inc.

PO. Box 660; 115 8th Ave. N.W. Gravette, AR 72736 Tom Waggoner, President 800/658-6797 Fax: 501/787-6842

Rigid Component Systems

811 So. Sherman Longmont, CO 80501 Gregory A. Harms, President 303/772-8522 Fax: 303/494-1475

Ruffin & Payne, Inc.

PO. Box 27286 Richmond, VA 23261 Charles C. Stoen, Purchasing Agent 804/329-2691

Shelter Systems of N.J, Inc. American Housing Technology

Po. Box 450; Haines Industrial Park Hainesport, NJ 08036 Martin Hamson, VP Intl Sales & Expo 609/261-2000 Fax: 609/261-1621

Standard Structures, Inc. Div. 06180

PO. Box K Santa Rosa, CA 95402 Charles S. Young, Tech Serv Mgr 707/544-2982 Fax: 707/544-2994

Truss Components, Inc.

PO. Box 468 Cornelius, OR 97113 Fred Prosser, President 503/357-2118 Fax: 503/359-5242

Truss Mfg., Inc.

97 Stanwell Road Newington, CT 06111 Lawrence P. Vernon, President 203/665-0000 Fax: 203/667-3296 Western Wood Fabricator, Inc.

8485 Roslyn Commerce City, CO 80037 Gail L. Smith, Sec/Treasurer 303/286-7511 Fax: 303/286-7513

06240 Laminates

Abet Inc./Abet Laminati

100 Hollister Rd.
Teterboro, NJ 07608
C. O'Donnell/Promo. Dept.
201/440-5440
Fax: 201/440-6373 [Int'l.]

Air Plastics, Inc.

1224 Castle Drive. Mason, OH 45040 Dennis E. Woll, President 513/398-8081 Fax: 513/398-8082

Allegheny Millwork & Lumber Co.

1001 Muriel St. Pittsburgh, PA 15203 Rex Coen, Dir/Pur. 412/431-3030 Fax: 412/431-4156

American Nickeloid Co.

2900 West Main St. Peru, IL 61354 John P. Mc Callom, V.P. Sales 815/223-0373 Fax: 815/223-5344

Architectural Woodworking, Inc.

709 Haines Ave. N.W. Albuquerque, NM 87102 Howard R. Lewin, President 505/242-8774 Fax: 505/242-8866

Boen Hardwood Flooring, Inc.

Route 2, Hollie Drive; Bowles Ind. Park Martinsville, VA 24112 MAry H. Blankenship, Sales 7 Mktg. 703/638-3700 Fax: 703/638-3066

Boyle: John Boyle & Co., Inc.

Salisbury Highway 70; P O Box 791 Statesville, NC 28677 Kathy Y. Early, Adv. Mgr. 704/872-8151

Brandon Cabinets, Inc.

6675 Gratiot Ave. Detroit, MI 48207 Margarette D. Weaver, Secretary 313/922-4190 Fax: 313-922((MAL))6711

Brookside Veneers Ltd.

215 Forrest St.
Metuchen, NJ 08840
Richard Hering 908/494-3730
Fax: 908/548-0494 [Int'l.]

Buffalo Cabinet Shop, Inc.

P.O. Box 14704 Houston, TX 77221 Larry G. Thornhill, Vice Pres 713/747-5424 Fax: 713/747-4919

CASE SYSTEMS, INC.

P.O. Box 2044
Midlands, MI 48640
Michael R. Lee, National Sales manag
517/835-4112
Fax: 517/835-2431

Clairson International Div. Vermont American

720 S. W. 17th St.; PO. Box 4400 Ocala, FL 34478 Woodie Hippler, Bldg Div. Mgr. 904/351-6100 Fax: 904/351-9404

Converse Cabinets

PO. Box 7207; 8 Grammar Ave. Waterbury, CT 06705 Bud Converse, Pres 203/758-4406 Fax: 203/758-4407

Crane Plastics Co.

1441 University Road Columbus, OH 43216 John M. Manning, Vice Presidnt 800/366-8472 Fax: 800/733-8469

Crown Fixture Corp.

4882 Davenport Place Fremont, CA 94538 Nick Vukasovich, President 510/651-2944 Fax: 510/623-1484

Custom Rafters

401 Bustry Creek Road; P.O. Box 847 Cedar Park, TX 78613 Ignacio Loredo, Owner 512/258-4900 Fax: 512/258-0285

Day Star Industries

466 Industrial Way Placentia, CA 92670 Kent Bruns, Vice President 714/993-6600 Fax: 714/993-0481

Eisenhardt Mills, Inc.

1510 Richmond Road Easton, PA 18040 Donald W. Lockard, President 610/253-2791 Fax: 610/253-5994

Endres Wood-Plastics, Inc.

Eleven & Susquehanna Huntingdon, PA 16652 Arthur r. Neary, Chairman 814/643-1860 Fax: 814/643-1471 Formica Corp. *

10155 Reading Road Cincinnati, OH 45241 Sharon B. Morgan, Nat'l Specifications 513/786-3400 Fax: 513/786-3024

G/L Veneer Co.

2224 E. Slauson Huntington, CA 90255 Jeffrey Levin, Pres 213/582-5203 Fax: 213/582-9681

Glastic Corp.

4321 Glenridge Road Cleveland, OH 44121 Phil L. Leslie, Manager New Bus. Dev 216(486-0100 Fax: 216/486-1091

Harmon's Cabinet Shop & Wholesale, Inc.

1933 Ohio Ave. Parkersburg, WV 26101 Lisa C. Batton, Controller 304/485-7003 Fax: 304/485-7842

International Paper

Div. Uniwood PO. Box 1839 Statesville, NC 28687 Dennis R. Setzer, Product Mgr 800/438-1701 Fax: 704/878-2708

Kentucky Wood Floors/Millwork

P.O. Box 33276 Louisville, KY 40232 John P. Stern, Pres 502/451-6024 Fax: 502/451-6027

Kimball Office Furniture Co. Div. of kimball int'l Mkt, Inc

Jasper, IN 47546 Wanda Fudge, Adv & Production Mgr 812/482-1600 Fax: 812/482-8300

Laminart, Inc.

1330 Mark St. Elk Grove Village, IL 60007 Matthew E. Krog, Vice Pres 708/860-4300 Fax: 708/860-9199

Norfield Corp.

36 Kenosia Ave. Danbury, CT 06810 Edwin Phelps, President/Sales 203/792-5110 Fax: 203/797-0390

North Wales Millwork, Inc.

137 South Main St. North Wales, PA 19454 Robert A. Booth, President 215/699-3412 Fax: 215/699-0788

135

Oberflex, Inc. C/O Wood Tape

1717 Cable Drive Conover, NC 28613 Sherry Street, Customer Service Mgr 800/833-8428 Fax: 704/465-2325

Peregrine Industries, Inc.

3809 South Eagleson Road Boise, ID 83705 Randy L. Thompson, Gen Mgr 208/362-0290

Pioneer Plastics Corporation

One Pionite Rd. Auburn, ME 04210 Kathy L. Kinch, Mktg. Proj. Mgr. 800/746-6483 Fax: 207/784-0392 [Int'l.]

Plastic Sales Corp.

2905 4th Ave. Charleston, WV 25312 Andrew G. Carey, President 304/744-9441 Fax: 304/744-8184

Rangine Corp.

114 Union St. Millis, MA 02054 Keivan Towfigh, President 508/376-4545 Fax: 508/376-8079

RCS Millwork, Inc.

306 S.E. Magazine Road Ankeny, IA 50021 Raymond L. Stuart, President 515/964-3265 Fax: 515/964-5548

Roland Millwork Co., Inc.

2836 Lyndale Ave. So. Minneapolis, MN 55408 Gerald E. Anderson, President 612/872-4252 Fax: 612/872-6609

Royal Fabricators, Inc.

1920 Industrial Drive Libertyville, IL 60048 Judy D. Rockow, Secty/Treas 708/816-3445 Fax: 708/816-1399

SRP, Corp.

8 North 6th Ave. Maywood, IL 60153 Patrick Faloona, President 708/345-1188 Fax: 708/345-1188

Sequentia, Inc.

21819 Royalton Road Strongsville, OH 44136 Donald B. Clark, V.P. Mktg Services 216/238-2400 Fax: 216/238-0820

Smith: C. E. Smith Cabinets, Inc.

540 North Jackson Papillon, NE 68128 Craig E. Smith, pres 402/592-7682 Fax: 402/592-5617

Southwest Woodcrafters, Inc.

3412 East Illinois Ave. Dallas, TX 75216 George A. Alouf, President 214/376-4395 Fax: 214/376-4399

Stolo Cabinets, Inc.

589 Apollo St. Brea, CA 92621 James L. Gonderman, General Manager 714/529-7303 Fax: 714/256-0388

Superior Wood Products, Inc.

0-293 Lake Michigan Drive Grand Rapids, MI 49504 Kenneth L. Stevens, President 616/453-4100 Fax: 616/453-1818

Systems Mfg. Corp.

13 Broad St, P.O. Box 343 Binghamton, NY 13902 Ed F. Magenheimer, President 607/723-6344 Fax: 607/723-6721

Trimac Panel Products

P.O. Box 25277 Portland, OR 97225 M H. Hartmeier, President 503/297 - 1826Fax: 503/297-9049

U. S. Foam, Inc.

630 Martin Ave. Santa Clara, CA 95050 Michael Boynoff, Mktg Manager 408/988-6700 Fax: 408/988-6799

Universal Custom Millwork, Inc.

P.O. Box 516 Amsterdam, NY 12010 Stephen Chapman, President 518/382-7588 Fax: 518/377-2255

Vomar Products/International, Inc.

16641 Roscoe Place Sepulveda, CA 91343 Lisa L. Cypers, Principal 818/894-7174 Fax: 818/892-7827

Westinghouse Micarta Div.

304 Hoover St. North Hampton, SC 29924 Mr. D. Garman 1-800-MICARTA Fax: 1-800-MICARTA

Westinghouse Specialty Materials Div. Westinghouse Corp.

304 North Hoover Hampton, SC 29924 Purcell C. Stybr, Operations Manager 800/845-4790

Wilsonart Ralph Wilson Plastics Co.

600 S. General Bruce Dr., P.O. Box 6110 Temple, TX 76503-6110 Bill Waggy/Sales Svc. Dept. 800/433-3222 Fax: 800/780-2384 [Int'l.]

Woodtape Oberflex

11403 120th Ave. N.E. Kirkland, WA 98033 Doug Meyer 206/821-2150 Fax: 206/821-6949 [Int'l.]

06250 Prefinished Wood **Paneling**

ABTCO, Inc.

3250 W Big Beaver Road Troy, MI 48084 R P. Livermore, Mktg Comm Mgr 313/649-3300 Fax: 313/649-3139

Architectural Paneling, Inc.

979 3rd Ave, Suite 803 N New York, NY 10022 Anthony Lombardo, President 212/371-9632 Fax: 212/759-0276

Aspen Valley Lumber Co., Inc. Div. Nagel Lumber Co., Inc.

2311 Clermont St. Antigo, WI 54409 Beth M. Faller, Division Mgr. 715/623-5576 Fax: 715/623-3524

Boise Moulding & Lumber Co.

116 E. 44th St. Boise, ID 83714 Tom McCorkle, Operations Mgr 208/322-6066 Fax: 208/322-6633

Bruce Hardwood Floors Div. Triangle Pacific Corp.

16803 Dallas Parkway Dallas, TX 75248 James Gardner, Mktg Mgr 214/931-3100 Fax: 214/931-1582

Chesapeake Hardwood Products, Inc.

Route 100, Box 80 Hancock, VT 05748 Robert L. Mc Cubbins, Manager 802/767-3111 Fax: 802/767-4346

Crown Fixture Corp.

4882 Davenport Place Fremont, CA 94538 Nick Vukasovich, President 510/651-2944 Fax: 510/623-1484

Cumberland Woodcraft Co., Inc.

10 Stover Drive Carlisle, PA 17013 John A. Lopp, Account Executive 717/243-0063 Fax: 717/243-6502

Curvoflite, Inc.

205 Spencer Ave. Chelsea, MA 02150 Mary H. Mazzeo, President 617/889-0007 Fax: 617/889-6339

Day Star Industries

466 Industrial Way Placentia, CA 92670 Kent Bruns, Vice President 714/993-6600 Fax: 714/993-0481

Eagle Plywood & Door Mfrs, Inc.

450 Oak Tree Ave. South Plainfield, NJ 07080 Annette M. Parisi, Advertising Represen 908/668-1460 Fax: 908/668-4317

Eggers Industries

1819 East River St. Two Rivers, WI 54241 Larry Stratiner, Vice Pres 414/793-1351 Fax: 414/793-2958

Kemlite, Co.

104 N Chicago St. Joliet, IL 60431 Kimberly A. Nichols, Advertising Coord. 815/727-5000 Fax: 815/727-1527

Maclea Architectural Wood Products

4010 N. Point Blvd Baltimore, MD 21222 Herbert B. Maclea, Pres 410/477-5560 Fax: 800(638-4475

Maier: Ernest Maier, Inc.

4700 Annapolis Road Bladdensburg, MD 20710 Alvin R. Maier, President 301/927-8300 Fax: 301/927-6923

RCS Millwork, Inc.

306 S.E. Magazine Road Ankeny, IA 50021 Raymond L. Stuart, President 515/964-3265 Fax: 515/964-5548

Select Interior Door, Ltd.

2074 Perry Road North Java, NY 14113 John H. Angelbeck, President 716/535-9900 Fax: 716/535-9923

Wilhelmi Werke GmbH & Co., Inc.

10800 Alpharetta Hwy; Suite 575 Roswell, GA 30076 Juergen Mueller, Sales Director 404/410-1121 Fax: 404/410-0275

Wood: James Wood Co., The

2916 Reach Road/PO. Box 3457 Williamsport, PA 17701 Margaret O. Gahr, Adm. Mgr. 717/326-3662 Fax: 717/322-8842

06260 Board Paneling

American Walnut Mfg. Association

260 South 1st St, Suite 2 Zionsville, IN 46077 LArry R. Frye, Exec Director 317/873-8780 Fax: 317/873-8788

Anderson Wood Products Co.

1381 Beech St. Louisville, KY 40211 Sidney Anderson, Pres 502/778-5591 Fax: 502/778-5599

Aspen Valley Lumber Co., Inc. Div. Nagel Lumber Co., Inc.

2311 Clermont St. Antigo, WI 54409 Beth M. Faller, Division Mgr. 715/623-5576 Fax: 715/623-3524

Carlisle Restoration Lumber, Inc.

PO. Box 679 Stoddard, NH 03464 Don D. Carlisle, Co-Owner 603/446-3937 Fax: 603/446-3540

Curvoflite, Inc.

205 Spencer Ave. Chelsea, MA 02150 Mary H. Mazzeo, President 617/889-0007 Fax: 617/889-6339

Ed Voorhees S4S, Inc.

109 Ponders Road Greenville, SC 29615 Edwin R. Voorheers, Owner 803/297-1973

H & M Hardwoods & Mouldings Div. Single Independent

19 Aviador St. Camarillo, CA 93010 Chuck Eric Renstrom, Vice Pres 805/987-3877 Fax: 805/987-6235

House of Moulding

15202 Oxnard St. Van Nuys, CA 91411 Terry Torrance, Manager 818/781-5300 Fax: 818/994-7848

Joinery Co., The

PO. Box 518 Tarboro, NC 27886 Jimmy Wooten, General Manager 919/823-3306

K Ply, Inc.

Sub. of Klukwan, Inc. 439 Marine Drive Port Angeles, WA 98362 O. Erven Lodeen, Sales Manager 206/457-4421 Fax: 206/457-1634

Mission Moulding & Wood Specialties

9510 Chesapeake Drive #401 San Diego, CA 92123 Albert G. Galvan, President 619/569-8591 Fax: 619/569-8316

P & M Cedar Products, Inc.

6199 N Highway 273 Anderson, CA 96007 Charles W. Moss, National Sales Manag 916/365-2590 Fax: 916/378-7660

Pukall Lumber Co.

AV 10894 Hwy. 70 E. Woodruff, WI 54568 Roger L. Pukall, Pres 715/356-3252 Fax: 715/356-5222

Roland Millwork Co., Inc.

2836 Lyndale Ave. So. Minneapolis, MN 55408 Gerald E. Anderson, President 612/872-4252 Fax: 612/872-6609

Stolo Cabinets, Inc.

589 Apollo St. Brea, CA 92621 James L. Gonderman, General Manager 714/529-7303 Fax: 714/256-0388

Webster Moulding & Millwork Div. Webster Industries, Inc.

PO. Box 297 Bangor, WI 54614 John Sapaula, Vice Pres of Mktg. 608/486-2341 Fax: 608/486-2067

06300 Wood Treatment

Abatron, Inc.

33 Center Drive Gilberts, IL 60136 Marsha Caporaso, Mktg/Dir 708/426-2200 Fax: 708/426-5966

Aervoe-Pacific Co., Inc.

1198 Sawmill Road Gardnerville, NV 89410 Franklin H. Kuhn, Dir/Mktg 702/782-0100 Fax: 702/782-4027

American Wood Div. Powe Timber Co.

P.O. Box 1532; 114 South 10th Ave. Hattiesburg, MS 39403 William A. Powe, Jr, President 601/545-7600 Fax: 601/545-7602

J.H. Baxter & Co. a California Limited Partnership

1700 S. El Camino Real San Mateo, CA 94402-5902 Sales Dept. 415/349-0201 Fax: 415/570-6878

Duraflake Div. Willamette Industries

PO. Box 428

RO. Box 428

Albany, OR 97321

Geoff Gross, Sales Engineer

503/928-3341

Fax: 503/928-4116

Gibraltar National Corp.

8951 Schaefer Hwy, Bldg 4 Detroit, MI 48228 Michael T. Yetter, Sls Manager 313/491-3500 Fax: 313/491-5613

Grillion Corp.

189-193 1st St. Brooklyn, NY 11215 Herbert Jaffe, Sr Gen Mgr. 718/875-8545

Guardsman Products Specialty Coatings Div.

2960 Lucerne Drive S.E. Grand Rapids, MI 49546 Gary F. Vitale, Director Mgr 616/940-2900 Fax: 800/688-4162

Hickson Corp.

1100 Johnson Ferry Road N.E.; Suite 680 Atlanta, GA 30342 Huck DeVenzio, Advtg & PR 404/843-2227 Fax: 404/843-3235

Huntington Laboratories, Inc.

970 E. Tipton St. Huntington, IN 46750 Stephen J. Golden, Comm Dir 800/537-5724 Fax: 219/356-6485

ISK Biotech Corp.

6075 Poplar Ave, Suite 306 Memphis, TN 38119 Barbara B. Murray, Retail Products Bus 901/683-9464 Fax: 901/683-9475

Martco Partnership Div Roy O Martin Lbr Co., Inc.

PO. Box 1110 Alexandria, LA 71309 Jonathan E. Martin, President 318/445-1973 Fax: 318/443-0159

National Wood Window & Door Association

Association 1400 E. Touhy Ave. Des Plaines, IL 60018 John W. Shoemaker, Exec. V.P. 708/299-5200 Fax: 708/299-1286

New York Fire-Shield, Inc.

1 Goulds Drive; PO. Box 7305 Auburn, NY 13022 Patrick D. Bumpus, President 315/255-1006 Fax: 315/255-2765

United Gilsonite Laboratories

P.O. Box 70 Scranton, PA 18501 Francis T. Calpin, Pub. Rel. Dir. 717/344-1202 Fax: 717/969-7634

Willamette Industries Duraflake Div.

2550 Old Salem Rd.
Albany, OR 97321
Geoff Gross, Sls. Engr. 503/928-3341
Fax: 503/928-4116 [Int'l.]

06400 Architectural Woodwork

Albion Partnership

P. O. Box 1568; 2399 South Pacific Highway Medford, OR 97501 Gerry R. Tucker, CEO 503/772-7166 Fax: 503/779-5480

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1001 Muriel St. Pittsburgh, PA 15203 Rex Coen, Dir/Pur. 412/431-3030 Fax: 412/431-4156

Altura Studios Inc.

525 W. 26th St., 2nd Fl. New York, NY 10001 Jeff Behnke 212/564-1335 Fax: 212/268-4966

American Custom Millwork, Inc.

P.O. Box 3608; 3904 Newton Road Albany, GA 31706 Walter G. Mercer, Secy/Treas 912/888-3303 Fax: 912/888-9245

Architectural Cabinet Systems Div. Windham Millwork, Inc.

Div. Windham Millwork, Inc.

Box 1358, 684 Roosevelt Trail

Windham, ME 04062

Scott J. Gordon, Asst V.P. 207/892-3238

Fax: 207/892-5905

Architectural Impressions

1730 W. Algonquin Rd. Arlington Heights, IL 60005 Thomas Kreis 708/259-4488 Fax: 708/259-9945

Architectural Paneling, Inc.

979 3rd Ave, Suite 803 N New York, NY 10022 Anthony Lombardo, President 212/371-9632 Fax: 212/759-0276

Architectural Products By Outwater, L.L.C.

52 Passaic St. Wood Ridge, NJ 07075 Carolyn McCrystall, Gen. Mgr. 800/835-4400 Fax: 800/835-4403 [Int'l.]

Arcways, Inc.

1076 Ehlers Road; P.O. Box 763 Neenah, WI 54957 Stilp D. Thomas, V.P. Sales & Mktg. 414/725-2667 Fax: 414/725-2053

Aristocrat Products Stonehenge Co.

8215 Roswell Road, Bldg 600 Atlanta, GA 30650 Chilton Price, Gen. Mgr. 404/913-1272 Fax: 404/391-9067

Artistic Door & Windows

60 Brunswick Ave. Edison, NJ 08817 Enrico Autovino, President 908/287-2500 Fax: 908/287-9112

Bernhard Woodwork, Ltd.

3670 Woodhead Drive. Northbrook, IL 60062 Mark A. Bernhard, Vice Pres 708/291-1040 Fax: 708/291-1184

Bosley: Milton W. Bosley Co., Inc.

151 8th Ave. N.W. Glen Burnie, MD 21061 Mark Chrysanthus, General Manager 410/761-7721 Fax: 410/553-0575

Buffalo Cabinet Shop, Inc.

P.O. Box 14704 Houston, TX 77221 Larry G. Thornhill, Vice Pres 713/747-5424 Fax: 713/747-4919

Carter-Miot

 $1829~\mathrm{Shop}$ Road; P.O. Box 212Columbia, SC 29201 Timothy S. Gamble, Chairman/CEO 803/771-4005 Fax: 803/252-2212

Chadsworth, Inc.

P.O. Box 53268 Atlanta, GA 30355 Barbara S. Grice, Adv Mgr 404/876-5410 Fax: 404/876-4492

Colonial Wood Interiors, Inc.

1510 Stablersville Road Whitehall, MD 21161 Chris GArliss 410/666-7467 Fax: 410/666-7467

Contact Lumber Co.

1881 S.W. Front Ave. Portland, OR 97201 Jim Snodgrass 800/547-1038 Fax: 503/221-1340 [Int'l.]

Converse Cabinets

P.O. Box 7207: 8 Grammar Ave. Waterbury, CT 06705 Bud Converse, Pres 203/758-4406 Fax: 203/758-4407

Creative Woodworking

32 Valley St. Bristol, CT 06010 Stuart R. Schirmer, Owner 203/589-3380

Crowning Touch, Inc.

8902 Rosehill Road Lenexa, KS 66215 Michael Surface, President 913/888-2929 Fax: 913/888-4039

Custom Decorative Mouldings Div.

Route 13, P.O. Box F Greenwood, DE 19950 Jeffrey D. Kramer, Natl Sales Mgr 302/349-4937 Fax: 302/349-4816

Custom Log Homes, Inc.

P.O. Drawer 226 Stevensville, MT 59870 Lisbeth Hayes, Office Manager 406/777-5202 Fax: 406/777-2738

CWM Mfg. Co., Inc.

Arsenal Business Center; 5301 Tacony Philadelphia, PA 19137 Marilyn Murphy, Genl Manager 215/237-8010

Fax: 215/537-8131

Darby & Mitchell Florida

4300 N. Powerline Rd. Pompano Beach, FL 33073 Harvey Beberman 305/971-7400 Fax: 305/971-3832 [Int'l.]

Dayton Showcase Co. Commercial Div.

2601 W Dorothy Lane Dayton, OH 45439 Randll Kronour, President 513/643-9900 Fax: 513/299-5606

DEC Associates

1620 S. Sinclair St. Anaheim, CA 92806 Robert J. Pierson, President 714/937-0400 Fax: 714/937-0440

Design Data Systems Corp.

11701 S. Belcher Rd., Ste. 105 Largo, FL 34643 Marsha Brewer/Customer Service 813/539-1077 Fax: 813/539-8042 [Int'l.]

Dixie-Pacific Mfg. Co., Inc.

1700 West Grand Ave. Gadsden, AL 35901 Alicia R. Spence, Mktg Coordinator 205/442-4513 Fax: 205/442-4794

Driwood Moulding Co.

P.O. Box 1729 Florence, SC 29503 Randell E. Gelzer 803/669-2478 Fax: 803/669-4874 [Int'l.]

Ebner Woodwork Corp.

327 Walnut Ave. Bronx, NY 10454 Robert J. Ebner, President 718/292-4570 Fax: 718/993-5348

Ed Voorhees S4S, Inc.

109 Ponders Road Greenville, SC 29615 Edwin R. Voorheers, Owner 803/297-1973

Eggers Industries

1819 East River St. Two Rivers, WI 54241 Larry Stratiner, Vice Pres 414/793-1351 Fax: 414/793-2958

Eisenhardt Mills, Inc.

1510 Richmond Road Easton, PA 18040 Donald W. Lockard, President 610/253-2791 Fax: 610/253-5994

Entol Industries, Inc.

8180 N W 36th Ave. Miami, FL 33147 Sandra Schumacher, Secretary/Treasurer 305/696-0900 Fax: 305/696-1045

Executive Woodsmiths

215 Foster Ave. Charlotte, NC 28203 Fred Gutnick, President 704/527-9090 Fax: 704/529-0007

Federal Cabinet Co., Inc. **Federal Wood Products**

409 Highland Ave. Ext. Middletown, NY 10940 Patricia Pryor, Architectural Sls. 800/342-1514 Fax: 914/344-5272

Flairwood Industries, Inc.

6230 Norton Center Drive Norton Shores, MI 49441 Paul D. Remondino, President 616/798-8324

Fypon, Inc.

22 W. PA Ave. Stewartstown, PA 17363 Poole K. Bonnie 800/537-5349 Fax: 717(993-3782

Grill Works, Inc.

Highway 68 South Minnesota, MN 56264 Dean Kafka, Manager 800/347-4745 Fax: 507/872-6077

Guardsman Products

Specialty Coatings Div. 2960 Lucerne Drive S.E. Grand Rapids, MI 49546 Gary F. Vitale, Director Mgr 616/940-2900 Fax: 800/688-4162

Guenschel: Helmut Guenschel, Inc.

10 Emala Ave. Baltimore, MD 21220 Matthew J. Malaquias, Marketing 410/686-5900 Fax: 410/687-9342

H & M Hardwoods & Mouldings Div. Single Independent

19 Aviador St. Camarillo, CA 93010 Chuck Eric Renstrom, Vice Pres 805/987-3877 Fax: 805/987-6235

Hartmann-Sanders Co.

4370 Bankers Circle Atlanta, GA 30360 Robert C. Roeger, Exec. Vice Pres. 404/449-1561 Fax: 404/449-5875

Idaho Glulam, Inc.

P.O. Box 218 Carey, ID 83320 Russ Gammon, President 208/823-4331 Fax: 208/823-4611

Imperial Mill & Fixtures

1716 North Port Corpus Christi, TX 78401 James Kollaja, President 512/883-4630 JD's Glassworks, Inc.

2100 Barrett Park Drive. NW; Suite 501 Kennesaw, GA 30144 Jerry Douthit, President 404/514-8979 Fax: 404/425-0763

Jeld-Wen

P.O. Box 1329 Klamath Falls, OR 97601 Jim Glasgow, Tech. Svcs. Mgr. 503/882-3451 Fax: 503/884-2231 [Int'l.]

Joinery Co., The

PO. Box 518 Tarboro, NC 27886 Jimmy Wooten, General Manager 919/823-3306

Kentucky Millwork

P.O. Box 33276 Louisville, KY 40232 Mike Bell 502/451-6024 Fax: 502/451-6027 [Int'l.]

Kinter Wood Products

1340 Sheuby St. Louisville, KY 40217 Michael J. Guinta 708/448-3535 Fax: 708/448-3569

Lake Shore Stair Co.

615 E. Park Ave. Libertyville, IL 60048 Chris M. Jensen, President 708/362-3262 Fax: 708/362-3349

Lifespec Cabinet Systems, Inc.

428 North Lamar Blvd. Oxford, MS 38655 M A. Wylde, President 601/234-0330 Fax: 601/234-0288

Marshall Furniture, Inc.

888 Rt 120, Unit 112 Grayslake, IL 60030 Richard Mangione, President 708/223-2145 Fax: 708/223-3331

McMellon Wood Craft, Inc.

510 Cornwall Ave. Cheshire, CT 06410 Art D. Mc Mellon, Pres 203/272-5859

Medite Corp.

PO. Box 4040 Medford, OR 97501 Wade Gregory, Dir/Mktg & Sales 503/773-2522 Fax: 503/779-9921

Melton Classics, Inc.

329 Shadeswood Birmingham, AL 35226 Lee Potts 205/822-8850 Mission Moulding & Wood Specialties

9510 Chesapeake Drive #401 San Diego, CA 92123 Albert G. Galvan, President 619/569-8591 Fax: 619/569-8316

Moultrie Mfg. Co.

1403 Hwy 133 S/P.O. Box 1179; P.O. Box 1179 Moultrie, GA 31776 Jerrold L. Becker, National Sales Mng 912/985-1312 Fax: 912/890-7245

Newtech Hardware, Inc.

36 Holton St. Winchester, MA 01890 Joseph A. Nazzaro, President 617/729-3334 Fax: 617/729-0133

NME-Focal Point, INc.

3051 Olympic Industrial Dr. SE; PO. Box 93327 Smyrna, GA 30080 Hallie P. Henrickson, Product Mgr. 404/351-0820 Fax: 404/352-9049

Nomaco, Inc.

501 NMC Drive Zebulon, NC 27597 M J. Schroemer, Genl Mgr. 919/269-6500 Fax: 919/269-7936

North End Cabinet

135 Forestdale Drive Danville, VA 24540 B. Roger Phipps, Vice President 804/836-2327 Fax: 804/836-2326

North Wales Millwork, Inc.

137 South Main St. North Wales, PA 19454 Robert A. Booth, President 215/699-3412 Fax: 215/699-0788

Norton Industries Inc.

1366 W. 117th St. Cleveland, OH 44107 Jack Norton, Pres. 216/228-6650 Fax: 216/228-9065 [Int'l.]

Old Wagon Factory, The

103 Russell St, Dept SWE94; PO. Box 1427 Clarksville, VA 23927 Helen H. Massingill, Partner 804-37405717 Fax: 804/374-4646

Old World Moulding Finishing, Inc.

115 Allen Blvd Farmingdale, NY 11735 Vincent Ciullo, Jr., President 516/293-1789 Fax: 516/293-1908 **Ornamental Mouldings**

3804 Commerce Road; P.O. Box 336 Archdale, NC 27263 Robert A. Riedlinger, President 910/431-9120 Fax: 910/431-9104

The Pacific Lumber Company

100 Shoreline Hwy., Ste. 125B Mill Valley, CA 94941 Keith Kersell, Promo. Mgr. 415/331-8888 Fax: 415/331-5456

Peregrine Industries, Inc.

3809 South Eagleson Road Boise, ID 83705 Randy L. Thompson, Gen Mgr 208/362-0290

Pinecrest

2118 BlaisDell Ave. Minneapolis, MN 55404 Russ Linderdahl, Jr. 612/871-7071; 800/443-5357 [Int'l.]

Ratigan-Schottler Mfg. Co. Div. Custom Fixture, Inc.

201 So. 2nd St. Beatrice, NE 68310 Patrick M. Ratigan, Vice Pres 800/383-1000 Fax: 402/223-2020

Readybuilt Products Co. Inc.

1701 McHenry St., P.O. Box 4425 Baltimore, MD 21223 Debbie Decker 410/233-5833 Fax: 410/566-7170

Royal Fabricators, Inc.

1920 Industrial Drive Libertyville, IL 60048 Judy D. Rockow, Secty/Treas 708/816-3445 Fax: 708/816-1399

Schwerd: A. F. Schwerd Mfg. Co.

3215 Mc Clure Ave. Pittsburgh, PA 15212 Elmer B. Mc Kenry, President 412/766-6322 Fax: 412/766-2262

Selrite Millwork Corp.

581 Rahway Ave. Union, NJ 07083 Daniel Winters, Pres 908/964-1555 Fax: 908/964-7686

Silverton Victorian Millworks

P.O. Box 2987; Animas Air Park Durango, CO 81302 George Crane, Pres 303/259-5915 Fax: 303/259-5919

Smith: C. E. Smith Cabinets, Inc.

540 North Jackson Papillon, NE 68128 Craig E. Smith, pres 402/592-7682 Fax: 402/592-5617 Somerset Door & Column Co.

S. Edgewood Ave. Somerset, PA 15501 Larry D. Dively, Colum Mill Manager 814/445-9608 Fax: 814/443-1658

Southern Architectural Woodwork

7402 Fairfield Road Columbia, SC 29203 Frank Crachiolo, Mktg Dir 803/754-4619 Fax: 803/786-5648

Southwest Woodcrafters, Inc.

3412 East Illinois Ave. Dallas, TX 75216 George A. Alouf, President 214/376-4395 Fax: 214/376-4399

Specialty Woodworks Co.

PO. Box 1450; 212 Pennsylvania Ave. Hamilton, MT 59840 Kent J. Olsen, President 406/363-3653 Fax: 406/363-6373

Superior Hardwoods

1900 Grant St. Missoula, MT 59806 John Medlinger, Owner 406/728-4976 Fax: 406/728-9107

Superior Wood Products, Inc.

0-293 Lake Michigan Drive Grand Rapids, MI 49504 Kenneth L. Stevens, President 616/453-4100 Fax: 616/453-1818

TMI Systems Design Corp.

50 S. 3rd Ave. West Dickinson, ND 58601 Larry J. Kelley, V.P/Mktg 701/225-6716 Fax: 701/225-6719

Treadway Industries

111 Weber Ave. Leesburg, FL 34748 George B. Treadway, CEO 904/326-3313 Fax: 904/787-2888

Turncraft

Div. Casade Wood Products
PO. Box 2429
White City, OR 97504
Forrest D. Collins, Arch Sales Manager
503/826-2911
Fax: 800/423-3311

Universal Custom Millwork, Inc.

P.O. Box 516 Amsterdam, NY 12010 Stephen Chapman, President 518/382-7588 Fax: 518/377-2255

Watson Mills & Design, Inc.

P.O. Box 248 Lafayette, CO 80026 Stephen A. Ljunghag, Marketing Director 303/666-6069 Fax: 303/666-6145

Willdon, Inc.

2909 W U S 10 Ludington, MI 49431 Roger Salacina, CEO 800/535-3897 Fax: 616/845-0259

Williams: O.B. Williams Co.

1939 1st Ave. South. Seattle, WA 98134 Susan A. Mc Coy, President 206/623-2494 Fax: 206/623-2602

The James Wood Company

2916 Reach Rd. Williamsport, PA 17701 James Wood 717/326-3662 Fax: 717/322-8842

Wood Moulding & Millwork Producers Associations

1730 S.W. Skyline Blvd; Suite 128 Portland, OR 97211 James E. Mongrain, Dir of Marketing 503/292-9288 Fax: 503/292-3490

Wood Products, Inc.

6958 Eubanks, P.O. Box 297 Frisco, TX 75034 Robert L. Vaughn, President 214/335-2000 Fax: 214/335-2002

Wood Tectonics, Inc.

P.O. Box 1385 Greer, SC 29652 Janet D. McBride, Mkt Dir 803/879-7651 Fax: 803/848-8400

Woodmeister Corp.

62 Washington St. Worcester, MA 01608 Richard R. Culross, Sales Manager 508/753-5343 Fax: 508/753-4725

Woodpecker Mfg, Inc.

1010 N Cascade Montrose, CO 81401 Bill Drees, Pres 303/249-2616 Fax: 303/249-2392

Woodtech, Inc.

Rt 2, Box 577 Princeton, NC 27569 Kip D. Abshire, General Manager 919/736-0238 Fax: 919/735-6451

Woodwork Corp. of America

1432 W 21st St. Chicago, IL 60608 Rodney B. Heilman, Dir/Mktg 312/226-4800 Fax: 312/226-3619

Woodwright Shop

306 E. Lockwood St. Covington, LA 70434 Adrian A. Lahteine, Owner Partner 504/892-6640

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Architectural Products by Outwater

52 Passaci St. Wood Ridge, NJ 07075 C M. Mc Crystall, General Manager 201/365-2002 Fax: 800/835-4403

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4414 N. Azuza Canyon Road Irwindale, CA 91706 Jeff L. Hahn, Dir of Sales & Mktg. 818/856-2525 Fax: 818/856-2595

Phenix Biocomposites

P.O. Box 609 Mankato, MN 56002-0609 Scott Taylor, Dir. of Mktg. 800/324-8187 Fax: 507/931-5573

Treadway Industries

111 Weber Ave. Leesburg, FL 34748 George B. Treadway, CEO 904/326-3313 Fax: 904/787-2888

Worthington Group Ltd *

P.O. Box 868 Troy, AL 36081 Alyson Vance, President 205/566-4537 Fax: 205/566-5390

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Accuride International

12311 Shoemaker Ave. Santa Fe Springs, CA 90670 Valarie Harris 714/993-2532 Fax: 714/993-7442 [Int'l.]

Amstore Corp.

1221 E. Keating Muskegon, MI 49443 Greg A. Kaufman, V.P. Marketing 616/722-6681 Fax: 616/726-2504

Architectural Cabinet Systems Div. Windham Millwork, Inc.

Box 1358, 684 Roosevelt Trail Windham, ME 04062 Scott J. Gordon, Asst V.P. 207/892-3238 Fax: 207/892-5905

Artistic Door & Windows

60 Brunswick Ave. Edison, NJ 08817 Enrico Autovino, President 908/287-2500 Fax: 908/287-9112

Bernhard Woodwork, Ltd.

3670 Woodhead Drive. Northbrook, IL 60062 Mark A. Bernhard, Vice Pres 708/291-1040 Fax: 708/291-1184

Bertch Cabinet Mfg, Inc.

P.O. Box 2280; 4747 Crestwood Drive. Waterloo, IA 50704 Gary M. Bertch, President 319/296-2987 Fax: 309/296-2315

Birchcraft Kitchens, Inc.

1612 Thorn St.
Reading, PA 19601
Ron R. Whitmoyer, Pres 215/375-4392
Fax: 215/375-2762

Blair Co.

750 Nicholas Blvd Elk Grove, IL 60007 Michael Lebov, Gen. Mgr. 708/439-3980 Fax: 708/439-3983

Blouin Bachnab

710 Main St. Rollinsford, NH 03869 Linda G. Guthrie, Vice President Mktg. 603/742-0104 Fax: 603/742-9539

Bosley: Milton W. Bosley Co., Inc.

151 8th Ave. N.W. Glen Burnie, MD 21061 Mark Chrysanthus, General Manager 410/761-7721 Fax: 410/553-0575

Brandon Cabinets, Inc.

6675 Gratiot Ave. Detroit, MI 48207 Margarette D. Weaver, Secretary 313/922-4190 Fax: 313-922((MAL))6711

CASE SYSTEMS, INC.

P.O. Box 2044 Midlands, MI 48640 Michael R. Lee, National Sales manag 517/835-4112 Fax: 517/835-2431

Columbus Show Case Co., The

850 W 5th Ave. Columbus, OH 43221 C H Aschinger, Chief Operating Off 614/299-3161 Fax: 614/297-0741

Creative Woodworking

32 Valley St. Bristol, CT 06010 Stuart R. Schirmer, Owner 203/589-3380

Crowning Touch, Inc.

8902 Rosehill Road Lenexa, KS 66215 Michael Surface, President 913/888-2929 Fax: 913/888-4039

Cumberland Woodcraft Co., Inc.

10 Stover Drive Carlisle, PA 17013 John A. Lopp, Account Executive 717/243-0063 Fax: 717/243-6502

Dayton Showcase Co.

Commercial Div. 2601 W Dorothy Lane Dayton, OH 45439 Randll Kronour, President 513/643-9900 Fax: 513/299-5606

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7615 University Ave. Middleton, WI 53562 Mark S. Smith, Advertising Director 608/836-1911 Fax: 608/836-8255

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52 E River St. Ogdensburg, NY 13669 Thomas J. Duffy, Proprietor 315/393-8553

Ebner Woodwork Corp.

327 Walnut Ave. Bronx, NY 10454 Robert J. Ebner, President 718/292-4570 Fax: 718/993-5348

Fieldstone Cabinetry, Inc.

Div. Masco Corp.
PO. Box 109, Hwy 105 E.
Northwood, IA 50459
William T. Alger, Program Sales Mgr.
515/324-2114
Fax: 515/324-2390

Flex Trim, Inc.

11479 6th St. Rancho Cucanonga, CA 91730 Leo H. Kelsey, Pres/Natl Sls Mgr. 800/356-9060 Fax: 800/874-6832

Great Nothern Cabinetry, Inc.

749 Kennedy St. Rib Lake, WI 54470 George A. Brower, Vice President 715/427-5225 Fax: 715/427-5227

Guenschel: Helmut Guenschel, Inc.

10 Emala Ave. Baltimore, MD 21220 Matthew J. Malaquias, Marketing 410/686-5900

Fax: 410/687-9342

Hamilton Sorter Co., Inc.

3158 Production Drive Fairfield, OH 45014 Bob Wilson, V.P. Sales & Mktg. 513/870-4400 Fax: 800/543-3070

Harmon's Cabinet Shop & Wholesale,

1933 Ohio Ave. Parkersburg, WV 26101 Lisa C. Batton, Controller 304/485-7003 Fax: 304/485-7842

Heritage Custom Kitchens, Inc.

215 Diller Ave. New Holland, PA 17557 Andrea W. Tobias, Mktg Manager 717/354-4011 Fax: 717/354-4487

Imperial Mill & Fixtures

1716 North Port Corpus Christi, TX 78401 James Kollaja, President 512/883-4630

Just Plastics, Inc.

250 Dyckman St. New York, NY 10034 Georgina Walker, Mktg Consultant 212/569-8500

Kapri Kitchen Co. Div. Coroal, Inc.

Po. Box 100
Dallastown, PA 17313
Ralph G. Adamy, President
717/244-7631
Fax: 717/244-0888

Kimball Office Furniture Co. Div. of kimball int'l Mkt, Inc

1600 Royal St. Jasper, IN 47546 Wanda Fudge, Adv & Production Mgr 812/482-1600 Fax: 812/482-8300

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Lifespec Cabinet Systems, Inc.

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Oxford, MS 38655
M A. Wylde, President 601/234-0330
Fax: 601/234-0288

Marshall Furniture, Inc.

888 Rt 120, Unit 112 Grayslake, IL 60030 Richard Mangione, President 708/223-2145 Fax: 708/223-3331

Maryland Maid Kitchens Colonial Hardwood Flooring,Inc

227 E. Washington St. Hagerstown, MD 21740 C. Edward Fishack, Vice President 301/739-5835 Fax: 301/739-8501

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135 Forestdale Drive Danville, VA 24540 B. Roger Phipps, Vice President 804/836-2327 Fax: 804/836-2326

Old World Moulding Finishing, Inc.

115 Allen Blvd Farmingdale, NY 11735 Vincent Ciullo, Jr., President 516/293-1789 Fax: 516/293-1908

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1485 Redi Road, PO. Box 267 Cumming, GA 30130 Drew Nord, Marketing Coord 800/264-8888 Fax: 404/887-9511

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2905 4th Ave. Charleston, WV 25312 Andrew G. Carey, President 304/744-9441 Fax: 304/744-8184

Plastice Unlimited

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W188 N11676 Morse Drive; P.O. Box 458 Germantown, WI 53022 Len Riebau, President 414/255-3040 Fax: 414/255-7738

Rogay, Inc.

4937 Wyaconda Road Rockville, MD 20852 Thomas H. Haynes, President 301/770-1700 Fax: 301/468-1032

Scandia Kitchens, Inc.

38 Maple St.; PO. Box 456 Bellingham, MA 02019 David C. Dorrer, President 508/966-0300 Fax: 508/966-3091

Smith: R.C. Smith Co.

801 E. 79th St. Minneapolis, MN 55420 Peter J. Smith, Pres 612/854-0711 Fax: 612/854-8160

Southern Architectural Woodwork

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Virgil Greene Co., Inc.

P.O. Box 26627 Oklahoma City, OK 73126 Charles L. Pugsley, President 405/236-3671 Fax: 405/236-5024

W.H.K. Corp. Wood-Hu Kitchens

343 Manley St. West Bridgewater, MA 02401 Daniel C. Patchett, Dir Mktg 508/586-8050 Fax: 508/584-2745

Watson Mills & Design, Inc.

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Hand State Co. Box 644
Keene, NH 03431
David G. Stabler, Exec. V. P. 603/352-2610
Fax: 603/357-1559

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Wood Moulding & Millwork Producers Associations

1730 S.W. Skyline Blvd; Suite 128 Portland, OR 97211 James E. Mongrain, Dir of Marketing 503/292-9288 Fax: 503/292-3490

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6958 Eubanks, P.O. Box 297 Frisco, TX 75034 Robert L. Vaughn, President 214/335-2000 Fax: 214/335-2002

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Fo. Box 1385 Greer, SC 29652 Janet D. McBride, Mkt Dir 803/879-7651 Fax: 803/848-8400

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Woodmeister Corp.

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1010 N Cascade Montrose, CO 81401 Bill Drees, Pres 303/249-2616 Fax: 303/249-2392

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Woodwright Shop

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06412 Cabinet & Drawer Hardware

Accuride

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Santa Fe Springs, CA 90670
Customer Service 310/903-0200
Fax: 310/903-0208 [Int'l.]

Designer's Brass

280 El Camino Real San Bruno, CA 94066 Lorena Lucia, Office Manager 415/588-8480

Fax: 415/588-9576

Engineered Products Co.

601 Kelso; P.O. Box 48501-0108 Flint, MI 48506 Clark Benson, Sales Manager 810/767-2050 Fax: 810/767-5084

I W Industries

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Rutt Custom Cabinetry HARROW

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Sugatsune America, Inc.

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Urban Archaeology

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06420 Wood Panelwork

Aged Woods, Inc. * 2331 E. Market St.

York, PA 17402 Jeff Horn 800/233-9307 Fax: 717/840-1468 [Int'l.]

06430 Wood Stairs & Handrails

A.J. Stairs Inc.

1095 Towbin Ave. Lakewood, NJ 08701 Stephen J. Hasse/Sales 908/905-8500 Fax: 908/905-8558

Albion Partnership

P. O. Box 1568; 2399 South Pacific Highway Medford, OR 97501 Gerry R. Tucker, CEO 503/772-7166 Fax: 503/779-5480 Anderson Wood Products Co.

1381 Beech St. Louisville, KY 40211 Sidney Anderson, Pres 502/778-5591 Fax: 502/778-5599

Architectural Stairways, Inc.

8040 So. 1434 W West Jordan, UT 84088 Leon e. Kemker, Vice Pres 801/255-2220 Fax: 801/255-5158

Arcways, Inc.

1076 Ehlers Road; PO. Box 763 Neenah, WI 54957 Stilp D. Thomas, V.P. Sales & Mktg. 414/725-2667 Fax: 414/725-2053

Atlantic Stairworks, Inc.

P O Box 244 Newburyport, MA 01950 David W. Love, V P 508/462-7502 Fax: 508/465-2618

Colonial Stair & Woodwork Co.

P.O. Box 38 Jeffersonville, OH 43128 Alan J. Yeoman, Vice Pres/Mktg 614/426-6326 Fax: 614/426-9295

Door Stop, Inc., The

1416 E. Front Ave. Bismarck, ND 58504 Bruce Wickstrom, Gen Mgr 701/255-1636 Fax: 701/222-0500

Driwood Moulding Co.

PO. Box 1729 Florence, SC 29503 Randell E. Gelzer 803/669-2478 Fax: 803/669-4874 [Int'l.]

Dunsky: Leo Dunsky, Inc

28 Powell St. Brooklyn, NY 11212 Gerald Dunsky, President 800/628-6255 Fax: 718/326-0809

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2603 Union St.
Oakland, CA 94607
Andrew D. Penny, Sales Manager
800/888-2418
Fax: 510/893-9484

Goddard Circular & Spiral Stairs

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Kentucky Millwork

P.O. Box 33276 Louisville, KY 40232 Mike Bell 502/451-6024 Fax: 502/451-6027 [Int'l.] L J Smith, Inc.

35280 Scio Bowerston Road Bowerston, OH 44695 Kim A. Bartholow, Mktg Specialist 614/269-2221 Fax: 614/269-9047

Perma-Rail, Inc.

6935 Oakland Hall Lane Columbia, MD 21045 Peter B. Lester, President 410/381-6666 Fax: 410/381-6668

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943 Berryessa Road B-3 San Jose, CA 95133 Charles N. Simmons, Pres 408/453-2510 Fax: 408/452-8503

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W188 N11676 Morse Drive; PO. Box 458 Germantown, WI 53022 Len Riebau, President 414/255-3040 Fax: 414/255-7738

Silverton Victorian Millworks

P.O. Box 2987; Animas Air Park Durango, CO 81302 George Crane, Pres 303/259-5915 Fax: 303/259-5919

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Stair Specialist, Inc.

2257 W. Columbia Battle Creek, MI 49017 Ted Goff, Pres 616/964-2351 Fax: 616/964-2351

Stair-Pak Products Co., Inc.

2575 Rt 22, PO. Box 3428 Union, NJ 07083 Abe Suckno, Pres 908/688-1200 Fax: 908/688-1209

Turncraft

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White City, OR 97504
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Fax: 800/423-3311

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P.O. Box 26627 Oklahoma City, OK 73126 Charles L. Pugsley, President 405/236-3671 Fax: 405/236-5024 Webster Moulding & Millwork Div. Webster Industries, Inc.

PO. Box 297
Bangor, WI 54614
John Sapaula, Vice Pres of Mktg. 608/486-2341
Fax: 608/486-2067

Woodsmith Design & Mfg., Inc.

515 Main St. P.O. Box 280 Gunter, TX 75058 Brad Rippel, Nat. Sls. Mgr. 800/874-2876 Fax: 614/269-9613

Woodsmiths Design & Mfg.

91040 Conotton Road Bowerston, OH 44695 Brad Rippel, Sales Manager 614/269-9612 Fax: 614/269-9613

06432 Ladders

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Corlin Paint

1950 Whitman Ave. Chico, CA 95928 Donald E. Niles, President 916/345-9595 Fax: 916/345-3589

Duron Paints & Wallcoverings

Div. Duron, Inc. 10406 Tucker St. Beltsville, MD 20705 David N. Ulrich, Mktg Manager 301/937-4700

Fax: 301/595-0427 Fibergrate Corp.

4115 Keller Springs Road; Ssuite 224 Dallas, TX 75244 Kenneth J. Ozowski, Mktg Services Mgr 214/250-1633 Fax: 214/250-1530

Morrison Molded Fiber Glass Co.

400 Commonwealth Ave. Bristol, VA 24201 Vickie Clark, Prom. Dir. 703/645-8000 Fax: 703/645-8132

Putnam Rolling Ladder Co., Inc.

32 Howard St.
New York, NY 10013
Gregg Peters Monsees, Sales Mgr
212/226-5147
Fax: 212/941-1836

Ventwood Div. Howard Mfg. Co.

P.O. Box 1188 Kent, WA 98035 Jim Howard, Vice Pres/Sales 206/852-0640 Fax: 206/854-0895

Werner Co.

93 Werner Road Greenville, PA 16125 Donald Werner, Sr. V.P. Corp Sls Mk 412/588-8600 Fax: 412/588-0315

06482 Wood Veneers & **Flitches**

Adams Face Veneer Co., Inc.

100 Babcock St. Malvern, AR 72104 Clyde Ratcliff, Mgr 501/332-3421 Fax: 501/332-6124

Bacon: R. S. Bacon Veneer Co.

100 South Mannheim Road Hillside, IL 60162 James A. McCracken, President 708/547-6673 Fax: 708/547-7943

Decore-Ative Specialties

4414 N. Azuza Canvon Road Irwindale, CA 91706 Jeff L. Hahn, Dir of Sales & Mktg. 818/856-2525 Fax: 818/856-2595

Dura-Oak Cabinet Refacing Systems Kitchens by D.J. Mills, Ins.

863 Texas Ave. Shreveport, LA 71101 D. J. Mills, President 318/227-9610 Fax: 318/424-8252

Eagle Plywood & Door Mfrs, Inc.

450 Oak Tree Ave. South Plainfield, NJ 07080 Annette M. Parisi, Advertising Represen 908/668-1460 Fax: 908/668-4317

Fine Hardwood Veneer Association.

260 South 1st St, Suite 2 Zionsville, IN 46077 Larry R. Frye, Executive Director 317/873-8780 Fax: 317/873-8788

Grillion Corp.

189-193 1st St. Brooklyn, NY 11215 Herbert Jaffe, Sr Gen Mgr. 718/875-8545

Saunders: Jim Saunders Wood Specialties, Inc.

P.O. Box 149; East 9th St. North Park Falls, WI 54552 John L. Halpin, Sales Mgr 715/762-3916 Fax: 715/762-3672

Wilhelmi Werke GmbH & Co., Inc.

10800 Alpharetta Hwy; Suite 575 Roswell, GA 30076 Juergen Mueller, Sales Director 404/410-1121 Fax: 404/410-0275

06500 Structural Plastics

Acrymet Industries, Inc. Div. Paul Associates, Inc.

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Air Plastics, Inc.

1224 Castle Drive. Mason, OH 45040 Dennis E. Woll, President 513/398-8081 Fax: 513/398-8082

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Olympic Towers, 300 Pearl St.; Suite 200 Buffalo, NY 14202 Ken Szekely, President 800/682-2525 Fax: 716/842-6049

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BF Goodrich Co. Specialty Polymers & Chem Div.

9911 Brecksville Road Cleveland, OH 44141 Joel Ross, Mgr Mktg Services 216/447-5000 Fax: 216/447-5750

Chemgrate Corp.

19240 144th Ave. N.E. Woodinville, WA 98072 Jerry D. Trump, Mktg Devel 206/483-9797 Fax: 206/481-3622

Composite Technology

W.R. Grace & Co. 1005 Blue Mound Rd. Fort Worth, TX 76131 Rex Gregory/Customer Service 800/433-2138 Fax: 817/232-1582 [Int'l.]

Flex Trim, Inc.

11479 6th St. Rancho Cucanonga, CA 91730 Leo H. Kelsey, Pres/Natl Sls Mgr. 800/356-9060 Fax: 800/874-6832

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9200 Latty Ave. St. Louis, MO 63042 Steve Oslica 314/521-4100 Fax: 314/521-7255 [Int'l.]

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Gusmer Div. PMC, Inc.

3 Gusmer Drive Lakewood, NJ 08701 Douglas S. Commette, Marketing Mgr. 908/370-9000 Fax: 908/905-8968

Industrial Fiberglass Products, Inc.

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International Grating, Inc.

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L. B. Plastics, Inc.

Highway 150 Mooresville, NC 28115 David E. Byers, Sales manager 704/663-1543 Fax: 704/664-2989

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Norton Performance Plastics Co.

1 Sealants Park Granville, NY 12832 David Brownstein, Mktg. Comms. Mgr. 518-642-220 Fax: 518/642-2793

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Ram Products, Inc.

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Structural Foam Plastics, Inc.

68 Countyline Road. North Branch, NJ 08876 Lawrence A. Walck, Sales Engineer 908/722-5254 Fax: 908/722-7457

The Swan Corporation

One City Ctr., Ste. 2300 St. Louis, MO 63101 Lori Minnihan/Swanstone 314/231-8148 Fax: 314/231-8165 [Int'l.]

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Willow Grove, PA 19090-1799
Sales/Service Dept. 215/657-3151
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Scranton, PA 18501
Michael E. Nealon, Sales Mgr
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British American

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Chemgrate Corp.

19240 144th Ave. N.E. Woodinville, WA 98072 Jerry D. Trump, Mktg Devel 206/483-9797 Fax: 206/481-3622

Creative Industries Inc. Coatings & Composites Div.

117 W. Clearfield St., Dept. AR95 Philadelphia, PA 19133-4298 Customer Svc. Dept. 215/426-7766 Fax: 215/423-7089 [Int'l.]

Dudick, Inc.

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Thomas W. Major, V.P. Sls. & Estimat. 215/642-4710 Fax: 215/642-4863

Fiberglass Specialties, Inc.

500 Austin Ave.; P.O. Box 1340 Henderson, TX 75652 James Bradshaw, Sales Mgr 800/527-1459 Fax: 903/657-2318

Fibertech Corporation

250 S. Depot St., P.O. Box 8 Pendleton, SC 29670 Elinor S. Wilson 803/646-9990 Fax: 803/646-7213

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PO Box 272 Joliet, IL 60434 James P. Landaiche, President 815/723-5345 Fax: 815/723-0207

Glasspec

10344 S W 187th St. Miami, FL 33157 Luis Echenique, President 800/328-0888 Fax: 305/232-8246

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160 Foundation La Habra, CA 90631 Stephen W. Hess, Pres 714/871-7448 Fax: 714/449-9809

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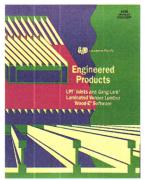
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Laminate Surfaces from Formica Corporation

Living colors and textures bring natural balance and harmony into our lives. Our home. And into our places of work.

When Formica Corporation began developing its latest lines, the company wanted to be sure its products were up-to-date and fully able to meet the demands of current market trends.

With that in mind, Formica conducted an extensive survey of **specifiers** in many markets, including kitchen and bath, residential and contract furniture and interiors, remodeling, institutional, hospitality, healthcare and retail.

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And based on this finding Formica Corporation has reviewed and refreshed its entire line.

Now, the palette is complete, and it is one that offers the designer and the architect boundless choice and limitless variety. There are matte and polished finishes that sparkle with 103 different living colors, as well as 38 that show the natural warmth and texture of Artisan wood grains. Soft hues and 44 subtle textures combine to create the Patterns collection ... while earthy, geologic colors and texture combine to form another group of 60 inspired patterns.

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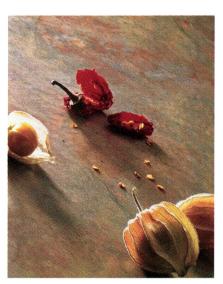
ural look of 27 exotic wood grains that contrast with more distinctive black on black and white on white designs, on flawlessly smooth surfaces.

There are also those that are fun and festive, and that provide small grain textures ... as well as deeply embossed surfaces that replicate the natural patterns of the finest leather, stone and gentle mist. The spectrum goes on and on. It must be seen to be fully appreciated. Call us and see for yourself.











Literature:

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Product Information

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Formica Ligna™ Wood Surfacing Material

This new genuine wood veneer is environmentally sensitive and combines nature with technology.

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Natural beauty with nature in mind.

Combining nature and technology, Formica Ligna is genuine wood veneer backed by several layers of phenolic kraft paper. The material is durable and fabricates using traditional laminate techniques.

Even more important, Formica Ligna is environmentally sensitive. Formica Ligna wood

veneer is harvested from fast-growing farm species. Therefore, the rate of harvest never exceeds the rate of growth.

Five collections, limitless options.

Formica Ligna comes in 36 real wood designs, including traditional as well as fantasy colored and patterned woods. This product offers a vast amount of creative versatility and can be used to emphasize a sense of traditional elegance or impart a hint of the exotic and rare.

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- Radicati: An unusual birdseye pattern in nine colors, plus three large-scale burls.
- Tinti: Four cathedral-grained oaks in colors from natural to more saturated.
- Metallici: Gold and silver metallic veining

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• Signaturi: Six geometric and large-scale abstract patterns, inspired by top designers.

Formica Ligna is available in three distinctive finishes: a clear, durable polyurethane; melamine for an even harder matte surface, and unfinished.

Because of its versatility, wide range of colors and patterns, and environmental sensitivity, Formica Ligna is the obvious choice for virtually any residential or commercial application.







Literature:

This attractive 16-page brochure tells the story of Formica Ligna in words and photographs. It describes the philosophy and technique of how it is made, and goes on to show each of the collections, colors and finishes.

It also provides suggested applications, product specifications and availability information.
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SURELL® Solid Surfacing Material

Innovative design and technology combine to bring solid beauty, selection, and practicality to the surface.

With SURELL® solid surfacing material, both the simplest and most ambitious design ideas can be realized. Beautifully. Solid all the way through, it has the rich, lustrous look of stone. And it maintains its unique surface elegance even after it's been sculpted, molded, and shaped.

Endless variety. Because SURELL can be cut and routed, countertop design applications may include an almost endless variety of edge treatments. With a complete palette of 26 colors and patterns to choose from, extraordinary edge treatments can be fashioned by combining

complementary SURELL solids or granites, or integrating Formica® brand laminate or ColorCore® surfacing material. Wood, metal, or tile also make perfect complements to SURELL.

Fully warranted. SURELL custom countertops — and SURELL kitchen sinks, vanities, lavatory bowls, shower bases and surrounds, and window sills — are all warranted by Formica Corporation, the innovative world leader and name brand in surfacing products. The durable surface elegance of SURELL will last for years and years. And SURELL colors and patterns are enduring classics.

Remarkably easy to clean. Ordinary spills wipe away with a damp cloth. Tougher stains can be removed with ordinary household cleanser. And because SURELL color goes all the way through, burns, stains, or scratches can easily be

removed with a Scotch-Brite® brand pad or fine sandpaper.

Technical data. SURELL is constructed of a unique, totally homogeneous, densified composite of modified resin and mineral filler. It is ideally suited for domestic use in the kitchen and bathroom. It is also widely specified for a full range of uses in offices, banks, restaurants, hospitals, and other commercial applications.

SURELL offers so much more than what can be seen on the surface. Look into it.









Literature:

The elegant SURELL line of solid surfacing material is thoroughly described and illustrated in this 28-page catalog from Formica. It contains photographs, dimensional schematics, test data, and product specifications.

For your copy of "Surface Elegance" call 1-800-FORMICA.



For Additional Information and Literature Contact:

Product Information

Formica Corporation 1504 Sadlier Circle South, Indianapolis, IN 46239 Or dial 1-800-FORMICA



SURELL® Sinks and Shower Surrounds

Form and function: Formica Corporation's SURELL kitchen sinks and shower surrounds provide practicality and design excellence.

SURELL® solid surfacing is a cast, homogeneous, non-porous composite. Solid all the way through, stains, burns, and scratches can be removed with ease. And it offers surface elegance in a broad range of applications. For example:

In the kitchen . . . capitalizing on the durability and surface wear resistance of SURELL solid surfacing material, the SURELL kitchen sink will hold up to daily demands while looking new for years. Classically proportioned, the simple lines and contours of the SURELL kitchen sink are at the height of contemporary design.

Attention to the sink's function is reflected in the spacious, deep bowl and tapered rim. Indeed, the SURELL kitchen sink has a larger volume than any other sink fabricated in a similar material. SURELL kitchen sinks are offered in seven designs. And bowl combinations range from a single bowl installation, to a $1^{-1}/2$ sink installation, to a double bowl.

In the bath . . . Formica Corporation brings the practicality and design elegance of SURELL to showers, bases, trim, soap dishes, and shower surrounds. All are easy to install and maintain, and they are designed for both corner and picket installation. SURELL wall surrounds eliminate problems caused by tile grout. SURELL showers are available in complete kits or as individual parts which can be color-coordinated with all

Formica products. SURELL is also available in vanities, lavatory bowls, and windowsills.

SURELL solid surfacing epitomizes innovative design and technology. Because it can be cut and routed, SURELL kitchen and bath countertops, commercial countertops, and other design applications may include an almost endless variety of edge treatments.

SURELL offers so much more than what can be seen on the surface. Look into it.









Literature:

The elegant SURELL line of solid surfacing material and products is thoroughly described and illustrated in this 28-page catalog from Formica. It contains photographs, dimensional schematics, test data, and product specifications.

For your copy of "Surface Elegance" call 1-800-FORMICA.



For Additional Information and Literature Contact:

Product Information Formica Corporation 1504 Sadlier Circle South, Indianapolis, IN 46239 Or dial 1-800-FORMICA



NUVEL® Surfacing Material

NUVEL® is a high-density, mineralfilled polymer from Formica Corporation with revolutionary design potential.

NUVEL surfacing material is the result of a professional alliance between Formica Corporation and General Electric Company, both internationally recognized as world leaders in their respective industries: surfacing products and engineered thermoplastics.

No other surfacing material forms like NUVEL. While the material — sold in a uniform thickness of .090" — can be used as a highly durable, two-dimensional surfacing material, it also possesses the strength, flexibility, and material properties required for a number of

postforming and thermoforming applications.

Attractive yet durable. The first thing most people notice about NUVEL is its warm, inviting surface. It is incredibly durable and has high impact resistance. NUVEL resists chipping and stress-cracking in use, and splitting and tearing during fabrication.

Although NUVEL is considerably lighter than solid surfacing materials, it retains two of the same breakthrough benefits: a virtually seamless appearance and full repairability (solid-through color means that burns, scratches, and stains can be easily removed).

And NUVEL is easy to work. The material slits, cuts, bonds, and routs with familiar tools and techniques. You'll discover that NUVEL also stores and handles easily.

NUVEL surfacing material is available in five sheet sizes:

- 30 inches x 8 feet
- 30 inches x 10 feet
- 30 inches x 12 feet
- 48 inches x 8 feet
- 60 inches x 12 feet

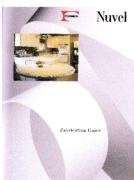
And NUVEL is guaranteed to color match from sheet to sheet.











Literature:

The 60-page Nuvel Fabrication Guide provides complete information on how to work with this unique surfacing material. It includes step-by-step, illustrated instructions and techniques for fabricating a variety of applications. It also contains handling and storage recommendations, tools and equipment requirements, and specifications.

To receive your copy, call 1-800-FORMICA.

For Additional Information and Literature Contact:

Product Information

Formica Corporation 1504 Sadlier Circle South, Indianapolis, IN 46239 Or dial 1-800-FORMICA



7 Thermal & Moisture Protection

07012 Roofing, Wood-Fiber Cement

07100 Waterproofing & Dampproofing

07180 Water Repellents

07190 Vapor Retarders

07195 Air Infiltration Barriers

07200 Insulation

07215 Spray/Foam-in-Place Insulation

07220 Roof & Deck Insulation

07240 Exterior Insulation & Finish Systems

07250 Fireproofing

07270 Firestopping

07280 Smoke Containment Devices

07310 Shingles

07320 Roofing Tiles

07410 Roof & Wall Panels

07420 Wall Panels

07460 Siding

07480 Exterior Wall Assemblies

07500 Membrane Roofing

07510 Built-up Bituminous Roofing

07555 Roof & Wall Panels

07570 Traffic Topping

07610 Metal Roofing

07620 Sheet Metal Flashing & Trim

07650 Flexible Flashing

07710 Prefabricated Roof Specialties

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07820 Skylight Structures

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07012 Roofing, Wood-Fiber Cement

American Cemwood/Macmillan Bloedel

PO. Box C Albany, OR 97321 Michael White, Mktg Sales 503/928-6397 Fax: 503/928-8110

Markimex, Inc.

17102 San Ricardo St. Fountain Valley, CA 92708 K. L. Yung, President 714/964-1819 Fax: 714/964-8628

Maxitile, Inc.

17141 S. Kingsview Ave. Carson, CA 90746 Nils Djurklou, President 310/217-0316 Fax: 310/515-6851

Palmer Asphalt Co.

PO. Box 58 Bayonne, NJ 07002 Van Ripps, Vice President 800/352-9898 Fax: 201/339-8320

Westco Roofing Co.

1229 28th St. Oakland, CA 94608 Brian C. Harris, Estimator 510/444-0336

07100 Waterproofing & Dampproofing

Advanced Chemical Technologies,

2601 N.W. Expwy., Ste. 300E Oklahoma City, OK 73112

Dean Brunken 800/535-0433 Fax: 405/843-2596 [Int'l.]

American Hydrotech

303 E. Ohio St. Chicago, IL 60611 Literature Dept. 800/877-6125 Fax: 312/661-0731 [Int'l.]

Barrett Co.

3422 Old Capitol Trail Wilmington, DE 19808-6124 Tim Barrett, RCI, RRC/Tech. Services 800/647-0100 Fax: 908/647-0278 [Int'l.]

Colloid Environmental Technologies Company (CETCO) Building Materials Div.

1350 W. Shure Dr. Arlington Heights, IL 60004-7803 Steve Silva/Bldg. Materials Div. 708/392-5800 ext. 250 Fax: 708/506-6195 [Int'l.]

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4301 E. Firestone Blvd. South Gate, GA 90280 E. Hedges 800/342-4836 Fax: 213/564-7220 [Int'l.]

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2950 Niagara Ln. North Plymouth, MN 55447-4854 Ray Baker, Natl. Sls. Mgr. 612/550-0038; 800/403-7747 Fax: 612/550-1237

GMX, Inc.

div. The Garland Co. Inc. 9105 Way Ave. Cleveland, OH 44105

Tom Carney 800/321-9336 Fax: 216/641-0633 [Int'l.]

Harris Specialty Chemicals, Inc. formerly Hydrozo, Inc.

8570 Phillips Hwy. #108 Jacksonville, FL 32256 Customer Service 800/322-7825 Fax: 904/828-4992 [Int'l.]

Huls America Chemtrete

80 Centennial Ave. Piscataway, NJ 08855 John M. Slazyk 800/828-0919 Fax: 908/980-6970 [Int'l.] **Karnak Corporation**

330 Central Ave. Clark, NJ 07066

Sales Dept. 800/526-4236 Fax: 908/388-9422

Lead Industries Association, Inc.

295 Madison Ave. New York, NY 10017 Jerome F. Smith, Exec. Dir. 212/578-4750 Fax: 212/684-7714

Mapei Corporation *

1350 Lively Blvd. Elk Grove Village, IL 60007 800-42-MAPEI Fax: 708/364-4586

Mirafi

Nicolon/Mirafi Group

3500 Parkway Ln., Ste. 500 Norcross, GA 30092 Bradley L. Kempthorne 800/234-0484 Fax: 404/729-1829 [Int'l.]

The Noble Company

614 Monroe St., PO. Box 350 Grand Haven, MI 49417-0350 Eric J. Edelmayer 616/842-7844; 800/878-5877 Fax: 616/842-1547 [Int'l.]

Pecora Corporation

165 Wambold Rd. Harleysville, PA 19438 Peter Reardon 800/523-6688 Fax: 215/721-0286 [Int'l.]

Polyguard Products, Inc.

Box 755 Ennis, TX 75120 Tech. Svc.-Architectural 214/875-8421 Fax: 214/875-9425 [Int'l.]

Republic Powdered Metals, Inc.

2628 Pearl Rd.
Medina, OH 44256
Vicki Kaczynski/Sls. Communications
216/225-3192
Fax: 216/273-5061 [Int'l.]

Sarnafil Roofing and Waterproofing Systems

100 Dan Rd. Canton, MA 02021 Paula J. Major, Mktg. Asst. 617/828-5400 Fax: 617/828-5365 [Int'l.]

SaverSystems Meredith Inc.

1751 Sheridan St. Richmond, IN 47374 Tony Risch, Sls. Mgr. 800/860-6327 Fax: 317/935-4999 [Int'l.] Specco Industries Inc.

13087 Main St. Lemont, IL 60439 Thomas Hamilton, Sls. Dir. 708/257-5060

Fax: 708/257-9006 [Int'l.]

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Finish Systems Div. 6175 Riverside Dr., S.W. Atlanta, GA 30331

Teri Joslyn 404/346-3666 Fax: 404/346-3119 [Int'l.]

TAMKO Roofing Products, Inc.

220 W. 4th St. Joplin, MO 64801 Technical Svcs. 800/641-4691 Fax: 417/624-8935

Thoro System Products a Part of Harris Specialty Chemicals,

Inc. 8570 Phillips Hwy., Ste. 101

Jacksonville, FL 32256
Matt Stoops/Communications Dept.
800/327-1570

Fax: 904-828-4991/92

3M

Construction Markets Div. 3M Ctr. 225-4S-08, P.O. Box 3225 St. Paul, MN 55133-3225 Barb Forrester 800/480-1704 Fax: 612/736-0611 [Int'l.]

United Coatings

E. 19011 Cataldo Greenacres, WA 99016 Greg Larson/Technical Svcs. 800/541-4383; 509/926-7143 Fax: 509/928-1116 [Int'l.]

VyTech Industries, Inc.

PO. Box 5288, Pearman Dairy Rd. Anderson, SC 29623 Nicholas R. Brenchak 803/225-1459 Fax: 803/224-8410 [Int'l.]

07180 Water Repellents

Grace Construction Products

P.O. Box 23432, 7221 W. Parkland Ct. Milwaukee, WI 53223 Masonry Products Svc. Ctr. 800/558-7066 Fax: 414/354-5088

07190 Vapor Retarders

Grace Construction Products

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Reef Industries, Inc. Griffolyn

9209 Almeda-Genoa Rd. Houston, TX 77075 Mike McElheney/Sales 800/231-6074 Fax: 713/947-2053 [Int'l.]

07195 Air Infiltration

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P.O. Box 98, Hwy 268 Roaring River, NC 28669 Lisa Wood, Mktg Coord. 910/696-2751 Fax: 910/696-3410

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375 Northridge Road; Suite 600 Atlanta, GA 30350 Jack Lubker, Prod Mgr 404/901-5252 Fax: 404/901-5374

C. P. Chemical Co., Inc.

25 Home St. White Plains, NY 10606 Clara Reinbergen, Sec/Treas 914/428-2517 Fax: 914/428-2780

F-M Insulation, Inc.

806 NP Ave. Fargo, ND 58102 Ordell Grant, Pres 800/248-6098 Fax: 701/293-8437

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1712 Northgate Blvd Sarasota, FL 34234 Sally Clarke Fox, Dir/Mktg 800/747-1762 Fax: 813/355-0377

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4489 Bandini Blvd. Los Angeles, CA 90023 Claude L. Cokers, Mktg Services Mgr. 213/268-6783 Fax: 213/264-8247

G.C.S. Coatings, Inc.

1999 Beaver Ave. Monaca, PA 15061 Neil Berger, President 412/774-6232 Fax: 412/774-0818

Grace Construction Products

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1101 Penn Ave. Jeannette, PA 15644 Yvonne Leep, Marketing Mgr 412/527-6160 Fax: 412/527-5643

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9976 Rittman Road Wadsworth, OH 44281 N.P. Kirsch, President 216/334-5022 Fax: 216/336-5512

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670 W 33rd St. Tucson, AZ 85713 Ian N. Ornstein, Pres 602/628-1553 Fax: 602/628-1580

Manville

P.O. Box 5108 Denver, CO 80217 Product Information Center 800/654-3103 Fax: 303/978-2318

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70 Old Hickory Blvd.; P.O. Box 511 Old Hickory, TN 37138 Donna Kidd, Marketing Assistant 615/847-7000 Fax: 615/847-7068

RHH Foam Systems, Inc.

6001 S Pennsylvania Ave.; P.O. Box 752 Cudahy, WI 53110 Dick Christenson, Vice Pres./Gen. Mgr. 800/657-0702 Fax: 414/744-8227

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P.O. Box 370 Ashley, OH 43003 Garv A. Buechel, Pres 614/747-2623 Fax: 800/457-5251

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368 Marinel Drive Kent, OH 44240 James P. Hillery, Adv. Mgr.

216/673-8410

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3000 W. Beecher Adrian, MI 49221 Mark T. Sheahon, Dir/Mktg 517/236-8881 Fax: 517/263-2835

Society of Plastics Industry Poly Div.

3355 Lexington Ave. New York, NY 10017 Fran W. Lichtenberg, Asst Dir 212/351-5424 Fax: 212/697-0409

SSHC, Inc.

Solid State Heating Div. P.O. Box 769; 146 Elm St. Old Saybrook, CT 06475 Richard D. Watson, President 203/388-3848 Fax: 203/388-0525

07200 Insulation

AFM Corporation

24000 W. Hwy. 7 Shorewood, MN 55331 Jane Kuhn, Mktg. Coord. 612/474-0809 Fax: 612/474-2074 [Int'l.]

Ark-Seal Inc. International

2190 S. Kalamath Denver, CO 80209 Linda Snilvock 800/525-8992 Fax: 303/934-5240 [Int'l.]

Atlas Roofing Corporation Commercial Products

1775 The Exchange, Ste. 160 Atlanta, GA 30339 Allan L. Wilson 404/933-4461 Fax: 404/952-3170 [Int'l.]

CertainTeed Corporation **Insulation Group**

P.O. Box 860 Valley Forge, PA 19482 Tom Newton/Communications Dept. 800/523-7844 Fax: 610/341-7571

The Dow Chemical Company **Customer Information Center**

P.O. Box 1206 Midland, MI 48674 Pam Nash 800/441-4369 Georgia-Pacific Corp. 133 Peachtree St., N.E.

Atlanta, GA 30303 800-BUILD-GP

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Isolatek International

41 Furnace St. Stanhope, NJ 07874 Kurt Neff, Natl. Sls. Mgr. 201/347-1200 Fax: 201/347-9170 [Int'l.]

NRG Barriers

The E'nrgy House, 27 Pearl St. Portland, ME 04101 Design Engrg./Tech. Info./Samples 800/343-1285 Fax: 207/756-1081 [Int'l.]

Parco

E. Hwy. 24 Norfolk, NE 68701 Roger Borgman 800/228-0024 Fax: 402/379-2780 [Int'l.]

ParPac

4545 E. 52nd Ave. Commerce City, CO 80022 Richard Munson 800/850-8505 Fax: 303/296-3573 [Int'l.]

Pipe Insulation Systems

2122 W. 5th Pl. Tempe, AZ 85281-9990 Gregg W. Carr 602/967-8888; 800/922-5252

Polvisocvanurate Insulation Manufacturers Association (PIMA)

1001 Pennsylvania Ave., N.W., 5th Fl. North Washington, DC 20004 Jared O. Blum, Pres. 202/624-2709 Fax: 202/628-3856

Schuller International, Inc. **Schuller Roofing Systems**

P.O. Box 5108 Denver, CO 80217

UC Industries

3 Century Dr. Parsippany, NJ 07054 Patricia Chociey, Mktg. Svcs. Coord. 201/993-4862 Fax: 201/267-1495 [Int'l.]

U.S. Intec, Inc.

1212 Brai Dr. Port Arthur, TX 77643 Technical Hotline 800/624-6832 [Int'l.]

USG Interiors 125 S. Franklin St. Chicago, IL 60606 Don Diersen 312/606-4000 Fax: 312/606-5490

07215 Spray/Foam-in-Place Insulation

Arm-R-Lite Door Mfg. Co., Inc. 2700 Hamilton Blvd. South Plainfield, NJ 07080 Wilma M. Dourney, President 908/754-2600 Fax: 908/754-6522

C. P. Chemical Co., Inc. 25 Home St. White Plains, NY 10606 Clara Reinbergen, Sec/Treas 914/428-2517 Fax: 914/428-2780

Corbond Corp.
32404 Frontage Road
Bozeman, MT 59715
Neal Ganser, President 406/586-4583
Fax: 406/586-4584

Dow Corning Corp.
P.O. Box 0994; 2200 W. Salzburg Road
Midland, MI 48686
Rick Felde, Agent 517/496-4000
Fax: 517/496-4586

Excelsior Mfg & Supply Corp. 1465 Industrial Drive. Itasca, IL 60143 Jeffery A. Clark, Sales Admin Manager 708/773-5500 Fax: 708/773-5542

G.C.S. Coatings, Inc. 1999 Beaver Ave. Monaca, PA 15061 Neil Berger, President 412/774-6232 Fax: 412/774-0818

Hydro Seal Coatings Co., Inc. 1119 E. Mission Road Fallbrook, CA 92028 H. Lapper, C.E.O. 619/723-8992 Fax: 619/723-7206

Insta-Foam Products, Inc. Construction Products Group 1500 Cedarwood Drive. Joliet, IL 60435 Leslie Daniels, Mktg. Svcs. 800/800-3626 Fax: 815/741-6822

Insul-Binder, Inc.
2190 S. Kalmath St.
Denver, CO 80223
Jesse Aragon, President 303/934-2175
Fax: 303/934-5240

International Cellulose Corp. 12315 Robin Blvd. Houston, TX 77045 Chuck Smith 800/444-1252 Fax: 713/433-2029 [Int'l.]

Kasko Industries, Inc. 301 West Hills Road New Canaan, CT 06840 Charles H. Stillman, Sec/Treas 203/966-2252 Fax: 203/966-0246

Miles, Inc. Mobay Road Pittsburgh, PA 15205 Paul Croushore, Mktg Comm 412/777-2405 Fax: 412/777-7626

Missouri Paint & Varnish Co. 5125 N. 2nd St. St. Louis, MO 63147 A. F. Gross, Fety Supt. 314/241-6370 Fax: 314/241-0871

North Carolina Foam Industries, Inc. PO. Box 1528 Mt. Airy, NC 27030 Michael A. De Bone, V.P. Chemical Sales 910/789-9161 Fax: 910/789-9586

Otterbine/Barebo, Inc. 3840 Main Road E Emmaus, PA 18049 Carla Barebo, Vice President 215/965-6018 Fax: 215/965-6050

Polymer Development Laboratories 212 W. Taft Orange, CA 92665 Robert L. Montelone, Vice President 714/921-2300 Fax: 714/921-9643

Div. Vitricon, Inc. 65 Davids Drive Hauppauge, NY 11788 Steven Noskin, Vice President 516/231-1300 Fax: 516/231-1329

Polymer Plastics Corp.

Red Devil, Inc. 2400 Vauxhall Road Union, NJ 07083 Donna M. Diamante, Sales Prom. Admin 908/688-6900 Fax: 908/688-8872

Society of Plastics Industry Poly Div. 3355 Lexington Ave. New York, NY 10017 Fran W. Lichtenberg, Asst Dir 212/351-5424 Fax: 212/697-0409 USF Insulation, Inc. 1601 Gressel Delphos, OH 45833 Thomas J. Miller, Pres 419/692-7015 Fax: 419/695-9714

07220 Roof & Deck Insulation

AFM Corporation 24000 W. Hwy. 7 Shorewood, MN 55331 Jane Kuhn, Mktg. Coord. 612/474-0809 Fax: 612/474-2074 [Int'l.]

Barrett Co. 3422 Old Capitol Trail Wilmington, DE 19808-6124 Tim Barrett, RCI, RRC/Tech. Services 800/647-0100 Fax: 908/647-0278 [Int'l.]

Cedar Shake & Shingle Bureau 515 116th Ave. N.E., Ste. 275 Bellevue, WA 98004-5294 Jack Eddy, Tech. Advisor 206/453-1323 Fax: 206/455-1323 [Int'l.]

The Celotex Corporation 4010 Boy Scout Blvd. Tampa, FL 33607 K. A. Schweikhart 813/873-1700 Fax: 813/873-4472

Cornell Corporation 808 S. 3rd St., Box 338 Cornell, WI 54732 David Tonnancour, Mktg. Mgr. 715/239-6411 Fax: 715/239-6260

The Dow Chemical Company Customer Information Center PO. Box 1206 Midland, MI 48674 Pam Nash 800/441-4369

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Building Products Div.
9200 Latty Ave.
St. Louis, MO 63042
Steve Oslica 314/521-4100
Fax: 314/521-7255 [Int'l.]

W. R. Grace & Co.-Conn. Grace Construction Products 62 Whittemore Ave. Cambridge, MA 02140 Hugh Dudley/Product Mktg. 617/876-1400 Fax: 617/498-4419

NRG Barriers
The E'nrgy House, 27 Pearl St.
Portland, ME 04101
Design Engrg, Tech. Info, Samples
800/343-1285
Fax: 207/756-1081 [Int'l.]

Schuller International, Inc.
Schuller Roofing Systems
PO. Box 5108
Denver, CO 80217
Product Info. Ctr. 800/654-3103
Fax: 303/978-2318 [Int'l.]

Tectum Inc. 105 S. Sixth St. Newark, OH 43055 614/345-9691 Fax: 800/832-8869 [Int'l.]

07240 Exterior Insulation & Finish Systems

Accessible Products Co. 2122 W 5th Place Tempe, AZ 85281 Gregg W. Carr, Marketing Mang 602/967-8888 Fax: 602/894-6255

AFM Corporation
24000 W. Hwy. 7
Shorewood, MN 55331
Jane Kuhn, Mktg. Coord. 612/474-0809
Fax: 612/474-2074 [Int'l.]

American Brick Co. (Ambrico) Div. Williams Panel Brick, Inc 27303 W. 8 Mile Road Detroit, MI 48240 Steven R. Francis, Pres 313/538-6633 Fax: 313/538-5323

American Excelsior Co. 850 Ave. H East Arlington, TX 76011 Ken E. Starrett, Dir/Mktg 817/640-1555 Fax: 817/649-7816

Amiantite America, Inc. 124 East 40th St, Suite 404 New York, NY 10016 Isaac Ainetchi, Pres 212/338-0577 Fax: 212/338-0073

Amoco Foam Products Co. 375 Northridge Road; Suite 600 Atlanta, GA 30350 Jack Lubker, Prod Mgr 404/901-5252 Fax: 404/901-5374

Austin Industrial Coatings Corp. Route 519 P O Box 4539 Eighty Four, PA 15330 Ange R. Dorazio, Sales Mgr 412/225-8100 Fax: 412/225-0554

C-Cure Corp. 305 Garden Oaks Blvd. Houston, TX 77018 Leigh B. Highlower, Technical Svcs Manag 713/697-2024 Fax: 713/697-1622

Cant Products, Inc.

556 N. Saginaw St. Pontiac, MI 48342 William Baxter, CDA 810/335-9476 Fax: 810/335-7519

Cellofoam North American, Inc.

P. O. Box 406 Conyers, GA 30207 Clifford A. Hanson, VP-Sales 404/483-4491 Fax: 404/929-3608

Corev America, Inc.

11620 Brittmoore Park Drive Houston, TX 77041 Richard W. Neff, V.P. Marketing 713/937-3437 Fax: 713((MAL))937-9765

Damtite Division

543 Whitehall St. S W Atlanta, GA 30303 Greg Vance, Dir. Archt'L Div. 404/523-0493 Fax: 404/523-1234

Dryvit Systems, Inc.

One Energy Way West Warwick, RI 02893 Barbara Catlow, Mgr. of Mktg. Svcs. 401/822-4100 Fax: 401/822-1980 [Int'l.]

EnerGCorp, Inc.

4203 W. Adams St. Phoenix, AZ 85009 Peter J. Workum, President 602/470-0223

Georgia-Pacific Corp.

133 Peachtree St., N.E. Atlanta, GA 30303 800-BUILD-GP

Gilman Brothers Co., The

Gilman Road Gilman, CT 06336 Cyrus D. Gilman, Vice Pres 800/852-4220 Fax: 203/889-5226

Istech, Inc.

30230 Orchard Lake Road; Suite 155 Farmington Hills, MI 48334 Melvin H. Sachs, President 810/626-4040 Fax: 810/626-4248

Koch Materials Co.

P.O. Box 2155 Heath, OH 43056 Wanda McPeek, Customer Service 800/329-2768 Fax: 614/522-3349

L & L Insulation & Supply Co.

107-3rd St.
Des Moines, IA 50309
Keith W. Marshall, Dir of Purchasing 515/244-1550
Fax: 515/244-1550

Merrimack Construction Systems, Inc.

Star Drive, 260 D.W. Hwy; P.O. Box 865 Merrimack, NH 03054 William Donegan, President 603/424-7001 Fax: 603/424-3541

Parex, Inc.

P.O. Box 189, 1870 Stone Mtn.-Lithonia Rd. Redan, GA 30074 Walter Williams 404/482-7872 Fax: 404/482-6878 [Int'l.]

Pleko Products, Inc.

2646 Alliston Ct. Columbus, OH 43220 Ted Christie, Tech. Advisor 206/472-9637 Fax: 206/473-5138 [Int'l.]

Proko Industries, Inc.

18601 LBJ Freeway, Ste 400 Mesquite, TX 75150 Kenneth W. Bennett, Mktg Mgr. 214/681-9261 Fax: 214/279-1983

Real Brick Products Inc.

P.O. Box 907 Owosso, MI 48867-0907 Sheryl Bauman/Sales Dept. 517/625-6000 Fax: 517/625-3136 [Int'l.]

RMAX, Inc.

13524 Welch Road Dallas, TX 75244 Suzanne S. Chreene, National Accounts Mg 214/387-4500 Fax: 800/527-0890

Roofing Wholesale Co., Inc.

1918 W. Grant St. Phoenix, AZ 85009 Bill Dykoff, V.P. 602/258-3794 Fax: 800/528-4532

Senergy Inc. *

1367 Elmwood Ave. Cranston, RI 02910 Marketing Dept. 401/467-2600 Fax: 401/941-7480 [Int'l.]

Simplex Products Division Anthony Industries, Inc.

3000 W. Beecher Adrian, MI 49221 Mark T. Sheahon, Dir/Mktg 517/236-8881 Fax: 517/263-2835

Society of the Plastics Industry, Inc. ACCU-R EPS Program

14608 Dartmoor Lane Tampa, FL 33624 William P. Roeling, Program Mgr. 813/961-7676 Fax: 813/960-8668

Sto Corp.

Finish Systems Div. 6175 Riverside Dr., S.W. Atlanta, GA 30331 Teri Joslyn 404/346-3666 Fax: 404/346-3119 [Int'l.]

Stuc-O-Flex International, Inc.

17639 N.E. 67th Court Redmont, WA 98052 Dan Johnson, Technical Sales Mgr. 206/885-5085 Fax: 206/869-0107

TEC Incorporated an H.B. Fuller company

ali H.B. Fuller Company 315 S. Hicks Rd. Palatine, IL 60067 Customer Svc. Dept. 800/TEC-9002 Fax: 708/358-9510

Thoro System Products a Part of Harris Specialty Chemicals,

8570 Phillips Hwy., Ste. 101 Jacksonville, FL 32256 Matt Stoops/Communications Dept. 800/327-1570 Fax: 904-828-4991/92

United States Gypsum Company

125 S. Franklin St. Chicago, IL 60606 800/USG-4YOU

Universal Polymers, Inc.

319 N Main Ave.
Springfield, MO 65806
Rich Franco, President 417/862-4547
Fax: 417/862-7548

Western Insulfoam Div. Premier Industries, Inc.

1215 W 1st St.
The Dallas, OR 97058
Bob Thomas, Manager 503/298-4136
Fax: 503/296-3338

07250 Fireproofing

American Sprayed Fibers, Inc.

1550 E 91st Drive Merrillville, IN 46410 L J. Felsecker, Corp. Sec/CFO 219/769-0180 Fax: 219/736-6126

Carboline Company

350 Hanley Industrial St. Louis, MO 63144 Chuck Schneider 314/644-1080 ext. 2325 Fax: 314/644-4617 [Int'l.]

D. V. Fyre-Tec, Inc.

PO. Box 608 Pender, NE 68047 Joanne M. Van Segern, President 402/385-2190 Fax: 402/385-2570

Davlin Paint Co.

PO. Box 2308
Berkeley, CA 94702
Jon Baker, Admin Asst 510/848-2863
Fax: 510/848-1464

Eternit Inc.

Excelsior Ind. Park, P.O. Box 679 Blandon, PA 19510 Customer Service 610/926-0100; 800/233-3155 Fax: 610/926-9232

FIBREX

P.O. Box 1148 Aurora, IL 60507 William J. Furse, Natl Sales Mgr. 708/896-4800 Fax: 708/896-3200

FIPRO Corporation of America

11585 Sorrento Valley Rd., Ste. 108 San Diego, CA 92121 Ruthmary Rink 800/888-3393 Fax: 619/793-1499

Fire Research Laboratories, Inc.

5364 Pan American Fwy. N.E. Albuquerque, NM 87109 Marilee Alvarez/Sales Dept. 505/883-8433; 800/877-3473 Fax: 505/888-9688 [Int'l.]

Flammadur Corp. of America

P.O. Box 2731 La Jolla, CA 92038 Dr. Adolf R. Hochstim, Chief Executive 619/551-1236 Fax: 619/551-1240

Fortifiber Corp.

4489 Bandini Blvd. Los Angeles, CA 90023 Claude L. Cokers, Mktg Services Mgr. 213/268-6783 Fax: 213/264-8247

W. R. Grace & Co.-Conn. Grace Construction Products

62 Whittemore Ave. Cambridge, MA 02140 William Ronca/Fire Protection Prod. 617/876-1400 Fax: 617/498-4419 [Int'l.]

Hacker Industries, Inc.

P.O. Box 5918 Newport Beach, CA 92662 Kerry V. Hacker, Vice President 800/642-3455 Fax: 714/645-5144

Hall: L. B. Hall Enterprises, Inc.

225 N. Arlington Heights Road Elk Grove Village, IL 60008 Lola B. Hitchcock, President 708/439-1414 Fax: 708/439-2688

Intelligent Buildings Institute

2101 L St N.W., Suite 300 Washington, DC 20037 Sherry E. Hunt, Executive Director 202/457-1988 Fax: 202/457-1989

Isolatek International

41 Furnace St. Stanhope, NJ 07874 Kurt Neff, Natl. Sls. Mgr. 201/347-1200 Fax: 201/347-9170 [Int'l.]

Lydall, Inc. Manning Nonwovens Div.

P.O. Box 328 Troy, NY 12181 Phil Chrys, Market Manager 518/273-6320 Fax: 518/273-6361

Mandoval Vermiculite Products, Inc.

3340 Bingle Road Houston, TX 77055 Joe Melody, Sales Manager 800/847-5768 Fax: 713/462-8707

Nemiroff Corp. Engineering Div.

166 Main St. Lakeville, CT 06039 Alfred Lewis, Vice Pres. 203/435-9823 Fax: 203/435-0471

New York Fire-Shield, Inc.

1 Goulds Drive; P.O. Box 7305 Auburn, NY 13022 Patrick D. Bumpus, President 315/255-1006 Fax: 315/255-2765

Optimum Window Mfg. Corp.

7 Lake Station Road Warwick, NY 10990 Esther A. Robles, Admin Asst 914/469-2240 Fax: 914/469-2218

Pabco

Div. Fibreboard 656 S Union Alliance, OH 44601 Denise A. Lentz, Sales/Cust Svc 800/872-0338 Fax: 216/823-8686

Pyrok, Inc.

136 Prospect Park West Brooklyn, NY 11215 Howard M. Podolsky, GenerL Manager 718/788-1225 Fax: 718/832-2675

Southwest Vermiculite Co., Inc.

5119 Edith N.E. Albuquerque, NM 87107 John L. Wright, VP 505/345-1633 Fax: 505/345-5292

SprayDon/MFS, Inc.

Easton Road, RR 5, Box 5151 Bethlehem, PA 18015 Philip F. Kehoe, Mktg Mgr 610/838-2223 Fax: 610/838-0552

StanChem, Inc.

Albi Mfg. 401 Berlin St. East Berlin, CT 06023 W. Casey West, V.P. 203/828-0571 Fax: 203/808-3297

Thermal Ceramics

2102 Old Savannah Road; P.O. Box 923 Augusta, GA 30906 Don Jolley, Mgr. Mktg. Comm. 706/796-4200 Fax: 706/796-4328

Thermal Science, Inc.

2200 Cassens Drive Fenton, MO 63026 Steve Martin, Natl Sales Mgr 314/349-1233 Fax: 314/349-1207

USG Interiors, Inc.

USG Corp. 125 S Franklin Chicago, IL 60680 Chuck Capperino, Mgr/Mktg Svcs 312/606-4000 Fax: 312/606-4093

Vermiculite Association, The

11 S. La Salle St, Ste 1400 Chicago, IL 60603 Mary V. Meyers, Executive Secy 312/201-0101 Fax: 312/201-0214

07270 Firestopping

Bio Fireshield, Inc.

Darnonmill Sq. Concord, MA 01742 Bernard H. Krasnoff, Pres. 508/369-7700; 800/233-6656 Fax: 508/371-7014 [Int'l.]

Cease Fire by Dis-Cover, Inc.

10355 Capital Ave. Oak Park, MI 48237 Theresa M. Flood, Adv Mgr 810/398-3660 Fax: 810/398-0081

Concrete Service Materials Co.

P.O. Box 447; Walnut & Elm St. Conshohocken, PA 19428 Thomas Sovin, President 610/825-1554 Fax: 610/825-8497

Domtar Gypsum

P.O. Box 543; 24 Frank Lloyd Wright Drive Ann Arbor, MI 48106 Jack D. Hodges, Mgr. Comm Products 313/930-4752 Fax: 313/930-4709

Div. America N Industries, Inc

Dow Corning Corp.

PO. Box 0994; 2200 W. Salzburg Road Midland, MI 48686 Rick Felde, Agent 517/496-4000 Fax: 517/496-4586

Elco Industries, Inc.

 Construction Products Div.

 5110 Falcon Rd., P.O. Box 7009

 Rockford, IL 61125-7009

 Patrick Monahan
 800/435-7213

 Fax: 815/397-8986
 [Int'l.]

Excelsior Mfg & Supply Corp.

1465 Industrial Drive. Itasca, IL 60143 Jeffery A. Clark, Sales Admin Manager 708/773-5500 Fax: 708/773-5542

FIBREX

P.O. Box 1148 Aurora, IL 60507 William J. Furse, Natl Sales Mgr. 708/896-4800 Fax: 708/896-3200

FIPRO Corporation of America

11585 Sorrento Valley Rd., Ste. 108 San Diego, CA 92121 Ruthmary Rink 800/888-3393 Fax: 619/793-1499

Flammadur Corp. of America

P.O. Box 2731 La Jolla, CA 92038 Dr. Adolf R. Hochstim, Chief Executive 619/551-1236 Fax: 619/551-1240

International Protective Coatings Corp.

725 Carol Ave. Oakhurst, NJ 07755 Maureen Campion, Mktg Director 908/531-3667 Fax: 908/531-5192

Isolatek International

41 Furnace St. Stanhope, NJ 07874 James Verhalen, Jr., Product Mgr. 800/631-9600 Fax: 201/347-9170 [Int'l.]

Link-Seal Div.

Div. Thunderline Corp. 8707 Samuel Barton Drive Belleville, MI 48112 Edward L. Kwiatkowski, Pres, Link-Seal Div. 313/728-2290 Fax: 313/728-0864

Lydall, Inc.

Manning Nonwovens Div. PO. Box 328 Troy, NY 12181 Phil Chrys, Market Manager 518/273-6320 Fax: 518/273-6361

McCormick Paint Works Co.

2355 Lewis Ave. Rockville, MD 20817 Thomas P Mc Cormick, President 301/770-3235 Fax: 301/770-9814

National Gypsum Company

2001 Rexford Rd. Charlotte, NC 28211 Bob Ek, Tech. Svcs. 800-National Fax: 800/FAX-NGC1

Nelson Firestops A Division of OZ/Gedney

OZ/Gedney Unit. General Signal Corp. 4041 S Sheridan Tulsa, OK 74145 Gerald K. Thomas, National Sls Mgr. 918/627-5530 Fax: 918/622-9308

Optimum Window Mfg. Corp.

7 Lake Station Road Warwick, NY 10990 Esther A. Robles, Admin Asst 914/469-2240 Fax: 914/469-2218

Pecora Corporation

165 Wambold Rd. Harleysville, PA 19438 Peter Reardon 800/523-6688 Fax: 215/721-0286 [Int'l.]

ProSet Systems, Inc.

1355 Capital Cir. Lawrenceville, GA 30243-5866 Kenneth R. Cornwall/Customer Service 800/262-5355 Fax: 404/339-1784 [Int'l.]

The Rectorseal Corporation Firestop

2830 Produce Row Houston, TX 77023 Metacaulk Tech. Svc. 800/231-3345 Fax: 800/441-0051 [Int'l.]

Tremco Div.

B.F. Goodrich Co. 3735 Green Road Beachwood, OH 44122 Susan Froggett, Prod Asst. 800/321-7906 Fax: 216/292-5036

United States Gypsum Company

125 S. Franklin St. Chicago, IL 60606 800/USG-4YOU

07280 Smoke Containment Devices

Protech Systems, Inc.

26 Gansevoort St. Albany, NY 12202 Martin J. Wawrla, President 518/463-7284 Fax: 518/463-5271

Sealeze Corp.

8000 White Pine Road Richmond, VA 23237 Olin V. Hyde, Pres. 804/746-0982 Fax: 804/743-0051

Smoke & Fire Prevention Systems

110 9th St. Clarksville, VA 23927 Vaughn M. Barrille, Vice Pres 804/374-8537 Fax: 804/374-8217

07310 Shingles

American Wood Treaters

P.O. Box 515 Sumas, WA 98295 Mark Rutledge 800/963-3388 Fax: 604/853-1190 [Int'l.]

Atlas Roofing Corporation Commercial Products

1775 The Exchange, Ste. 160 Atlanta, GA 30339 Product Info. Ctr. 717/564-0100; 800/522-6752 Fax: 717/986-7575 [Int'l.]

Atlas Roofing Corporation Residential Roofing Products

1775 The Exchange, Ste. 160 Atlanta, GA 30339 Ed Todd 404/933-4479 Fax: 404/952-3170 [Int'l.]

Cal-Shake, Inc.

5355 N. Vincent Ave. Irwindale, CA 91706 Customer Service 800/736-7663 Fax: 818/969-7520

Cedar Shake & Shingle Bureau

515 116th Ave. N.E., Ste. 275 Bellevue, WA 98004-5294 Jack Eddy, Tech. Advisor 206/453-1323 Fax: 206/455-1323 [Int'l.]

The Celotex Corporation

4010 Boy Scout Blvd. Tampa, FL 33607 K. A. Schweikhart 813/873-1700 Fax: 813/873-4472

CertainTeed Corporation Roofing Products Group

750 E. Swedesford Rd.
Valley Forge, PA 19482
Mike Conflitti/Architectural Svcs.
800/233-8990
Fax: 313/953-0855 [Int'l.]

Eternit Inc.

Excelsior Ind. Park, P.O. Box 679 Blandon, PA 19510 Customer Service 610/926-0100; 800/233-3155 Fax: 610/926-9232 [Int'l.]

Fibrecem Corporation

801 Clanton Rd., Ste. 101 Charlotte, NC 28217 Jack Anderson/Customer Service 800/346-6147 [Int'l.]

Fire Research Laboratories, Inc.

5364 Pan American Fwy. N.E. Albuquerque, NM 87109 Marilee Alvarez/Sales Dept. 505/883-8433; 800/877-3473 Fax: 505/888-9688 [Int'l.]

Georgia-Pacific Corp.

133 Peachtree St., N.E. Atlanta, GA 30303 800-BUILD-GP

Green River

PO. Box 515 Sumas, WA 98295 Mark Rutledge 800/963-3388 Fax: 604/853-1190 [Int'l.]

Life Pine Roofing Products of Savannah

501-B Stiles Ave., P.O. Box 1386 Savannah, GA 31402 Ken Rule 912/232-0786 Fax: 912/232-7826

Louisiana-Pacific *

PO. Box 10266 Portland, OR 97210 Product Lit. No. 800/299-0028 ext. 303

Re-Con Building Products, Inc. FireFree Roofing Materials

P.O. Box 1094 Sumas, WA 98295 Gary Beck 800/347-3373 Fax: 604/820-3879

Revere Copper Products, Inc. *

Seneca St.
Rome, NY 13440
Dave Hunt, Architectural Mgr. 315/338-2022
Fax: 315/338-2070 [Int'l.]

Supradur Manufacturing Corporation

411 Theodore Fremd Ave., PO. Box 908 Rye, NY 10580 Sales Svc. Dept. 800/223-1948; 914/967-8230 Fax: 914/967-8344 [Int'l.]

TAMKO Roofing Products, Inc.

220 W. 4th St. Joplin, MO 64801 Technical Sves. 800/641-4691 Fax: 417/624-8935

U.S. Intec, Inc.

1212 Brai Dr.
Port Arthur, TX 77643
Technical Hotline 800/624-6832
[Int'l.]

07320 Roofing Tiles

Acme Brick Company

2821 W. 7th St. Ft. Worth, TX 76107 Bill Seidel, Dir. of Mktg. 800/792-1234 Fax: 817/390-2404

Alcan Buildings Products

P.O. Box 1100; 280 N. Park Ave. Warren, OH 44482 Arlene Lingren, Mgr Adv Svcs 216/393-1100 Fax: 216/393-5835

Aluminum Lock Roofing, Inc.

840 West 1700 South, #10 Salt Lake City, UT 84104 Vardell Taylor, President 801/484-3321

American Cemwood/Macmillan Bloedel

Hoeder Albany, OR 97321 Michael White, Mktg Sales 503/928-6397 Fax: 503/928-8110

Architerra Austin

1607 Evergreen Ave. Austin, TX 78704 Dede Spontak 512/441-8062 Fax: 512/441-5258 [Int'l.]

Bender Roof Tile Industries, Inc. Div. Bender Takpanneindustri

PO. Box 190 Belleview, FL 34421 Christer Sjolund, VP/Genl Manager 904/245-7074 Fax: 904/245-1873

Cant Products, Inc.

556 N. Saginaw St. Pontiac, MI 48342 William Baxter, CDA 810/335-9476 Fax: 810/335-7519

Carter Holt Harvey Roofing USA

773 Bradfield Houston, TX 77060 Lenard Sadosky, VP-USA Op 713/931-4032 Fax: 713/931-5162

Certainteed Corp. HVAC Products Div.

750 E Swedesford Road; P. O. Box 860 Valley Forge, PA 19482 Bob Swanson, Dir/Marketing 215/341-7949 Fax: 215/341-7994

Everest Roofing Products

Div. Cal-Shake, Inc. 5355 N. Vincent Ave. Irwindale, CA 91706 Jim Payne, Dir/Marketing 800/767-0267 Fax: 818/969-7520

Evergreen Slate Co. Inc.

68 Potter Ave, PO. Box 248 Granville, NY 12832 Kimberly A. Crandall, Secretary 518/642-2530 Fax: 518/642-9313

Gerard Roofing Technologies

955 Columbia St. Brea, CA 92621-2927 Customer Service 800-23-ROOFS Fax: 714/256-1476

James Hardie Building Products

10901 Elm Ave. Fontana, CA 92337 Customer Service 800/942-7343 Fax: 909/355-4907

Heisterholz Clay Roofing Tiles

PO. Box 406 Lakeville, IN 46536 Hubert Gockel 219/784-2006 Fax: 219/784-3872 [Int'l.]

International Roofing Products, Inc.

15430 Camarillo St. Sherman Oaks, CA 91403 Ted Nakai, President 818/382-3514 Fax: 818/382-3517

Ludowici Roof Tile, Inc.

P.O. Box 69 New Lexington, OH 43764 Customer Service 800/945-8453 Fax: 614/342-5175 [Int'l.]

Maxitile, Inc.

17141 S. Kingsview Ave. Carson, CA 90746 Nils Djurklou, President 310/217-0316 Fax: 310/515-6851

MCA Clay Roof Tile

1985 Sampson Ave. Corona, CA 91719 Ginger A. Dettmann, Sales Coord 909/736-9590 Fax: 909/736-6052

Met-Tile, Inc.

PO. Box 4268 Ontario, CA 91761 Ed Milels/Sales Dept. 800/899-0311; 909/947-0311 Fax: 909/947-1510 [Int'l.]

Monier

Div. Redland PLC 750 The City Drive South; Suite 200 Orange, CA 92668 Duane L. Huisken, Nat'l Mktg Mgr 714/750-5366

Fax: 714/750-0251

Newport Fastener Co., Inc.

1300 Gene Autry Way Anaheim, CA 92805 Mike Hickey, President 800/645-7811 Fax: 714/385-1312

Oldcastle Inc.

Architectural Products Group 375 Northridge Rd., Ste. 220 Atlanta, GA 30350 800/899-8455

Pioneer Roofing Tile, Inc.

10650 Poplar Ave. Fontana, CA 92337 Anthony J.F. Mesa, Sls Mgr S West Regio 909/350-4238 Fax: 909/350-2298

Roofing Wholesale Co., Inc.

1918 W. Grant St. Phoenix, AZ 85009 Bill Dykoff, V.P. 602/258-3794 Fax: 800/528-4532

RTS Co.

1805 Newton Ave. San Diego, CA 92113 Paul E. Robison, President 619/696-0102 Fax: 619/696-8774

Tile Roofs, Inc.

1821 W. Chrysler Drive Belvidere, IL 61008 Mary K. Raleigh, President 815/544-4141 Fax: 815/544-4866

Vande-Hey-Raleigh Mfg.

1665 Bohm Drive Little Chute, WI 54140 Donald L. Vande Hey, President 414/766-0156 Fax: 414/766-0776

Westco Roofing Co.

1229 28th St. Oakland, CA 94608 Brian C. Harris, Estimator 510/444-0336

Zion Services Corp.

11300 N.W. South River Drive Medley, FL 33178 Clifford E. Stutts, Manager 800/772-4165 Fax: 305/557-0249

07410 Roof & Wall Panels

AEP-Span

5100 E. Grand Dallas, TX 75223 Bruce A. Rayburn 800/527-2503 Fax: 214/828-1394 [Int'l.]

Alcan Buildings Products

P.O. Box 1100; 280 N. Park Ave. Warren, OH 44482 Arlene Lingren, Mgr Adv Svcs 216/393-1100 Fax: 216/393-5835

Alply, Inc.

Hwy. 16 West, Willow Ave.

DeKalb, MS 39328

Scott Samson, Sales Mgr. 601/743-2623

Fax: 601/743-2493 [Int'l.]

Aluma Shield Ind., Inc.

405 Fentress Blvd. Daytona Beach, FL 32114 Charles D'Angelo/Marketing 904/255-5391 Fax: 904/257-2523 [Int'l.]

Architetural Building Co. Div. March Resource

Box 52488 Houston, TX 77052 Charles L. Smith, Vice Pres 800/423-1105 Fax: 713/931-3989

Berridge Manufacturing Co.

1720 Maury St. Houston, TX 77026 Ian Hugh Gordon, Staff Architect 800/231-8127 Fax: 713/236-9422 [Int'l.]

Boise Cascade Corporation

One Jefferson Sq. Boise, ID 83702 Melissa Pratt 208/384-4869 Fax: 208/384-6099

Carlisle Engineered Metals Div. Carlisle SynTec

13410 Murphy Road Stafford, TX 77477 Harry L. Laursen, Mgr Adv Mktg Serv 713/499-5611 Fax: 713/499-0809

Cay Metal Products, Inc.

8960 Hwy 5 Douglasville, GA 30134 C A. Yancey, Sales Manager 404/949-2351 Fax: 404/949-4759

Cheney Flashing Co.

623 Prospect St.; PO. Box 818 Trenton, NJ 08605 Jonathan R. Fell, President 800/322-2873 Fax: 609/394-8891

Composite Technologies Corp.

525 E. 2nd St.; P.O. Box 1888 Ames, IA 50010 James R Baty 11, Arch Engrg Specialis 515/232-1748 Fax: 515/232-0800

Composite Technology

W.R. Grace & Co. 1005 Blue Mound Rd. Fort Worth, TX 76131 Rex Gregory/Customer Service 800/433-2138 Fax: 817/232-1582 [Int'l.]

Conserval Systems, Inc. Solarwall Div.

4242 Ridge Lea Road Buffalo, NY 14226 John Hollick, President 716/835-4903 Fax: 716/835-4904

Contemporary Panels, Inc.

965 Taft Vineland Road Orlando, FL 32824 Scott A. Wonderly, Vice Pres 407/855-4890 Fax: 407/857-1786

Curveline, Inc.

PO. Box 4268 Ontario, CA 91761 Dennis Klocek/Tech. Svcs. Dept. 800/899-0311; 909/947-6022 Fax: 909/947-1510

Delcoa Industries, Inc.

1950 N.W. 18th St.

Pompano Beach, FL 33069

Delfino Salvatore, Pres 305/968-3100

Fax: 305/979-5015

Design Components, Inc.

1047 Lee's Mill Road College Park, GA 30349 John F. Fox, President 404/996-9565 Fax: 404/991-6951

Eastern Exterior Wall Systems

P.O. Box 20130 Lehigh Valley, PA 18002-0130 Joseph P. Anderson 610/868-5522 Fax: 610/868-1520 [Int'l.]

EnerGCorp, Inc.

4203 W. Adams St. Phoenix, AZ 85009 Peter J. Workum, President 602/470-0223

Englert, Inc.

1200 Amboy Ave. Perth Amboy, NJ 07753 Yvonne T. Viscosi, Inside Sales Mgr. 908/826-8614 Fax: 908/826-8865

Fabral

3449 Hempland Road Lancaster, PA 17601 Meredith W. Croucher, Director Engrg 717/397-2741 Fax: 717/397-1040

Fibrecem Corporation

801 Clanton Rd., Ste. 101 Charlotte, NC 28217 Jack Anderson/Customer Service 800/346-6147 [Int'l.]

Gulf States Mfg, Inc.

P.O. Box 1128, Airport Road Starkville, MS 39759 T. W. Southerland, Marketing Manager 601/323-8021 Fax: 601/324-2984

Hickman: W.P. Hickman Co.

175 Sweeten Creek Road; P.O. Box 15005 Asheville, NC 28813 Cynthia L. Roberts, Mktg Admin 704/274-4000 Fax: 704/274-4031

Industrial Building Panels

1090 Chicago Road Troy, MI 48083 Clarence E. Johns, President 810/588-4710 Fax: 810/585-8909

Kirby Building Systems, Inc.

Kirby Drive Portland, TN 37148 Roy Price, Sr Vice Pres 615/325-4165 Fax: 800/872-6551

Laminators, Inc.

3195 Penn Ave.; PO. Box 39 Hatfield, PA 19440 David J. Thompson, Pres 215/723-8107 Fax: 215/721-4669

LBJ Enterprises

511 South 7th St.
Delano, MN 55328
James W. Sterriker, CEO 612/894-5111

Louisiana-Pacific *

P.O. Box 10266 Portland, OR 97210 Product Lit. No. 800/299-0028 ext. 303

Mapes Industries *

2929 Cornhusker Hwy. Lincoln, NE 68504 William Cinrani 402/466-2790 [Int'l.]

MBCI

14031 W. Hardy, P.O. Box 38217 Houston, TX 77060 Wayne Dickinson, VP, Sales 713/445-8555 Fax: 713/445-1791 [Int'l.]

Metl-Span Corp.

1497 N Kealy Lewisville, TX 75057 Doug Pickens, Natl Sales Mgr 214/221-6656 Fax: 214/436-7028

Morin Corp.

685 Middle St. Bristol, CT 06010 David Lemoine, Sales Mgr 203/584-0900 Fax: 203/582-7503

N.A.T. Industries, Inc.

14213 Whittram Ave. Fontana, CA 92335 Steven Tetreault/Sales Dept. 909/355-1919 Fax: 909/823-8532

Petersen Aluminum Corporation

1005 Tonne Rd. Elk Grove, IL 60007 Jeff Hill 800/323-1960 [Int'l.]

Revere Copper Products, Inc. *

Seneca St. Rome, NY 13440 Dave Hunt, Architectural Mgr. 315/338-2022 Fax: 315/338-2070 [Int'l.]

Reynolds Metals Company Construction Products Div.

PO. Box 27003 Richmond, VA 23261 John C. Shelhorse 804-281-3629/2636 Fax: 804/281-3602 [Int'l.]

Ruffin Building Systems, Inc.

6914 Highway 2 Oak Grove, LA 71263 James E. Worley, Purchasing Manager 318/428-2305 Fax: 318/428-8360

Sequentia, Inc.

21819 Royalton Road Strongsville, OH 44136 Donald B. Clark, V.P. Mktg Services 216/238-2400 Fax: 216/238-0820

Smith Steelite

1005 Beaver Grade Rd. Moon Township, PA 15108-2944 Diane Winter/Marketing 800/759-7474 Fax: 412/299-8036 [Int'l.]

Taylor Metal Products, Inc.

3796 Turner Rd. S.E.; PO. Box 13999 Salem, OR 97302 Janet R. Taylor, President 503/581-8338 Fax: 503/581-6877

Trimco, Inc.

8725 Meadowcroft; P.O. Box 630069 Houston, TX 77263 R. Coy Poret, Vice President 800/231-5809 Fax: 713/783-2837

Tru-Lok Metal Fabricating Co.

9444 9th St. Rancho Cucamonga, CA 91730 Tony Massagli, Marketing Director 909/987-6251

U. S. Architectural Products, Inc.

29 Moshassuck Road Lincoln, RI 02865 Steve Lancia, President 800/243-6677 Fax: 401/725-9740

Ultra Seam, Inc.

P.O. Box 710 Morganfield, KY 42437 Luke Pride, Pres 502/333-9552 Fax: 502/333-9702

United Panel Inc.

Rte. 512 & Wildon Terrace Mt. Bethel, PA 18343 Jim Tallia, VP 610/588-6871 Fax: 610/588-0536 [Int'l.]

Vicwest Steel

US Operations Div. 9000 Wessex Place, Suite 201 Louisville, KY 40222 Mike J. Murphy, Nat Mkt Mgr 502/339-7222 Fax: 502/339-8980

Wedgcor, Inc, Steel Buildings Systems

6800 E. Hampden Ave. Denver, CO 80224 Robert A. Viles, ADV. 303/759-3200 Fax: 303/759-3025

07420 Wall Panels

AFM Corporation

24000 W. Hwy. 7 Shorewood, MN 55331 Jane Kuhn, Mktg. Coord. 612/474-0809 Fax: 612/474-2074 [Int'l.]

Alliance America

P.O. Box 920488 Norcross, GA 30092 Customer Service 404/447-5043 Fax: 404/446-5951 [Int'l.]

A-T-I® (Alucobond Technologies, Incorporated)

77 W. Port Plz., Ste. 421 St. Louis, MO 63146 Customer Service 800/626-3365 Fax: 502/527-1552 [Int'l.]

Citadel Architectural Products

7950 Georgetown Rd., Ste. 500 Indianapolis, IN 46268 Customer Svc. Dept. 317/879-9400 Fax: 317/879-0130 [Int'l.]

Copper Sales Inc.

1405 N. Hwy. 169 Minneapolis, MN 55441 Rick Kruger 800/426-7737 Fax: 612/545-2762 [Int'l.]

Mapes Industries *

2929 Cornhusker Hwy. Lincoln, NE 68504 Mark Mundorff 800/228-2391 Fax: 402/466-1985 [Int'l.]

Marble Technics Ltd.

150 E. 58 St. New York, NY 10155 Francis Cox 212/750-9189 Fax: 212/319-8349 [Int'l.]

Mitsubishi Chemical America, Inc. Composite Material Div.

1214 Progressive Dr., Ste. 101 Chesapeake, VA 23320 W. Lee Fry 800/422-7270 Fax: 800/548-3551 [Int'l.]

Petrarch Claddings Incorporated

22 E. Chicago Ave., Ste. 210 Naperville, IL 60540 Mark Goetz 708/355-4040 Fax: 708/355-4995 [Int'l.]

Reynolds Metals Company Construction Products Div.

P.O. Box 27003 Richmond, VA 23261 John C. Shelhorse 804-281-3629/2636 Fax: 804/281-3602 [Int'l.]

Smith Steelite

1005 Beaver Grade Rd.
Moon Township, PA 15108-2944
Diane Winter/Marketing 800/759-7474
Fax: 412/299-8036 [Int'l.]

07460 Siding

ABTco-Siding Division ABT Building Products, Inc.

PO. Box 98, Hwy 268 Roaring River, NC 28669 Lisa Wood, Mktg Coord. 910/696-2751 Fax: 910/696-3410

Alcoa Building Products Corp.

1501 Michigan, P.O. Box 716 Sidney, OH 45365 Frank G. Riess, Dir/Mktg Comm 800/962-6973 Fax: 513/498-6396

Alside, Inc.

PO. Box 2010 Akron, OH 44309 William A Erdos, Dir/Adv & Mktg 216/922-2228

Architetural Building Co. Div. March Resource

Box 52488 Houston, TX 77052 Charles L. Smith, Vice Pres 800/423-1105 Fax: 713/931-3989

Benchmark Architectural Wall Panel Systems

Lamit Industries, Inc.

P.O. Box 07928 Columbus, OH 43207 Jeff H. Irwin, V.P. Sales & Mktg. 614/444-0110 Fax: 614/444-7759

Cedar Shake & Shingle Bureau

515 116th Ave. N.E., Ste. 275 Bellevue, WA 98004-5294 Jack Eddy, Tech. Advisor 206/453-1323 Fax: 206/455-1323 [Int'l.]

Cedar Valley Shingle Systems

943 San Felipe Rd. Hollister, CA 95023 Jan Marshall 800/521-9523 Fax: 408/636-9035

The Celotex Corporation

4010 Boy Scout Blvd. Tampa, FL 33607 K. A. Schweikhart 813/873-1700 Fax: 813/873-4472

Certainteed Corp. HVAC Products Div.

750 E Swedesford Road; P. O. Box 860 Valley Forge, PA 19482 Bob Swanson, Dir/Marketing 215/341-7949 Fax: 215/341-7994

Cheney Flashing Co.

623 Prospect St.; PO. Box 818 Trenton, NJ 08605 Jonathan R. Fell, President 800/322-2873 Fax: 609/394-8891

Cladwood

Div. Smurfit Newsprint Corp.

427 Main St. Oregon City, OR 97045 Thomas r. Gorman, Mkt/Sales Mgr 503/650-4274 Fax: 503/650-4519

Conserval Systems, Inc.

Solarwall Div. 4242 Ridge Lea Road Buffalo, NY 14226 John Hollick, President 716/835-4903 Fax: 716/835-4904

Delcoa Industries, Inc.

1950 N.W. 18th St.
Pompano Beach, FL 33069
Delfino Salvatore, Pres 305/968-3100
Fax: 305/979-5015

Elkem Materials, Inc.

PO. Box 266 Pittsburgh, PA 15230 Dennis E. Armstrong, Genl Manager 412/778-3600 Fax: 412/787-0230

159

Georgia-Pacific Corp.

133 Peachtree St., N.E. Atlanta, GA 30303 800-BUILD-GP

Gulf States Mfg, Inc.

PO. Box 1128, Airport Road Starkville, MS 39759 T. W. Southerland, Marketing Manager 601/323-8021 Fax: 601/324-2984

James Hardie Building Products

10901 Elm Ave. Fontana, CA 92337 Customer Service 800/942-7343 Fax: 909/355-4907 [Int'l.]

Heartland Building Products

1255 Lynnfield #107 Memphis, TN 38119 Yancey B. Hughes 800/328-7864 Fax: 901/680-9253 [Int'l.]

K Ply, Inc.

Sub. of Klukwan, Inc.

439 Marine Drive Port Angeles, WA 98362 O. Erven Lodeen, Sales Manager 206/457-4421 Fax: 206/457-1634

Laminators, Inc.

3195 Penn Ave.; P.O. Box 39 Hatfield, PA 19440 David J. Thompson, Pres 215/723-8107 Fax: 215/721-4669

Louisiana-Pacific *

Product Lit. No. 800/299-0028 ext. 303

Masonite Corp. Div. International Paper

1 S. Wacker Drive Chicago, IL 60606 Jerry Hills, Mktg Services Mgr 312/750-0900 Fax: 312/263-5808

Morin Corp.

685 Middle St. Bristol, CT 06010 David Lemoine, Sales Mgr 203/584-0900 Fax: 203/582-7503

Nailite International, Inc.

1251 N.W. 165th St. Miami, FL 33169 Vincent J. Sciarrabba, Director Sales/Mktg 305/620-6200 Fax: 305/623-8227

National Mfg.

811 Atlantic North Kansas City, MO 64116 Don Eberting, National Sls Mgr. 816/221-8990

Norandex, Inc.

One Norandex Place; 8450 S. Bedford Road Macedonia, OH 44056 Van L. Garber, Dir Marketing Servic 216/468-2200 Fax: 216/468-8116

Oregon Strand Board Co. Jeld-Wen Div.

34363 Lake Creek Drive Brownsville, OR 97327 Joc Maliszewski, Mktg & Sales Mgr. 503/466-5177

Fax: 503/466-5559

Richwood Building Products, Inc.

315 Shorland Drive Richwood, KY 41094 Carlene F. Sifford, Customer Svcs Mngr. 606/485-7444 Fax: 606/485-7444

Rollex Corp.

2001 Lunt Ave. Elk Grove Village, IL 60007 Meldran C. William, Marketing Manager 708/437-3000 Fax: 800/521-8965

Shakertown

1200 Kerron St. Winlock, WA 98596 Ed Stanton 800/426-8970 Fax: 206/785-3076 [Int'l.]

Tru-Lok Metal Fabricating Co.

9444 9th St. Rancho Cucamonga, CA 91730 Tony Massagli, Marketing Director 909/987-6251

Variform, Inc.

303 W Major Kearney, MO 64060 Sarah L. Breshears, Mktg Mgr 800/800-2244 Fax: 816/635-6527

07480 Exterior Wall Assemblies

American Polysteel Forms

5150 F Edith N E Albuquerque, NM 87107 J. Lance Berrenberg, President 505/345-8153 Fax: 505/345-8154

Dunmon Corp.

2050 Congressional Drive St. Louis, MO 63146 Donald Ude, Regional Sales Mgr. 314/567-1551 Fax: 314/432-6103

Eastern Exterior Wall Systems

Po. Box 20130
Lehigh Valley, PA 18002-0130
Joseph P. Anderson, Dir. of Sls. & Mktg. 800/355-EEWS
Fax: 610/868-1520 [Int'l.]

Flour City Architectural Metals, Inc.

175 Sea Cliff Ave. Glen Cove, NY 11542 Jeffrey C. Heymann, Mktg Dir. 516/759-1010 Fax: 516/759-1346

H & B Enterprises Corp.

1150 Southard St. Trenton, NJ 08638 Herbert L. Poate III, Sales Manager 609/396-3516 Fax: 609/396-3519

Istech, Inc.

30230 Orchard Lake Road; Suite 155 Farmimgton Hills, MI 48334 Melvin H. Sachs, President 810/626-4040 Fax: 810/626-4248

K-Lath Div.

Div. Georgetown Ave Co., Inc. 1801 S. Mountain Ave. Monrovia, CA 91016 Frank H. Hoang, Vice Pres/Genl Mgr 818/357-5057

Koch Protective Treatments, Inc.

3345 Stop 8th Road; Box 14556, N.R. Station
Dayton, OH 45414
Carmen L. Bellanca, Mgr Tech Mktg
Svcs 513/890-3150
Fax: 513/890-1972

Metrocast Corp.

Fax: 818/357-2536

1157 Manufactuers Drive Westland, MI 48185 Al Swerdlow, Sales Coord 313/728-0210 Fax: 313/728-5759

Mirafi Div.

Div. of Nicolon Corp. 3500 Parkway Lane #500 Norcross, GA 30092 Tom Stephens, Director 404/447-6272 Fax: 404/662-5819

Pretest, Inc.

P. O. Box 517 Fountain Inn, SC 29644 Daniel H. Cattaruzza, Vice Pres. 803/862-4468 Fax: 803/862-4469

Rizza: Michael Rizza Co., Inc.

1027-B Detroit Ave. Concord, CA 94518 Michael Rizza, President 510/603-9550

Shelter Systems of N.J, Inc. American Housing Technology

P.O. Box 450; Haines Industrial Park Hainesport, NJ 08036 Martin Hamson, VP Intl Sales & Expo 609/261-2000 Fax: 609/261-1621

Universal Polymers, Inc.

319 N Main Ave. Springfield, MO 65806 Rich Franco, President 417/862-4547 Fax: 417/862-7548

07500 Membrane Roofing

3E Group, Inc.

850 Glen Ave, PO. Box 392 Moorestown, NJ 08057 Neil R. Shearer, Exec V.P. 609/866-7600 Fax: 609/866-7603

AlliedSignal, Inc.

Div. Commercial Roofing System PO. Box 1053; 101 Columbia Road Morristown, NJ 07962 Steve A. Ratcliff, General Manager 201/455-3338

Fax: 201/455-5722

American Hydrotech
303 E. Ohio St.
Chicago, IL 60611
Literature Dept. 800/877-6125
Fax: 312/661-0731 [Int'l.]

Barrett Co.

3422 Old Capitol Trail Wilmington, DE 19808-6124 Tim Barrett, RCI, RRC/Tech. Services 800/647-0100 Fax: 908/647-0278 [Int'l.]

Bitec Inc.

#2 Industrial Park Dr. Morrilton, AR 72110 Bruce Shealey 800/535-8597

BondCote Roofing Systems

106 Lukken Industrial Drive. W La Grange, GA 30240 Donna L. Brooks, Marketing Services 706/882-3410 Fax: 706/882-3836

Burke Flooring Products Div. Burke Industries

2250 So. 10th St. San Jose, CA 95112 Larry Sims, VP & Genl Mng 408/297-3500 Fax: 408/280-0699

Carlisle SynTec Systems Div. of Carlisle Corporation

PO. of Carlisle Corporation
PO. Box 7000
Carlisle, PA 17013
Laurie Strayer, Sr.
Secretary/Advertising Dept.
717/245-7000; 800-4-SYNTEC
Fax: 717/245-7053 [Int'l.]

Conklin Co., Inc. Div. Building Products

551 Valley Park Drive Shakopee, MN 55379 Shelia Veschusio, Sales Prom Mgr 612/445-6010 Fax: 612/496-4280

Dibiten USA

4301 E. Firestone Blvd. South Gate, GA 90280 E. Hedges 800/342-4836 Fax: 213/564-7220 [Int'l.]

Duro-Last Roofing, Inc.

525 Morley Dr. Saginaw, MI 48601 Steve Ruth/Sales Dept. 800/248-0280 Fax: 800/432-9331 [Int'l.]

ER Systems, Inc.

2950 Niagara Ln. North Plymouth, MN 55447-4854 Ray Baker, Natl. Sls. Mgr. 612/550-0038; 800/403-7747 Fax: 612/550-1237

Firestone Building Products

575 Congressional Blvd.
Carmel, IN 46032
Technical Svcs. Dept. 800/428-4511
Fax: 317/575-7031 [Int'l.]

Futura Coatings, Inc. Building Products Div.

9200 Latty Ave. 92. Louis, MO 63042 Steve Oslica 314/521-4100 Fax: 314/521-7255 [Int'l.]

GAF Building Materials Corp.

1361 Alps Road Wayne, NJ 07470 Anthony R. Capponi, Dir of Mktg Comm. 201/628-3547 Fax: 201/628-3865

Garland Co., Inc., The

3800 E. 9th St. Cleveland, OH 44105 David Sokol, VP of Mktg. 216/641-7500 Fax: 216/641-0633

GenFlex Roofing Systems Div. GenCorp.

1722 Indian Wood Circle, Ste A Maumee, OH 43537 Sherri M. Miller, Mngr. Sls. Mktg Svcs 800/443-4272 Fax: 419/891-4436

Globe Building Materials, Inc.

2230 Indianapolis Blvd Whiting, IN 46394 Dennis M Thalman, Sales Manager 219/473-4500 Fax: 219/473-4504

GMX, Inc. div. The Garland Co. Inc.

9105 Way Ave. Cleveland, OH 44105 Tom Carney 216/641-7502 Fax: 216/641-0633 [Int'l.]

GS Roofing Products Co., Inc.

5525 Mac Arthur Blvd, #900 Irving, TX 75038 Jeannette DeVader, Advertising Manager 214/580-5600 Fax: 214/580-5692

HPG International, Inc. HPG/TROCAL Roofing Systems

200 Cottontail Ln.
Somerset, NJ 08873
Eva-Maria Prefach 908/271-1300
Fax: 908/302-4220 [Int'l.]

Hydro Seal Coatings Co., Inc.

1119 E. Mission Road Fallbrook, CA 92028 H. Lapper, C.E.O. 619/723-8992 Fax: 619/723-7206

Hyload, Inc.

9976 Rittman Road Wadsworth, OH 44281 N.P. Kirsch, President 216/334-5022 Fax: 216/336-5512

International EPDM Rubber Roofing Systems

5110 Angola Road Toledo, OH 43615 Scott C. Hall, V.P. 419/382-0111 Fax: 419/382-3275

JPS Elastomerics Corp. Corporate Communications

395 Pleasant St.
Northampton, MA 01060
Anne Duffey 413/582-1079
Fax: 413/584-3187 [Int'l.]

Koppers Industries, Inc. Commercial Roofing Div.

Koppers Bldg; 436 7th Ave. Pittsburgh, PA 15219 Martin R. Hornung, Adv. Mgr. 412/227-2001 Fax: 412/227-2262

Lead Industries Association, Inc.

295 Madison Ave. New York, NY 10017 Jerome F. Smith, Exec. Dir. 212/578-4750 Fax: 212/684-7714

Magnaray International Div.

W.I.L.D. Corp.
P O Box 990
Bradenton, FL 34206
L. E. Leetzow, President 813/755-2111
Fax: 813/751-5483

Malarkey: Herbert Malarkey Roofing

Co. P.O. Box 17217 Portland, OR 97217 Gregory B. Malarkey, V.P. Sales & Mktg. 503/283-1191 Fax: 503/289-7644

Manville

P.O. Box 5108 Denver, CO 80217 Product Information Center 800/654-3103 Fax: 303/978-2318

Masonite Corp.

Div. International Paper 1 S. Wacker Drive Chicago, IL 60606 Jerry Hills, Mktg Services Mgr 312/750-0900 Fax: 312/263-5808

Miles, Inc.

Mobay Road Pittsburgh, PA 15205 Paul Croushore, Mktg Comm 412/777-2405 Fax: 412/777-7626

Mirafi Div.

Div. of Nicolon Corp. 3500 Parkway Lane #500 Norcross, GA 30092 Tom Stephens, Director 404/447-6272 Fax: 404/662-5819

Mule-Hide Products Co., Inc.

2924 Wyetta Dr. Beloit, WI 53511 Jackie Hammond 800/786-1492 Fax: 612/365-7852

National Varnish Co.

609 St. Jean Detroit, MI 48214 Robert A. Bair, Pres 313/823-7500 Fax: 313/331-4726

Nervastral, Inc.

2 Soundview Drive Greenwich, CT 06830 Alfred B. Farbish, President 203/622-6030 Fax: 203/622-6009

Nord Bitumi USA, Inc. *

P.O. Box 13678 Macon, GA 31208 Todd Cottrell, Marketing Manager 912/781-9293 Fax: 912/788-0675

Pacific Polymers, Inc.

12271 Monarch St. Garden Grove, CA 92641 Kevin M. Case, Manager 714/898-0025 Fax: 714/898-5687

Palmer Asphalt Co.

PO. Box 58 Bayonne, NJ 07002 Van Ripps, Vice President 800/352-9898 Fax: 201/339-8320

Performance Roof Systems, Inc.

Kansas City, MO 64130 Deanna Deloney, General Oper Mgr. 816/921-0221 Fax: 816/921-5540

Polymer Development Laboratories

212 W. Taft
Orange, CA 92665
Robert L. Montelone, Vice President
714/921-2300
Fax: 714/921-9643

Republic Powered Metals, Inc. Div. RPM, Inc.

2628 Pearl Road; P.O. Box 724 Medina, OH 44258 Victoria M. Kaczynski, Sales Communications 216/225-3192 Fax: 216/273-5061

RoofMart International, Inc.

2020 Industrial Road Chapman, KS 67431 Larry L. Garnet, CEO 913/922-6371 Fax: 913/922-6905

Sarnafil, Inc.

100 Dan Road Canton, MA 02021 Richard K. Foley, President 617/828-5400 Fax: 617/828-5365

Schuller International, Inc. Schuller Roofing Systems

P.O. Box 5108 Denver, CO 80217 Product Info. Ctr. 800/654-3103 Fax: 303/978-2318 [Int'l.]

Seal-Dry/USA, Inc.

3300 S. Woodrow Little Rock, AR 72204 William L. Shroyer, President 800/732-5379 Fax: 501/663-1926

Siplast, Inc.

222 W Las Colinas Blvd.; Suite 1600, Xerox Centre Irving, TX 75039 Sheila Cockrell, Mktg Mgr 800/922-8800 Fax: 214/506-6205

Somay Products, Inc.

4301 N. W. 35th Ave. Miami, FL 33142 Garth R. Parker, President 305/633-6333 Fax: 305/638-5524

Soprema Roofing & Waterproofing

310 Quadral Drive. Wadsworth, OH 44281 Wayne Shipley, National Sales 216/334-0066 Fax: 216/334-4289

StaFast Roofing Products

7095 American Parkway; PO Box 132 Reynoldsburg, OH 43068 Richard F. Deakins, Executive Vice Pres 614/575-1257 Fax: 614/866-9805

TAMKO Roofing Products, Inc.

220 W. 4th St. Joplin, MO 64801 Technical Svcs. 800/641-4691 Fax: 417/624-8935

Texmastic International, Inc.

PO. Box 210309 Dallas, TX 75211 James F. Palmer, President 214/330-4605 Fax: 214/331-5575

Thermo Materials

401 E. Ray Road. Chandler, AZ 85225 Gregory M. Hlavaty, Opp. Mgr. 602/821-9594 Fax: 602/821-9047

Topcoat Div. Major Group, Inc.

24 Industrial Road Walpole, MA 02081 Susan G. Dadio, Dir of Mktg 508/668-4128 Fax: 508/660-2471

Trocal Roofing Systems

200 Cottontail Lane Somerset, NJ 08873 Michael Johannes, Genl Mgr 908/302-4223 Fax: 908/302-4230

Tuff-Kote Co., Inc.

210 Seminary Ave. Woodstock, IL 60098 Jess W. Lobdell, President 815/338-2006 Fax: 815/338-9105

U.S. Intec, Inc.

1212 Brai Dr.
Port Arthur, TX 77643
Technical Hotline 800/624-6832
[Int'l.]

Versico Incorporated

3485 Fortuna Dr. Akron, OH 44312 Reinhard Schneider 800/992-7663 Fax: 216/644-2613

07510 Built-up Bituminous Roofing

TAMKO Roofing Products, Inc.

220 W. 4th St. Joplin, MO 64801 Technical Svcs. 800/641-4691 Fax: 417/624-8935

07555 Roof & Wall Panels

Envirospec, Inc.

P.O. Box 119, Ellicott Station Buffalo, NY 14205 Robert DeClute, Mktg. Mgr. 716/689-8548 Fax: 716/689-7309 [Int'l.]

Gibson-Homans Co.

1755 Enterprises Pkwy Twinsburg, OH 44087 Camille De Rose, Dir/Marketing Svcs 216/425-3255 Fax: 216-42502546

Lime Crest Corp.

P O Box 217; Limecrest Road Sparta, NJ 07871 Scott L. Singleton, Sales Manager 201/383-2000 Fax: 201/383-8021

Roofblok, Inc.

1000 Reservoir Road Lunenburg, MA 01462 William J. Power, Vice Pres 508/582-9426 Fax: 508/582-4710

Sunny Brook Pressed Concrete

3586 Sunny Brook Road Kent, OH 44240 Joseph Repasky, President 216/673-7667 Fax: 216/677-3103

Wausau Tile, Inc.

P.O. Box 1520 Wausau, WI 54402-1520 Tammi Schildt 715/359-3121; 800/388-8728 Fax: 715/355-4627

Westile Div.

Oldcastle Architectural West 8311 W. Carder Court Littleton, CO 80125 Mike Hoganson, Vice Pres/Gen Mgr 303/791-1700 Fax: 303/791-9906

Willard Industries, Inc.

Whilati Hudstries, Inc.
101 New Bern St.
Charlotte, NC 28203
Anne Kizer, regional Sales Mgr.
704/523-1230
Fax: 704/527-8580

07570 Traffic Topping

Environmental Coating Systems Inc.

3321 S. Susan St. Santa Ana, CA 92704 Maurice Medellin/Customer Service 714/641-1340 Fax: 714/641-7006 [Int'l.]

Gaco Western Inc.

P.O. Box 88698 Seattle, WA 98138-2698 David Rohland 800/456-4226 Fax: 206/575-0587 [Int'l.]

3M

Construction Markets Div.

3M Ctr. 225-4S-08, P.O. Box 3225 St. Paul, MN 55133-3225 Barb Forrester 800/480-1704 Fax: 612/736-0611 [Int'l.]

07610 Metal Roofing

Aeicor Metal Roofing Products, Inc.

450 W McNab Road Ft. Lauderdale, FL 33309 Robert A. Stenstream, President 305/974-3300 Fax: 305/973-9328

AEP-Span

5100 E. Grand Dallas, TX 75223 Bruce A. Rayburn 800/527-2503 Fax: 214/828-1394 [Int'l.]

Alcoa Building Products Corp.

1501 Michigan, P.O. Box 716 Sidney, OH 45365 Frank G. Riess, Dir/Mktg Comm 800/962-6973 Fax: 513/498-6396

Aluminum Lock Roofing, Inc.

840 West 1700 South, #10 Salt Lake City, UT 84104 Vardell Taylor, President 801/484-3321

Atlanta Metal Products, Inc.

5700 Riverview Ind. Dr. Mableton, GA 30059 Ian Hamilton, Natl. Sls. Mgr. 404/691-8500 Fax: 404/691-9582

Berridge Manufacturing Co.

1720 Maury St. Houston, TX 77026 Ian Hugh Gordon, Staff Architect 800/231-8127 Fax: 713/236-9422 [Int'l.]

Butler Mfg. Co. Buildings Div.

BMA Tower, Penn Valley Park Kansas City, MO 64141 Greg Zillner, Comm. Mgr. 816/968-3525 Fax: 819/968-3720

Carter Holt Harvey Roofing USA

773 Bradfield Houston, TX 77060 Lenard Sadosky, VP-USA Op 713/931-4032 Fax: 713/931-5162

Classic Products, Inc.

8510 Industrial Park Drive; P.O. Box 701 Piqua, OH 45356 Todd E. Miller, Vice Pres 800/543-8938 Fax: 513/773-9261

Copper Sales Inc.

1405 N. Hwy. 169 Minneapolis, MN 55441 Jack Rogers 800/426-7737 Fax: 612/545-2762 [Int'l.]

Design Components, Inc.

1047 Lee's Mill Road College Park, GA 30349 John F. Fox, President 404/996-9565 Fax: 404/991-6951

ESE Machines, Inc.

407 Spackman Lane Exton, PA 19341 Ewald A. Stellrecht, Pres 610/524-9066 Fax: 610/524-8503

Fabral

3449 Hempland Road Lancaster, PA 17601 Meredith W. Croucher, Director Engrg 717/397-2741 Fax: 717/397-1040

Follansbee Steel

State St.
Follansbee, WV 26037
Jay Carey, VP, Sls. 800/624-6906
Fax: 304/527-1269 [Int'l.]

Futura Coatings, Inc. Building Products Div.

9200 Latty Ave. St. Louis, MO 63042 Steve Oslica 314/521-4100 Fax: 314/521-7255 [Int'l.]

Garland Co., Inc., The

3800 E. 9th St. Cleveland, OH 44105 David Sokol, VP of Mktg. 216/641-7500 Fax: 216/641-0633

Kirby Building Systems, Inc.

Kirby Drive Portland, TN 37148 Roy Price, Sr Vice Pres 615/325-4165 Fax: 800/872-6551

MBCI

14031 W. Hardy, P.O. Box 38217 Houston, TX 77060 Wayne Dickinson, VP, Sales 713/445-8555 Fax: 713/445-1791 [Int'l.]

McElroy Metal, Inc.

1500 Hamilton Rd. Bossier City, LA 71111 Ken Gieseke 800/950-6531 Fax: 318/747-8029 [Int'l.]

Met-Tile, Inc.

PO. Box 4268 Ontario, CA 91761 Ed Milels/Sales Dept. 800/899-0311; 909/947-0311 Fax: 909/947-1510 [Int'l.]

Metal Sales Manufacturing Corp.

7800 State Rd. 60 Sellersburg, IN 47172 Product Sves. Div. 800/944-3786 Fax: 800/944-6884

Monitor, Inc.

Highway 56 West, P.O. Box 1315 Sherman, TX 75091 Harry R. Reynolds, President 903/893-6336 Fax: 903/892-4812

N.A.T. Industries, Inc.

14213 Whittram Ave. Fontana, CA 92335 Steven Tetreault/Sales Dept. 909/355-1919 Fax: 909/823-8532

Petersen Aluminum Corporation

1005 Tonne Rd. Elk Grove, IL 60007 Jeff Hill 800/323-1960 [Int'l.]

Revere Copper Products, Inc. *

Seneca St.
Rome, NY 13440
Dave Hunt, Architectural Mgr. 315/338-2022
Fax: 315/338-2070 [Int'l.]

Reynolds Metals Company Construction Products Div.

P.O. Box 27003 Richmond, VA 23261 John C. Shelhorse 804-281-3629/2636 Fax: 804/281-3602 [Int'l.]

S. E. Metals Mfg. Co., Inc.

P.O. Box 26347 Jacksonville, FL 32218 Harvel Crumley, Vice Pres 904/757-4200

Smith Steelite

1005 Beaver Grade Rd. Moon Township, PA 15108-2944 Diane Winter/Marketing 800/759-7474 Fax: 412/299-8036 [Int'l.]

Star Building Systems

P.O. Box 94910, 8600 I.S. 35 South Oklahoma City, OK 73143 Bud Warford, Dir. Mktg. 405/636-2052 Fax: 405/636-2037 [Int'l.]

Steelox Systems, Inc.

5412 Courseview Drive; P.O. Box 8181, Ste. 300 Mason, OH 45040 Barbara J. Kuhns, Supv Mktg Comm 513/573-5200 Fax: 513/573-5299

Taylor Metal Products, Inc.

3796 Turner Rd. S.E.; PO. Box 13999 Salem, OR 97302 Janet R. Taylor, President 503/581-8338 Fax: 503/581-6877

Topcoat

Div. Major Group, Inc. 24 Industrial Road Walpole, MA 02081 Susan G. Dadio, Dir of Mktg 508/668-4128 Fax: 508/660-2471

Trimco, Inc.

8725 Meadowcroft; P.O. Box 630069 Houston, TX 77263 R. Coy Poret, Vice President 800/231-5809 Fax: 713/783-2837

Ultra Seam, Inc.

P.O. Box 710 Morganfield, KY 42437 Luke Pride, Pres 502/333-9552 Fax: 502/333-9702

Unimast, Inc.

9595 West Grand Ave. Franklin Park, IL 60131 Terry R. Westerman, Mktg Mgr 708/451-1410 Fax: 708/451-4054

Vermont Slate & Copper Service, Inc.

PO. Box 430 Stowe, VT 05672 Brian C. Stearns, President 802/888-8573 Fax: 802/888-8574

Vincent Metals Building Products Group

700 24th Ave. S.E. Minneapolis, MN 55414 Bldg. Products Sls. 612/378-1131 Fax: 612/378-6122

Willard Industries, Inc.

101 New Bern St. Charlotte, NC 28203 Anne Kizer, regional Sales Mgr. 704/523-1230 Fax: 704/527-8580

Zappone Mfg.

N 2928 Pittsburg Spokane, WA 99207 Joe Zappone, Pres 509/483-6408 Fax: 509/483-8050

07620 Sheet Metal Flashing & Trim

Architectural Products Co.

2644 Crescent Springs Road Covington, KY 41011 Michael W. Maier, Pres 606/341-1171 Fax: 606/341-1178

Bryant Air Conditioning Heating & Electrical Co.

5401 Cornhusker Highway Lincoln, NE 68504 Fred R. Sikyta, President 402/467-1111 Fax: 402/467-1249

Childers Products Co.

35555 Curtis Blvd Eastlake, OH 44095 Deborah Fekete, Mktg. Svcs. Mgr. 216/953-5200 Fax: 216/953-0638

Dale Industries, Inc.

6455 Kingsley Dearborn, MI 48126 Jay H. Tate, President 313/846-9400

Hickman: W.P. Hickman Co.

175 Sweeten Creek Road; P.O. Box 15005 Asheville, NC 28813 Cynthia L. Roberts, Mktg Admin 704/274-4000 Fax: 704/274-4031

Keystone Flashing Co.

2713 Lancaster Ave. Wilmington, DE 19805 Thomas N. Spink, Jr, President 302/571-9351

Klauer Mfg. Co. Metal Products Div.

1185 Roosevelt Ext; PO. Box 59 Dubuque, IA 52001 William R. Klauer, President 319/582-7201 Fax: 319/582-2022

Metal-Era, Inc.

N4 W22450 Bluemound Road Waukesha, WI 53186 Tim T. Tunney, National Sales Mgr. 414/549-6900 Fax: 414/549-6009

Obdyke: Benjamin Obdyke, Inc.

John Fitch Industrial Park Warminster, PA 18974 Geoffrey Ehrman, Nat'l Mktg Mgr 215/672-7200 Fax: 215/672-3731

Revere Copper Products, Inc. *

Seneca St.
Rome, NY 13440
Dave Hunt, Architectural Mgr. 315/338-2022
Fax: 315/338-2070 [Int'l.]

Ruffin Building Systems, Inc.

6914 Highway 2 Oak Grove, LA 71263 James E. Worley, Purchasing Manager 318/428-2305 Fax: 318/428-8360

Seaman Corp.

Fibetite Div. 1000 Venture Blvd. Wooster, OH 44691 Terry L. Anderson, Nat'l Sls Manager 800/927-8578 Fax: 216/263-6950

Southern Aluminum Finishing Co.

216 Hankins Ave.; P.O. Box 3067 Sanford, NC 27330 Penn M. McClatchey, Vice Pres 919/775-7353 Fax: 919/775-5652

Zappone Mfg.

N 2928 Pittsburg Spokane, WA 99207 Joe Zappone, Pres 509/483-6408 Fax: 509/483-8050

07650 Flexible Flashing

Grace Construction Products

PO. Box 23432, 7221 W. Parkland Ct. Milwaukee, WI 53223 Masonry Products Svc. Ctr. 800/558-7066 Fax: 414/354-5088

07710 Prefabricated Roof Specialties

Architectural Products Co.

2644 Crescent Springs Road Covington, KY 41011 Michael W. Maier, Pres 606/341-1171 Fax: 606/341-1178

BMCA Insulation Products, Inc.

300 N Haven Ave. Ontario, CA 91761 James Carcich, Vice Pres 800/858-8868 Fax: 909/391-2666

Childers Carports & Structures, Inc.

9326 Baythorne Drive Houston, TX 77041 Tod M. Babin, Vice Pres 713/895-7350 Fax: 713/895-7353

HAPA Weathertype Systems, Inc.

PO. Box 778, Field Ave Fieldale, VA 24089 Harry S. Nolen, President 703/673-3211 Fax: 703/673-3200

Knudson Manufacturing, Inc.

10401 W. 120th Ave. Westminster, CO 80030 Sales 303/469-2101 Fax: 303/469-7994

Mid-America Building Products

45657 Port St. Plymouth, MI 48170 John N. Lawless, Vice Pres 313/459-5151 Fax: 313/459-3647

Milcor Incorporated

1150 N. Cable Rd. Lima, OH 45805 Customer Service 800/528-1411

Fax: 800/441-6899

Miro Industries, Inc.

5219 Lucky Clover Lane Murray, UT 84123 Marvin R. Curtis, Mktg. Dir. 801/566-3680 Fax: 801/566-3680

O'Keeffes, Inc.

75 Williams Ave. San Francisco, CA 94124-2693 Mike Vizcarra 800/227-3305 Fax: 415/822-5222 [Int'l.]

Pate Co., The

2625 S 21st Ave. Broadview, IL-60153 Thomas Sauer, Dir/Sales 800/243-3018 Fax: 708/681-1961

Plasteco, Inc.

PO. Box 24158 Houston, TX 77229 Paul Ultis, Gen Mgr 713/433-8696 Fax: 713/453-8372

Plastmo, Inc.

8246 Sandy Court Jessup, MD 20794 Soren Harbom, President 301/776-0200 Fax: 410/792-8047

Portals Plus, Inc.

484 N Thomas Drive Bensenville, IL 60106 Kerston Russell, Vice President 708/766-5240 Fax: 708/595-7868

Real-Tool Inc.

210-I 21st St. Purcellville, VA 22132 Sales Dept. 703/338-4544 Fax: 703/338-4654 [Int'l.]

Roof Products & Systems Corp.

484 N Thomas Drive Bensenville, IL 60106 Ronald W. Resech, Vice Pres. Sales 708/595-7320 Fax: 708/766-5259

S.B.C. Industries

1375 NE 134th St. North Miami, FL 33161 Michael Orth, President 305/893-2036 Fax: 305/893-7177

Savetime Corp. Rainhandler

2710 North Ave. Bridgeport, CT 06604 Marketing Dept. 800/942-3004 Fax: 203/382-2995 [Int'l.]

Schuller International, Inc. **Schuller Roofing Systems**

P.O. Box 5108 Denver, CO 80217 Product Info. Ctr. 800/654-3103 Fax: 303/978-2318 [Int'l.]

Seal-Dry/USA, Inc.

3300 S. Woodrow Little Rock, AR 72204 William L. Shroyer, President 800/732-5379 Fax: 501/663-1926

Seaman Corp.

Fibetite Div. 1000 Venture Blvd. Wooster, OH 44691 Terry L. Anderson, Nat'l Sls Manager 800/927-8578 Fax: 216/263-6950

Southern Aluminum Finishing Co.

216 Hankins Ave.; P.O. Box 3067 Sanford, NC 27330 Penn M. McClatchey, Vice Pres 919/775-7353 Fax: 919/775-5652

Vermont Slate & Copper Service, Inc.

PO. Box 430 Stowe, VT 05672 Brian C. Stearns, President 802/888-8573 Fax: 802/888-8574

Wasco Products, Inc.

P O Box 351; 26 Pioneer Ave. Sanford, ME 04073 Merle A. Taylor, President 207/324-8060 Fax: 207/324-8377

07715 Fascias, Soffit Panels & Penthouse Enclosures

Copper Sales Inc.

1405 N. Hwy. 169 Minneapolis, MN 55441 David Rassmussen 800/426-7737 Fax: 612/545-2762 [Int'l.]

Petersen Aluminum Corporation

1005 Tonne Rd. Elk Grove, IL 60007 Jeff Hill 800/323-1960

07720 Roof Accessories

Acudor Products Inc.

371 Little Falls Rd. Cedar Grove, NJ 07009 Alan Karp 800/722-0501 Fax: 201/857-2005 [Int'l.]

Babcock-Davis Hatchways, Inc.

50 Lowell St. Arlington, MA 02174 Michael J. Di Modica, Nat Sales Mgr. 617/643-5344 Fax: 617/646-6465

The Bilco Company

P.O. Box 1203 New Haven, CT 06505 Architectural Sls. 203/934-6363 Fax: 203/933-8478 [Int'l.]

BMCA Insulation Products, Inc.

300 N Haven Ave. Ontario, CA 91761 James Carcich, Vice Pres 800/858-8868 Fax: 909/391-2666

Bristolite Skylights

401 E. Goetz Ave. Santa Ana, CA 92707 Carl S. Schmidt, Gen. Mgr./Custom Div. 715/540-8950 ext. 271 Fax: 714/545-2364 [Int'l.]

Burke Flooring Products Div. Burke Industries

2250 So. 10th St. San Jose, CA 95112 Larry Sims, VP & Genl Mng 408/297-3500 Fax: 408/280-0699

Butler Ventamatic Corp.

P.O. Box 728 Mineral Wells, TX 76067 Bernard Berman, Gen. Mgr. 817/325-7887 Fax: 817/325-9311

Canplas Industries Ltd.

31 Patterson Rd., Box 1800 Barrie, ON L4M 4V3 Canada Jim McKee 705/726-3361 Fax: 705/726-8991 [Int'l.]

Cellofoam North American, Inc.

P.O. Box 406 Conyers, GA 30207 Clifford A. Hanson, VP-Sales 404/483-4491 Fax: 404/929-3608

Cor-A-Vent, Inc.

16250 Petro Drive; 2529 Lincolnway West. Mishawaka, IN 46544 Thomas A. Osborn 219/255-1910 Fax: 219/258-6162

Custom Curb, Inc. a Div. of Brower Industries

3003 S. Hickory St. Chattanooga, TN 37407 Bob Jedrychowski 615/629-6241; 800/251-3001 Fax: 615/622-1135

Dur-Red Products

4900 Ceclia St. Cudahy, CA 90201 Lee Harrison, Sales 213/771-9000 Fax: 213/771-9009

Futura Coatings, Inc. **Building Products Div.**

9200 Latty Ave. St. Louis, MO 63042 Steve Oslica 314/521-4100 Fax: 314/521-7255 [Int'l.]

GAF Building Materials Corp.

1361 Alps Road Wayne, NJ 07470 Anthony R. Capponi, Dir of Mktg Comm. 201/628-3547 Fax: 201/628-3865

Hillsdale Industries, Inc.

5049 S. National Drive. Knoxville, TN 37914 Robert Beam, National Sales Manag 615/637-1711 Fax: 615/546-9546

Humane Mfg. Co.

805 Moore St. Baraboo, WI 53913 Jeff Janousek, Mktg Mgr 608/356-8336 Fax: 608/356-8338

Insta-Foam Products, Inc. **Construction Products Group**

1500 Cedarwood Drive. Joliet, IL 60435 Leslie Daniels, Mktg. Svcs. 800/800-3626 Fax: 815/741-6822

International EPDM Rubber Roofing Systems

5110 Angola Road Toledo, OH 43615 Scott C. Hall, V.P. 419/382-0111 Fax: 419/382-3275

Milcor

1150 N. Cable Road Lima, OH 45802 Thomas M. Sojak, Vice Pres/Sales-Mktg 419/227-6899 Fax: 800/441-6899

Miro Industries, Inc.

5219 Lucky Clover Lane Murray, UT 84123 Marvin R. Curtis, Mktg. Dir. 801/566-3680 Fax: 801/566-3680

Naturalite/EPI Skylight Systems

850 Airport Rd. Terrell, TX 75160 Customer Service 800/527-4018; 214/551-6400 Fax: 214/551-6420 [Int'l.]

Nervastral, Inc.

2 Soundview Drive Greenwich, CT 06830 Alfred B. Farbish, President 203/622-6030 Fax: 203/622-6009

Nystrom, Inc. *

1701 Madison St. N.E. Minneapolis, MN 55413 Andrew Miller 612/781-7850 Fax: 612/781-1363 [Int'l.]

Nystrom Products Co. Div. Nystrom, Inc.

1701 Madison St, N E Minneapolis, MN 55413 Joseph R. Ray, Sales/Marketing Mgr 612/781-7850 Fax: 612/781-1363

Benjamin Obdyke Inc.

John Fitch Ind. Park Warminster, PA 18974 Tech. Product Support 800/346-7655 [Int'l.]

O'Keefees, Inc.

75 Williams Ave. San Francisco, CA 94124-2693 Jeff Rutledge 214/551-6401 [Int'l.]

O'Keeffes, Inc.

 $\begin{array}{lll} 75 \ \text{Williams Ave.} \\ \text{San Francisco, CA } 94124\text{-}2693 \\ \text{Mike Vizcarra} & 800/227\text{-}3305 \\ \text{Fax: } 415/822\text{-}5222 & [Int'l.] \\ \end{array}$

Olympic Fasteners Div Olympic Mfg. Group, Inc.

153 Bowles Road; P.O. Box 508 Agawam, MA 01001 Anne M. Hassin, Sales/Mktg Coordinat 413/789-0252 Fax: 413/789-1069

Pate Co., The

2625 S 21st Ave. Broadview, IL 60153 Thomas Sauer, Dir/Sales 800/243-3018 Fax: 708/681-1961

Plasteco, Inc.

P.O. Box 24158 Houston, TX 77229 Paul Ultis, Gen Mgr 713/433-8696 Fax: 713/453-8372

Portals Plus, Inc.

484 N Thomas Drive Bensenville, IL 60106 Kerston Russell, Vice President 708/766-5240 Fax: 708/595-7868

Precision Stair Corp.

P.O. Box 2159; 4188 East AJ Highway Morristown, TN 37816 Don W. McKinney, Gen Mgr 615/586-2265 Fax: 615/586-2091

Roof Accessories Co., Inc.

PO. Box 419 Medway, MA 02053 Thomas W. Walczak, President 508/376-5356 Fax: 508/376-2035

Roofblok, Inc.

1000 Reservoir Road Lunenburg, MA 01462 William J. Power, Vice Pres 508/582-9426 Fax: 508/582-4710

Sarnafil, Inc.

100 Dan Road Canton, MA 02021 Richard K. Foley, President 617/828-5400 Fax: 617/828-5365

Schuller International, Inc. Schuller Roofing Systems

PO. Box 5108
Denver, CO 80217
Product Info. Ctr. 800/654-3103
Fax: 303/978-2318 [Int'l.]

Thybar Div.

913 S Kay Ave. Addison, IL 60101 William Evitt, Vice President 708/543-5300 Fax: 708/543-5309

U-Flow Roof Drain Systems, Inc.

P.O. Box 6489 Buffalo, NY 14240 Dennis Knoll, Sales Representative 716/854-1521 Fax: 716/855-0170

U.S. Intec, Inc.

1212 Brai Dr.
Port Arthur, TX 77643
Technical Hotline 800/624-6832
[Int'l.]

07810 Unit Skylights

Andersen Windows, Inc. Andersen Commercial Group

100 Fourth Ave. North Bayport, MN 55003-1096 Andersen Comm. Group 800/426-7691 [Int'l.]

Bristolite Skylights

401 E. Goetz Ave. Santa Ana, CA 92707 Carl S. Schmidt, Gen. Mgr./Custom Div. 715/540-8950 ext. 271 Fax: 714/545-2364 [Int'l.]

Circle Redmont, Inc.

2760 Business Ctr. Blvd. Melbourne, FL 32940 Frederick J. Sandor, Jr., VP 407/259-7374; 800/358-3888 Fax: 407/259-7237 [Int'l.]

Custom Curb, Inc. a Div. of Brower Industries

3003 S. Hickory St. Chattanooga, TN 37407 Bob Jedrychowski 615/629-6241; 800/251-3001 Fax: 615/622-1135

EXTECH/Exterior Technologies, Inc.

200 Bridge St. Pittsburgh, PA 15223 Arthur Campbell, Estimator 412/781-0991 Fax: 412/781-9303

Innovative Building Products

PO. Box 425 Ft. Worth, TX 76101 Steve Weddle/Natl. Sales 800/932-2263 Fax: 817/390-2404

Kalwall Corporation Structures Unlimited

P.O. Box 237 Manchester, NH 03105 Bruce Keller, VP 800/258-9777 Fax: 603/627-3861 [Int'l.]

Milgard Windows

1010 54th Ave. East Tacoma, WA 98424 800-MILGARD

Naturalite/EPI Skylight Systems

850 Airport Rd. Terrell, TX 75160

O'Keeffes, Inc.

75 Williams Ave. San Francisco, CA 94124-2693 Mike Vizcarra 800/227-3305 Fax: 415/822-5222 [Int'l.]

Polygal USA, Inc.

2352 Hwy. 14, West Janesville, WI 53545 George Frey, Sls. Mgr. 608/757-1313; 800/537-0095 Fax: 608/757-1525 [Int'l.]

Regal Manufacturing Company

P.O. Box 14578 Portland, OR 97214 Estimating 503/230-0444 Fax: 503/230-0446 [Int'l.]

Roto Frank of America, Inc.

P.O. Box 599, Research Park Chester, CT 06412

Thermo-Vu Skylights

Thermo-Vu Sunlite Industries, Inc. 51 Rodeo Dr. Edgewood, NY 11717 Ken Laremore, Natl. Sls. Mgr. 516/243-1000 Fax: 516/243-1004

Velux-America Inc.

1418 Evans Pond Rd., P.O. Box 5001 Greenwood, SC 29648 Customer Svc. Hotline 800/283-2831 Fax: 803/941-4870 [Int'l.]

07820 Skylight Structures

Acralight Skylights Solariums

Gro-Mor Div, Inc. 2491 Dubridge Ave Irvine, CA 92714 James A. Jacoby, Sales Mgr 800/273-9343 Fax: 714/863-0324

Architectural Skylight Co., Inc.

RR #1 Box 1020 Waterboro, ME 04087 Francis O'Neill 800/345-7899 [Int'l.]

Bristolite Skylights

401 E. Goetz Ave. Santa Ana, CA 92707 Inside Sls./Customer Svc. 800/854-8618 Fax: 714/545-5415 [Int'l.]

Burns: E.L. Burns Co., Inc.

5840 Greenwood Road; P.O. Box 19160 Shreveport, LA 71149 James T. Faust, President. 318/636-2722 Fax: 318/636-5052

Cemcel Corp.

3040 Giant Road, Suite 202 San Pablo, CA 94806 Charles A. Marsh, President 510/235-9911 Fax: 510/235-6869

CPI International, Inc.

14045 W. Rockland Road Libertyville, IL 60048 Yossi Vinograd, President 800/759-6985 Fax: 708/816-0425

Crystalite, Inc.

Div. Skylites
3307 Cedar St.
Everett, WA 98201
Jan D. Searle, Pres 800/666-6065
Fax: 206/258-6734

DCI, Inc.

5600 Oakbrook Pkwy, Suite 290 Norcross, GA 30093 Penny L. Bicknell, Mktg/Comm 404/416-1123 Fax: 404/416-1278

Dittmer Architectural Aluminum

1006 Shepard Road Winter Springs, FL 32708 Scott Kimbrell, Design & Marketing 800/822-1755 Fax: 407/695-4430

Dome'L, Inc.

2 Brighton Ave.
Passaic, NJ 07055
Mel Cohen, CEO 201/471-7700

Evergreen Systems Sunrooms Headquarters

111 E. Burnett St., PO. Box 293 Beaver Dam, WI 53916 Meg Hartl, Mktg. Dir. 414/887-8933; 800/775-1237 Fax: 414/887-2727 [Int'l.]

Exarc Skylights, Inc.

3793-B N Peachtree Road Chamblee, GA 30341 Tariq Amir, President 404/451-4352 Fax: 404/451-4934

EXTECH/Exterior Technologies, Inc.

200 Bridge St. Pittsburgh, PA 15223 Arthur Campbell, Estimator 412/781-0991 Fax: 412/781-9303

Fisher Skylights, Inc.

5005 Veterans Memorial Hwy. Holbrook, NY 11741 Richard Wind, Exec Vice President 516/563-4001 Fax: 516/563-3399

Guardian Plastics, Inc.

1101 Penn Ave. Jeannette, PA 15644 Yvonne Leep, Marketing Mgr 412/527-6160 Fax: 412/527-5643

Hillsdale Industries, Inc.

5049 S. National Drive. Knoxville, TN 37914 Robert Beam, National Sales Manag 615/637-1711 Fax: 615/546-9546

Imperial Glass Structures

2120 S. Foster Ave. Wheeling, IL 60090 Andre S. Jankowski, V.P. of Marketing 708/253-6150 Fax: 708/253-6154

Kalwall Corporation Structures Unlimited

P.O. Box 237 Manchester, NH 03105 Bruce Keller, VP 800/258-9777 Fax: 603/627-3861 [Int'l.]

Kenergy Skylights

Div. SNE Enterprises, Inc. One Wausau Center; P.O. Box 8007 Wausauo, WI 54402 Cheryl Aderhold, Creature Svcs Mgr. 800/205-5483 Fax: 715/847-6520

Lin-El, Inc.

6 North Indiana Mooresville, IN 46158 Gary S. Pacey, Nat'l Sales Mgr 317/834-3400 Fax: 317/834-3404

Major Industries, Inc.

PO. Box 306, 7120 Stewart Ave. Wausau, WI 54402-0306 Roger Peters 715/842-4616 Fax: 715/848-3336

Major/Auburn API

7120 W Stewart Ave. Wausau, WI 54401 Wayne Toenjes, President 715/842-4616 Fax: 715/848-3336

Metcoe Skylight Specialty Co., Inc.

1715 W. 135th St. Gardena, CA 90249 Andre Saria, President 213/770-0639 Fax: 213/770-0126

Naturalite/EPI Skylight Systems

850 Airport Rd. Terrell, TX 75160 Customer Service 800/527-4018; 214/551-6400 Fax: 214/551-6420 [Int'l.]

New England Glass Enclosures, Inc.

7 South End Plaza New Milford, CT 06776 Michael A. Telesco, Exec V.P. 203/355-2299

O'Keefees, Inc.

75 Williams Ave. San Francisco, CA 94124-2693 Jeff Rutledge 214/551-6401 [Int'l.]

O'Keeffes, Inc.

 $\begin{array}{lll} 75 \ {\rm Williams \ Ave.} \\ {\rm San \ Francisco, \ CA \ 94124-2693} \\ {\rm Mike \ Vizcarra} & 800/227-3305 \\ {\rm Fax: \ 415/822-5222} & [{\rm Int'l.}] \end{array}$

Pacific Skylight Industries

2273 E. Via Burton St. Anaheim, CA 92806 Marty Martindale, National Sales Manag 714/996-6021 Fax: 714/996-1337

Pearce Systems International, Inc.

9144 Deering Ave. Chatsworth, CA 91311 Peter Pearce, President 818/998-2811 Fax: 818/998-2836

Plasticrafts

Div. M.A. Hanna 600 West Bayaud Ave. Denver, CO 80223 Paul M. Trujillo, Branch Manager 800/800-7567 Fax: 303/744-3816

Polygal USA, Inc.

2352 Hwy. 14, West Janesville, WI 53545 George Frey, Sls. Mgr. 608/757-1313 Fax: 608/757-1525 [Int'l.]

Portal, Inc.

10 Tracy Drive Avon, MA 02322 Richard a. Naisuler, President 508/588-3030 Fax: 508/580-9943

Regal Manufacturing Company

P.O. Box 14578 Portland, OR 97214 Estimating 503/230-0444 Fax: 503/230-0446 [Int'l.]

Skyline Products, Inc.

2903 Delta Drive Colorado Springs, CO 80910 Raymond Skalla, V. P. 719/392-4228 Fax: 719/392-3239

Skytech Systems

P.O. Box 763 Bloomsburg, PA 17815 Susan Barbour, Mktg Manager 717/752-1111 Fax: 717/752-3535

Skywall, Inc.

a Div. of Brower Industries 3003 S. Hickory St. Chattanooga, TN 37407 Ray Coskery 615/624-7527; 800/251-3001 Fax: 615/698-7226

Sun Room Design, Inc.

Depot & 1st Sts Youngwood, PA 15697 Scott DeWitt, President 412/925-1100 Fax: 412/925-9172

Sun-Tek Industries

10303 Gereral Drive Orlando, FL 32824 Mickey S. Day, Mktg Dir 407/859-2117 Fax: 407/859-6607

Sunbilt Solar Products by Sussman,

Inc. 109-10 180th St. Jamaica, NY 11433 Mel W. Wachsstock, Marketing Dir 718/297-6040 Fax: 718/297-3090

Sunglo Skylight Products

3124 Gillham PLaza Kansas City, MO 64109 Sam Shelhorn, Sales Manager 816/561-1155 Fax: 816/561-5327

Sunshine Rooms, Inc.

P.O. Box 4627; 3333 N Mead Wichita, KS 67204 Wade Griffith, President 800/222-1598 Fax: 316/838-0839

Super Sky Products, Inc. *

10301 N. Enterprise Drive Mequon, WI 53092 Cindy L. Selig, Marketing Coordinato 414/242-2000 Fax: 414/242-7409

Temcor

24724 S. Wilmington Ave. Carson, CA 90745 Bob Dagenais, Architectural Contact 310/549-4311; 800/421-2263 Fax: 310/549-4588 [Int'l.]

Thermo-Flex, Inc.

1700 E Iron Ave. Salina, KS 67401 Richard Morrison, President 913/827-7201 Fax: 913/827-9337

Tub-Master Corp.

Skymaster
413 Virginia Dr.
Orlando, FL 32803
Gordon MacLeod 407/898-2881
Fax: 407/898-3856

United Skys, Inc.

702 Magna Drive Round Lake, IL 60073 Charles R. McCortney, President 708/546-7776 Fax: 708/546-7785

Waltek, Inc.

11733 Chesterdale Road Cincinnati, OH 45246 Dennis J. Mc Gonerle, Vice President 513/552-4040 Fax: 513/552-4049

Wasco Products, Inc.

P O Box 351; 26 Pioneer Ave. Sanford, ME 04073 Merle A. Taylor, President 207/324-8060 Fax: 207/324-8377

Wisconsin Solar Design, Inc.

6349 Briarcliff Ln. Middleton, WI 53562 Estimating/Engrg. 800/443-1639 Fax: 608/233-6772

Woodlite Products, Inc.

4285 Circle Drive Wayzata, MN 55391 D. T. Ottenweller, President/Owner 612/473-4274 Fax: 612/473-7018

07835 Motorized Operable Skylights

Acralight Skylights Solariums Gro-Mor Div, Inc.

2491 Dubridge Ave Irvine, CA 92714 James A. Jacoby, Sales Mgr 800/273-9343 Fax: 714/863-0324 CPI International, Inc. 14045 W. Rockland Road Libertyville, IL 60048 Yossi Vinograd, President 800/759-6985

Crystalite, Inc. Div. Skylites 3307 Cedar St. Everett, WA 98201

Jan D. Searle, Pres 800/666-6065 Fax: 206/258-6734

Fax: 708/816-0425

Exarc Skylights, Inc. 3793-B N Peachtree Road Chamblee, GA 30341 Tariq Amir, President 404/451-4352 Fax: 404/451-4934

Fisher Skylights, Inc. 5005 Veterans Memorial Hwy. Holbrook, NY 11741 Richard Wind, Exec Vice President 516/563-4001 Fax: 516/563-3399

Fox Lite, Inc.
Residential Skylight Div.
8300 Dayton Road
Fairborn, OH 45324
Walter S. Hoy, Pres 513/864-1966
Fax: 513/864-7010

Kenergy Skylights Div. SNE Enterprises, Inc. One Wausau Center; P.O. Box 8007 Wausauo, WI 54402 Cheryl Aderhold, Creature Svcs Mgr. 800/205-5483 Fax: 715/847-6520

Pacific Skylight Industries 2273 E. Via Burton St. Anaheim, CA 92806 Marty Martindale, National Sales Manag 714/996-6021 Fax: 714/996-1337

Sun-Tek Industries 10303 Gereral Drive Orlando, FL 32824 Mickey S. Day, Mktg Dir 407/859-2117 Fax: 407/859-6607

Thermo-Flex, Inc. 1700 E Iron Ave. Salina, KS 67401 Richard Morrison, President 913/827-7201 Fax: 913/827-9337

Truth Hardware 700 West Bridge Owatonna, MN 55060 Matt C. Kottke, Adv. & Prom Coord. 507/451-5620 Fax: 507/451-5655 United Skys, Inc. 702 Magna Drive Round Lake, IL 60073 Charles R. McCortney, President 708/546-7776 Fax: 708/546-7785

07910 Joint Fillers & Gaskets

3E Group, Inc. 850 Glen Ave, P.O. Box 392 Moorestown, NJ 08057 Neil R. Shearer, Exec V.P. 609/866-7600 Fax: 609/866-7603

Brouk Co. 1367 S Kingshighway Blvd. St. Louis, MO 63110 Joseph J. Brouk, Jr, President 314/533-9022 Fax: 314/533-1683

Dayton Superior Corp. 402 S. 1st St. Oregon, IL 61061 John Gohcen, Asst. Technical Mgr. 800/745-3707 Fax: 513/732-2866

Gloucester Co., Inc. P.O. Box 428 Franklin, MA 02038 Richard C. Herring, Genl Mgr 508(528-2200 Fax: 508/520-3851

Illbruck, Inc.
Construction Products Div.
3800 Washington Ave. N
Minneapolis, MN 55412
Russell A. Leighton, Jr, V.P. Const.
Prods. 612/521-3555
Fax: 612/521-5639

Kelley Technical Coatings, Inc. 1445 S 15th St. Louisville, KY 40210 Brink Spruill, Vice Pres/Mktg 502/636-2561 Fax: 502/635-5170

Link-Seal Div.
Div. Thunderline Corp.
8707 Samuel Barton Drive
Belleville, MI 48112
Edward L. Kwiatkowski, Pres, Link-Seal Div. 313/728-2290
Fax: 313/728-0864

Moxness Products, Inc. Div. Versa Technologies, Inc. 1914 Indiana St. Racine, WI 53405 Scott A. Shepler, Mktg Coord 414/554-5050 Fax: 414/554-2321 Munaco Packing & Rubber Co., Inc. 325 W. 16th St. New York, NY 10011 Denton Taylor, Sales Mgr 212/929-5330 Fax: 212/645-7156

Norton Performance Plastics Co. 1 Sealants Park Granville, NY 12832 David Brownstein, Mktg. Comms. Mgr. 518—642-220 Fax: 518/642-2793

NPC Colored Sealants 1208 S. 8th Ave. Maywood, IL 60153 John Tartol, Mgr. 312/681-1040 Fax: 708/681-1424

Phoenix Building Products, Inc. P.O. Box 778 Horsham, PA 19044 Walter F. Mullen, President 215/675-7373 Fax: 215/675-9555

Sonneborn Building Products 889 Valley Park Drive Shakopee, MN 55379 Ann Turner, Mgr Communications. 612/496-6050 Fax: 612/496-6058

07920 Sealants, Caulking & Seals

Cresset Chemical Company
One Cresset Ctr.
Weston, OH 43569
C. B. (Skip) Schenck III 419/669-2041
Fax: 419/669-2200 [Int'l.]

ER Systems, Inc. 2950 Niagara Ln. North Plymouth, MN 55447-4854 Ray Baker, Natl. Sls. Mgr. 612/550-0038; 800/403-7747 Fax: 612/550-1237

Futura Coatings, Inc.
Building Products Div.
9200 Latty Ave.
St. Louis, MO 63042
Steve Oslica 314/521-4100
Fax: 314/521-7255 [Int'l.]

Harris Specialty Chemicals, Inc. formerly Hydrozo, Inc. 8570 Phillips Hwy. #108
Jacksonville, FL 32256
Customer Service 800/322-7825
Fax: 904/828-4992 [Int'l.]

Karnak Corporation 330 Central Ave. Clark, NJ 07066 Sales Dept. 800/526-4236 Fax: 908/388-9422 L.M. Scofield Company 6533 Bandini Blvd. Los Angeles, CA 90040 Customer Svc. Dept. 800/800-9900 Fax: 404/920-6066; 213/720-3033 [Int'l.]

Morton International, Inc. Special Chemical 100 N. Riverside Plz. Chicago, IL 60606-1598 Ronald Ham 312/807-3448 Fax: 312/807-3460 [Int'l.]

Ohio Sealants, Inc. 7405 Production Dr. Mentor, OH 44060 David Thomas 800/321-3578 Fax: 216/255-1008

Pecora Corporation 165 Wambold Rd. Harleysville, PA 19438 Peter Reardon 800/523-6688 Fax: 215/721-0286 [Int'l.]

Energy-Saving TYVEK® Housewrap from DuPont

TYVEK Housewrap reduces airflow through walls, prevents moisture buildup in the wall cavity, provides resistance to water penetration, and exhibits better longevity than caulking.

TYVEK Housewrap is a protective barrier made of 100% flash spunbonded polyethylene that wraps over insulation and is sandwiched between the sheathing and the exterior of the house. It enhances the insulation's performance and resists air and water penetration, resulting in increased comfort and greater energy efficiency. Works well in all climates. In the area of air penetration resistance, no other housewrap outperforms TYVEK when subjected to a pressure

equivalent to 15-mile- per-hour winds. And because the effectiveness of insulation diminishes as air passes in and out of the wall cavity, TYVEK significantly preserves the R-value of the home you design.

Water penetration resistance is another consideration. And according to independent lab test data, no other housewrap resists water penetration better than TYVEK. In fact, it is listed by BOCA, ICBO, and SBCCJ as an alternative to 15-pound felt. TYVEK actually "breathes" moisture vapor. Without punctures or holes, its unique web construction stops water from passing through while allowing smaller water vapor particles to escape before they become trapped in a wall cavity.

A tough, tear-resistant material, TYVEK also acts as a secondary weather barrier during the

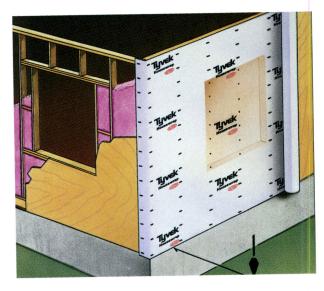
building process, standing up to wind, rain, and even resisting UV sunlight.

Easy to install. Although TYVEK Housewrap is tough on the weather and can withstand rough handling, it's easy to work with. And 18 pounds of light weight TYVEK will cover approximately 1800 square feet.

With TYVEK Housewrap, Headwrap, and Tape, no other housewrap system provides such a complete package. So be sure to include TYVEK Housewrap from DuPont in the planning stages of the homes you design.







OU PONT

Free Literature:

This 12-page catalog on DuPont TYVEK Housewrap provides detailed text and illustrations, as well as technical specifications and testing results. It also contains sizes and clear, accurate diagrams relative to the application of TYVEK Housewrap, Headwrap, and Tape.

For Additional Information and Literature Contact:

TYVEK Sales Support

DuPont, CRD LR 2N32, Wilmington, DE 19880-0705 800-448-9835 fax: 302-999-5965

For product details, refer to Catalog 07195/DUP in Sweet's For a local DuPont TYVEK Housewrap rep or distributor . . Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #1769. (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Introducing 1/4" Dens-Deck® Overlayment/ Underlayment Board from Georgia-Pacific

... An exciting new product that will have a significant impact on the roofing industry.

With non-combustible core and inorganic surface, 1/4" Dens-Deck Overlayment is the ideal recover and overlayment/underlayment board for commercial roof applications. With zero Flame Spread and zero Smoke Developed, Dens-Deck offers superior fire resistance when compared to other conventional roofing products.

Consider these important benefits:

Dramatically superior water resistance over other roofing products, dimensionally stability due to integral construction, non-combustible (UL and cUL Class A Fire listed), excellent adhesive qualities, completely inorganic construction, and

patented silicone-treated core.

According to professionals who have tried it ...

"Dens-Deck has dramatically superior moisture resistance — excellent for high humidity conditions."

"With its patented silicone-treated core and embedded glass mats on both sides, it serves as an excellent surface for re-roofing applications."

"Its 4' x 8' sheets are flexible and easy to handle . . . and Dens-Deck is highly resistant to damage during installation."

"Dens-Deck can be used above or below roof system insulation, over wood or steel decks, and as a separator between incompatible materials."

Other important features to keep in mind when specifying Dens-Deck Overlayment are:

• Is inorganic construction does not rot

- Its excellent adhesive qualities provide a superior bonding surface
- Glass mats on front and back add extra strength.

 The technology behind 1/4" Dens-Deck is based on the already-proven qualities of Dens-Deck 1/2"- and 5/8"-thick products which meet the ASTM C-1177 standard.
- 1/4" Dens-Deck meets UL Class A fire rating and the UL 1256 as a thermal barrier.
- 1/4" Dens-Deck is FM approved as an overlayment in various roof coverings for both 60 psf and 90 psf rated systems.







Free Literature:

Call 800-947-4497 to receive literature on Georgia-Pacific's new 1/4" Dens-Deck Overlayment and othe fine products.



For Additional Information and Literature Contact:

The Georgia-Pacific Sales Information Line at 800-947-4497 Or, The Georgia-Pacific Technical Hotline at 1-800-225-6119



PAREX... For Unlimited Design Possibilities

Highly energy-efficient systems for reliable, durable, lightweight, and resilient weather protection.

PAREX Systems offer unlimited design possibilities . . . such as curves, arches, recesses, columns, using multiple textured finishes and colors. This enables design professionals to create a limitless number of unique building appearances.

Application. PAREX has developed different systems to suit new construction as well as renovation needs for commercial, institutional and residential buildings. Different insulation boards and base coat thicknesses can be used, depending on the level of thermal and impact resistance required.

- PAREX PB Standard (Cementitious) and Premium (Full Synthetic System 3) are adhesively attached and use expanded polystyrene insulation board (EPS), ideal for design freedom.
- PAREX I-C Gold is a flexable PM system, mechanically attached and uses extruded polystyrene insulation board. The I-C Gold system's self-gauging base coat is thicker than the System 3 base coat, well suited to retrofit projects.
- PAREX PM System combines the superior thermal value of extruded insulation board with the highly effective impact protection of a thick base coat and a high impact reinforcing mesh.
- PAREX PB System R (Residential) is one of the most economical and easy to install cladding systems for residential construction because its polyisocianiurate insulation board can be

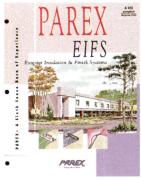
mechanically attached directly to wood or metal framing.

PAREX Finishes. PAREX 100% acrylic copolymer-based finishes provide color, texture and durability. They are factory-mixed and integrally colored, for interior or exterior application. A full range of finishes is available to fit various design as well as technical needs:

- Synthetic Finishes Synthetic Siliconized
- Finishes, Elastomeric Finishes Cerastone
- Multi-colored Finishes.

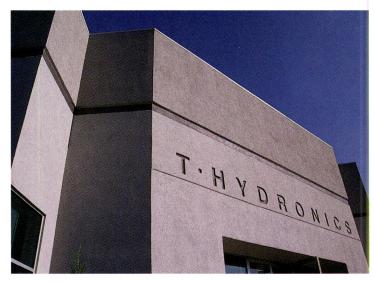






Free Literature:

The PAREX 1995 catalogue provides design professionals with clear, precise technical information on Exterior Insulation & Finish Systems. Each system presentation includes a detailed description of all system elements, test summary, rendering and job photos. A convenient summary table enables readers to select the system best suited to their needs.



For Additional Information and Literature Contact: PAREX Inc.

P.O. Box 189, Redan, GA 30074 404-482-7872

For product details, refer to Catalog 07240/PAR in Sweet's For a local PAREX rep or distributor...
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #2105
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



For a Full Line of Quality Exterior Products . . .

United States Gypsum Company
offers a full line of exterior products
and systems, including USG Exterior
Insulation and Finish Systems (EIFS),
DUROCK Direct-Applied Exterior
Finish System (DEFS), DUROCK EIFS,
WEATHEROCK EIFS, and the DUROCK
Exterior Systems.

U.S. Gypsum provides all the components for its EIFS and DEFS systems, including substrates, adhesives, meshes, basecoats, finishes, and accessories. So when you specify an exterior system from USG, you get the assurance from a single company that the system will perform.

You also receive the assurance of full technical support.

Superior performance. USG Exterior Systems have been extensively in-house and independent laboratory tested. Resistance to wind loads, water permeance, cyclic freezing and thawing, and weathering have all been evaluated. The result is a set of products, systems, and specifications that are designed to perform.

Design versatility. An interior using DUROCK Exterior Cement Board as the substrate can be clad with a variety of finishes, including ceramic tile, thin brick or stone veneer, siding or wood shingles, and the stucco-look USG Exterior Textured Finish.

In addition, design details, such as quoins, banding, and keystones, can easily be achieved by layering DUROCK Cement Board panels or applying insulation board shapes.

United States Gypsum Company





Free Literature:

A 16-page, full-color brochure provides detailed descriptions of a variety of exterior products and systems available from U.S. Gypsum Company. It includes cutaway line drawings depicting system components, information on good design practices, and architectural specifications.



For Additional Information and Literature Contact:

USG Exterior Products and Systems United States Gypsum Company P.O. Box 806278, Chicago, IL 60680-4124 800-USG-4YOU



Innovative FireFree™ Roofing Material

A pacesetting, fiber cement roofing product that meets the high standards and desires of the upscale roofing market-place.

The Clarke Group of British Columbia, Canada has successfully manufactured and marketed a variety of roofing products since the 1960's. Now, after a decade of research, Re-Con Building Products, Inc. — a Clarke Group Company — introduces FireFree Roofing Materials.

The FireFree line is available in Quarry Slate, Rustic Shake, and Colonial Shingle. Composed of cementitious materials and reinforcing fibers, a state-of-the-art production process enables FireFree Roofing Materials to replicate the appearance, ambiance, and hue variation of natural slate, as well as genuine wood shake and shingle.

All products in the FireFree line are Class "A" fire-rated, lightweight, walkable, "freeze/thaw" resistant, and color-thru.

These quality Roofing Materials are designed for re-roofing, new construction, and commercial applications. Available in an assortment of profiles and colors, the FireFree product line is complementary to a vast array of architectural styles.

All FireFree products are environmentally friendly and backed by a non-prorated, 50- year limited product warranty that is transferable from the original owner.

Lightweight, wind and hail resistant, as well as fungus, moss, and insect resistant, FireFree shingles have unmatched strength and durability.

Tested and Proven. FireFree Roofing Materials meet and/or exceed all testing standards as instituted in Section 3.5 of the "Acceptance Criteria for Special Roofing Systems" of the ICBOES. The materials have been successfully fire-tested according to the guidelines set forth in ASTM E-108, UL 790, NFPA 256 and UBC Standards No. 32- 7. ICBO No. 5075 confirms the successful completion of these tests.

FireFree™ ROOFING MATERIALS





Free Literature:

A 4-page brochure on FireFree roofing materials provides further details and colorful illustrations, as well as an application overview including measurements and installation recommendations.



For Additional Information and Literature Contact: Gary Beck

Re-Con Building Products, Inc., a Clarke Group Company 800-347-3373 Fax 800-700-7121

For product details, refer to Catalog 07310/FIR in Sweet's
For a local FireFree Roofing Materials rep or distributor...
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #9614
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Cedar+Plus — Permanently Fire Retardant Cedar Shakes and Shingles

For more than 100 years, the roof of choice among architects and homeowners has been genuine cedar shakes and shingles. Now modern technology combines the appeal and durability of genuine cedar, plus the safety standards required in fire hazard areas.

Cedar+Plus provides permanent fire protection with a state-of-the-art treating process.

Cedar+Plus' high quality cedar shakes and shingles are placed in pressure-treatment cylinders where fire retardants are injected into the inner cells of the wood. The material then goes through a polymerization process and the fire retardants are locked into the wood fiber.

Cedar+Plus shakes and shingles are tested and certified to Underwriters Laboratories' standard UL-790 Uniform Building Code standard 32-7 and National Fire Protection Association standard NFPA-256.

Cedar+Plus CAA — Preservative Treated Cedar Shakes and Shingles. Western Red Cedar, a durable wood species, is now made even more durable with modern treating technology. Long term protection from weather and decay associated with high humidity is now assured.

Cedar Plus CAA uses high quality shakes and shingles in a preservative treatment process. Bundles of shakes and shingles are placed in pressure-treatment cylinders where preservatives are set into the wood cells. The preservative wood then goes through a fixing process to

ensure long term protection from fungal decay.

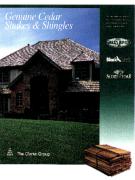
Other important features: Cedar+Plus shakes and shingles have the ability to stand up to winds exceeding 120 mph • Can withstand the extreme temperatures of freezer/thaw conditions

• And at only 2 1/2 pounds per square foot, are about the lightest and toughest roofing material available. In addition, heavy cedar shakes now come with a 50-year limited warranty . . . medium shakes and shingles have a 30-year limited warranty.

Write, call, or fax for complete details.







Free Literature:

A colorful 4-page brochure on Cedar Plus and Cedar Plus CAA provides more information on these remarkable shakes and shingles — including details on sizes and applications.



For Additional Information and Literature Contact:

Mark Rutledge

Clarke Group 800-963-3388

Fax: 604-853-1190



Revere Copper Shingles — Unique, Two-Piece Design

A beautiful, practical, and costeffective alternative for any new or reroofing project.

Practical installation. The Revere Shingle system consists of easy-to-handle four-foot lengths of copper shingles, joint pans, and nails. They can be installed over conventional plywood or solid lumber substrates, and need no special decking, sheathing, or underside venting.

Because Revere Copper Shingles are light in weight — only 140 pounds per square compared to over 750 pounds for many other roof coverings — they don't require extra support or framing.

In addition to being extremely durable and weathertight, Revere Copper Shingles require little or no maintenance.

Beauty that endures. The rich, distinctive look of Revere Copper Shingles complements any architectural style. Still, they stand up to the harshest forces of nature — extreme temperatures and ultraviolet radiation, as well as acid rains and environmental pollutants.

Revere Copper Shingles weather gradually to mellow bronze tones, then to a rich green patina that blends with the surrounding environment.

Manufactured from solid copper (not foil laminate), they will very likely last as long as the building they protect. They have no applied finish; they will not chip, chalk, dry out, curl, lift, slit, break, mold, or mildew. Laboratory tests and field installations show that they will stand the combined forces of 75 mile-per-hour winds and two inches of rain per hour — with no leaks.

Revere Copper Shingles are also self-healing. Scuff marks, scratches, and similar types of damage quickly weather and disappear.

Ideal for fire-prone areas. Revere Copper Shingles meet the requirements of a Class A roof covering for new construction.

Also available are copper edge strips, hip and ridge caps, valley flashings, vertical wall starters, extra nails, and coils of copper flashing. All are manufactured to ASTM B370 and Revere's stringent quality standards.







Free Literature:

A colorful 4-page product folder on Revere Copper Shingles is available on request. It includes detailed descriptions and illustrations of the Revere two-part system.

Also featured are installation instructions and a physical data chart showing composition, strength, coverage information and more.



For Additional Information and Literature Contact:

Revere Copper Products 800-490-1776

For product details, refer to Catalog 07310/REV in Sweet's
For a local Revere Copper Products rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #6940.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Expand your design opportunities, inside and out, with ALPOLIC

ALPOLIC combines the superior flatness, rigidity and thermal stability of heavy-gauge solid sheet with the expressive design opportunities possible only with a composite material.

Composed of two thin sheets of aluminum continuously bonded under tension to either side of a thermoplastic core, ALPOLIC is lightweight and easily curved, bent, or formed to fit the most demanding design concepts. In addition, it possesses stability under changing thermal conditions and an extremely high strength-to-weight ratio, weighing no more than 1 to 1.5 lbs. per foot — half the weight of equally rigid solid aluminum sheet.

ALPOLIC Aluminum Composite Material provides design solutions for a wide variety of exterior applications — from curtain walls to cladding, from spandrel panels to soffits and fascias, from column covers and beam wraps to penthouses and equipment screens.

ALPOLIC is also ideal for retrofit applications. Because it is so lightweight, it requires minimum preparation of existing structures, and since it can be formed with hand tools, it can be modified directly on site.

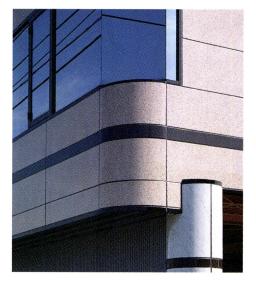
With an extensive range of finishes and treatments, ALPOLIC can fulfill the most challenging interior design objectives — dramatically highlighting a feature wall, adding a clean, simple look to an interior space, or creating the visual excitement of reflective surfaces on columns,

ceilings, elevators and escalators.

Metallic finishes range in appearance from the weathered subtlety of anodized bronze to the sheen of stainless steel. The unique A-LOOK Series of reflective finishes offers a broad array of surfaces for interior and exterior application. And the Stone Series combines rich stone textures and colors with ALPOLIC's light weight, ease of fabrication, bending capabilities and durability.

ALPOLIC's extensive selection of metal panel surface treatments opens the door to imaginative design opportunities. Whether you need bright, clean colors, metallic finishes, reflective sufaces, or the look of real stone, ALPOLIC provides a universe of choices.

★ MITSUBISHI CHEMICAL AMERICA, INC.





A I P O I I O

Free Literature:

For design and fabrication guidance, technical data, guide specifications, samples of stock colors and finishes, or information about our custom color program, call the ALPOLIC Hot Line, 800-422-7270.

For Additional Information and Literature Contact:

W. Lee Fry

Mitsubishi Chemical America Inc. Composite Materials Division 1214 Progressive Drive, Suite 101, Chesapeake, VA 23320 800-422-7270

For product details, refer to Catalog 07420/MIT in Sweet's
For a local ALPOLIC rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #7631
(From overseas, call SWEET'S BuyLine® by Fax at 309-886-4423)

Thin Stone Systems: Cladding

. . . The versatile RS300 System from Marble Technics for installing lightweight exterior wall panels of natural granite, marble, or limestone.

In new construction or old, the RS300 System allows the use of Reinforced Stone Panels with very simple attachment methods. The System consists of a series of extruded aluminum shapes that act as perimeter frames, structural stiffeners, corner angle supports, interlocking sleeves, and clips which facilitate attachment to various substrates.

The aluminum frames and stiffeners are shopapplied to the back of the thin Reinforced Stone Panel by dual means which provides a double measure of security:

- The **stainless steel RS Panel Clamp** provides a secure mechanical gripping action through the steel mesh into the stone. The Panel Clamps are, in turn, mechanically connected to the perimeter frames, thus developing a mechanical connection from the stone panels back to the
- The high-performance Dow Corning No. 795
 Structural silicone adhesive used in continuous 1/4" x 1/4" double beads along the perimeter frames and stiffeners develops an evenly distributed pattern of adhesion.

building structure.

The RS Wall Panel acts as a self-contained structural unit. The design of the framing system can be adjusted to resist different windloads without materially affecting cost. Also, the framing system can be designed to span either

horizontally or vertically — according to the size and orientation of the panel and the nature of the sub-structure. Completely concealed attachment to the building substrate or structure is accomplished using mating clips and runners which are integral parts of the RS Wall System.

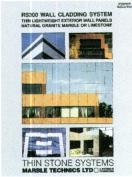
The Marble Technics RS300 Wall System has been developed to allow the architect a wide latitude to develop different shapes, profiles, or design effects. And in many cases, makes designing with stone easier and more secure than with more traditional materials and procedures.

THIN STONE SYSTEMS MARBLE TECHNICS LTD









Free Literature:

For complete details on the RS300 Wall Cladding System from Marble Technics Ltd., request your copy of this colorful 4-page brochure. Besides photographs, schematic drawings, and product specifications for the RS300, it also includes information on the entire Marble Technics Ultra-thin Natural Stone Wall Panel System.

For Additional Information and Literature Contact:

Francis Cox, Marble Technics Ltd. 150 East 58th Street, New York, NY 10155 212-750-9189 fax: 212-319-8349 Michael Warren, Marble Technics Ltd. 241 West Parkway, Pompton Plains, NJ 07444 201-831-8094 fax: 201-831-1944

For product details, refer to Catalog 07420/MAR in Sweet's
For a local Marble Technics rep or distributor...
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #9722
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Shakertown — The Perfect Accent

Western Red Cedar shingle panels from Shakertown are ideal for creating quality accents in feature areas of building design.

The genuine, natural color and grain of Western Red Cedar transform a residence or commercial project into a work of art. Cedar shingles lend dimensionality to a design ... give each angle drama ... and create an expression of unmatched quality with timeless appeal.

Shakertown creates seamless accent

to building because it's two and three-course panels have a patented offset end joint that makes the shingle panels indistinguishable from individual shingles. Kiln-dried to an optimum moisture level of 6%, every piece is sorted by

hand. And each is triple inspected. Shakertown also mills shingles with larger shingle butts so they are stronger and offer a more consistent shadow line. End joints are offset to recreate the seamless look of old world craftsmanship.

Shakertown has pioneered a new aligning and bonding process that results in sharp, clean edges with a consistently bold, heavy shadow line on every panel. Structural integrity is maintained because we use new, state-of-the-art bonding adhesives that lock each shingle to exterior type plywood, eliminating the need for stapling which can rust and cause delaminating. In fact, every one of our cedar panels meets the adhesion standards and weather test requirements of U.S.P.S. 1-83.

No time is wasted. Shakertown's three-

course, 8ft. panels install four times faster than individual shingles. And twice as fast as lap or channel siding.

Shakertown panels are also sized to match stud spacing so you don't lose a thing to trim. You pay for coverage instead of board feet, which saves up to 30% on overlap waste.

With six siding options and four panel styles you have a palette of styles to lend greater visual interest to every design. Whether it's for primary siding or as an accent to other materials such as brick or stucco.









Free Literature:

This colorful 8 page folder illustrates the wide world of design options offered by Shakertown. For a copy, call David Floe 800-426-8970.

For Additional Information and Literature Contact:

David Floe

Shakertown, A Clarke Group Company 800-426-8970 fax: 206-785-3076



For product details, refer to Catalog 07460/SHA in Sweet's.
For a local Shakertown rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #5086
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)

Nord Classic (PA0) Series

For nearly 30 years, Nord Bitumi has set the standard when it comes to roofing systems. Nord Bitumi produces top quality, polymer modified asphalt roofing membranes.

The Nord Classic Series is a versatile, elastic roofing membrane ideal for a wide variety of new and re-roofing projects. Nord Classic combines the most sought-after properties found in APP and SBS membranes. The polyester core in this series delivers exceptional elongation, puncture resistance, and tear strength properties.

At the same time, the Nord Classic Series is extremely durable and weather resistant. Nord Classic can be applied using hot asphalt, cold adhesive, or heat welding.

Classic FR Premium: Weather resistant 4.0 mm PAO modified asphalt roofing membrane

• Heavyweight nonwoven 250 g./sq.m. polyester core • Flame-resistant, meets UL Class A ratings without a coating • Surfaced with colored ceramic granules • Prior approval needed for cold adhesive application • Superior weatherability and strength properties.

Classic FR: Weather resistant 4.0 mm PAO modified asphalt roofing membrane • Nonwoven 175 q./sq.m.polyester core • Flame-resistant, meets UL Class A ratings without coating

- Surfaced with colored ceramic granules
 Prior approval needed for cold adhesive application
- · Superior weatherability and excellent strength properties.

Classic Mineral: Weather resistant 4.0 mm

PAO modified asphalt roofing membrane

- Nonwoven 175 g./sq.m. polyester mat reinforcement • Surfaced with colored ceramic granules
- May be applied with approved cold adhesive • Superior weatherability and excellent strength properties.

Classic Smooth: Weather resistant 4.0 mm PAO modified asphalt roofing membrane

- Nonwoven 175 g./sq. m. mat polyester reinforcement • Smooth sand-surfaced membrane
- May be applied with approved cold adhesive
- Superior weatherability and excellent strength properties.









Free Literature:

Nord Bitumi features its complete line of modified asphalt roofing products in an all new, full-color, eight-page brochure. These products are ideally suited for a wide variety of new and re-roof projects in the commercial marketplace.

The publication details product specifications on the membranes that comprise the Nord Classic Series, the Nordflex Series, and the Nordpoly Series.

For Additional Information and Literature Contact: NORD BITUMI US. INC.

P.O.Box 13678, Macon, GA 31208-3678 800-523-0179, 912-781-9293, or fax 912-788-0675

For product details, refer to Catalog 07500/NOS in Sweet's For a local Nord Bitumi rep or distributor . . . Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #2726 (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Vertical Leg Structural Standing Seam Roof Systems

The LokSeam® and BattenLok® standing seam roof systems from MBCI® blend the aesthetics of an architectural panel with the strength of a structural panel.

These panels have earned several uplift ratings, assuring the reliability of performance. And with them, the designer is afforded a flexible tool to meet any design challenge.

Architectural/structural panels.

LokSeam is a snap-together system that was designed for transitions from roof to fascia for a continuous, uninterrupted appearance.

BattenLok is a mechanically field seamed system that offers clean lines and slim rib aesthetics, even on a low slope roof.

Both systems feature factory applied mastic to insure weathertight seams. Striations are optional for added aesthetic value.

Concealed fastening system.

The choice of concealed fastening clips is available for each panel system, including UL rated clips. These clips hold the panels firmly in place without unsightly exposed fasteners. Each panel clip system offers expansion and contraction capabilities.

Uplift ratings. LokSeam and BattenLok carry Underwriters Laboratories Fire Resistance and UL90 Uplift ratings covering a wide range of installation procedures. For complete UL information, call MBCI or review the appropriate UL Directory under the "Metal Roof Deck Panel" section. The BattenLok system has met all test

requirements as specified in CEGS 07416 Standing Seam Metal Roof System Guide Spec.

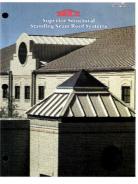
Application. LokSeam and BattenLok are architectural roof systems designed to be installed over bar joists or purlins. However, the MBCI LiteFrame™, 5/8″ plywood, or a composite roof assembly with a metal subdeck and rigid insulation can be used as alternate substructures.

Consult the MBCI Design/Installation Manual for proper application and design details and other product information.



Metal Roof and Wall Systems





Free Literature:

This 8-page brochure provides further details on both the MBCI Vertical Leg and Trapezoidal Structural Standing Seam Roof Systems, including: applications, design considerations, materials, paint finishes, and test considerations.

When requesting your copy, also ask for the Design/Installation Information Manual for each MBCI Standing Seam Roof System.



For Additional Information and Literature Contact:

Wayne Dickinson

Vice President/Sales MBCI, P.O. Box 38217, Houston TX 77238 713-445-8555 fax: 713-445-1791



Steel and Aluminum Panels and Metal Edge Systems

Architectural metal products intended for metal roofing, mansard, fascia, soffit, and wall panel application manufactured by Petersen Aluminum Corporation.

The Petersen product line is manufactured in plants around the country and includes a wide range of metal roofing profiles, fascia and soffit panels, copings, gravel stops, flashing, and trim.

PAC-CLAD® panels. Petersen produces factory rollformed panels in a wide variety of profiles including eleven UL-90 rated assemblies. All of our panels are Herr-Voss tension-leveled to insure superior flatness. Our Snap-Clad Panel system combines architectural panel aesthetics with structural panel performance. Snap-Clad

Panels are available in 22 and 24 gauge steel, and in .032 aluminum.

Other Petersen panel systems available include:

- Redi-Roof Panels
- Integral Standing Seam and Batten Panels
- Snap-On Standing Seam and Batten Panels
- Flush Panels
- Reveal Panels
- PAC-750 Soffits.

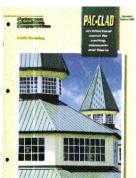
PAC-CLAD® steel and aluminum. PAC-CLAD is a high-performance full Kynar 500 coating system that provides superior resistance to color fade, and excellent weathering and fabricating properties. PAC-CLAD is available from stock in 25 colors on steel and 15 colors on aluminum. Custom colors are available in both prefinished and post-coated applications. A twenty-

year warranty is available covering full finish performance.

Metal edge systems. Petersen manufactures a complete line of coping and gravel stop systems that have been Factory Mutual tested to assure superior perimeter performance. Out patented Tite-Loc Coping system meets the rigid requirements of the FM I-90 test for wind uplift resistance. Petersen Coping and Gravel Stop Systems are available in a wide variety of finishes and substrates suitable for virtually any commercial application.







Free Literature:

A complete, 32-page 1995 catalog of PAC-CLAD roofing systems includes detailed product features, colorful illustrations, applications, ratings, materials, sizes, colors, installations, accessories, warranty, and other important considerations.

To obtain a copy, see the contact information at the right.



For Additional Information and Literature Contact:

Tom Creigh, Jeff Hill, 1005 Tonne Road, Elk Grove, IL 60007

800-323-1960 fax: 708-956-7968

Gary Castle, 9060 Junction Drive, Annapolis Junction, MD 20701

800-344-1400 fax: 301-953-7627

Jon Snyder, 4295 Hayes Drive, Tyler, TX 75707

800-441-8661 fax: 903-581-8592

For product details, refer to Catalog 07610/PET in Sweet's
For a local Peterson Aluminum Corporation rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #3008.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Prepatinated Architectural Copper

Traditional copper roofing usually takes 15 to 30 years to achieve the desired natural green patina. With Revere's new EverGreen™ architectural copper, it can be designed in and installed during construction.

Revere Copper Products, Inc. has acquired the exclusive North American rights to manufacture and market this unique prepatinated copper product. Originally developed by a Swiss company, an accelerated-aging process quickly — and permanently — transforms the crystalline surface of the metal, giving brand new copper the soft green patina of years of exposure to atmospheric conditions.

Unlike coated or painted imitations, it shares

the self-healing, low maintenance characteristics of naturally patinated copper and has withstood the test of time. Even in heavily industrialized areas of Europe.

Called EverGreen, this prepatinated product is available in 16- and 20-oz. gauges, in sheets up to 3' \times 10', which can be cut and formed like mill-finish metal. Any differentiation at the immediate bends quickly weathers to blend with the overall green coloration.

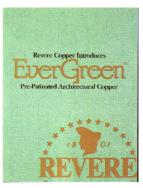
EverGreen is durable, easy to install, and adaptable to all surfaces. The sheets are appropriate for exterior surfaces including sloped, curved, and vertical walls or fascias that normally might weather unevenly. And from historical restoration to contemporary designs, Revere EverGreen is an ideal choice.

The copper is sold from stock at about a \$1-per-square-foot upcharge over mill finish.

Through the years, Revere Copper has combined proved technology and stringent standards of quality with a flair for innovation to become what we are today — America's leading producer of architectural copper.



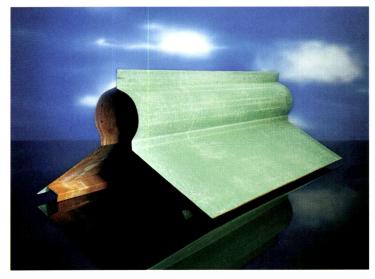




Free Literature:

Revere offers architectural support services to contractors, design engineers, and architects. By assisting in the selection, use, and installation of our copper roofing products, we can help retain their fine qualities for a lifetime.

Part of our architectural support is "Copper and Common Sense" — the bible of the roofing industry. It provides specifications, details, and other information vital to every aspect of copper roofing.



For Additional Information and Literature Contact: Revere Copper Products

800-950-1776



8 Doors & Windows

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08250 Door Opening Assemblies

08275 Door Louvers & Vision Lights

08300 Special Doors 08305 Access Doors

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08320 Detention/Security Doors

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08355 Chain Closures

08360 Upward-acting Sectional Doors

08370 Industrial & Hangar Doors

08380 Traffic/Impact Doors

08385 Sound Control Doors

08400 Entrances & Storefronts

08455 Fire-rated Glazed Wall/Door Assemblies

08460 Automatic Entrance Doors 08470 Revolving Entrance Doors

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08850 Glazing Accessories 08870 Glazing Film

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08950 Translucent Wall Systems

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A & S Window Associates, Inc. 88-19 76th Ave.

Glendale, NY 11385

Lehrbaum Louis, Pres 718/275-7900

Fax: 718/997-7683

AAR PowerBoss, Inc.

P.O. Box 1227; Anderson & Taylor Sts. Alberdeen, NC 28315

Marvella L. Bryant, Mktg Staff Secy

910/944-2105

Fax: 910/944-3199

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Div. of Gordon Alum Ind., Inc.

660 Commerce Drive. Reed City, MI 49677

Kit L. Bull, Operations Mgr 616/832-3221

Fax: 616/832-9063

Amweld Building Products, Inc.

1500 Amweld Drive Garrettsville, OH 44231

Ronald P. Baldine, Vice Pres Mktg.

216/527-4385 Fax: 216/527-5122

Arcadia Mfg., Inc.

Div. Archt'l SpecIts, Inc.

P O Box 416

New Canaan, CT 06840 Fernando Nunez, Oper Mgr

203/335-1198

Fax: 203/336-1594

ASI Technologies, Inc. Enviro & Marathon Div.

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Milwaukee, WI 53225

Gerold Block, Mktg Mgr 414/464-6200

Fax: 414/464-9863

B.W.N. Industries

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909/923-0246

Fax: 909/923-3429

Bally Engineered Structures, Inc.

20 N Front St.; P.O. Box 98

Bally, PA 19503

Jack Romig, Adv. Mgr. 215/845-2311

Fax: 215/845-6110

Bar-Co, Inc.

Div. Alfab, Inc.

220 Boll Weevil Circle; P.O. Box 1334

Enterprise, AL 36331

M Neal Brown, V P Sales

205/347-9451

Fax: 205/393-4864

Baut Studios, Inc., The

1095 Main St.

Swoyersville, PA 18704

Conrad D. Baut, President

717/288-1431

Fax: 717/288-0380

Better-Bilt Aluminum

704 12th Ave.; P.O. Box 277 Smyrna, TN 37167

N. J. Di Bartolomeo, Vice President

Mktg 615/459-4161

Fax: 800/255-8106

Biltrite Steel Buck Corp.

95 Hopper St.

Westbury, NY 11746 Robin D. Easton, Sr Vice Pres

516/333-4333

Fax: 516/333-4395

Block Iron & Supply Co.

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Oshkosh, WI 54902

Thomas Reigh 414/231-7200

Fax: 414/231-3051

Blumcraft of Pittsburgh

460 Melwood St.

Pittsburgh, PA 15213 Max Blum, Partner 412/681-2400

Fax: 412/681-6840

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Greensboro, NC 27409

Peter D. Petrochuk, Pres 910/665-1125

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Baltimore, MD 21286

Timothy J. Calvert, Pres 410/321-1300 Fax: 410/321-1301

Capitol Aluminum & Glass Corp.

1276 W Main

Bellevue, OH 44811

Richard R. Wagner, President

419/483-7050 Fax: 419/483-7830

Capitol Windows & Doors

Box M, Route 209 East

Elizabethville, PA 17112 Robert D. Williams, VP Sales & Mkt.

717/362-8196

Fax: 717/362-4012

Carlson Products

4601 N Tyler Road.

Wichita, KS 67205

G. E. James, Pres 316/722-0265

Fax: 316/721-0158

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Div. United Dominion Indus

750 Old Hickory Blvd, Ste 150 Brentwood, TN 37027

R.J. O'Brien, Director Mktg.

615/661-5030 Fax: 615/370-5299

Chase/Durus Industries 10021 Commerce Park Drive

Cincinnati, OH 45246

Daniel H. Smith, Sales Manager 513/860-5565 Fax: 800/245-7045

Cline Aluminum Doors, Inc. 112 32nd Ave. W

Bradenton, FL 34205

Mike Cline, Presient 813/746-4104 Fax: 817/746-5153

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Lake Oswego, OR 97034

Dennis V. Kida, President

503/635-1481

Fax: 503/635-1483

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26121 Hall Ave.

Valencia, CA 91355

Greg Butts, President 805/257-1177

Fax: 805/257-4907

58100 Park Place Road

Dowagiac, MI 49047

Michael J. Leets, Vice. Pres.

616/782-7044

Div. Essex Industries

Mason City, IA 50401

Richard L. Ebeling, Product Manager

515/423-1334

2770 S Vallejo; P. O. Box 118

Englewood, CO 80110

Fax: 303/789-0111

825 Allen St.

Architectural Dept. 716/664-3811 Fax: 716/661-3722 [Int'l.]

111 Merchant St.

Dwight Tribby, Sales Mgr

Fax: 210/226-0913

Door Stop, Inc., The

1416 E. Front Ave.

Bismarck, ND 58504

Bruce Wickstrom, Gen Mgr

Fax: 701/222-0500

Dual Lock Partition Systems, Inc.

8330 SW Hunziker Road.

Dunbar Building Products, Inc.

Nitro, WV 25143 Phyllis I. Wolfe, General Manager

EFCO Corporation

1000 County Rd.

Cross Aluminum Products, Inc.

Fax: 616/782-5077

Curries Co.

P.O. Box 1648; 525 9th St. S.E.

Fax: 515/424-8305

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Richard Gann, President 303/761-2909

Dawson Door Co.

Jamestown, NY 14701

Deansteel Mfg., Inc.

San Antonio, TX 78204

210/226-8271

701/255-1636

Alumax Div.

Portland, OR 97223 Clem Grant, Off Mngr 800/678-0566

Fax: 503/639-9875

800 1st Ave. South

304/727-2976 Fax: 304/727-2979

Monett, MO 65708

Bill Richardson, Sls. Mgr. 417/235-3913; 800/221-4169 Fax: 417/235-7313 [Int'l.]

Elco Mfg., Inc.

Highway 14 & West Main; P.O. Box 187 Harper, KS 67058 Mickey F. Pugh, President 316/896-7333 Fax: 316/896-7305

Ellison Bronze Div. of Dowcraft Corporation

125 W. Main St. Falconer, NY 14733 Russ Ecklund 716/665-6522 Fax: 716/665-5552 [Int'l.]

Endure-A-Lifetime Products, Inc.

7500 N.W. 72nd Ave. Miami, FL 33166 Jeff Kimmel, Vice Pres. 800/327-0689 Fax: 305/888-6302

Essex Industries., Inc.

555 Long Wharf Drive; Maritime Center, Suite 12 New Haven, CT 06511 Richard M. Crossen, Mktg Mgr 203/624-5225 Fax: 203/777-9042

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4040 W 20th St. Erie, PA 16505 M.D. Manczka, Mgr Dist Services 814/838-2001 Fax: 814/838-2009

Forms & Surfaces

Box 5215 Santa Barbara, CA 93150 Customer Service 800/451-0410 Fax: 805/684-8620 [Int'l.]

Freeman Marine Equipment, Inc.

P.O. Box F; 28336 Hunter Creek Road Gold Beach, OR 97444 Bo Shindler, General Manager 503/247-7078 Fax: 503/247-2114

Fries/Uni-Craft Corp.

977 W Main St. Tipp City, OH 45371 James E. Sipple, Vice Pres/Gen Mgr 513/667-2471 Fax: 513/667-6902

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P.O. Box 7387 Fredericksburg, VA 22404 800/755-3667 Fax: 703/898-5802 [Int'l.]

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133 Peachtree St., N.E. Atlanta, GA 30303 800-BUILD-GP Gillespie Corp.

50 Pine St. Ware, MA 01082 Henry J. Macuga, Pres 413/967-4980 Fax: 413/967-9534

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Green: Mike Green Fire Equipment Co.

M. G. Services Div. 8717 Venice Blvd Los Angeles, CA 90034 BArry E. Marrone, Genl Mgr 213/870-5700 Fax: 310/839-6611

Guardian Industries Corp.

14600 Romine St. Carleton, MI 48117 Raymond Malepka, Mgr Product Devel 313/962-2252 Fax: 313/654-3995

Habersham Metal Products Co.

Stapleton Road.; P.O. Box 739 Cornelia, GA 30531 J.A. Stapleton, Jr, Pres 706/778-2212 Fax: 706/778-2769

Holmes-Hally Industries

7460 Bandihi Blvd Los Angeles, CA 90040 Robert O. Cooper, Mktg Manager 213/728-3311 Fax: 213/728-1771

Hope's Architectural Products, Inc.

84 Hopkins Ave. Jamestown, NY 14702-0580 Sales Dept. 716/665-5124 Fax: 716/665-3365 [Int'l.]

Horton Stack Door Div. Horton, Inc.

Wellington Municipal Airport Wellington, KS 67152 John D. Diebold, VP Sales 800/835-2051

Fax: 316/326-2244

Insulgard Corp. 5133 Lawrence Place Hyattsville, MD 20781 Brian D. Shelton, Mktg Mgr 800/638-6718 Fax: 301/927-4531

Jadian Industries, Inc.

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181 Reems Creek Rd., PO. Box 67 Weaverville, NC 28787-0067 Customer Service 704/645-4821 Fax: 800/851-2131

Kewanee Corp., The

1642 Burlington Ave. Kewanee, IL 61443 John L. Regan, Natl Sales Mgr 309/853-4481 Fax: 309/853-5466

Klil Industries Ltd. Aluminum Extrusion Div.

220 Van Winkle St. E. Rutherford, NJ 07073 Martin Silver, Mktg. 201/460-1804 Fax: 201/460-1209 [Int'l.]

L.M.T. Steel Products, Inc.

550 9th St. Hoboken, NJ 07030 David Tietbaum, President 201/659-1680 Fax: 201/659-8556

Lift-Avator Inc.

435 Park Ave. Lockport, NY 14094 Roger W. Grear, President 716/434-1300 Fax: 716/434-7770

Marva, Industrias Metalicas

Highway 1 Km 27.5; P.O. Box 00726 Caguas, PR 00725 George Vaida, President 809/747-8989

Merrimack Construction Systems,

Star Drive, 260 D.W. Hwy; P.O. Box 865 Merrimack, NH 03054 William Donegan, President 603/424-7001 Fax: 603/424-3541

Michelmann Steel Construction Co.

137 N 2nd St. Quincy, IL 62301 William F. Gerdes, President 217/222-0555 Fax: 217/222-0573

Modulex, Inc.

624 W Carob St. Compton, CA 90220 Rod J. Gutierrez, President 310/885-5656 Fax: 310/885-1850

National Association of Architectural Metal Mfrs.

11 S. La Salle St, Suite 1400 Chicago, IL 60603 August L Sisco, Vice President 312/201-0101 Fax: 312/201-0214 Norandex, Inc.

One Norandex Place; 8450 S. Bedford Road Macedonia, OH 44056 Van L. Garber, Dir Marketing Servic 216/468-2200 Fax: 216/468-8116

Perma-Door

631 North 1st St. West Branch, MI 48661 Steve J. Sparer, Marketing Mgr. 517/345-5110 Fax: 517/345-5116

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Div. Core Industries, Inc.
401 Washington Ave
Carlstadt, NJ 07072
Joseph P. Silk, President 201/933-1900
Fax: 201/933-9580

Plyco Corp.

Box Q Elkhart LAke, WI 53020 Garry Matz, Exec Vice Pres 141/876-3611 Fax: 414-876((MAL))3527

Premdor Inc.

Corporate Office 4120 Yonge St., Ste. 402 Willowdale, ON M2P 2B8 Canada David Murray 416/250-8933 Fax: 416/250-9269 [Int'l.]

Progressive Glass Technology

P O Box 749 Venice, FL 34284 Carolyn R. Slabach, Dir. Mktg. 800/237-6258 Fax: 800/477-3655

Republic Builders Products

Hwy 22 & Como Road; P O Box 580 Mc Kenzie, TN 38201 Scott E. Watson, Sales Admin Mgr 901/352-3383 Fax: 901/352-2556

S-N-T Co. 700 57th St.

700 57th St. Sacramento, CA 95819 Lyle M. Campbell, Partner 916/452-6677 Fax: 916/452-0711

Safeguard Security Services, Inc.

4728 Goldfield, Bldg 8 San Antonio, TX 78218 Bill Fagan, Sales Mgr 210/661-8306 Fax: 210/661-8308

Saino: F.L. Saino Mfg. Co. Div. of Chase Industries

66 W Colorado Ave. Memphis, TN 38106 Joseph N. Saino, President 901/774-9025 Fax: 901/775-1917

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Security Acoustics (Hirsch/Kr) Div. Security Metal Pdts Corp.

12519 Cerise Ave. Hawthorne, CA 90250 James A. Hirsch, Pres 213/772-1171 Fax: 213/978-4762

Security Aluminum Windows & Doors

Div. Se-Go Industries 5100 Milam Dairy Road Miami, FL 33166 Ken Golen, Exec. V.P. 305/591-8990 Fax: 305/593-0854

Southern G F Co.

263 Decatur St. S.E. Atlanta, GA 30312 Ronald L. Georgia, Vice Pres 404/659-8383 Fax: 404/524-8435

Spacemaker

Div. McCraney, Inc. 1918 W. Chestnut St. Santa Ana, CA 92703 William J. McCraney, President 714/542-4649 Fax: 714/542-4675

Stanley Door Systems

1225 E. Maple Road Troy, MI 48083 Steve Krawczyk, Product Manager 313/528-1400

Steelcraft Mfg. Co. Masco-Tech

9017 Blue Ash Rd. Cincinnati, OH 45242 Claud Frederick 513/745-6400 Fax: 513/745-6657 [Int'l.]

Therma-Tru Corp.

PO. Box 8780 Maumee, OH 43537 Paulett M. Wogoman, Comm Coord. 419/882-5625 Fax: 800/322-8188

Timely Industries

S.D.S. Industries, Inc. 10241 Norris Ave. Pacoima, CA 91331

Cindy S. McMillan, Dir. of Operations 213/875-0124 Fax: 818/899-2677

Trussbilt

3570 Lexington Ave No. St. Paul, MN 55126 Douglas R. Brown, Security Sales 612/482-1030 Fax: 612/482-1035

UltraGlas, Inc./Skeeter Studio, Inc.

9186 Independence Ave. Chatsworth, CA 91311 Jane A. Skeeter, Pres 818/772-7744 Fax: 818/772-8231

United States Metals & Mfg. Co

1301 S. Bend St. South Bend, IN 46680 Patrick T. Murray, President 219/287-1538 Fax: 219/287-1530

Vistawall Architectural Products

803 Airport Rd. Terrell, TX 75160 Jim Berrone 214/524-1951 Fax: 214/551-6264 [Int'l.]

WBH Industries

3016 Ave. E East Arlington, TX 76011 Jay M. Kautzman, Exec VP 817/649-5700 Fax: 817/649-5701

Weather Shield Mfg., Inc.

One Weather Shield Plaza; P.O. Box 309 Medford, WI 54451 Deb Fierke, Mktg Projects Coord 800/477-6808 Fax: 715/748-6999

Western Integrated Materials, Inc.

2307 Potrero Ave. S. El Monte, CA 91733 Thomas M. Wright, General Manager 818/443-0715 Fax: 818/443-9194

Wilson Industrial Doors, Inc.

P.O. Box 348 Elkhorn, WI 53121 Daryl Mathews, Pres. 800/558-5974; 414/723-6869 Fax: 414/723-6433 [Int'l.]

Wilson Partitions

2321 South Yates Ave. Commerce, CA 90040 Eric Bucklin, Manager 213/721-4663 Fax: 213/721-9191

York Mfg. Co.

PO. Box 38; 6 Mills West U.S. Highway 34
York, NE 68467
Rod Meyer, Vice Pres Mktg
402/362-7401
Fax: 402/362-2378

Zero International Inc.

415 Concord Ave. Bronx, NY 10455-4801 Elias Wexler, Pres. 718/585-3230; 800/635-5335 Fax: 718/292-2243 [Int'l.]

08200 Wood & Plastic Doors & Frames

Algoma Hardwoods, Inc.

1001 Perry St. Algoma, WI 54201 Marge Rodrian, Sls. Svc. Mgr. 414/487-5221 Fax: 414/487-3636

Ameray Co.

2003 Corporate Drive; PO. Box 4288 Boynton Beach, FL 33426 Armand M. Kaplan, Owner 800/828-5224 Fax: 407/737-9202

American Louvered Products Co.

4910 W. Knollwood St. Tampa, FL 33634 Cam Whipple, Sales 813/884-1441 Fax: 813/882-4487

AMPCO Products, Inc.

7795 W 20th Ave. Hialeah, FL 33014 Michael O'Neill, G.M. 305/821-5700 Fax: 305/557-0764

Benton Doors, Inc.

1760 N Ardenwood Baton Rouge, LA 70806 James D. Benton, President 504/926-2470 Fax: 504/926-4301

Beveled Glass Works

23715 W Malibu Road, Suite 351 Malibu, CA 90265 Suzan Cano, President 310/456-3201 Fax: 310/456-2539

Buell Door Co.

5200 E. Grand Ave. Dallas, TX 75223 Thomas W. Waid, V.P. Sales & Mktg 214/827-9260 Fax: 214/826-9214

Builders Hardware & Specialty Co.

2002 W 16th St. Erie, PA 16505 Dennis r. Coughlin, Sr Vice Presidnt 814/453-4736 Fax: 814/454-0275

Caradco

An Alcoa Company
201 Evans Rd.
Rantoul, IL 61866
Marketing Dept. 800/238-1866
Fax: 217/893-3695 [Int'l.]

Chase/Durus Industries

10021 Commerce Park Drive Cincinnati, OH 45246 Daniel H. Smith, Sales Manager 513/860-5565 Fax: 800/245-7045

Chelsea Building Products

565 Cedar Way Oakmont, PA 15139 Gary Hartman, Product Mgr. 412/826-8077 Fax: 412/826-0113

Chem-Pruf Door Co.

P.O. Box 4560 Brownsville, TX 78523 Hal L. Helmstetler, Gen. Mgr. 210/544-1000 Fax: 210/544-1000

Colonial Stair & Woodwork Co.

PO. Box 38 Jeffersonville, OH 43128 Alan J. Yeoman, Vice Pres/Mktg 614/426-6326 Fax: 614/426-9295

Conspec, Inc.

Po. Box 850 Lake Oswego, OR 97034 Dennis V. Kida, President 503/635-1481 Fax: 503/635-1483

Contractors Wardrobe, Inc.

26121 Hall Ave. Valencia, CA 91355 Greg Butts, President 805/257-1177 Fax: 805/257-4907

Customwood Mfg.

P.O. Box 26208 Albuquerque, NM 87125 Donald J. Parmenter, Pres 505/344-1691 Fax: 505/883-2894

Dimension Millworks

714 Guadalupe St.
San Antonio, TX 78207
Ronnie Hodge, Pres 210/271-9785
Fax: 210/271-9305

DLM Plastics Corp.

1530 Harvard Ave. Findlay, OH 45840 Harold F. France, National Accounts Mg 800/837-3562 Fax: 419/423-0849

Dura-Oak Cabinet Refacing Systems Kitchens by D.J. Mills, Ins.

863 Texas Ave. Shreveport, LA 71101 D. J. Mills, President 318/227-9610 Fax: 318/424-8252

Dyke Industries, Inc.

301 Evans Road New Orleans, LA 70123 Donald M. Smith, Manager 504/733-8500 Fax: 504/733-1848

Eagle Pine Products, Inc.

P.O. Box 42705; 3802 Raeford Road Fayetteville, NC 28309 A Wayne Stack, President 910/323-1395 Fax: 910/433-2148

Elegant Entries Div. G & R Industries, Inc.

240 Washington St. Auburn, MA 01501 M Godes, Pres 508/832-9898 Fax: 508/832-6874 **Enjo Doors & Windows**

16 Park Ave. Staten Island, NY 10302 Joseph Autovino, President 800/437-3656

Fax: 718/442-7041

Essex Industries.. Inc.

555 Long Wharf Drive; Maritime Center, Suite 12 New Haven, CT 06511 Richard M. Crossen, Mktg Mgr 203/624-5225 Fax: 203/777-9042

Fenestra Corp.

A Member of Marmon Group Co's

4040 W 20th St. Erie, PA 16505 M.D. Manczka, Mgr Dist Services 814/838-2001 Fax: 814/838-2009

Forms & Surfaces

Box 5215 Santa Barbara, CA 93150 Customer Service 800/451-0410 Fax: 805/684-8620 [Int'l.]

Georgia-Pacific Corp.

133 Peachtree St., N.E. Atlanta, GA 30303 800-BUILD-GP

Glass Craft Specialties, Inc.

2420 Center St. Houston, TX 77007-6006 Doug Laughlin, VP 713/868-4276 Fax: 713/868-9136 [Int'l.]

Graham Mfg. Corp.

1920 E 26th St. Marshfield, WI 54449 Phil Bishop, Product Manager 715/387-2581 Fax: 715/387-0739

Grand Openings, Inc.

2340 S.E. Gladstone Portland, OR 97202 Terry L. Patty, Sales manager 503/235-3105 Fax: 503/235-3100

Hurd Millwork Co., Inc.

575 S Whelen Ave.; P O Box 319 Medford, WI 54451 Robert M. Wood, Marketing Manager 715/748-2011 Fax: 715/748-6043

International Window Corp. 5625 E. Firestone Blvd. South Gate, CA 90280 LArry McConnell, Sales Manager 310/928-6411

Fax: 310/928-3492

Ipik Door Co., Inc. PO. Box 250 Kenner, LA 70063

Robert Conescu, Vice Pres 504/469-3666 Fax: 504/467-3666

Jeld-Wen

P.O. Box 1329 Klamath Falls, OR 97601 Jim Glasgow, Tech. Svcs. Mgr. 503/882-3451 Fax: 503/884-2231 [Int'l.]

Jessup Door Co. Lacy Diversified Ind. Ltd.

300 E. Railroad St.; P.O. Box 240 Dowagiac, MI 49047 David L. Fullen, Dir Sales & Mktg. 616/782-2183 Fax: 616/782-2397

K.S.I. Product, Inc.

26 Mac Arthur Ave. Cobleskill, NY 12043 Janet Nokes, Mktg Coord. 518/234-2561 Fax: 518/234-7329

Kaylien, Inc.

P.O. Drawer 711599 Santee, CA 92072 James G. Knox, President 800/748-5627 Fax: 619/448-5196

Kentucky Millwork

P.O. Box 33276 Louisville, KY 40232 Mike Bell 502/451-6024 Fax: 502/451-6027 [Int'l.]

L. B. Plastics, Inc.

Highway 150 Mooresville, NC 28115 David E. Byers, Sales manager 704/663-1543 Fax: 704/664-2989

Life Time Doors Inc.

National Adminstration Dept. 30700 Northwestern Highway Farmington, MI 48018 William B. Gilbert, Pres 810/851-7700 Fax: 810/851-8534

Lincoln Windows

701 North State St. Merrill, WI 54452 Donna J. Srb, Dir Mktg 715/536-2461 Fax: 715/536-9783

M W Mfg, Inc.

P.O. Box 559 Rocky Mount, VA 24151 Courtney R. Mauzy, Produt Manager 703/483-0211 Fax: 703/489-0392

Maiman Co., The

505 E Trafficway Springfield, MO 65806 Thomas McQueary, Int'l Sales Mgr. 417/862-0681 Fax: 417/862-3780

Marlite

202 Harger St. Dover, OH 44622 Sherry Mason, Mktg. Svcs. Supvr. 216/343-6621 Fax: 216/343-7296 [Int'l.]

Milgard Mfg. Inc.

P.O. Box 11368 Tacoma, WA 98411 John Stephenson, Marketing Manager 206/922-6030 Fax: 206/926-0848

Mohawk Flush Doors, Inc.

P.O. Box 112 Northumberland, PA 17857 Donald E. Enigk, Vice President Mktg 717/473-3557 Fax: 717/473-3737

Morgan Manufacturing

601 Oregon St. Oshkosh, WI 54901 800/766-1992 [Int'l.]

NME-Focal Point, INc.

3051 Olympic Industrial Dr. SE; P.O. Box 93327 Smyrna, GA 30080 Hallie P. Henrickson, Product Mgr. 404/351-0820 Fax: 404/352-9049

Oslo-America

2 Vernon St. Framingham, MA 01701 Cynthia A. Hassell, President 508/875-5514 Fax: 508/626-3691

Peachtree Doors & Windows

Box 5700 Atlanta, GA 30342 Mary Ann Stitcher 800/477-6544 Fax: 404/497-2437

Pella Corporation

102 Main Pella, IA 50219 Inquiry Dept. 800-84-PELLA Fax: 515/628-6487 [Int'l.]

Pinecrest

2118 BlaisDell Ave. Minneapolis, MN 55404 Russ Linderdahl, Jr. 612/871-7071; 800/443-5357 Fax: 612/871-8956 [Int'l.]

Poncraft Door Company

2005 Pontiac Rd. Auburn Hills, MI 48326 Kevin French 800/782-3667 Fax: 810/373-1511 [Int'l.]

10 Tracy Drive Avon, MA 02322

Portal, Inc.

Richard a. Naisuler, President 508/588-3030 Fax: 508/580-9943

Pozzi Windows Co.

62845 Boyd Acres Road Bend, OR 97701 Darsel Cox, Adv Mgr 503/389-7971 Fax: 503/382-1292

Premdor Inc.

Corporate Office 4120 Yonge St., Ste. 402 Willowdale, ON M2P 2B8 Canada David Murray 416/250-8933 Fax: 416/250-9269 [Int'l.]

Quantum Windows & Doors, Inc.

2720 34th St. Everett, WA 98201 Hugh Matheson, President 206/259-6650 Fax: 206/339-1522

Rehau Incorporated

P.O. Box 1706 Leesburg, VA 22075 Mr. Cipressi/Commercial Windows 703/777-5255 Fax: 703/777-3053 [Int'l.]

Rotary Products, Inc.

P.O. Box 370 Ashley, OH 43003 Gary A. Buechel, Pres 614/747-2623 Fax: 800/457-5251

RSL, Inc.

3092 English Creek Ave. Mc Kee City, NJ 08232 Bernd Lewkowitz, President 609/484-1600 Fax: 609/484-0422

Saino: F.L. Saino Mfg. Co. Div. of Chase Industries

66 W Colorado Ave. Memphis, TN 38106 Joseph N. Saino, President 901/774-9025 Fax: 901/775-1917

Simpson Door Company

P.O. Box 210, 400 Simpson Ave. McCleary, WA 98557 Jim Brandt 206/495-3291 Fax: 206/496-3295 [Int'l.]

SNE Enterprises, Inc. Crestline Div.

730 3rd St, P.O. Box 8007 Wausau, WI 54402 Kathy A. Dahlke, Creative Services Mg 715/847-6616 Fax:)715)847-6520

Southern G F Co. 263 Decatur St. S.E.

Atlanta, GA 30312

Ronald L. Georgia, Vice Pres 404/659-8383 Fax: 404/524-8435

Southwood Door Co.

110 W Donald St. Quitman, MS 39355 Todd A. Robinson, President 601/776-2164 Fax: 601/776-2144

Spectus Systems

501 Elida St.
 Winnebago, IL 61088
 Judith Huff, Marketing Asst.
 815/335-2372
 Fax: 815/335-7266

Steves & Sons, Inc.

P.O. Drawer S San Antonio, TX 78211 John W. Paulsen, Sales Manager 210/924-5111 Fax: 210/924-0470

Streckert Mfg. Co., Inc.

518 Birch St. Abbotsford, WI 54405 Lillian M. Streckert, Pres 715/223-2376 Fax: 715/223-2377

Summit Door, Inc. *

130 Eva St. St. Paul, MN 55107 Linda K. Pollari, President 612/292-9711 Fax: 612/292-0129

Therm-O-Lite

635 South Lafayette South Bend, IN 46601 Donald L. Coddens, President 219/234-4004 Fax: 219/234-4005

Tischler und Sohn (USA) Ltd.

51 Weaver St., 3 Greenwich Off. Park Greenwich, CT 06830 Timothy K. Carpenter 203/622-8486 Fax: 203/622-8558

Universal Door Mfg. Co., Inc.

700 N W 57th Court Ft. Lauderdale, FL 33309 John K. Heilig, V. Pres 305/772-8770 Fax: 305/772-8772

Urban Archaeology

285 Lafayette St. New York, NY 10012 Susan Watson, Office Manager 212/431-6969 Fax: 212/941-1918

Vancouver Door Co., Inc.

P.O. Box 1418 Puyallup, WA 98371 Gary R. Geppert, Sales Mgr 206/845-9581 Fax: 206/845-3364

Viking Industries, Inc.

18600 N.E. Wilkes Rd., PO. Box 20518 Portland, OR 97220 Marketing Dept. 503/667-6030 Fax: 503/669-1135

Vinyl Building Products, Inc.

Oakland, NJ 07436
John Rosenstein, Grap Artist/Mkt Admi 201/337-9151
Fax: 201/337-7491

VT Industries, Inc..

1000 Industrial Park Holstein, IA 51025 Duane White, Dir/Sales & Mkt 712/368-4381 Fax: 712/368-4320

WBH Industries

3016 Ave. E East Arlington, TX 76011 Jay M. Kautzman, Exec VP 817/649-5700 Fax: 817/649-5701

Weyerhaeuser Door Div.

1401 E. Fourth St.
Marshfield, WI 54449
Sales & Service Ctr. 715/384-2141
Fax: 715/384-3802 [Int'l.]

Wrightwood Window & Door, Inc.

17282 Mt. Wynne Circle Fountain Valley, CA 92708 Char Lee Lovelace, President 714/546-1016 Fax: 714/979-6537

Zeluck: J. Zeluck, Inc. *

5300 Kings Hwy Brooklyn, NY 11234 Roy Zeluck, Vice Pres 718/251-8060 Fax: 718/531-2564

08250 Door Opening Assemblies

Air-Lec Industries, Inc.

3300 Commercial Ave. Madison, WI 53714 John T. West, Sales & Svc. 608/244-4754 Fax: 608/246-7676

Anemostat Products

Door Div.

1220 Watson Center Road Carson, CA 90745 Hank R. Krueger, National Sales Mgr 213/775-7441 Fax: 310/835-0448

Arcadia Mfg., Inc. Div. Archt'l Specits, Inc.

P O Box 416 New Canaan, CT 06840 Fernando Nunez, Oper Mgr 203/335-1198 Fax: 203/336-1594

B.W.N. Industries Automatic Doors USA

1921 Proforma Ave. Ontario, CA 91761 Harold E. Boutilier, V.P. Sales & Mktg 909/923-0246 Fax: 909/923-3429

Butcher Boy Corp.

1000 Butcher Boy Drive Harvard, IL 60033 Jerry D. Hopkins, V.P. Sales/Mktg 800/964-0209 Fax: 815/943-7404

Colonial Bronze Co.

511 Winsted Road. Torrington, CT 06790 Sheila T. Gregg, Marketing Dir. 203/489-9233 Fax: 203/482-8760

Cross Aluminum Products, Inc.

58100 Park Place Road Dowagiac, MI 49047 Michael J. Leets, Vice. Pres. 616/782-7044 Fax: 616/782-5077

Deansteel Mfg., Inc.

111 Merchant St. San Antonio, TX 78204 Dwight Tribby, Sales Mgr 210/226-8271 Fax: 210/226-0913

Edwards Co.

Div. General Signal 195 Farmington Ave. Farmington, CT 06032 Jerry M. Jenkins, Mgr/Mktg Svc 203/678-0410 Fax: 203/678-0472

Elegant Entries

Div. G & R Industries, Inc. 240 Washington St. Auburn, MA 01501 M Godes, Pres 508/832-9898 Fax: 508/832-6874

Endure-A-Lifetime Products, Inc.

7500 N.W. 72nd Ave. Miami, FL 33166 Jeff Kimmel, Vice Pres. 800/327-0689 Fax: 305/888-6302

Ferguson Door Div. Fleming Steel Co.

P.O. Box 1487 New Castle, PA 16103 Seth Kohn, President 412/658-1511 Fax: 412/658-7018

Fleming Steel Co.

P.O. Box 1487 New Castle, PA 16103 Seth Kohn, President 412/658-1511 Fax: 412/658-7018

Flexion, Inc.

Div. Flexion Corp.
Buncher Industrial Park; Bldg 20A
Leetsdale, PA 15056
James F. Bennett, Adv. Mgr
800/365-3667
Fax: 412/749-0410

Gyro Tech, Inc.

S82 W18717 Gemini Drive; P O Box 906 Muskego, WI 53150 Jack A. Pedersen, Natl Accounts Exec. 414/679-0045 Fax: 414/679-2505

Ingersoll-Rand Co.

200 Chestnut Ridge Road Woodcliff Lake, NJ 07675 Ronald G. Schrein, Group Mgr Corp Comms 800/847-4041 Fax: 908/689-5576

K. Z. Co., Inc.

R R 2, Box 196 B Ashland, NE 68003 Keith J. Ziegenbein, Pres 402/944-2767 Fax: 402/944-2402

Larco, Inc.

1902 13th St. S.E. Brainerd, MN 56401 Joseph Schultz, Sales Mgr. 800/523-6996 Fax: 218/829-0139

Life Time Doors Inc.

National Adminstration Dept. 30700 Northwestern Highway Farmington, MI 48018 William B. Gilbert, Pres 810/851-7700 Fax: 810/851-8534

M & I Door Systems

P.O. Box 649 Orchard Park, NY 14127 Paul J. Rossi, Natl Sales Mgr. 716/662-2615 Fax: 716/662-7975

Maiman Co., The

505 E Trafficway Springfield, MO 65806 Thomas McQueary, Int'l Sales Mgr. 417/862-0681 Fax: 417/862-3780

Paul Associates, Inc.

42-05 10th St. Long Island City, NY 11101 Dinah Paul, Marketing Assoc. 718/784-2244 Fax: 718/392-9242

RSL, Inc.

3092 English Creek Ave. Mc Kee City, NJ 08232 Bernd Lewkowitz, President 609/484-1600 Fax: 609/484-0422

Safe Glide Automation Co.

19 W 2nd St. Peru, IN 46970 Robert L. Leslie, President 317/472-2243 Fax: 317/472-4327

Security Aluminum Windows & Doors

Div. Se-Go Industries5100 Milam Dairy Road
Miami, FL 33166
Ken Golen, Exec. V.P. 305/591-8990
Fax: 305/593-0854

Special-Lite, Inc.

Rt 3 Cass Decatur Road Decatur, MI 49045 Michael J. Wendland, Nat'l Sales/Mktg Mgr 800/821-6531 Fax: 800/423-7610

Tork Time Controls, Inc.

1 Grove St. Mt. Vernon, NY 10550 Elliot Mintzer, Mktg. Svcs. Mgr. 914/664-3542 Fax: 914/664-5052

Weiser Lock Corp.

6700 WEiser Lock Drive Tucson, AZ 85746 Paula J. McCleland, Mktg Pdts Mgr. 602/741-6200 Fax: 800/688-5625

Zeluck: J. Zeluck, Inc. *

5300 Kings Hwy Brooklyn, NY 11234 Roy Zeluck, Vice Pres 718/251-8060 Fax: 718/531-2564

08275 Door Louvers & Vision Lights

Air Louvers, Inc.

8455 E. Loch Lomond Dr. Pico Rivera, CA 90660-0988 Customer Service 310/948-3495 Fax: 310/949-4661 [Int'l.]

A-J Mfg. Co. Inc.

3601 E. 18 St., PO. Box 4320 Kansas City, MO 64127-4320 Robert Haake 816/231-5522 Fax: 816/231-8437

08300 Special Doors

Block Iron & Supply Co.

36 E. 10th Ave., PO. Box 557 Oshkosh, WI 54902 Thomas Reigh 414/231-7200 Fax: 414/231-3051

Coursey Design Stor-A-Dor

The Manse Heath, MA 01346 James Browning Coursey, Owner 413/337-0211 Fax: 413/337-0212 [Int'l.]

Crown Industrial Operators

213 Michelle Ct.
San Francisco, CA 94080
Robert E. Morgan 415/952-5150
Fax: 415/873-1495 [Int'l.]

Electric Power Door

522 W. 27th St. Hibbing, MN 55746 Jeffrey D. Jacobson, Sls. Mgr. 800/346-5760; 218/263-8366 Fax: 218/262-6478 [Int'l.]

Eliason Corporation Easy Swing Door Div.

PO. Box 2128, 9229 Shaver Rd. Kalamazoo, MI 49003 Sales Dept. 800/828-3655 Fax: 800/828-3577 [Int'l.]

Ellison Bronze Div. of Dowcraft Corporation

125 W. Main St. Falconer, NY 14733 Russ Ecklund 716/665-6522 Fax: 716/665-5552 [Int'l.]

Elysian Art Glass Co.

Box 7455 Boulder, CO 80306 Susan Gold 303/939-9300 [Int'l.]

Jamison Door Company Special Products

| Special Froducts | 55 Maple Ave. | Hagerstown, MD 21740 | William H. Herbert | 800/532-3667 | Fax: 301/791-7339 | [Int'l.]

Jurs Architectural Glass

4167 Wilshire Blvd. Oakland, CA 94602 Shelley Jurs 510/521-7765 Fax: 510/531-6173 [Int'l.]

Overly Mfg.

57A W. Otterman Greensburg, PA 15601 Sales Dept. 412/834-7300 Fax: 412/830-2871 [Int'l.]

Pella Corporation

Commercial Sales and Service 102 Main St. Pella, IA 50219

Commercial Sls. & Svc. 800/444-7968 Fax: 515/628-6487 [Int'l.]

RubbAir Door Division

100 Groton-Shirley Rd. Ayer, MA 01432 A. Eckel 800/966-7822; 508/772-0480 Fax: 508/772-7114 [Int'l.]

Specialty Doors, Inc.

269 W. 154th St.
South Holland, IL 60473-1018
Janet Cahill 708/339-4331
Fax: 708/339-4339 [Int'l.]

Vistawall Architectural Products

803 Airport Rd. Terrell, TX 75160 Jim Berrong 214/551-6162 [Int'l.]

08305 Access Doors

Acudor Products Inc.

371 Little Falls Rd. Cedar Grove, NJ 07009 Alan Karp 800/722-0501 Fax: 201/857-2005 [Int'l.]

AIEX U.S.A., Ltd.

875 Cowan Rd.
Burlingame, CA 94010
Hi-Hatch Dept. 800/421-9977
Fax: 415/692-3007 [Int'l.]

Albany International, Inc.

975 Old Norcross Road, Ste A Lawrenceville, GA 30245 John Gannon, General Manager 404/962-7997 Fax: 404/962-3779

Amweld Building Products, Inc.

1500 Amweld Drive Garrettsville, OH 44231 Ronald P. Baldine, Vice Pres Mktg. 216/527-4385 Fax: 216/527-5122

ASI Technologies, Inc.

Enviro & Marathon Div. 5848 N. 95th Court Milwaukee, WI 53225 Gerold Block, Mktg Mgr 414/464-6200 Fax: 414/464-9863

Babcock-Davis Hatchways, Inc.

50 Lowell St. Arlington, MA 02174 Michael J. Di Modica, Nat Sales Mgr. 617/643-5344 Fax: 617/646-6465

Basco, Inc.

P.O. Box 237, 40 Aero Road. Bohemia, NY 11716 William P. Kowalchuk, President 800/835-4445 Fax: 516/567-4815

Beta Industries

707 Commercial Ave. Carlstadt, NJ 07072 Armold Serchuk, Pres 201/939-2400 Fax: 201/939-7656

The Bilco Company

P.O. Box 1203 New Haven, CT 06505 Architectural Sls. 203/934-6363 Fax: 203/933-8478 [Int'l.]

Burle Industries, Inc. Security Products

1000 New Holland Ave.

Lancaster, PA 17601-5688 Marketing 717/295-6123; 800/326-3270 [Int'l.]

CESCO Products

Architectural Sales 9300 73rd Ave. North Minneapolis, MN 55428 Scott Raymond/Architectural Sales 612/424-4919

[Int'l.]

Clopay Millwork

Fax: 800/241-9344

Div. Clopay Corp. 830 Lincoln St. Shawano, WI 54166 Bill C. Schmidt, Product Manager 715/526-3171 Fax: 715/524-3521

Consolidated International Corp.

4501 S Western Blvd Chicago, IL 60609 Claire J. Meyers, President 312/376-5600 Fax: 312/376-5835

Curtron Industries, Inc.

44 W. Bridge St. Catskill, NY 12414 Randall S. Fried, President 518/943-6931 Fax: 518/943-9527

Delaware Industries, Inc.

895 Moe Drive., D-19 Akron, OH 44310 Douglas Fisher, Owner 216/630-9945 Fax: 216/630-9968

DLM Plastics Corp.

1530 Harvard Ave. Findlay, OH 45840 Harold F. France, National Accounts Mg 800/837-3562 Fax: 419/423-0849

Dunbar Building Products, Inc.

800 1st Ave. South Nitro, WV 25143 Phyllis I. Wolfe, General Manager 304/727-2976 Fax: 304/727-2979

Dur-Red Products

Honor Troutes 4900 Ceclia St. Cudahy, CA 90201 Lee Harrison, Sales 213/771-9000 Fax: 213/771-9009

Empire Ventilation Equipment Co.,

35-39 Vernon Blvd Long Island City, NY 11106 Robert E. Warnken, Treas 718/728-2143 Fax: 718/267-0143

Ferguson Door Div. Fleming Steel Co.

P.O. Box 1487

New Castle, PA 16103 Seth Kohn, President 412/658-1511 Fax: 412/658-7018

Flexmaster USA, Inc.

5235 Ted St. Houston, TX 77040 John R. Weyker, Vice Pres. Mktg. 713/462-7694 Fax: 713/939-8441

Freeman Marine Equipment, Inc.

PO. Box F; 28336 Hunter Creek Road Gold Beach, OR 97444 Bo Shindler, General Manager 503/247-7078 Fax: 503/247-2114

Gordon Corp.

170 Spring St.
Southington, CT 06489
William M. Gordon, Pres 800/333-4564

Grimm Building Material Co.

1110 Central Ave. Albany, NY 12205 William Grimm, Owner 518/459-1440 Fax: 518/459-3915

Guardian Industries Corp.

14600 Romine St. Carleton, MI 48117 Raymond Malepka, Mgr Product Devel 313/962-2252 Fax: 313/654-3995

Habersham Metal Products Co.

Stapleton Road.; P.O. Box 739 Cornelia, GA 30531 J.A. Stapleton, Jr. Pres 706/778-2212 Fax: 706/778-2769

Jeld-Wen

P.O. Box 1329 Klamath Falls, OR 97601 Customer Service 800/877-9482

J.L. Industries

4450 W. 78th St. Cir.
Bloomington, MN 55435-5416
Customer Service 612/835-6850
Fax: 612/835-2218 [Int'l.]

K. Z. Co., Inc.

R R 2, Box 196 B Ashland, NE 68003 Keith J. Ziegenbein, Pres 402/944-2767 Fax: 402/944-2402

Karp Associates, Inc.

54-54 43rd St.
Maspeth, NY 11378
Claudia P. Holtz, Dir. of Sls. & Mktg.
718/784-2105
Fax: 718/784-9169 [Int'l.]

L.M.T. Steel Products, Inc.

550 9th St. Hoboken, NJ 07030 David Tietbaum, President 201/659-1680 Fax: 201/659-8556

Larsen's Manufacturing Co.

7421 Commerce Lane N.E. Minneapolis, MN 55432 Mark Nyvall 800/527-7367 Fax: 612/571-1181 [Int'l.]

Maximun Security Products Co.

23 Thacher St.
Albany, NY 12207
Joseph Burch, President 518/449-7010
Fax: 518/462-4213

McKinley Iron Works, Inc.

P.O. Box 790 Fort Worth, TX 76101 Nancy Lee, Sales 817/335-1268 Fax: 817/336-0677

Milcor Incorporated

1150 N. Cable Rd. Lima, OH 45805 Customer Service 800/528-1411 Fax: 800/441-6899

 $Ny strom\ Products\ Co.$

Div. Nystrom, Inc. 1701 Madison St, N E Minneapolis, MN 55413 Joseph R. Ray, Sales/Marketing Mgr 612/781-7850 Fax: 612/781-1363

Pioneer Industries, Inc. Div. Core Industries, Inc.

401 Washington Ave Carlstadt, NJ 07072 Joseph P. Silk, President 201/933-1900 Fax: 201/933-9580

Pottorff Co., Inc.

700 South Vail Montebello, CA 90640 Chuck Fraley, National Sales Mgr 213/728-0004 Fax: 213/728-9549

Puritan Mfg. Co. 13th & Willis Ave.

Omaha, NE 68134 David A. Waters, Operators Mgr 402/341-3753 Fax: 402/341-4508

Ruskin Mfg. Co.

3900 Dr. Greaves Road; PO. Box 129 Kansas City, MO 64030 Thomas R. Edwards, V.P. Sales & Mktg. 816/761-7476 Fax: 816/765-8955

Rytec Corp.

P.O. Box 403 Jackson, WI 53037 Michael W. DeVoe, Marketing manager 414/677-9046 Fax: 414/677-2080 Securitech Group, Inc.

54-45 44th St. Maspeth, NY 11378 Simone Merchant, Office Mgr Secy 718/392-9000 Fax: 718/392-8944

 ${\bf Southwood\ Door\ Co.}$

110 W Donald St. Quitman, MS 39355 Todd A. Robinson, President 601/776-2164 Fax: 601/776-2144

Spaceguard Products Div. Figgie International

711 S. Commerce Drive Seymour, IN 47274 Ron W. Linn, President 800/841-0680 Fax: 812/523-3362

Syracuse Castings Sales Corp.

P.O. Box 1821/South Bay Road Cicero, NY 13039 Tim Mc Kernan, Prod. Mgr. 315/699-2601 Fax: 315/699-2982

Tex-Steel Corp.
PO. Box 992; 5301 E. Harrison
Harlingen, TX 78551
Cesar Maldonado, President
512/423-0912
Fax: 512/421-2469

TMI, Inc.

500 Vista Park Drive Pittsburgh, PA 15205 Joseph P Kleynjans, President 412/787-9750 Fax: 412/787-3665

U.S. Foundry & Manufacturing Corp. Access Door Div.

Access Door Div. 8351 N.W. 93 St. Miami, FL 33166 Sales Dept. 800/258-6873 Fax: 305/882-1577 [Int'l.]

Weyerhauser Co.

1401 E 4th St. Marshfield, WI 54449 Cynthia Bremer, Mktg Comm 715/384-2141 Fax: 715/387-1729

Willo Products Co., Inc.

PO. Box 1349 Decatur, AL 35602 Jack Ozier, Project Evaluvator 205/353-7161 Fax: 205/350-8436

Woodfold-Marco Mfg., Inc.

1812-19th Ave.; P.O. Box 346 Forest Grove, OR 97116 Randall J. Roedl, Vice Pres/Mktg 503/357-7181 Fax: 503/357-7185 Woodstone Co., The

PO. Box 223, Patch Road Westminster, VT 05158 Hank Bishop, Sales Manager 802/722-9217 Fax: 802/722-9528

Wrightwood Window & Door, Inc.

17282 Mt. Wynne Circle Fountain Valley, CA 92708 Char Lee Lovelace, President 714/546-1016 Fax: 714/979-6537

08315 Blast Resistant Doors

Krieger Steel Products Co.

4880 Gregg Rd. Pico Rivera, CA 90660 Robert J. McCluney/Sales 310/695-0645 Fax: 310/692-0146 [Int'l.]

Peelle Co.

50 Inez Dr.
Bay Shore, NY 11706
Gene Horan 516/231-6000 ext. 15
Fax: 516/231-6059 [Int'l.]

08316 Air & Watertight Doors

Perma-Door

631 North 1st St. West Branch, MI 48661 Steve J. Sparer, Marketing Mgr. 517/345-5110 Fax: 517/345-5116

Presray Corp.

159 Charles Colman Blvd. Pawling, NY 12564 T C. Hollander Jr, President 914/855-1220 Fax: 914/855-1139

Tischler Und Sohn

3 Greenwich Office Park; 51 Weaver St. Greenwich, CT 06830 Timothy K. Carpenter, V.P. 800/282-9911 Fax: 203/622-8558

Window Technologies, Inc.

41213 Sandalwood Curcke Murrieta, CA 92562 Steve Henderson, exec V.P. 714/698-4080

08320 Detention/Security Doors

Airtec Corp. 640 E. 7 Mile Road Detroit, MI 48203 Richard Stout, Vice President 313/892-7800 Fax: 313/369-4883

Atlas Roll-Lite Door Corp. *
10407 Rocket Blvd.
Orlando, FL 32824

Charles Cordes, VP Sales 407/857-0680 Fax: 407/859-9770

Biltrite Steel Buck Corp.

95 Hopper St. Westbury, NY 11746 Robin D. Easton, Sr Vice Pres 516/333-4333 Fax: 516/333-4395

California Glass Bending Corp.

320 E. Harry Bridges Blvd Wilmington, CA 90744 Kelly Green, Pres 310/541-2041 Fax: 310/549-5398

California Products Corp.

1128 West Bradford Circle Corona, CA 91720 Sandra M. Ursic, Advertising Director 909/371-7730 Fax: 909/735-1070

Custom Products Division. Div. Chief Industries, Inc.

3942 W Old Hwy 30; P O Box 2078 Grand Island, NE 68802 Debora A. Enyeart, Advertising Coord. 308/382-8820 Fax: 308/389-7484

Diebold, Inc.

P O Box 8230; 217 2nd St. N.W. Canton, OH 44702 Mark R. Rechner, Mktg Comm Admin 216/490-5070 Fax: 216/489-4371

Door Engrg. & Mfg. Co.

400 Cherry St.; P.O. Box 5 Kasota, MN 56050 Stephen Deeren, Sales 507/931-6910 Fax: 507/931-9318

G-S Co., The

7920 Stansbury Road Baltimore, MD 21222 Thomas J. Schap, Treas 410/284-9549 Fax: 410/282-6499

Insulgard Corp.

5133 Lawrence Place Hyattsville, MD 20781 Brian D. Shelton, Mktg Mgr 800/638-6718 Fax: 301/927-4531

King Wire Partitions, Inc.

6044 N. Figueroa St.; P.O. Box 42005 Los Angeles, CA 90042 Max Behshid, President 213/256-4848

Maximun Security Products Co.

23 Thacher St. Albany, NY 12207 Joseph Burch, President 518/449-7010 Fax: 518/462-4213

McKeon Rolling Steel Door Co.

95 29th St. Brooklyn, NY 11232 Andrew Lambridis, Natl Project Mgr 718/965-0700 Fax: 718/768-3406

National Bullet Proof, Inc.

9855 S. 78th Ave. Hickory Hills, IL 60457 Wally Newman, Mktg/Dir 708/430-3200 Fax: 708/430-3406

Norshield

Div. of Norment Ind. 3224 Mobile Highway Montgomery, AL 36108 C. Craig Washing, Vice Pres/Sales-Mktg 800/633-1968 Fax: 205/288-5485

Roll-O-Matic, Inc.

1150 Elmwood Kansas City, MO 64127 Tom J. Studer, Mktg Mgr 816/827-3692 Fax: 816/241-9154

Ross Technology Corp.

104 N Maple Ave Leola, PA 17540 Donald E. Spenicher, President 717/656-5600 Fax: 717/656-3281

S-N-T Co.

700 57th St. Sacramento, CA 95819 Lyle M. Campbell, Partner 916/452-6677 Fax: 916/452-0711

Sentronic International Div. General Nucleonics, Inc.

1545 W 130th St. Hinckley, OH 44233 E. M. Trikilis, President 216/225-3029 Fax: 216/225-3009

Smith: F. P. Smith Wire Cloth Co.

11700 West Grand Ave. Northlake, IL 60164 John A. Stevenson, Jr., President. 708/562-3344 Fax: 708/562-3456

Stanley Hardware Division The Stanley Works

480 Myrtle St. New Britain, CT 06052 Bob Marcotte, Marketing Manager 203/225-5111 Fax: 203/827-5780

Steward Steel Door & Frame Div.

P.O. Box 551; 101 N. Interstate Drive Sikeston, MO 63801 Fred H. Steward, CEO 314/472-2121 Fax: 314/471-4070

Stewart Decatur Security Systems,

1360 Dolwick Drive

Erlanger, KY 41018 C. Keith Thrasher, Vice Pres Sales 606/371-6000 Fax: 606/371-5250

Trussbilt

3570 Lexington Ave No. St. Paul, MN 55126 Douglas R. Brown, Security Sales 612/482-1030 Fax: 612/482-1035

Willo Products Co., Inc.

PO. Box 1349 Decatur, AL 35602 Jack Ozier, Project Evaluvator 205/353-7161 Fax: 205/350-8436

Woodfold-Marco Mfg., Inc.

1812-19th Ave.; PO. Box 346 Forest Grove, OR 97116 Randall J. Roedl, Vice Pres/Mktg 503/357-7181 Fax: 503/357-7185

08330 Coiling Doors & Grilles

Albany International, Inc. 975 Old Norcross Road, Ste A Lawrenceville, GA 30245 John Gannon, General Manager 404/962-7997 Fax: 404/962-3779

Atlas Roll-Lite Door Corp. *

10407 Rocket Blvd. Orlando, FL 32824 Charles Cordes, VP Sales 407/857-0680 Fax: 407/859-9770

Beta Industries

707 Commercial Ave. Carlstadt, NJ 07072 Armold Serchuk, Pres 201/939-2400 Fax: 201/939-7656

Cookson Co., The

800 Tulip Drive Gastonia, NC 28052 James H. Cookson, Senior Vice Pres 704/866-9146 Fax: 704/867-8061

Cornell Iron Works, Inc.

Crestwood Industrial Park Mountaintop, PA 18707 John Polchin/Tech. Svcs. Dept. 800/233-8366 ext. 551 Fax: 800/526-0841 [Int'l.]

Dynamic Closures

P.O. Box 627 Massenger, NY 10962 Michael L. Mahoney, General Manager 315/769-7480 Fax: 315/764-0598 McKeon Rolling Steel Door Co.

95 29th St. Brooklyn, NY 11232 Andrew Lambridis, Natl Project Mgr 718/965-0700 Fax: 718/768-3406

Mid-America Door Co.

1001 W Hartford Ponca City, OK 74601 Joan R. Earnest, Nat'l Sales Mgr 405/765-9994

Overhead Door Corporation

6750 LBJ Frwy.
Dallas, TX 75240
Pamela Ross 214/233-6611
Fax: 214/233-0367 [Int'l.]

Pacific Rolling Door Co.

15900 Worthley Drive; P.O. Box 267 San Lorenzo, CA 94580 Gerald D. Johnson, President 510/278-3211 Fax: 510/278-3449

Raynor Garage Doors

1101 E. River Rd., PO. Box 448 Dixon, IL 61021 Terry Lich, Sls. Mgr. 815/288-1431 ext. 2450 Fax: 800/323-7896 [Int'l.]

Roll Right Industries

1150 N. Armando St. Anaheim, CA 92806 Terry W. Rider, NAtional Sales Mgr 714/630-9080 Fax: 800/848-8106

Southwestern Steel Rolling Door

9525 White Rock Trail Dallas, TX 75238 Jack Pierce, Exec Vice Pres 214/348-7020 Fax: 214/348-8318

Trac-Rite Door, Inc.

413 Wilburn Road Sun Prairie, WI 53590 Jeff A. Seefeldt, Director of Sales 608/837-7899

Twin City Garage Door Co.

4609 85th Ave. No. Minneapolis, MN 55443 Rich Pierret, Commercial Manager 612/424-8282

U-Change Lock Industries, Inc.

1640 W Highway 152 Mustang, OK 73064 Russell Myers, V.P. Sales & Mktg. 405/376-1600 Fax: 405/376-6870

Wayne-Dalton Corp.

One Door Dr.
Mt. Hope, OH 44660
Information Ctr. 800/827-DOOR
[Int'l.]

Windsor Door United Dominion Industries Co.

5800 Scott Hamilton Drive. Little Rock, AR 72209 Laurie A. Peacock, Mktg. Svcs. Asst. 501/562-1872 Fax: 800/635-3667

08350 Folding Doors & Grilles

Electric Power Door

522 W. 27th St. Hibbing, MN 55746 Jeffrey D. Jacobson, Sls. Mgr. 800/346-5760; 218/263-8366 Fax: 218/262-6478 [Int'l.]

Modernfold, Inc.

1711 ""I" Ave., PO. Box 310 New Castle, IN 47362 Product Mgr./Marketing Dept. 317/529-1450 Fax: 317/521-6204 [Int'l.]

Pella Corporation

Commercial Sales and Service 102 Main St. Pella, IA 50219 Commercial Sls. & Svc. 800/444-7968 Fax: 515/628-6487 [Int'l.]

Wilson Industrial Doors, Inc.

PO. Box 348 Elkhorn, WI 53121 Daryl Mathews, Pres. 800/558-5974; 414/723-6869 Fax: 414/723-6433 [Int'l.]

08355 Chain Closures

Roll-O-Matic, Inc.

1150 Elmwood Kansas City, MO 64127 Tom J. Studer, Mktg Mgr 816/827-3692 Fax: 816/241-9154

Solar Group Div., The Enamel Products & Plating Co.

111 Felbwship Road Taylorsville, MS 39168 Donnie A. Anderson, Prod Mgr 601/785-4711 Fax: 601/785-4559

08360 Upward-acting Sectional Doors

General American Door Company

5050 Baseline Rd.
Montgomery, IL 60538
Ted Billman, VP of Sls. 708/859-3000
Fax: 708/859-8122 [Int'l.]

Overhead Door Corporation

6750 LBJ Frwy.
Dallas, TX 75240
Pamela Ross 214/233-6611
Fax: 214/233-0367 [Int'l.]

Raynor Garage Doors

1101 E. River Rd., PO. Box 448 Dixon, IL 61021 Terry Lich, Sls. Mgr. 815/288-1431 ext. 2450 Fax: 800/323-7896 [Int'l.]

Wayne-Dalton Corp.

One Door Dr. Mt. Hope, OH 44660 Information Ctr. 800/827-DOOR [Int'l.]

Wilson Industrial Doors, Inc.

P.O. Box 348 Elkhorn, WI 53121 Daryl Mathews, Pres. 800/558-5974; 414/723-6869 Fax: 414/723-6433 [Int'l.]

08370 Industrial & Hangar Doors

Door Engineering and Manufacturing Co.

400 Cherry St. Kasota, MN 56050 Stephen Deeren 507/931-6910 Fax: 507/931-9318 [Int'l.]

08380 Traffic/Impact Doors

Eliason Corporation Easy Swing Door Div.

Easy Swing Door Div.
P.O. Box 2128, 9229 Shaver Rd.
Kalamazoo, MI 49003
Sales Dept. 800/828-3655
Fax: 800/828-3577 [Int'l.]

08385 Sound Control Doors

Braden Shielding Systems

P O Box 1229; 5110 N Mingo Tulsa, OK 74101 Tom Foyil, Gen Mgr 918/272-5371 Fax: 918/272-1129

California Glass Bending Corp.

320 E. Harry Bridges Blvd Wilmington, CA 90744 Kelly Green, Pres 310/541-2041 Fax: 310/549-5398

Clark Door, Inc.

Div. Coldmatic Refrigeration 2564 Metro Blvd. St. Louis, MO 63043 Rex V. Palmatier, Natl Sales Mgr 314/432-3112 Fax: 314/432-2296

Curtron Industries, Inc.

Curtron Industries, Inc. 44 W. Bridge St. Catskill, NY 12414 Randall S. Fried, President 518/943-6931 Fax: 518/943-9527

Dynamic Closures

P.O. Box 627 Massenger, NY 10962 Michael L. Mahoney, General Manager 315/769-7480

Fax: 315/764-0598

Enviro-Acoustics Co., Inc.

9806 10th Ave. N. Minneapolis, MN 55441 Lawrence F. Hansen, President 612/542-8665 Fax: 612/542-9942

Fleetwood Aluminum Products, Inc.

2485 Railroad St. Corona, CA 91720 J. Glenn McCoy, President 909/279-1070 Fax: 909/279-8068

Industrial Noise Control, Inc.

1411 Jeffrey Drive Addison, IL 60101 Kathleen Bauer, Mktg. Mgr. 708/620-1998

Krieger Steel Products Co.

4880 Gregg Rd. Pico Rivera, CA 90660 Robert J. McCluney/Sales 310/695-0645 Fax: 310/692-0146 [Int'l.]

Lingle: David A. Lingle & Son Mfg.

P.O. Box 519; 104 S. Knoxville Ave. Russellville, AR 72811 Jalia B. Lingle, Partner 501/968-2500 Fax: 501/968-1998

Mohawk Flush Doors, Inc.

P.O. Box 112 Northumberland, PA 17857 Donald E. Enigk, Vice President Mktg 717/473-3557 Fax: 717/473-3737

Netwell Noise Control

6125 Blue Circle Drive Minneapolis, MN 55343 Mark E. Rustad, President 612/939-9845 Fax: 612/939-9836

Quiet Window Mfg.

Div. J.G.B. Emergency Svcs,Inc 820 W. Esther St. Long Beach, CA 90813 Jerry G. Belsha, President 800/448-9703 Fax: 310/495-9503

Security Acoustics Div. Security Metal Products Corp.

12519 Cerise Ave. Hawthorne, CA 90250 James A. Hirsch, President 213/772-1171 Fax: 310/978-4762

Therm-O-Lite

635 South Lafayette South Bend, IN 46601 Donald L. Coddens, President 219/234-4004 Fax: 219/234-4005

Tischler Und Sohn

3 Greenwich Office Park; 51 Weaver St. Greenwich, CT 06830 Timothy K. Carpenter, V.P. 800/282-9911 Fax: 203/622-8558

Vancouver Door Co., Inc.

P.O. Box 1418 Puyallup, WA 98371 Gary R. Geppert, Sales Mgr 206/845-9581 Fax: 206/845-3364

VT Industries, Inc..

1000 Industrial Park Holstein, IA 51025 Duane White, Dir/Sales & Mkt 712/368-4381 Fax: 712/368-4320

Wenger Corp.

555 Park Drive; P.O. Box 448 Owatonna, MN 55060 Larry R. Haberman, G.M. Performce Div. 507/455-4100 Fax: 507/455-4258

08400 Entrances & Storefronts

ACI Distribution

a Div. of VVP America, Inc. 965 Ridge Lake Blvd., Ste. 300 Memphis, TN 38187 Laura Bowden 800/238-6057 Fax: 901/761-4114

Alvarado Mfg. Co.

12660 Colony St. Chino, CA 91710 Lori A. Thorp, Mktg Admin 909/591-8431 Fax: 909/628-1403

Baut Studios, Inc., The

1095 Main St. Swoyersville, PA 18704 Conrad D. Baut, President 717/288-1431 Fax: 717/288-0380

Beveled Glass & Lighting Design

3185 N. Shadeland Ave. Indianapolis, IN 46226 Martha M. Robertson, Showroom Manager 317/547-2556 Fax: 317(547-1924

Blumcraft of Pittsburgh

460 Melwood St. Pittsburgh, PA 15213 Max Blum, Partner 412/681-2400 Fax: 412/681-6840

Ceco Door Products Div. United Dominion Indus

750 Old Hickory Blvd, Ste 150

Brentwood, TN 37027 R.J. O'Brien, Director Mktg. 615/661-5030 Fax: 615/370-5299

Chautauqua Woods Corp.

134 Franklin Ave. Dunkirk, NY 14048 Steve Dean, Dir/Mktg 716/366-3808 Fax: 716/366-3814

CMI Architectural Products, Inc.

6860 Shingle Creek Pkwy; Suite 114 Brooklyn Center, MN 55430 Gary J. Geigler, Engrg Mgr 612/560-5567 Fax: 612/560-6399

Colonial Glass & Mirror Corp.

35 Kent Ave. Brooklyn, NY 11211 Bruce A. Mc Cord, Sales Mngr 718/388-7667 Fax: 718/388-3457

Craftsmen In Wood Mfg.

4040 W Whitton Ave. Phoenix, AZ 85019 Jim Schwartz, Jr, President 602/278-8054 Fax: 602/278-3431

Creative Structures Inc.

1765 Walnut Lane Quakertown, PA 18951 Ann H. Winston, Secy/Treas 215/538-2426 Fax: 215/538-7308

CWM Mfg. Co., Inc.

Arsenal Business Center; 5301 Tacony St. Philadelphia, PA 19137 Marilyn Murphy, Genl Manager 215/237-8010 Fax: 215/537-8131

Dawson Door Co.

825 Allen St. Jamestown, NY 14701 Architectural Dept. 716/664-3811 Fax: 716/661-3722 [Int'l.]

Dorma Group, The American Device Mfg. Co.

Dorma Drive Reamstown, PA 17567 David Loughran, Mktg Mgr 800/523-8483

Dor-O-Matic Auto Door Div.

7350 W. Wilson Ave. Harwood Heights, IL 60656-4786 Auto Door Div. 800/543-4635 Fax: 708/867-0291 [Int'l.]

EFCO Corp Rotoswing Div. 5405 NW 5th St. Oklahoma City, OK 73127 Kendall Marr, Gen Mgr 405/942-8641 Fax: 405/942-1758

EFCO Corporation

1000 County Rd. Monett, MO 65708 Bill Richardson, Sls. Mgr. 417/235-3913; 800/221-4169 Fax: 417/235-7313 [Int'l.]

Ellison Bronze Div. of Dowcraft Corporation

125 W. Main St. Falconer, NY 14733 N. Russell Ecklund, Pres. 716/665-6522

Fax: 716/665-5552 [Int'l.]

Enjo Doors & Windows 16 Park Ave.

Staten Island, NY 10302 Joseph Autovino, President 800/437-3656 Fax: 718/442-7041

Glasstemp, Inc.

1001 Foster Ave. Bensenville, IL 60106 Stephen B Lacey, Pres 708/595-3782 Fax: 708/595-3782

Hankins & Johann Co.

PO. Box 7147 Richmond, VA 23221 William H. Johann III, Vice President 804/266-2421 Fax: 804/262-9898

Jackson Corp.

3447 Union Pacific Ave. Los Angeles, CA 90023 Bill La Sance, Dir. Sls. & Mktg. 800/533-6229 Fax: 800/888-6855 [Int'l.]

Jennifer's Glassworks, Inc.

4875 S. Atlanta Road Smyrna, GA 30080 David A. Simmons, President/Owner 404/355-3080 Fax: 404/355-6566

Jessup Door Co. Lacy Diversified Ind. Ltd. 300 E. Railroad St.; P.O. Box 240

300 E. Railroad St.; P.O. Box 240 Dowagiac, MI 49047 David L. Fullen, Dir Sales & Mktg. 616/782-2183

Fax: 616/782-2397

Kawneer Company, Inc.

Technology Park, 555 Guthridge Ct. Norcross, GA 30092 Karen M. Schutes 404/449-5555 Fax: 404/263-6133 [Int'l.]

Larco, Inc.

1902 13th St. S.E. Brainerd, MN 56401 Joseph Schultz, Sales Mgr. 800/523-6996 Fax: 218/829-0139

Oslo-America

2 Vernon St. Framingham, MA 01701 Cynthia A. Hassell, President 508/875-5514 Fax: 508/626-3691

Pella Corporation

Commercial Sales and Service 102 Main St. Pella, IA 50219 Commercial Sls. & Svc. 800/444-7968 Fax: 515/628-6487 [Int'l.]

Rebco., Inc.

1171-1225 Madison Ave.; P. O. Box 2248 Paterson, NJ 07509 Peter L. Bonzani, President 201/684-0200 Fax: 201/684-0118

Special-Lite, Inc.

Rt 3 Cass Decatur Road Decatur, MI 49045 Michael J. Wendland, Nat'l Sales/Mktg Mgr 800/821-6531 Fax: 800/423-7610

St. Germain's Co.

212 N 40th Ave. W Duluth, MN 55807 Douglas M. Nelson, Pres 218/628-0221 Fax: 218/628-0227

Steelcraft Mfg. Co. Masco-Tech

9017 Blue Ash Rd. Cincinnati, OH 45242 Claud Frederick 513/745-6400 Fax: 513/745-6657 [Int'l.]

Torrance Steel Window Co., Inc.

1819 Abalone Ave.
Torrance, CA 90501
Don K. Lim, President 310/328-9181
Fax: 310/328-7485

Tubelite, Inc.

4878 Mackinaw Trail Reed City, MI 49677 Walt Lutzke, Mktg Svc 616/832-2211 Fax: 616/832-2611

U-Change Lock Industries, Inc.

1640 W Highway 152 Mustang, OK 73064 Russell Myers, V.P. Sales & Mktg. 405/376-1600 Fax: 405/376-6870

United States Aluminum Corp.

200 Singleton Drive Waxahachie, TX 75165 J. D. Williams, Executive Vice Pres 214/937-9651 Fax: 800/289-6440 Virginia Glass Products Corp.

Martinsville, VA 24115
Ben D. Beeler, Vice Pres Sales
703/956-3131
Fax: 703/956-3020

Vistawall Architectural Products

803 Airport Rd. Terrell, TX 75160 Kyle Jones 214/551-6255 [Int'l.]

VVP America, Inc. Div. Vitro Vidrio Plano, Inc.

965 Ridge lake Blvd, Ste 300 Memphis, TN 38187 James Charles, Dir of Sales & Mktg. 901/767-7111 Fax: 901/682-3062

W & W Sales, Ltd.

300 Airport Executive Park Spring Valley, NY 10977 Ronald J. Haber, President 914/425-4000 Fax: 914/425-6156

Ware Aluminum Co.

1337 Madison N E Salem, OR 97303 Loren Boeckman, President 503/364-0126 Fax: 503/364-1484

Weather Shield Mfg., Inc.

One Weather Shield Plaza; P.O. Box 309 Medford, WI 54451 Deb Fierke, Mktg Projects Coord 800/477-6808 Fax: 715/748-6999

Willdon, Inc.

2909 W U S 10 Ludington, MI 49431 Roger Salacina, CEO 800/535-3897 Fax: 616/845-0259

Woodstone Co., The

PO. Box 223, Patch Road Westminster, VT 05158 Hank Bishop, Sales Manager 802/722-9217 Fax: 802/722-9528

YKK AP America, Inc.

5610 Gwaltney Drive Atlanta, GA 30336 Michael S. Clifton, Nat'l Accounts 404/344-2981 Fax: 404/346-1304

08455 Fire-rated Glazed Wall/Door Assemblies

Anemostat Products Door Div.

1220 Watson Center Road Carson, CA 90745 Hank R. Krueger, National Sales Mgr 213/775-7441 Fax: 310/835-0448

Chem-Pruf Door Co.

PO. Box 4560 Brownsville, TX 78523 Hal L. Helmstetler, Gen. Mgr. 210/544-1000 Fax: 210/544-1000

National Bullet Proof, Inc.

9855 S. 78th Ave. Hickory Hills, IL 60457 Wally Newman, Mktg/Dir 708/430-3200 Fax: 708/430-3406

NELCO

98 Baldwin Ave. Woburn, MA 01801 Richard J. LeBlanc, V.P. Sales & Mktg. 617/933-1940 Fax: 617/933-4763

O'Keeffes, Inc.

75 Williams Ave. San Francisco, CA 94124-2693 Stacy Westhoff 800/227-3305; 415/822-4222 Fax: 415/822-5222 [Int'l.]

Republic Builders Products

Hwy 22 & Como Road; P O Box 580 Mc Kenzie, TN 38201 Scott E. Watson, Sales Admin Mgr 901/352-3383 Fax: 901/352-2556

Saint Gobain/Euroglass Corp.

Harker Ave.
White Plains, NY 10601
Max W. Hals, President 914/683-1390
Fax: 914/683-6704

Schott Corp

Technical Glass Div. 3 Odell Plaza Yonkers, NY 10701 Rose England, Mktg Co-Ordinator 914/968-8900 Fax: 914/968-8585

Schwab Corp.

3000 Main St, PO. Box 5088 Lafayette, IN 47903 Janet Pape, Mktg Analyst. 800/428-7678 Fax: 317/447-8278

Steelcraft Mfg. Co. Masco-Tech

9017 Blue Ash Rd. Cincinnati, OH 45242 Claud Frederick 513/745-6400 Fax: 513/745-6657 [Int'l.]

Steves & Sons, Inc.

P.O. Drawer S San Antonio, TX 78211 John W. Paulsen, Sales Manager 210/924-5111 Fax: 210/924-0470

08460 Automatic Entrance Doors

B.E.A., Inc. 300 S. Main St. Pittsburgh, PA 15215 Douglas Westphal, Product Mgr. 800/523-2462 Fax: 412/782-5154 [Int'l.]

Dor-O-Matic

Auto Door Div.
7350 W. Wilson Ave.
Harwood Heights, IL 60656-4786
Sls. Mgr./Auto Door Div. 800/543-4635
Fax: 708/867-0291 [Int'l.]

EFCO Corp Rotoswing Div.

5405 NW 5th St. Oklahoma City, OK 73127 Kendall Marr; Gen Mgr 405/942-8641 Fax: 405/942-1758

EFCO Corporation

1000 County Rd. Monett, MO 65708 Bill Richardson, Sls. Mgr. 417/235-3913; 800/221-4169 Fax: 417/235-7313 [Int'l.]

Green: Mike Green Fire Equipment Co.

M. G. Services Div. 8717 Venice Blvd Los Angeles, CA 90034 BArry E. Marrone, Genl Mgr 213/870-5700 Fax: 310/839-6611

Gyro Tech, Inc.

S82 W18717 Gemini Drive; P O Box 906 Muskego, WI 53150 Jack A. Pedersen, Natl Accounts Exec. 414/679-0045 Fax: 414/679-2505

Horton Automatics *

4242 Baldwin Blvd. Corpus Christi, TX 78405 Daphne Scruton/Promotions 800/531-3111 Fax: 800/531-3108 [Int'l.]

Keane Monroe Corp.

PO. Box 5016 Monroe, NC 28111 James M. Keane, President 704/289-5581 Fax: 704/283-9165

Lanson Industries, Inc. Gyro Tech Systems

Gyro Tech Systems
S82 W18717 Gemini Dr., P.O. Box 906
Muskego, WI 53150
Customer Service Dept. 414/679-2520
Fax: 414/679-2505 [Int'l.]

Microwave Sensors, Inc.

7885 Jackson Rd. Ann Arbor, MI 48103 Bob Hunter, Sls. Mgr. 800/521-0418 Fax: 800/847-5762 [Int'l.]

Rytec Corp.

PO. Box 403 Jackson, WI 53037 Michael W. DeVoe, Marketing manager 414/677-9046 Fax: 414/677-2080

St. Germain's Co.

212 N 40th Ave. W Duluth, MN 55807 Douglas M. Nelson, Pres 218/628-0221 Fax: 218/628-0227

08470 Revolving Entrance Doors

Boon Edam Inc. 4050 S. 500 West Salt Lake City, UT 84123 Derek Nilsen, Natl. Sls. Mgr. 801/261-8980

Fax: 801/261-1612 [Int'l.]

Crane Fulview Door Company

924 Sherwood Dr. Lake Bluff, IL 60044 Glen Tracy, Sls./Estimating 800/942-7263 Fax: 708/295-5288 [Int'l.]

Horton Automatics *

4242 Baldwin Blvd. Corpus Christi, TX 78405 Daphne Scruton/Promotions 800/531-3111 Fax: 800/531-3108 [Int'l.]

International Steel Revolving Door

Div. Evansville Metal Products 2124 N. 6th Ave. Evansville, IN 47710 Robert K. Metcalf, V.P. Mktg 812/425-3311

Kawneer Company, Inc.

Fax: 812/426-2682

Technology Park, 555 Guthridge Ct. Norcross, GA 30092 Karen M. Schutes 404/449-5555 Fax: 404/263-6133 [Int'l.]

Sentronic International Div. General Nucleonics, Inc.

1545 W 130th St. Hinckley, OH 44233 E. M. Trikilis, President 216/225-3029 Fax: 216/225-3009

08480 Balanced Door Assemblies

WIKK industries, Inc.

6169 Industrial Court; P.O. Box 167 Greendale, WI 53129 Lee Wikkerink, President 800/243-9455 Fax: 414/421-3158

08500 Metal Windows

A & S Window Associates, Inc.

88-19 76th Ave. Glendale, NY 11385 Lehrbaum Louis, Pres 718/275-7900 Fax: 718/997-7683

Acorn Window Systems

12620 Westwood Detroit, MI 48223 Mktg. & Sales Dept. 800/421-0421 Fax: 313/272-6804

Alcan Building Products Alcan Aluminum Corp.

4504 30th St. West Bradenton, FL 34207 Tom A. Thompson, General Sales Mgr. 813/755-1591 Fax: 813/751-7405

Better-Bilt Aluminum

704 12th Ave.; P.O. Box 277 Smyrna, TN 37167 N. J. Di Bartolomeo, Vice President Mktg 615/459-4161 Fax: 800/255-8106

Binnings Building Products

P.O. Box 868 Lexington, NC 27293 Gerry H. Ferguson, V.P. Gen. Mgr. 704/249-9193 Fax: 704/249-0945

Capitol Windows & Doors

Box M, Route 209 East Elizabethville, PA 17112 Robert D. Williams, VP Sales & Mkt. 717/362-8196 Fax: 717/362-4012

Columbia Building Products

1200 E Washington St. Rockwall, TX 75087 C. W. Bricker, Gen Manager 214/771-5362 Fax: 214/722-6033

D. V. Fyre-Tec, Inc.

P.O. Box 608 Pender, NE 68047 Joanne M. Van Segern, President 402/385-2190 Fax: 402/385-2570

DeVAC, Inc.

4365 Willow Dr. Hamel, MN 55340 Jim Hetman, VP, Sls. & Mktg. 612/478-2300 Fax: 612/478-2301

EFCO Corporation 1000 County Rd. Monett, MO 65708 Bill Richardson, Sls. Mgr. 417/235-3913; 800/221-4169 Fax: 417/235-7313 [Int'l.]

Ensinger, Inc.
365 Meadowlands Blvd.
Washington, PA 15301
Lawrence G. Resavage 412/746-6050
Fax: 412/746-9078 [Int'l.]

EXTECH/Exterior Technologies, Inc. 200 Bridge St. Pittsburgh, PA 15223 Arthur Campbell, Estimator 412/781-0991 Fax: 412/781-9303

Forte, Inc. 1350 Albert St. Youngstown, OH 44505 Paul Bates, Vice Pres. 216/746-3311 Fax: 216/746-5603

Gerkin Windows & Doors P.O. Box 3203 Sioux City, IA 51102 Scott A. Piersma, V.P./Sales/Marketing 800/475-5061 Fax: 402/494-6765

Graham Architectural Products Corp. 1551 Mount Rose Ave. York, PA 17403 Joel M. Fields, Nat'L Sales Mgr. 800/755-6274 Fax: 800/366-5097

Hope's Architectural Products, Inc. 84 Hopkins Ave. Jamestown, NY 14702-0580 Sales Dept. 716/665-5124 Fax: 716/665-3365 [Int'l.]

Jadian Industries, Inc. 94-50 458th St. Jamaica, NY 11403 Richard I. Sussman, President 718/526-7800 Fax: 516/944-3650

Kawneer Company, Inc.
Technology Park, 555 Guthridge Ct.
Norcross, GA 30092
Karen M. Schutes 404/449-5555
Fax: 404/263-6133 [Int'l.]

Kewanee Corp., The 1642 Burlington Ave. Kewanee, IL 61443 John L. Regan, Natl Sales Mgr 309/853-4481 Fax: 309/853-5466 Klil Industries Ltd.
Aluminum Extrusion Div.
220 Van Winkle St.
E. Rutherford, NJ 07073
Martin Silver, Mktg. 201/460-1804
Fax: 201/460-1209 [Int'l.]

Miami Wall Systems, Inc. 701-705 W 25th St. Hialeah, FL 33010 Keith A. Johnson, Pres 305/888-2300 Fax: 305/888-3058

Milgard Windows 1010 54th Ave. East Tacoma, WA 98424 800-MILGARD

Misser & Co., Inc. 9508 Rush St. South El Monte, CA 91733 Erroll W. Murphy, President 213/723-3636 Fax: 818/c79-0628

Modu-Line Windows, Inc. 930 Single Ave. Wausau, WI 54403 Frank Farmer, VP of Mktg. 715/842-9110 Fax: 715/842-3281 [Int'l.]

Peerless Products, Inc. Architectural Windows Div. P.O. Box 2469 Shawnee Mission, KS 66201 William C. Burkhardt, Vice President 913/432-2232 Fax: 913/432-3004

Peterson Windows Corp. 700 Livernois Ferndale, MI 48220 Gerald D. Peterson, President 313/548-9700 Fax: 313/548-4693

Plyco Corp. Box Q Elkhart LAke, WI 53020 Garry Matz, Exec Vice Pres 141/876-3611 Fax: 414-876((MAL))3527

Republic Aluminum, Inc. 1725 W Diversey Parkway Chicago, IL 60614 Gary D. Jenifer, Vice Pres/Comm Sales 800/248-1775 Fax: 312/525-1373

Skyline Windows
625 W. 130th St.
New York, NY 10027
Jon Snyder, Natl. Sls. Mgr.
212/491-3000
Fax: 212/491-5630 [Int'l.]

Steelcraft Mfg. Co. Masco-Tech 9017 Blue Ash Rd. Cincinnati, OH 45242 Claud Frederick 513/745-6400 Fax: 513/745-6657 [Int'l.]

J. Sussman, Inc. 109-10 180th St. Jamaica, NY 11433 Mel Wachsstock, Mktg. Dir. 718/297-0228 Fax: 718/297-3090 [Int'l.]

Tempest Architectural Prods.767 E 132nd St.
Bronx, NY 10454
Peter Folsom, Treasurer 718/292-9882

Thermal Windows, Inc. 8189 E. 46th St. Tulsa, OK 74145 Terry Newcomb, Marketing Director 918/663-7580 Fax: 918/627-3049

Timely Industries S.D.S. Industries, Inc. 10241 Norris Ave. Pacoima, CA 91331 Cindy S. McMillan, Dir. of Operations 213/875-0124 Fax: 818/899-2677

Traco 71 Progress Ave. Cranberry Township, PA 16066 John Kane, Mgr. of Tech. Svcs. 412/776-7093 Fax: 412/776-7088

Viking Industries, Inc. 18600 N.E. Wilkes Rd., PO. Box 20518 Portland, OR 97220 Marketing Dept. 503/667-6030 Fax: 503/669-1135

Ware Aluminum Co. 1337 Madison N E Salem, OR 97303 Loren Boeckman, President 503/364-0126 Fax: 503/364-1484

Wausau Metals 1415 West St. Wausau, WI 54401 Ron Selves, VP, Sls. & Mktg. 715/845-2161 Fax: 715/843-4350

Winco Mfg. Co. 6200 Maple Ave. St. Louis, MO 63130 GAntt W. Miller, Chairman 314/725-8088 Fax: 314/725-1419

08610 Wood Windows

Andersen Windows, Inc.
Andersen Commercial Group
100 Fourth Ave. North
Bayport, MN 55003-1096
Andersen Comm. Group
[Int'l.]
800/426-7691

Bilt Best Windows Div. MW Windows

175 Tenth Ste. Genevieve, MO 63670 Thomas J. Greminger, Mktg Mgr 314/883-3571 Fax: 314/883-2858

Binnings Building Products P.O. Box 868 Lexington, NC 27293 Gerry H. Ferguson, V.P. Gen. Mgr. 704/249-9193 Fax: 704/249-0945

Caradco
An Alcoa Company
201 Evans Rd.
Rantoul, IL 61866
Marketing Dept. 800/238-1866
Fax: 217/893-3695 [Int'l.]

Craftline
Div. Vega Industries
1125 Ford St.
Maumee, OH 43537
Arlene Gerig, Mtkg. Mgr.
419/893-3311
Fax: 419/893-0735

DSN, Inc. 1025 Beaver Ave. Pittsburgh, PA 15233 G.A. Stein, President 412/322-8700 Fax: 412/322-7874

Duratherm Window Corporation RR 1, Box 945, Rte. 32 North Vassalboro, ME 04962 Timothy Downing 207/872-5558 Fax: 207/872-6731 [Int'l.]

Dyke Industries, Inc. 301 Evans Road New Orleans, LA 70123 Donald M. Smith, Manager 504/733-8500 Fax: 504/733-1848

Eagle Window & Door, Inc. 375 East 9th St.; PO. Box 1072 Dubuque, IA 52004 Thomas L. Tracy, Mktg Svcs Dir 319/556-2270 Fax: 319/556-4408

Fimbel Door Corp.
P. O. Box 96; Coddington Road
Whitehouse, NJ 08888
Edward Fimbel III, Vice President
908/534-4112
Fax: 908/534-5682

Georgia-Pacific Corp. 133 Peachtree St., N.E. Atlanta, GA 30303 800-BUILD-GP

Hurd Millwork Co., Inc. 575 S Whelen Ave.; P O Box 319 Medford, WI 54451 Robert M. Wood, Marketing Manager 715/748-2011 Fax: 715/748-6043

Hy-Lite Block Windows

101 Calfornia Ave. Beaumont, CA 92223 Julian Carlson, Nat'l Sales Mgr. 800/827-3691 Fax: 800/827-4920

International Window Corp.

5625 E. Firestone Blvd. South Gate, CA 90280 LArry McConnell, Sales Manager 310/928-6411 Fax: 310/928-3492

JD's Glassworks, Inc.

2100 Barrett Park Drive. NW; Suite 501 Kennesaw, GA 30144 Jerry Douthit, President 404/514-8979 Fax: 404/425-0763

Jenkins: N. T. Jenkins Mfg. Co.

Frank Akers Road; P.O. Box 249 Anniston, AL 36202 Stanley J. Lysack, Sales & Mktg ${\rm Mgr}$ 205/831-7000 Fax: 205/831-1007

Jennifer's Glassworks, Inc.

4875 S. Atlanta Road Smyrna, GA 30080 David A. Simmons, President/Owner 404/355-3080 Fax: 404/355-6566

K.S.I. Product, Inc.

26 Mac Arthur Ave. Cobleskill, NY 12043 Janet Nokes, Mktg Coord. 518/234-2561 Fax: 518/234-7329

Kentucky Millwork

P.O. Box 33276 Louisville, KY 40232 Mike Bell 502/451-6024 Fax: 502/451-6027 [Int'l.]

Kolbe & Kolbe Millwork Co., Inc.

1323 S. 11th Ave. Wausau, WI 54401 Lori Stevenson, Marketing Manager 715/842-5666 Fax: 715/845-8270

Lincoln Windows

701 North State St. Merrill, WI 54452 Donna J. Srb, Dir Mktg 715/536-2461 Fax: 715/536-9783

Louisiana-Pacific *

P.O. Box 10266 Portland, OR 97210 Product Lit. No. 800/299-0028 ext. 303

M W Mfg, Inc. P.O. Box 559

Rocky Mount, VA 24151

Courtney R. Mauzy, Produt Manager 703/483-0211 Fax: 703/489-0392

Malta Co., The Div. Tomkins Industrial Inc.

P O Box 397 Malta, OH 43758 Ceralo T. Moore, Vice Pres/Mktg 614/962-3131 Fax: 614-962)3706

Marvin Windows & Doors

P.O. Box 100 Warroad, MN 56763 Marvin Ad Line 800/346-5128 Fax: 218/386-3832 [Int'l.]

Milgard Windows 1010 54th Ave. East Tacoma, WA 98424

800-MILGARD

New Morning Windows, Inc.

11921 Portland Ave. S Burnsville, MN 55337 Alexis E. Richman, V.P. Sales & Mktg 612/895-6175 Fax: 612/895-6180

Norco Windows, Inc. Div. T.J. International

200 Mallard Drive. Boise, ID 83706 Laurie Oungst, Dir/Mktg Communi 208/364-1400 Fax: 208/364-1499

Peachtree Doors & Windows

Box 5700 Atlanta, GA 30342 Mary Ann Stitcher 800/477-6544 Fax: 404/497-2437

Pella Corporation Commercial Sales and Service

102 Main St. Pella, IA 50219 Commercial Sls. & Svc. 800/444-7968 Fax: 515/628-6487 [Int'l.]

Pozzi Windows Co.

62845 Boyd Acres Road Bend, OR 97701 Darsel Cox, Adv Mgr 503/389-7971 Fax: 503/382-1292

Quantum Windows & Doors, Inc.

2720 34th St. Everett, WA 98201 Hugh Matheson, President 206/259-6650 Fax: 206/339-1522

Semling-Menke Co., Inc.

P.O. Box 378 Merrill, WI 54452 Richard K. Semling, Director Sales & Mkt 715/536-9411

SNE Enterprises, Inc. Crestline Div.

730 3rd St, P.O. Box 8007 Wausau, WI 54402 Kathy A. Dahlke, Creative Services Mg 715/847-6616 Fax:)715)847-6520

Sun Room Co., Inc.

322 East Main St. Leola, PA 17540 Ben Mc Carthy, President 800/426-2737 Fax: 717/656-0843

Superseal Mfg. Co., Inc.

125 Helen St. South Plainfield, NJ 07080 Glen Paesano, Sales Manager 908/561-5910 Fax: 908/561-7885

Tischler und Sohn (USA) Ltd.

51 Weaver St., 3 Greenwich Off. Park Greenwich, CT 06830 Timothy K. Carpenter 203/622-8486 Fax: 203/622-8558

Vetter Div.

Ply Gem Industries, Inc. One Wausau Center

Wausau, WI 54402 Cheryl R. Aderhold, Creative Sycs. Mgr. 715/845-1161 Fax: 715/847-6520

Visionwall Technologies, Inc.

636 Great Road Stow, MA 01775 Robert A. Merther, US Sales Mgr 508/897-9900 Fax: 508/897-8128

Woodtech, Inc.

Rt 2, Box 577 Princeton, NC 27569 Kip D. Abshire, General Manager 919/736-0238 Fax: 919/735-6451

08630 Vinyl Windows

Acadia Windows & Doors, Inc. 9611 Pulaski Park Drive

Baltimore, MD 21220 Frank A. Gunther, Sales Manager 800/638-6084 Fax: 410/780-9608

Acorn Window Systems

12620 Westwood Detroit, MI 48223 Mktg. & Sales Dept. 800/421-0421 Fax: 313/272-6804

Alcan Building Products Alcan Aluminum Corp.

4504 30th St. West Bradenton, FL 34207 Tom A. Thompson, General Sales Mgr. 813/755-1591 Fax: 813/751-7405

Alcoa Vinyl Windows

725 Pleasant Valley Drive Springfield, OH 45066 Gary L. Dodez, V.P. Sales 800/323-4289

Alside, Inc.

P.O. Box 2010 Akron, OH 44309 William A Erdos, Dir/Adv & Mktg 216/922-2228

Calvert: J.W. Calvert Mfg. Co.

30 E. Susquehanna Ave. Baltimore, MD 21286 Timothy J. Calvert, Pres 410/321-1300 Fax: 410/321-1301

Chelsea Building Products

565 Cedar Way Oakmont, PA 15139 Gary Hartman, Product Mgr. 412/826-8077 Fax: 412/826-0113

City Aluminum Vinyl Co.

1909 E. Hagert St. Philadelphia, PA 19125 Jeffrey M. Witkin, General Mgr 215/425-7020 Fax: 215/425-2141

Complast Inc.

321 W. 83rd St. Bloomington, MN 55420 Lea Culliton 612/884-4329 Fax: 612/884-1231 [Int'l.]

Forte, Inc.

1350 Albert St. Youngstown, OH 44505 Paul Bates, Vice Pres. 216/746-3311 Fax: 216/746-5603

Georgia-Pacific Corp.

133 Peachtree St., N.E. Atlanta, GA 30303 800-BUILD-GP

Gerkin Windows & Doors

P.O. Box 3203 Sioux City, IA 51102 Scott A. Piersma, V.P./Sales/Marketing 800/475-5061 Fax: 402/494-6765

Hy-Lite Block Windows

101 Calfornia Ave. Beaumont, CA 92223 Julian Carlson, Nat'l Sales Mgr. 800/827-3691 Fax: 800/827-4920

Louisiana-Pacific *

P.O. Box 10266 Portland, OR 97210 Product Lit. No. 800/299-0028 ext. 303

Mayfair Window & Door Co. L.P.

4100 Cameron St. Lafayette, LA 70506 Leslie M. Stratton, President 318/233-2470 Fax: 318/235-6657

Milgard Windows 1010 54th Ave. East Tacoma, WA 98424 800-MILGARD

New Morning Windows, Inc. 11921 Portland Ave. S Burnsville, MN 55337 Alexis E. Richman, V.P. Sales & Mktg 612/895-6175 Fax: 612/895-6180

Norco Windows, Inc.
Div. T.J. International
200 Mallard Drive.
Boise, ID 83706
Laurie Oungst, Dir/Mktg Communi
208/364-1400
Fax: 208/364-1499

Pal Mfg. 250 Duffy Ave. Hicksville, NY 11801 Gordon Gooding, V.P. 516/937-1990 Fax: 516/937-1970

Peerless Products, Inc. Architectural Windows Div. PO. Box 2469 Shawnee Mission, KS 66201 William C. Burkhardt, Vice President 913/432-2232 Fax: 913/432-3004

Plastmo, Inc. 8246 Sandy Court Jessup, MD 20794 Soren Harbom, President 301/776-0200 Fax: 410/792-8047

Rehau Incorporated
P.O. Box 1706
Leesburg, VA 22075
Mr. Cipressi/Commercial Windows
703/777-5255
Fax: 703/777-3053 [Int'l.]

Repco510 Station Ave.
Bensalem, PA 19020
Ronald Matyasik, Pres. 215/637-1300
Fax: 215/639-6725

Republic Aluminum, Inc. 1725 W Diversey Parkway Chicago, IL 60614 Gary D. Jenifer, Vice Pres/Comm Sales 800/248-1775 Fax: 312/525-1373

Royal Windows Mfg. Corp. 174 E. Industry Court Deer Park, NY 11729 L. S. Efthymios, Office Manager 516/667-6062 Fax: 516/667-6062 Silver Line Building Products Corp. 207 Pond Ave. Middlesex, NJ 08846 Gregg L. Proscia, Vice Pres/Sales 800/234-4228 Fax: 908/752-9157

Spectus Systems 501 Elida St. Winnebago, IL 61088 Judith Huff, Marketing Asst. 815/335-2372 Fax: 815/335-7266

Superseal Mfg. Co., Inc. 125 Helen St. South Plainfield, NJ 07080 Glen Paesano, Sales Manager 908/561-5910 Fax: 908/561-7885

Traco 71 Progress Ave. Cranberry Township, PA 16066 John Kane, Mgr. of Tech. Svcs. 412/776-7093 Fax: 412/776-7088

Veka, Inc. 100 Veka Drive Fombell, PA 16123 Craig E. Sherrett, Mktg. Mgr. 800/654-5589 Fax: 412/452-1007

Viking Industries, Inc. 18600 N.E. Wilkes Rd., PO. Box 20518 Portland, OR 97220 Marketing Dept. 503/667-6030 Fax: 503/669-1135

Vinyl Building Products, Inc. 1 Raritan Road. Oakland, NJ 07436 John Rosenstein, Grap Artist/Mkt Admi 201/337-9151 Fax: 201/337-7491

Vinyl Window & Door Industry Div, Society of Plastics Indus 355 Lexington Ave. New York, NY 10017 Juliette Lang Cahn, Executive Director 212/351-5400 Fax: 212/697-0156

Vinylume Products, Inc. 4021 Mahoning Ave. Youngstown, OH 44515 Orlando M. White, Vice Pres 216/799-2000 Fax: 216/799-2119

Western Forms, Inc. 6200 Equitable Road Kansas City, MO 64120 Don Winter, V P Mktg & Sales 816/241-0477 Fax: 816/241-6877

08640 Glazed Patio Doors

Louisiana-Pacific *
PO. Box 10266
Portland, OR 97210
Product Lit. No. 800/299-0028 ext. 303

Nana Windows & Doors, Inc. *
707 Redwood Hwy.
Mill Valley, CA 94941
Ozair Nana/Customer Service
800/873-5673; 415/383-3148
Fax: 415/383-0312 [Int'l.]

08650 Special Windows

Blomberg Window System 1453 Blair Ave., PO. Box 22485 Sacramento, CA 95822 Ralph Blomberg 916/428-8060 Fax: 916/422-1967

Chelsea Building Products 565 Cedar Way Oakmont, PA 15139 Gary Hartman, Product Mgr. 412/826-8077 Fax: 412/826-0113

Elysian Art Glass Co. Box 7455 Boulder, CO 80306 Susan Gold 303/939-9300 [Int'l.]

EXTECH/Exterior Technologies, Inc. 200 Bridge St. Pittsburgh, PA 15223 Arthur Campbell, Estimator 412/781-0991 Fax: 412/781-9303

Hope's Architectural Products, Inc. 84 Hopkins Ave. Jamestown, NY 14702-0580 Sales Dept. 716/665-5124 Fax: 716/665-3365 [Int'l.]

Jurs Architectural Glass 4167 Wilshire Blvd. Oakland, CA 94602 Shelley Jurs 510/521-7765 Fax: 510/531-6173 [Int'l.]

Modu-Line Windows, Inc. 930 Single Ave. Wausau, WI 54403 Frank Farmer, VP of Mktg. 715/842-9110 Fax: 715/842-3281 [Int'l.]

Pella Corporation
Commercial Sales and Service
102 Main St.
Pella, IA 50219
Commercial Sls. & Svc. 800/444-7968
Fax: 515/628-6487 [Int'l.]

Skyline Windows 625 W. 130th St. New York, NY 10027 Jon Snyder, Natl. Sls. Mgr. 212/491-3000 Fax: 212/491-5630 [Int'l.]

Specialty Doors, Inc. 269 W. 154th St. South Holland, IL 60473-1018 Janet Cahill 708/339-4331 Fax: 708/339-4339 [Int'l.]

Traco 71 Progress Ave. Cranberry Township, PA 16066 John Kane, Mgr. of Tech. Svcs. 412/776-7093 Fax: 412/776-7088

Wausau Metals 1415 West St. Wausau, WI 54401 Ron Selves, VP, Sales & Mktg. 715/845-2161 Fax: 715/843-4350 [Int'l.]

08653 Sound Control Windows

Advanced Glass Systems Corp. Div. Artistic Glass Pdts Co. 2175 Kumry Road; PO. Box 70 Trumbauersville, PA 18970 Jonathan R. Bolton, President 215/536-0333 Fax: 215/536-2025

Eagle Window & Door, Inc. 375 East 9th St.; P.O. Box 1072 Dubuque, IA 52004 Thomas L. Tracy, Mktg Sves Dir 319/556-2270 Fax: 319/556-4408

Fleetwood Aluminum Products, Inc. 2485 Railroad St. Corona, CA 91720 J. Glenn McCoy, President 909/279-1070 Fax: 909/279-8068

Graham Architectural Products Corp. 1551 Mount Rose Ave. York, PA 17403 Joel M. Fields, Nat'L Sales Mgr. 800/755-6274 Fax: 800/366-5097

Lauren Mfg. Co. Edgetech Div. 2228 Reiser Ave. S.E. New Philadelphia, OH 44663 Gerhard Reichert, Dir of Engrg. 216/339-3373 Fax: 216/339-1515

Miami Wall Systems, Inc. 701-705 W 25th St. Hialeah, FL 33010 Keith A. Johnson, Pres 305/888-2300 Fax: 305/888-3058

195

Misser & Co., Inc.

9508 Rush St. South El Monte, CA 91733 Erroll W. Murphy, President 213/723-3636 Fax: 818/c79-0628

Security Acoustics Div. Security Metal Products Corp.

12519 Cerise Ave. Hawthorne, CA 90250 James A. Hirsch, President 213/772-1171 Fax: 310/978-4762

Veka, Inc.

100 Veka Drive Fombell, PA 16123 Craig E. Sherrett, Mktg. Mgr. 800/654-5589 Fax: 412/452-1007

Wausau Metals

P.O. Box 1366 Wausau, WI 54402-1366 Dick Rayborn, VP, Std. Products 715/843-4530 Fax: 715/843-4805 [Int'l.]

Winco Mfg. Co.

6200 Maple Ave. St. Louis, MO 63130 GAntt W. Miller, Chairman 314/725-8088 Fax: 314/725-1419

Window Technologies, Inc.

41213 Sandalwood Curcke Murrieta, CA 92562 Steve Henderson, exec V.P. 714/698-4080

08660 Detention/Security Windows & Screens

3G Mermet Corp.

3963 Virginia Ave. Cincinnati, OH 45227 Kay E. Bolin, Marketing Manager 513/561-1131 Fax: 513/561-1850

Advanced Glass Systems Corp. Div. Artistic Glass Pdts Co.

2175 Kumry Road; P.O. Box 70 Trumbauersville, PA 18970 Jonathan R. Bolton, President 215/536-0333 Fax: 215/536-2025

Airtec Corp.

640 E. 7 Mile Road Detroit, MI 48203 Richard Stout, Vice President 313/892-7800 Fax: 313/369-4883

Armorcoat Security Glass Systems Div. Sun Protection Int'l Corp

1032 Serpentine Lane No. 102 Pleasanton, CA 94566 William r. Knox, Domestic Sales Dir. 510/484-4730 Fax: 510/484-4644

Bayley: William Bayley Co., The

P.O. Box 1287; 1200 Warder St. Springfield, OH 45501 I. E. Veidemanis, Natl Sales Mgr 513/325-7301 Fax: 513/325-9607

Blaine Window Hardware, Inc.

17319 Blaine Drive Hagerstown, MD 21740 Larry W. Hoover, R/D Mgr 301/797-6500 Fax: 301/797-2510

California Products Corp.

1128 West Bradford Circle Corona, CA 91720 Sandra M. Ursic, Advertising Director 909/371-7730 Fax: 909/735-1070

Cambridge, Inc.

105 Goodwill Road Cambridge, MD 21613 Brenda P. Hayward, Advertising Mgr. 410/228-3000 Fax: 410/228-6752

Creative Industries, Inc.

1024 Western Drive Indianapolis, IN 46241 Larry G. Clark, Pres 317/248-1102 Fax: 317/247-4953

Custom Products Division. Div. Chief Industries, Inc.

3942 W Old Hwy 30; P O Box 2078 Grand Island, NE 68802 Debora A. Enyeart, Advertising Coord. 308/382-8820 Fax: 308/389-7484

Kane Mfg. Corp.

515 North Fraley St.; P O Box 777 Kane, PA 16735 Rob Morgan, VP/Sales & Mktg 814/837-6464 Fax: 814/837-6230

Madico, Inc.

Woburn, MA 01888 Nanalee Franklyn, Advt Publicity Mgr. 617/935-7850 Fax: 617/935-6841

Metalex Corp.

PO. Box 399; 1530 Artaius Pkwy Libertyville, IL 60048 Donald M. Eads, VP. Sales 800/323-0792 Fax: 708/362-7939

Metallized Products Div. ITD Industries, Inc.

2544 Terminal Drive South St. Petersburg, FL 33712 Robert Martin, Special Projects Man 813/327-2544 Fax: 813/327-7132

Norshield

Div. of Norment Ind.

3224 Mobile Highway Montgomery, AL 36108 C. Craig Washing, Vice Pres/Sales-Mktg 800/633-1968 Fax: 205/288-5485

Ross Technology Corp.

104 N Maple Ave Leola, PA 17540 Donald E. Spenicher, President 717/656-5600 Fax: 717/656-3281

Smith: F. P. Smith Wire Cloth Co.

11700 West Grand Ave. Northlake, IL 60164 John A. Stevenson, Jr., President. 708/562-3344 Fax: 708/562-3456

Stewart Decatur Security Systems,

1360 Dolwick Drive Erlanger, KY 41018 C. Keith Thrasher, Vice Pres Sales 606/371-6000 Fax: 606/371-5250

Win Mfg.

1120 Magee St. Elmira, NY 14901 Scott B. Davidson, Mfg. Mgr. 607/734-4009 Fax: 607/734-4519

08665 Pass & Observation Windows

Creative Industries, Inc.

1024 Western Drive Indianapolis, IN 46241 Larry G. Clark, Pres 317/248-1102 Fax: 317/247-4953

Hollowell Products Corp.

570 Central Ave. Wyandotte, MI 48192 John F. Hollowell, Vice President 313/282-8200 Fax: 313/282-0678

Metallized Products Div. ITD Industries, Inc.

2544 Terminal Drive South St. Petersburg, FL 33712 Robert Martin, Special Projects Man 813/327-2544 Fax: 813/327-7132

Ready Access

4500 West 47th St. Chicago, IL 60632 Kathleen Gutierrez, Sales Manager 312/376-4550 Fax: 312/376-1266

Shure Mfg. Corp.

1601 S Hanley Road St. Louis, MO 63144 Sharon L. Toth, Corp. Comm/Mktg. 314/781-2505

Fax: 314/781-0180

Thermal Windows, Inc. 8189 E. 46th St. Tulsa, OK 74145 Terry Newcomb, Marketing Director 918/663-7580 Fax: 918/627-3049

Tubelite, Inc.

4878 Mackinaw Trail Reed City, MI 49677 Walt Lutzke, Mktg Svc 616/832-2211 Fax: 616/832-2611

08667 Exterior Roll-up Window Shutters

Elero USA, Inc.

10880 Alder Circle Dallas, TX 75238 Daniel Sherry, Sales Support 214/343-1676 Fax: 214/342-8528

Hurst Awning Co., Inc.

5795 N.W. 36th Ave. Miami, FL 33142 Frank S. Cornelius, Pres 305/635-0900

QMI Roll Shutter Supply

933 N. Oaklawn Elmhurst, IL 60126 Stephen Miller, V.P. 708/782-0911 Fax: 708/782-1911

Roll-A-Way Storm & Security Shutters

10601 Oak St. N.E. St. Petersburg, FL 33716 John B. Block, Nat'l Customer Svc 813/576-1143 Fax: 813/579-9410

Wheatbelt, Inc.

300 Industrial Road Hillsboro, KS 67063 Reginald V. Matz, President 316/947-2323 Fax: 316/947-3053

Willard Shutter Co., Inc.

4420 NW 35th Court Miami, FL 33142 William E. Clark, President 800/826-4530 Fax: 305/638-8634

08668 Exterior Folding, Sliding Shutters

Hurst Awning Co., Inc. 5795 N.W. 36th Ave.

5795 N.W. 36th Ave. Miami, FL 33142 Frank S. Cornelius, Pres 305/635-0900

Roll-A-Way Storm & Security Shutters

10601 Oak St. N.E. St. Petersburg, FL 33716 John B. Block, Nat'l Customer Svc 813/576-1143 Fax: 813/579-9410

Shutters, Inc.

12213 Hwy 173, Box 407 Hebron, IL 60034 Michael J. Ricard, Nat'l Sales Mgr. 800/548-3336 Fax: 815/648-2518

Willard Shutter Co., Inc.

4420 NW 35th Court Miami, FL 33142 William E. Clark, President 800/826-4530 Fax: 305/638-8634

08710 Finish Hardware

Acorn Mfg. Co., Inc.

457 School St, Box 31 Mansfield, MA 02048 Robert M. De Long, Pres 508/339-4500 Fax: 508/339-0104

Acrymet Industries, Inc. Div. Paul Associates, Inc.

42-05 10th St. Long Island City, NY 11101 Richard Paul, Sales Assoc. 718/786-7654 Fax: 718/392-9242

Adams Rite Manufacturing Co.

Ad40 S. Capitol
City of Industry, CA 91749
Rory Riley 310/699-0511
Fax: 310/699-5094 [Int'l.]

Architectural Control Systems

10666 Gateway Blvd St. Louis, MO 63132 Mark Legrand, Natl Sales Mgr 800/753-5558 Fax: 314/432-2090

Architectural Products By Outwater, L.L.C.

52 Passaic St. Wood Ridge, NJ 07075 Carolyn McCrystall, Gen. Mgr. 800/835-4400 Fax: 800/835-4403 [Int'l.]

Arrow Lock Mfg. Co.

103-00 Foster Ave. Brooklyn, NY 11236 Stephen Pollack/Marketing 718/257-4700 Fax: 718/649-9097 [Int'l.]

Auth Chimes

Acorn St. Deer Park, NY 11729 Jonathan Ingham, President 800/229-2884 Fax: 516/242-7742

Baldwin Hardware Corporation

841 E. Wyomissing Blvd., Box 15048 Reading, PA 19612 Customer Svc. Dept. 610/777-7811 Fax: 610/777-7256 [Int'l.]

Berenson Corp.

175 Great Arrow Ave., Ste. 2 Buffalo, NY 14207-3009 Terry Babij, Sls. & Mktg. Mgr. 716/874-9025 Fax: 716/874-8365 [Int'l.]

Best Lock Corp.

Div. Marketing Communications 6161 E. 75th St. Indianapolis, IN 46250 Steve E. Weaver, Exhibits Coordinator

317/849-2250 Fax: 317/845-7650

Beveled Glass & Lighting Design

3185 N. Shadeland Ave. Indianapolis, IN 46226 Martha M. Robertson, Showroom Manager 317/547-2556 Fax: 317(547-1924

Block Iron & Supply Co.

36 E. 10th Ave., PO. Box 557 Oshkosh, WI 54902 Thomas Reigh 414/231-7200 Fax: 414/231-3051

Bommer Industries, Inc.

19810 Asheville Highway; P.O. Box 187 Landrum, SC 29356 W. J. Laughridge, National Sales Mgr. 803/457-3301 Fax: 803/457-2487

Broadway Collection, The

1010 W. Santa Fe; P.O. Box 1210 Olathe, KS 66051 Craig Miller, Mro Buyer 913/782-6244 Fax: 913/782-0647

Colonial Bronze Co.

511 Winsted Road. Torrington, CT 06790 Sheila T. Gregg, Marketing Dir. 203/489-9233 Fax: 203/482-8760

Corbin Russwin Architectural Hardware

225 Episcopal Rd.
Berlin, CT 06037
Customer Service 203/225-7411
Fax: 203/828-7266 [Int'l.]

Craftsmen In Wood Mfg.

4040 W Whitton Ave. Phoenix, AZ 85019 Jim Schwartz, Jr, President 602/278-8054 Fax: 602/278-3431

Dec Har Designs, Inc.

520 Homestead Ave. Mt. Vernon, NY 10550 Vincent A. Giagni, V.P. Sales 914/699-5550 Fax: 914/699-0377

Designer's Brass

280 El Camino Real San Bruno, CA 94066 Lorena Lucia, Office Manager 415/588-8480 Fax: 415/588-9576

Dorma Group, The American Device Mfg. Co.

Dorma Drive Reamstown, PA 17567 David Loughran, Mktg Mgr 800/523-8483

Eurotec, Ltd.

55-59 60th St. Maspeth, NY 11378 Jan A. Kalda, President 718/894-2338 Fax: 718/894-3000

Gainsborough Hardware Industries,

1255 Oakbrook Drive, Suite C Norcross, GA 30093 Steve Jackson, President 404/448-9000 Fax: 404/448-7070

Glynn-Johnson

2720 Tobey Dr. Indianapolis, IN 46219 Bob Brokamp, Natl. Sls. Mgr. 317/899-9440 Fax: 317/899-9432 [Int'l.]

Green Street Details Inc.

2133 N.W. York
Portland, OR 97210
Martin Davidson 800/275-7855
Fax: 503/222-1034 [Int'l.]

Hafele America Co. Corporate Headquarters

3901 Cheyenne Dr. Archdale, NC 27263 Hans Moser, Arch. Hardware Mktg. Mgr. 910/889-2322 Fax: 910/431-3831 [Int'l.]

Hager Hinge Co.

139 Victor St. St. Louis, MO 63104 Sales Dept. 800/325-9995 Fax: 800/782-0149 [Int'l.]

Hanchett Entry Systems, Inc.

21622 N. 7th Ave. Phoenix, AZ 85027 Webb A. Michael, Vice President 602/957-2472 Fax: 800/626-7590

Hardware Technologies Ltd. Div. Hoppe

1120 N. Main St.

Fort Atkinson, WI 53538 Sandro Kurz 414/563-2626 Fax: 414/563-4408

HEWI, Inc.

2851 Old Tree Dr. Lancaster, PA 17603 Inside Sls. Dept. 717/293-1313 Fax: 717/293-3270 [Int'l.]

Hiawatha, Inc.

4450 W. 78th St. Cir.
Bloomington, MN 55435-5416
Customer Service 612/835-4944
Fax: 612/835-2218 [Int'l.]

The Ironmonger Inc.

1822 N. Sheffield Ave. Chicago, IL 60614 Denise Haberkorn/Sales Dept. 800/621-1937 Fax: 312/348-3579 [Int'l.]

Jado Bathroom & Hardware Mfg.

Corp.
P O Box 1329
Camarillo, CA 93011
Carole A. Olivier, Office Mgr 805/482-2666
Fax: 805/484-4799

JGR Enterprises, Inc.

536 E. Poplar St.; P.O. Box 49 Mc Connellsburg, PA 17233 Mary Decker, Office Mgr/Quotrs 717/485-5541 Fax: 717/485-5053

LCN Closers

121 W. Railroad, P.O. Box 100 Princeton, IL 61356 Julia Yaklich 815/875-3311 Fax: 815/875-3222 [Int'l.]

Leader Specialty Co.

2548 Campbell St. Kansas City, MO 64108 Jeff B. Hodes, President 816/221-9315 Fax: 816/221-6895

Lori Lock

Div Int'l Security Pdts, Inc. Old Turnpike Road; PO. Box 1040 Southington, CT 06489 A J Meade, VP Sales & Mktg 203/621-3605 Fax: 203/621-5972

M.A.G. Engrg. & Mfg. Co., Inc.

15261 Transistor Lane Huntington Beach, CA 92649 Fred F. Pannebaker, V.P. Sales & Mktg. 714/891-5100 Fax: 714/892-6845

Marks USA, Inc.

5300 New Horizons Blvd. Amityville, NY 11701 David Akins, Natl. Sls. Mgr. 516/225-5400; 800/526-0233 Fax: 516/225-6136 [Int'l.]

Master Lock Company Door Hardware

300 Webter Rd. Auburn, AL 36830-4299 Tonya Jones/Marketing Fax: 414/449-3162 [Int'l.]

McKinney Products Co. Essex Industries

820 Davis St. Scranton, PA 18505 Catherine A. Galka, Sales Svcs Mgr. 717/346-7551 Fax: 800/541-1073

Meroni Locks of America, Inc.

2121 W. 60th St. Hialeah, FL 33016 Carlo Cau, Pres 305/557-7050 Fax: 305/556-2405

Norton-A Div. of Yale Security

1902 Airport Road.
 Monroe, NC 28110
 Tom Russell, Mktg. Mgr. 704/283-2101

NT Monarch Hardware & Manufacturing Company

P.O. Box 548 Shepherdsville, KY 40165 Ashley Rolfe, Group VP, Sls. & Mktg. 502/543-2281; 800/826-5792 Fax: 502/543-3089 [Int'l.]

Omnia Industries, Inc.

5 Cliffside Dr.
 Cedar Grove, NJ 07009
 Alexander G. Comini, Spec. Proj. Rep. 201/239-7272
 Fax: 201/239-5960 [Int'l.]

Paul Associates, Inc.

42-05 10th St. Long Island City, NY 11101 Dinah Paul, Marketing Assoc. 718/784-2244 Fax: 718/392-9242

PDQ Industries, Inc. Div. Tell Industries

2754 Creek Hill Road.; P.O. Box 507 Leola, PA 17540 Paul T. Kosakowski, V.P. Sales & Mktg. 717/656-4281 Fax: 717/656-6892

Pemko Manufacturing Company

5535 Distribution Dr.
Memphis, TN 38141
Customer Service 800/824-3018
Fax: 800/243-3656 [Int'l.]

Rixson-Firemark Div. Yale Security, Inc.

P.O. Box 25288 Monroe, NC 28229 Thomas J. Russell, Mktg Mgres 704/283-2101 Fax: 704/282-2346

Rockwood Mfg. Co.

P.O. Box 79 Rockwood, PA 15557 William Gurzenda, Pres 814/926-2026 Fax: 841/926-2182

Sargent Mfg. Co.

Div. Essex Ind, Inc. 100 Sargent Drive New Haven, CT 06511 Richard M. Crossen, Mktg Mgr 203/562-2151 Fax: 203/776-5992

Schlage Lock Co.

PO. Box 193324 San Francisco, CA 94134 Martin Burkhart 415/467-1100 Fax: 415/330-5626

Securitech Group, Inc.

54-45 44th St. Maspeth, NY 11378 Simone Merchant, Office Mgr Secy 718/392-9000 Fax: 718/392-8944

Sentinel Wholesale Hardware Sentinel Diversified Industries, Inc.

2043 Wellwood Ave. East Farmingdale, NY 14735-1283 John Fitzpatrick 516/753-6000 Fax: 516/753-6004

Simplex Access Controls Ilco/Unican Group *

2941 Indiana Ave. Winston Salem, NC 27105 Thomas E. Nazziola, Vp of Mktg 910/725-1331

Stanley Hardware Div. of The Stanley Works

480 Myrtle St. New Britain, CT 06053 John Cooper 203/225-5111 Fax: 203/827-5729 [Int'l.]

Sugatsune America, Inc.

221 E Selandia Lane Carson, CA 90746 Tommy Matsumoto, Admin Mgr 310/329-6373 Fax: 310/329-0819

Teco/Lumberlok

Colliers Way; P. O. Box 203 Colliers, WV 26035 Mary Ann Poole, Customer Svcs Mgr 304/748-1600 Fax: 340/797-7302

Trego Industries, Inc.

P.O. Box 85 Red Oak, TX 75154 Lindley R. Stoker, President 214/617-3541 Fax: 214/576-8725

Triangle Brass Mfg. Co., Inc.

3528 Emery St. Los Angeles, CA 90023 Martin S. Simon, President 213/262-4191 Fax: 800/637-8746

Trimco/BBW

3528 Emery St. Los Angeles, CA 90023 Custome Service 213/262-4191 Fax: 800/637-8746 [Int'l.]

Tru-Vex Glass Div D. Lawless Compaines

1707 East Main St. Olney, IL 62450 David E. Lawless, Owner 618/395-3945 Fax: 618/395-3946

Universal Industrial Products Co. Div. Core Industries, Inc.

1 Coreway Drive Pioneer, OH 43554 Kathleen M. Bandeen, Asst Mgr/Sales & Mkt 800/922-6957 Fax: 419/737-2130

Urfic, Inc.

1000 S. Broadway Salem, OH 44460 Barry W. Hinchliffe, Natl Sales Mgr 216/332-9500 Fax: 216/337-8775

Valli & Valli USA, Inc.

1540 Highland Ave. Duarte, CA 91010 Marinella Formenti, Director 818/359-2569 Fax: 818/358-0743

Von Duprin, Inc.

Div. Ingersoll-Rand 2720 Tobey Drive Indianapolis, IN 46219 Patrick R. Olmsted, Mktg Comm Mgr. 317/897-9944 Fax: 800/999-0328

Weiser Lock Corp.

6700 WEiser Lock Drive Tucson, AZ 85746 Paula J. McCleland, Mktg Pdts Mgr. 602/741-6200 Fax: 800/688-5625

Yale-A/Div. of Yale Security Yale Security, Inc.

 $1902 \ Airport \ Road$ Monroe, NC 28110 Tom Russell, Mktg Mgr. $\ 704/283-2101$

Zero International Inc.

415 Concord Ave. Bronx, NY 10455-4801 Elias Wexler, Pres. 718/585-3230; 800/635-5335 Fax: 800/851-0000; 718/292-2243 [Int'l.]

08716 Exit Devices

Applied Realtime Systems, Inc.

1700 Highway 59; P.O. Box 8769 Mandeville, LA 70448 Lise Ayers, Cust. Support Mgr. 504/626-1111 Fax: 504/624-5374

Detex Corp.

302 Detex Drive New Braunfels, TX 78130 Trice A. Kastein, Customer Svc Mgr. 800/729-3839 Fax: 210/620-6711

Edwards Co. Div. General Signal

195 Farmington Ave. Farmington, CT 06032 Jerry M. Jenkins, Mgr/Mktg Svc 203/678-0410 Fax: 203/678-0472

Glynn-Johnson

2720 Tobey Dr. Indianapolis, IN 46219 Bob Brokamp, Natl. Sls. Mgr. 317/899-9440 Fax: 317/899-9432 [Int'l.]

Hanchett Entry Systems, Inc.

21622 N. 7th Ave. Phoenix, AZ 85027 Webb A. Michael, Vice President 602/957-2472 Fax: 800/626-7590

Ingersoll-Rand Co.

200 Chestnut Ridge Road Woodcliff Lake, NJ 07675 Ronald G. Schrein, Group Mgr Corp Comms 800/847-4041 Fax: 908/689-5576

N T Monarch Hardware Div. Newman Tonks

805 N Buckman St. Shepherdsville, KY 40165 Ashley R. Rolfe, Grp VP Sales Mktg 502/543-2281 Fax: 502/543-3089

Newman Tonks

P.O. Box 548, 805 N. Buckman St. Shepherdsville, KY 40165 Ashley R. Rolfe, Grp. VP, Sls./Mktg. 800/826-5792; 502/543-2281 Fax: 502/543-3089 [Int'l.]

Rigel Systems

2993 Copper Road Santa Clara, CA 95051 Rod Contreras, Product Manager 800(262-9860 Fax: 408/737-0592

Sargent Mfg. Co. Div. Essex Ind, Inc.

100 Sargent Drive New Haven, CT 06511 Richard M. Crossen, Mktg Mgr 203/562-2151 Fax: 203/776-5992

Securitron Magnalock Corp.

550 Vista Ave. Sparks, NV 89434 Mark Henderson, Sales & Mktg 702/355-5625 Fax: 702/355-5636

Sentinel Diversified Industries, Inc.

2043 Wellwood Ave East Farmingdale, NY 11735 John Fitzpatrick, President 516/753-6000 Fax: 516/753-6004

St. Paul Corrugating Co.

700 39th Ave. N.E. Minneapolis, MN 55421 Ira N. Burhans, Pres 612/788-9271 Fax: 612/788-9273

Von Duprin, Inc. Div. Ingersoll-Rand

2720 Tobey Drive Indianapolis, IN 46219 Patrick R. Olmsted, Mktg Comm Mgr. 317/897-9944 Fax: 800/999-0328

Yale-A/Div. of Yale Security Yale Security, Inc.

1902 Airport Road Monroe, NC 28110 Tom Russell, Mktg Mgr. 704/283-2101

08718 Sliding & Folding Door Hardware

Accuride

12311 Shoemaker Ave.
Santa Fe Springs, CA 90670
Customer Service 310/903-0200
Fax: 310/903-0208 [Int'l.]

Hafele America Co. Corporate Headquarters

3901 Cheyenne Dr. Archdale, NC 27263 Hans Moser, Arch. Hardware Mktg. Mgr. 910/889-2322 Fax: 910/431-3831 [Int'l.]

L.E. Johnson Products, Inc.

2100 Sterling Ave. Elkhart, IN 46516 Stephen C. Johnson 800/837-5664 Fax: 219/294-4697 [Int'l.]

08720 Operators

Access Technologies
Div. of the Stanley Works
Rte. 6 & Hyde Rd.
Farmington, CT 06032
Marketing Dept. 203/679-6439
Fax: 203/679-6426 [Int'l.]

Air-Lec Industries, Inc. 3300 Commercial Ave. Madison, WI 53714 John T. West, Sales & Svc. 608/244-4754 Fax: 608/246-7676

American Metal Door Co., Inc.

615 South H; P O Box 2008 Richmond, IN 47374 James P Rogers, Natl Sales Mgr 317/966-2502 Fax: 800/626-1490

Chamberlain Group, Inc. Lift-Master Professional Pdts.

Elmhurst, IL 60126 Sally Anderson, Dir/Advertising 708/279-3600 Fax: 708/530-6091

Clopay Building Products Co.

312 Walnut St., Suite 1600 Cincinnati, OH 45202 Lindsay Klehenow, Product Manager 513/762-3827 Fax: 513/762-3519

Customline, Inc.

950 West Cienega Ave. San Dimas, CA 91773 Michael A Whiting, President 714/592-6200 Fax: 714/599-5776

Dayton Metal Products Co.

1731 Dalton Drive New Carlisle, OH 45344 K. Colin Mackenzie, President/Owner 513/849-0071 Fax: 513/849-9672

EFCO Corporation

1000 County Rd. Monett, MO 65708 John Fuldner, Adv. Mgr. 417/235-3193; 800/221-4169 Fax: 417/235-7313

Elero USA, Inc.

10880 Alder Circle Dallas, TX 75238 Daniel Sherry, Sales Support 214/343-1676 Fax: 214/342-8528

Fimbel Door Corp.

P. O. Box 96; Coddington Road Whitehouse, NJ 08888 Edward Fimbel III, Vice President 908/534-4112 Fax: 908/534-5682

Flexion, Inc. Div. Flexion Corp.

Buncher Industrial Park; Bldg 20A Leetsdale, PA 15056 James F. Bennett, Adv. Mgr 800/365-3667 Fax: 412/749-0410

Holmes-Hally Industries

7460 Bandihi Blvd Los Angeles, CA 90040 Robert O. Cooper, Mktg Manager 213/728-3311 Fax: 213/728-1771

Hy-Security Gate Operators

408 N 35th St. Seattle, WA 98103 Fred H. Witters, Jr, President 206/632-0538 Fax: 206/632-0214

JGR Enterprises, Inc.

536 E. Poplar St.; PO. Box 49 Mc Connellsburg, PA 17233 Mary Decker, Office Mgr/Quotrs 717/485-5541 Fax: 717/485-5053

Keane Monroe Corp.

PO. Box 5016 Monroe, NC 28111 James M. Keane, President 704/289-5581 Fax: 704/283-9165

Leader Specialty Co.

2548 Campbell St. Kansas City, MO 64108 Jeff B. Hodes, President 816/221-9315 Fax: 816/221-6895

Makita USA, Inc. Automatic Drapery Opener

14930 C Northam St. La Mirada, CA 90638 Alissa Cossaboom, Secretary 714/522-8088 Fax: 714/522-8133

Miller Edge, Inc.

Concord Industrial Park; P. O. Box 38 Concordville, PA 19331 Flossie Miller, V.P. Sales & Mktg. 610/459-4242 Fax: 610/459-8338

Muschong Operator Co.

85 Weldon Parkway St. Louis, MO 63043 Kelly E. Huber, President 314/432-0225 Fax: 314/432-0325

Republic Fence Co., Inc.

11309 Danube Ave. Granada Hills, CA 91344 David M. Woolf, President 818/341-5323 Fax: 818/341-9185

Safe Glide Automation Co.

19 W 2nd St. Peru, IN 46970 Robert L. Leslie, President 317/472-2243 Fax: 317/472-4327

Stanley Door Systems

1225 E. Maple Road Troy, MI 48083 Steve Krawczyk, Product Manager 313/528-1400 **Tork Time Controls, Inc.**

Mt. Vernon, NY 10550 Elliot Mintzer, Mktg. Svcs. Mgr. 914/664-3542 Fax: 914/664-5052

Truth Hardware

700 West Bridge Owatonna, MN 55060 Matt C. Kottke, Adv. & Prom Coord. 507/451-5620 Fax: 507/451-5655

Vickroy Fire Tech, Inc.

P.O. Box 460440 St. Louis, MO 63146 Tara Hoffmann, Sales Manager 314/432-2006 Fax: 314/432-2296

Windsor Door United Dominion Industries Co.

5800 Scott Hamilton Drive. Little Rock, AR 72209 Laurie A. Peacock, Mktg. Svcs. Asst. 501/562-1872 Fax: 800/635-3667

08730 Weatherstripping & Thresholds

Hager Hinge Co. 139 Victor St.

St. Louis, MO 63104 Sales Dept. 800/325-9995 Fax: 800/782-0149 [Int'l.]

National Guard Products Inc.

540 N. Parkway Memphis, TN 38105 Nancie Carter 800/647-7874 Fax: 800/255-7874 [Int'l.]

Pemko Manufacturing Company

5535 Distribution Dr.
Memphis, TN 38141
Customer Service 800/283-9988
Fax: 800/283-4050 [Int'l.]

Schlegel Corporation Building Products Div.

Building Products Div. 1555 Jefferson Rd. Rochester, NY 14623 Customer Service 716/427-7200 Fax: 716/427-9993

Zero International Inc.

415 Concord Ave. Bronx, NY 10455-4801 Elias Wexler, Pres. 718/585-3230; 800/635-5335 Fax: 800/851-0000; 718/292-2243 [Int'l.]

08732 Fire-retardant & Intumescent Door Seals

Zero International Inc.

415 Concord Ave. Bronx, NY 10455-4801 Elias Wexler, Pres. 718/585-3230; 800/635-5335 Fax: 800/851-0000; 718/292-2243

08760 Window Hardware & Specialties

Amerock Corp.

4000 Auburn Rockford, IL 61125 Rebecca J. Smith, Mech Coord 815-96309631 Fax: 815/969-6153

Clearline Inc.

810-D Dickerson Rd., P.O. Box 1368 North Wales, PA 19454-0368 Ken Storck, Sls. Mgr. 215/699-9292 Fax: 215/699-7112 [Int'l.]

Del Mar Window Coverings Div. Home Fashions, Inc.

7150 Fenwich Lane Westminster, CA 92683 Joseph E. Cole, President 714/891-4311

Hardware Technologies Ltd. Div. Hoppe

1120 N. Main St. Fort Atkinson, WI 53538 Sandro Kurz 414/563-2626 Fax: 414/563-4408

I W Industries

35 Melville Park Road Melville, NY 11747 Edwin D. Wigutoff, V.P. Mfg. 516/293-9494 Fax: 516/293-9499

Jado Bathroom & Hardware Mfg. Corp.

P O Box 1329 Camarillo, CA 93011 Carole A. Olivier, Office Mgr 805/482-2666 Fax: 805/484-4799

M.A.G. Engrg. & Mfg. Co., Inc.

15261 Transistor Lane Huntington Beach, CA 92649 Fred F. Pannebaker, V.P. Sales & Mktg. 714/891-5100 Fax: 714/892-6845

Makita USA, Inc. **Automatic Drapery Opener**

14930 C Northam St. La Mirada, CA 90638 Alissa Cossaboom, Secretary 714/522-8088 Fax: 714/522-8133

Muschong Operator Co.

85 Weldon Parkway St. Louis, MO 63043 Kelly E. Huber, President 314/432-0225 Fax: 314/432-0325

Norse, Inc.

100 Franklin Drive Torrington, CT 06790 Alfred C. Langer, President 203/482-1532 Fax: 203/482-5059

Schlegel Corp. **Building Products Div.**

1555 Jefferson Road Rochester, NY 14692 Donna M. Hickling, Mktg Comm Manager 716/427-7200 Fax: 716/427-9993

Tru-Vex Glass Div D. Lawless Compaines

1707 East Main St. Olney, IL 62450 David E. Lawless, Owner 618/395-3945 Fax: 618/395-3946

Unique Balance Div. Pomeroy, Inc.

64 Sunnyside Ave, Box 1377 Stamford, CT 06902 Rex D. Cross, CEO 203/324-6775

Vincent Whitney Co.

60 Liberty Ship Way Sausalito, CA 94966 Phillip Murphy 415/332-3260 Fax: 415/332-0816

Weatherguard Services, Inc.

P O Drawer 'F' Marietta, GA 30061 Gartner Brian, CEO 404/422-4808 Fax: 404/422-0293

08780 Cabinet & Drawer Hardware

Acorn Mfg. Co., Inc. 457 School St, Box 31 Mansfield, MA 02048 Robert M. De Long, Pres

508/339-4500 Fax: 508/339-0104

Amatom

Div. New Haven Mfg. 446 Blake St. New Haven, CT 06515 James R. Marshall, V.P. Gen Mgr 203/397-3311 Fax: 203/387-4101

Amerock Corp.

4000 Auburn Rockford, IL 61125 Rebecca J. Smith, Mech Coord 815-96309631 Fax: 815/969-6153

Blum: Julius Blum, Inc.

Hwy. 16 Lowesville Stanley, NC 28164 Marte L. Yerkins, Marketing Mgr 704/827-1349 Fax: 704/827-0799

Dec Har Designs, Inc.

520 Homestead Ave. Mt. Vernon, NY 10550 Vincent A. Giagni, V.P. Sales 914/699-5550

Fax: 914/699-0377

Delta Industries Div. GWN. Inc. 9530 Cozycroft Ave. Chatsworth, CA 91311 Linda M. Nelson, V.P. 800/238-3333 Fax: 818/718-6048

Engineered Products Co.

601 Kelso; P.O. Box 48501-0108 Flint, MI 48506 Clark Benson, Sales Manager 810/767-2050 Fax: 810/767-5084

Eurotec, Ltd.

55-59 60th St. Maspeth, NY 11378 Jan A. Kalda, President 718/894-2338 Fax: 718/894-3000

Futura Industries Div. Futura Corp.

Building H-11 Freeport Center; P.O. Box 1506 Clearfield, UT 84016 Jim L. Graham, Store Fixture Sales 801/773-6282 Fax: 801/774-3226

Gainsborough Hardware Industries,

1255 Oakbrook Drive, Suite C Norcross, GA 30093 Steve Jackson, President 404/448-9000 Fax: 404/448-7070

Knape & Vogt Mfg. Co.

2700 Oak Industrial Drive NE Grand Rapids, MI 49505 Glenn W. Prince, Mgr Mktg Svcs 616/459-3311 Fax: 616/459-3290

Lori Lock Div Int'l Security Pdts, Inc.

Old Turnpike Road; P.O. Box 1040 Southington, CT 06489 A J Meade, VP Sales & Mktg 203/621-3605 Fax: 203/621-5972

Mepla, Inc.

909 W. Market Center Drive High Point, NC 27261 Nancy B. Pennell, Secretary 910/883-7121 Fax: 910/883-6170

Norse, Inc.

100 Franklin Drive Torrington, CT 06790 Alfred C. Langer, President 203/482-1532 Fax: 203/482-5059

Rockwood Mfg. Co.

P.O. Box 79 Rockwood, PA 15557 William Gurzenda, Pres 814/926-2026 Fax: 841/926-2182

Simplex Access Controls Ilco/Unican Group

2941 Indiana Ave. Winston Salem, NC 27105 Thomas E. Nazziola, Vp of Mktg 910/725-1331

Universal Industrial Products Co. Div. Core Industries, Inc.

1 Coreway Drive Pioneer, OH 43554 Kathleen M. Bandeen, Asst Mgr/Sales & Mkt 800/922-6957 Fax: 419/737-2130

Urfic, Inc.

1000 S. Broadway Salem, OH 44460 Barry W. Hinchliffe, Natl Sales Mgr 216/332-9500 Fax: 216/337-8775

Valli & Valli USA, Inc.

1540 Highland Ave. Duarte, CA 91010 Marinella Formenti, Director 818/359-2569 Fax: 818/358-0743

08810 Glass

AFG Industries, Inc. Glass Group 1400 Lincoln St. Kingsport, TN 37662 Mark Montgomery, Mgr & Mkt Plns Dev 615/229-7200 Fax: 615/229-7459

2003 Corporate Drive; P.O. Box 4288 Boynton Beach, FL 33426 Armand M. Kaplan, Owner 800/828-5224 Fax: 407/737-9202

Beveled Glass Works

23715 W Malibu Road, Suite 351 Malibu, CA 90265 Suzan Cano, President 310/456-3201 Fax: 310/456-2539

Capitol Aluminum & Glass Corp.

1276 W Main Bellevue, OH 44811 Richard R. Wagner, President 419/483-7050 Fax: 419/483-7830

Cesar Color., Inc.

880 Hinckley Road Burlingame, CA 94010

Claudio Cesar, President 415/259-9700

Fax: 415/259-9701

Consolidated Glass & Mirror

P.O. Box 389 Galax, VA 24333

Bill Dickerson, Vice Pres 703/236-5196

Fax: 703/236-0570

Dlubak Corp.

904 Freeport Road Freeport, PA 16229

Richard P. Joyce, V.P. Sales 412/295-5167

Fax: 412/295-9890

DSN. Inc.

1025 Beaver Ave. Pittsburgh, PA 15233

G.A. Stein, President 412/322-8700

Fax: 412/322-7874

FDI Glass Corporation

6314 Gravel Ave., Ste. B

Alexandria, VA 22310 Mark E. Brown 800/929-2555;

703/971-6803

Fax: 703/971-6806 [Int'l.]

Ford Glass

Div. Ford Motor Co.

P.O. Box 43343

Detroit, MI 48243 Greg A. Stitt, Adv./Prom Mgr

313/446-5919

Fax: 313/446-8926

Glasstemp, Inc.

1001 Foster Ave.

Bensenville, IL 60106

Stephen B Lacey, Pres 708/595-3782

Fax: 708/595-3782

Globe Amerada Glass Company

Architectural

2001 Greenleaf Ave.

Elk Grove Village, IL 60007 Denise Rahn 708/364-2900 ext. 221;

800/323-8776

Fax: 708/364-2909 [Int'l.]

Great Panes Architectural Glass

3764 Silverado Trail

Calistoga, CA 94515

Raymond J. Centanni, Owner

707/963-9115

Fax: 707/963-9115

Helima Helvetion Int'L

175 Spartangreen Blvd. Duncan, SC 29334

Gary Johnson, Tech Sales Mgr

803/439-0112

Heritage Glass

1081 E 2200 N

Logan, UT 84321

Kenneth I. Thornley, VP.Sales

801/752-5501

Fax: 801/752-3323

Interpane Glass Company

520 E. Railroad St.

Clinton, NC 28328 Greg Carney 910/592-7101;

800/334-1797

Fax: 910/592-7266 [Int'l.]

Judson Studios, The

200 S. Ave 66

Los Angeles, CA 90042

William W. Judson, Director 800/445-8376

Fax: 213/255-8529

Just Glass Studio

202 Marcellus St.

Syracuse, NY 13204

Jerome R. Durr, Owner 315/428-1322

Laminated Glass Corp.

375 E. Church Ave.

Telford, PA 18969

Michael S. Lerner, President

215/721-0400

Fax: 215/721-0402

Lauren Mfg. Co.

Edgetech Div.

2228 Reiser Ave. S.E.

New Philadelphia, OH 44663 Gerhard Reichert, Dir of Engrg.

216/339-3373

Fax: 216/339-1515

Leucos USA, Inc.

70 Campus Plaza II

Edison, NJ 08837

Josie A. Anthony, Executive V.P.

908/225-0010

Fax: 908/225-0250

Libbey-Owens-Ford Co.

Building Products 811 Madison Ave.

Toledo, OH 43697-0799

Mike Krasula/Marketing 419/247-4721

Fax: 419/247-4517 [Int'l.]

Monsanto Company

800 N. Lindbergh Blvd. St. Louis, MO 63167

800/248-6844

[Int'l.]

Northwestern Industries, Inc.

2500 West Jameson

Seattle, WA 98199

Scott R. Paisley, Sales Mngr

206/285-3140

Fax: 206/285-3603

O'Keeffes, Inc.

75 Williams Ave. San Francisco, CA 94124-2693

Stacy Westhoff 800/227-3305;

415/822-4222

Fax: 415/822-5222 [Int'l.] **PPG Industries**

Glass

One PPG Pl.

Pittsburgh, PA 15272

Brad Boone, Mgr. Tech. Svcs.

412/434-2858

[Int'l.]

Rochester Insulated Glass, Inc.

Merrick Ave.

Manchester, NY 14504 Stanley W. Wolk, Chmn 716/289-3611

Fax: 716/289-3610

Saint Gobain/Euroglass Corp.

1 Barker Ave.

White Plains, NY 10601

Max W. Hals, President 914/683-1390

Fax: 914/683-6704

Schott Glass Technologies Inc.

400 York Ave.

Durvea, PA 18642

David W. Schimmel, Mktg Svcs Mgr

717/457-7485 Fax: 717/457-6960

Solar Seal Co.

55 Bristol Drive.

South Easton, MA 02375

Trov L. Johnson 508/238-0112 Fax: 508/238-0103

Southwall Technologies

Marketing

1029 Corporation Way

Palo Alto, CA 94303

Kyleen Hoffner, Mar./Com. Specialist

415/962-9111 Fax: 415/967-0182 [Int'l.]

Technical Glass Products

2425 Carillon Pt. Kirkland, WA 98033

Nancy Hansen 800/426-0279

Fax: 800/451-9857

Tri-State Glass

1616 James Rogers Drive; P.O. Box

2631

Valdosta, GA 31603 Charles Mc Leod, Controller

912/244-8992

Fax: 912/244-2234

Viracon, Inc.

800 Park Drive Owatonna, MN 55060

T. L. Ward, Arch Prom Admin Asst

507/451-9555

Fax: 507/451-4871

Virginia Glass Products Corp. P.O. Box 5431

Martinsville, VA 24115

Ben D. Beeler, Vice Pres Sales 703/956-3131 Fax: 703/956-3020

VVP America, Inc.

Div. Vitro Vidrio Plano, Inc. 965 Ridge lake Blvd, Ste 300

Memphis, TN 38187 James Charles, Dir of Sales & Mktg.

901/767-7111 Fax: 901/682-3062

08820 Decorative Glazing

AFG Industries, Inc.

Glass Group 1400 Lincoln St.

Kingsport, TN 37662

Mark Montgomery, Mgr & Mkt Plns Dev 615/229-7200

Fax: 615/229-7459

Architectural Glass Art. Inc.

1110 Baxter Ave.

Louisville, KY 40204

K F. VonRoenn, Jr, President 502/585-5421

Fax: 502/585-2808

Bendheim Architectural Glass

122 Hudson St.

New York, NY 10013

Donald Jayson 800/835-5304

Fax: 201/471-3475 [Int'l.]

Chautauqua Woods Corp.

134 Franklin Ave. Dunkirk, NY 14048

Steve Dean, Dir/Mktg 716/366-3808

Fax: 716/366-3814

Classy Glass, Inc.

344 Mc Donnell St.

Lewisville, TX 75067

Marilyn Pierson, President 214/221-0445

Fax: 214/219-0348

Craftline

Div. Vega Industries

1125 Ford St.

Maumee, OH 43537 Arlene Gerig, Mtkg. Mgr.

419/893-3311 Fax: 419/893-0735

Dlubak Corp. 904 Freeport Road

Freeport, PA 16229

Richard P. Joyce, V.P. Sales 412/295-5167

Fax: 412/295-9890

Elysian Art Glass Co. Box 7455 Boulder, CO 80306

Susan Gold 303/939-9300

[Int'l.]

Ethereal Glass Art P.O. Box 1296

Greenville, TX 75403 Alan D. Webb, Owner/Artist

903/455-1020

FDI Glass Corporation

6314 Gravel Ave., Ste. B Alexandria, VA 22310

Mark E. Brown 800/929-2555; 703/971-6803 Fax: 703/971-6806 [Int'l.]

Franklin Art Glass Studios, Inc.

222 E. Sycamore St. Colombus, OH 43206 Gary L. Helf, President 614/221-2972 Fax: 614/221-5223

Glass Illuminations, Inc.

P.O. Box 309 Sun Valley, CA 91352 Scott Hunter, VP 818/556-6777 Fax: 818/556-6778 [Int'l.]

Great Panes Architectural Glass

3764 Silverado Trail Calistoga, CA 94515 Raymond J. Centanni, Owner 707/963-9115 Fax: 707/963-9115

Heritage Glass

1081 E 2200 N Logan, UT 84321 Kenneth I. Thornley, VP.Sales 801/752-5501 Fax: 801/752-3323

Industrial Control Development, Inc.

1417 N E 76th St, Ste C Vancouver, WA 98665 Patricia Ann Knight, Mktg Director 206/693-5092 Fax: 206/693-5583

Judson Studios, The

200 S. Ave 66 Los Angeles, CA 90042 William W. Judson, Director 800/445-8376 Fax: 213/255-8529

Just Glass Studio

202 Marcellus St. Syracuse, NY 13204 Jerome R. Durr, Owner 315/428-1322

Leucos USA, Inc.

70 Campus Plaza II Edison, NJ 08837 Josie A. Anthony, Executive V.P. 908/225-0010 Fax: 908/225-0250

Milgard Tempering

1010 54th Ave. East Tacoma, WA 98424 Jim Sheehan, Sls. Mgr./Sales Dept. 800/824-8674 Fax: 206/922-3370

NPC Colored Sealants

1208 S. 8th Ave. Maywood, IL 60153 John Tartol, Mgr. 312/681-1040 Fax: 708/681-1424

ODL, Inc.

215 E. Roosevelt Ave. Zeeland, MI 49464

Greg Bonsib, Group Product Mgr 616/772-3840 Fax: 616/772-9110

Rambusch Company Stained Glass

40 W. 13th St. New York, NY 10011 Martin V. Rambusch 212/675-0400 Fax: 212/620-4687

Signature Door Co., Inc.

401 Juniata St. Altoona, PA 16602 Dennis Nixon, Vice Pres 814/949-2770 Fax: 814/949-2776

Stained Glass Overlay, Inc.

1827 North Case St. Orange, CA 92665 William A. Slippy Jr, Vice President 714/974-6124 Fax: 714/974-6529

Viracon, Inc.

800 Park Drive Owatonna, MN 55060 T. L. Ward, Arch Prom Admin Asst 507/451-9555 Fax: 507/451-4871

08825 Laminated Glass

Architectural Glass Art, Inc.

1110 Baxter Ave. Louisville, KY 40204 K F. VonRoenn, Jr, President 502/585-5421 Fax: 502/585-2808

Cesar Color., Inc.

880 Hinckley Road Burlingame, CA 94010 Claudio Cesar, President 415/259-9700 Fax: 415/259-9701

Laminated Glass Corp.

375 E. Church Ave. Telford, PA 18969 Michael S. Lerner, President 215/721-0400 Fax: 215/721-0402

Northwestern Industries, Inc.

2500 West Jameson Seattle, WA 98199 Scott R. Paisley, Sales Mngr 206/285-3140 Fax: 206/285-3603

Solar Vision Marketing, Inc.

1932 Galveston Grand Prairie, TX 75051 Mrs. E. Joan, Mktg Dir 214/642-6455

Win Mfg.

1120 Magee St. Elmira, NY 14901 Scott B. Davidson, Mfg. Mgr. 607/734-4009 Fax: 607/734-4519

08840 Plastic Glazing

American Acrylic Corporation 400 Sheffield Ave. West Babylon, NY 11704 Tom Ziegler 516/422-2200 Fax: 516/422-2811 [Int'l.]

CYRO Industries

100 Valley Road; P.O. Box 950 Mount Arlington, NJ 07856 E A. Di Giose, Public Rel Mgr 201/770-3000 Fax: 201/770-6117

Dimensional Plastics Corp.

1065 E. 26 St. Hialeah, FL 33013 Dieter Baumstark, Gen. Mgr. 800/833-2888 Fax: 305/691-5961 [Int'l.]

G E Structural Products Div. G E Plastics

One Plastics Ave. Pittsfield, MA 01201 Robert F. Nelson, Architectural Mgr. 413/448-5437 Fax: 413/448-5478

GE Plastics Structural Products

One Plastics Ave. Pittsfield, MA 01201 Robert Nelson 413/448-5437 Fax: 413/448-5478 [Int'l.]

Koch Protective Treatments, Inc.

3345 Stop 8th Road; Box 14556, N.R. Station Dayton, OH 45414 Carmen L. Bellanca, Mgr Tech Mktg Svcs 513/890-3150 Fax: 513/890-1972

Polygal USA, Inc.

2352 Hwy. 14, West Janesville, WI 53545 George Frey, Sls. Mgr. 608/757-1313; 800/537-0095 Fax: 608/757-1525 [Int'l.]

Sheffield Plastics

119 Salisbury Rd. Sheffield, MA 01257 Robyn Minella/Marketing 413/229-8711 Fax: 413/229-8717 [Int'l.]

StatiCon, Inc.

5995 Greenwood Plaza Blvd.; Suite 220 Englewood, CO 80111 Jeff Brown, President 303/741-0200 Fax: 303/741-0222

08850 Glazing Accessories

Allmetal, Inc. Corporate P.O. Box 850

Bensenville, IL 60106 Thomas M. Vinopal 708/250-8090 Fax: 708/250-8387 [Int'l.]

Red Devil, Inc.

2400 Vauxhall Road Union, NJ 07083 Donna M. Diamante, Sales Prom. Admin 908/688-6900 Fax: 908/688-8872

Stanlock Division **Griffith Rubber Mills**

127 W. Perry St. #105 Port Clinton, OH 43452 Thomas A. Purvis, Vice President 419/739-4942 Fax: 419/734-5246

Stik-II Products

51 Ferry St., Box 71 Easthampton, MA 01027 David Premo 800/356-3572 Fax: 413/527-0091 [Int'l.]

08870 Glazing Film

Armorcoat Security Glass Systems Div. Sun Protection Int'l Corp 1032 Serpentine Lane No. 102 Pleasanton, CA 94566

William r. Knox, Domestic Sales Dir. 510/484-4730

Fax: 510/484-4644

Courtaulds Performance Films

P.O. Box 5068 Martinsville, VA 24115 Virginia Kubler, Dir. Sales & Mktg. 703/627-3000 Fax: 703/627-3032

Madico, Inc.

45 Industrial Parkway Woburn, MA 01888 Nanalee Franklyn, Advt Publicity Mgr. 617/935-7850 Fax: 617/935-6841

Southwall Technologies

Marketing

1029 Corporation Way Palo Alto, CA 94303 Kyleen Hoffner, Mar/Com. Specialist 415/962-9111 Fax: 415/967-0182 [Int'l.]

StatiCon, Inc.

5995 Greenwood Plaza Blvd.; Suite 220 Englewood, CO 80111 Jeff Brown, President 303/741-0200 Fax: 303/741-0222

08900 Glazed Curtain Walls

Bruce Wall Systems Corp. 2000 Tucker Industrial Road Tucker, GA 30084 C. Michael Minkoff, VP/Sales 404/939-4460

Fax: 404/939-0506

CMI Architectural Products, Inc.

6860 Shingle Creek Pkwy; Suite 114 Brooklyn Center, MN 55430 Gary J. Geigler, Engrg Mgr 612/560-5567 Fax: 612/560-6399

Cupples Products Div. Robertson-Ceco Corp.

2650 S Hanley Road St. Louis, MO 63144 Cindy Decker, Sales & Mktg Coord. 314/781-4700 Fax: 314/781-6736

Curtainwall Systems, Inc. Div. Gordon Aluminum Industr.

P.O. Box 686; 2610 Ross Ave. Schofield, WI 54476 Richard T. Hubert, President 715/359-4177 Fax: 715/355-4983

EFCO Corporation

1000 County Rd. Monett, MO 65708 Bill Richardson, Sls. Mgr. 417/235-3913; 800/221-4169 Fax: 417/235-7313 [Int'l.]

Evergreen Sunrooms

111 E Burnett St. Beaver Dam, WI 53916 Karen R. Seering, President 414/887-8933 Fax: 414/887-2727

Fiore Skylights, Inc.

700 Grace St.; P.O. Box 64 Somerdale, NJ 08083 Peter Fiore, President 609/346-0118 Fax: 609/346-9332

Flour City Architectural Metals, Inc.

175 Sea Cliff Ave. Glen Cove, NY 11542 Jeffrey C. Heymann, Mktg Dir. 516/759-1010 Fax: 516/759-1346

Griffith Rubbert Mills StanLock Div.

2625 N.W. Industrial St.; PO. Box 10066 Portland, OR 97210 Homas A. Purvis, Vice President 503/226-6971 Fax: 503/226-6976

Kalwall Corporation Structures Unlimited

P.O. Box 237 Manchester, NH 03105 Bruce Keller, VP 800/258-9777 Fax: 603/627-3861 [Int'l.]

Kawneer Company, Inc.

Technology Park, 555 Guthridge Ct. Norcross, GA 30092 Karen M. Schutes 404/449-5555 Fax: 404/263-6133 [Int'l.] Midwest Curtainwalls, Inc.

5171 Grant Ave. Cleveland, OH 44125 Patrick J. Mezzulo, Director of Sales 216/641-7900 Fax: 216/641-5041

Pecora Corporation

165 Wambold Rd. Harleysville, PA 19438 Peter Reardon 800/523-6688 Fax: 215/721-0286 [Int'l.]

Don Reynolds USA, Inc.

603 Hanley Industrial Ct. St. Louis, MO 63144-1919 George L. Fonyo 314/781-5887 Fax: 314/781-4030 [Int'l.]

Skywall, Inc. a Div. of Brower Industries

3003 S. Hickory St. Chattanooga, TN 37407 Ray Coskery 615/624-7527; 800/251-3001 Fax: 615/698-7226

Stanlock Division Griffith Rubber Mills

127 W. Perry St. #105 Port Clinton, OH 43452 Thomas A. Purvis, Vice President 419/739-4942 Fax: 419/734-5246

United States Aluminum Corp.

200 Singleton Drive Waxahachie, TX 75165 J. D. Williams, Executive Vice Pres 214/937-9651 Fax: 800/289-6440

Visionwall Technologies, Inc.

Stow, MA 01775 Robert A. Merther, US Sales Mgr 508/897-9900 Fax: 508/897-8128

Vistawall Architectural Products

803 Airport Rd. Terrell, TX 75160 Dan Rogers 214/551-6128 [Int'l.]

Wausau Metals

1415 West St. Wausau, WI 54401 Ron Selves, VP, Sls. & Mktg. 715/845-2161 Fax: 715/843-4350

YKK AP America, Inc.

5610 Gwaltney Drive Atlanta, GA 30336 Michael S. Clifton, Nat'l Accounts 404/344-2981 Fax: 404/346-1304

08950 Translucent Wall Systems

Cemcel Corp.

3040 Giant Road, Suite 202 San Pablo, CA 94806 Charles A. Marsh, President 510/235-9911 Fax: 510/235-6869

Design Shoji

1850 Industrial Way Redwood City, CA 94063 Wren Okasaki, Owner 415/363-0898 Fax: 415/363-0899

Ethereal Glass Art

P. O. Box 1296 Greenville, TX 75403 Alan D. Webb, Owner/Artist 903/455-1020

Fiore Skylights, Inc.

700 Grace St.; PO. Box 64 Somerdale, NJ 08083 Peter Fiore, President 609/346-0118 Fax: 609/346-9332

M & M Plastics Div. Paraflex Industries

PO. Box 920 Beacon, NY 12508 Edward Trachtenberg, President 914/831-9000 Fax: 914/831-6763

Major/Auburn API

Wayne Toenjes, President 715/842-4616 Fax: 715/848-3336

08960 Sloped Glazing Systems

EFCO Corporation

1000 County Rd. Monett, MO 65708 Bill Richardson, Sls. Mgr. 417/235-3913; 800/221-4169 Fax: 417/235-7313 [Int'l.]

Evergreen Systems Sunrooms Headquarters

111 E. Burnett St., P.O. Box 293 Beaver Dam, WI 53916 Meg Hartl, Mktg. Dir. 414/887-8933; 800/775-1237 Fax: 414/887-2727 [Int'l.]

EXTECH/Exterior Technologies, Inc.

200 Bridge St. Pittsburgh, PA 15223 Arthur Campbell, Estimator 412/781-0991 Fax: 412/781-9303

Kawneer Company, Inc.

Technology Park, 555 Guthridge Ct. Norcross, GA 30092 Karen M. Schutes 404/449-5555 Fax: 404/263-6133 [Int'l.] Naturalite/EPI Skylight Systems

850 Airport Rd.
Terrell, TX 75160
Customer Service 800/527-4018;
214/551-6400
Fax: 214/551-6420 [Int'l.]

Pella Corporation Commercial Sales and Service

Commercial Sales and Service 102 Main St. Pella, IA 50219 Commercial SIs. & Svc. 800/444-7968 Fax: 515/628-6487 [Int'l.]

Regal Manufacturing Company

P.O. Box 14578 Portland, OR 97214 Estimating 503/230-0444 Fax: 503/230-0446 [Int'l.]

Don Reynolds USA, Inc.

603 Hanley Industrial Ct. St. Louis, MO 63144-1919 George L. Fonyo 314/781-5887 Fax: 314/781-4030 [Int'l.]

Roto Frank of America, Inc.

P.O. Box 599, Research Park Chester, CT 06412

Vistawall Architectural Products

803 Airport Rd. Terrell, TX 75160 Dan Rogers 214/551-6128 [Int'l.]

Wisconsin Solar Design, Inc.

Wisconsin Design, Inc. 6349 Briarcliff Ln. Middleton, WI 53562 Estimating/Engrg. 800/443-1639 Fax: 608/233-6772

08970 Structural Glass Curtain Walls

Common Wealth Solaroom/Green House

Div. Freestate Glass Indu. Inc Route 6, Box 302 Warrenton, VA 22186 Kenneth Peace, General Manager 703/347-5600

. .

Fax: 703/347-5600

Kawneer Company, Inc.
Technology Park, 555 Guthridge Ct.
Norcross, GA 30092
Karen M. Schutes 404/449-5555
Fax: 404/263-6133 [Int'l.]

Midwest Curtainwalls, Inc.

5171 Grant Ave. Cleveland, OH 44125 Patrick J. Mezzulo, Director of Sales 216/641-7900 Fax: 216/641-5041

Rhone Poulenc, Inc.

CN 7500, Bldg A Cranbury, NJ 08512 Donald Swanson, Mgr. Mktg Services 800/634-5705 Fax: 609/860-0139

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Ellison Bronze invented the balanced door in 1928 as a means of equalizing interior and exterior building pressure.

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Ellison makes custom balanced doors in several
basic configurations including: mirror and satin
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finishes. All operating hardware is manufactured
in Ellison's Jamestown, New York facility.

Applications. Ellison Balanced Doors are well

suited for any commercial or institutional building entrance where effortless door operation and durability are desired. They can be found in highrise office buildings, small commercial structures, museums, universities, churches, retail stores and national monuments. In fact many original Ellison installations dating over 50 years are still in use.

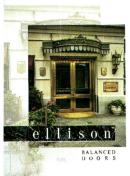
Special features. Door check and closer housings are cast bronze manufactured in Ellison's own foundry. All Ellison doors, regardless of style or materials, carry a 10 year warranty which covers the entire door (except door pulls and hardware not manufactured by Ellison).

Product advantages. • It's the door that's easy to open. Any effect of exterior wind or interior suction is neutralized by the balanced door movement. • As the door opens, the latch stile

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Free Literature:

The Sweet's Catalogue gives an abbreviated overview of the Ellison product line with important data on door operation. A more comprehensive catalog, together with a video and full technical binder, is available directly from the factory.



For Additional Information and Literature Contact:

N. Russell Ecklund, President

Ellison Bronze, Division of Dowcraft Corporation

125 West Main Street, Falconer, NY 14733 716-665-6522 fax: 716-665-5552

Kim Peterson, Vice President

Ellison Bronze, Division of Dowcraft Corporation

125 West Main Street, Falconer, NY 14733 716-665-6522 fax: 716-665-5552

FlameTech™ Series Frames, Sidelights, Borrowed Lights And Window Vision Kits

Commitment to service and engineering has made Summit Door one of the largest commercial door wholesalers in the United States.

A FlameTech^{TM} product pays for itself in many ways — by its impressive appearance, its durability, and most important, in the peace of mind its great security affords.

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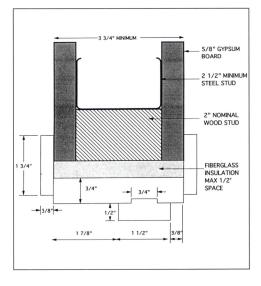
Or combine them with sidelights to make a window wall. Maximum assembly size is 84" by 104", with individual glass sizes up to 1296 sq. inches, and no dimension greater than 54". These assemblies can be combined to provide a virtually limitless variety of configurations.

FlameTech™ Vision Frame. Here's an easy and economical way to give an office a closed-door privacy without losing connection to the world outside. The beauty of a flush wood molding combined with a 20-minute rated glass gives you an attractive way to utilize vision frames and meet code requirements at the same time.

SUMMIT DOOR, INC.







20 Minute Specifications Frame Sidelight Borrowed Light Wood Vision Kit WINDER WARP SUMMIT DOOR, INC. SUMMIT DOOR, INC.

Free Literature:

This 18-page "20 Minute Specifications" folder is available from Summit Door, Inc. It provides complete specifications on all the FlameTech™ Series products, and includes detailed schematics and drawings.

To request a copy, call Lynne Madison at 612-292-9711, or fax to 612-292-0129.

For Additional Information and Literature Contact:

Keith Pollari or Kent Asleson

Summit Door, Inc. 130 Eva Street, Saint Paul, MN 55107 612-292-9711 fax: 612-292-0129 Or call 800-343-3264

For product details, refer to Catalog 08200/SUM in Sweet's For a local Summit Door, Inc. rep or distributor... Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #6930. (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)

Cornell Iron Works

Cornell is a leading manufacturing resource for rolling steel doors and grilles, supplying products and support services to professionals engaged in designing, building, and managing commercial, institutional, and industrial buildings. Rolling doors and grilles provide security against entry, weather, and fire. When open, they coil into a compact space above an opening, protected from potential damage.

Applications. Cornell products are used to close openings in exterior and interior walls in every kind of non-residential building:

• Perforated curtains that allow visual access to

interior spaces and permit air to circulate are used at storefronts and in areas where food is served or stored.

- Insulated curtains with an R value of 6.33 prevent heat transfer.
- Grilles and closures provide security and clear sight lines at retail facades and control access to machinery.
- Fire-safe products including fire doors, counter fire doors, horizontal fire closures, closing controls, and operators — offer a choice of many ways to fit a door to a firewall and a closing control to a building alarm system.

Special Features. Cornell's technical expertise, engineering, and shop skills offer creative solutions for many special security and access applications. Among these are light-tight doors,

insulated doors, high-cycle doors, fast-acting doors, dual closures, helicopter hangar doors, machine safety closures, horizontal closures, escalator covers, tank covers, and more.

Finishes. Forty powder coating colors are included in a quick ship inventory program. Custom colors are available on special order. Additional finishes include baked-on light grey polyester enamel on G90 galvanized steel, stainless steel in #4 finish, and aluminum in mill finish or clear, medium, or dark anodized bronze.

Rolling door specialists



New solutions Since 1828





Free Literature:

This new 24-page catalog includes full specifications and detail drawings of rolling galvanized and stainless steel and aluminum service doors, fire doors, counter doors, grilles and closures.

CAD drawings and specifications may be exported via interactive CD-ROM from SweetSource® directly into construction documents. Specifications are also available from Cornell on a 31/2" disk.



For Additional Information and Literature Contact:

John Polchin

CORN

Crestwood Industrial Park Mountaintop, PA 18707 800-233-8366 fax 800-526-0841

For product details, refer to Catalog 08330/COR in Sweet's For a local Cornell products rep or distributor... Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0058 (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



RotoSwing R-4 Automatic Balanced Doors

RotoSwing doors provide easy opening under wind or structural pressures and can be used to satisfy ADA requirements.

Available as fully automatic systems or as low-energy power operated entrances, RotoSwing doors use specially located pivot points to equalize air and building forces and minimize the surface area that can be affected by wind.

Fully automatic packages are typically activated by motion detectors or floor mats. (Floor mats or presence sensors with safety beams are required in conjunction with guide rails for safety.)

Low-energy entrances operate with a variety of actuating switches for automatic use

but open manually for regular use. (The lowenergy systems do not require guide rails, safety mats, presence sensors or safety beams.)

Actuating options. RotoSwing doors offer a fully automated mode activated by floor mats or motion detectors . . . and manual/automatic mode activated by wired or wireless wall switches, rail-mounted jamb switches, strip switches, hand-held remotes, card readers, or key pads.

Other important features: Door stops safely if obstructed by a pedestrian • Long-life permanent magnet DC motor and double-sealed ball bearings • Adjustable torque limiter prevents damage if door is obstructed • Lubrication free for low maintenance • Position controls for latch, backcheck and open-stop • Opening and closing force adjustments • Instant recycle • Quiet, smooth

operation • Completely concealed operator and hinge shaft • Manual operation when power is off.

Fully assembled and factory tested, RotoSwing Doors can be used for ADA compliance. They also comply with ANSI A15610 and UL 525 Standard.

RotoSwing Doors come with anodized or painted finishes and offer a one year warranty.







Free Literature:

An informative, illustrated product sheet is available for the EFCO/RotoSwing R-4 Automatic Balanced Doors. For a copy, call 800-221-4169.

For Additional Information and Literature Contact:

Call 800-221-4169 for Sales and Estimates Call 800-247-1983 for Technical Assistance

Hope's Custom Designed and Manufactured Steel Windows . . . Since 1818.

Hope's is one of the oldest building products manufacturers serving architects, developers and owners worldwide. Hope's has been recognized for maintaining the classic qualities of steel windows and doors while continuously improving performance and life cycle characteristics.

About the product. Hope's steel windows and doors are custom designed and manufactured to the design concepts of the individual architect. Both are made from hot rolled steel sections, and feature fusion welded corner construction. Hope's offers two basic window series in a variety of configurations, and two door series —

one for interior use, and one for exterior and heavy traffic applications.

Applications. Renowned designers have used Hope's steel windows and doors in every kind of architectural setting. They add beauty and strength to traditional, modern, and avant-garde structures. Steel windows are extraordinarily durable, usually surviving the building in which they are installed.

Special features and advantages:

• Narrow Sight lines — No other type of window provides the graceful, yet strong profile of Hope's steel windows. • Strength — Steel windows are three-times stronger than aluminum and capable of supporting huge lites of glass without racking or distorting. • Extensive Life Cycle — Hope's steel windows last. They do not deteriorate,

regardless of the environment. • Performance — Hope's features integral grooved weather stripping on all ventilator sections to eliminate air infiltration. Thermal characteristics are excellent — steel windows do not require thermal breaks. • Finishes — Factory applied state of the art finishes prevent galvanic activity. Standard and custom colors are available.





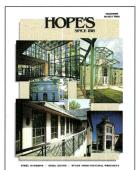


The Sweet's catalog provides a quick overview of the Hope's product line including windows, doors and fire rated products. A more comprehensive catalog, video and technical binder are also available directly from the factory.



For Additional Information and Literature Contact:

Sales Department Hope's Architectural Products, Inc. 84 Hopkins Avenue, Jamestown, NY 14702-0580 716-665-5124 fax: 716-665-3365



For product details, refer to Catalog 08500/HOP in Sweet's For a local Hope's Architectural Products rep or distributor... Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0928 (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Kawneer: High Performance Windows for Every Job Requirement

... for retrofit and new construction, Kawneer delivers design flexibility and high performance.

Kawneer Sealair® 7225/822ST-L.

Precise engineering and superior aesthetics are the hallmark of these heavy commercial windows — available in projected, casement, top- hinged, VP/HP, and fixed types. Both the 7225 (non-thermal) and 822ST-L (thermal) ventilators feature rugged mitered clip epoxy stake corners. And their frames are coped butt construction secured with two stainless steel fasteners for strength and water-tightness.

The 8225T-L thermal window also features
Kawneer's patented **Isolock®** thermal break,
which effectively separates the interior of the

window from the exterior in both frame and vent members. **Isolock** creates a positive interlock between polyurethane and aluminum components.

These factory-glazed windows are offered in a variety of standard finish options: Permanodic[®] anodized, Permadize[™], and other fluoropolymer painted finishes, as well as other pigmented color coatings. Both windows are fully tested and meet or exceed industry standards for Heavy Commercial and Architectural Windows.

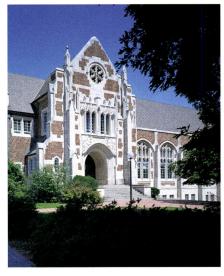
Kawneer Sealair® 7363/8363T-L. Both the non-thermal 7363 and the thermal 8363T-L Windows adapt to the requirements of replacement/retrofit, historic restoration, and new construction. A complete selection of perimeter systems is available including exterior panning profiles, plus interior trims to meet or match any

requirement. A comprehensive selection of standard finish options further supports the windows' versatility.

For thermal performance, the 8363T-L Window also delivers superior thermal performance with Kawneer's patented **Isolock** thermal break (described above).

Both windows feature a tilt mechanism — that makes it possible to wash the exterior from the inside — for another time and labor saving advantage.









Free Literature:

To recieve a colorfully illustrated 4 page folder that provides more important details, contact Kawneer, Marketing Communications Department, 404-449-5555 fax:404-804-6463.

For Additional Information and Literature Contact:

Marketing Communications

Kawneer Company 555 Guthridge Court, Norcross, GA 30092 404-449-5555 fax 404-840-6463

For product details, refer to Catalog 08500/KAW in Sweet's For a local Kawneer rep or distributor . . . Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #1572 (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)

TISCHLER Turn and Tilt Mahogany Windows and Doors

Made in Germany since 1888, TISCHLER offers custom built windows and doors in an unlimited range of shapes and sizes.

The TISCHLER system allows the architect to specify windows, doors and rolling doors to any size and shape to create a completely uniform system and with glazing performance having identical R and U values in every unit. With TISCHLERS, it is now possible for the architect to specify the correct product for each opening in the envelope without having to compromise in quality or performance.

Waterproof. TISCHLERS have a patented two chamber water-drainage system . . . and every part exposed to the elements is mortised. Each

product has a perimeter locking system. In addition, a one-piece neoprene seal completely surrounds windows and doors. It is vulcanized at the corners and removable for maintenance. This allows for the product to withstand very high wind and water pressure.

Windproof. TISCHLERS are built to German Federal Standards for windows installed in 60 story buildings. They have an air infiltration value of under 0.06.

Weatherproof. TISCHLER Low-E glazing, Thermoplus®, is precious metal coated, gas filled, neutral in color, with an R value of 4.54 and U value of 0.22.

Sunproof. TISCHLER Infrastop® solar control reflective glazing reduces heat load by up to 61 percent.

And consider these other important options and features:

- TISCHLER's standard window cuts noise by 34 dB. Noise combating glazing is available in specifications that reduce noise up to 59 dB.
- TISCHLER also offers the architect a variety of sophisticated burglar-resistant features, from impact resistant glazing to bulletproofing.

The possibilities are infinite.

TISCHLER UND SOHN

TISCHLER UND SOHN (U.S.A.) LIMITED





Free Literature:

Tischler is offering this informative 6-panel brochure which describes and illustrates the features of its uncommon, uncompromising line of windows and doors.

To receive a copy, contact your local Tischler und Sohn distributor.



For Additional Information and Literature Contact:

Tim Carpenter

Tischler und Sohn (USA) Three Greenwich Office Park 51 Weaver Street, Greenwich, CT 06830 1-800-282-9911

For product details, refer to Catalog 08610/TIS in Sweet's
For a local Tischler und Sohn rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #2169
(From overseas, call SWEET'S BuyLine® by Fax



TISCHLER / For Quality Pine Windows and Doors

In both custom and standard sizes, TISCHLER's quality pine window program offers outstanding features that clearly outperform other window products and systems.

TISCHLER uses Clear Ponderosa Pine and include insulated Thermopane glazing with a 1/2" air space. They also feature a 7/8" muntin system and optional Low-E glazing (Thermoplus — with a precious metal coating, gas filled, neutral in color, with an R value of 4.54 and V value of 0.22).

In addition, TISCHLER protects parts that paint can't reach, with Flexicron by PPG.

Better than paint, Flexicron three-part
Preservative Inline Treatment (PILT), Polymer

Primer, and Flexicron Topcoat protection is factory applied to every component before final assembly. And it's guaranteed for 10 years against cracking, blistering or peeling.

Wide-Board Casing and Backband Options. All TISCHLER Pine Windows come with the standard #230 casing. However, Wide-Board Casings are also available from $2^{-1}/2''$ to 6'' . . . and with optional Backband.

They come with natural finish or one of four Flexicon finishes to match the window and doors.

TISCHLER Pine Terrace and French Doors feature: A Multi-point locking system, brass finish hardware, in-swing/out-swing operation, and optional 8'0" height.

Above all, remember, TISCHLER Pine Windows

can be created in custom shapes to suit any architectural setting.

As they are with every kind of TISCHLER window and door system, the possibilities are infinite.

TISCHLER UND SOHN

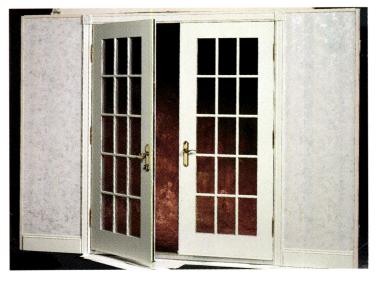
TISCHLER UND SOHN (U.S.A.) LIMITED





Free Literature:

A fully descriptive 8-page brochure is available from Tischler und Sohn covering their Ponderosa Pine window and door systems. It contains photographs as well as diagrams and product detail information.



For Additional Information and Literature Contact:

Tim Carpenter

Tischler und Sohn (USA) Three Greenwich Office Park 51 Weaver Street, Greenwich, CT 06830 1-800-282-9911

Simplex®/Unican® — Pushbutton Access Controls

Access made simple ... security made certain.

Simplex/Unican pioneered mechanical pushbutton access controls and continue to be the world leader in this type of security. Simplex locks help secure The Pentagon, U.S. and Canadian embassies, McDonalds Restaurants, plus major universities, banks, and airports around the world.

1000 Series — the best choice for limiting access to high-traffic, security-sensitive areas in commercial, institutional, and industrial buildings. These locks are ideal for locations with a high personnel turnover rate — such as data processing centers, employee entrances, hospitals, and R & D labs.

In addition to standard pushbutton access control, the following options are available: **Key override** option allows a facility to maintain or initiate a master keyed security system ... which will accept most manufacturers

removable core cylinders.

Passage feature allows access without using the entry code (keeps the door unlocked, even while closed). This function is on the inside of the door, and can be thumbturn or key activated.

L1000 Series is the same as the 1000 ... PLUS lever-activated handles which comply with ADA (Americans with Disibilities Act) standards.

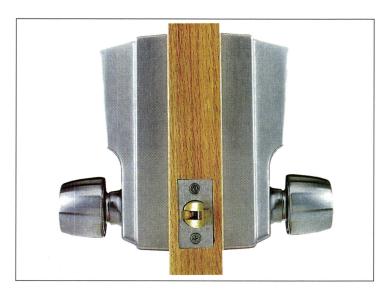
Simplex also offers the "entry-egress" lock (EE1000 Series), for situations where access control is required on both sides of the door.

EE1000 Series is the perfect solution for

airports — between departure lounge and jetway. Each side accepts an independent code. Note: It is not for areas with no other means of exit.

Features: Simplex pushbutton locks can not be picked; they are fully mechanical, weather resistant and can be operated with one hand using large, easy to depress buttons. Codes can be changed as often as necessary in 30 seconds or less — without removing the lock from the door. Easy to install, they eliminate the cost of rekeying doors due to lost, stolen or misplaced keyes. Simplex locks are also easy to install.







Free Literature:

An illustrated and detailed catalog of Simplex Push Button Access Controls is available by calling Trina Nazziola, 910-725-1313. Included are details on how to specify, accessories and options, auxiliary locks, cabinet locks and OEM applications.



For Additional Information and Literature Contact:

Thomas E. Nazziola

Ilco Unican Corp.
Samplex Access Control Division
2941 Indiana Avenue, Winston-Salem, NC 27105
910-725-1331 Fax: 910-725-3269.

For product details, refer to Catalog 08710/SIM in Sweet's For a local Simplex rep or distributor...
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0966.
(From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



From Zero International — The Continuous Unigear Hinge System

Now in its 71st year, Zero International designs and manufactures high performance hinges, and door and window sealing systems.

UNIGEAR is a series of heavy-duty integrated continuous hinges that dissipate kick-back and impact shock while maintaining smooth effortless door swing ... a full 180°.

Support blocks of long-wearing, self-lubricating DERIN™ absorb shock and distribute weight evenly along the full length of the door and frame.

Manufactured of heavy-gauge aluminum alloy in three anodized finishes (aluminum, dark bronze, or simulated brass), the continuous UNIGEAR hinge system is perfect for both new and retrofit construction.

Tamperproof and weatherproof UNIGEAR is suitable for high-traffic and high-abuse areas such as office buildings, hotels, schools, institutional and commercial structures. For schools, the UNIGEAR hinge can be specified with a non removable cap at the top to guard against the insertion of foreign materials. Other options include "fire-rated and electrified pass-through hinges.

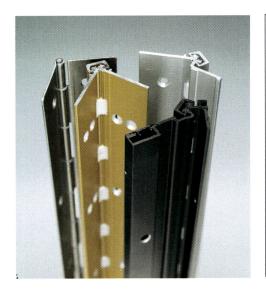
Available for doors up to 9" high, UNIGEAR Continuous Hinges are available with the standard number of bearings, and with double the number for heavy-duty or high traffic doors.

The 919 UNIPIN (not shown) is a heavy-duty continuous hinge designed for high traffic wood or metal door applications. Manufactured from cold rolled prime painted .075" gauge steel or stainless steel, it is available for full mortise only.

Hinge is 4.500" wide overall, has nylon washers with 2.00" knuckle lengths and .250" diameter stainless steel pin which runs parallel to the length of the hinge.

The 950 CAM LIFT HINGE is a mortise type Cam-Hinge for use with EMI/RFI and sound-insulating doors utilizing accoustical seals and other heavy duty applications. The cam action greatly improves sealing characteristics along the door perimeter, lifting and lowering the door with the swing. Designed for doors weighting up to 500 lbs., the CAM LIFT hinge is available for right or left-hand swinging doors.









Free Literature:

For a catalog providing detailed drawings and specification information call Zero International, 718-585-3230.

For Additional Information and Literature Contact: Zero International

415 Concord Avenue, New York, NY 10455-4898 718-585-3230, 800-635-5335 Fax: 718-292-2243.

For product details, refer to Catalog 08710/ZER in Sweet's
For a local Zero International rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #9111
[From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423]



Sound Trap Door Sealing System — From Zero International, Inc.

The STC rating is considered "excellent" and described as "loud sounds heard faintly or not at all." This is even more remarkable when one considers that during Zero's test of the door opening, the door is completely operable, instead of caulked shut the way the doors themselves are typically tested.

With Zero's sound control system a tight seal is formed around the entire perimeter of the door. A key component is the High Sound **Automatic Door Bottom**, that has an aluminum frame with a unique, continuous, stainless steel, scissor-action spring which gradually lowers and raises a double neoprene seal. Concealed magnets

ensure a controlled drop as the door closes.

An aluminum Door Saddle incorporates a neoprene gasket to further provide a compression seal and compensate for misalignment.

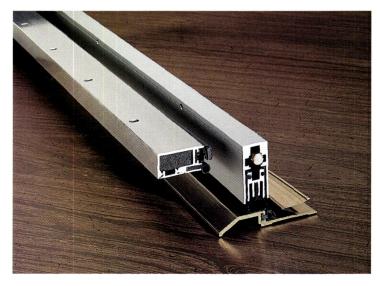
The **Head and Jamb Seal**, with mitered corners and a specially designed hollow neoprene gasket, provides another tight seal along the full length of the door. A second seal that acts as an additional barrier is provided by a neoprene — encased magnet.

Finally, a self adhesive, bronze, spring seal traps sound-deadening air at both the door head and jambs.

Zero sound control systems are tested in accordance with ASTM 90. The test results (using all 18 one-octive bands) represents the actual Sound Transmission Class (STC) value of the opening.

Zero International is a designer and manufacturer of outstanding door and window sealing systems. Zero also designs and manufactures outstanding hinge systems. Zero's products are available worldwide.

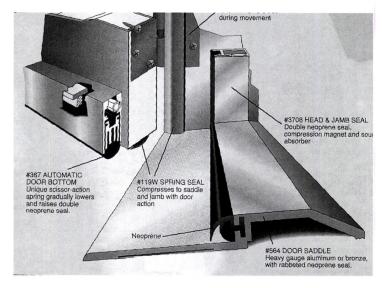






Free Literature:

To learn more about Zero's Sound Trap sound control system — and the other quality products offered by Zero International, send for the complete and fully illustrated catalog available by calling 718-585-3230



For Additional Information and Literature Contact:

Zero International

415 Concord Avenue, New York, NY 10455-4898 718-585-3230 800-635-5335 Fax 718-292-2243.

For product details, refer to Catalog 08730/ZER in Sweet's
For a local Louisiana-Pacific rep or distributor . . .
Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0230
[From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423]

Intumescent Fire and Smoke Seals — From Zero International

The Zero Intumescent Seal has been developed as a safe, efficient system for sealing the air space between wood and metal doors and their frames in the event of a fire.

Under the action of heat and/or fire, the intumescent material (FS3003 & FS6886) foams and expands to fill the gap — which prevents penetration by hot gasses, smoke, heat and flames for up to 3 hours. Because the material expands to fill the opening completely it will also block airborne particles, soot, and toxic by-products generated by fire.

However, the intumescent seal will not hinder the opening of the sealed door ... and the reservoir capacity of the intumescent material is

sufficient to reseal the joint if the door is closed again.

There are two types of intumescent materials — soft and hard puff. Zero uses a soft puff material which will start to foam and expand at approximately 250° F and continues to expand with rising heat. Hard puff intumescent will expand all at once and empty the reservoir. The hard puff material may also expand with sufficient pressure to open the door unless closure strength pressure is increased to an unacceptable level.

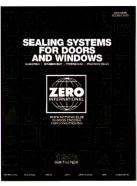
By integrating intumescent material into its quality door sealing system, Zero is able to meet the most demanding requirements. The FS3003 intumescent has been tested in accordance with the following: UL1784, NFPA 105 (1989) smoke control door assemblies, 180

minute (3 hour) fire test in accordance with ASTM E152, CAN-4S 104, CSFM 12-4, NFPA 252, UBC 43-2 and UL10B British Standard Institution (BSI) B5476 Part 22 fire test for building materials and structures.

To help insure the best solutions to fire and smoke control requirements, Zero's Engineering Department can provide specification and installation information for all Zero materials, components and sealing systems.

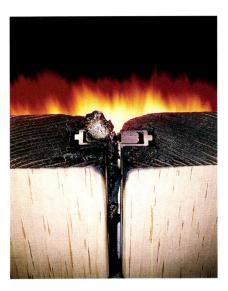






Free Literature:

For more information about Zero's Intumescent Fire and Smoke Seals, call 718-585-3230. Ask for the complete catalog illustrating all of Zero's outstanding door and window sealing systems.



For Additional Information and Literature Contact:

Zero International

415 Concord Avenue, New York, NY 10455-4898 718-585-3230 800-635-5335 Fax 718-292-2243



The New LOF Sun Management Glass System

. . . A new glazing technology that gives architects and designers extensive aesthetic design freedom, while helping owners reduce their energy bills — regardless of climate.

Libbey-Owens-Ford is one of the world's leading manufacturers of float glass for use in architectural products . . . including clear, heavy clear and tinted float glass for use in almost any residential and commercial application imaginable. This new LOF Glass System enhances performance and lowers energy consumption in any climate.

The Sun Management System is a synergistic glazing technology for optimizing the thermal performance of insulating glass units . . . in new

construction as well as renovations. The system unites a high-performance inboard lite with an outboard lite made of LOF solar control glass products. The result is an I.G. unit that decreases both heating and cooling cost.

Originally conceived to reduce winter heat loss, LOF Energy Advantage Low-E glass has long been known for its ability to keep building interiors warmer in cooler climates. Less recognized is its ability to inhibit solar radiant heat transfer into building interiors, to keep buildings cooler

Using the system on commercial buildings can result in substantial energy savings over the lifetime of the building . . . and it is equally effective regardless of where the construction project is located throughout North America.

The Sun Management System also combines Energy Advantage Low-E glass with a variety of outboard lites including: Blue-Green, Bronze, Clear, Gray or Gold ECLIPSE® Reflective Glass, EverGreen® High -Performance Tinted Float Glass, or Blue-Green, Bronze, Clear, or Grey Tinted Float Glass.

The performance qualities of (pyrolytically) coated glass allow for handling, cutting, bending, insulating, laminating, and tempering using standard float glass techniques.







Free Literature:

If you want to know more about LOF's Sun Management Glass System, and the wide range of exciting possibilities it offers the architect and designer, contact Mike Krasula, Libbey-Owens-Ford Co., 419-247-4506 or fax 419-247-4517.





Mike Krasula Libbey-Owens-Ford Co. 811 Madison Avenue Toledo, OH 43624 419-247-4506 fax 419-247-4517

For product details, refer to Catalog 08810/LOF in Sweet's For a local Libbey-Owens-Ford Co. rep or distributor . . Call SWEET'S BuyLine\R at 800-892-1165 and refer to Code #2759 (From overseas, call SWEET'S BuyLine\R by Fax at 309-686-4423)



9 Finishes

09120 Ceiling Suspension Systems 09200 Lath & Plaster 09212 Fiber Reinforced Gypsum Plaster 09215 Veneer Plaster Systems 09250 Gypsum Board 09260 I-Stud Cavity Shaftwall Systems 09290 Gypsum Fabrications **09300** Tile 09310 Ceramic Tile 09330 Quarry Tile 09360 Plastic Tile 09370 Metal Tile 09390 Tile Setting Materials & Access 09400 Terrazzo-Poured, Precast 09420 Precast Terrazzo 09445 Terrazzo Accessories 09500 Acoustical Treatment

09110 Non-Load Bearing Wall Framing

09535 Free-Standing Acoustical Control Units 09540 Special Wall Surfaces 09545 Special Ceiling Surfaces

09550 Wood Flooring 09600 Stone Flooring

09650 Resilient Flooring 09678 Resilient Base & Accessories

09681 Carpet Fibers 09682 Carpet Coushion & Accessories

09685 Sheet Carpet 09690 Carpet Tile

09698 Indoor/Outdoor Carpet

09700 Special Flooring 09770 Athletic Surfacing - Indoor

09782 Detectable/Tactile Warning Surfaces

09795 Flooring Underlayment 09800 Special Coatings

09840 Fire-Resistant/Intumescent Paints

09860 Graffiti-resistant Coatings

09900 Painting Materials 09940 Lead Paint Encapsulant

09950 Wall Coverings

09985 Prefinished Panels - Interior

09986 Sanitary Wall & Ceiling Panels 09990 Finish Adhesives

09997 Paint Removal Products

09110 Non-Load Bearing Wall Framing

Acmat Corp. 233 Main St. New Britain, CT 06050 Henry W. Nozko, President/Chmn 203/229-9000 Fax: 203/229-1111

Allsteel & Gypsum Products, Inc.

2251 S.W. 66th Terrace Davie, FL 33317 Glenn Markus, President 305/475-9771 Fax: 305/475-8708

Colorline, Inc. 15720 S. Keeler Olathe, KS 66062 George S. Moeller, President 913/829-9255 Fax: 915/829-9274

Domtar Gypsum

Div. America N Industries, Inc P.O. Box 543; 24 Frank Lloyd Wright

Ann Arbor, MI 48106

Jack D. Hodges, Mgr. Comm Products 313/930-4752

Fax: 313/930-4709

Marino/Ware Div. Ware Industries 400 Metuchen Road

South Plainfield, NJ 07080 Michael C. Kerner, Mgr Tech Spport Svc 908/757-9000

Fax: 908/753-8786

Niles Building Products Co.

1600 Hunter St. Niles, OH 44446 Tony J. Parise, Sales Manager 216/544-0880 Fax: 216/544-8868

Unimast, Inc.

9595 West Grand Ave. Franklin Park, IL 60131 Terry R. Westerman, Mktg Mgr 708/451-1410 Fax: 708/451-4054

09120 Ceiling Suspension **Systems**

Armstrong World Industries, Inc. **BPO**

150 N. Queen St. Lancaster, PA 17603 Techline 800/448-1405 Fax: 717/396-6282 [Int'l.]

Chicago Metallic

4849 S. Austin Ave. Chicago, IL 60638 Cheryl Allison, Product Mgr. 708/563-4600 Fax: 708/563-4552

Gordon, Inc.

5023 Hazel Jones Rd. Bossier City, LA 71111 Rand Falbaum 318/747-8954 Fax: 800/877-8746 [Int'l.]

Norton Industries Inc. 1366 W. 117th St. Cleveland, OH 44107 Jack Norton, Pres. 216/228-6650 Fax: 216/228-9065 [Int'l.]

09200 Lath & Plaster

Chemical Lime Company P.O. Box 121874 Fort Worth, TX 76121-1874 Dir. of Sales, Type S 800/274-8977 Fax: 909/273-0968

Delta Star, Inc.

3550 Mayflower Drive; P.O. Box 10429 Lynchburg, VA 24506 Betty L. Martz, Advertising Manager 804/845-0921 Fax: 804/845-7089

Encapsulation Technologies Corp.

100 West Road, Ste 300 Baltimore, MD 21204 William S. Feiss, President 410/583-6010 Fax: 410/583-8731

Gordon, Inc.

5023 Hazel Jones Rd. Bossier City, LA 71111 Susan Mahon 318/747-8954 Fax: 800/877-8746 [Int'l.]

La Habra Stucco, Inc.

240 S. Loara Anaheim, CA 92803 Jerry E. Hannifan, Mktg Mgr. 714/778-2266 Fax: 714/774-2079

Larsen Products Corp.

8264 Preston Ct. Jessup, MD 20794 Jeff Larsen 800/633-6668 Fax: 301/776-2723 [Int'l.]

National Gypsum Company

2001 Rexford Rd. Charlotte, NC 28211 800-NATIONAL (for Tech. Info.) Fax: 800/FAX-NGC1 [Int'l.]

Niles Building Products Co.

1600 Hunter St. Niles, OH 44446 Tony J. Parise, Sales Manager 216/544-0880 Fax: 216/544-8868

Perlite Institute, Inc.

88 New Dorp Plaza Staten Island, NY 10306 William C. Hall, Mngr/Dir 718/351-5723 Fax: 718/351-5725

Plastic Components, Inc.

9051 N.W. 97th Terrace Miami, FL 33178 John Larson, Natl. Sls. Mgr. 800/327-7077; 305/885-0561 Fax: 305/887-2452 [Int'l.]

United States Gypsum Company

125 S. Franklin St. Chicago, IL 60606 800/USG-4YOU

Welco Mfg. Co.

1225 Ozark St. North Kansas City, MO 64116 Milton E. Strader, Presidnt 816/471-1788 Fax: 816/471-3439

09212 Fiber Reinforced **Gypsum Plaster**

Casting Designs, Inc. 8909 Forum Way Ft. Worth, TX 76140 Marion E. Yancey, Genl Mgr. 817/551-7373 Fax: 817/293-8644

Crown Corp.

1801 Wynkoop St, Suite 235 Denver, CO 80202 M S. Weidlein, Business Manager 303/292-1313 Fax: 303/292-1933

Custom Castings Northeast, Inc.

2000 N. Atherton St. State College, PA 16803 Michael P. Mc kinney, President 814/234-8612 Fax: 814/234-8745

Newstress International, Inc.

P.O. Box 330 Epsom, NH 03234 Nishan Nahikian, Gen Mgr 603/736-9348 Fax: 603/736-9349

09215 Veneer Plaster **Systems**

National Gypsum Company 2001 Rexford Rd. Charlotte, NC 28211 Bob Ek, Tech. Svcs. 800-National

Premix-Marbletite Mfg. Co.

Fax: 800/FAX-NGC1

3009 N.W. 75th Ave Miami, FL 33122 Gary J. Hasbach, President 305/592-5000 Fax: 305/591-1497

09250 Gypsum Board

Georgia-Pacific Corp. 133 Peachtree St., N.E. Atlanta, GA 30303 800-BUILD-GP

Louisiana-Pacific *

P.O. Box 10266 Portland, OR 97210 Product Lit. No. 800/299-0028 ext. 303

National Gypsum Company

2001 Rexford Rd. Charlotte, NC 28211 Bob Ek, Tech. Svcs. 800-National Fax: 800/FAX-NGC1

United States Gypsum Company 125 S. Franklin St.

Chicago, IL 60606 800/USG-4YOU

09260 I-Stud Cavity Shaftwall Systems

National Gypsum Company 2001 Rexford Rd. Charlotte, NC 28211 Bob Ek, Tech. Svcs. 800-National Fax: 800/FAX-NGC1

09290 Gypsum Fabrications

Casting Designs, Inc. 8909 Forum Way Ft. Worth, TX 76140 Marion E. Yancey, Genl Mgr. 817/551-7373 Fax: 817/293-8644

Plastrglas, Inc. 4200 N. 30th St. Omaha, NE 68111 Jon D. Stidham, National Sales Mgr 402/455-0652 Fax: 402/451-5375

09300 Tile

American Hi-Tech Flooring Co. 813-B Professional Place; Suite 106 Chesapeake, VA 23320 Wayne S. Pittman, President 804/436-6500 Fax: 804/436-6524

American Marazzi Tile, inc. 359 Clay Rd. Sunnyvale, TX 75182-9710 Claudio Monari, Dir. of Mktg. 214/226-0110 Fax: 214/226-2263 [Int'l.]

American Olean Tile Company sub. of Armstrong World Industries 1000 Cannon Ave. Lansdale, PA 19446 Diane Kleckner, Admin. Asst. Mktg. Communications 215/393-2237 Fax: 215/393-2784

Ancor Granite Tile Inc. *
435 Port Royal, West
Montreal, PQ H1G 5M2
Canada
Maurizio Favretto 514/385-9366
Fax: 514/382-3533 [Int'l.]

Architerra Austin 1607 Evergreen Ave. Austin, TX 78704 Dede Spontak 512/441-8062 Fax: 512/441-5258 [Int'l.]

Atlas Minerals & Chemicals, Inc. Farmington Rd. Mertztown, PA 19539 John E. Maitz, Product Sls. Mgr. 610/682-7171 Fax: 610/682-9200 [Int'l.]

Buchtal Ceramics1325 Northmeadow Pkwy., Ste. 114
Roswell, GA 30076
Pam Strickland 404/442-5500
Fax: 404/442-5502 [Int'l.]

Cold Spring Granite Co.
Commercial Prod. Div.
202 - 3rd Ave. South
Cold Spring, MN 56320
Commercial Prod. 800/551-7502
Fax: 612/685-3158 [Int'l.]

Country Floors
15 E. 16th St.
Miami, FL 33137
Sales 212/627-8300
Fax: 212/627-7742 [Int'l.]

Country Floors, Inc.
15 E. 16th St.
New York, NY 10003
Douglas Karlson 212/627-8000
Fax: 212/627-7742 [Int'l.]

Crossville Ceramics
PO. Box 1168, Industry Pkwy.
Crossville, TN 38555
Customer Svc. Dept. 615/484-2110
Fax: 615/484-8418 [Int'l.]

Dal-Tile Corp. 7834 Hawn Freeway Dallas, TX 75217 Linda Shea, VP, Adv./Promo. 214/309-4465 Fax: 214/309-4457 [Int'l.]

Drama Marble, Inc. 2534-E Royal Place Tucker, GA 30084 Sharon L. Dickens, Manager 404/496-5678 Fax: 404/939-5747

Emser International 8431 Santa Monica Blvd Los Angeles, CA 90069 Edward Ghodsian, Partner 213/650-2000 Fax: 213/654-3190

Epro, Inc. 156 E. Broadway Westerville, OH 43081 Bill Davis/Customer Service 614/882-6990 Fax: 614/882-4210 [Int'l.]

Granitech Corp. (Tile)
P.O. Box 1780
Fairfield, IA 52556-1780
Ronald H. Lukens 800/323-8139
Fax: 515/472-6100 [Int'l.]

Granos International314 N. Post Oak Ln.
Houston, TX 77024
Granite Slabs & Tiles 713/680-1972
Fax: 713/680-1971 [Int'l.]

Halquist Stone Co.
P.O. Box 308; N52 W23564 Lisbob Road
Sussex, WI 53089
Dave Johnson, Sales Rep 414/246-3561
Fax: 414/246-7148

Hillyard, Inc. 302 N 4th St. St. Joseph, MO 64490 Bruce R. Windsor, V.P. Dir/Mktg 800/365-1555 Fax: 800/861-0256 Hoxan America Inc. CTS Building Products One Centennial Plz. Piscataway, NJ 08854 800-34-HOXAN (800-344-6926) Fax: 908/980-0488

Innovative Ceramics, Inc. 800 Community Circle; P. O. Box 794 Roswell, GA 30077 Kimberly S. Rodriguez, Gen Mgr/Partner 404/640-0819 Fax: 404(640-0919

Intaglio Ltd. 136 E. 74th St. New York, NY 10021 Cathryn Foley, Showroom Mgr. 212/744-3091 Fax: 212/861-5534 [Int'l.]

Italian Trade Commission Italian Tile Ctr. 499 Park Ave. New York, NY 10022 Tile Ctr. 212/980-1500 Fax: 212/758-1050 [Int'l.]

Johnsonite Div. Duramax, Inc. 16910 Munn Road Chargin Falls, OH 44122 William C Martin, Vice Pres/Sales Mktg 800/899-8916 Fax: 216/543-8920

Latco Products
2943 Gleneden St.
Los Angeles, CA 90039
Customer Service 213/664-1171
Fax: 213/665-6971 [Int'l.]

London Tile Co. 65 Walnut St. New London, OH 44851 Peggy Danison 419/929-1551 Fax: 419/929-1552 [Int'l.]

Los Angeles Tile Co. 2943 Gleneden Los Angeles, CA 90039 Candace L. Reos, Advertising Director 213/664-1171 Fax: 213/665-6971

LTS Finished Surfaces 4600 36th S. E. Grand Rapids, MI 49512 C. Richard Solon Jr, VP Sls & Mktg 616/942-5920 Fax: 616/942-7052

Mannington Ceramic Tile 20 Victor St., P.O. Box 1777 Lexington, NC 27293 Gary Graves, Mgr. Customer Svc. 704/242-5647 Fax: 800/628-4845

Mannington Commercial Floors 1644 U.S. Hwy. 41 S.E. Calhoun, GA 30703 Steve Perkinson, Dist. Mgr., IN & KY 317/842-8058 McIntyre Tile Co., Inc. P.O. Box 14, 55 W Grant St. Healdsburg, CA 95448 Robert L. McIntyre, President 707/433-8866 Fax: 707/433-0548

Metropolitan Ceramics P.O. Box 9240 Canton, OH 44711 Rita D. Backhurst, Sls. Svc. Mgr. 216/484-4887 Fax: 216/484-4880

Monarch Tile, Inc. PO. Box 999 Florence, AL 35631 Customer Service 205/764-6181; 800/289-8453 Fax: 205/760-8686

N.E.G. America Inc. Architectural Products Div. 650 E. Devon, Ste. 110 Itasca, IL 60143 Technical Rep./Architectural Prod. 800/733-9559 Fax: 708/285-8510 [Int'l.]

PermaGrain Products, Inc. 13 W. 3rd St. Media, PA 19063 Thom Gunuskey 610/565-1575 Fax: 610/565-1530 [Int'l.]

Pyridiam® Block & Tile Tile 181 Turn of River Rd. Stamford, CT 06905 Stephanie Mark 203/329-7562 [Int³].

Quarry Tile Company Bldg. #12, Spokane Ind. Park Spokane, WA 99216 Rebecca Lee 509/924-1466 Fax: 509/928-0352

Saxe-Patterson, Inc.
P.O. Box 15
Taos, NM 87571
Cynthia Patterson 505/758-9513
Fax: 505/758-4336 [Int'l.]

Solnhofen Natural Stone, Inc. 2585 Third St. San Francisco, CA 94107 Detlev Wolske, Pres. 415/647-3088 Fax: 415/647-3089 [Int'l.]

Stonelight Tile, Inc. 1651 Pomona Ave. San Jose, CA 95110 David G. Anson, President 408/292-7424 Fax: 408/292-7427

Summitville Tiles, Inc. PO. Box 73 Summitville, OH 43962 Peter Johnson, Jr. 216/223-1511 Fax: 216/223-1414

Tile Council of America

PO. Box 326 Princeton, NJ 08542 Robert J. Kleinhans, Exec Dir 609/921-7050 Fax: 609/921-7255

Walker & Zanger Inc.

31 Warren Pl. Mt. Vernon, NY 10550 Customer Service 800/634-0866 Fax: 914/667-6244

Westchester Marble & Granite

31 Warren Pl. Mt. Vernon, NY 10550 Customer Service 800/634-0866 Fax: 914/668-9474

09310 Ceramic Tile

Allen: Liza Allen Tile & Clay Co. 4776 Sandmond Blvd Oakley, CA 94561 Liza Allen, Owner 510/684-0660 Fax: 510/684-0959

American Hi-Tech Flooring Co.

813-B Professional Place; Suite 106 Chesapeake, VA 23320 Wayne S. Pittman, President 804/436-6500 Fax: 804/436-6524

Amsterdam Corp.

150 East 58th St. New York, NY 10155 Barbara W. Berwick, Office Manager 212/644-1350 Fax: 212/935-6291

Arius Tile Co. Inc.

P.O. Box 5497 Santa Fe, NM 87502 Len H. Goodman, Pres 505/988-8966

Emser International

8431 Santa Monica Blvd Los Angeles, CA 90069 Edward Ghodsian, Partner 213/650-2000 Fax: 213/654-3190

Florida Tile Industries, Inc.

P O Box 447 Lakeland, FL 33802 Shannon P Mitchell, Publicity Coord. 800/789-8453 Fax: 813/683-8936

Hillyard, Inc.

302 N 4th St. St. Joseph, MO 64490 Bruce R. Windsor, V.P. Dir/Mktg 800/365-1555 Fax: 800/861-0256

IMPO Glaztile, Inc. Div. Tilecera, Inc.

7600 S. County Line Road Burr Ridge, IL 60521 Beth A. Kraus, Mktg Manager 708/655-4670 Fax: 708/655-4696

Inlays Mfg, Inc.

1215 N. Buchanan St. Green Bay, WI 54303 Michael G. Kubiak, President 414/498-9556 Fax: 414/498-9553

Innovative Ceramics, Inc.

800 Community Circle; P. O. Box 794 Roswell, GA 30077 Kimberly S. Rodriguez, Gen Mgr/Partner 404/640-0819 Fax: 404(640-0919

Interceramic, USA

2333 S. Jupiter Road Garland, TX 75041 Jeff Wilson, Mktg Mgr 214/446-0703 Fax: 214/242-2488

KPT, Inc.

State Road 54 East; P.O. Box 468 Bloomfield, IN 47424 Salvatore Melilli, Director & Mktg 812/384-3563 Fax: 812/384-4222

Lone Star Ceramics Co.

P. O. Box 810215 Dallas, TX 75381 Gowan L. Cecil, President 214/247-3111 Fax: 214/247-3113

Los Angeles Tile Co.

2943 Gleneden Los Angeles, CA 90039 Candace L. Reos, Advertising Director 213/664-1171 Fax: 213/665-6971

Lowe: Edward Lowe Glass Designs, Inc.

1460 S. W. Price Child Road; P.O. Box 2000 Arcadia, FL 33821 C. Nelson, President 813/993-0144

LTS Finished Surfaces

4600 36th S. E. Grand Rapids, MI 49512 C. Richard Solon Jr, VP Sls & Mktg 616/942-5920 Fax: 616/942-7052

Mannington Ceramic Tile

8 Victor St.; P.O. Box 1777 Lexington, NC 27292 Allen Robertson, VP Sales 704/249-3931

McIntyre Tile Co., Inc.

PO. Box 14, 55 W Grant St. Healdsburg, CA 95448 Robert L. McIntyre, President 707/433-8866 Fax: 707/433-0548

N.E.G. America Inc. Architectural Products Div.

650 E. Devon, Ste. 110 Itasca, IL 60143 Technical Rep./Architectural Prod. 800/733-9559 Fax: 708/285-8510 [Int'l.]

Ro-Tile, Inc.

1615 South Stockton St. Lodi, CA 95240 Dan Roulston, Ad Mgr 209/334-1380 Fax: 209/334-3136

Seneca Tiles, Inc.

7100 S County Road 23 Attica, OH 44807 John f. Wittmann, Sales Mgr. 419/426-3561 Fax: 419/426-1735

Stonelight Tile, Inc.

1651 Pomona Ave. San Jose, CA 95110 David G. Anson, President 408/292-7424 Fax: 408/292-7427

Tileworks, The

4140 Grand Ave. Des Moines, IA 50312 Deborah S. Forsythe, Exec Vice Pres 515/255-1300 Fax: 515/255-5124

United State Ceramic Tile

10233 Sandyville Road S. E.; PO. Box 338 East Sparta, OH 44646 Donald E. Olsen, Exec Vp Sls 216/866-5531 Fax: 216/866-5340

Winburn Tile Mfg. Co.

1709 E 9th St. Little Rock, AR 72203 Hardy L. Winburn, President 501/375-7251 Fax: 501/372-4325

09330 Quarry Tile

Amsterdam Corp.

150 East 58th St. New York, NY 10155 Barbara W. Berwick, Office Manager 212/644-1350 Fax: 212/935-6291

Florida Brick & Clay Co., Inc.

1708 Turkey Creek Road Plant City, FL 33567 Roger L. Mitchell, Sales Svc Coord. 813/754-1521 Fax: 813/754-5489

Seneca Tiles, Inc.

7100 S County Road 23 Attica, OH 44807 John f. Wittmann, Sales Mgr. 419/426-3561 Fax: 419/426-1735

Universal Quarry Tile, Inc.

GA Hwy 140 W, P.O. Box 469 Adairsville, GA 30103 Donald A. Dewberry, President 404/773-7726 Fax: 404/773-9706

09360 Plastic Tile

American Floor Products Co.

P. O. Box 1467 Rockville, MD 20850 Roger Bentley, President 301-76208600 Fax: 301/762-1937

Turtle Plastics Co.

Cleveland, OH 44106 Michele K. Norton, Vice President 216/791-2100

09370 Metal Tile

AA Abbingdon Affiliates

2149 Utica Ave. Brooklyn, NY 11234 Sheldon F. Gruber, Pres 718/258-8333 Fax: 718/338-2739

Almetek Tile Corp.

2 Joy Drive Hackettstown, NJ 07840 Lori Mc Mahon, V.P. Admin 908/850-9700 Fax: 908/850-9618

09390 Tile Setting Materials & Access

Atlas Minerals & Chemicals, Inc.

Farmington Rd. Mertztown, PA 19539 John E. Maitz, Product Sls. Mgr. 610/682-7171 Fax: 610/682-9200 [Int'l.]

C-Cure Corporation

16225 Park Ten Pl., Ste. 850 Houston, TX 77084-5515 Leigh Hightower 713/492-5100 Fax: 713/492-5120 [Int'l.]

James Hardie Building Products

10901 Elm Ave. Fontana, CA 92337 Customer Service 800/942-7343 Fax: 909/355-4907 [Int'l.]

HMK Stone Care System

2585 Third St. San Francisco, CA 94107 Detlev Wolske, Pres. 415/647-3086 Fax: 415/647-3089 [Int'l.]

Laticrete International, Inc.

1 Laticrete Park North
Bethany, CT 06524
Richard P Goldberg, Dir. of Tech. Svcs.
800/243-4788 ext. 256
Fax: 203/393-1948 [Int'l.]

Mapei Corporation *
1350 Lively Blvd.
Elk Grove Village, IL 60007
800-42-MAPEI
Fax: 708/364-4586

The Noble Company 614 Monroe St., PO. Box 350 Grand Haven, MI 49417-0350 Eric J. Edelmayer 616/842-7844; 800/878-5877 Fax: 616/842-1547 [Int'l.]

Schluter Systems Inc. 194 Pleasant Ridge Rd. Plattsburgh, NY 12901 Dale Kempster 800/361-3127 Fax: 514/630-0983 [Int'l.]

TEC Incorporated an H.B. Fuller company 315 S. Hicks Rd. Palatine, IL 60067 Customer Svc. Dept. 800/TEC-9002 Fax: 708/358-9510

United States Gypsum Company 125 S. Franklin St. Chicago, IL 60606 800/USG-4YOU

09400 Terrazzo-Poured, Precast

American Safety Technologies 565 Eagle Rock Avé, Roseland, NJ 07068 Robert G. Gasson, President 201/403-2600 Fax: 201/403-1108

Clestra Cleanroom, Inc. 7000 Performance Drive North Syracuse, NY 13212 Scott Mackler, Gen Mgr. Sls & Mktg 315/452-5200 Fax: 315/452-5252

Dex-O-Tex Div. Crossfield Products Corp. 140 Valley Road Roselle Park, NJ 07204 Richard M. Watt, V.P. Sales 908/245-2800 Fax: 908/245-2583

General Polymers Corp. 145 Caldwell Drive Cincinnati, OH 45216 C H. Davidson, Dir/Advertising/Dept 800/543-7694 Fax: 513/761-4496

Natl Terrazzo & Mosaic Association, Inc.

3166 Des Plaines Ave.; Suite 132 Des Plaines, IL 60018 Derrick Hardy, Exec Dir 800/323-9736 Fax: 708/635-9127 Selby Battersby & Co Div. Quaker Const Prdts, Inc. PO. Box 1600

Sapulpa, OK 74066 Joanne Kontorchik, Tech Marketing Spec 918/227-4562 Fax: 918/227-0603

TEC Incorporated an H.B. Fuller company 315 S. Hicks Rd.

Palatine, IL 60067 Customer Svc. Dept. 800/TEC-9002 Fax: 708/358-9510

Wausau Tile, Inc. PO. Box 1520 Wausau, WI 54402-1520 Tammi Schildt 715/359-3121; 800/388-8728 Fax: 715/355-4627

09420 Precast Terrazzo

American Safety Technologies 565 Eagle Rock Ave. Roseland, NJ 07068 Robert G. Gasson, President 201/403-2600 Fax: 201/403-1108

Natl Terrazzo & Mosaic Association, Inc. 3166 Des Plaines Ave.; Suite 132 Des Plaines, IL 60018 Derrick Hardy, Exec Dir 800/323-9736

Tropical Tiles, Inc. 415 South East Ave/PO Box 475 Bridgeon, NJ 08302 Richard H. Corry, V. Pres 609(455-6215 Fax: 609/451-8906

Fax: 708/635-9127

09445 Terrazzo Accessories

General Polymers Corp. 145 Caldwell Drive Cincinnati, OH 45216 C H. Davidson, Dir/Advertising/Dept 800/543-7694 Fax: 513/761-4496

09500 Acoustical Treatment

Alpro Acoustics 600 St. George Ave., Ste. A New Orleans, LA 70121-1117 Sales Dept. 504/733-3836 Fax: 504/733-3851 [Int'l.]

Architectural Surfaces, Inc. 123 Columbia Ct. North Chaska, MN 55364 Kim Anderson 612/448-5300 Fax: 612/448-2613 [Int'l.]

 $\begin{array}{lll} \textbf{Armstrong World Industries, Inc.} \\ \textbf{BPO} \end{array}$

150 N. Omeen St

AVL Systems, Inc. 5540 S.W. 6th Pl. Ocala, FL 34474 Mike Baker, Sls. Rep. 800/228-7842 Fax: 904/854-1278 [Int'l.]

Brejtfus Enterprises, Inc.
410 S. Madison Dr., Ste. 1
Tempe, AZ 85281
Bob Hysen, Acct. Mgr. 602/731-9899
Fax: 602/731-9469 [Int'l.]

The Celotex Corporation 4010 Boy Scout Blvd. Tampa, FL 33607 Architectural Ceilings Dept. 813/873-4498 Fax: 813/873-4103 [Int'l.]

Conwed *
1205 Worden Ave. E.
Ladysmith, WI 54848
Don Fitterer 800/932-2383
Fax: 800/833-4798 [Int'l.]

Decoustics 65 Disco Rd. Etobicoke, ON M9W 1M2 Canada John Balog, VP, Sls. 416/675-3983 Fax: 416/675-5546 [Int'l.]

Eckel Industries, Inc. 155 Fawcett St. Cambridge, MA 02138 J. Flood 617/491-3221 Fax: 617/547-2171 [Int'l.]

W. R. Grace & Co.-Conn. Grace Construction Products 62 Whittemore Ave. Cambridge, MA 02140 John Sorenson/Product Mktg. 617/876-1400 Fax: 617/498-4419 [Int'l.]

Hunter Douglas Architectural Products

11455 Lakefield Dr. Duluth, GA 30136 Tom Ayres, Dir. of Mktg. 404/476-8803 Fax: 404/623-3638 [Int'l.]

Interior Acoustics, Inc.
P.O. Box 839
Belle Mead, NJ 08502
Scott Randolph 800/221-0580
Fax: 908/874-4525 [Int'l.]

International Cellulose Corp. 12315 Robin Blvd. Houston, TX 77045 Chuck Smith 800/444-1252 Fax: 713/433-2029 [Int'l.]

Isolatek International 41 Furnace St. Stanhope, NJ 07874 Kurt Neff, Natl. Sls. Mgr. 201/347-1200

Mecho Shade Systems, Inc. 42-03 35th St. Long Island City, NY 11101 Harry Widoff 718/729-2020 ext. 232 Fax: 718/729-2941 [Int'l.]

The Noble Company
614 Monroe St., P.O. Box 350
Grand Haven, MI 49417-0350
Eric J. Edelmayer 616/842-7844;
800/878-5877
Fax: 616/842-1547 [Int'l.]

Norton Industries Inc. 1366 W. 117th St. Cleveland, OH 44107 Jack Norton, Pres. 216/228-6650 Fax: 216/228-9065 [Int'l.]

Peer, Inc. 241 W. Palatine Rd. Wheeling, IL 60090 Jeffrey Spungen 708/870-3300 Fax: 708/870-3337 [Int'l.]

Snap-Tex Systems, Inc. 84 Reservoir Park Dr. Rockland, MA 02370 Michelle Georgs, VP, Sls. & Mktg. 800/762-7875 Fax: 617/878-8130 [Int'l.]

Stretch Wall Installations/Fabrics & Snap Loc 42-03 35th St. Long Island City, NY 11101 Harry Widoff 718/729-2020 ext. 232 Fax: 718/729-2941 [Int'l.]

Tectum Inc. 105 S. Sixth St. Newark, OH 43055 614/345-9691 Fax: 800/832-8869 [Int'l.]

United McGill Corp. One Mission Park, P.O. Box 7 Groveport, OH 43125-0007

USG Interiors 125 S. Franklin St. Chicago, IL 60606 Don Diersen 312/606-4000 Fax: 312/606-5490

09535 Free-Standing Acoustical Control Units

Acoustic Sciences Corp. 245 Jackson St. Eugene, OR 97402 Arthur Noxon, President 503/343-9727 Fax: 503/343-9245

9 Finishes continued

Classic Woodworking, Inc. 9735 S W Tualatin-Sherwood Rd; PO. Box 1475 Kährs International, Inc. 951 Mariner's Island Blvd. San Mateo, CA 94404-1561

PermaGrain Products, Inc. 13 W. 3rd St. Media, PA 19063

Johnston & Rhodes Bluestone Co. 1 Bridge St. East Branch, NY 13756

Acoustic Standards, Inc.

146 Emerson Orange, CA 92665 Vincent M. Jones, President 714/282-5600 Fax: 714/282-7765

Acoustical Systems, Inc.

P.O. Box 146 S.W. Vandalia, OH 45377 Luke Rosati, V.P. Sales 513/898-3198 Fax: 513/898-5043

E-A-R Specialty Composites

7911 Zionsville Road Indianapolis, IN 46268 Richard Holub, Dir Mktg & Sales Svc 317/692-1111 Fax: 317/692-3111

MPC, Inc.

835 Canterbury Road Westlake, OH 44145 Peter S. Bodonyi, President 216/835-1405 Fax: 216/835-9313

Wenger Corp.

555 Park Drive; P.O. Box 448 Owatonna, MN 55060 Larry R. Haberman, G.M. Performce Div. 507/455-4100 Fax: 507/455-4258

09540 Special Wall Surfaces

Architectural Surfaces, Inc./Illbruck

123 Columbia Court North Chaska, MN 55318 Kim B. Anderson, Vice Pres 612/448-5300 Fax: 612/448-2613

Belbien

Nishiyama Corp. of American 305 Northern Blvd Great Neck, NY 11021 John Lesser, Consultant 516/466-7570 Fax: 516(466-7572

California Products, Corp.

169 Waverly St. Cambridge, MA 02139 Paula A. Berberian, Dir/Adv. 617/547-5300 Fax: 617/547-6934

Capaul Corp.

1308 Division St. Plainfield, IL 60544 David Dall, Vice Pres 815/436-8500 Fax: 800/444-5066

Classic Woodworking, Inc.

9735 S W Tualatin-Sherwood Rd; PO. Box 1475 Tualatin, OR 97062 John Hollman, President 800/322-2267 Fax: 503/692-7070

Crown Corp.

1801 Wynkoop St, Suite 235 Denver, CO 80202 M S. Weidlein, Business Manager 303/292-1313 Fax: 303/292-1933

DeSoto Hardwood Flooring Co.

977 Sledge Ave. Memphis, TN 38138 George W. Stewart, Sales & Mktg Mgr. 901/774-9672 Fax: 901/774-9684

Dex-O-Tex

Div. Crossfield Products Corp.

140 Valley Road Roselle Park, NJ 07204 Richard M. Watt, V.P. Sales 908/245-2800 Fax: 908/245-2583

Encapsulation Technologies Corp.

100 West Road, Ste 300 Baltimore, MD 21204 William S. Feiss, President 410/583-6010 Fax: 410/583-8731

Island Reflections

908 Long Island Ave. Deer Park, NY 11729 Edward W. Watras, V.P. 516/586-6666 Fax: 516/586-6673

Leek Building Products, Inc.

507 Canal St. Stamford, CT 06902 William A. Leek, President 203/325-3883 Fax: 203/359-8597

Marathon Engrg. Corp.

8443 Hidden Valley Road; P. O. Box 310 Mountain Ranch, CA 95246 Sharon Nieder, Sec/Tres 209/754-5121 Fax: 209/754-5358

Metal Building Interior Products

5309 Hamilton Ave. Cleveland, OH 44114 Laura Grabowsky, Adv Mgr 216/431-6400 Fax: 216/431-9000

MPC, Inc.

835 Canterbury Road Westlake, OH 44145 Peter S. Bodonyi, President 216/835-1405 Fax: 216/835-9313

Novawall Systems, Inc.

561 Keystone Ave, Suite 325 Reno, NV 89503 Brian K. Livingston, V.P. 702/851-4080 Fax: 702/851-4081

Panel Specialists, Inc.

306 Dodge Drive Temple, TX 76504 Rob Gunn, Sales Manager 800/947-9422 Fax: 817/774-7222

Premix-Marbletite Mfg. Co.

3009 N.W. 75th Ave Miami, FL 33122 Gary J. Hasbach, President 305/592-5000 Fax: 305/591-1497

Rulon Co. Div. CRF Industries, Inc.

18 Cassell Road 18 Cassell Road Souderton, PA 18964 Wayne H. Robison, Div Mgr. 215/723-1106 Fax: 215/723-1182

SRP, Corp.

8 North 6th Ave. Maywood, IL 60153 Patrick Faloona, President 708/345-1188 Fax: 708/345-1188

Selby Battersby & Co Div. Quaker Const Prdts, Inc.

P.O. Box 1600 Sapulpa, OK 74066 Joanne Kontorchik, Tech Marketing Spec 918/227-4562 Fax: 918/227-0603

Stonhard Inc.

1 Park Ave. P.O. Box 308 Maple Shade, NJ 08052 Meghan Clendenny, Marketing Manager 609/779-7500 Fax: 609/779-0638

Torginol, Inc.

710 Forest Ave. Sheboygan Falls, WI 53085 Kristin B. Abell, President 414/467-2471 Fax: 414/467-8674

Triarch Industries

10605 Stebbins Circle Houston, TX 77043 Bruce R. Wingate, Vice President 713/468-0202 Fax: 713/468-3102

Ward Log Homes

P.O. Box 72; 39 Banger St. Houlton, ME 04730 Dana P. Delano, V.P. Sales 7 Mktg. 207/532-6531 Fax: 207/532-7806

Welco Mfg. Co.

1225 Ozark St. North Kansas City, MO 64116 Milton E. Strader, Presidnt 816/471-1788 Fax: 816/471-3439

09545 Special Ceiling Surfaces

Above View Manufactured by Tiles

nc. 235 E. Pittsburgh Ave. Milwaukee, WI 53204 Nina Kuper 414/271-7118 [Int'l.]

Chicago Metallic

4849 S. Austin Ave. Chicago, IL 60638 Cheryl Allison, Product Mgr. 708/563-4600 Fax: 708/563-4552

Conwed *

1205 Worden Ave. E. Ladysmith, WI 54848 Don Fitterer 800/932-2383 Fax: 800/833-4798 [Int'l.]

Decoustics

65 Disco Rd.
Etobicoke, ON M9W 1M2
Canada
John Balog, VP, Sls. 416/675-3983
Fax: 416/675-5546 [Int'l.]

Interfinish *

9901 S. 76th Ave. Bridgeview, IL 60455 Karol Scott 708/233-0199 Fax: 708/233-0198

Pacific Wood Systems

P.O. Box 23224 Eugene, OR 97402 Charles Coury 503/342-7662 Fax: 503/342-4716 [Int'l.]

Pinecrest

2118 BlaisDell Ave. Minneapolis, MN 55404 Russell Underdahl 800/443-5357; 612/871-7071 Fax: 612/871-8956 [Int'l.]

09550 Wood Flooring

Action Floor Systems, Inc.

2775 Hwy. 51 Mercer, WI 54547 Rose Pagel, Sls. Mgr. 715/476-3512 Fax: 715/476-3585 [Int'l.]

Aged Woods, Inc. *

2331 E. Market St. York, PA 17402 Jeff Horn 800/233-9307 Fax: 717/840-1468 [Int'l.]

Basic Coatings

2124 Valley Drive; PO. Box 677 Des Moines, IA 50303 Nanette L. Flores, Mktg Coordinator 515/288-0231 Fax: 515/288-0615

Bruce Hardwood Floors Div. Triangle Pacific Corp.

16803 Dallas Parkway 16803 Dallas Parkway Dallas, TX 75248 James Gardner, Mktg Mgr 214/931-3100 Fax: 214/931-1582

Carlisle Restoration Lumber, Inc.

PO. Box 679 Stoddard, NH 03464 Don D. Carlisle, Co-Owner 603/446-3937 Fax: 603/446-3540 Classic Woodworking, Inc.

9735 S W Tualatin-Sherwood Rd; P.O. Box 1475 Tualatin, OR 97062 John Hollman, President 800/322-2267 Fax: 503/692-7070

Connor/AGA, Sports Flooring Corp. Div. Balsam Corp.

251 Industrial Park Road; P.O. Box 246 Amasa, MI 49903 Everson Sean, Marketing 906/822-7311 Fax: 906/822-7800

DeSoto Hardwood Flooring Co.

977 Sledge Ave. Memphis, TN 38138 George W. Stewart, Sales & Mktg Mgr. 901/774-9672 Fax: 901/774-9684

Dove Mfg.

Div. Knox County Association For Retarded; R.R. #3, Box 263-A Vincennes, IN 47591 Bob Scherer, Mfg Manager 812/886-5338 Fax: 812/882-3984

Flexi-Wall Systems

208 Carolina Dr., PO. Box 89 Liberty, SC 29657-6089 Nancy P. West, Pres. 800/843-5394; 803/843-3104 Fax: 803/843-9318 [Int'l.]

Glitsa American, Inc.

327 S. Kenyon Seattle, WA 98108 Alison D. Myers, Asst Mktg Mgr 206/763-2855 Fax: 206/763-3025

Grill Works, Inc.

Highway 68 South Minnesota, MN 56264 Dean Kafka, Manager 800/347-4745 Fax: 507/872-6077

Harris-Tarkett, Inc.

2225 Eddie Williams Road; P.O. Box 300 Johnson City, TN 37601 Nicky Wootton, Arch Sves Mgr. 615/928-3122 Fax: 615/928-9445

Hartco Flooring Co.

900 S. Gay St., Ste. 2102 Knoxville, TN 37902 Technical Svc. Dept. 615/569-8888 Fax: 615/569-9031 [Int'l.]

Horner Flooring Co.

380 S. Maple St. Dollar Bay, MI 49922 Lewis Bosco, Sls. Mgr. 906/482-1180 Fax: 906/482-6115 [Int'l.]

Ipocork, Ltd.

2211 Lithonia Industrial Blvd. Lithonia, GA 30058 Glenn Sterling, Pres. 404/484-1694 Fax: 404/484-0893

Kährs International, Inc.

951 Mariner's Island Blvd. San Mateo, CA 94404-1561 Sls. Support Dept. 415/341-8400 Fax: 415/341-3553 [Int'l.]

Kentucky Wood Floors

P.O. Box 33276 Louisville, KY 40232 John Stern 502/451-6024 Fax: 502/451-6027 [Int'l.]

Mannington Wood Floors

1327 Lincoln Drive High Point, NC 27260 Chris Plummer, Dir/Mktg. 919/884-5600

Maple Flooring Manufacturer's Association

60 Revere Dr. #500 Northbrook, IL 60062 Robert J. Paterkiewicz 708/480-9138 [Int'l.] Fax: 708/480-9138

Memphis Hardwood Flooring Co.

1551 N. Thomas St. Memphis, TN 38107 Claude T. Taylor, Director of Sales 901/526-7306 Fax: 901/525-0059

National Oak Flooring Mfg. Association

22 N. Front St, Ste 660 Memphis, TN 38103 Walter Whitley, Exec V.P. 901/526-5016 Fax: 901/526-7022

Numetal Surfaces

235 Pavilion Ave. Riverside, NJ 08075 Alisa Greenspan 212/799-5540; 609/461-8500 Fax: 609/461-7701 [Int'l.]

Oregon Lumber Co.

P.O. Box 711; 543-3rd St. Lake Oswego, OR 97034 John M. Couch, Pres 503/636-8191 Fax: 503/635-6140

Pawling Corporation Standard Products Div. *

Borden Lane Wassaic, NY 12592 Michael Cunningham 800/431-3456 Fax: 800/451-2200 [Int'l.]

Peace Flooring Co., Inc.

520 W Garland St. Magnolia, AR 71753 Steve Duke, President 800/234-2510 Fax: 501/234-5145

Peerless, Inc. Div. IDI

P.O. Box 66-8845 Charlotte, NC 28266 James R. Link, Contract Sls Mgr 704/375-0255 Fax: 704/376-1226

PermaGrain Products, Inc.

13 W. 3rd St. Media, PA 19063 Thom Gunuskey 610/565-1575 Fax: 610/565-1530 [Int'l.]

Robbins Sports Surfaces Div. Robbins

4777 Eastern Ave. Cincinnati, OH 45226 Cooper C. Jay, Marketing Mgr 513/871-8988 Fax: 513/871-7998

Sports Unlimited, Inc.

1225 North Perkins Road; P.O. Box 1207 Stillwater, OK 74075 Kent D Taylor, Vice Pres. 405/624-1252 Fax: 405/624-1000

Stagestep Inc.

910 Cherry St., P.O. Box 328 Philadelphia, PA 19107 Randolph Swartz 800/877-3342 Fax: 810/652-3402 [Int'l.]

Superior Floor Co., Inc.

803 Jefferson St. Wausau, WI 54401 Patricia Shelton, Vice Pres. 715/842-5358 Fax: 715/848-1793

Wood Flex Flooring Corp.

4 Willowood Lane Scarborough, ME 04074 Simon P. Grondin, Vp Mktg 207/883-1056 Fax: 207/883-1056

09600 Stone Flooring

Bybee Stone Co.

P.O.Box 968; 6293 N Matthews Bloomington, IN 47402 George T. Bybee 812/876-2215 Fax: 812/876-6329

Castellucci Stone Industries, Inc.

285 Smith St. North Kingstown, RI 02852 Bill Lazar, Project Manager 401/294-1200 Fax: 401/294-1220

Condor Architectural Stone

1136 Shady Lane Austin, TX 78721 Harry Luna, Dir. of Sls. 512/385-3760 Fax: 512/385-3768 [Int'l.]

Granos International Group

314 N. Post Oak Lane Houston, TX 77024 Oscar E. Coscio, President 713/680-1972 Fax: 713/680-1971

Jacob's Creek Stone Co., Inc.

P.O. Box 608 Denton, NC 27239 Robert B. Mc Kinney, President 919/857-2602 Fax: 919/857-3180

Johnston & Rhodes Bluestone Co.

1 Bridge St. East Branch, NY 13756 Alfred G. Johnston, President 607/363-7595 Fax: 607/363-7894

Structural Slate Co., The

222 E. Main St, P.O. Box 187 Penn Argyl, PA 18072 Kenton W. Lerch, Gen Manager 610/863-4141 Fax: 610/863-7016

09650 Resilient Flooring

Allied Tile Mfg. Corp. 2840 Atlantic Ave. Brooklyn, NY 11207 Peter A. Gregor 718/647-2200 Fax: 718/647-2656 [Int'l.]

American Permalight Inc.

630 Carob St. Compton, CA 90220 Marina Batzke 310/898-3795 Fax: 310/608-1299 [Int'l.]

Architectural Products By Outwater, L.L.C.

52 Passaic St. Wood Ridge, NJ 07075 Carolyn McCrystall, Gen. Mgr. 800/835-4400 Fax: 800/835-4403 [Int'l.]

Armstrong World Industries, Inc. Floor Div.

313 W. Liberty St.

Lancaster, PA 17603 Customer Response Ctr. 800/292-6308 [Int'l.]

Azrock Industries Inc. *

P.O. Box 696060 San Antonio, TX 78269-6060 Technical Svcs. 210/558-6400 Fax: 210/558-9688 [Int'l.]

Degussa Corporation

4 Pearl Ct. Allendale, NJ 07401 Polymers Dept. 201/818-3700 [Int'l.]

Forbo Industries, Inc.

P.O. Box 667, Maplewood Dr., Humboldt Ind. Park Hazleton, PA 18201 Julie Landis/Merchandising 717/450-0201 Fax: 717/450-0258 [Int'l.]

Freudenberg Building Systems, Inc. Nora Rubber Flooring

94 Glenn St. Lawrence, MA 01843 Bill Blasek, VP, Sls. 508/689-0530 Fax: 508/975-0110 [Int'l.]

Fritz Industries, Inc. Fritztile

500 Sam Houston Rd. Dallas, TX 75149 J. Robert Schoolfield 214/285-5471 Fax: 214/270-0179 [Int'l.]

Futura Coatings, Inc. **Building Products Div.**

9200 Latty Ave. St. Louis, MO 63042 Steve Oslica 314/521-4100 Fax: 314/521-7255 [Int'l.]

H.P.G. International Polyflor Div.

45 Executive Ave. Edison, NJ 08817 John T. Hodges 908/248-5820 Fax: 908/248-5830 [Int'l.]

Johnsonite

16910 Munn Rd. Chagrin Falls, OH 44023 Sharon Folliard 312/587-8000 Fax: 312/587-8998 [Int'l.]

Kentile, Inc.

4532 S. Kolin Ave. Chicago, IL 60632 Sales Dept. 312/523-6814 Fax: 312/523-7827 [Int'l.]

Lonseal, Inc.

928 E. 238th St. Carson, CA 90745 Tak Abe, VP 310/830-7111 Fax: 310/830-9986

Mannington Commercial

P.O. Box 30 Salem, NJ 08079-0030 Michael Pinkowski, Dir. of Mktg. 609/339-5928 Fax: 609/339-5875

Mannington Commercial Floors

1644 U.S. Hwy. 41 S.E. Calhoun, GA 30703 Steve Perkinson, Dist. Mgr., IN & KY 317/842-8058

Mateflex-Mde Corp.

1712 Erie St. Utica, NY 13502 Sales 800/926-3539 Fax: 315/735-4372 [Int'l.]

The R. C. Musson Rubber Company

1320 E. Archwood Ave., P.O. Box 7038 Akron, OH 44306 R. W. Bergeron, Sls. Mgr. 216/773-7651; 800/321-2382 Fax: 216/773-3254 [Int'l.]

The R.C.A. Rubber Company

1833 E. Market St., P.O. Box 9240 Akron, OH 44305-0240 Commercial Sales 800/321-2340 Fax: 216/784-2899 [Int'l.]

Ropps Corporation

1602 N. Union St., P.O. Box X Fostoria, OH 44830 Customer Service Dept. 800/537-9527; 419/435-8546 Fax: 419/435-1056 [Int'l.]

Tarkett Inc.

800 Lanidex Plz. Parsippany, NJ 07054 John P. Burns, VP of Adv. & Mktg. Svcs. 201/428-9000 Fax: 201/515-2939 [Int'l.]

VPI

Floor Products Div.

3123 S. 9th St., P.O. Box 451 Sheboygan, WI 53082-0451 Customer Svc. Dept. 414/458-4664 Fax: 414/458-1368

09678 Resilient Base & Accessories

ACE Hose & Rubber Co.

1516 S. Wabash Ave. Chicago, IL 60605 Bruce Behrstock, President 312/663-9000 Fax: 312/663-4673

Armstrong World Industries, Inc. **Building Products Operations**

P O Box 3001 Lancaster, PA 17604 D.W. Nicholas, Adv. Mgr. 717/397-0611 Fax: 717/396-4079

Flexco Co.

E 6th St, P.O. Box 553 Tuscumbia, AL 35674 J. R. Tucker, Pres 205/383-7474 Fax: 205/381-0322

Gerbert, Ltd.

715 Fountain Ave. Lancaster, PA 17406 Andrew N. Dodge, V. P. 717/299-5035 Fax: 717/394-1937

Johnsonite Div. Duramax, Inc.

16910 Munn Road Chargin Falls, OH 44122 William C Martin, Vice Pres/Sales Mktg 800/899-8916 Fax: 216/543-8920

Mercer Products Co., Inc.

P.O. Box 1240 Eustis, FL 32727 Joe M. Visintin, Marketing Manager 907/357-4119 Fax: 800/832-5398

National Floor Products Co., Inc.

P O Box 354; Industrial Park-Church Road Florence, AL 35631 C. Allen Tomlinson, Pres/Tomlinson Adv. 205/766-0234 Fax: 205/766-9220

Peerless, Inc.

Div. IDI

P.O. Box 66-8845 Charlotte, NC 28266 James R. Link, Contract Sls Mgr 704/375-0255 Fax: 704/376-1226

Roppe Corp.

P.O. Box X; 1602 N. Union St. Fostoria, OH 44830 Edward G. Gregg, V.P. Sales 419/435-8546 Fax: 419/435-1056

09681 Carpet Fibers

BASF Corporation Carpet Products Group

475 Reed Rd. N.W. Dalton, GA 30720 Patty Skidds, Mktg. Communications Asst. 706/259-1281 Fax: 706/259-1283 [Int'l.]

Carpet & Rug Institute, The

310 S Holiday Drive Dalton, GA 30722 Kathryn O. Wise, Dir/Public Relations 706/278-3176 Fax: 706/278-8835

Dorsett Commercial Carpets D.W.B. Carpet Holdings

99 Highway Road; P.O. Box 740 Chatsworth, GA 30705 Hugh S. Morrow, VP 706/695-9411 Fax: 706/695-0797

J & J Industries

P.O. Box 1287 Dalton, GA 30722 Lynne B. Peer, Mktg Services Dir. 800/241-4586 Fax: 800/628-4329

09682 Carpet Coushion & **Accessories**

The Dow Chemical Company

2864 N. Dug Gap Rd. Dalton, GA 30720 Sondra Cline 800/847-4212 Fax: 706/277-1094 [Int'l.]

09685 Sheet Carpet

American of Martinsville

128 E. Church St. Martinsville, VA 24112 Leisha L. Wickham, Mgr Mktg Svcs. 703/632-2061 Fax: 800/753-1248

Atlas Carpet Mills

2200 Saybrook Ave. City of Commerce, CA 90040 Peter Henschel, Vice Pres Sls & Mktg 213/724-9000 Fax: 213/724-4526

Bentley Mills 14641 E. Don Julian Road. City of Industry, CA 91746 Sheila Berg, Sales & Mktg Admin 800/423-4709 Fax: 818/333-3103

Collins & Aikman **Floorcoverings**

311 Smith Industrial Blvd. Dalton, GA 30710 Merrie Barnett 800/248-2878 Fax: 706/259-2099 [Int'l.]

Crossley Carpet Mills Ltd.

435 Willow St. Truro, NS B2N 5G2 Canada Marketing 902/895-5491 Fax: 902/893-4779 [Int'l.]

Dorsett Commercial Carpets D.W.B. Carpet Holdings

99 Highway Road; P.O. Box 740 Chatsworth, GA 30705 Hugh S. Morrow, VP 706/695-9411 Fax: 706/695-0797

Eurotex, Inc.

165 W. Ontario St. Philadelphia, PA 19140 William C. Young 800/523-0731 Fax: 215/423-0940 [Int'l.]

Interface Flooring Systems, Inc.

Orchard Hill Road, Box 1503 La Grange, GA 30241 Tracy F. Cook, Manager/Mktg Promo. 706/882-1891 Fax: 706/882-0500

J & J Industries, Inc.

J&JDr. Dalton, GA 30720 Tom Hilley 800/241-4586 ext. 302 Fax: 800/628-4329 [Int'l.]

Lees Commercial Carpets a div. of Burlington Industries, Inc.

3330 W. Friendly Ave., P.O. Box 26027 Greensboro, NC 27420-6027 Ralph Grogan 800/523-7888 Fax: 910/379-3397 [Int'l.]

Mannington Carpets, Inc. Div. Mannington Mills, Inc.

P.O. Box 12281 Calhoun, GA 30703 M. C. Mansour, Merchandising Mgr. 706/629-7301

Mannington Commercial

P.O. Box 30 Salem, NJ 08079-0030 Cathy Mansour 706/602-6389 Fax: 706/625-6275

Milliken & Co Milliken Carpet Div.

201 Lukken Industrial Drive W. La Grange, GA 30240 Alan L. MAlis, Merchandising Mgr. 706/880-5511 Fax: 706/883-5906

Paradise Mills, Inc.

P.O. Box 2488 Dalton, GA 30722

Customer Service 800/338-7811 ext.

Fax: 706/226-9061 [Int'l.]

Pennsylvania Woven Carpet Mills,

401 E Allegheny Ave. Philadelphia, PA 19134 M L. Embiscuso, Exec Vice Pres 215/425-5833 Fax: 215/634-2543

Porter Carpet Mills, Inc.

P.O. Box 810, Rte #1; Hackett Mill Road Ringgold, GA 30736 Tom McMillen, Vice Pres/Sales 706/965-4355 Fax: 706/965-7067

Richmond Carpet Mills, Inc.

Rt. 1 Hackett Mill Road.; P.O. Box 669 Ringgold, GA 30736 Tom McMillen, V.P. Sales 706/935-3829 Fax: 706/965-7067

Robbins Sports Surfaces Div. Robbins

4777 Eastern Ave. Cincinnati, OH 45226 Cooper C. Jay, Marketing Mgr 513/871-8988 Fax: 513/871-7998

Shaw Industries, Inc. **Shaw Contract Group**

P.O. Box 2128, Drop 072.42, 900 S. Harris St. Dalton, GA 30722 Steven Davitte 706/275-3471 Fax: 706/275-3358 [Int'l.]

United Technial Products, Inc.

960 Turnpike St. Canton, MA 02021 Bruce G. Lampert, Vice Pres 617/821-1752 Fax: 617/821-4127

Webco: Thomas Webco Co.

509 W 3rd St. Jamestown, NY 14701 Robert A. Thomas, Vice President 716/644-5302 Fax: 716/664-5303

World Carpets, Inc.

1 World Plaza; P.O. Box 1448 Dalton, GA 30722 William J. Waters, Jr., V.P. Marketing 706/278-8000 Fax: 706/278-9454

Wunda Weve Carpet Co.

P.O. Box 167 Greenville, SC 29602 Timothy J. Gilmore, Director Mktg. Adv. 803/879-8000 Fax: 805/879-8009

09690 Carpet Tile

ACE Hose & Rubber Co.

1516 S. Wabash Ave. Chicago, IL 60605 Bruce Behrstock, President 312/663-9000 Fax: 312/663-4673

Atlantic Rubber

P.O. Box 1720 Brockton, MA 02403 Jerry P. Donahue, Genl Mgr 800/695-0446 Fax: 508/580-0446

Bentley Mills

14641 E. Don Julian Road. City of Industry, CA 91746 Sheila Berg, Sales & Mktg Admin 800/423-4709 Fax: 818/333-3103

Collins & Aikman Floor Coverings Div. Collins & Aikman Corp.

311 Smith Industrial Blvd. Dalton, GA 30720 Merrie M. Barnett, Special Projects Mgr 706/259-9711 Fax: 706/259-2099

Collins & Aikman **Floorcoverings**

311 Smith Industrial Blvd. Dalton, GA 30710 Merrie Barnett 800/248-2878 Fax: 706/259-2099 [Int'l.]

Eurotex, Inc.

165 W. Ontario St. Philadelphia, PA 19140 William C. Young 800/523-0731 Fax: 215/423-0940 [Int'l.]

Interface Flooring Systems, Inc.

Orchard Hill Road, Box 1503 La Grange, GA 30241 Tracy F. Cook, Manager/Mktg Promo. 706/882-1891 Fax: 706/882-0500

Lees Commercial Carpets a div. of Burlington Industries, Inc.

3330 W. Friendly Ave., P.O. Box 26027 Greensboro, NC 27420-6027 Ralph Grogan 800/523-7888 Fax: 910/379-3397 [Int'l.]

Mannington Commercial

P.O. Box 30 Salem, NJ 08079-0030 Cathy Mansour 706/602-6389 Fax: 706/625-6275

Milliken & Co

Milliken Carpet Div. 201 Lukken Industrial Drive W. La Grange, GA 30240 Alan L. MAlis, Merchandising Mgr. 706/880-5511 Fax: 706/883-5906

Monsanto Contract Fibers

320 Interstate N. Pkwy. Atlanta, GA 30339 Larry L. Gillian 404/951-7600; 800/543-5377 Fax: 404/951-7679 [Int'l.]

Pennsylvania Woven Carpet Mills,

401 E Allegheny Ave. Philadelphia, PA 19134 M L. Embiscuso, Exec Vice Pres 215/425-5833 Fax: 215/634-2543

Shaw Industries, Inc. **Shaw Contract Group**

P.O. Box 2128, Drop 072.42, 900 S. Harris St. Dalton, GA 30722 Steven Davitte 706/275-3471 Fax: 706/275-3358 [Int'l.]

Turtle Plastics Co.

2366 Woodhill Road Cleveland, OH 44106 Michele K. Norton, Vice President 216/791-2100

United Technial Products, Inc.

960 Turnpike St. Canton, MA 02021 Bruce G. Lampert, Vice Pres 617/821-1752 Fax: 617/821-4127

09698 Indoor/Outdoor Carpet

Durkan Patterned Carpet

405 Virgil Drive Dalton, GA 30720 Patricia Durkan, Vice Pres/Sales 706/278-7037 Fax: 706/226-0360

Wearwell/Tennessee Mat Co.

1414 4th Ave. South Nashville, TN 37210 Lisa O'Dell, Marketing Manager 615/254-8381 Fax: 615/255-4428

Webco: Thomas Webco Co.

509 W 3rd St. Jamestown, NY 14701 Robert A. Thomas, Vice President 716/644-5302 Fax: 716/664-5303

09700 Special Flooring

Abet Inc./Abet Laminati

100 Hollister Rd. Teterboro, NJ 07608 C. O'Donnell/Promo. Dept. 201/440-5440 Fax: 201/440-6373 [Int'l.]

Atlas Minerals & Chemicals, Inc.

Farmington Rd. Mertztown, PA 19539 John E. Maitz, Product Sls. Mgr. 610/682-7171 Fax: 610/682-9200 [Int'l.]

Balsam Corporation Corporate Headquarters

727 Goddard Ave. Chesterfield, MO 63005 Jim Savoca 314/530-8200 Fax: 314/530-8287 [Int'l.]

Crossfield Products Corp.

3000 E. Harcourt St. Rancho Dominguez, CA 90221 Dick Watt 310/886-9100; 408/245-2800 Fax: 310-886-9119/2 [Int'l.]

Degussa Corporation

4 Pearl Ct. Allendale, NJ 07401 Polymers Dept. 201/818-3700 [Int'l.]

Environmental Coating Systems Inc.

3321 S. Susan St. Santa Ana, CA 92704 Judy Josephson/Marketing 714/641-1340 Fax: 714/641-7006 [Int'l.]

GoldenLook International, Inc.

3401 House Anderson Rd. Euless, TX 76040 Bruce R. Bolzenthal 817/540-1900: 800/433-5397 Fax: 817/545-5600 [Int'l.]

Harris Specialty Chemicals, Inc. formerly Hydrozo, Inc.

8570 Phillips Hwy. #108 Jacksonville, FL 32256 800/322-7825 Customer Service Fax: 904/828-4992 [Int'l.]

Innovative Building Products

P.O. Box 425 Ft. Worth, TX 76101 Steve Weddle/Natl. Sales 800/932-2263 Fax: 817/390-2404

Lodestar, Statements in Stone

231 E. 58th St. New York, NY 10022 Stewart Ritwo 212/755-1818 Fax: 212/755-1828 [Int'l.]

Mateflex-Mde Corp.

1712 Erie St. Utica, NY 13502 Sales 800/926-3539 Fax: 315/735-4372 [Int'l.]

Pawling Corporation Standard Products Div. *

Borden Lane Wassaic, NY 12592 Michael Cunningham 800/431-3456 Fax: 800/451-2200 [Int'l.]

Thoro System Products a Part of Harris Specialty Chemicals, Inc.

8570 Phillips Hwy., Ste. 101 Jacksonville, FL 32256 Matt Stoops/Communications Dept. 800/327-1570

Fax: 904-828-4991/92

3M

Construction Markets Div. 3M Ctr. 225-4S-08, P.O. Box 3225 St. Paul, MN 55133-3225 Barb Forrester 800/480-1704 Fax: 612/736-0611 [Int'l.]

Tnemec Company, Inc.
6800 Corporate Dr.
Kansas City, MO 64120
Cindy Denny 816/483-3400
Fax: 816/483-3969 [Int'l.]

09770 Athletic Surfacing - Indoor

Advance Athletic Equipment, Inc. 7070 Crater Lake Hwy.
White City, OR 97503
Jackie Dale 800/223-5816
Fax: 503/773-6924 [Int'l.]

Advanced Coating Technology Div. Conica Corp.

P.O. Box 160; 109 Conica Lane Harmony, PA 16037 Ronald Nemeth, Technical Sales 412/452-1330 Fax: 412/452-1703

Architectural Floor Systems, Inc.

206 Campus Drive Arlington Heights, IL 60004 Dean W. Morgan, President 708/394-3944 Fax: 708/394-3753

Basic Coatings

2124 Valley Drive; P.O. Box 677 Des Moines, IA 50303 Nanette L. Flores, Mktg Coordinator 515/288-0231 Fax: 515/288-0615

California Products, Corp.

169 Waverly St. Cambridge, MA 02139 Paula A. Berberian, Dir/Adv. 617/547-5300 Fax: 617/547-6934

Carlisle Tire & Rubber Co. Surfacing Products Div.

PO. Box 99 Carlisle, PA 17013 W. T. Henderson, Genl Mgr 717/249-1000 Fax: 717/240-4602

Connor/AGA

251 Industrial Park Rd. Amasa, MI 49903 Eileen Bentle 906/822-7311 Fax: 906/822-7761 [Int'l.]

Dri-Dek Corp.

2706 South Horseshoe Drive Naples, FL 33942 Kim Brooks, Media Director 800/348-2398 Fax: 800/828-4248 Futura Coatings, Inc.
Building Products Div.

9200 Latty Ave. St. Louis, MO 63042 Steve Oslica 314/521-4100 Fax: 314/521-7255 [Int'l.]

H.P.G. International Polyflor Div.

45 Executive Ave. Edison, NJ 08817 John T. Hodges 908/248-5820 Fax: 908/248-5830 [Int'l.]

Humane Mfg. Co.

805 Moore St. Baraboo, WI 53913 Jeff Janousek, Mktg Mgr 608/356-8336 Fax: 608/356-8338

Martin Surfacing, Inc.

Bldg E. Williamson Lane Hunt Valley, MD 21030 Tom H. Mitchell, Sales Manager 800/673-2402 Fax: 410/584-9568

Mateflex-Mde Corp.

1712 Erie St. Utica, NY 13502 Sales 800/926-3539 Fax: 315/735-4372 [Int'l.]

MEI (Midwest Elastomers, Inc.) Sports Div.

700 Industrial Drive; P.O. Box 412 Wapakoneta, OH 45895 Karen Schreiber, Customer Svc Rep 419/738-8844 Fax: 419/738-4411

NovaGrass International, Inc.

2807 Walker Road; P.O. Box 21764 Chattanooga, TN 37421 Richard L. Burke, President 615/499-5546 Fax: 615/499-8882

Panel Specialists, Inc.

306 Dodge Drive Temple, TX 76504 Rob Gunn, Sales Manager 800/947-9422 Fax: 817/774-7222

Pawling Corporation Standard Products Div. *

Borden Lane Wassaic, NY 12592 Rich Meyer 800/431-3456 ext. 384 Fax: 800/451-2200 [Int'l.]

Peace Flooring Co., Inc.

520 W Garland St. Magnolia, AR 71753 Steve Duke, President 800/234-2510 Fax: 501/234-5145

Promats, Inc.

P.O. Box 508 Ft. Collins, CO 80522 Ken T. John, President 303/484-2500 Fax: 303/482-7740 **RCM** International inc

P.O. Box 327 Elk River, MN 55330 Customer Service 800/328-9203 Fax: 612/421-4501 [Int'l.]

Robbins Lightning, Inc.

124 E. 2nd St.; PO. Box 440 Maryville, MO 64468 Patricia L. Robbins, President 816/582-3156 Fax: 816/582-3039

Seal Master, Inc.

2520 S Campbell St. Sandusky, OH 44870 Rick D. Noon, Dir/Mktg 419/626-4375 Fax: 419/626-5477

Sport Court, Inc.

939 South 700 West Salt Lake City, UT 84104 Amy Sturm, Asst Nat Sls Mgr 801/972-0260

Sports Floors, Inc.

P.O. Box 1478 Cartersville, GA 30120 Don C. Wilson, President 404/386-4000 Fax: 404/387-1543

Sports Unlimited, Inc.

1225 North Perkins Road; P.O. Box 1207 Stillwater, OK 74075 Kent D Taylor, Vice Pres. 405/624-1252 Fax: 405/624-1000

Stiles Paint Mfg, Inc.

21595 Curtis St. Hayward, CA 94545 William A. Juenger, President 510/887-8868 Fax: 510/887-5637

Superior Floor Co., Inc.

803 Jefferson St. Wausau, WI 54401 Patricia Shelton, Vice Pres. 715/842-5358 Fax: 715/848-1793

Surfacing Specialists, Inc.

2906 N Old Rouse St. Pittsburgh, KS 66762 Mary Jo Wisner, Secretary 316/231-5844 Fax: 316/232-2670

Taraflex Sports Flooring

P.O. Box 925911 Houston, TX 77292 Christian Kuhn, Sales Mgr 800/727-7505

Tufco International, Inc.

Pioneer Lane Gentry, AR 72734 Donald L. Cox, President 501/736-2201 Fax: 501/736-2947 Tuflex Rubber Products, Inc.

4521 W Crest Ave. Tampa, FL 33614 Fred Frankland, Vice Pres/Gen Mgr 003/543-0390 Fax: 813/875-2312

09782 Detectable/Tactile Warning Surfaces

Carsonite International

1301 Hot Springs Road Carson City, NV 89706 Peter R. Mileo, National Mktg Mgr. 702/883-5104 Fax: 702/883-0525

Devoe & Raynolds Co. of Grow Group, Inc.

4000 Dupont Circle Louisville, KY 40207 William C. Bower, Bus Mgr Comm Svcs 502/897-9861 Fax: 502/893-1444

Roppe Corp.

P.O. Box X; 1602 N. Union St. Fostoria, OH 44830 Edward G. Gregg, V.P. Sales 419/435-8546 Fax: 419/435-1056

Tamms Industries Div. LaPorte Const Chemics

7405 Production Drive Mentor, OH 44060 James M. Rossi, Mktg Manager 216/974-2399 Fax: 216/974-2395

09795 Flooring Underlayment

Louisiana-Pacific *
P.O. Box 10266
Portland, OR 97210
Product Lit. No. 800/299-0028 ext. 303

09800 Special Coatings

Atlas Minerals & Chemicals, Inc. Farmington Rd. Mertztown, PA 19539 John E. Maitz, Product Sls. Mgr. 610/682-7171 Fax: 610/682-9200 [Int'l.]

Creative Industries Inc. Coatings & Composites Div.

117 W. Clearfield St., Dept. AR95 Philadelphia, PA 19133-4298 Customer Svc. Dept. 215/426-7766 Fax: 215/423-7089 [Int'l.]

Degussa Corporation

4 Pearl Ct. Allendale, NJ 07401 Polymers Dept. 201/818-3700 [Int'l.]

Dryvit Systems, Inc.

One Energy Way West Warwick, RI 02893 Barbara Catlow, Mgr. of Mktg. Svcs. 401/822-4100 Fax: 401/822-1980 [Int'l.]

Environmental Coating Systems Inc.

3321 S. Susan St. Santa Ana, CA 92704 Maurice Medellin/Customer Service 714/641-1340 Fax: 714/641-7006 [Int'l.]

ER Systems, Inc.

2950 Niagara Ln. North Plymouth, MN 55447-4854 Ray Baker, Natl. Sls. Mgr. 612/550-0038; 800/403-7747 Fax: 612/550-1237

Fire Research Laboratories, Inc.

5364 Pan American Fwy. N.E. Albuquerque, NM 87109 Marilee Alvarez/Sales Dept. 505/883-8433; 800/877-3473 Fax: 505/888-9688 [Int'l.]

Futura Coatings, Inc. Building Products Div.

9200 Latty Ave. St. Louis, MO 63042 Steve Oslica 314/521-4100 Fax: 314/521-7255 [Int'l.]

Harris Specialty Chemicals, Inc. formerly Hydrozo, Inc.

8570 Phillips Hwy. #108 Jacksonville, FL 32256 Customer Service 800/322-7825 Fax: 904/828-4992 [Int'l.]

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725 S. 75th Ave. Wausau, WI 54401 Sabrina Burkhead 715/843-4100 Fax: 715/843-4107; 800/236-2589 [Int'l.]

Lord Corporation Chemical Products Div.

2000 W. Grandview Blvd. Erie, PA 16509 Ann Bloxdorf 814/868-3611 ext. 3561 Fax: 814/864-8060 [Int'l.]

Lorin Industries

1960 S. Roberts St., PO. Box 766 Muskegon, MI 49443 Doug Brown 616/722-1631 Fax: 616/726-6186 [Int'l.]

Morton International, Inc. Special Chemical

Chicago, IL 60606-1598
Ronald Ham 312/807-3448
Fax: 312/807-3460 [Int'l.]

Sherwin-Williams Company Stores Group

101 Prospect Ave. Cleveland, OH 44115 Paint Data Bank 800/321-8194

Sto Corp. Finish Systems Div. 6175 Riverside Dr., S.W. Atlanta, GA 30331 Teri Joslyn 404/346-3666

Fax: 404/346-3119 [Int'l.]

Thoro System Products a Part of Harris Specialty Chemicals,

8570 Phillips Hwy., Ste. 101 Jacksonville, FL 32256 Matt Stoops/Communications Dept. 800/327-1570 Fax: 904-828-4991/92

Tnemec Company, Inc.

6800 Corporate Dr. Kansas City, MO 64120 Cindy Denny 816/483-3400 Fax: 816/483-3969 [Int'l.]

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125 S. Franklin St. Chicago, IL 60606 800/USG-4YOU

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701 S. Shiloh Rd.
Garland, TX 75042
Vicki Blakley, Natl. Mktg. Mgr.
214/276-5181
Fax: 214/487-7245 [Int'l.]

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21 Newport Ave. Quincy, MA 02171 Steven P. Collins, CCPR, CSI 800/831-3275 Fax: 617/328-5304 [Int'l.]

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925 Euclid Ave. Cleveland, OH 44115 H.G. Stollar, Mgr. Mktg Svcs 216/344-8491 Fax: 216/344-8883

KCL Projects Ltd. Kaempen & Associates

3202 Larkstone Orange, CA 92669 Charles E. Kaempen, President 714/632-1340 Fax: 714/632-1115

McCormick Paint Works Co.

2355 Lewis Ave. Rockville, MD 20817 Thomas P. Mc Cormick, President 301/770-3235 Fax: 301/770-9814

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Bruder: M.A. Bruder & Sons, Inc. M.A.B. Paints

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Carol Hatch, Mktg Coord
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Fax: 302/774-6655

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Fax: 904/828-4992 [Int'l.]

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2585 Third St. San Francisco, CA 94107 Detlev Wolske, Pres. 415/647-3086 Fax: 415/647-3089 [Int'l.]

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8570 Phillips Highway, Ste 108 Jacksonvile, FL 32256 Ann M. Erney, Asst. Product Mgr. 904/828-4900

Fax: 904/828-4990

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Fax: 517/487-2082

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3207 Labore Road St. Paul, MN 55110 Allen A. Johnson, President 612/484-1814 Fax: 612/484-2298

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6533 Bandini Blvd Los Angeles, CA 90040 Denise D. Kushner, Communications Manag 213/723-5285 Fax: 213/722-6029

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310 Gandy Road, PO. Box 1527 Auburndale, FL 33823 Tricia S. Nettleton, Public Relations 813/967-1535 Fax: 813/965-2326

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20 Thompson Road; P.O. Box 1331 Branford, CT 06504 Dana Beaupre, Prod. Manager 203/488-8059 Fax: 800/788-4114

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Stores Group 101 Prospect Ave. Cleveland, OH 44115 Paint Data Bank 800/321-8194

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1 Steelcote Square St. Louis, MO 63103 Sally Acey, Sales Coord 314/771-8053 Fax: 314/771-7581

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Newburyport, MA 01950
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4150 E 56th St. Cleveland, OH 44101 H.E. Sarvis 216/641-8580 Fax: 216/641-8831

Con-Lux Coatings, Inc.

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Coatings & Composites Div. 117 W. Clearfield St., Dept. AR95 Philadelphia, PA 19133-4298 Customer Svc. Dept. 215/426-7766 Fax: 215/423-7089 [Int'l.]

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Philadelphia, PA 19103-3222
Jack Mohnacs 800-KYNAR500
Fax: 215/419-7497 [Int'l.]

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5364 Pan American Fwy. N.E. Albuquerque, NM 87109 Marilee Alvarez/Sales Dept. 505/883-8433; 800/877-3473 Fax: 505/888-9688 [Int'l.]

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The Glidden Company

Paint Stores Div.
925 Euclid Ave., 9th Fl.
Cleveland, OH 44115
Bernice Bolek, Mgr. PR 216/344-8140
Fax: 216/344-8150 [Int'l.]

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3333 10th Ave. N Birmingham, AL 35234 Donald R. Matthews, Dir Sales & Mktg 800/284-1029 Fax: 205/324-6942

Keeler & Long, Inc.

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Indianapolis, IN 46225
William Dorris, VP Mktg.
317/687-6707
Fax: 317/687-6710 [Int'l.]

Lord Corp.
Div. Industrial Coatings Div.
2000 W. Grandview Blvd; P. O. Box
10038
Erie, PA 16514
B Q. Whitehair, Manager Adv.
814/868-3611

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Polomyx Div. Surface Prote Indus Int'l 400 Charter Way North Billerica, MA 01862 Ellen S. Pollens, Mktg Specialist 508/663-0050 Fax: 508/663-2885

PPG Architectural Finishes One PPG Pl. Pittsburgh, PA 15272

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Zolatone Div. Surface Prot Ind Int'l 400 Charter Way North Billerica, MA 01862 Ellen S. Pollens, Mktg Specialist 508/663-0050 Fax: 508/663-2885

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Proko Industries, Inc. 18601 LBJ Freeway, Ste 400 Mesquite, TX 75150 Kenneth W. Bennett, Mktg Mgr. 214/681-9261 Fax: 214/279-1983

09950 Wall Coverings

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Jeff Layne, Pres. 914/365-1100
Fax: 914/365-1285 [Int'l.]

Architectural Products By Outwater, L.L.C. 52 Passaic St. Wood Ridge, NJ 07075

Carolyn McCrystall, Gen. Mgr. 800/835-4400

800/835-4400 Fax: 800/835-4403 [Int'l.]

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Tempe, AZ 85281
Bob Hysen, Acct. Mgr. 602/731-9899
Fax: 602/731-9469 [Int'l.]

Carnegie 110 N. Centre Ave. Rockville Center, NY 11570 516/678-6770 Fax: 516/678-6848 [Int'l.]

Construction Specialties, Inc.
Box 380, Rte. 405
Muncy, PA 17756
Interior Products Group 717/546-5941
Fax: 717/546-5169 [Int'l.]

Crossfield Products Corp.
3000 E. Harcourt St.
Rancho Dominguez, CA 90221
Brad Watt 310/886-9100; 408/245-2800
Fax: 310-886-9119/2 [Int'l.]

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1801 Wynkoop St., Ste. 235
Denver, CO 80202
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Fax: 303/292-1933 [Int'l.]

DesignTex Fabrics, Inc. 56-08 37th Ave. Woodside, NY 11377 Local Sls. Rep. 800/221-1540 [Int'l.]

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717 S. 5th St.
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Flexi-Wall Systems 208 Carolina Dr., PO. Box 89 Liberty, SC 29657-6089 Nancy West/Customer Svc. Dept. 800/843-5394; 803/843-3104 Fax: 803/843-9318 [Int'l.]

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717/450-0201
Fax: 717/450-0258 [Int'l.]

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Fax: 805/684-8620 [Int'l.]

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ext. 4821
Fax: 201/882-4673

H.P.G. International Polyflor Div. 45 Executive Ave. Edison, NJ 08817 John T. Hodges 908/248-5820 Fax: 908/248-5830 [Int'l.] J.M. Lynne Co., Inc.

59 Gilpin Ave. Smithtown, NY 11787 Customer Service 516/582-4300 Fax: 516/582-4112 [Int'l.]

Maharam

P.O. Box 6900, 45 Rasons Ct. Hauppauge, NY 11788 Customer Service 800/645-3943 Fax: 516/582-3612 [Int'l.]

Nishiyama Corporation of America

305 Northern Blvd. Great Neck, NY 11021 Kazuo Kikuchi 516/466-7570 Fax: 516/466-7572 [Int'l.]

Snap-Tex Systems, Inc.

84 Reservoir Park Dr. Rockland, MA 02370 Michelle Georgs, VP, Sls. & Mktg. 800/762-7875 Fax: 617/878-8130 [Int'l.]

Sto Corp.

Finish Systems Div. 6175 Riverside Dr., S.W. Atlanta, GA 30331 Teri Joslyn 404/346-3666 Fax: 404/346-3119 [Int'l.]

Stretch Wall Installations/Fabrics &

Snap Loc 42-03 35th St. Long Island City, NY 11101 Harry Widoff 718/729-2020 ext. 232 Fax: 718/729-2941 [Int'l.]

Tasso Wallcovering

1239 E. Newport Ctr. Dr. #118 Deerfield Beach, FL 33442 Dick Roos, Pres. 800/888-2776 Fax: 305/429-8208 [Int'l.]

Richard E. Thibaut, Inc.

480 Frelinghuysen Ave. Newark, NJ 07114 Stacy Senior 201/643-1118 Fax: 201/643-3133 [Int'l.]

09985 Prefinished Panels -Interior

Adams: Nelson Adams Div. A Lawler Corporation 180 N. Sherman Ave. Corona, CA 91720

Mark A. Lawler, Pres/CEO 909/340-2800

Fax: 909/340-2885

Alliance America

P.O. Box 920488 Norcross, GA 30092 Customer Service 404/447-5043 Fax: 404/446-5951 Alliance America
Div. Alliance International

4888 South Old Peachtree Road; P.O. Box 920488 (30092) Norcross, GA 30071 Joseph M. Krusienski, Product Mgr. 800/631-4514 Fax: 404/446-5951

California Redwood Association

Novato, CA 94949
Pamela Allsebrook, Publicity Mgr. 415/382-0662
Fax: 415/382-8531

Construction Specialties, Inc.

Box 380, Rte. 405 Muncy, PA 17756 Interior Products Group 717/546-5941 Fax: 717/546-5169 [Int'l.]

CoreGuard, Inc.

203 River Trail
Bay City, MI 48706
Rob Baker 517/686-3077
Fax: 517/686-7508 [Int'l.]

Dunmon Corp.

2050 Congressional Drive St. Louis, MO 63146 Donald Ude, Regional Sales Mgr. 314/567-1551 Fax: 314/432-6103

Essi Acoustical Products Co.

11740 Berea Road Cleveland, OH 44111 Mark S. Essi, Presient 216/251-7888 Fax: 216/251-9933

Forms & Surfaces

Box 5215 Santa Barbara, CA 93150 Customer Service 800/451-0410 Fax: 805/684-8620 [Int'l.]

Gage Corporation, Int.

803 S. Black River St. Sparta, WI 54656 Hans Schroeder/Customer Service 800/786-4243 Fax: 608/269-7622 [Int'l.]

Georgia-Pacific Corp.

133 Peachtree St., N.E. Atlanta, GA 30303 800-BUILD-GP

Homasote Co.

PO. Box 7240; Fernwood Road West Trenton, NJ 08628 Kathy Pappano, Sls of Mgr 609/883-3300 Fax: 609/530-1584

Marlite

202 Harger St. Dover, OH 44622 Sherry Mason, Mktg. Svcs. Supvr. 216/343-6621 Fax: 216/343-7296 [Int'l.] Mitsubishi Chemical America, Inc. Composite Material Div.

1214 Progressive Dr., Ste. 101 Chesapeake, VA 23320 W. Lee Fry 800/422-7270 Fax: 800/548-3551 [Int'l.]

N.E.G. America Inc. Architectural Products Div.

650 E. Devon, Ste. 110 Itasca, IL 60143 Technical Rep./Architectural Prod. 800/733-9559 Fax: 708/285-8510 [Int'l.]

Tri-Adco Mfg. Corp.

5644 N. 53rd Ave. Glendale, AZ 85301 G. E. Miller, President 602/842-1204

Triarch Industries

Hatti Hutself State of the Houston, TX 77043 Bruce R. Wingate, Vice President 713/468-0202 Fax: 713/468-3102

United States Gypsum Company

125 S. Franklin St. Chicago, IL 60606 800/USG-4YOU

Virginia Metal Industries, Inc.

P.O. Box 709 Orange, VA 22960 David P. Hoyt, Pres. & CEO 703/672-2800 Fax: 703/672-3158

09986 Sanitary Wall & Ceiling Panels

Barrisol North American, Inc.

1340 Depot St. Suite 110 Cleveland, OH 44116 Robert E. Schilling, Vice Pres. 216/331-0485 Fax: 216/331-2232

Capaul Corp.

1308 Division St.
Plainfield, IL 60544
David Dall, Vice Pres 815/436-8500
Fax: 800/444-5066

Conwed *

1205 Worden Ave. E. Ladysmith, WI 54848 Don Fitterer 800/932-2383 Fax: 800/833-4798 [Int'l.]

Essi Acoustical Products Co.

11740 Berea Road Cleveland, OH 44111 Mark S. Essi, Presient 216/251-7888 Fax: 216/251-9933

Fabri-Trak Systems Div. Unique Concepts, Inc.

59 Willet St.
Bloomfield, NJ 07003
Susan Baslow, President 201/748-6331
Fax: 201/748-8250

H.P.G. International Polyflor Div.

45 Executive Ave. Edison, NJ 08817 John T. Hodges 908/248-5820 Fax: 908/248-5830 [Int'l.]

Marlite

202 Harger St. Dover, OH 44622 Sherry Mason, Mktg. Svcs. Supvr. 216/343-6621 Fax: 216/343-7296 [Int'l.]

Metal Building Interior Products

5309 Hamilton Ave. Cleveland, OH 44114 Laura Grabowsky, Adv Mgr 216/431-6400 Fax: 216/431-9000

Nudo Products, Inc.

1500 Taylor Ave. Springfield, IL 62703 Samuel Nudo Jr, Vice President 217/528-5636 Fax: 217/528-8722

Tufco International, Inc.

Pioneer Lane Gentry, AR 72734 Donald L. Cox, President 501/736-2201 Fax: 501/736-2947

09990 Finish Adhesives

Mapei Corporation *

1350 Lively Blvd. Elk Grove Village, IL 60007 800-42-MAPEI Fax: 708/364-4586

09997 Paint Removal Products

American Polywater

P.O. Box 53 Stillwater, MN 55082 Chris Jonnes, V.P. 612/430-2270 Fax: 612/430-3634

Crawford Laboratories, Inc.

4165 S. Emerald Ave. Chicago, IL 60609 Sophia A. Daukus, Sales Mktg 312/376-7132 Fax: 312/376-0945

Dumond Chemicals, Inc.

1501 Broadway New York, NY 10036 Hy Dubin, President 212/869-6350 Fax: 212/398-0815

Get the FiberBond® Advantage — Fiber-Reinforced Gypsum Wallboard Panels

Louisiana-Pacific's FiberBond® Fiber-Reinforced Gypsum wallboard panels outperform conventional gypsum wallboard in residential, commercial, and industrial applications.

FiberBond wallboard panels are designed for use on interior walls and ceilings in both standard and fire-rated applications, where extra durability is required. Recycled cellulose fiber and gypsum are blended throughout the panel, resulting in a stronger, more solid panel that resists denting, breaking, and puncturing.

To further enhance FiberBond's impact resistance, we applied a layer of fiberglass mesh to one side of our wallboard panels to create

FiberBond VHI (very high impact) wall panels. This

added durability makes them ideal for high-traffic areas. **Advantages.** FiberBond has no fragile paper surfaces that can bubble or blister. It resists surface abrasion and impact damage, providing less damage during construction and reduced maintenance in the future. FiberBond also offers increased load-carrying capacity in engineered shear wall applications. Its uniform strength provides superior nail, screw, and adhesive-holding ability that virtually eliminates fastener pops. The smooth, even surface provides a base for a variety of wall covering, while the superb adhesion properties make it an excellent substrate for wall and ceiling tile installations.

Code Approvals. All FiberBond wallboard panels are fire-resistant and have a Class 1 rating for flame spread, smoke development, and fuel

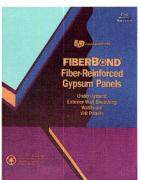
contribution when tested in accordance with ASTM E84 and CAN/ULC-S102. The basic 1/2" (12.7mm) and 5/8" (15.9mm) wallboard and VHI panels have been cleared for use in New York City and carry SBCCI Compliance Report No. 9236 and BOCA Evaluation Report No. 91-13.

Specifications. FiberBond wallboard and VHI panels are available in three thicknesses: 3/8'' (9.5mm), 1/2'' (12.7mm), and 5/8'' (15.9mm). Standard width is 48" (1220mm) with lengths of 8', 9', 10', and 12' (2440mm, 2743mm, 3048mm, and 3658mm, respectively). Oversize panels up to 8' x 24' are available upon request. FiberBond exterior wall sheathing is also available.









For a free brochure describing the FiberBond family of fine wallboard and related products from Louisiana-Pacific, please call 800-299-0028, Ext. 304.

Free Literature and Samples:

Customer Service, Louisiana Pacific, P.O. Box 10266, Portland, OR 97210.

For Technical Information:

Louisiana-Pacific

Chicago, IL

708-517-8833 fax: 708-517-8870

Louisiana-Pacific

Port Hawkesbury, Nova Scotia, Canada 902-625-3070 fax: 902-625-3347

For product details, refer to Catalog 09250/L0U in Sweet's For a local Louisiana-Pacific rep or distributor... Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #6614 (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)

Thin Stone Systems: Flooring

Marble Technics's lightweight stone flooring of natural granite, marble, or limestone.

Using patented technology from Tecnomaiera of Italy, a block of natural stone is sliced into ultrathin 1/4" full-size sheets and reinforced or impregnated with a high performance epoxy that bonds a mesh of fiberglass or steel to the stone. The resulting product — **RS Stone** — provides elegant solutions to many diverse applications.

The advantages of RS Stone flooring include:

- It is ultra-thin only 5/16" thick.
- It is unusually strong, lightweight, and easily handled.
- It can be used in large dimensions with thin-set

installation methods.

- Where a large, rigid, extra-strong floor panel is required, it can be laminated in a steel-backed ISO Panel with a thickness of 1/z'' and dimensions up to $4' \times 8'$.
- And it is very useful for retrofit or renovation projects where space and height limitations are crucial

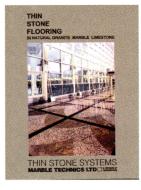
Technical characteristics. The patented RS reinforcing process transforms the brittle natural stone into a material much stronger than its original state. The flexural strength (ASTM C880) exceeds 9,000 psi, more than eight times that of unreinforced stone. The compressive strength (ASTM C170) exceeds 50,000 psi, more than three times that of most unreinforced stones. The Tile Council of America has conducted its "Robinson"

Floor Test" (ASTM C627) on 5/16" thick RS Granite and assigned its highest possible rating — "EXTRA HEAVY" — which denotes usage suitable for heavy-duty, high-impact industrial uses.

Dimensions and details. RS Panels are suitable for custom flooring in any dimension up to 4' x 4' and ISO Panels can be used even larger — up to 4' x 8'. To avoid lippage on these larger panels, a patented two-piece plastic leveling device named the LASH Clip is used to control the joints between panels and maintain a level floor. This device greatly simplifies and speeds installation.

THIN STONE SYSTEMS MARBLE TECHNICS LTD





Free Literature:

An informative 4-page brochure covering RS Flooring is available from Marble Technics Ltd. which presents photographs of actual installations, schematic detail drawings, and a suggested short-form specification.

To receive a copy of the brochure, call Francis Cox at 212-750-9189 or fax your request to 212-319-8349.



For Additional Information and Literature Contact:

Francis Cox, Marble Technics Ltd. 150 East 58th Street, New York, NY 10155 212-750-9189 fax: 212-319-8349 Michael Warren, Marble Technics Ltd. 241 West Parkway, Pompton Plains, NJ 07444 201-831-8094 fax: 201-831-1944



Secure and Durable Metal Ceilings from Interfinish

Interfinish is a division of Chicago Metallic Corporation that manufactures decorative metal ceiling systems and specialty products.

As a result of the acquisition of Alcan Building Products' Ceiling Division, Interfinish is a combination of Chicago Metallic's 100 years of experience in manufacturing building products, and Alcan's proven metal ceiling systems. Our dedication and commitment to excellence extends to Interfinish with its strong focus on design, quality, and service. For example:

METALINE Security Ceiling Systems.

The perfect solution for the architect or designer when the job needs to combine durability and security without compromising aesthetics.

This system is engineered to stand up to abuse and high pressure or steam cleaning -- requirements that are imperative in correctional facilities, hospitals, labs, cafeterias, and clean rooms. For supervised facilities, METALINE provides access only through designated door panels designed to "lock" to the grid framing system.

Panels available in 1' x 2', 2" x 2', 1" x 4", or 2" x 4" sizes. • May be specified in 18 or 20 gauge steel or heavy-duty aluminum. • Can be filled with insulation to meet acoustical requirements.

- Accommodates light fixtures, air handling units, and access doors. Compression struts available.
- T-bar grid allows for easy installation.

SECURLINE Security Plank Ceiling System. Addresses the durability, acoustic

quality, and tamper resistance issues critical to

secure ceiling installations. SECURLINE consists of a series of strong, interlocking planks designed to be tamper resistant and restrict ceiling access. Perforated planks used with acoustical insulation reduce high noise levels.

• Comes with a white baked enamel finish that is durable and easy to maintain. Other finishes are also available. • Steel thicknesses from 14 to 20 gauge and heavy-duty 0.040" aluminum meet individual strength and environmental requirements. • 2' x 2' and 2' x 4' access panels, light fixture and air diffuser door assemblies are also available.







Free Literature:

This colorful, handsomely illustrated catalog provides more details on the complete line of Interfinish metal ceilings and specialty products. Also available on request are detailed product guides on each Interfinish ceiling system.





Karol Scott or Buck Rosenfield

Interfinish 9901 S. 76 Avenue Bridgeview, IL 60455-9978 800-560-5758 fax: 800-560-5759

For product details, refer to Catalog 09500/INT in Sweet's For a local Interfinish rep or distributor . . . Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #9064. (From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423)



Mannington Commercial Flooring Options

Here's your single source for a full line of choices: Sheet Vinyl, Vinyl Composition Tile, Modular Carpet, 6 Foot Carpet and Broadloom Carpet.

At Mannington Commercial, we want any environment you're creating to be as grand, intimate, elegant, austere, spare or spectacular as you do. That's why we offer so many options. No other single source in the flooring industry provides so much variety when it comes to color, texture, design and style. And all options have been designed to work together and complement each other.

Our **sheet vinyl flooring** is designed with extra-thick wearlayers for added performance and beauty. It offers excellent stain resistance. And the heat-welded or chemical-welded

seams make this product ideal for sanitary or "clean room" environments.

Well suited for high traffic areas, our **vinyl composition tiles** feature a throughpattern construction that makes them extraordinarily durable. And we offer the broadest color selection in the industry.

Mannington's **modular carpet** is designed for maximum ease of installation. The carpet tiles provide minimal disruption of work flow, and individual tiles can be easily replaced. The tiles also allow you to mix colors, patterns, and textures for unique designs.

Our **6 foot carpet** is moisture impervious

— an important consideration for healthcare and institutional applications. Ideal for most corridors, this carpet is also the only soft sufface flooring

that offers weldable seams. And, like the modular carpet, it provides ease of handling in high rise situations.

Finally our **broadloom carpet** is perfect for flooring with graphic patterns because it requires fewer seams. Direct glue installed in most commercial areas, this carpet also provides value engineering.

Service Options. From the planning stage through installation and beyond, Mannington also offers a wide range of service options to make sampling and specifying convenient.









For Additional Information and Literature Contact:

Michael Pinkowski

Mannington Resilient Floors, P.O. Box 30, Salem, NJ 08079

M. Catherine Mansour

Mannington Carpets

1844 U.S. Highway 41 S.E., Calhoun, GA 30703

Or call Toll Free 800-241-2262

For product details, refer to Catalog 09650/MAN in Sweet's For a local Mannington Commercial rep or distributor . . . Call SWEET'S BuyLine® at 800-892-1165 and refer to Code #0736. [From overseas, call SWEET'S BuyLine® by Fax at 309-686-4423]



Xorel Fabrics . . . For Interior Public Spaces

Introduced in 1981 after seven years of research and testing, Xorel fabrics have revolutionized the interiors of public buildings.

By combining performance qualities essential for high traffic areas with the aesthetics of woven textiles, Xorel has become the No.1 solution to the old quandary, "What can I specify for public spaces other than paint and vinyl?"

Paperbacked or unbacked, Xorel fabrics are ideal for both vertical surfaces and upholstered furniture.

Xorel yarns reflect light with varying intensity, creating silk-like textures that move from subtly lustrous to iridescent. Some see Xorel as utilitarian and performance-oriented, while others

consider it simply a beautiful textile for use in private offices, conference rooms, suites, and other less-trafficked spaces.

For a textile that is so dramatically beautiful, Xorel is one of the most **durable and easily maintained** fabrics ever woven. Xorel's yarns are naturally non-absorbent and therefore permanently repel liquid stains without added finishes.

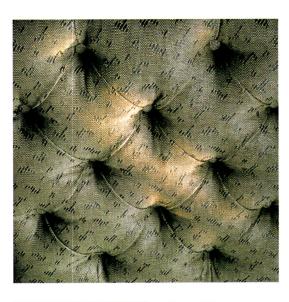
In the Wyzenbeek abrasion test, Xorel showed no wear after 300,000 double rubs, when the test was stopped. Tensile and tear strength exceed the minimum heavy-duty requirements many times over. Xorel is also **self-healing** so that even a puncture made with a pen can be closed without damage. Xorel's anti-bacterial, anti-fungal and anti-staph nature makes it **ideal for hospi-**

tals and other medical facilities.

Xorel also . . . is so colorfast it **resists**fading for up to ten years . . . is acoustically transparent and dimensionally stable, making it ideal for panel systems . . . passes every major vertical flame retardancy test . . . qualifies for Class A and Class 1 areas . . . and has passed stringent toxicity tests for both fire and off-gassing.

With years of experience behind it, Xorel has an unmatched record of performance and reliability in thousands of projects around the world. Xorel is a textile without equal in the field that it pioneered.

Carnegie







Carnegie XOREL walls panels uphdistery

Free Literature:

A portfolio of detailed information and handsomely photographed project summaries that attest to Xorel's outstanding record

- 108 page test booklet with copies of all lab tests.
- Sample reference folders with swatches of 168 standard colorways.

For Additional Information:

North America: Carnegie 110 North Centre Avenue, Rockville Cen

110 North Centre Avenue, Rockville Centre, NY 11570 800-727-6770 fax: 516-678-6848

Europe and Far East: Creation Bauman 4900 Langenthal, Switzerland Tel: 41-63-22-6262 fax: 41-63-22-6546

Acrovyn High Impact and Acoustical Wall Panel Systems

New Acrovyn prelaminated panels are available for applications requiring impact resistance from rolling equipment. Acoustical panels are available where sound absorbancy is required.

High-impact Acrovyn Panels are particularly well suited to renovation or remodeling projects. That's because of their minimal 3/8" thickness and ease of application over existing substrates such as ceramic tile, block, or vinyl clad drywall. In new construction, the panels may be easily installed directly over common 1/2" gypboard walls.

Thanks to their high impact construction, Acrovyn panels are an excellent choice for environments where rolling equipment can damage ordinary painted drywall or flexible vinyl surfaces. And Acrovyn is impervious to most stains and chemicals, so routine cleaning will keep it looking fit. And Acrovyn's unique panel design practically eliminates joint and edge damage.

Acrovyn Acoustical Panels are great for lobbies, waiting areas, corridors, classrooms, and meeting rooms where sound absorbency, impact resistance, and aesthetics are required. Designed for use in full or wainscot height applications, these panels install easily with "Z" clips or Velcro. A modular or panelized effect can be created with moldings. Or, achieve a monolithic effect by simply butting the panels.

The unobtrusive 3/8" thick panels feature a lightweight, high density fiberglass core and are

available in three surfaces:

- A comprehensive range of 80 Guilford of Maine woven fabrics;
- A lower cost choice of Vicrtex's "Brent" vinyl fabric in 50 colorways,
- And the complete Acrovyn range of solid colors, textures, and stone patterns.

Both styles of Acrovyn panels are offered in 71 designer colors, 15 textures, and 11 stone patterns. Standard sizes include 4' x 8', 4' x 9', and 4' x 10' and custom sizes are also available, as well as numerous accent moldings. All the materials used in both systems are U.L. Classified, Class 1 Fire Rated.

THEC SGROUP









Free Literature:

Shown here is an informative 8-page brochure which features both the Acrovyn high impact and acoustical wall panel systems. Fully illustrated with photographs and schematic drawings, it also includes complete specification information and system dimensions and details.

For your copy of the brochure, or for color and fabric selectors, call 800-233-8494.

For Additional Information and Literature Contact:

Ms. Linde Kennedy

Construction Specialties, Inc. P.O. Box 380, Muncy, PA 17756 800-233-8493 fax: 717-546-5169

For product details, refer to Catalog 09985/CON in Sweet's.
For a local C/S Group rep or distributor...
Call SWEET'S BuyLine at 800-892-1165 and refer to Code #9175
(From overseas, call SWEET'S BuyLine by Fax at 309-686-4423)



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10150 Compartments & Cubicles

10155 Toilet Compartments

10190 Hospital Cubicles

10200 Louvers & Vents

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10260 Wall & Corner Guards

10270 Access Floors

10290 Pest Control

10300 Fireplaces & Stoves

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10426 Signage & Graphics

10450 Pedestrian Control Devices

10500 Lockers

10520 Fire Protection Specialties

10530 Protective Covers

10536 Awnings

10550 Postal Specialties

10605 Wire Mesh Partitions

10610 Folding Gates

10615 Demountable Partitions

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10820 Tub & Shower Doors/Enclosures

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10914 Hat & Coat Racks & Accessories

10000 Specialties

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84 Reservoir Park Dr.

Rockland, MA 02370 Michelle Georgs, VP, Sls. & Mktg.

800/762-7875

Fax: 617/878-8130 [Int'l.]

10110 Chalkboards & Tackboards

Bangor Cork Company, Inc.

William & D Sts.

Pen Argyl, PA 18072

Herb Raines, Mgr. 610/863-9041

Fax: 610/863-6275 [Int'l.]

Claridge Products and Equipment, Inc.

601 Hwy. 62-65 South

Harrison, AR 72602-0910

Jack, Ron or Terry/Sales 501/743-2200

Fax: 501/743-1908 [Int'l.]

Conwed *

1205 Worden Ave. E.

Ladysmith, WI 54848

Don Fitterer 800/932-2383

Fax: 800/833-4798 [Int'l.]

Egan Visual Inc. *

300 Hanlan Rd.

Woodbridge, ON L4L 3P6

Canada

Amy Gilbert 905/851-2826

Fax: 905/851-3426 [Int'l.]

Peter Pepper Products, Inc.

17929 S. Susana Rd., P.O. Box 5769

Compton, CA 90224

Customer Service 310/639-0390

Fax: 310/639-6013 [Int'l.]

Wevel International

div. of ICA Corporation

170 N. Brandon Dr.

Glendale Heights, IL 60139

H. Heiko Windel, Central & Western U.S. 708/529-8066

Fax: 708/529-8559 [Int'l.]

10150 Compartments & Cubicles

AIV Systems, Inc.

443 Commerce Lane

Berlin, NJ 08009

Mario Arizzi, VP Marketing

609/768-8370

Fax: 609/768-1321

All American Metal Corp.

200 Buffalo Ave. Ext

Freeport, NY 11520 Jim Griffis, V P Sales 516/623-0222

Fax: 516/623-5809

AMPCO Products, Inc.

7795 W 20th Ave.

Hialeah, FL 33014

Michael O'Neill, G.M. 305/821-5700 Fax: 305/557-0764

General Partitions Mfg. Corp.

1702 Peninsula Drive

Erie, PA 16505 George Zehner, President

814/833-1154

Fax: 814/838-3473

Hoxan America Inc.

CTS Building Products

One Centennial Plz.

Piscataway, NJ 08854

800-34-HOXAN (800-344-6926)

Fax: 908/980-0488

Knickerbocker Partition Corp.

139 Hanse Ave.: P O Box 3035

Freeport, NY 11520

David Markbreiter, Pres 516/546-0550

Fax: 516/546-0549

Lambaton, Inc.

2035 Broad St.

Masaryktown, FL 34609

David F. Gambatese, Owner

904/799-2553

Fax: 904/799-2558

Mills Co., The

9600 Beta Drive

Cleveland, OH 44143

John M. Plumpton, President

216/442-2900 Fax: 216/442-2993

Monarch Partitions, Inc.

186 Buffalo Ave.

Freeport, NY 11520

K. Hunter, Sales/V.P. 516/379-2700

Fax: 516/867-4675

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1819 Peacock Blvd.

Oceanside, CA 92056

Yvonne C. Pryor, Vice Pres

619/724-8244

Fax: 619/724-0944

RedyRef-Pressed & Welded, Inc.

38-61 11th St.

Long Island City, NY 11101

Lawrence Torn, President

800(628-3603

Fax: 718/784-3696

Santana Products, Inc.

P O Box 2021

Scranton, PA 18501

Michael E. Nealon, Sales Mgr

717/343-7921 Fax: 717/348-2959

Sherron Division

38-61 11th St. Long Island City, NY 11101

Lawrence Torn, Pres 800/628-3603 Fax: 718/784-3696

Spacemaker

Div. McCraney, Inc.

1918 W. Chestnut St. Santa Ana, CA 92703

William J. McCraney, President

714/542-4649

Fax: 714/542-4675

Weis/Robart Partitions, Inc.

3737 S. Venoy; P.O. Box 130

Wayne, MI 48184

Emil A. Hagopian, Sales Manager 313/467-8711

Fax: 313/467-8710 **10155 Toilet Compartments**

Accurate Partitions Corp.

Div. ITR Industries

P O Box 287

Lyons, IL 60534

Douglas Tierney, Marketing Mgr.

708/442-6801 Fax: 708/442-7439

All American Metal Corp.

200 Buffalo Ave. Ext

Freeport, NY 11520

Jim Griffis, V P Sales 516/623-0222 Fax: 516/623-5809

American Sanitary Partition Co. 300 Enterprise St.; P.O. Box 99

Ocoee, FL 34761

Gerald Birkenmaier, Pres 407/656-0611

Fax: 407/656-8189

36 E. 10th Ave., P.O. Box 557 Oshkosh, WI 54902 Thomas Reigh 414/231-7200

Block Iron & Supply Co.

Fax: 414/231-3051

Bobrick Washroom Equipment Inc.

11611 Hart St.

North Hollywood, CA 91605

Architectural Svcs. 818/503-1625 Fax: 818/503-0318 [Int'l.]

Citiworks, Inc.

Bacon St.; P.O. Box 3358 South Attleboro, MA 02703

E. J. Mc Govern, Pres 508/761-7400

Fax: 508/761-7170

Comtec Industries

Div. Compression Poly Group

710 Warner St.

Scranton, PA 18505 Jeffrey J. Palfey, General Manager

717/348-0997

Fax: 717/346-6047 Flush Metal Partition Corp.

54-25 46th St.

Maspeth, NY 11378

Jack Rubinstein, President 718/784-3380

Fax: 718/786-6061

General Partitions Mfg. Corp.

1702 Peninsula Drive

Erie, PA 16505 George Zehner, President

814/833-1154 Fax: 814/838-3473

Global Steel Products Corp.

15 Marcus Blvd

Deer Park, NY 11729 Laura DiBella, VP Admin

516/586-3330 Fax: 516/586-3455

H.T.C. Inc. 881 Industrial Drive

Elmhurst, IL 60126

Robert C. Hanisch, President

312/261-8110 Fax: 312/279-6691

Hadrian, Inc.

8671-A Tyler Blvd. Mentor, OH 44060

Michael Razem 216/974-7120 Fax: 216/974-7122 [Int'l.]

Hoechst Celanese Trespa N.A.

P.O. Box 2500 Mack Bldg. Somerville, NJ 08876-1258

Roger Kauffman 908/704-7060 Fax: 908/704-7066 [Int'l.]

139 Hanse Ave.; P O Box 3035 Freeport, NY 11520

Knickerbocker Partition Corp.

David Markbreiter, Pres 516/546-0550 Fax: 516/546-0549

Hoechst Celanese Trespa N.A. *

P.O. Box 2500 Mack Bldg. Somerville, NJ 08876-1258 Roger Kauffman 908/704-7060 Fax: 908/704-7066 [Int'l.]

Knickerbocker Partition Corp.

139 Hanse Ave.; P O Box 3035 Freeport, NY 11520 David Markbreiter, Pres 516/546-0550 Fax: 516/546-0549

Lambaton, Inc.

2035 Broad St. Masaryktown, FL 34609 David F. Gambatese, Owner 904/799-2553 Fax: 904/799-2558

Marlite

202 Harger St.
Dover, OH 44622
Sherry Mason, Mktg. Svcs. Supvr.
216/343-6621
Fax: 216/343-7296 [Int'l.]

Metpar Corp.

95 State St.
Westbury, NY 11590
Bob Berman/Sales 516/333-2600
Fax: 516/333-2618 [Int'l.]

Mills Co., The

9600 Beta Drive Cleveland, OH 44143 John M. Plumpton, President 216/442-2900 Fax: 216/442-2993

Monarch Partitions, Inc.

186 Buffalo Ave. Freeport, NY 11520 K. Hunter, Sales/V.P. 516/379-2700 Fax: 516/867-4675

Partition Systems, Inc.

760 Rosewood Dr. Columbia, SC 29201 Tim W. Ivey 803/765-9980 Fax: 803/781-0472 [Int'l.]

Sanymetal

2780 S. Highway 1247 Somerset, KY 42501 Joe Pantatello, Sales Manager 606/678-2700

Sanymetal Products Co., The

1235 Hartrey Ave. Evanston, IL 60202 Janet Armstrong, Adv. Coordinator 800/832-7994 Fax: 708/864-7652

Weis/Robart Partitions, Inc.

3737 S. Venoy; P.O. Box 130 Wayne, MI 48184 Emil A. Hagopian, Sales Manager 313/467-8711 Fax: 313/467-8710

10190 Hospital Cubicles

Acacia Corp.

520 Chartiers Ave. McKees Rocks, PA 15136 David J. Gardy, President 412/771-6144 Fax: 412/771-3282

AIV Systems, Inc.

443 Commerce Lane Berlin, NJ 08009 Mario Arizzi, VP Marketing 609/768-8370 Fax: 609/768-1321

Automatic Devices Co.

2121 S. 12th St. Allentown, PA 18103 John A. Samuels, President 215/797-6000 Fax: 215/797-4088

Frye: George C. Frye Co.

Falmouth, ME 04105 Arthur C. Daignault, Owner 207/781-4511 Fax: 207/781-4525

General Cubicle Co., Inc.

P.O. Box 9 Telford, PA 18969 David J. Bradley, Presideent 215/723-8931 Fax: 215/723-4698

H & H Specialties, Inc.

2210 N. Merced Ave.; P.O. Box 9327 South El Monte, CA 91733 Reid R. Neslage, Vice President 800/221-9995 Fax: 818/575-3004

Imperial Fastener Co., Inc.

1400 S.W. 8th St. Pompano Beach, FL 33069 Robert J. Shea, Vice Pres 305/782-7130 Fax: 305/782-0089

Prvor Products

1819 Peacock Blvd. Oceanside, CA 92056 Yvonne C. Pryor, Vice Pres 619/724-8244 Fax: 619/724-0944

Salsbury Industries

1010 E 62nd St. Los Angeles, CA 90001 Dennis Fraher, Vice Pres 213/232-6181 Fax: 213/232-7021

10200 Louvers & Vents

Air Vent Inc.

4801 N. Prospect Rd. Peoria Heights, IL 61614 Shelly Doubet 800/AIR-VENT Fax: 800/635-7006

Arrow United Industries

314 Riverside Dr. Wyalusing, PA 18853 Customer Service 717/746-1888 Fax: 717/746-9286 [Int'l.]

CESCO Products Architectural Sales

9300 73rd Ave. North Minneapolis, MN 55428 Darcy Hautala/Architectural Sales 612/424-4919 Fax: 800/241-9344 [Int'l.]

Coastal Technologies, Inc.

209 Rentz St. Varnville, SC 29944 Sales 803/943-4822 Fax: 803/943-4744 [Int'l.]

Composite Technology

W.R. Grace & Co. 1005 Blue Mound Rd. Fort Worth, TX 76131 Rex Gregory/Customer Service 800/433-2138 Fax: 817/232-1582 [Int'l.]

Construction Specialties, Inc.

55 Winans Ave. Cranford, NJ 07016 Louver Sales 908/272-5200 Fax: 908/272-2920 [Int'l.]

Dowco Products Group

1855 S. 54th Ave. Cicero, IL 60650 Catherine Rombke 708/652-9100 Fax: 708/652-9158

Industrial Louvers, Inc.

511 S. 7th St. Delano, MN 55328 Jo Reinhardt, VP, PR 612/972-2981 Fax: 612/972-2911 [Int'l.]

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One Mission Park, P.O. Box 7 Groveport, OH 43125-0007

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Airolite Co., The

114 Westview Ave. Marietta, OH 45750 A. Allen Brokaw, Vice Pres/Sales-Mktg 614/373-7676 Fax: 614/373-6666

Aluminum Exteriors Div. Universal Molding Co.

10807 Stanford Ave.; P O Box 292 Lynwood, CA 90262 Jack Courduff, Sales Manager 310/886-1750 Fax: 310/632-7775

Amscor Inc.

PO. Box 220262, 188 DuPont St. Brooklyn, NY 11222-0262 Rhoda Kiront 718/383-4900 Fax: 718/383-7787

Citiworks, Inc.

Bacon St.; PO. Box 3358 South Attleboro, MA 02703 E. J. Mc Govern, Pres 508/761-7400 Fax: 508/761-7170

Construction Specialties, Inc.

Cranford, NJ 07016
Grilles & Screens Sales 908/272-5000
Fax: 908/272-5844 [Int'l.]

Cook Screen Technologies, Inc.

1292 Glendale-Milford Road Cincinnati, OH 45215 Zeke F. Zdenek, V.P. Mktg 410/771-9192 Fax: 410/771-2665

Cross Industries, Inc. Div. Cross Vinylattice

517.4 Marjan Drive. Atlanta, GA 30340 Susan M. Boyd, Vice Pres. Mktg. 404/451-4531 Fax: 404/457-5125

CROSS VINYLattice

3174 Marjan Dr. Atlanta, GA 30340 Sales 800/521-9878 Fax: 404/457-5125 [Int'l.]

Customwood Mfg.

P.O. Box 26208 Albuquerque, NM 87125 Donald J. Parmenter, Pres 505/344-1691 Fax: 505/883-2894

Design Shoji

1850 Industrial Way Redwood City, CA 94063 Wren Okasaki, Owner 415/363-0898 Fax: 415/363-0899

Gilbert & Bennett

155-A Fernside Drive Toccoa, GA 30577 Douglas W. Sandberg, Dir of Mktg 706/886-1447 Fax: 706/886-2213

Grill Works, Inc.

1609 Halbur Rd., PO. Box 175 Marshall, MN 56258 Keith Miller, Pres. 507/532-3524 Fax: 507/532-3526

Hess Co. Industrial, Inc.

160 Foundation La Habra, CA 90631 Stephen W. Hess, Pres 714/871-7448 Fax: 714/449-9809

Intertec Corp.

11618 South Mayfield Ave. Worth, IL 60482 Eble Edward R., Plant Manager 708/389-4441 Fax: 708/389-8542

J & J Register Div Tomkins Industries, Inc.

3400 E. Britannia, Suite 124 Tucson, AZ 85718 John M. King, National Sales Mgr. 602/295-8560 Fax: 602/295-8523

Kees, Inc.

400 S. Industrial Drive Elkhart Lake, WI 53020 Edward R. Zieve, Owner 414/876-3391 Fax: 414/876-3065

Kentucky Metal Products Co.

1144 Industrial Blvd; P O Box 36304 Louisville, KY 40219 David A. Beck, President 502/966-0555

Lake Shore Industries, Inc.

Div. Lake Shore Markers 1817 Poplar St.; P O Box 59 Erie, PA 16512 John M. De Angelo, President 800/458-0463 Fax: 814/453-4293

LBJ Enterprises

511 South 7th St. Delano, MN 55328 James W. Sterriker, CEO 612/894-5111

Leigh Products Div.

411 64th Ave. Coopersville, MI 49404 Linda F. Overfield, Natl. Mktg. Mgr. 800/243-0361 Fax: 616/837-7345

M & M Plastics Div. Paraflex Industries

PO. Box 920 Beacon, NY 12508 Edward Trachtenberg, President 914/831-9000 Fax: 914/831-6763

McKinley Iron Works, Inc.

PO. Box 790 Fort Worth, TX 76101 Nancy Lee, Sales 817/335-1268 Fax: 817/336-0677

Newark Wire Cloth Co.

351 Verona Ave. Newark, NJ 07104 Richard W. Campbell, Vice Pres. Mktg. 800/221-0392 Fax: 201/483-6315

Pinecrest

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Minneapolis, MN 55404
Russell Underdahl 800/443-5357;
612/871-7071
Fax: 612/871-8956 [Int'l.]

Reliable Products Hart & Cooley, Inc.

P.O. Box 580; Highway 27 North Geneva, AL 36340 Jimmy L. Hicks, Arch. Sales Mgr. 205/684-3621 Fax: 205/684-3120

Screen Tight

407 St. James Georgetown, SC 29440 Robbie Hokom 800/768-7325 Fax: 803/527-6498 [Int'l.]

Solar Vision Marketing, Inc.

1932 Galveston Grand Prairie, TX 75051 Mrs. E. Joan, Mktg Dir 214/642-6455

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One Mission Park, P.O. Box 7 Groveport, OH 43125-0007

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Filtrine Mfg. Co.

Elm St. Harrisville, NH 03450 Mary Ann Wells, Adv. Mgr. 603/827-3321 Fax: 603/827-3081

IMS Johnson

42 Sherwood Terrace, Ste 10 Lake Bluff, IL 60044 Gerald Hennessy, President 708/295-3800 Fax: 708/295-3827

Watrous

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10260 Wall & Corner Guards

Boston Retail Products

400 Riverside Ave. Medford, MA 02155 Susan Borne/Architectural Sls. Fax: 617/395-0155 [Int'l.]

Construction Specialties, Inc.

Box 380, Rte. 405 Muncy, PA 17756 Interior Products Group 717/546-5941 Fax: 717/546-5169 [Int'l.]

HEWI, Inc.

2851 Old Tree Dr. Lancaster, PA 17603 Inside Sls. Dept. 717/293-1313 Fax: 717/293-3270 [Int'l.]

Outwater Plastic/Industries

4 Passaic St.
Wood Ridge, NJ 07075
Peter Sardoski, Sls. Mgr. 800/631-8375
Fax: 800/888-3315 [Int'l.]

Pawling Corporation Standard Products Div. *

Borden Lane Wassaic, NY 12592 Michael Cunningham 800/431-3456 Fax: 800/451-2200 [Int'l.]

Tri-Guards, Inc.

953 Seton Ct. Wheeling, IL 60090 George Triunfol 708/537-8444 Fax: 708/537-8507 [Int'l.]

10270 Access Floors

AFC Cable Systems, Inc. America Cable Systems 100 Riverside Ave.

New Beford, MA 02746

J. Ron Clisham 508/993-1781

Fax: 508/992-4642 [Int'l.]

Bravo Access Floors

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Baltimore, MD 21227
Ron Anderson, Dir. of Mktg Ron
Anderson
Fax: Dir. of Mktg

C-Tec, Inc.

3433 Lousma Dr. S.E. Grand Rapids, MI 49548 John Gietzen/Marketing 616/243-2211 Fax: 616/243-2202 [Int'l.]

Daw Technologies, Inc.

2700 South 900 West Salt Lake City, UT 84119 Barr Anderson, Purch Mgr 801/977-3100 Fax: 801/973-6640

GH International

2929 W. Kingsley Road Garland, TX 75041 Richard E Danielson, Vice President 214/864-2200 Fax: 214/840-3554

Hitachi Metals America, Ltd.

2400 Westchester Ave. Purchase, NY 10577 Robert Schneider, Product Manager 800/777-9575 Fax: 914/694-9279

Mult-A-Frame Corp.

336 South Blvd. East Pontiac, MI 48341 Patrick E. Parish, Sls & Prod Mktg Mgr 810/338-9271 Fax: 810/338-8081

Tate Access Floors, Inc.

7510 Montevideord Road Jessup, MD 20794 Lida Poole, Mgr/Mktg Svc 301/799-4200 Fax: 301/799-4250

USG Interiors

125 S. Franklin St. Chicago, IL 60606 Don Diersen 312/606-4000 Fax: 312/606-5490

10290 Pest Control

Bird-X, Inc.

730 W Lake St. Chicago, IL 60661 Mona Zemsky, Mktg. Mgr. 312/648-2191 Fax: 312/648-0319

Cat Claw, Inc.

2710 Bedford Johnstown, PA 15904 Jack B. Shaw, President 814/266-5544 Fax: 814/269-3800

D. Gilbert Industries, Inc. Gilbert Insect Light Trap Div.

5611 Krueger Drive Jonesboro, AR 72401 David W. Gilbert, President 501/932-6070 Fax: 501/932-5609

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10300 Fireplaces & Stoves

American Energy Systems, Inc. 50 Academy Lane Hutchinson, MN 55350 Mike D. Haefner, Owner 612/587-6565 Fax: 612/587-8872

Austroflamm Ind.

2210 Alexander St.
Salt Lake City, UT 84119
Customer Service 801/972-9400
Fax: 801/972-9403 [Int'l.]

Blaze King Industries, Inc.

PO. Box 367, 400 W. Whitman Dr. College Place, WA 99324 Renée Unterseher 800/456-8818 Fax: 509/522-1701 [Int'l.]

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270 N. Cañon Dr., Ste. 1038 Beverly Hills, CA 90210 Lee-John Sobering 310/550-7792 Fax: 310/550-0317

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2701 Industrial Drive Bowling Green, KY 42101 Clare G. Reid, Mgr Product Devel 502/781-9600 Fax: 502/781-9400

DuMor, Inc.

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Heatilator, Inc.

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Heat-N-Glo *

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Martin Industries

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McNear Brick & Block

P.O. Box 1380 San Rafael, CA 94915 John E. McNear, President 415/454-6811 Fax: 415/453-3141

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Div. The Louis Berkman Co. P.O. Box 904; 375 E. Orr St. Orrville, OH 44667 James Van Noman, Vice Pres 216/683-4010 Fax: 216/684-2619

Pinecrest.

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Minneapolis, MN 55404
Russell Underdahl 800/443-5357;
612/871-7071
Fax: 612/871-8956 [Int'l.]

Rinnai America Corporation *

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4325 Artesia Ave. Fullerton, CA 92633 Dave Brazell, Tech. Product Mgr. 714/521-7302 ext. 429 Fax: 714/521-5223

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10850 117th Place N.E. Kirkland, WA 98033 Gary A. Webster, Creative Director 206/827-9505 Fax: 206/827-9363

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CCSW Graphics

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Electronic Display Systems E.D.S.

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FRP Systems, Inc.

P.O. Box 272 Joliet, IL 60434 James P Landaiche, President 815/723-5345 Fax: 815/723-0207

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64 N 4th St. Fargo, ND 58102 Don Balfour, Signage Estimator 701/235-5347 Fax: 701/235-0753

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Pittsfield, MA 01201
Robert F. Nelson, Architectural Mgr.
413/448-5437
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4985 Pittsburgh Ave. Erie, PA 16509 Patrick A. Sutton, V.P./Operations 814/833-7000 Fax: 814/838-0011

Inland Pacific Architectural Signage Systems

Inland Pacific Stamp Div. 215 W 2nd Ave. Spokane, WA 99220 Dennis Wright, President 509/624-1391 Fax: 800/829-2017

Innerface Architectural Signage Inc.

5320 Webb Pkwy. Lilburn (Atlanta), GA 30247 Vonda Smack 404/921-5566; 800/445-4796 Fax: 404/279-1327 [Int'l.]

Intaglio Ltd.

136 E. 74th St. New York, NY 10021 Cathryn Foley, Showroom Mgr. 212/744-3091 Fax: 212/861-5534 [Int'l.]

Integrated Systems Engrg., Inc.

1850 N 600 West Logan, UT 84321 Clair F. Nilson, Vice Pres/Mktg-Sales 800/543-7904 Fax: 801/753-2975

Intelligent Signage Inc.

1800 Second St., Ste. #854 Sarasota, FL 34236 Art Lambert 813/953-6001

Kaltech Architectural Signage

123 W. 19th St. New York, NY 10011 Mac Kalfan, President 212/229-0489 Fax: 212/229-0531

Kroy Sign Systems

14555 N. Hayden Road Scottsdale, AZ 85260 Phyliss Davis, Media Supv 602/951-7022 Fax: 602/951-7033

Lavi Industries

27810 Ave Hopkins Valencia, CA 91355 Mary D. Glenn, Marketing Mgr. 805/257-7800 Fax: 805/257-4938

Leeds Aluminum Letters, Inc.

343 Ashville Road/P.O. Box 40 Leeds, AL 35094 Catherine C. Lewis, President 205/699-5271 Fax: 205/699-3342

Lettering Specialties, Inc.

8020 Lawndale Ave. Skokie, IL 60076 David E. Narens, Sales Mgr 708/674-3414 Fax: 708/674-9571

Massillon Plaque Co., The

5757 Mayfair Road North Canton, OH 44720 Deuble W. Joseph, Mgr Architectural Si 216/494-4199 Fax: 216/494-5037

Matthews Bronze Division Matthews Int'l Corp.

1315 West Liberty Ave. Pittsburgh, PA 15226 Lynn A. Illig, Communications Mgr 412/571-5500 Fax: 412/571-5514

Mayer: Charles Mayer Studios, Inc.

168 E Market St. Akron, OH 44308 Charles Mayer W Jr., CEO 216/535-5612 Fax: 216/434-2016

McDonald Products Corp.

2685 Walden Ave. Buffalo, NY 14225 Cole Bergan, President 716/684-7200 Fax: 800/753-8548

MERO Structures, Inc.

PO. Box 610, N112 W18810 Mequon Rd. Germantown, WI 53022 Terry C. Peterson, Natl. Sls. & Mktg. Mgr. 414/255-5561 Fax: 414/255-6932 [Int'l.]

Metallic Arts, Inc.

1027 East Marietta Spokane, WA 99207 Marvin Z. Rubens, President 509/489-7171 Fax: 509/483-1759

Milliken Industries

101 South Mc Call Road Englewood, FL 34223 Les Milliken, President 813/474-0223 Fax: 813/475-9840

Mills Mfg. Co.

1920 Port City Blvd Muskegon, MI 49442 Robert D. Mills, President 616/777-2724 Fax: 616/773-1419

Modulex Signs, Inc. North America Div.

3890 W Northwest Highway; Suite 102 Dallas, TX 75220 Kenneth A. Ethridge, Vice President 214/352-9140 Fax: 214/352-9741

Mohawk Sign Systems

Div. Mohawk Engraving Co., Inc P.O. Box 966 Schenectady, NY 12301 J. Thomas Grzybowski, V.P./MktgVP 518/370-3433 Fax: 518/370-3332

Neiman & Co

7229 Atoll Ave. North Hollywood, CA 91605 Harry J. Neiman, PArtner 818/764-3660 Fax: 818/764-3082

Nelco Metalcraft, Inc.

7600 W. Potomac Ave. Chicago, IL 60651 Robert Tarkowski, Pres 312/384-4040 Fax: 312/384-3944

Number 1 Design Resources

7474 E. Arkansas, Ste. #1003 Denver, CO 80231 Marilyn Cohn 303/750-6500 Fax: 303/750-6655

OMC Industries, Inc.

P.O. Box 3188 Bryan, TX 77805 Nancy P. Hardeman, Manager Sales & Mark 409/779-1400 Fax: 409/779-4900

Pefco, Inc.

3207 Labore Road St. Paul, MN 55110 Allen A. Johnson, President 612/484-1814 Fax: 612/484-2298

Phillips & Brooks/Gladwin, Inc.

1485 Redi Road, P.O. Box 267 Cumming, GA 30130 Drew Nord, Marketing Coord 800/264-8888 Fax: 404/887-9511

Poblocki & Sons, Inc.

620 S 1st St. Milwaukee, WI 53204 Paul Poblocki, Mktg/Prod Asst 414/273-3333 Fax: 414/273-9711

Quick Crete Products Corp.

PO. Box 639 Norco, CA 91760 Cathy A. Crook, Vice Pres 7147)737-6240 Fax: 714/737-7032

Roland Digital Group

1961 McGaw Ave. Irvine, CA 92714 Sales 714/975-0560 Fax: 714/975-0569 [Int'l.]

Ryther-Purdy Co., Inc., The

174 Elm St.; PO. Box 622 Old Saybrook, CT 06475 Timothy Purdy, President 203/388-4405 Fax: 203/388-9401

Scott Sign Systems, Inc.

7524 Commerce Place Sarasota, FL 34243 K. B. Mc Daniel, Art Director 813/355-5171 Fax: 813/351-1787

Seton Name Plate Co.

20 Thompson Road; P.O. Box 1331 Branford, CT 06504 Dana Beaupre, Prod. Manager 203/488-8059 Fax: 800/788-4114

Signart, Inc.

6225 Old Concord Road; P.O. Box 560648 Charlotte, NC 28256 William W. Sundberg, Vice Pres 704/597-9801 Fax: 704/597-9808

SignBlasters, Inc.

Drawer 6239, Beth Station Hickory, NC 28603 Ronald D. Simmons, President 704/495-4367 Fax: 704/495-2000

SignComp

5009 West River Drive Comstock Park, MI 49321 Thomas C. Breihof, VP, Sales & Mktg 616/784-0405 Fax: 616/784-0411

Signs O'Life, Inc.

173 Purchase St. Boston, MA 02110 Alvin M. Barrer, President 617/482-1475 Fax: 617/482-1490

Southwell Co., The

928 N. Alamo San Antonio, TX 78215 Billy Southwell, President 210/223-1831 Fax: 210/223-8517

Spandex USA

1857 Walnut St. PO Box 1891 Allentown, PA 18105 Charles J. Kelly, Jr., Mktg Services Mgr 610/434-9889 Fax: 610/434-9868

Spanjer Brothers, Inc.

1160 N. Howe St. Chicago, IL 60610 Clarence Spanjer, V.P. Marketing 800/772-6537 Fax: 312/664-7879

Sparkle Plenty, Inc.

130 E. Elm St.
Roselle, IL 60172
Ernest Lund, President 800/621-6460
Fax: 708/894-0289

Spear Sign Co.

3107 N. Store Ave. Colorado Springs, CO 80909 Cary T. Katalin, Vice President 719/471-9850 Fax: 719/471-7458

Spencer Industries, Inc.

1508 N. Mascher St. Philadelphia, PA 19122 Steven Y. Glickman, President 215/634-2700 Fax: 215/634-2790

Supersine Co., The

6000 East Davidson Ave. Detroit, MI 48212 Julie Gibson Raisch, Vice President 313/892-6200 Fax: 313/892-5447

Syma System

Fairless Hills, PA 19030 Stanley R. Hyams, President 215/736-3200 Fax: 215/736-3040 Systems 2/90, Inc. 5510 33rd St. SE Grand Rapids, MI 49512 John T. Whichard, V.P. Sales 800/777-4310 Fax: 616/949-5959

Tablet & Ticket Co., The 1120 Atlantic Drive West Chicago, IL 60185 Brian Blair, President 708/231-6611 Fax: 708/231-0211

Commercial Graphics Div. Bldg. 220-6W-06, 3M Ctr. St. Paul, MN 55144-1000 David Achten 612/736-6287 Fax: 612/736-4233 [Int'l.]

Trendway Corp. 13467 Quincy Holland, MI 49424 Julie B. Berghoef, Mktg/Comm. 616/399-3900 Fax: 616/399-5099

TTSS, Inc. 11910G Parklawn Drive; Suite G Rockville, MD 20852 Till Cartwright, Vice President 301/230-1464 Fax: 301(230-1467

Visco, Inc. 200 Clanton Road Charlotte, NC 28217 John M. Buchert, Vice President 704/522-1110 Fax: 704/522-1430

Visiontron Corp. 49 Remington Blvd. Ronkonkoma, NY 11779 Lisa A. Torsiello, V.P. of Sales 516/585-7755 Fax: 516/585-8080

Western Insulfoam
Div. Premier Industries, Inc.
1215 W 1st St.
The Dallas, OR 97058
Bob Thomas, Manager 503/298-4136
Fax: 503/296-3338

White Way Sign Co. 1317 N Clybourn Ave. Chicago, IL 60610 Harry Hornburg, Sr V.P. 312/642-6580 Fax: 312/642-0272

Wood Eye Woodworks & Signs 104 Water St. Red Cliff, CO 81649 Donald J. Wilson, Owner 303/827-5267

10450 Pedestrian Control Devices

Lawrence Metal Products Inc.
260 Spur Dr. South
Bay Shore, NY 11706
Sales/Service Dept. 800/441-0019;
516/666-0300
Fax: 516/666-0336 [Int'l.]

10500 Lockers

All American Lockers DeBourgh Mfg. Co. 27505 Otero Ave. La Junta, CO 81050 Rob D. Berg, Vice Pres/Sales-Mktg 719/384-8161 Fax: 719/384-7713

American Locker Security Systems, Inc. 15 W. Second St., P.O. Box 489 Jamestown, NY 14702-0489 David L. Henderson, VP/Gen. Mgr. 800/828-9118 Fax: 716/664-2949 [Int'l.]

American Tool & Engrg. Co. 7485 Trade St. San Diego, CA 92121 John D. Walsh, President 619/566-4880 Fax: 619/566-6307

Art Metal Products PO. Box 4157 Deerfield Beach, FL 33442 Cynthia Stumberger, Mktg Service Mgr. 305/429-9155 Fax: 305/428-3843

Chutes International 22 Irongate Drive. Waldorf, MD 20602 Heidi C. Wood, Admin 301/843-4700

Cooper Materials Handling 413 S. Lynnhaven Road; Suite 106 Virginia Beach, VA 23452 Douglas L. Austin, President 804/340-9114 Fax: 804/340-9880

Cutler Mfg. Corp.

Hwy U.S. 98th South

Highland City, FL 33846

Hal Holder, Jr, Pres 813/644-3573

Fax: 813/646-4517

Equipto 225 So. Highland Ave. Aurora, IL 60506 Rita Ruda, Admin Mktg Ass't 708/859-1000 Fax: 708/859-3255

Fiberesin Industries, Inc. PO. Box 88 Oconomowoc, WI 53066 Bob Nettescheim, Sls. Mgr. 414/567-4427 Fax: 414/567-4814 [Int'l.] Hadrian, Inc. 8671-A Tyler Blvd. Mentor, OH 44060 Michael Razem 216/974-7120 Fax: 216/974-7122 [Int'l.]

Trespa N.A. *
P.O. Box 2500 Mack Bldg.
Somerville, NJ 08876-1258
Roger Kauffman 908/704-7060
Fax: 908/704-7066 [Int'l.]

Hoechst Celanese

Hollman, Inc. 2118 Parkside Ave. Irving, TX 75061 Steve Sisley, Vice Pres Mktg. 800/433-3630 Fax: 214/313-1125

IDEAL Products, Inc. 580 W Lambert Road, #L; P.O. Box 313 Brea, CA 92621 Bob Martin, Sales Manager 714/990-2122 Fax: 714/990-5401

List Industries Inc.
401 N.W. 12th Ave.
Deerfield Beach, FL 33442
Ted Crawford, VP 800/776-1342

Lyon Metal Products, Inc. P. O. Box 671 Aurora, IL 60507 Robert H Bell, Dir of Mktg. 708/892-8941 Fax: 708/892-8966

Moore Co., Inc., The P.O. Box 3750 Charleston, WV 25337 J. Thomas Moore, President 304/344-8024 Fax: 304/342-8114

Multispace Locker Systems 758 Lenzen Ave. San Jose, CA 95126 Terry A. Silva, Pres 408/971-9591 Fax: 408/971-9594

Playcon Enterprises 567 Vickers St. Tonawanda, NY 14150 Gordon D.H. Anderson, President 716/695-6115 Fax: 716/694-2910

Republic Storage Systems Co. 1038 Belden Ave. N.E. Canton, OH 44705 Charles K. Kerschner, Regional Mktg Mgr. 800/477-1255 Fax: 216/454-7772

Robinson Steel Products
236 Krams St.; P.O. Box 26039
Philadelphia, PA 19127
Bruce C. Flint, Pres 215/482-6700
Fax: 215/487-2239

RTI Shelving Systems 515 West 28th St. New York, NY 10001 Lance Rosenblatt, Vice Pres 212/279-0435 Fax: 212/465-1795

Setcon Industries, Inc. 46 Hobart Place Garfield, NJ 07026 Joseph W. Azzolino, Owner 201/778-6700 Fax: 201/778-3139

Tennsco Corp. 201 Tennsco Drive Dickson, TN 37055 Gary J. Adams, Sales Manager 615/446-8000 Fax: 615/446-7224

Tiffin Systems
450 Wall St.
Tiffin, OH 44883
Michael P. Wittman, Sales Coordinator
419/447-8414
Fax: 419/447-8512

Universal Lockers, Inc. 1500 Dearborn St.; PO. Box 698 Aurora, IL 60507 Richard C. Kingsbury, Vice Pres 708/898-5511 Fax: 708/898-5245

Valiant Products, Inc. PO. Box 405; 939 W Quincy St. Lakeland, FL 33801 Kim Talkington, Sales Admin 813/688-7998 Fax: 813/683-9749

Ward Mfg.
PO. Box 307
Chester Heights, PA 19017
Jim Ward, Operations 610/459-8128
Fax: 610/459-0944

10520 Fire Protection Specialties

Ansul Fire Protection 1 Stanton St. Marinette, WI 54143 Jim Cox, Ad Manager 715/735-7411 Fax: 715/732-3479

Basco, Inc. P.O. Box 237, 40 Aero Road. Bohemia, NY 11716 William P. Kowalchuk, President 800/835-4445 Fax: 516/567-4815

Block & Co., Inc. 1111 Wheeling Road Wheeling, IL 60090 BArbara Cole, Vice President 708/537-7200 Fax: 800/435-5707 Cease Fire by Dis-Cover, Inc.

10355 Capital Ave. Oak Park, MI 48237 Theresa M. Flood, Adv Mgr 810/398-3660 Fax: 810/398-0081

Cookson Co., The

800 Tulip Drive Gastonia, NC 28052 James H. Cookson, Senior Vice Pres 704/866-9146 Fax: 704/867-8061

Craftsmark Indentification Systems

3212 S. Cravens Road Ft. Worth, TX 76119 Debbie Farris, Product Mgr 817/457-8753 Fax: 817/451-0637

Creative Systems, Inc. Decoshield Div. *

One Parker Pl.
Janesville, WI 53547
Tony Foresta 608/757-0717
Fax: 608/757-0721

Fire Research Laboratories, Inc.

5364 Pan American Fwy. N.E. Albuquerque, NM 87109 Marilee Alvarez/Sales Dept. 505/883-8433; 800/877-3473 Fax: 505/888-9688 [Int'l.]

Fire-Lite Alarms, Inc. Pittway Div.

12 Clintonville Road Northford, CT 06472 Leslie A. Craddock, Admin Mgr/Sales-Mktg 203/484-7161 Fax: 203/484-7118

Firetrol, Inc.

Po. Box 9000 Cary, NC 27512 Marcian L. Bouchard, VP-GM 919/460-5200 Fax: 919/460-5250

GARAVENTA

P.O. Box 1769 Blaine, WA 98231 Kim K. Mullin, Adv. Coord. 604/594-0422 Fax: 604/594-9915

Heary Bros Lighting Protection Co., Inc.

11291 Moore Road Springville, NY 14141 Kenneth P. Heary, President 800/421-6141 Fax: 716/941-3828

Honeywell, Inc. Home & Building Control Div.

2701 4th Ave. S; Honeywell Plaza Minneapolis, MN 55408 Nyla J. Thor, Sr Comm Specialist 612/951-3998 Fax: 612/951-3769 **Hubbard Enterprises**

393 Enterprises St. San Marcos, CA 92069 Larry D. Brown, Project Manager 619/744-6944 Fax: 619/744-0507

I.E.I. (N. America), Inc.

35 Pond Park Road. Hingham, MA 02043 Caterna R. Tabor, Mkt. Mgr. 617/740-2223 Fax: 617/740-4433

J.L. Industries

 $\begin{array}{lll} 4450 \text{ W. 78th St. Cir.} \\ Bloomington, \text{ MN } 55435\text{-}5416 \\ \text{Customer Service} & 612/835\text{-}6850 \\ \text{Fax: } 612/835\text{-}2218 & [\text{Int'l.}] \end{array}$

Keltron Corp.

Fire & Security Systems Div. 225 Crescent St. Waltham, MA 02154 Steven P. Sargent, Sales & Appl. Mgr. 617/894-8700 Fax: 617/899-9602

Knox Company

17672 Armstrong Irvine, CA 92714 Customer Service 714/252-8181

Larsen's Manufacturing Co.

7421 Commerce Lane N.E. Minneapolis, MN 55432 Mark Nyvall 800/527-7367 Fax: 612/571-1181 [Int'l.]

LeFebure Corporation

308 29th St., N.E. Cedar Rapids, IA 52402 Don Adams, Mktg. Mgr. 319/369-5164 Fax: 319/366-7608 [Int'l.]

Modern Metal Products

County Road 45 North Owatonna, MN 55060 Grey C. Salmonser, Marketing Mgr 507/451-7114 Fax: 507/451-0882

National Foam, Inc.

P.O. Box 270 Exton, PA 19341 Ron Correia, Mktg Manager 610/363-1400 Fax: 610/524-9073

Notifier Pittway Div.

12 Clintonville Road Northford, CT 06472 Leslie A. Craddock, Sls & Mktg Adm Mgr. 203/484-7161 Fax: 103/484-7118

Nystrom, Inc. *

1701 Madison St. N.E. Minneapolis, MN 55413 Andrew Miller 612/781-7850 Fax: 612/781-1363 [Int'l.] Pabco

Div. Fibreboard 656 S Union Alliance, OH 44601 Denise A. Lentz, Sales/Cust Svc 800/872-0338 Fax: 216/823-8686

Pittway Corp.

System Sensor Div. 3825 Ohio Ave. St. Charles, IL 60174 Susan Niemiec, Adv & Prom Supvr 708/377-6580 Fax: 708/377-6495

Potter-Roemer

Fire Protection Div. 16833 Edwards Road Cerritos, CA 90701 E. A. Reilly, Dir Mktg & Sales 310/404-3753 Fax: 310/404-7960

The Protectowire Co., Inc.

2 Washington St., PO. Box A Hanover, PA 02339 William Eppich, Sls. Engr. 617/826-3878 Fax: 617/826-2045 [Int'l.]

R & G Sloane Mfg. Co.

7777 Sloane Drive Little Rock, AR 72206 Victoria Mac Farlane, Mktg Coord 501/490-7777 Fax: 501/490-7100

Schwab Corp.

3000 Main St, P.O. Box 5088 Lafayette, IN 47903 Janet Pape, Mktg Analyst. 800/428-7678 Fax: 317/447-8278

Sheet Metal Craft, Inc.

1755 Carswell St. Baltimore, MD 21218 James L. Scott, President 410/235-3342 Fax: 410/889-3580

Sparkle Plenty, Inc.

130 E. Elm St. Roselle, IL 60172 Ernest Lund, President 800/621-6460 Fax: 708/894-0289

Superior Systems, Inc.

17696 County Road 112 Bristol, IN 46507 David D. Alexander, President 219/848-4104 Fax: 219/848-5270

Twenty First Century International Fire Equipment & Services Corporation

3249 W. Story Rd. Irving, TX 75050 Paul Rouse, Mktg. Mgr. 800/786-2178 Fax: 214/594-7826 Utah Fire Equipment Co., Inc.

152 W 1700 South Salt Lake City, UT 84115 Larry F. Mamey, CEO 801/467-4261 Fax: 801/467-6322

Victaulic Co. of America

PO. Box 31; 4901 Kesslersville Road Easton, PA 18044 Gilbert K. Greene, Mgr Mktg Svc 610/559-3300 Fax: 610/250-8817

Watrous Div.

American Specialties, Inc. 441 Saw Mill River Road Yonkers, NY 10701 Gilbert Pesavento, V.P. Sales 914/476-9000 Fax: 914/476-0688

Wheelock, Inc.

273 Branchport Ave.
Long Branch, NJ 07740
D. Cohen, Adv. Mgr. 908/222-6880
Fax: 908/222-8707

10530 Protective Covers

AAPCO

10 3117 Emery Cir. Austell, GA 30001 Dennis Danielson, Estimator/Sls. 404/941-2222 Fax: 404/739-8523

Alan Pre Fab Building Corp.

19223 S. Hamilton Ave. Gardena, CA 90248 Bill Andrus, General Manager 310/538-0333 Fax: 310/538-0436

Childers Carports & Structures, Inc.

9326 Baythorne Drive Houston, TX 77041 Tod M. Babin, Vice Pres 713/895-7350 Fax: 713/895-7353

Creative Systems Engrg., Inc. Decosnield Div.

1 Parker Place Janesville, WI 53545 Tony Foresta, V.P. 608/757-0717 Fax: 608/757-0721

Dittmer Architectural Aluminum

1006 Shepard Road Winter Springs, FL 32708 Scott Kimbrell, Design & Marketing 800/822-1755 Fax: 407/695-4430

Environmental Structures, Inc.

23600 Mercantile Road Cleveland, OH 44122 Robert S. Ross, President 216/464-1800 Fax: 216/464-2144 Jayfro Corp.

976 Hartzford Turnpike Waterford, CT 06385 Bob Ferrara, President 203/447-3001 Fax: 203/444-1779

Mapes Industries *

2929 Cornhusker Hwy. Lincoln, NE 68504 Mark Mundorff 800/228-2391 Fax: 402/466-1985 [Int'l.]

Plumberex Specialty Products *

31855 Date Palm Drive #3; Suite 196 Cathedral City, CA 92234 Gabriel Lechuga, Owner 619/322-1772

Puget Sound Tent & Awning Co.

Seattle, WA 98108 Scott C. Campbell, President 206/622-8219 Fax: 206/622-1396

Superior Metal Products Co.

116 Citation Court Birmingham, AL 35209 Harvey W. Littleton, Product Mgr 205/945-1200 Fax: 205/945-9831

Superior Systems, Inc.

17696 County Road 112 Bristol, IN 46507 David D. Alexander, President 219/848-4104 Fax: 219/848-5270

10536 Awnings

Alpha Productions

10459 Jefferson Blvd. Culver City, CA 90232 Howard Goldstein, Sales Mgr 310/559-1364 Fax: 310/559-2151

Astrup Co., The

2937 W 25th St. Cleveland, OH 44113 Carolyn S. D'Amato, Adv. Mgr. 216/696-2820 Fax: 216/696-0977

Baer Fabrics

515 E. Market St. Louisville, KY 40202 Richard Yale, General Manager 502/569-7012 Fax: 502/569-7030

Boyle: John Boyle & Co., Inc.

Salisbury Highway 70; P O Box 791 Statesville, NC 28677 Kathy Y. Early, Adv. Mgr. 704/872-8151 Capitol Awning Co., Inc.

105-15 180th St. Jamaica, NY 11433 Fred J. Cataland, Vice Pres 718/454-6444 Fax: 718/657-8374

Catco Supply, Inc.

105-15 180th St. Jamaica, NY 11433 Fred J. Catalano, Vice Pres 718/297-6667 Fax: 718/657-8374

Chalfant Sewing Fabricators Chalfant Products Co. Div.

11525 Madison Ave. Cleveland, OH 44102 Jeff R. Chalfant, General Manager 800/365-0389 Fax: 216/521-9922

DCI, Inc.

5600 Oakbrook Pkwy, Suite 290 Norcross, GA 30093 Penny L. Bicknell, Mktg/Comm 404/416-1123 Fax: 404/416-1278

Dickson Elberton Mills, Inc.

P.O. Box 6107 Seaboard St. Elberton, GA 30635 Gregory T. Rosendale, V.P. Sales & Mktg. 706/283-3721 Fax: 706/283-7833

Empire Sign & Awning Co. Div. Total Energy Svcs, Inc.

101 Louise St. Rochester, NY 14606 Robert J. David, President 716/328-0832 Fax: 716/328-6522

Glen Raven Mills Inc. Custom Fabrics Div.

1831 N. Park Ave. Glen Raven, NC 27217 Customer Svc. Dept. 800/788-4413; 910/227-6211 Fax: 910/229-4039 [Int'l.]

Grate Signs, Inc.

4044 W McDonough St. Joliet, IL 60436 Cheryl Grate, Vice President 815/729-9700 Fax: 815/729-3355

HAPA Weathertype Systems, Inc.

P.O. Box 778, Field Ave Fieldale, VA 24089 Harry S. Nolen, President 703/673-3211 Fax: 703/673-3200

Hendee Enterprises, Inc.

9350 S Point Drive Houston, TX 77054 Charles C. Hendee, President 713/796-2322 Fax: 713/796-0494 Hollaender Mfg. Co., The

10285 Wayne Ave.; P.O. Box 156399 Cincinnati, OH 45215 Lori J. Combs, Sales/Mktg Adm Assis 800/772-8800 Fax: 800/772-8806

Humphrey Products, Inc.

719 E. Zimmerly; P.O. Box 11304 Wichita, KS 67211 Ralph L. Humphrey, President 316/267-2201 Fax: 316/267-0961

Industrial Fabric Association International (IFAI)

345 Cedar St., Ste 800 St. Paul, MN 55101 Todd C. Lester, Awning Div Dir 612/222-2508 Fax: 612/222-8215

Milliken Industries

101 South Mc Call Road Englewood, FL 34223 Les Milliken, President 813/474-0223 Fax: 813/475-9840

Puget Sound Tent & Awning Co.

620 S Industrial Way Seattle, WA 98108 Scott C. Campbell, President 206/622-8219 Fax: 206/622-1396

Signs O'Life, Inc.

173 Purchase St. Boston, MA 02110 Alvin M. Barrer, President 617/482-1475 Fax: 617/482-1490

Southern Venetian Blind Co.

1120 N. 3rd St. Harrisburg, PA 17102 John R. Enders, Sales Mgr 717/236-5961 Fax: 717/236-5963

Steps Plus, Inc.

Kravec Drive Syracuse, NY 13214 Richard R. Kopp, Pres 315/446-8050 Fax: 315/449-0271

Unitex Corp. Div. of EWM Co., Inc.

521 Roosevelt Ave. Central Falls, RI 02862 Jeri White, Dir Mktg Comm. 401/729-1100 Fax: 401/729-1287

Zomeworks Corp.

P. O. Box 25805 Albuquerque, NM 87125 Tom Oravetz, COO 505/242-5354 Fax: 505/243-5187

10550 Postal Specialties

Auth Chimes

Acorn St. Deer Park, NY 11729 Jonathan Ingham, President 800/229-2884 Fax: 516/242-7742

Auth-Florence

2101 N. Elson Ave. Chicago, IL 60614 Mike Gioseffi, Vice Pres/Genl Mgr. 312/384-3310 Fax: 312/384-3460

Bommer Industries, Inc.

19810 Asheville Highway; P.O. Box 187 Landrum, SC 29356 W. J. Laughridge, National Sales Mgr. 803/457-3301 Fax: 803/457-2487

Chutes International

22 Irongate Drive. Waldorf, MD 20602 Heidi C. Wood, Admin 301/843-4700

Cutler Mfg. Corp.

Hwy U.S. 98th South Highland City, FL 33846 Hal Holder, Jr, Pres 813/644-3573 Fax: 813/646-4517

Eastern Metal/USA-SIGN

1430 Sullivan St. Elmira, NY 14901 Barbara E. Beach, Adv. Mgr 607/734-2295 Fax: 607/734-8783

Salsbury Industries

1010 E 62nd St. Los Angeles, CA 90001 Dennis Fraher, Vice Pres 213/232-6181 Fax: 213/232-7021

Security Mfg. Corp.

815 S. Main St. Grapevince, TX 76051 Joan Mullins, Mgr 817/329-1600 Fax: 817/481-3993

10605 Wire Mesh Partitions

Abraxas

2000 Second St.
Berkeley, CA 94710-1907
Fred Fredrickson 510/841-7767
Fax: 510/841-4032 [Int'l.]

Acorn Wire and Iron Works

4940 S. Kilbourn Ave. Chicago, IL 60632 Frank Bukowski 800-55-ACORN Fax: 312/585-2403

10610 Folding Gates

Alcorn Fence Co.

9901 Glenoaks Blvd; P.O. Box 1249 Sun Valley, CA 91353 Greg Erickson, Vice Pres 818/768-9719 Fax: 818/983-9650

Cooper Materials Handling

413 S. Lynnhaven Road; Suite 106 Virginia Beach, VA 23452 Douglas L. Austin, President 804/340-9114 Fax: 804/340-9880

Gillespie Corp.

50 Pine St. Ware, MA 01082 Henry J. Macuga, Pres 413/967-4980 Fax: 413/967-9534

Heritage Vinyl Products Div Grain Systems, Inc.

Hwy 45 Bypass, Box 460 Macon, MS 39341 Marisa L. Cooper, Mktg Mgr. 601/726-4223Fax: 601/726-9519

Miller Wire Works, Inc.

7429 Georgia Road; PO Box 4115 Birmingham, AL 35212 Joe E. Madaris, Vice Pres 205/592-0341 Fax: 205/592-3725

Struck & Irwin Fence, Inc.

826 Williamson St. Madison, WI 53703 Mark Herrling, President 608/255-1673 Fax: 608/255-1675

10615 Demountable **Partitions**

Clestra Hauserman Inc. Marketing

29525 Fountain Pkwy. Solon, OH 44139 Warren Peterson, Mktg. Product Mgr. 216/498-5000 Fax: 216/498-5022 [Int'l.]

Modernfold, Inc.

1711 ""I" Ave., P.O. Box 310 New Castle, IN 47362 Product Mgr./Marketing Dept. 317/529-1450 Fax: 317/521-6204 [Int'l.]

Transwall Corporation *

Brandywine Ind. Park, 1220 Wilson Dr., P.O. Box 1930 West Chester, PA 19380 Thomas Bain, Natl. Sls. Mgr. 610/429-1400 Fax: 610/429-1411 [Int'l.]

USG Interiors

125 S. Franklin St. Chicago, IL 60606 Don Diersen 312/606-4000 Fax: 312/606-5490

10650 Operable Partitions

Adams: Nelson Adams Div. A Lawler Corporation

180 N. Sherman Ave. Corona, CA 91720 Mark A. Lawler, Pres/CEO 909/340-2800 Fax: 909/340-2885

Advanced Equipment Corp.

2401 W. Commwealth Ave. Fullerton, CA 92633 Wesley B. Dickson, President 714/635-5350 Fax: 714/525-6083

Arm-R-Lite Door Mfg. Co., Inc.

2700 Hamilton Blvd. South Plainfield, NJ 07080 Wilma M. Dourney, President 908/754-2600 Fax: 908/754-6522

Curtition Inc.

201 Badger Parkway Darien, WI 53114 John L. Atkinson, Pres 414/728-1233 Fax: 414/724-3389

Emco. Inc.

10850 Lakeview Ave. Lenexa, KS 66215 David Parsons, Sales Mgr 913/492-7414 Fax: 913/492-9513

Holcomb & Hoke Mfg. Co., Inc.

1545 Van Buren St. Indianapolis, IN 46203 Robert F. Mc Curdy, Sales Manager 317/784-2444 Fax: 317/781-9164

Hufcor, Inc.

2101 Kennedy Road.; P.O. Box 591 Janesville, WI 53545 Bonnie Swenson, Dir. Mktg Svcs 608/756-1241 Fax: 608/756-1246

Industrial Noise Control, Inc.

1411 Jeffrey Drive Addison, IL 60101 Kathleen Bauer, Mktg. Mgr. 708/620-1998

Information Display Technology, Inc. Greensteel Div.

29 Laing Ave. Dixonville, PA 15734 Karen Greene, Dir. Mktg. 412/254-4321 Fax: 412/254-2885

Kwik-Wall Co.

1010 E Edwards St.; P O Box 3267 Springfield, IL 62703 James S. Corken, Mktg Manager 217/522-5553 Fax: 217/522-1170

Modernfold, Inc.

1711 ""I" Ave., P.O. Box 310 New Castle, IN 47362 Product Mgr./Marketing Dept. 317/529-1450 Fax: 317/521-6204 [Int'l.]

National Folding Wall Corp.

PO. Box 174 Old Bridge, NJ 08857 Edmund J. Greco, President 908/727-0200 Fax: 908/727-0201

Panelfold, Inc.

10700 NW 36th Ave. Miami, FL 33168 R. I. Geyer, V.P. Mktg 305/688-3501 Fax: 305/688-0185

Railtech Ltd. Skyfold

325 Lee Ave. Baie d'Urfe, PQ H9X 3S3 Canada Steve Miller, Exec. VP 514/457-4767 Fax: 514/457-7111 [Int'l.]

Robinson Steel Products

236 Krams St.; P.O. Box 26039 Philadelphia, PA 19127 Bruce C. Flint, Pres 215/482-6700 Fax: 215/487-2239

Spaceguard Products Div. Figgie International

711 S. Commerce Drive Seymour, IN 47274 Ron W. Linn, President 800/841-0680 Fax: 812/523-3362

10670 Storage Shelving

Space Saver Corporation 1450 Janesville Ave.

Ft. Atkinson, WI 53538-2798 Pam Messmer/Project Dev. Dept. 800/492-3434; 414/563-6362 Fax: 414/563-2702 [Int'l.]

TAB Products Co.

1400 Page Mill Rd. Palo Alto, CA 94304 Eric Morley/Marketing Svcs. 800/672-3109 Fax: 415/852-2687 [Int'l.]

10700 Exterior Sun Control Devices

3G Mermet Corp. 3963 Virginia Ave. Cincinnati, OH 45227 Kay E. Bolin, Marketing Manager 513/561-1131 Fax: 513/561-1850

Airolite Co., The 114 Westview Ave. Marietta, OH 45750 A. Allen Brokaw, Vice Pres/Sales-Mktg 614/373-7676 Fax: 614/373-6666

Alpha Productions

10459 Jefferson Blvd. Culver City, CA 90232 Howard Goldstein, Sales Mgr 310/559-1364 Fax: 310/559-2151

Astrup Co., The

2937 W 25th St. Cleveland, OH 44113 Carolyn S. D'Amato, Adv. Mgr. 216/696-2820 Fax: 216/696-0977

Construction Specialties, Inc.

55 Winans Ave. Cranford, NJ 07016 Grilles & Screens Sales 908/272-5000 Fax: 908/272-5844

Glen Raven Mills Inc. Custom Fabrics Div.

1831 N. Park Ave. Glen Raven, NC 27217 Customer Svc. Dept. 800/788-4413; 910/227-6211 Fax: 910/229-4039 [Int'l.]

Mecho Shade Systems, Inc.

42-03 35th St. Long Island City, NY 11101 Harry Widoff 718/729-2020 ext. 232 Fax: 718/729-2941 [Int'l.]

Phifer Wire Products, Inc.

P.O. Box 1700 Tuscaloosa, AL 35403-1700 Jerry Liveoak, Mkt. Mgr/Sun Control Products 205/345-2120 Fax: 205/759-4450 [Int'l.]

Technical Blinds International, Inc.

776 S.W. 17th Ave. Delray Beach, FL 33444 Eugene G. Kennedy, President 407/276-4622 Fax: 407/276-4606

Unitex Corp. Div. of EWM Co., Inc.

521 Roosevelt Ave. Central Falls, RI 02862 Jeri White, Dir Mktg Comm. 401/729-1100 Fax: 401/729-1287

Vimco

9301 Old Staples Mill Road. Rchmond, VA 23228 Gene J. Demestre, National Sales Mgr. 804/266-9638 Fax: 804/266-2937

Zomeworks Corp.

P. O. Box 25805 Albuquerque, NM 87125 Tom Oravetz, COO 505/242-5354 Fax: 505/243-5187

10750 Telephone Specialties

Acoustics Development Corporation

3800 S. 48th Terrace St. Joseph, MO 64503 Customer Service 800/821-2255; 816/233-8061 Fax: 816/233-5285 [Int'l.]

American Specialties, Inc.

441 Saw Mill River Rd. Yonkers, NY 10701 Sales Dept. 914/476-9000 Fax: 914/476-0688 [Int'l.]

Andrens Telephone Booth Co.

665 Old Phoenix Road N.E. Eatonton, GA 31023 H. Larry Andrews, Owner 706/485-5610 Fax: 706/485-6678

Cornelius Architectural Products

30 Pine St. Pittsburgh, PA 15223 Sales Dept. 412/781-9003 Fax: 412/781-7840 [Int'l.]

Dove Mfg.

Div. Knox County Association For Retarded; R.R. #3, Box 263-A Vincennes, IN 47591 Bob Scherer, Mfg Manager 812/886-5338 Fax: 812/882-3984

Fortec, Inc.

W226 N825 Eastmound Drive Waukesha, WI 53186 Joe L. Schnorr, VP Admin 414/544-4300 Fax: 414/544-9272

Guardian Access Systems

3431 E. Lind Road Tucson, AZ 85716 David C. Roher, President 602/881-3380 Fax: 602/881-4490

Wheelock, Inc.

273 Branchport Ave. Long Branch, NJ 07740 D. Cohen, Adv. Mgr. 908/222-6880 Fax: 908/222-8707

10800 Toilet & Bath Accessories

A & J Washroom Accessories 319 Temple Hill Rd.

New Windsor, NY 12533 Ken Fulton 914/562-3332 Fax: 914/562-3381 [Int'l.]

AC Products Inc.

A299 S. Apple Creek Rd. Apple Creek, OH 44606-0518 Customer Service 216/698-1105 Fax: 216/698-5292 [Int'l.]

Alsons Corporation

42 Union St. Hillsdale, MI 49242 Lee Kirkpatrick, Sls. Mgr./Customer Svc. Dept. 517/439-1411 Fax: 517/439-9644

American Specialties, Inc.

441 Saw Mill River Rd. Yonkers, NY 10701 Sales Dept. 914/476-9000 Fax: 914/476-0688 [Int'l.]

American Standard, Inc.

1 Centennial Ave. Piscataway, NJ 08855 Architect & Engr. Hot Line 800/217-1929

Block Iron & Supply Co.

36 E. 10th Ave., P.O. Box 557 Oshkosh, WI 54902 Thomas Reigh 414/231-7200 Fax: 414/231-3051

Bobrick Washroom Equipment Inc.

11611 Hart St.
North Hollywood, CA 91605
Architectural Svcs. 818/503-1625
Fax: 818/503-0318 [Int'l.]

Bradley Corporation

9101 Fountain Blvd.
Menomonee Falls, WI 53051
Marketing Dept. 414/251-6000
Fax: 414/251-5817 [Int'l.]

Franklin Brass Mfg. Co.

19914 Via Baron Rancho Dominguez, CA 90220 Darryl Scrivner 310/885-3200 ext. 104 Fax: 310/885-5739 [Int'l.]

French Reflection, Inc.

820 S. Robertson Blvd. Los Angeles, CA 90035 Richard P. Myers, Pres. 310/659-3800 Fax: 310/652-8494 [Int'l.]

HEWI, Inc.

2851 Old Tree Dr. Lancaster, PA 17603 Inside Sls. Dept. 717/293-1313 Fax: 717/293-3270 [Int'l.]

Innovative Building Products

Fo. Box 425 Ft. Worth, TX 76101 Steve Weddle/Natl. Sales 800/932-2263 Fax: 817/390-2404

The Ironmonger Inc.

1822 N. Sheffield Ave. Chicago, IL 60614 Sales Dept. 800/621-1937 Fax: 312/348-3579 [Int'l.]

Jensen Industries Inc.

1946 E. 46th St. Los Angeles, CA 90058 Ken Mendoza, Mktg. 213/235-6800 Fax: 213/235-7022

Koala Corporation

4390 McMenemy St. St. Paul, MN 55127-6004 Sales & Mktg. 800/666-0363 Fax: 612/490-1859 [Int'l.]

Kohler Co.

Kohler, WI 53044 Marketing Dept. 414/457-4441 Fax: 414/459-1796

Lyons Industries, Inc.

30000 M-62 West Dowagiac, MI 49047 Customer Service 800/458-9036 Fax: 616/782-5159 [Int'l.]

Robern, Inc.

1648 Winchester Rd.
Bensalem, PA 19020
Marketing Dept. 215/245-6550
Fax: 215/245-5067 [Int'l.]

Santile International Corp.

6687 Jimmy Carter Blvd. Norcross, GA 30071 Erika Hogele 404/416-6224 Fax: 404/416-6239 [Int'l.]

10815 Handicapped/Therapeutic Safety Fittings

BathEase, Inc.

2537 Frisco Drive Clearwater, FL 34621 Thomas J. FitzGerald, President 813/791-6656 Fax: 813/791-6656

Brey & Krause Mfg. Co.

1209 W Lehigh St. Bethlehem, PA 18018 Jay Mundy, Cust Sales Rep 610/867-1401 Fax: 610/866-1433

Brocar Products, Inc.

1033 Windsor Ave. Cincinnati, OH 45206 John Helmsderfer, Genl Mgr 513/861-6771

CSI Donners

12930 Bradley Ave. Sylmar, CA 91342 Sandra L. Reilly, VP of Marketing 818/367-2131 Fax: 818/367-2558

Frye: George C. Frye Co.

43 US Route 1 Falmouth, ME 04105 Arthur C. Daignault, Owner 207/781-4511 Fax: 207/781-4525

Sanderson Plumbing Products, Inc.

Beneke Div.
Tuffy Lane
Columbus, MS 39701
Debi Brigham, Supvr Mktg Services
601/328-4000
Fax: 601/329-4362

Snow Technologies, Inc.

11665 Levan Road Livonia, MI 48150 Earle W. Mott, President 313/462-3600 Fax: 313/462-3630

Sterling Plumbing Group

Kohler Co. 2900 W Golf Road Rolling Meadows, IL 60008 Robert F. Brands, Vice Pres/Mktg 708/734-1777 Fax: 708/734-4767

Toto Kiki USA, Inc.

415 W. Taft Ave, Unit A Orange, CA 92665 Larry Sato, Vice President 714/282-8686 Fax: 714/282-1541

Universal-Rundal Corp.

217 N. Mill St. New Castle, PA 16101 Mark Conde, Advt Manager 412/658-6631 Fax: 412/658-8646

10820 Tub & Shower Doors/Enclosures

Alumax

Magnolia Div. 1617 N. Washington Magnolia, AR 71753 Betty Byers

Aqua Glass Corporation

Masco

Industrial Park Adamsville, TN 38310 Kent Mathis, Mktg. Svcs. Mgr. 901/632-0911 Fax: 901/632-4232

Duschqueen, Inc.

40 Lawlins Park Wyckoff, NJ 07481 Hank Casden, Pres. 201/848-8081 Fax: 201/848-0426

Hoxan America Inc. CTS Building Products

One Centennial Plz.
Piscataway, NJ 08854
800-34-HOXAN (800-344-6926)
Fax: 908/980-0488

LASCO Bathware Tomkins Ind. Inc.

Tomkins Ind. Inc. 3255 E. Miraloma Ave. Anaheim, CA 92806 Technical Svcs. 714/993-1220 Fax: 714/524-8784 [Int'l.]

Reflections USA

65 Sea Cliff Ave. Glen Cove, NY 11542 Kathy Wynkoop, Sls. Mgr. 800/759-9992 Fax: 516/676-1471 [Int'l.]

Tub-Master Corp.

Skymaster
413 Virginia Dr.
Orlando, FL 32803
Gordon MacLeod 407/898-2881
Fax: 407/898-3856

10900 Wardrobe & Closet Specialties

ACE Shower Door Co., Inc.

PO. Box 298; 5 Skillman Ave. Roslyn, NY 11576 Sidney Gross, Operations Mgr 516/484-4080 Fax: 516/621-6271

Alumax/Magnolia Div. Alumax, Inc.

1617 N Washington Magnolia, AR 71753 D. Scott Hand, Adv Mgr/Update 501/234-4260 Fax: 501/234-3181

Beverly Coat Hanger Co., Inc.

1215 Fairfax Ave. San Francisco, CA 94124 Susan J.M. McDonald, Sales Manager 415/550-0105 Fax: 415/550-6405

Clairson International Div. Vermont American

Div. vermont American 720 S. W. 17th St.; P.O. Box 4400 Ocala, FL 34478 Woodie Hippler; Bldg Div. Mgr. 904/351-6100 Fax: 904/351-9404

Coral Industries, Inc.

3010 Rice Mine Road. Tuscaloosa, AL 35404 Roland B. Brown, V.P/Sales 205/345-1013 Fax: 800/255-7320

Crown Metal Mfg. Co.

765 S State Route 83 Elmhurst, IL 60126 Richard C. Ernest, President 708/279-9800 Fax: 708/279-9807

Emco, Inc.

10850 Lakeview Ave. Lenexa, KS 66215 David Parsons, Sales Mgr 913/492-7414 Fax: 913/492-9513

Hausmann Industries

Institutional
130 Union St.
Northvale, NJ 07647
Keith McHugh 201/767-0255
Fax: 201/767-1369 [Int'l.]

HEWI, Inc.

2851 Old Tree Dr. Lancaster, PA 17603 Inside Sls. Dept. 717/293-1313 Fax: 717/293-3270 [Int'l.]

Inside Outfitters, Inc.

5714 Avery Road Amlin, OH 43002 Dennis J. Hoffer, President 614/798-3500 Fax: 614/798-3511

Ledco, Inc.

801 Commerce Circle Shelbyville, KY 40065 Andrew J. Scott, Director of Sales & 800/624-6367 Fax: 502/633-6461

Lee/Rowan Co. Building Products Div.

900 S. Highway Drive Fenton, MO 63026 John Czerwonka, Dir/Bldg Prdts Div. 314/343-0700

Peter Pepper Products, Inc.

17929 S. Susana Rd., P.O. Box 5769 Compton, CA 90224 Customer Service 310/639-0390 Fax: 310/639-6013 [Int'l.]

R-A-R Enterprises

P.O. Box 126 Round Mountain, TX 78663 Beach Mott, President 512/825-3242 Fax: 512/825-3244

Railex Corp.

89-02 Atlantic Ave. Ozone Park, NY 11416 Abe Rutkovsky, President 718/845-5454 Fax: 718/738-1020

Schulte Corp.

12115 Ellington Court Cincinnati, OH 45249 JoAnn Riley, Mktg Mgr 513/489-9300 Fax: 513/247-3389

Southeastern Aluminum Products,

Inc. PO. Box 6427 Jacksonville, FL 32236 William K. Jackson, President 800/243-8200 Fax: 904/695-9541

Stevens Instruments, Inc.

704 West Main St. Teutopolis, IL 62467 Thomas L. Wegeman, President 217/857-6411 Fax: 217/857-3638

Vogel Peterson

7373 Hunt St. Garden Grove, CA 92641 Gertrud Pillay, Product Manager 800-94204332 Fax: 800/552-8732

White Home Products, Inc.

726 Windy Hill Road Smyrna, GA 30080 Tamara L. Owens, President 404/421-0900 Fax: 404/432-3778

10914 Hat & Coat Racks & Accessories

Gof Ltd.

Binns 76 Ethan Allen Dr. South Burlington, VT 05403 802/655-7502 Fax: 802/655-4537 [Int'l.]

The Ultimate in Visual Systems for Business and Training

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The Egan TeamBoard. Combining the simplicity of the Egan Markerboard with the power of your Macintosh or Windows-compatible PC, Egan has created the revolutionary new TeamBoard. Now team members can focus all of

their attention on the presentation and group discussion . . . because there are never any notes to take. The Egan TeamBoard does it for you!

Using a simple serial port, the Egan
Teamboard connects to your computer in seconds. Just install the necessary software and
you're all set. Whatever notes or diagrams are
written or drawn on the TeamBoard are instantly
input to your computer. This information can
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printer. Or you can fax it, E-mail it, and even
cut-and-paste it into other documents or
applications.

Egan TeamBoard uses standard dry erase markers, and is available in three configurations: with doors, without doors, or as the EganMobile TeamBoard.

The EganMobile TeamBoard. The

EganMobile is a "war room" on wheels. It allows the communication principles of the "war room" to be applied, temporarily, for teamwork in such areas as open offices, shops, labs, and larger classrooms — anywhere training, meetings, or breakout groups are employed. Whether used alone or grouped to create a larger working area, the EganMobile is the ideal solution for a wide variety of activities.

The EganMobile provides Eganboard writing surface, Tackboard surface, as well as EganSystem accommodation and storage in a single mobile unit.



The Leader in Visual Systems







The Leader in Visual Systems

Free Literature:

Informative product sheets are available for the Egan TeamBoard and EganMobile, as well as the complete line of Egan Visual products . . . the leader in visual systems..

For copies, call Keith Caines at 905-851-2826 or 800-263-2387.

For Additional Information and Literature Contact:

Keith Caines

Egan Visual

300 Hanlan Road, Woodridge, Ontario L4L 3P6 Canada

800-263-2387

Egan Visual West

6085 Rickenbacker Road, Commerce, CA

800-826-1778



STI's Damage Stoppers Protect the Protectors

Safety Technology International, Inc. offers a complete line of Damage Stopper protect detection/alarm devices.

Steel Web Stopper. Especially appropriate where physical abuse to smoke detectors is greatest — such as correctional facilities and public buildings in crime districts. The strong, web-like construction of 3/16" steel wire take tough knocks in stride. Two models (one for high profile, one for low) fit virtually all smoke detectors. Because the installation holes are the same as for the STI Smoke Detector Damage Stoppers — they are completely interchangeable and is IM Approved. (STI9601, 9609, 9604, 8110)

Motion Detector Damage Stopper.

Recommended for areas where vandalism or accidental damage is prevalent. The tough 9-gauge steel wire guard protects motion detectors from a thrown object or a blow from a fist or book. Tests show that the guard does not materially affect the sensor's range or detectability. Economical and easy to install, this Damage Stopper increases the security of a safety system and reduces maintenance costs. (STI 9620)

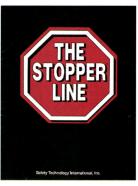
Smoke Detector Damage Stopper is a lowcost, easy-to-install solution to smoke detector damage. It features a strong, durable design of molded polycarbonate and is Factory Mutual approved. The device may be painted to match decor and is easily removed for servicing. Note: This product will somewhat inhibit smoke entry, but if detectors are frequently put out of service

due to damage, the Smoke Detector Damage Stopper is also IM Approved, and may provide a valuable solution. (Flush Mounted: STI 8100, Surface Mounted: STI 8130)

Horn/Strobe Damage Stopper. A tough, durable coverdesigned to stop vandalism and accidental damage to the horn/strobe alarm unit of a fire alarm system . . . without limiting performance. Horizontal slots allow the horn's sound to be heard with minimal decibel loss. It also features a locking mechanism and a lifetime guarantee against breakage and damage in normal use. (STI 1220)







Free Literature:

Send for a portfolio of product information on the complete Stopper II line. Detailed product sheets provide a full description of each product, technical data, and diagrams for installation.



For Additional Information and Literature Contact:

Kari Barton or Renee Cook Safety Technology International, Inc. 2306 Airport Road, Waterford, MI 48327-1209

810-673-9898 fax: 810-673-1246



STI's Stopper Line: The Latest in Technology, Innovation, and Economy

Safety Technology International has specialized in security systems for almost 25 years and has designed and installed thousands of systems worldwide.

STI's Stopper Line includes:

Stopper II — Made of tamper-proof, clear Lexan® polycarbonate, a shield and frame fit easily over manual pull stations. When lifted, it sounds a piercing alarm that draws immediate attention to the pull station and prankster. Use-proven in thousands of applications — including colleges, schools, hospitals, nursing homes, correctional institutions, hotels/motels and stores. (STI-1100) Weather Stopper II — Extends the life and reliability of weather-exposed manual pull stations.

. . such as those in salt air locations or installed inside car washes or other severe environments. Weather Stopper II is available in two versions — for flush- mounted stations (ST1 1250), and for surface-mounted units (ST1 3150). The basic design is the same as Stopper II (above), but does not contain an electrical warning system. (An alarm system can be added if needed.)

Mini Theft Stopper —To help stop vandalism and theft of fire extinguishers. Inexpensive and extremely versatile, it has a variety of applications. The Mini Theft Stopper can be used on a fire extinguisher cabinet door, or on cabinets housing fire hoses, sprinkler shut-off valves and similar equipment. (STI 16251)

Exit Stopper — Helps stop unauthorized exit and entry through fire/emergency doors when you

must leave them "unlocked" to allow for emergency exit. It alerts you that an unauthorized entry or exit is being made and discourages the practice.

With a highly visible "stop-sign" design, Exit Stopper can be mounted on almost any kind of fire or emergency door in almost any location . . . with left, right, top, or remote installation of the 85-decibel horn. Keyed on/off operation allows authorized exits. The alarm automatically shuts off after one to three minutes to save on battery life, and then rearms itself. (STI 6400)











Free Literature:

Send for a portfolio of product information on the complete Stopper II line. Detailed product sheets provide a full description of each product, technical data, and diagrams for installation.

For Additional Information and Literature Contact:

Kari Barton or Renee Cook

Safety Technology International, Inc. 2306 Airport Road, Waterford, MI 48327-1209 810-673-9898 fax: 810-673-1246



Sunbrella Firesist[®] From Glen Raven — Looks Great and it's Legal Too.

Available in a variety of solids and stripes, Sunbrella Firesist® modacrylic fabric allows architects and designers to satisfy stringent fire codes while meeting the highest aesthetic standards.

In contrast to fabrics topically treated with chalky coatings or made of vinyl, Sunbrella Firesist offers a subtle texture and rich, solution-dyed hues that resist fading. The fabric is woven from inherently flame-resistent fibers, offers excellent breathability for superior energy efficiency and is easy to clean. Firesist will not support the growth of mildew and, if kept clean, mildew growth on foreign substances on the fabric can be prevented.

Applications ideal for interior or exterior use, Sunbrella Firesist is well suited to diverse applications such as awnings, canopies, decorative panels, room dividers, privacy screens and backlit awnings. The fabric's flexibility allows for unlimited creative possibilities.

Dimensions and Details Description: Woven fabric made of 100% SEF®-FR inherently flame resistant fibers. These are modacrylic solution-dyed fibers with a fluorocarbon finish. Width:60"

Typical Weight: Approx. 9.25 oz. per square yard Surface: Plain weave; excellent breathability Underside: Same as top surface; both sides alike Transparency Level; Translucent, depending on color

Abrasion resistance: Good

Dimensional stability: Good. remains fully flexible in friqid temperatures

Durability/Average Life Span: 5-10 years. (depends on climate and proper care of fabric)

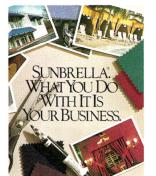
Water Repellency: Excellent

Chemical resistance: Fabric highly resistant to

acids, alkalies and solvents
Oil Resistance: Good
Sewability: Excellent







Free Literature:

A detailed product brochure offers information about Sunbrella Firesist and shows fabric choices. The brochure also includes information about Sunbrella® acrylic fabric



For Additional Information and Literature Contact:

Glen Raven Mills, Inc. Glen Raven, NC 27217.



Circle 155 on inquiry card

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11 Equipment

11002 Coffee Area Planning

11020 Security & Vault Equipment

11030 Bank Equipment

11036 Automatic Banking Systems

11040 Ecclesiastical Equipment

11050 Library Equipment

11060 Theater & Stage Equipment

11070 Musical Equipment

11090 Checkroom Equipment

11106 Merchandising/Display Equipment

11110 Laundry & Dry Cleaning Equipment

11130 Audio-Visual Equipment

11132 Projection Screens

11138 Conference Room Equipment

11150 Parking Control Equipment

11160 Loading Dock Equipment

11170 Solid Waste Handling Equipment

11171 Incinerators

11175 Waste Chutes & Collectors

11190 Detention Equipment

11200 Water Supply & Treatment

11400 Food Service Equipment

11410 Food Preparation Appliances

11425 Kitchen Hood & Ventilation Systems

11450 Residential Equipment

11452 Residential Appliances

11455 Kitchen & Bath Cabinets

11456 Countertops

11457 Residential Television Units

11458 Disappearing Stairs

11459 Emergency Escapes & Protective Equipment

11460 Unit Kitchens

11480 Athletic, Recreational & Therapeutic Equipment

11600 Laboratory Equipment

11700 Medical & Hospital Equipment

11002 Coffee Area Planning

Beverage Air Div. Speclt Equpt Co's., Inc.

700 Buffington Road; P.O. Box 5932 Spartanburg, SC 29304

Jeff P. Rhodenbaugh, Executive V.P. 803/582-8111

Fax: 803/582-5083

Cecil Ware Corp.

43-05 20th Ave. Long Island City, NY 11105

Richard D. Moore, Exec V.P. 718/932-1414

Fax: 718/932-7860

Metwood Mfg. Co., Inc.

805 Elm Ave.

Hanover, PA 17331 Debra A. Bowers, Design & Engr. Dept.

717/637-5996 Fax: 717/633-6018

R-A-R Enterprises

P.O. Box 126

Rapids, Inc.

Div. Dascoa

1011 2nd Ave. S W

Cedar Rapids, IA 52406 Joseph A. Schmitt, Vice Pres

319/364-5186

Fax: 319/364-2111

Water/Tec-Way, Inc./Mr. Water

P.O. Box 2087

Hastings, NE 68902

Frank Georgiana, Pres 402/462-5588

11020 Security & Vault **Equipment**

Burle Industries, Inc. Security Products

1000 New Holland Ave.

Lancaster, PA 17601-5688

Marketing 717/295-6123; 800/326-3270

Honeywell Inc.

Home and Building Control

1985 Douglas Dr. N.

Golden Valley, MN 55422 Customer Assistance Ctr.

800/345-6770

LeFebure Corporation

308 29th St., N.E.

Cedar Rapids, IA 52402 Don Adams, Mktg. Mgr. 319/369-5164

Fax: 319/366-7608 [Int'l.]

11030 Bank Equipment

LeFebure Corporation

308 29th St., N.E.

Cedar Rapids, IA 52402

Don Adams, Mktg. Mgr. 319/369-5164

Fax: 319/366-7608 [Int'l.]

11036 Automatic Banking Systems

Diebold, Inc.

P O Box 8230; 217 2nd St. N.W.

Canton, OH 44702

Mark R. Rechner, Mktg Comm Admin

216/490-5070

Fax: 216/489-4371

Trigon Electronics, Inc.

1220 N. Batavia

Orange, CA 92667

Marshall A. Williams, Executive

Consultant 714/633-7442

Fax: 714/633-7567

11040 Ecclesiastical Equipment

Fiberglass Specialties, Inc.

500 Austin Ave.; P.O. Box 1340

Henderson, TX 75652

James Bradshaw, Sales Mgr

800/527-1459

Maas-Rowe Carillons, Inc.

2255 Mevers Ave.

Escondido, CA 92029

Paul H. Rowe, President 800/854-2023

Fax: 619/747-2677

Ratigan-Schottler Mfg. Co. Div. Custom Fixture, Inc.

201 So. 2nd St.

Beatrice, NE 68310

Patrick M. Ratigan, Vice Pres

800/383-1000

Fax: 402/223-2020

Sams: L.L. Sams & Sons

PO Box 1430, River At La Salle

Waco, TX 76703

Bruce Neatherlin, Vice Pres Sales

817/752-9751

Fax: 817/752-5052

Sauder Mfg. Co.

600 Middle St.

Archbold, OH 43502

Frank Ulrich, V.P. Sales 419/446-9384

Fax: 419/446-3697

Superior Fiberglass, Inc.

P O Box 1989

Jacksonville, TX 75766

Barbara H. Green, CEO 800/527-8438 Fax: 903/586-7547

Wiedemann Industries, Inc.

Div. Aqua Plunge

P.O. Box 677

Muscatine, IA 52761

Paul Martin, Sales Manager

800/553-9664 Fax: 319/263-8358

11050 Library Equipment

A. S. R. S. of America

Div. Elecom Park

225 W 34th St.

New York, NY 10122

Robert A. Gum, Pres 212/760-1646 Fax: 212/714-2084

Amscor Inc.

P.O. Box 220262, 188 DuPont St.

Brooklyn, NY 11222-0262

Rhoda Kiront 718/383-4900 Fax: 718/383-7787

Borroughs Corp.

3002 N. Burdick St. Kalamazoo, MI 49004

Charles D. Botsis, Group Product Mgr.

616/342-0161 Fax: 616/342-4161

Brodart Co. 1609 Memorial Ave.

Williamsport, PA 17705

Robert E. Thorwart, Marketing Manager 717/326-2461

Emeco Industries, Inc.

805 Elm Ave.

Hanover, PA 17331

Debra A. Bowers, design Engr Dept.

717/637-5951

Fax: 717/633-6018

Hamilton Sorter Co., Inc.

3158 Production Drive

Fairfield, OH 45014 Bob Wilson, V.P. Sales & Mktg.

513/870-4400

Fax: 800/543-3070

Highsmith Co., Inc., The

W5527 Hwy 106, P.O. Box 800

Ft. Atkinson, WI 53538 M L. Sullivan, Sr Mkt Mgr

414/563-9571

Fax: 800/835-2329

Information Display Technology, Inc.

Greensteel Div.

29 Laing Ave.

Dixonville, PA 15734 Karen Greene, Dir. Mktg.

412/254-4321

Fax: 412/254-2885

Kardex Systems, Inc.

Rte. 7 Reno, P.O. Box 171

Marietta, OH 45750

Alan Bartlett 800/234-3654 ext. 225 Fax: 614/374-9953 [Int'l.]

Library Bureau, Inc.

801 Park Ave.

Herkimer, NY 13350 Edith W. Buffalohead, Mktg Manager

315/866-1330

Fax: 315/866-4430

Metwood Mfg. Co., Inc. 805 Elm Ave.

Hanover, PA 17331

Debra A. Bowers, Design & Engr. Dept. 717/637-5996

Fax: 717/633-6018

Putnam Rolling Ladder Co., Inc.

32 Howard St. New York, NY 10013

Gregg Peters Monsees, Sales Mgr

212/226-5147 Fax: 212/941-1836

RTI Shelving Systems

515 West 28th St. New York, NY 10001

Lance Rosenblatt, Vice Pres

212/279-0435 Fax: 212/465-1795

Tennsco Corp.

201 Tennsco Drive Dickson, TN 37055

Gary J. Adams, Sales Manager 615/446-8000

I Equipment continued

11130 Audio-Visual **Equipment**

Amtab Mfg. Co. 1747 W. Grand Chicago, IL 60622 Telaire Systems, Inc. 6489-A Calle Real Goleta, CA 93117

Barnes Pumps, Inc.

Div. Burks Pumps 420 3rd St, P.O. Box 603

Translogic Corp. Div. Thysser Corp.

10825 E. 47th Ave. Denver, CO 80239 Henry Lardie, C. M. 303/373-7937 Fax: 303/373-7932

White Storage & Retrieval Systems, Inc.

White Office Systems Div.

50 Boright Ave. Kenilworth, NJ 07033 Ed Romaine, Mktg Comm Mgr 908/272-6700 Fax: 908/272-5920

11060 Theater & Stage Equipment

COMTEK, Inc.

357 W. 2700 South Salt Lake City, UT 84115 Steve Dupaix, Sls. Dir. 801/466-3463 Fax: 801/484-6906 [Int'l.]

Electronic Theatre Controls, Inc.

3030 Laura Lane
Middleton, WI 53562
Mktg. Communications 608/831-4116
Fax: 608/836-1736 [Int'l.]

Future Light, Inc.

20810 Miles Pkwy. Cleveland, OH 44128 Rob Rowlands 216/475-7600 Fax: 216/475-6376 [Int'l.]

Limelight Productions, Inc.

471 Pleasant St., Rte. 102 Lee, MA 01238 Ginny Bentley, Curtain Plant Mgr. 800/243-4950 Fax: 413/243-4993 [Int'l.]

Mero Systems Group

N112 W18810 Mequon Rd. Germantown, WI 53022 Rosanne McDonald 414/255-5561; 800/323-0072 Fax: 414/255-6932 [Int'l.]

Sico Incorporated

7525 Cahill Rd. Minneapolis, MN 55439 Jerry Danielson 800/742-6462 [Int'l.]

Vincent Lighting Systems, Inc.

20810 Miles Pkwy. Cleveland, OH 44128 Rob Rowlands, Mktg. Dir. 216/475-7600 Fax: 216/475-6376 [Int'l.]

11070 Musical Equipment

M & S Systems, Inc. Div. Nortek, Inc.

2861 Congressman Lane Dallas, TX 75220 Richard C. Ryan, Mgr/Mktg Svcs 800/366-6874 Fax: 214/350-3193

Maas-Rowe Carillons, Inc.

2255 Meyers Ave. Escondido, CA 92029 Paul H. Rowe, President 800/854-2023 Fax: 619/747-2677

StageRight Corp.

495 Holly Drive Clare, MI 48617 David A. Jensen, Mktg Comm Coord 517/386-7393 Fax: 517/386-3500

Van Bergern Bellfoundries, Inc.

P.O. Box 12928 Charleston, SC 29422 Peter MAnsour, Vice Pres 803/559-4040 Fax: 803/559-0797

11090 Checkroom Equipment

Railex Corp.

Names Corp.

89-02 Atlantic Ave.
Ozone Park, NY 11416
Abe Rutkovsky, President
718/845-5454
Fax: 718/738-1020

11106 Merchandising/Display Equipment

Abstracta Structures Inc.

Abstracta Structures Inc.
347 Fifth Ave.
New York, NY 10016-5010
Sales & Spec. Dept. 212/532-3710
[Int'l.]

Alusett USA Inc.

200 N. Water St.
Peekskill, NY 10566
Richard Pozzuoli 914/737-0120
Fax: 914/737-8697

Berg Showcase Mfg, Inc.

320 S Sunset St. Longmont, CO 80501 Joel S. Leach, Vice Pres/Mktg 800/666-5501 Fax: 303/666-5501

Boos: John Boos & Co.

315 S 1st St. Effingham, IL 62401 Eric W. Johnson, Vice Pres/Sales 217/347-7701 Fax: 217/347-7705

Claridge Products and Equipment, Inc.

601 Hwy. 62-65 South Harrison, AR 72602-0910 Jack, Ron or Terry/Sales 501/743-2200 Fax: 501/743-1908 [Int'l.]

Crown Metal Mfg. Co.

765 S State Route 83 Elmhurst, IL 60126 Richard C. Ernest, President 708/279-9800 Fax: 708/279-9807

Fine Wine Rack & Cellar Co.

1661 A. Industrial Road San Carlos, CA 94070 Paul Wyatt, Owner 415/591-9463 Fax: 415/591-4334

Ghent Mfg., Inc.

P.O. Box 410 Lebanon, OH 45036 Scott D. Bowers, General Manager 513/932-3445 Fax: 513/932-9252

Glenco-Star

8000 Penrose Ave. Philadelphia, PA 19153 Kevin F. Maurer, V.P. Mkt 215/365-3000 Fax: 215/365-0024

Interlake Material Handling Division The Interlake Companies, Inc.

550 Warrenville Road Lisle, IL 60532 David T. Burr, Mktg. Mgr. 708/852-8800

Intermetro Industries Corp.

651 North Washington St.; P.O. Box A Wilkes Barre, PA 18705 Joseph Sokirka, Advertising Manager 717/825-2741 Fax: 717/824-2705

International Storage Systems

11230 Harlard Drive Covington, GA 30209 Barbara A. Campbell, Mktg Services Mgr. 404/787-9830

K.O.H. Design, Inc.

575 Broad St. Bridgeport, CT 06604 Karl O. Hasselrot, President 203/336-1334 Fax: 203/335-9361

Mayer: Charles Mayer Studios, Inc.

168 E Market St. Akron, OH 44308 Charles Mayer W Jr., CEO 216/535-5612 Fax: 216/434-2016

Mero Systems Group

N112 W18810 Mequon Rd. Germantown, WI 53022 Rosanne McDonald 414/255-5561; 800/323-0072 Fax: 414/255-6932 [Int'l.]

Ontario Store Fixtures

650 Barmac Dr. Weston, ON M9L 2X8 Canada R. David Gould, Dir. of Mktg., Intl. 416/749-7700 Fax: 416/749-1412 [Int'l.]

Peter Pepper Products, Inc.

17929 S. Susana Rd., P.O. Box 5769 Compton, CA 90224 Customer Service 310/639-0390 Fax: 310/639-6013 [Int'l.]

Reeve Store Equipment Co.

9131 E. Bermudez St. Pico Rivera, CA 90660 Edward L. Bradford, Western Regional Sls 310/949-2535 Fax: 310/949-3862

RHC/Spacemaster Corp.

1400 N. 25th Ave. Melrose Park, IL 60160 Carolyn R. Marcyn, Advertising Mgr 708/345-2500 Fax: 708/345-3823

Smith-Victor Corp.

301 N. Colfax Griffith, IN 46319 Tina W. Smith, Vice Pres 219/924-6136 Fax: 219/924-7356

Spartan Showcase, Inc.

P.O.Box 470 Union, MO 63084 Steve Lause, Vice Pres. 800/325-0775 Fax: 314/583-4067

Stanley Knight Corp.

Glendora Road New Troy, MI 49119 Bruce E. Nitz, Vice Pres/Sales 616/426-4444 Fax: 616/426-4448

Streater Store Fixtures

411 South 1st Ave. Albert Lea, MN 56007 Daniel R. Heckmann, Director Mktg Sales 507/373-0611 Fax: 507/373-0221

Syma System

180 Canal Road Fairless Hills, PA 19030 Stanley R. Hyams, President 215/736-3200 Fax: 215/736-3040

Walker Display

250 S. Lake Ave. Duluth, MN 55802 Dick Levey 218/722-5945 Fax: 218/722-5053 [Int'l.]

11110 Laundry & Dry Cleaning Equipment

Pellerin Milnor Corporation

700 Jackson St. Kenner, LA 70063-0400 David W. Adams/Advertising Dept. 504/467-9591 ext. 227 Fax: 504/468-9307 [Int'l.]

11130 Audio-Visual **Equipment**

Claridge Products and Equipment,

601 Hwy. 62-65 South Harrison, AR 72602-0910 Jack, Ron or Terry/Sales 501/743-2200 Fax: 501/743-1908 [Int'l.]

COMTEK, Inc.

357 W. 2700 South Salt Lake City, UT 84115 Steve Dupaix, Sls. Dir. 801/466-3463 Fax: 801/484-6906 [Int'l.]

Nuclear Associates

Victoreen 100 Voice Rd. Carle Place, NY 11514 Laura Rhein, Product Mgr./Clear-Pb 516/741-7717 Fax: 516/741-5414 [Int'l.]

Peter Pepper Products, Inc.

17929 S. Susana Rd., P.O. Box 5769 Compton, CA 90224 Customer Service 310/639-0390 Fax: 310/639-6013 [Int'l.]

Pioneer Electronics Technology

1800 W. Holt Ave. Pomona, CA 91768 Sales Dept. 800/623-3271 Fax: 909/623-9923

Weyel International div. of ICA Corporation

170 N. Brandon Dr. Glendale Heights, IL 60139 Larry Windel, Eastern U.S. 708/529-8066 Fax: 708/529-8559 [Int'l.]

H. Wilson Company **Ebsco Industries**

555 W. Taft Dr. South Holland, IL 60473-2071 Todd Laff, Sls. & Mktg. Mgr. 708/339-5111 Fax: 800/245-8221 [Int'l.]

11132 Projection Screens

Bretford Manufacturing, Inc. 9715 Soreng Ave.

Schiller Park, IL 60176 Customer Svc. Dept. 800/343-1779

11138 Conference Room **Equipment**

Albrecht: Peter Albrecht Corp. 6250 Industrial Court Greendale, WI 53129 Burt J. Boettcher, Consultant 414/421-6630 Fax: 414/421-9091

Amtab Mfg. Co.

1747 W. Grand Chicago, IL 60622 Gregory T. Hanusak, CEO 312/421-3444 Fax: 312/421-3448

Automatic Devices Co.

2121 S. 12th St. Allentown, PA 18103 John A. Samuels, President 215/797-6000 Fax: 215/797-4088

Boos: John Boos & Co.

315 S 1st St. Effingham, IL 62401 Eric W. Johnson, Vice Pres/Sales 217/347-7701 Fax: 217/347-7705

Claridge Products and Equipment, Inc.

601 Hwy. 62-65 South Harrison, AR 72602-0910 W. W. Sprenger 501/743-2200 Fax: 501/743-1908 [Int'l.]

Da-Lite Screen Co.

3100 N. Detroit St.; P.O. Box 137 Warsaw, IN 46581 Judy D. Loughran, Vice Pres/Sales-Mktg 219/267-8101 Fax: 219/267-7804

Draper Shade & Screen Co., Inc.

411 S. Pearl St. Spiceland, IN 47385 Penny R. Sitler, Adv Mgr 317/987-7999 Fax: 317/987-7142

Lemco, Inc.

5201 South 300 West Salt Lake City, UT 84107 Dave Hall, President 801/262-2596 Fax: 801/269-0120

Screen Works, The

940 W Weed St. Chicago, IL 60622 Franklin Moore, Nat'l Sales Mgr 312/440-0060 Fax: 312/440-0061

Snell: George R. Snell Associates, Inc. 269 Sheffield St.

Mountainside, NJ 07092 Suzi Reed, Exec. Dir. 908/654-8855 Fax: 908/654-8859

Sound-Craft Systems, Inc. Div. Sound-Craft Systems, Inc.

Route 3, Box 319 Morrilton, AR 72110 Hank Shaw, Vice Pres. 501/727-5476 Fax: 501/727-5402

Telaire Systems, Inc.

6489-A Calle Real Goleta, CA 93117 Mike Schell, VP Marketing 805/964-1699 Fax: 805/964-2129

Toshiba C.C.T.V.

Toshiba America Consumer Pdts 82 Totowa Road. Wayne, NJ 07470 Mike Skryha, National Mgr Sales 201/628-8000 Fax: 201/628-8755

Tri-Adco Mfg. Corp.

5644 N. 53rd Ave. Glendale, AZ 85301 G. E. Miller, President 602/842-1204

11150 Parking Control **Equipment**

Access Technologies Div. of the Stanley Works Rte. 6 & Hyde Rd.

Farmington, CT 06032 Marketing Dept. 203/679-6439 Fax: 203/679-6426 [Int'l.]

Federal APD, Inc.

24700 Crestview Ct. Farmington Hills, MI 48335 Customer Service 810/477-2700 Fax: 810/477-0742 [Int'l.]

11160 Loading Dock Equipment

Advance Lifts, Inc.

701 Kirk Rd. St. Charles, IL 60174 Jim Orlowski/Sales 708/584-9881 Fax: 708/584-9405

Blue Giant Equipment Corporation

One Industrial Park Dr. Pell City, AL 35125 Mychell Broska 205/884-1500 Fax: 205/884-1504 [Int'l.]

Pawling Corporation Standard Products Div. *

Borden Lane Wassaic, NY 12592 Michael Cunningham 800/431-3456 Fax: 800/451-2200 [Int'l.]

11170 Solid Waste Handling Equipment

American Transportation & Equipment Co.

2555 W. Evans Denver, CO 80219 Richard Jeffrey, President 303/922-3636 Fax: 303/922-3637

Barnes Pumps, Inc. Div. Burks Pumps 420 3rd St, P.O. Box 603

Piqua, OH 45356 Kary Catchings Jr, Mktg Serv Coor. 513/773-2442 Fax: 513/773-2238

Beaumont Birch Co.

3900 River Road Pennsauken, NJ 08110 Joseph R. Ford, President 609/663-6440 Fax: 609/663-2732

Brule: C.E. & E. Inc. Brule Incinerator Div.

P.O. Box 35; 13920 So. Western Blue Island, IL 60406 James Friedrich, Vice Pres. 708/388-7900

Fax: 708/388-4372

Chicago Trashapcker Corp.

290 N Prospect St. Marengo, IL 60152 Ric J. Fiedler, Vice President 815/568-5116

Fax: 815/568-7551

Corner Pump Co. Roper Industries Div.

2323 SE Harvester Drive Portland, OR 97222 Kristie S. Moss, Mktg Manager 503/653-0330 Fax: 503/653-0338

Goodnature Products, Inc.

P.O. Box 866 Buffalo, NY 14240 Cindy Miller, ADmin Assistant Sale 716/855-3325 Fax: 716/855-3328

Harris Waste Management Group,

200 Clover Reach; P.O. Box 2270 Peachtree City, GA 30269 E A. Webb, Mktg Comm Mgr. 404/631-7290 Fax: 404/631-7299

Hodge Mfg. Co., Inc.

55 Fisk Ave. Springfield, MA 01107 Richard Hill, Sales Mgr. 413/781-6800 Fax: 413/733-6573

Incinerator International, Inc.

P.O. Box 8617 Houston, TX 77249 Thomas N. Leervig, President 713/227-1466 Fax: 713/227-0884

Kohlman Corp.

1801 W Berteau Ave. Chicago, IL 60613 Maxwell Crory, President 312/404-3737

Lakos Separators Div. Claude Laval Corp.

Jacob North Clovis Ave. Fresno, CA 93727 Lindsey L. Walker, Asst. Marketing Mgr 209/251-1396 Fax: 209/255-8093

Multi-Pak Corp.

Hackensack, NJ 07601 Philip L. Cahill, President 201/342-7474 Fax: 201/342-6525

Read Corp., The

25 Wareham St. Middleboro, MA 02346 Wm M. Tryder III, Dir of Mktg. 508/946-1200 Fax: 508/946-0721

Reef Industries, Inc.

PO. Box 750250 Houston, TX 77275 Phil Drake, Mktg Mgr 800/231-6074 Fax: 713/947-2053

SP Industries, Inc.

2982 Jefferson Road Hopkins, MI 49328 Steve Burk, Director/PR 616/793-3232 Fax: 616/793-7451

Taylor-Dunn Mfg. Co.

2114 W Ball Road Anaheim, CA 92804 Tim D. Everett, Natl Sls Mgr. 714/956-4040 Fax: 714/956-3130

United Marketing, Inc.

14th & Laurel Sts.; PO. Box 870 Pottsville, PA 17901 John M. Knaut, Dir/Mktg & Sales 800/233-0314 Fax: 717/622-3817

Vaughan Co., Inc.

364 Monte-Elma Road Montesano, WA 98563 Jean M. Warren, Adv Mgr 206/249-4042 Fax: 206/249-6155

11171 Incinerators

Brule: C.E. & E, Inc.

Brule Incinerator Div. PO. Box 35; 13920 So. Western Blue Island, IL 60406 James Friedrich, Vice Pres. 708/388-7900 Fax: 708/388-4372

Des Champs Laboratories, Inc.

PO. Box 220, Douglas Way Natural Bridge, VA 24579 Vicki Layne, Mktg Mgr 703/291-1111 Fax: 703/291-2222

Incinerator International, Inc.

PO. Box 8617 Houston, TX 77249 Thomas N. Leervig, President 713/227-1466 Fax: 713/227-0884

Power Flame, Inc.

2001 S 21st St. Parsons, KS 67357 Gordon A. Johnson, Vice Pres. Sales 316/421-0480 Fax: 316/421-0948

Research Products/Blankenship

2639 Andjon Drive Dallas, TX 75220 Carol Mc Farland, Sales Manager 214/358-4238 Fax: 214/350-7919

Spronz Incinerator Corp.

1268 Plymouth Ave. So. Rochester, NY 14611 Francis Spronz, Pres 716/235-4877

Zimpro Environmental, Inc.

301 W. Military Road Rothschild, WI 54474 James M. Force, Adv. Mgr 800/826-1476 Fax: 715/355-3219

11175 Waste Chutes & Collectors

Marathon Equipment Company Co. Hwy. 9 S., P.O. Box 1798

Co. Hwy. 9 S., PO. Box 1798 Vernon, AL 35592-1798 Tracy Proulx, Mktg. Dir. 800/269-7237 Fax: 205/695-8813 [Int'l.]

11190 Detention Equipment

Acorn Wire and Iron Works

4940 S. Kilbourn Ave. Chicago, IL 60632 Frank Bukowski 800-55-ACORN Fax: 312/585-2403

Airteq Systems W.S.A., Inc.

6285 S.W. Lakeview Blvd. Lake Oswego, OR 97035 Project Mgmt. Dept. 800/831-6567 [Int'l.]

American Specialties, Inc.

441 Saw Mill River Rd. Yonkers, NY 10701 Sales Dept. 914/476-9000 Fax: 914/476-0688 [Int'l.]

Brink: R.R. Brink Locking Systems,

Inc. 500 Earl Road Shorewood, IL 60436 Robert R. Brink, President 815/744-7000 Fax: 815/744-7020

Folger Adam Co.

16300 W. 103rd St. Lemont, IL 60439 Robert J. Carter 708/739-3900 Fax: 708/739-6138 [Int'l.]

Garrett Metal Detectors, Inc. Security Div.

1881 W. State St. Garland, TX 75041 B. K. Trollinger, Sales Manager 214/494-6151 Fax: 214/494-1881

Glasspec

10344 S W 187th St. Miami, FL 33157 Luis Echenique, President 800/328-0888 Fax: 305/232-8246

Hopeman Correctional Systems

435 Essex Ave. Waynesboro, VA 22980 Jeff Hughes 800/368-3482 Fax: 703/949-9259 [Int'l.]

IMS Johnson

42 Sherwood Terrace, Ste 10 Lake Bluff, IL 60044 Gerald Hennessy, President 708/295-3800 Fax: 708/295-3827

J.L. Industries

4450 W. 78th St. Cir. Bloomington, MN 55435-5416 Customer Service 612/835-6850 Fax: 612/835-2218 [Int'l.]

Kane Mfg. Corp.

515 North Fraley St.; P O Box 777 Kane, PA 16735 Rob Morgan, VP/Sales & Mktg 814/837-6464 Fax: 814/837-6230

Larsen's Manufacturing Co.

7421 Commerce Lane N.E. Minneapolis, MN 55432 Mark Nyvall 800/527-7367 Fax: 612/571-1181 [Int'l.]

Marathon Engrg. Corp.

8443 Hidden Valley Road; P. O. Box 310 Mountain Ranch, CA 95246 Sharon Nieder, Sec/Tres 209/754-5121 Fax: 209/754-5358

Potter-Roemer

Fire Protection Div. 16833 Edwards Road Cerritos, CA 90701 E. A. Reilly, Dir Mktg & Sales 310/404-3753 Fax: 310/404-7960

Southern Steel Co. Div. Phelps Tointon, Inc.

4634 S Presa; P O Box 2021 San Antonio, TX 78223 Michael R. Sweet, Vice Pres Mktg/Sales 210/533-1231 Fax: 210/533-2211

Steel Ceilings, Inc.

500 N 3rd St. Coshocton, OH 43812 Louis J. Heil, Natl Sales Mgr 614/622-4655 Fax: 614/622-8971

Sweeper Metal Fabricators Corp.

Hwy. 33, E. of Jct. 33-99-16, Drawer 672 Drumright, OK 74030 Bill Knesek, Natl. Sls. Mgr. 918/352-2133 Fax: 918/352-2139 [Int'l.]

Town & Country Plastics, Inc.

Harold Mermel, Sales Mgr. 908/566-3800 Fax: 908/583-9045

United States Gypsum Company

125 S. Franklin St. Chicago, IL 60606 800/USG-4YOU

University Security Products, Inc.

3565 Arden Road Hayward, CA 94545 Jay H. Medeiros, V.P. 510/785-8222 Fax: 510/783-9181

World Dryer Corp.

5700 McDermott Drive Berkeley, IL 60163 Thomas M. Landy, Vice Pres/Sales-Mktg 708/449-6950 Fax: 708/449-6958

11200 Water Supply & Treatment

Omni Corporation Clarity Filters

Carry Fitters 2500 165th St. Hammond, IN 46320 Ron Houtz 702/331-9031; 800/848-7418 Fax: 702/331-9031

11400 Food Service Equipment

Atlantic Rubber

PO. Box 1720 Brockton, MA 02403 Jerry P. Donahue, Genl Mgr 800/695-0446 Fax: 508/580-0446 Beverage Air

Div. SpecIt Equpt Co's., Inc. 700 Buffington Road; P.O. Box 5932 Spartanburg, SC 29304 Jeff P. Rhodenbaugh, Executive V.P. 803/582-8111

Fax: 803/582-5083

Blakeslee

1844 S. Laramie Chicago, IL 60650 Pirjo A. Stafseth, Dir Sales & Mktg. 708/656-0660 Fax: 708/656-0017

Carter-Hoffmann Corp.

1551 Mc Cormick Ave. Mundelein, IL 60060 James Carr, Mktg Research Mgr 708/362-5500 Fax: 708/367-8981

Cecil Ware Corp.

43-05 20th Ave. Long Island City, NY 11105 Richard D. Moore, Exec V.P. 718/932-1414 Fax: 718/932-7860

Chester-Jensen Co., Inc.

PO. Box 908 Chester, PA 19016 Steven D. Miller, V.P. 610/876-6276 Fax: 610/876-0485

Chrontrol Corp.

9675 Business Park Ave. San Diego, CA 92131 John C. Harter, Mktg Dir 619/566-5656 Fax: 619/566-0140

Cold Zone

221 S. Berry St. Brea, CA 92621 George Riggs, Adv/PR 714/529-4461 Fax: 714/529-8503

Columbus Show Case Co., The

850 W 5th Ave. Columbus, OH 43221 C H Aschinger, Chief Operating Off 614/299-3161 Fax: 614/297-0741

Cres-Cor Div.

12825 Taft Ave. Cleveland, OH 44108 John A. Rash, Mktg Manager 216/851-6800 Fax: 216/851-9734

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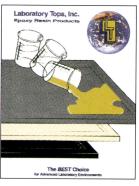
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Orange, CA 92665 William A. Slippy Jr, Vice President

714/974-6124

Fax: 714/974-6529 12300 Manufactured

Casework

American Desk Mfg. Co.

P.O. Box 6107

Temple, TX 76503 Bob Bethke, Dir Products Mgr 817/773-1776

Fax: 817/773-7370

Ancom Business Products

Div. Symatic, Inc. 2831 Center Road

Brunswick, OH 44212 James A. Sager, Manager Contract Fur

216/225-1510 Fax: 216/225-3434

Aristokraft, Inc. One Aristokraft Square

Jasper, IN 47546

Dan C. Stuart, Dir/Sales 812/482-2527

Blair Co. 750 Nicholas Blvd

Elk Grove, IL 60007

Michael Lebov, Gen. Mgr. 708/439-3980 Fax: 708/439-3983

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750 Nicholas Blvd Elk Grove, IL 60007 Michael Lebov, Gen. Mgr. 708/439-3980 Fax: 708/439-3983

BPS Architectural Products, Inc. 10816 Fallstone Rd., Ste. 505

Houston, TX 77099 William E. Snyder 713/568-9945 Fax: 713/568-6684

California Curves, Inc.

43085 Business Park Drive Temecula, CA 92590 Gordon R. Nickel, Material Mgr/Owner 714/676-6005

Claridge Products and Equipment,

601 Hwy. 62-65 South Harrison, AR 72602-0910 Jack, Ron or Terry/Sales 501/743-2200 Fax: 501/743-1908 [Int'l.]

Compro Architectural Casework

1100 Crystal Drive Princeton, MN 55371 Steve Lonn, Mgr Compro Bus. Dev. 612/389-4187 Fax: 612/389-3825

Dakota Jackson Inc.

979 Third Ave., Ste. 503 New York, NY 10022 Salesperson 212/838-9444 Fax: 212/758-6413

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Duralab Equipment Corp.

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Erdman: Marshall Erdman & Associates

Techline Div. 500 S Division St. Waunakee, WI 53597 Jim Ostrander, Dir/Design & Display 608/849-4181 Fax: 608/849-8371

Fuller & Albert, Inc.

3170 Campbell Drive Fairfax, VA 22031 John T. Huzzard, President 703/591-8000 Fax: 703/385-1740

Great Nothern Cabinetry, Inc.

749 Kennedy St. Rib Lake, WI 54470 George A. Brower, Vice President 715/427-5225 Fax: 715/427-5227

Hamilton Sorter Co., Inc.

3158 Production Dr. Fairfield, OH 45014

Hausmann Industries Institutional

130 Union St. Northvale, NJ 07647 Keith McHugh 201/767-0255 Fax: 201/767-1369 [Int'l.]

Haworth, Inc.

One Haworth Center Holland, MI 49423 Cathy Cunningham, Public Relat, Speclt 616/393-3000

Jamestown Metal Products, Inc.

178 Blakestone Ave. Jamestown, NY 14701 Chip Albright, VP Mktg 716/665-5313 Fax: 716/665-5121

Kapri Kitchen Co. Div. Coroal, Inc.

P.O. Box 100 Dallastown, PA 17313 Ralph G. Adamy, President 717/244-7631 Fax: 717/244-0888

Kemper Div White Consolidated Ind.

701 South N St. Richmond, IN 47374 Robert G. Negrin, Mktg Svcs Mgr. 317/935-2211 Fax: 800/222-7166

Kewaunee Scientific Corp.

2700 W. Front St. Statesville, NC 28677 Sales Dept. 704/873-7202 Fax: 800/932-3296 [Int'l.]

Kitchen Works, Inc.

34425 Lorain Road North Ridgeville, OH 44039 Lisa G. Stolitz, Vice President 216/353-0939

1214373 Corp. Concepts by Midmark Div.

60 Vista Drive. Versailles, OH 45380 Dolly Goscenski-Vosburg, Advertising Mgr 513/526-3662 Fax: 513/526-5542

Modular Casework Systems, Inc.

377 Kansas St. Redlands, CA 92373 S J Stallmeyer, V.P. 909/793-2706 Fax: 909/793-8023

Mohon International, Inc.

1865 N. Market St., P.O. Box 550 Paris, TN 38242 Jacqui Pingree, Sls. & Mktg. 901/642-4251 Fax: 901/642-4262 [Int'l.]

Thos. Moser Cabinetmakers, Inc.

72 Wright's Landing Auburn, ME 04211 Aaron Moser 207/784-3332 Fax: 207/784-6973

Peninsular Slate Co.

1166 E Big Beaver Road Troy, MI 48099 Ceil Ann Tomalis, Project Coord 313/689-9300 Fax: 313/689-4750

Planum, Inc.

209 E. King St. Malvern, PA 19355 Werner Piel, President 215/251-2120 Fax: 215/251-2290

Reeve Store Equipment Co.

9131 E. Bermudez St. Pico Rivera, CA 90660 Edward L. Bradford, Western Regional Sls 310/949-2535 Fax: 310/949-3862

Schmidt: R. J. Schmidt Co., Inc.

2330 Yellow Spring Road Malvern, PA 19355 Richard J Schmidt, Pres 215/647-7935 Fax: 215/641-0990

Shandon-Lipshaw

171 Industry Drive Pittsburgh, PA 15275 Darren J. Beatty, V.P. Mfg. 412/788-1133 Fax: 412/788-1138

The St. Charles Companies

Reflections III, Ste. 400, 208 Golden Oak Ct. Virginia Beach, VA 23452 Cindy Harris/Sales & Mktg. Dept. 804/486-1200

Viking Metal Cabinet Co., Inc.

5321 W 65th St. Chicago, IL 60638 Jim Dolan, Sales Manager 708/594-1111 Fax: 708/594-1028

Visiontron Corp.

49 Remington Blvd. Ronkonkoma, NY 11779 Lisa A. Torsiello, V.P. of Sales 516/585-7755 Fax: 516/585-8080

Winsted Corp.

10901 Hampshire Ave. S. Minneapolis, MN 55438 Randy Smith, Mktg Mng 612/944-8556 Fax: 612/944-1546

Worden Company

199 E. 17th St. Holland, MI 49423 Customer Service 800/748-0561 Fax: 616/392-2542 [Int'l.]

12345 Laboratory Casework

Hoechst Celanese Trespa N.A.

P.O. Box 2500 Mack Bldg. Somerville, NJ 08876-1258 Roger Kauffman 908/704-7060 Fax: 908/704-7066 [Int'l.]

12350 Medical Casework

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Allied Healthcare Products, Inc.

1720 Sublette Ave. St. Louis, MO 63110 Bob Ricks, VP, Sales/Marketing 314/771-2400 Fax: 314/771-0650

Casework & Photo-Lab Specs, Inc.

2105 Ponce DeLeon Coral Gables, FL 33134 Philip Milton, Sec 800/346-4967

Datel-Byrum, Inc.

2784 Courier Court Grand Rapids, MI 49504 Robert Nykamp, Mng Dir 616/791-7675

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2460 Quarry Road; P.O. Box 9 Sauk Rapids, MN 56379 Cyril N. Reinert, President 612/252-8204 Fax: 612/252-9093

Erdman: Marshall Erdman & Associates

Techline Div.

500 S Division St. Waunakee, WI 53597 Jim Ostrander, Dir/Design & Display 608/849-4181 Fax: 608/849-8371

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12382 Bank Fixtures & Casework

Andrens Telephone Booth Co.

665 Old Phoenix Road N.E. Eatonton, GA 31023 H. Larry Andrews, Owner 706/485-5610 Fax: 706/485-6678

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12311 Shoemaker Ave. Santa Fe Springs, CA 90670 Valarie Harris 714/993-2532 Fax: 714/993-7442 [Int'l.]

12505 Blinds, Shades & **Shutters**

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American Heritage Shutters, Inc.

2345 Dunn Ave. Memphis, TN 38114-4807 Bob Stack, VP Mktg. 901/743-2800; 800/541-1186 Fax: 901/744-8356

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10860 Alder Cir. Dallas, TX 75238 Darren Blank, Sls. & Mktg. Mgr. 214/343-1610 Fax: 214/343-2252

Beauti Vue Products

8555 194th Ave. Bristol, WI 53104 Stormy S. Grumbeck, Pres 414/857-2306 Fax: 414/857-7408

Castec Window Shading, Inc.

7531 Coldwater Canyon Ave. North Hollywood, CA 91605 George Lawlor, Art Director 818/503-8300 Fax: 800/932-3323

Comfortex Corp.

100 N. Mohawk St. Cohoes, NY 12047 800/426-3867 [Int'l.]

Conrad

575 10th St. San Francisco, CA 94103-4829 Sales Dept. 415/626-3303 Fax: 415/626-6302 [Int'l.]

Del Mar Window Coverings Div. Home Fashions, Inc.

7150 Fenwich Lane Westminster, CA 92683 Joseph E. Cole, President 714/891-4311

Draper Shade & Screen Co., Inc.

411 S. Pearl St. Spiceland, IN 47385 Penny R. Sitler, Adv Mgr 317/987-7999 Fax: 317/987-7142

General Clutch Corp.

200 Harvard Ave. Stamford, CT 06902 Garret Bebell, Vice President 203/964-1573 Fax: 203/964-0513

Hunter Douglas Window Fashions

2 Park Way Upper Saddle River, NJ 07458 James F. Bennett, VP. Commercial Window Treatments 201/327-8200 Fax: 201/327-4261 [Int'l.]

Kestrel Shutters

P.O. Box 12 St. Peters, PA 19470 James W. Lapic 610/469-6444 Fax: 610/469-6381 [Int'l.]

Kirsch, Cooper Industries, Inc.

309 N. Prospect; P O Box 370 Sturgis, MI 49091 Jill C. Locey, Media Services Coord 616/659-5100 Fax: 616/651-5600

LouverDrape

Div. Home Fashions, Inc. 1100 Colorado Ave. Santa Monica, CA 90401 Alex Squires, Asst. Mktg Mgr. 310/450-6100 Fax: 310/450-3937

Magnolia Shutters Rushman Draperies, Inc.

2929 Irving Blvd. Dallas, TX 75247 Kenneth Briggs, Sr., President 214/943-1000 Fax: 214/638-6019

Mecho Shade Systems, Inc.

42-03 35th St. Long Island City, NY 11101 Harry Widoff 718/729-2020 ext. 232 Fax: 718/729-2941 [Int'l.]

NANIK

7200 Stewart Ave. Wausau, WI 54401 Tom Morrissey, Dir. of Sls. 715/843-4653 Fax: 715/843-4650 [Int'l.]

Phifer Wire Products, Inc.

P.O. Box 1700 Tuscaloosa, AL 35403-1700 Jerry Liveoak, Mkt. Mgr./Sun Control Products 205/345-2120 Fax: 205/759-4450 [Int'l.]

Pinecrest

2118 BlaisDell Ave. Minneapolis, MN 55404 Russ Linderdahl, Jr. 612/871-7071; 800/443-5357 Fax: 612/871-8956 [Int'l.]

Smartrack, Inc.

P.O. Box 8248 Longboat Key, FL 34228 Lawrence I. Smuckler, President 813/730-0243

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53-11 105th St. Corona, NY 11368 Miles L Joseph, President 718/592-8222 Fax: 718/631-5754

Solartronics, Inc.

76 Benbro Drive Buffalo, NY 14225 Richard A. Stacey, President 716/681-6686 Fax: 716/681-7343

Sol-R-Veil

135 E. 144 St. Bronx, NY 10451 Dean Belmont 718/665-9200 Fax: 718/665-9672 [Int'l.]

Southern Venetian Blind Co.

1120 N. 3rd St. Harrisburg, PA 17102 John R. Enders, Sales Mgr 717/236-5961 Fax: 717/236-5963

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Rd. 1, Rte. 405 Montgomery, PA 17752 John Bianco 800/544-4749 Fax: 717/547-6162

Sunshine Rooms, Inc.

P.O. Box 4627; 3333 N Mead Wichita, KS 67204 Wade Griffith, President 800/222-1598 Fax: 316/838-0839

Technical Blinds International, Inc.

776 S.W. 17th Ave. Delray Beach, FL 33444 Eugene G. Kennedy, President 407/276-4622 Fax: 407/276-4606

Universal Door Mfg. Co., Inc.

700 N W 57th Court Ft. Lauderdale, FL 33309 John K. Heilig, V. Pres 305/772-8770 Fax: 305/772-8772

Verticals, Inc.

704 E. 133rd St Bronx, NY 10454 Arena P. Joseph, President 718/292-6500 Fax: 718/292-6503

Vimco

9301 Old Staples Mill Road. Rchmond, VA 23228 Gene J. Demestre, National Sales Mgr. 804/266-9638 Fax: 804/266-2937

VyTech Industries, Inc.

P.O. Box 5288, Pearman Dairy Rd. Anderson, SC 29623 Nicholas R. Brenchak 803/225-1459 Fax: 803/224-8410 [Int'l.]

Window Modes, Ltd.

979 3rd Ave. New York, NY 10022 Lisa Simkin 212/752-1140 Fax: 212/355-7764 [Int'l.]

Wrono Enterprise Corp. Aluminum-Wrol-up Shades &

Shutters; 211 N.W. 5th Ave. Hallandale, FL 33023 Bruce McPhee, ceo/Exec Vice Pres 305/456-6979

Fax: 305/458-1379

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Baker Drapery Corp.

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10860 Alder Cir. Dallas, TX 75238 Darren Blank, Sls. & Mktg. Mgr. 214/343-1610 Fax: 214/343-2252

Elkhart Door, Inc.

1515 Leininger St. Elkhart, IN 46517 Jim W. Kaskey, VP Sls & Mktg 219/294-5428

General Clutch Corp.

200 Harvard Ave. Stamford, CT 06902 Garret Bebell, Vice President 203/964-1573 Fax: 203/964-0513

H & H Specialties, Inc.

2210 N. Merced Ave.; PO. Box 9327 South El Monte, CA 91733 Reid R. Neslage, Vice President 800/221-9995 Fax: 818/575-3004

Ruine Design Associates, Inc.

250 W. 27th St., Ste. 6A New York, NY 10001 Paul Ruine 212/989-1910 Fax: 212/989-1911 [Int'l.]

SECOA

2731 Nevada Ave North Minneapolis, MN 55427 Mike Murphy, Vp Sales/Mktg 612/546-6313 Fax: 612/546-8361

Silent Gliss USA, Inc.

P.O. Box 405 Loganville, GA 30249 Customer Service 800/938-7225 Fax: 404/466-4814 [Int'l.]

Solartronics, Inc.

76 Benbro Drive Buffalo, NY 14225 Richard A. Stacey, President 716/681-6686 Fax: 716/681-7343

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1000 Brown St., Bldg. 301 Wauconda, IL 60084 John Karas/Sales Dept. 800/876-7367; 708/526-1515 Fax: 708/526-1921 [Int'l.]

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1100 Colorado Ave. Santa Monica, CA 90401 Alex Squires, Asst. Mktg Mgr. 310/450-6100 Fax: 310/450-3937

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Stagecraft Industries, Inc.

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471 Pleasant St., Rte. 102 Lee, MA 01238 Ginny Bentley, Curtain Plant Mgr. 800/243-4950 Fax: 413/243-4993 [Int'l.]

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Fax: 503/226-6843

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Amtab Mfg. Co.

Titato Jing. Co. 1747 W. Grand Chicago, IL 60622 Gregory T. Hanusak, CEO 312/421-3444 Fax: 312/421-3448

Anturo Corp.

10450 S.W. Manhassett Drive Portland, OR 97062 Catherine A. Filgas, V.P. 503/691-2556 Fax: 503/691-2409

Barlow Tyrie, Inc.

1263 Glen Ave, Suite 230 Moorestown, NJ 08057 Charles W. Hessler, Vice President 609/273-7878 Fax: 609/273-9199

Boling Co., The

P.O. Box 409 Siler City, NC 27344 Greg Phillips, CEO/President 800/942-6546 Fax: 800/326-5464

Buchbinder: Jay Buchbinder Industries, Inc.

2650 El Presidio Long Beach, CA 90810 Donald E. Swarm, Dir/Mktg 310/537-8200 Fax: 310/604-3827

Buckstaff Co.

1127 S. Main St. Oshkosh, WI 54901 Thomas A. Mugerauer, Sales Manager 414/235-5890 Fax: 414/235-2018

Cramer, Inc.

625 Adams Kansas City, KS 66105 Mark Rhoades, V.P. Sales & Mktg 913/621-6700 Fax: 913/621-1133

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915 Borom Road York, PA 17404 Paul Schmidt, Sales Mgr. 800/828-8018 Fax: 717/764-6656

Decor Concepts, Inc.

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Delco Associates, Inc.

55 Old Field Point Greenwich, CT 06836 Ronald J. D'Elia, Pres 203/661-5101 Fax: 203/661-9829

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Ello Furniture Mfg. Co.

1350 Preston St. Rockford, IL 61102 Lothar H. Molton, Pres 815/964-8601 Fax: 815/964-9985

Falcon Products, Inc.

9387 Dielman Industrial Drive St. Louis, MO 63132 Beth Fredericksen, Mktg Dept 314/991-9200 Fax: 314/991-9227

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P.O. Box 302 Zeeland, MI 49464 Mado J. Kreutz, Mgr Mktg Programs 616/654-8000 Fax: 616/654-8540

Old Wagon Factory, The

103 Russell St, Dept SWE94; P.O. Box 1427 Clarksville, VA 23927 Helen H. Massingill, Partner 804-37405717 Fax: 804/374-4646

Paoli, Inc.

P.O. Box 30 Paoli, IN 47454 Mike S. Heazlitt, VP Sales & Mktg 812/723-2791 Fax: 812/723-3880

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Rau: M.S. Rau, Inc.

P.O. Box 2427 (70176-2427); 630 Royal New Orleans, LA 70130 Jack H. Rau, Vice President 504/523-5660 Fax: 504/566-0057

Rubbermaid Office Products, Inc.

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Tibbet, Inc.

155 S. Superior St. Toledo, OH 43602 Susan Kaplan, Dir. Customer Svcs 419/244-9558 Fax: 419/244-2654

Trendway Corp.

13467 Quincy Holland, MI 49424 Julie B. Berghoef, Mktg/Comm. 616/399-3900 Fax: 616/399-5099

Village Cabinets Div. Belmont Corp.

60 Crystal Pond Place Bristol, CT 06010

Virco Mfg. Corp.

1331 W. Torrance Blvd. Torrance, CA 90501 Yoland D. Allen, Asst Adv Mgr 310/533-0474 Fax: 310/212-0996

Wilson: H. Wilson Co.

555 W Taft Drive South Holland, IL 60473 Nancy White, Mgr Sales & Mktg 708/339-5111 Fax: 800/245-8224

Yorktowne, Inc.

P.O. Box 231 Red Lion, PA 17356 Eleanor B. Shoemaker, Mktg Svcs Coord. 717/244-4011 Fax: 717/244-5497

12621 Office Furniture

AIV inc.

450 Oak Tree Ave. South Plainfield, NJ 07080 Annette Parisi 908/668-1430 Fax: 908/668-4317 [Int'l.]

The Alma Group

2400 Sterling Ave. Elkhart, IN 46516 Tony Passannante 219/293-0621 Fax: 219/294-6176 [Int'l.]

Amscor Inc.

P.O. Box 220262, 188 DuPont St. Brooklyn, NY 11222-0262 Rhoda Kiront 718/383-4900 Fax: 718/383-7787

Anthro Corp.

10450 S.W. Manhasset Dr. Tualatin, OR 97062 Sales Dept. 800/325-3841 Fax: 800/325-0045 [Int'l.]

BioFit Engineered Seating

P.O. Box 109 Waterville, OH 43566-0109 Carol McKenzie, Dir. of Mktg. 800/597-0246 Fax: 419/823-1342 [Int'l.]

Cedric Hartman Inc.

1414 Marcy St. Omaha, NE 68108 Elaine Majors/Sales 402/344-4474 Fax: 402/346-5929 [Int'l.]

Conwed *

1205 Worden Ave. E. Ladysmith, WI 54848 Don Fitterer 800/932-2383 Fax: 800/833-4798 [Int'l.]

Conwed Designscape

275 Market St., Ste. #463 Minneapolis, MN 55405 Rosemary Reinhardt 612/333-9166 Dakota Jackson Inc.

979 Third Ave., Ste. 503 New York, NY 10022 Salesperson 212/838-9444 Fax: 212/758-6413

Dar/Ran Furniture Industries

2402 Shore Dr. High Point, NC 27264 Ginger Smith/Marketing 910/434-8000 Fax: 910/434-7602

Dataprint Corporation *

700 S. Claremont, Ste. 205 San Mateo, CA 94402 Deborah Briant, VP, Mktg. 800/227-6191 Fax: 800/232-1295 [Int'l.]

Geiger International

7005 Fulton Ind. Blvd., S.W. Atlanta, GA 30336 Pam Bryant, Publicity Coord. 404/344-1100 Fax: 404/346-5202 [Int'l.]

GF Office Furniture, Ltd.

6655 Seville Dr. Canfield, OH 44406 Customer Service Dept. 216/533-7799 Fax: 216/533-8255 [Int'l.]

Girsberger Office Seating

1860 Hwy. 70 West Smithfield, NC 17577 Kay Tew, VP, Sls. 919/934-0545 Fax: 919/934-7765 [Int'l.]

Grahl Industries, Inc.

One Grahl Dr. Coldwater, MI 49036 Customer Service 517/279-8011 Fax: 800-GRAHL-07 [Int'l.]

The Gunlocke Company

One Gunlocke Dr. Wayland, NY 14572 Customer Service 800/828-6300 Fax: 716/728-8350 [Int'l.]

Halcon Corporation

1811 Second Ave. N.W. Stewartville, MN 55976 Paul Dilaura 507/533-4235 Fax: 507/533-9349

The Harter Group, Inc.

400 Prairie Ave. Sturgis, MI 49091 Gary H. Gottschalk, Pres. & CEO 616/651-3201 Fax: 616/651-6694

Haskell of Pittsburgh, Inc.

231 Haskell Lane Verona, PA 15147 Jean Todd 800/334-8888 Fax: 412/828-6262

12 Furnishings continued

Ultrum Div.

Custom Wood Products, Inc.

Thomasville Contract

Purified Micro Enuiroments

The HON Company a HON INDUSTRIES company

200 Oak St., P.O. Box 769 Muscatine, IA 52761-0769 Don Ager, Mgr. of Sls. Oper. 319/264-7625 Fax: 319/264-7384 [Int'l.]

KI

1330 Bellevue St. Green Bay, WI 54302 Marketing Dept. 414/468-8100 Fax: 414/468-0280 [Int'l.]

Kwik-File

500 73rd Ave. N.E. MN 55432 Phil Bradley, VP, Mktg. 800/368-1057 Fax: 612/572-1980

LUI Corporation

5500 E. Lombard St. Baltimore, MD 21224 James Crystal, Pres. & CEO 410/522-4135 Fax: 410/522-2934

Marvel

3843 W. 43rd St. Chicago, IL 60632 Customer Svc. Dept. 800/621-8846 Fax: 800/237-0358

Mayline Company

619 N. Commerce Sheboygan, WI 53081 Mary Hauser 414/457-0222 ext. 217 Fax: 414/457-7388 [Int'l.]

Meridian, Inc.

18558 171st Ave. Spring Lake, MI 49456 Myron Aldrink, Sr. Dir. of Mktg. 616/846-0280 Fax: 616/846-9236

Herman Miller, Inc.

855 E. Main Ave. Zeeland, MI 49464 800/851-1196 [Int'l.]

Thos. Moser Cabinetmakers, Inc.

72 Wright's Landing Auburn, ME 04211 Aaron Moser 207/784-3332 Fax: 207/784-6973

Office Specialty

67 Toll Rd.
Holland Landing, ON L9N 1H2
Canada
Peggy Lepp, Mktg. Mgr. 905/836-7676
Fax: 800/563-7128 [Int'l.]

Packard Industries Inc.

1515 U.S. 31 N. Niles, MI 49120 Jerry Carlson, Sls. Mgr. 800/253-0866 Fax: 616/684-2422 [Int'l.]

Peter Pepper Products, Inc.

17929 S. Susana Rd., P.O. Box 5769 Compton, CA 90224 Customer Service 310/639-0390 Fax: 310/639-6013 [Int'l.]

Stow Davis

67742 County Rd. 23 New Paris, IN 46553 Customer Service 219/831-4811 Fax: 219/831-4945 [Int'l.]

Vecta

1800 S. Great Southwest Pkwy. Grand Prairie, TX 75051 Doris Todd 214/641-2860 Fax: 214/660-1746 [Int'l.]

H. Wilson Company Ebsco Industries

South Holland, IL 60473-2071 Nancy White, Sls./Svc. Mgr. 708/339-5111 Fax: 800/245-8221 [Int'l.]

12622 Dormitory Furniture

Alma Desk Co.

2400 Sterling Ave. Elkhart, IN 46516 Tony Passannante, Mktg Mgr 219/293-0621 Fax: 219/294-6176

American Desk Mfg. Co.

P.O. Box 6107 Temple, TX 76503 Bob Bethke, Dir Products Mgr 817/773-1776 Fax: 817/773-7370

Anturo Corp.

10450 S.W. Manhassett Drive Portland, OR 97062 Catherine A. Filgas, V.P. 503/691-2556 Fax: 503/691-2409

Boling Co., The

PO. Box 409 Siler City, NC 27344 Greg Phillips, CEO/President 800/942-6546 Fax: 800/326-5464

Buckstaff Co.

1127 S. Main St. Oshkosh, WI 54901 Thomas A. Mugerauer, Sales Manager 414/235-5890 Fax: 414/235-2018

CampbellRhea

Mohon International Div. 1865 N. Market St. Paris, TN 38242 Tom A. Sisco, Presentative Sales 901/642-4251 Fax: 901/642-4262

MicroFridge, Inc.

1 Merchant St. Sharon, MA 02067 Michelle M. Tero, Sales Adminstrator 617/784-1713 Fax: 617/784-1776

Rubbermaid Office Products, Inc.

1427 William Blount Drive Maryville, TN 37801 Terry Henzey, Vice Pres/Mktg. 615/977-5477 Fax: 615/977-6849

Sauder Mfg. Co.

600 Middle St. Archbold, OH 43502 Frank Ulrich, V.P. Sales 419/446-9384 Fax: 419/446-3697

12623 Hotel & Motel Furniture

Allibert USA

9800 W. Kincey Ave., P.O. Box 1558 Huntersville, NC 28078 Customer Service 800/258-5619 Fax: 704/948-0190 [Int'l.]

Ambience Inc. Hospitality Div.

979 Third Ave. New York, NY 10022 Isabel Mitchell 212/688-0170 Fax: 212/421-5879 [Int'l.]

Barlow Tyrie, Inc.

1263 Glen Ave, Suite 230 Moorestown, NJ 08057 Charles W. Hessler, Vice President 609/273-7878 Fax: 609/273-9199

British American

118 Pickering Way Lionville, PA 19353 Rosemary A. Swindin, President 800/344-0259 Fax: 610/363-0433

Cedric Hartman Inc.

Centre Hartman Inc.

1414 Marcy St.

Omaha, NE 68108

Elaine Majors/Sales 402/344-4474

Fax: 402/346-5929 [Int'l.]

Dakota Jackson Inc.

979 Third Ave., Ste. 503 New York, NY 10022 Salesperson 212/838-9444 Fax: 212/758-6413

Executive Office Concepts

1705 Anderson Ave. Compton, CA 90220 Kenneth Beres, C.F.O. 310/537-1657 Fax: 310/603-9100

Falcon Products, Inc.

9387 Dielman Industrial Drive St. Louis, MO 63132 Beth Fredericksen, Mktg Dept 314/991-9200 Fax: 314/991-9227

Globe Business

Furniture/Chairworld, Inc. Haworth, Inc. 90 Volunteer Drive Hendersonville, TN 37075 Sharon M. Brooks, Graphics Mgr 615/822-4968 Fax: 615/824-9755

Iron-A-Way, Inc.

220 West Jackson Morton, IL 61550 Reginald R. Smidt, Vice President 309/266-7232 Fax: 309/266-5088

Johnson Industries, Inc. Div. Howe Furniture Corp.

1424 Davis Road Elgin, IL 60123 Darlene A. Blascoe, Sls & Mktg Supp Mgr. 708/695-1242 Fax: 708/695-8920

Koch Originals

P.O. Box 3436 Evansville, IN 47733 Albert W. Koch, Vice President 812/421-5624 Fax: 812/421-5608

MicroFridge, Inc.

1 Merchant St. Sharon, MA 02067 Michelle M. Tero, Sales Adminstrator 617/784-1713 Fax: 617/784-1776

Plymold Seating

615 Centennial Dr. Kenyon, MN 55946 Customer Service 507/789-5111; 800/533-0480 Fax: 507/789-6192 [Int'l.]

Surf Line

Div. Cumberland Crown Indus. PO. Box 5646; 3500 No. Hawthorne St. Chattanooga, TN 37406 Dennis Gregg, National Sales Mgr 615/622-0111 Fax: 615/622-0363

Texacraft Indoor & Outdoor Furniture Mfg.

P.O. Box 741558 Houston, TX 77274 Gail B. Miney, President 713/977-9933 Fax: 713/953-7826

Thomasville Contract

401 E. Main St. Thomasville, NC 27360 Carole Snider 910/472-4000 Fax: 910/472-4071 [Int'l.]

Ultrum Div.

Div. of Gametine, Inc. 150 Gametime Road.; P.O. Box 121 Ft. Payne, AL 35967

Tom Norquist, Dir Mktg & Sales 205/845-5610 Fax: 205/845-9361

Van Klassens, Inc.

4619B Central Ave. Knoxville, TN 37912 Robert B. Lukingbeal, Owner 615/688-2565 Fax: 615/688-3431

Virco Mfg. Corp.

1331 W. Torrance Blvd. Torrance, CA 90501 Yoland D. Allen, Asst Adv Mgr 310/533-0474 Fax: 310/212-0996

12625 Healthcare Furniture

Adden Furniture, Inc.

26 Jackson St. Lowell, MA 01852 Linda Desmarais 508/454-7848 Fax: 508/453-1449 [Int'l.]

Allibert USA

9800 W. Kincey Ave., P.O. Box 1558 Huntersville, NC 28078 Customer Service 800/258-5619 Fax: 704/948-0190 [Int'l.]

Am Fab, Inc. Div. Bissell Healthcae Corp.

2525 Miller Road Kalamazoo, MI 49001 Jay P Smart, V.P. Sales & Mkg 616/385-2938 Fax: 616/385-2237

BioFit Engineered Seating

P.O. Box 109 Waterville, OH 43566-0109 Carol McKenzie, Dir. of Mktg. 800/597-0246 Fax: 419/823-1342 [Int'l.]

D.S. Brown Co.

2107 W. Magnolia Blvd. Burbank, CA 91506 Shirley Brown 818/846-4616 Fax: 818/846-4616 [Int'l.]

Buchbinder: Jay Buchbinder Industries, Inc.

2650 El Presidio Long Beach, CA 90810 Donald E. Swarm, Dir/Mktg 310/537-8200 Fax: 310/604-3827

Cramer, Inc.

625 Adams Kansas City, KS 66105 Mark Rhoades, V.P. Sales & Mktg 913/621-6700 Fax: 913/621-1133

Custom Wood Products, Inc.

P.O. Box 4500; 3304 Aerial Way Drive Roanoke, VA 24015 Patrick L. Byrne, VP Sales 703/345-8821 Fax: 703/342-7789

Electric Mobility Corp.

1 Mobility Plaza Sewell, NJ 08080 John Gorrell, Dir/Adv & Prom 609/468-0270 Fax: 609/468-3426

Executive Office Concepts

 $\begin{array}{lll} 1705 \; Anderson \; Ave. \\ Compton, \; CA \; 90220 \\ Kenneth \; Beres, \; C.F.O. & 310/537-1657 \\ Fax: \; 310/603-9100 & & \end{array}$

Healthcare+Plus LUI Corporation

5500 E. Lombard St. Baltimore, MD 21224 James Crystal, Pres. & CEO 410/522-4135 Fax: 410/522-2934

Milcare, Inc. Herman Miller, Inc.

P.O. Box 302 Zeeland, MI 49464 Mado J. Kreutz, Mgr Mktg Programs 616/654-8000 Fax: 616/654-8540

Thos. Moser Cabinetmakers, Inc.

72 Wright's Landing Auburn, ME 04211 Aaron Moser 207/784-3332 Fax: 207/784-6973

Paoli, Inc.

Paoli, Inc.
P.O. Box 30
Paoli, IN 47454
Mike S. Heazlitt, VP Sales & Mktg
812/723-2791
Fax: 812/723-3880

Playscapes, Inc.

2600 Daniels St.
Madison, WI 53704
Bonnie Collins, Interior Design/Natl.
Acct. Mgr. 800/248-7529
Fax: 608/222-8100 [Int'l.]

Plymold Seating

615 Centennial Dr. Kenyon, MN 55946 Customer Service 507/789-5111; 800/533-0480 Fax: 507/789-6192 [Int'l.]

Surf Line

Div. Cumberland Crown Indus. PO. Box 5646; 3500 No. Hawthorne St. Chattanooga, TN 37406 Dennis Gregg, National Sales Mgr 615/622-0111 Fax: 615/622-0363

Thomasville Contract

401 E. Main St. Thomasville, NC 27360 Carole Snider 910/472-4000 Fax: 910/472-4071 [Int'l.]

Van Klassens, Inc.

4619B Central Ave. Knoxville, TN 37912 Robert B. Lukingbeal, Owner 615/688-2565 Fax: 615/688-3431

12626 Laboratory Furniture

American Seating Co.

901 Broadway Ave. NW Grand Rapids, MI 49504 D. Edwin Yates, Prod. Mgr. 616/732-6895 Fax: 616/732-6446

Bevco Precision Mfg. Co.

W227 N752 Westmound Drive; Suite L3A Waukesha, WI 53186 John Brott, Vice Pres Mktg & Sls 414/547-6990 Fax: 414/547-8225

Biodex Medical Systems

P.O. Box 702 Shirley, NY 11967 David S. Nimowitz, Products Sales Mgr 516/924-9000 Fax: 516/924-9241

CampbellRhea

Mohon International Div. 1865 N. Market St. Paris, TN 38242 Tom A. Sisco, Presentative Sales 901/642-4251 Fax: 901/642-4262

Cole-Parmer Instrument Co.

7425 N Oak Park Ave. Niles, IL 60714 Gary Herman, Media Planning 708/647-7600 Fax: 708/647-9660

Custom Wood Products, Inc.

PO. Box 4500; 3304 Aerial Way Drive Roanoke, VA 24015 Patrick L. Byrne, VP Sales 703/345-8821 Fax: 703/342-7789

LAB Fabricators Co.

1802 E. 47th St. Cleveland, OH 44103 Carol A. Reynolds, Adv. Mgr. 216/431-5444 Fax: 216/431-5447

Laminaire Corp.

960 E. Hazelwood Ave. Rahway, NJ 07045 C. J. Garay, Mgr 908/381-6300 Fax: 908/381-4091

Purified Micro Enuiroments Div.Germfree Laboratories,Inc.

7435 NW 41st St. Miami, FL 33166 Jay J.D. Collier, Sales Mgr. 305-59201780 Fax: 305/591-7280

Se-Cur-All Cabinets

5122 N. State Road 39 La Porte, IN 46350 Sean P. Roper, Act Director 219/326-7890 Fax: 219/324-3780

Winsted Corp.

10901 Hampshire Ave. S. Minneapolis, MN 55438 Randy Smith, Mktg Mng 612/944-8556 Fax: 612/944-1546

Wright Line, Inc.

Div. Applied Power 160 Gold Star Blvd. Worcester, MA 01606 Mary Lou Porrazzo, Mkt. Comm Mgr. 508/852-4300 Fax: 508/853-8904

12627 Classroom/Library Furniture

BioFit Engineered Seating

PO. Box 109 Waterville, OH 43566-0109 Carol McKenzie, Dir. of Mktg. 800/597-0246 Fax: 419/823-1342 [Int'l.]

Dakota Jackson Inc.

979 Third Ave., Ste. 503 New York, NY 10022 Salesperson 212/838-9444 Fax: 212/758-6413

KI

1330 Bellevue St. Green Bay, WI 54302 Marketing Dept. 414/468-8100 Fax: 414/468-0280 [Int'l.]

Thos. Moser Cabinetmakers, Inc.

72 Wright's Landing Auburn, ME 04211 Aaron Moser 207/784-3332 Fax: 207/784-6973

Plymold Seating

615 Centennial Dr. Kenyon, MN 55946 Customer Service 507/789-5111; 800/533-0480 Fax: 507/789-6192 [Int'l.]

12629 Ecclesiastical

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A Div of Greenwich Industries, L.P.

927 North Shore Drive Lake Bluff, IL 60044 Bradley J. Hartsell, Vice President 708/295-2200 Fax: 708/234-9001

Irwin Seating Co.

3251 Fruit Ridge Road N.W. Grand Rapids, MI 49504 Vicki Stein, Mktg Comms Mgr 616/784-2566 Fax: 616/784-5819

12639 Folding Wall Furniture

MESA Industries, Inc.

143 S. Jackson St. Elkhorn, WI 53121 Julie M. Heintz, Marketing Mgr. 414/723-5161 Fax: 414/723-5180

Murphy Bed Co., Inc.

42 Central Ave. Farmingdale, NY 11735 Clark W. Murphy, President 800/845-2337 Fax: 516/420-4337

Sico Incorporated

7525 Cahill Rd.
Minneapolis, MN 55439
Jerry Danielson 800/742-6462
[Int'l.]

12650 Furnishing Accessories

Lite Source, Inc.

4401 Eucalyptus Ave. Chino, CA 91710 Ronald J. Sachs, Dir/Mktg 909/597-8892 Fax: 909/393-4161

12660 Upholstered Loose Seating

American Seating Co.

901 Broadway Ave. NW Grand Rapids, MI 49504 D. Edwin Yates, Prod. Mgr. 616/732-6895 Fax: 616/732-6446

Bevco Precision Mfg. Co.

W227 N752 Westmound Drive; Suite L3A Waukesha, WI 53186 John Brott, Vice Pres Mktg & Sls 414/547-6990 Fax: 414/547-8225 Clarin

A Div of Greenwich Industries, L.P. 927 North Shore Drive Lake Bluff, IL 60044 Bradley J. Hartsell, Vice President 708/295-2200 Fax: 708/234-9001

Seating Concepts, Inc.

313 Naperville Road; P.O. Box 216 Plainfield, IL 60544 D Dwayne Selk, President 815/436-8866 Fax: 815/436-6920

12667 Furniture Hardware & Components

Delta Industries Div. GWN. Inc.

9530 Cozycroft Ave. Chatsworth, CA 91311 Linda M. Nelson, V.P. 800/238-3333 Fax: 818/718-6048

Grass America, Inc.

1202 Highway 66 South Kernersville, NC 27284 Jan B. Fitzpatrick, Adv Manager 919/996-4041 Fax: 919/996-5149

IFSCO Industries

Div. Illinois Fibre Speclt Co. 4301 So. Western Blvd. Chicago, IL 60609 Casimir W. Kasper, Pres 312/376-1122 Fax: 312/376-3111

Knape & Vogt Mfg. Co.

2700 Oak Industrial Drive NE Grand Rapids, MI 49505 Glenn W. Prince, Mgr Mktg Svcs 616/459-3311 Fax: 616/459-3290

12675 Rugs

Brintons Carpets (USA), Inc.

Paramus, NJ 07652 Robert J. Sedlacek, Credit Manager 201/368-0080 Fax: 201/368-9097

Custom Looms Rug Mills, Inc.

275 Warner Ave. Roslyn Heights, NY 11577 Mel Oster, Pres 516/484-0522 Fax: 516/484-0098

Diameters

209 E. King St. Malvern, PA 19355 Peter G. Aton, Owner 215/695-0547 Fax: 215/695-0548

Form III

FO. Box 143, 108 E. Main Crothersville, IN 47229 Jo A. Scott, Vice President 812/793-3636 Fax: 812/793-3637 New River Artisans, Inc.

1 Highway 1316; PO. Box 1 Piney Creek, NC 28663 G. Neal. Satterwhite, President 919/359-2216 Fax: 919/359-2234

Patterson Flynn & Martin, Inc.

979 3rd Ave. New York, NY 10022 David B. Martin, President 212/688-7700 Fax: 212/826-6740

World Carpets, Inc.

1 World Plaza; PO. Box 1448 Dalton, GA 30722 William J. Waters, Jr., V.P. Marketing 706/278-8000 Fax: 706/278-9454

Wunda Weve Carpet Co.

P.O. Box 167 Greenville, SC 29602 Timothy J. Gilmore, Director Mktg. Adv. 803/879-8000 Fax: 805/879-8009

12690 Floor Mats & Frames

Arden Architectural Specialties Inc.

1947 W. County Rd. C-2 St. Paul, MN 55113-1246 Marketing Dept. 800/521-1826 Fax: 612/631-0251 [Int'l.]

Construction Specialties, Inc.

Box 380, Rte. 405 Muncy, PA 17756 Interior Products Group 717/546-5941 Fax: 717/546-5169 [Int'l.]

J.L. Industries

4450 W. 78th St. Cir.
Bloomington, MN 55435-5416
Customer Service 612/835-6850
Fax: 612/835-2218 [Int'l.]

Kadu Industries

160 Northfield Rd. Bedford, OH 44146 Patricia Setlock/Sales Dept. 800/321-3827 Fax: 216/439-6889

The R. C. Musson Rubber Company 1320 E. Archwood Ave., P.O. Box 7038 Akron, OH 44306

R. W. Bergeron, Sls. Mgr. 216/773-7651; 800/321-2382 Fax: 216/773-3254 [Int'l.]

Pawling Corporation Standard Products Div.

Borden Lane Wassaic, NY 12592 Michael Cunningham 800/431-3456 Fax: 800/451-2200 [Int'l.]

12700 Multiple Seating

Adden Furniture, Inc.

26 Jackson St. Lowell, MA 01852 Linda Desmarais 508/454-7848 Fax: 508/453-1449 [Int'l.]

Contour Seats, Inc.

PO. Box 509 Allentown, PA 18105 John R. Forsht, III, Genl & Oper Mgr 610/395-5144 Fax: 610/398-7099

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New Holland Custom Woodwork Ltd.

313 Prospect St., P.O. Box 217 New Holland, PA 17557 Jeff Lewis, Sls. Mgr. 800/648-9663 Fax: 717/354-2481

Office Specialty

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Holland Landing, ON L9N 1H2
Canada
Peggy Lepp, Mktg. Mgr. 905/836-7676
Fax: 800/563-7128 [Int'l.]

Outdoor Aluminum, Inc.

P O Box 118 Geneva, AL 36340 W. T. Kilpatrick, President 205/684-2296 Fax: 205/684-2231

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Seating Concepts, Inc.

313 Naperville Road; PO. Box 216 Plainfield, IL 60544 D Dwayne Selk, President 815/436-8866 Fax: 815/436-6920

267

Sports Seating Co., Inc.

1540 Chestnut St. Emmaus, PA 18049 John E. Foley, Sales/Marketing Mgr. 610/967-5450

Fax: 610/965-5798

Sturdisteel Co. Div. of Schultz Indus, Inc.

P O Box 2655 Waco, TX 76702 Johnny D. Bledsoe, Vice Pres. 800/433-3116 Fax: 817/666-4472

Wabash Valley Mfg. Inc.

State Road 15 North Silver Lake, IN 46982 Jerry L. Shilling, Pres 219/352-2102 Fax: 219/352-2160

Worden Company

199 E. 17th St. Holland, MI 49423 Customer Service 800/748-0561 Fax: 616/392-2542 [Int'l.]

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Dant Clayton Corp.

1500 Bernheim Lane Louisville, KY 40210 Rick Baker, V.P. 502/363-0506 Fax: 502/637-3162

Folding Bleacher Co.

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Hussey Seating Co. Railroad Ave.

North Berwick, ME 03906 Anne Hussey 207/676-2271 Fax: 207/676-2222

Interkal, Inc.

5981 East Cork St.; P.O. Box 2107 Kalamazoo, MI 49003 Roger Cronkright, General Sales Mgr 616/349-1521 Fax: 616/349-6530

Irwin Seating Co.

268

3251 Fruit Ridge Road N.W. Grand Rapids, MI 49504 Vicki Stein, Mktg Comms Mgr 616/784-2566 Fax: 616/784-5819

JG Furniture Systems Inc.

114 S. Front St., P.O. Box 9002 Quakertown, PA 18951-9002 Customer Service 215/538-5800 Fax: 215/536-7365 [Int'l.]

Reliable Seating, Inc.

202 W. Campbell Ave. Geneva, AL 36340 Karla L. Whitman, Adminstrative Asst. 205/684-6575 Fax: 205/684-6313

Seating Concepts, Inc.

9901-600 Movena Blvd San Diego, CA 92117 James R. Walsh, General Manager 619/581-5715 Fax: 619/581-5725

Sports Seating Co., Inc.

1540 Chestnut St. Emmaus, PA 18049 John E. Foley, Sales/Marketing Mgr. 610/967-5450 Fax: 610/965-5798

Sturdisteel Co.

Div. of Schultz Indus, Inc. P O Box 2655 Waco, TX 76702 Johnny D. Bledsoe, Vice Pres. 800/433-3116 Fax: 817/666-4472

Wabash Valley Mfg. Inc.

State Road 15 North Silver Lake, IN 46982 Jerry L. Shilling, Pres 219/352-2102 Fax: 219/352-2160

12745 Built-in Table/Seating

Plymold Seating

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12750 Multiple-use Fixed Seating

Adden Furniture, Inc.

26 Jackson St. Lowell, MA 01852 Linda Desmarais 508/454-7848 Fax: 508/453-1449 [Int'l.]

1330 Bellevue St. Green Bay, WI 54302 Marketing Dept. 414/468-8100 Fax: 414/468-0280 [Int'l.]

Plymold Seating

615 Centennial Dr. Kenyon, MN 55946 Customer Service 507/789-5111; 800/533-0480 Fax: 507/789-6192 [Int'l.]

12755 Multiple-use Loose Seating

Allibert Contract Furniture

9800 W. Kincey Ave., Ste. 110 Huntersville, NC 28078 John Menas, Natl. Sls. Mgr. 800/258-5619 Fax: 704/948-0190 [Int'l.]

BioFit Engineered Seating

P.O. Box 109 Waterville, OH 43566-0109 Carol McKenzie, Dir. of Mktg. 800/597-0246 Fax: 419/823-1342 [Int'l.]

D.M. Braun & Company

14028 Marquardt Ave. Santa Fe Springs, CA 90670 Larry Siemers, VP 310/921-7344 Fax: 310/921-7959 [Int'l.]

Dakota Jackson Inc.

979 Third Ave., Ste. 503 New York, NY 10022 Salesperson 212/838-9444 Fax: 212/758-6413

Grahl Industries, Inc.

One Grahl Dr. Coldwater, MI 49036 Customer Service 517/279-8011 Fax: 800-GRAHL-07 [Int'l.]

Thos. Moser Cabinetmakers, Inc.

72 Wright's Landing Auburn, ME 04211 Aaron Moser 207/784-3332 Fax: 207/784-6973

Office Specialty

67 Toll Rd. Holland Landing, ON L9N 1H2 Canada Peggy Lepp, Mktg. Mgr. 905/836-7676 Fax: 800/563-7128 [Int'l.]

Plymold Seating

615 Centennial Dr. Kenyon, MN 55946 Customer Service 507/789-5111; 800/533-0480 Fax: 507/789-6192 [Int'l.]

12760 Telescoping Stands

Folding Bleacher Co. Div. Irwin Seating Co.

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Wilson: H. Wilson Co.

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1200 Arrow Hwy. La Verne, CA 91750-5293 John Brinegar/Sales Dept. 909/593-3533 ext. 28 Fax: 909/451-8155

12825 Interior Landscape Accessories

Planter Technology

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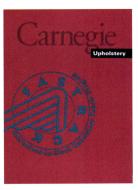
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...Birdair is now credited by designers around the world, with the emergence of the durable tensioned membrane structure utilizing Teflon coated woven Fiberglass and other architectural membranes.

Since 1973, Birdair has constructed well over 200 tension membrane structures utilizing in excess of 20 million square feet of architectural membrane. Employees work in a Total Quality Management environment in pursuit of complete customer satisfaction. Team effort is an essential element of every project. Our modern 70,000 square feet Amherst, New York world headquarters

houses an ultra-clean manufacturing area, plus state of the art production, quality assurance, research and testing facilities.

About the product. Birdair tensioned membrane structures and air supported domes and buildings are manufactured from a variety of membranes. These materials range from PVC based fabrics to SHEERFILL Architectural Membrane — a woven Fiberglass substrate with a Teflon PTFE coating. The recommendation of a specific membrane depends on the proposed structure's size, shape, function, life cycle expectations, and economics.

Special features. Teflon coated woven Fiberglass offers outstanding performance characteristics which include: • Extensive life cycle — A typical installation can maintain 70% of its original specified strength after 20 years. • Translucency —

SHEERFILL provides up to 22% transmission of natural, color balanced and diffuse light. • Durability — Erected in virtually every climate, the Teflon coating is chemically inert and sunlight keeps it bleached. • Low maintenance — Due to surface hydrophobicity, rain water helps keep the material clean and new looking. There is no relaxation of Birdair tensioned membrane after 20 years of service. • Energy conservation — Daytime lighting and HVAC costs are significantly reduced. • Aesthetics & signature — The daytime brilliance, nighttime glow, and spectacular shapes of translucent roofs yield an unmistakable signature.





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Free Literature:

The Sweet's catalog gives an abbreviated overview of Birdair projects around the world. A more comprehensive brochure, together with a video and technical support are available directly from the factory.



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Fire Facilities Inc.™ offers a full line of products and services designed to give safe, hands-on firefighting experience under controlled conditions.

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Wesco Towers are produced in several standard sizes and styles, from conventional and residential to five-story high-rise models. Firefighters can practice ground ladder maneuvers, rappelling, and a variety of other exercises with live fire exposure.

Each tower contains a roof-mounted chop-out hatch, interior stairs, doors, attic deck, and steel

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225 Grand St.

Paterson, NJ 07501

Douglas L. Bennett, Exec. Vice Pres 201/345-8282

Fax: 201/345-8285

15250 Mechanical Insulation

The Dow Chemical Company **Customer Information Center**

PO. Box 1206

Midland, MI 48674

Pam Nash 800/441-4369

Schuller International, Inc. Schuller Roofing Systems

P.O. Box 5108

Denver, CO 80217

Product Info. Ctr. 800/654-3103

Fax: 303/978-2318 [Int'l.]

15320 Fire Protection **Sprinkler Systems**

Elco Industries, Inc.

Construction Products Div.

5110 Falcon Rd., P.O. Box 7009

Rockford, IL 61125-7009

Patrick Monahan 800/435-7213 Fax: 815/397-8986 [Int'l.]

The Reliable Auto Spk Co. Inc.

525 N. MacQuesten Pkwy.

Mt. Vernon, NY 10552

Michael R. Fee, VP, Sls. Oper.

914/592-1414

Fax: 914/592-3676 [Int'l.]

15400 Plumbing

Abbott Industries, Inc.

225 William St.

Bensenville, IL 60106 Robert K. Abbott, Chairman

708/595-2320 Fax: 708/595-2335

Added Sales 1875 Greenleaf

Elk Grove Village, IL 60007

Michael B. Warren, V.P. Mktg

708/640-0123 Fax: 708/640-0294

Amtrol, Inc.

1400 Division Road

West Warwick, RI 02893

Felicia Lesnett, Literature Coord

401/884-6300 Fax: 401/884-4773

Areslux

8229 N.W. 66th St.

Miami, FL 33166

Viviane C. Mesa, Mktg Director

305/592-6126 Fax: 305/477-5155

Bootz Mfg. Co. 1400 Park St.

Evansville, IN 47710

W. Robert Doerr, Director of Sales

812/423-5401

Fax: 812/429-2254

Briggs Industries, Inc. 4350 W. Cypress St.

Tampa, FL 33607 Sterling E. Brown, Manager Mktg Svcs

813/878-0178

Fax: 813/874-1394

Cantex, Inc.

P O Box 340

Mineral Wells, TX 76068

R. C. McConnell, Mktg. Svcs. Mgr. 817/325-3344

Fax: 817/325-4644

Central Brass Mfg. Co.

2950 E. 55th St.

Cleveland, OH 44127 John S. Raleigh, Exec. Vice Pres.

216/883-0220

Fax: 216/883-0875

Cesco Brass Ltd.

135 S. Main St, PO Box 256

Thomaston, CT 06787

Paul O. Bergstrom, Pres 203/283-4361

Fax: 800/886-9831

Conine Mfg. Co., Inc.

P.O. Box 6561

Tyler, TX 75711

Greg L. Conine, President

903/561-9986 Fax: 903/561-3769

Coyne & Delany Co. P.O. Box 411; 1565 Avon St.

Charlottesville, VA 22902

A Graham Delany, Pres 804/296-0166 Fax: 804/977-3596

Crane Plumbing/Fiat Products 1235 Hartrey Ave.

Evanston, IL 60202

Janet Armstrong, Advts Coord 708/864-9777

Fax: 708/864-7652

Davis: Joseph Davis, Inc.

120 West Tupper St.

Buffalo, NY 14201 Jeffrey J. Davis, President

716/842-1500

Flushmate

Div. Sloan Valve Co. 10500 Seymour Ave.

Franklin Park, IL 60131

Raymond R. Raufeisen, Adv Mgr

708/671-4300 Fax: 708/671-6944

Gerber Plumbing Fixtures Corp.

4656 W Touhy Ave.

Chicago, IL 60646 Dorian Holt, Asst. Mktg. Mgr.

708/675-6570

Gould: J.D. Gould Co., Inc. 4707 Massachusetts Ave.

Indianapolis, IN 46218 Ronald C. Patton, Genl Manager

800/634-6853 Fax: 317/547-5234

Grinnell Corp. Flow Control Div.

3 Tyco Park Exeter, NH 03833 Wayne J. Marcotte, Mgr Adv 603/778-9200

Grohe America, Inc. Commercial Faucets

241 Covington Drive. Bloomingdale, IL 60108 Jeff Harner, Product Mgr 708/582-7711 Fax: 708/582-7722

Guardian Equipment

660 N Union St. Chicago, IL 60610 Kurt Kline, Dir of Mktg 312/733-2626 Fax: 312/733-4684

Hirsch Pipe & Supply Co.

3317 W. Jefferson Blvd Los Angeles, CA 90018 Dan Mariscal, President 213/733-1177 Fax: 213/733-9370

Hydro Swirl Mfg. Corp.

2150 Division St. Bellingham, WA 98226 Ralph E. Rodenberg, Mkt Mgr 206/734-0616 Fax: 800/527-3368

Indiana Brass

800 W Clinton St, P.O. Box 369 Frankfort, IN 46041 Svend Demant, Gen. Mgr. (NULL))(317)659-334 Fax: 317/654-4364

Just Mfg. Co.

9233 King St. Franklin Park, IL 60131 M. E. Just, Mkg Mgr 708/678-5150 Fax: 708/678-6817

Lewis Pipe Co.

P O Box 339 Ardmore, AL 35739 Will A. Lewis, President 205/423-3175 Fax: 205/423-3209

McDonald: A. Y. McDonald Mfg. Co.

4800 Chavenelle Road Dubuque, IA 52002 R. A. Glausser, Vice Pres/Sales 319/872-4202 Fax: 319/588-0720

Mustee: E.L. Mustee & Sons, Inc.

5431 W 164th St. Cleveland, OH 44142 Kevin Mustee, Natl. Sales Mgr. 216/267-3100 Fax: 216/267-9997

National Diversfied Sales, Inc.

P.O. Box 6038; Mission Oaks Blvd. Camarillo, CA 93011 Taryn Lambert, Mktg Manager 805/389-6700 Fax: 800/726-1998

NIBCO, Inc.

500 Simpson Ave. Elkhart, IN 46516 Sally A. Boyer, Public Rlt Supvr 219/295-3000 Fax: 219/295-3307

Optiflex U.S.A., Inc.

11155 Culver Blvd Culver City, CA 90230 Daniel r. Rossel, President/CEO 310/202-8697 Fax: 310/202-0211

Pearl Baths, Inc.

9224 73rd Ave. N Minneapolis, MN 55428 Ron G. Crowell, VP Sls 612/424-3335 Fax: 612/424-9808

PHD Mfg., Inc.

44018 Columbiana-Waterford; P.O. Box 278 Columbiana, OH 44408 Anthony S. Kopatich, President 216/482-9256 Fax: 216/482-2763

Precision Plumbing Products, Inc.

7021 NE 79th Court Portland, OR 97218 Jack Vilendre, Vice Pres 503/256-4010 Fax: 503/253-8165

Sterling Plumbing Group Kohler Co.

2900 W Golf Road Rolling Meadows, IL 60008 Robert F. Brands, Vice Pres/Mktg 708/734-1777 Fax: 708/734-4767

Symmons Industries, Inc.

31 Brooks Drive Braintree, MA 02184 James J. Galvin, Dir. Mktg. 617/848-2250 Fax: 617/843-3849

T-Drill Industries, Inc.

1740 Corporate Drive. Norcross, GA 30093 Richard D. Nelson, Sales Mgr 800/554-2730 Fax: 404/925-3912

Torrington Supply Co., Inc.

100 North Elm St. Waterbury, CT 06723 Fred Stein, President 203/756-3641 Fax: 203/753-4317

Ultra Flo Corp.

PO. Box 2294 Sandusky, OH 44870 Doug Didion, Admin. Dir. 419/626-8182 Fax: 419/626-8183

Urinette, Inc.

7012 Pine Forest Road Pensacola, FL 32526 Kathie K. Jones, President 904/944-9779 Fax: 904/944-9778

Vance Industries

7401 W, Wilson Ave. Chicago, IL 60656 Lisa Walker, Mktg Scvcs Mngr 708/867-6000 Fax: 708/867-5601

Vanguard Plastics, Inc.

831 N. Vanguard St. Mc Pherson, KS 67460 John W. Fraser, Dir of Marketing & S 316/241-3639 Fax: 316/241-0808

Wirsbo Co.

5925 148th St. W Apple Valley, MN 55124 Joe G. Pauley, Mktg Mgr 612/891-2000 Fax: 612/891-2008

Wolverine Brass, Inc.

2951 Highway 501 E Conway, SC 29526 Duane T. Milan, Natl. Sales Coord. 800/944-9292 Fax: 800/945-9292

Zurn Industries, Inc. Div. Flush Valve Operations

P.O. Box 2767 Sanford, NC 27330 Francis J. Lastowsk, Mgr Sales & Mktg. 919/775-2255 Fax: 919/775-3541

Zurn Industries, Inc. Wilkins Div.

1747 Commerce Way Paso Robles, CA 93446 M. S. Howard, Natl. Sales Mgr. 805/238-7100 Fax: 805/238-5766

15440 Plumbing Fixtures

American Standard, Inc.

1 Centennial Ave. Piscataway, NJ 08855 Architect & Engr. Hot Line 800/217-1929

Bates & Bates

3699 Industry Ave. Lakewood, CA 92663 Customer Service 310/595-8824 Fax: 310/988-0764

Bradley Corporation

9101 Fountain Blvd. Menomonee Falls, WI 53051 414/251-6000 Fax: 414/251-5817 [Int'l.]

Cherry Creek Enterprises Inc.

3500 Blake St.
Denver, CO 80205
Sheila Fein 800/338-5725; 303/295-1010
Fax: 303/292-1161 [Int'l.]

The Chicago Faucet Co.

2100 Clearwater Dr.
Des Plaines, IL 60018
Michele Hudec 708/803-5000 ext. 291
Fax: 708/298-3101

Clarke Products Inc.

1202 Ave. J East Grand Prairie, TX 75050 Liz Inman/Customer Svc. Dept. 800/426-8964 Fax: 214/660-2259 [Int'l.]

Crane Plumbing

1235 Hartrey Ave. Evanston, IL 60202 Janet Armstrong 708/864-9777

Ebco Manufacturing Co.

265 N. Hamilton Rd. Columbus, OH 43213 Adrian Abolins/Advertising Dept. 800/950-3226 Fax: 614/861-5750 [Int'l.]

Elkay Manufacturing Company

2222 Camden Ct. Oak Brook, IL 60521 Customer Service 708/574-8484

Galaxy East Co.

153 Linden St. Hamilton, MA 01982 Kim Noble/Sales 800/747-0168 Fax: 508/468-7092 [Int'l.]

Gemini Bath & Kitchen Products

3790 E. 44th St. Tucson, AZ 85713 Sales Dept. 602/750-8433 Fax: 602/327-1580 [Int'l.]

Hansgrohe

2840 Research Park Dr.
Soquel, CA 95073
Marketing Dept. 800/719-1000
Fax: 408/479-8302 [Int'l.]

Intersan Manufacturing Company

1748 W. Fillmore St.
Phoenix, AZ 85007-2229
Curtis M. Janney 602/254-3101
Fax: 602/254-1776 [Int'l.]

Jacuzzi Whirlpool Bath

2121 N. California Blvd., Ste. 475 Walnut Creek, CA 94596 Customer Support 800/678-6889 Fax: 510/938-7070 Kallista, Inc.

2701 Merced St. San Leandro, CA 94577 Bob Grover 510/895-6400 Fax: 510/895-6990 [Int'l.]

Kohler Co.

Kohler, WI 53044 Marketing Dept. 414/457-4441 Fax: 414/459-1796

Opella, Inc.

1700 Enterprise Way, Ste. 108 Marietta, GA 30067 Ron Svensson 800/969-0339 Fax: 800/867-3552; 800-800-8-OPELLA [Int'l.]

Santile International Corp.

6687 Jimmy Carter Blvd. Norcross, GA 30071 Erika Hogele 404/416-6224 Fax: 404/416-6239 [Int'l.]

Sloan Valve Company

10500 Seymour Ave. Franklin Park, IL 60131 John Lauer/Installation Engrg. 708/671-4300 ext. 497 Fax: 708/671-6944 [Int'l.]

Speakman Company

PO. Box 191 Wilmington, DE 19899 Denise A. Pitts, Coord. of Mktg. 302/764-9100 Fax: 302/764-1956 [Int'l.]

15443 Wash Fountains

Center State Pipe & Supply Co. 1348 Mc Williams Way; P.O. Box 4620 Modesto, CA 95352 Richard W. Raley, Manager 209/521-1151

Fax: 209/521-6301

Cole-Parmer Instrument Co. 7425 N Oak Park Ave.

Niles, IL 60714 Gary Herman, Media Planning 708/647-7600

Fax: 708/647-9660

Guardian Equipment

660 N Union St. Chicago, IL 60610 Kurt Kline, Dir of Mktg 312/733-2626 Fax: 312/733-4684

Hirsch Pipe & Supply Co.

3317 W. Jefferson Blvd Los Angeles, CA 90018 Dan Mariscal, President 213/733-1177 Fax: 213/733-9370

Torrington Supply Co., Inc.

100 North Elm St. Waterbury, CT 06723 Fred Stein, President 203/756-3641 Fax: 203/753-4317 World Dryer Corp.

5700 McDermott Drive Berkeley, IL 60163 Thomas M. Landy, Vice Pres/Sales-Mktg 708/449-6950 Fax: 708/449-6958

15444 Safety Showers

Haws Drinking Faucet Co.

1435 Fourth St., PO. Box 1999 Berkeley, CA 94701 Customer Service 510/525-5801 Fax: 510/528-2812 [Int'l.]

Speakman Company

PO. Box 191
Wilmington, DE 19899
Denise A. Pitts, Coord. of Mktg. 302/764-9100
Fax: 302/764-1956 [Int'l.]

15445 Fittings, Trim & Accessories

Sloan Valve Company

10500 Seymour Ave. Franklin Park, IL 60131 R. Raufeisen/Advertising 708/671-4300 Fax: 708/671-6944 [Int'l.]

Speakman Company

P.O. Box 191 Wilmington, DE 19899 Denise A. Pitts, Coord. of Mktg. 302/764-9100 Fax: 302/764-1956 [Int'l.]

15455 Water Coolers & Drinking Fountains

AQUA Care Systems, Inc. Pure Flow Water Co., Inc.

Envro Systems Supplies, Inc.; 3806 N. 29th Ave. Hollywood, FL 33020 Jeffrey L. Schultz, V. Pres Mkt 305/925-9993 Fax: 305/925-9996

Center State Pipe & Supply Co.

1348 Mc Williams Way; P.O. Box 4620 Modesto, CA 95352 Richard W. Raley, Manager 209/521-1151 Fax: 209/521-6301

Central Brass Mfg. Co.

2950 E. 55th St. Cleveland, OH 44127 John S. Raleigh, Exec. Vice Pres. 216/883-0220 Fax: 216/883-0875

Culver: S. K. Culver Co.

926 N. Clark St. Chicago, IL 60610 Meryl Lyn Moss, President 312/642-1661 Fax: 312/642-5323 Elkay Manufacturing Company

2222 Camden Ct. Oak Brook, IL 60521 Customer Svc. Dept. [Int'l.]

Filtrine Mfg. Co.

Elm St. Harrisville, NH 03450 Mary Ann Wells, Adv. Mgr. 603/827-3321 Fax: 603/827-3081

Grainger

Div. W.W. Grainger, Inc.
333 Knightsbridge Parkway
Lincolnshire, IL 60069
Max C. Mielecki, V.P. Mktg Comm
800/473-3473

Halsey Taylor

2222 Camden Ct.
Oak Brook, IL 60521
Customer Service 708/574-3500
Fax: 708/574-3503 [Int'l.]

Haws Drinking Faucet Co.

1435 Fourth St., P.O. Box 1999 Berkeley, CA 94701 Customer Service 510/525-5801 Fax: 510/528-2812 [Int'l.]

Murdock, Inc.

2488 River Road Cincinnati, OH 45204 Robert A. Murdock, Pres. 513/471-7700 Fax: 513/471-3299

Stern-Williams Co., Inc.

P.O. Box 8004 Shawne Mission, KS 66208 R. F. Donahue, Jr., President 913/362-5635 Fax: 913/362-6689

Sunroc Corp.

300 S. Pennell Road Media, PA 19063 Joseph Kontuly, Adv. Mgr. 215/459-1100 Fax: 215/459-1063

15500 Heating, Ventilating & Air Conditioning

Carrier Corporation North American Operations

Carrier Pkwy.
Syracuse, NY 13104
Rick Burt, Dir., PR 315/432-3147
Fax: 315/432-7800

Mitsubishi Electronics America HVAC

6100 Atlantic Blvd. Norcross, GA 30071 800/433-4822 [Int'l.] Smith Steelite

1005 Beaver Grade Rd. Moon Township, PA 15108-2944 Diane Winter/Marketing 800/759-7474 Fax: 412/299-8036 [Int'l.]

15770 Heat Pumps

Conservation Energy Systems, Inc.

2525 Wentz Ave. Saskatoon, SK S7K 2K9 Canada Maury Wawryk, Comm. Product Mgr. 306/242-3663 Fax: 306/242-3484 [Int'l.]

15780 Air Conditioning Units

GE Company GE Business Information Center 320 Great Oaks Off. Park

Albany, NY 12203-5965 GE Bus. Info. Ctr. 800/626-2004 Fax: 518/869-2828

National Comfort Products

539 Dunksferry Rd.
Bensalem, PA 19020
Lawrence S. Adams 800/523-7138
Fax: 215/244-9579 [Int'l.]

15840 Radiant Heating Systems

Flexwatt Corporation

2380 Cranberry Hwy. West Wareham, MA 02576 Kathryn Kelleher, Mktg. Asst. 508/291-2000 Fax: 508/291-2008 [Int'l.]

Gas-Fired Products Inc.

Space-Ray
P.O. Box 36485
Charlotte, NC 28236
Frank Horne, Jr. 704/372-3485
Fax: 704/332-5843 [Int'l.]

Gyp-Crete Corporation

920 Hamel Rd. Hamel, MN 55340 Julie R. Johnson/Mktg. Svcs. Dept. 612/478-6072; 800/356-7887 Fax: 612/478-2431 [Int'l.]

Heatlink USA, Inc.

89 54th St., S.W. Grand Rapids, MI 49548 Barry Vezino 800/968-8905 Fax: 616/532-9322 [Int'l.]

Myson Inc.

20 Lincoln St.
Essex Junction, VT 05452
Raymond Farley 802/879-1170
Fax: 802/879-8950 [Int'l.]

Rehau Incorporated

PO. Box 1706 Leesburg, VA 22075 Mr. Mingo/Heating Systems 703/777-5255 Fax: 703/777-3053 [Int'l.]

Rinnai America Corporation *

1662 Lukken Ind. Dr. West LaGrange, GA 30240 Literature Dept. 800/621-9419 Fax: 706/884-6070

Runtal North America, Inc.

187 Neck Rd., P.O. Box 8278 Ward Hill, MA 01835 Customer Service 800/526-2621 Fax: 508/372-7140 [Int'l.]

Thomas & Betts

Reznor 1555 Lynnfield Rd. Memphis, TN 38119 800/695-1901

Fax: 901/680-5118

15860 Air Handling Fans

Broan Mfg. Co., Inc.

926 W. State St. Hartford, WI 53027-1098 Keith Lester 414/673-4340 Fax: 414/673-8709

Hunter Fan Company

2500 Frisco Ave. Memphis, TN 38114 Ellen Thornton 901/745-9287 Fax: 901/745-9385

15875 Air Curtain Units

Dynaforce

515 John Fitch Blvd. South Windsor, CT 06074 Bill Hick 203/289-6843 Fax: 203/528-7398 [Int'l.]

Mars Sales Company, Inc.

14716 S. Broadway Gardena, CA 90248 Steve M. Rosol 213/770-1555 Fax: 310/324-3030 [Int'l.]

15877 Fume Exhaust Equipment

Kewaunee Scientific Corp.

2700 W. Front St. Statesville, NC 28677 Sales Dept. 704/873-7202 Fax: 800/932-3296 [Int'l.]

15880 Air Distribution Equipment

Blender Products, Inc.

5010 Cook St.
Denver, CO 80216
Ross Lindgren 800/523-5705
Fax: 303/296-1520 [Int'l.]

CESCO Products

Architectural Sales
9300 73rd Ave. North
Minneapolis, MN 55428
Scott Raymond 612/424-4919
Fax: 800/241-9344 [Int'l.]

15885 Air Cleaning

Farr Company

PO. Box 92187, Airport Station Los Angeles, CA 90009 Product Coord/Environmental Control Products 800/333-7320 ext. 365 Fax: 800/441-0003 [Int'l.]

Honeywell Inc.

Home and Building Control

1985 Douglas Dr. N. Golden Valley, MN 55422 Customer Assistance Ctr. 800/345-6770

15890 Ductwork

Acudor Products Inc.

371 Little Falls Rd. Cedar Grove, NJ 07009 Alan Karp 800/722-0501 Fax: 201/857-2005 [Int'l.]

CertainTeed Corporation

Insulation Group PO. Box 860 Valley Forge, PA 19482 Tom Newton/Communications Dept. 800/523-7844 Fax: 610/341-7571

Schuller International, Inc.

Schuller Roofing Systems
P.O. Box 5108
Denver, CO 80217
Product Info. Ctr. 800/654-3103
Fax: 303/978-2318 [Int'l.]

United McGill Corp.

One Mission Park, P.O. Box 7 Groveport, OH 43125-0007

15910 Ductwork Accessories

CESCO Products

Architectural Sales 9300 73rd Ave. North

Minneapolis, MN 55428 Scott Raymond 612/424-4919 Fax: 800/241-9344 [Int'l.]

15942 Registers, Grilles & Diffusers

A-J Mfg. Co. Inc.

3601 E. 18 St., P.O. Box 4320 Kansas City, MO 64127-4320 Robert Haake 816/231-5522 Fax: 816/231-8437

Carnes Company

Carnes Company
PO. Box 930040
Verona, WI 53593
Richard Laughlin 608/815-6411
Fax: 608/845-6470

Krueger

3400 E. Britannia Dr., Ste. 124 Tucson, AZ 85706 Customer Service 602/295-8500 Fax: 602/295-8529 [Int'l.]

Milcor Incorporated

1150 N. Cable Rd. Lima, OH 45805 Customer Service 800/528-1411 Fax: 800/441-6899

Sweeper Metal Fabricators Corp.

Hwy. 33, E. of Jct. 33-99-16, Drawer 672 Drumright, OK 74030 Bill Knesek, Natl. Sls. Mgr. 918/352-2133 Fax: 918/352-2139 [Int'l.]

TITVS

990 Security Row Richardson, TX 75081 214/699-1030 Fax: 214/644-4953 [Int'l.]

ADA-Compliant Drop-In Commercial Sinks and Lead-free Bubblers

ADA-Compliant Commercial grade stainless steel drop-in bowls and lead free bubblers meet ADA and Safe Water Drinking Act.

As the leading manufacturer of stainless steel plumbing products for commercial, industrial and institutional applications, Just has been an innovator for over 60 years. With 400+ models, Just produces the fullest line of products for a broad range of applications.

These ADA-Compliant Sinks are offered in commercial grade 18-gauge single and double bowl models in a range of sizes. The sinks are seamlessly drawn in Type 304, 18-8 stainless steel. Interior and top surfaces polished to a fully blended Just finish with highlighted rim. A 1-3/4" radius

is consistent to all corners, allowing for maximum capacity. Drain options include centered rear, right rear, and left rear. Depth options range $4^{-1}/2''$ through $6^{-1}/2''$.

These sinks are thoroughly undercoated with non-abrasive sound deadening material, and are supplied with the sure-fit, space-efficient Grip Rim Plus installation system.

The new JSB-10 Lead-Free Bubbler exceeds all standards set forth by the safe drinking water act and those by the State of California (Prop. 65), as related to lead content. This bubbler

is completely lead free. The Type 304 cast stainless steel body, stainless steel cartridge, and all interior working parts contain 0.0% lead.

The unit has a self-closing mechanism and adjustable stream regulator. The unit is also ADA-

compliant as codified relative to dimensional and operational requirements. A vandal-resistant version (JSB-10 VR) features an integral pin at the base that prevents turning of the unit when used with a slotted die formation supplied with the Just academic group of classroom sinks.

In addition to these products, Just offers an extensive line of drop-in sinks, faucets and related products designed for commercial environments. These include custom fixtures and sink tops, scullery sinks, service, scrub and multistation wash sinks.







Free Literature:

This specifier oriented 28-page catalog presents the full line of Just's 400+ drop-in stainless steel bowls. It contains photographs and pertinent dimensional drawings and information relative to gauge, stainless types, capacity, finish and sizes.

The Accessory and Commercial Group catalogs round out the product offering.



For Additional Information and Literature Contact: Specifier Services Department

Just Manufacturing Co. 9233 King Street, Franklin Park, IL 60131 708-678-5150 fax:708-678-6817



The 1900 Series Slot Diffuser . . . **Featuring Metallic and Custom Finish Overlays**

This Slot Diffuser from Krueger provides superior appearance and optimum performance to any ceiling or wall design.

Optional finishes allow the 1900 Series Slot Diffuser to blend, complement, or contrast with the ceiling suspension system or the interior design. Finishes can be selected to highlight corporate color schemes or architectural design.

The 1900 Series is an engineered air diffuser with minimal pressure drop and flexible airflow and pattern control. Nine frame styles are available offering the choice of a mounting system that integrates with suspended or even plaster ceilings.

Important features include:

- Slide-on finish overlays are metallic and designed for easy mounting. Available in most machinable metals, copper, titanium — even silver and gold. Also available with virtually any color or finish.
- Designed for easy field installation can be upgraded to match architectural and interior designs.
- Custom Miter angles can be specified . . . as well as curved frames.

The ASDT diffuser with hidden plaque face provides maximum blending

with tile ceilings.

Used as a supply or return diffuser, the ASDT uses a narrow frame to mount a ceiling tile to the plaque face. The result is a ceiling unbroken by

the large areas of painted metal typical of most diffusers. All that is seen is a 2" (50 mm) opening around the perimeter, revealing a sloping backpan.

The backpan is engineered to distribute conditioned air in a wide pattern throughout the room, without using visible control blades. Metric sizes allow the ASDT to be specified in U.S. government buildings.







Free Literature:

An attractive and descriptive product brochure is available for the Krueger 1900 Series Slot Air Diffuser.

Literature is also available on the complete line of Krueger high quality air distribution equipment.

For Additional Information and Literature Contact: Krueger

3400 East Britannia, Suite 124, Tucson, AZ 85706 602-295-8500 fax: 602-295-8529



16110 Raceways, Conduits & Trenches

16120 Wires & Cables

16130 Boxes & Fittings

16140 Wiring Devices

16320 Transformers

16500 Lighting

16501 Lamps

16502 Luminaire Accessories

16503 Poles, Posts & Standards

16504 Ballasts

16505 Lenses, Louvers, Reflectors & Accessories

16510 Interior Luminaires

16518 Luminous Ceilings

16520 Exterior Luminaires

16521 Solar Powered Lighting

16522 Roadway & Parking Area Luminaires

16524 Stair & Walkway Lighting

16528 Arena, Stadium & Sports Lighting

16535 Emergency Lighting

16536 Theater & Entertainment Lighting

16537 Display & Showcase Lighting

16538 Medical/Surgical Lighting

16540 Lighting Graphics

16542 Fiber Optic Lighting

16545 Underwater Lighting

16590 Hazardous Location Fixtures

16670 Lightning Protection

16700 Communications

16720 Building Security Equipment-Alarm, Detection, Access Control

16730 Clock & Program Systems

16734 Scoreboards

16760 Intercommunication Systems

16770 Public Address & Music Systems

16780 Television Systems

16890 Electric Fan/Heater Units

16915 Lighting Control Systems

16920 Environmental Systems Control 16940 Control Instrumentation

16110 Raceways, Conduits & Trenches

Unistrut Corporation

35660 Clinton St. Wayne, MI 48184 Tom Wright, Natl. Sls. Mgr.

800/521-7730

Fax: 313/721-4106

16120 Wires & Cables

Alcan Cable

div. of Alcan Aluminum Corporation

Three Ravinia Dr., Ste. 1600 Atlanta, GA 30346-2133

Field Appl. Engrg. Dept. 404/394-9886Fax: 404/395-9053 [Int'l.]

16130 Boxes & Fittings

AMP

P.O. Box 3608

Hamsburg, PA 17105-3608

Product Info. Ctr. 717/564-0100;

800/522-6752

Fax: 717/986-7575 [Int'l.]

Pass & Seymour/Legrand Wiring Devices & Assessories

50 Boyd Ave.

Syracuse, NY 13209

Jamie Militi, Product Spec./Marketing

Dept. 315/468-6211 Fax: 315/468-6544

Pauluhn Industries

1616 N. Main St.

Pearland, TX 77581

Vahram Sarrafian 713/485-4311

Fax: 713/485-4398 [Int'l.]

Raceway Components, Inc.

208 19th Ave.

Paterson, NJ 07504

Sales Dept. 201/279-1116

Fax: 201/279-2410

16140 Wiring Devices

AFC Cable Systems, Inc. America Cable Systems

100 Riverside Ave.

New Beford, MA 02746

J. Ron Clisham 508/993-1781

Fax: 508/992-4642 [Int'l.]

AMP

P.O. Box 3608

Hamsburg, PA 17105-3608

Product Info. Ctr. 717/564-0100;

800/522-6752

Fax: 717/986-7575 [Int'l.]

GE Company

GE Business Information Center

320 Great Oaks Off. Park

Albany, NY 12203-5965 GE Bus. Info. Ctr. 800/626-2004

Fax: 518/869-2828

GE Wiring Devices

225 Service Ave.

Warwick, RI 02886

D. D. Peterson 401/886-6285

Fax: 401/886-6470 [Int'l.]

Hubbell Incorporated

Wiring Device-Kellems

1613 State St.

Bridgeport, CT 06605

Technical Services 203/337-3100

Fax: 203/579-2892 [Int'l.]

Leviton Mfg. Co., Inc. **Electrical Distribution**

59-25 Little Neck Pkwy.

Little Neck, NY 11362 Joseph Zaccaria, Mktg. Com. Mgr.

718/281-6746

Fax: 718/631-6439

Lithonia Lighting

P.O. Box A

Conyers, GA 30207

404/922-9000 Jerry Veydt, VP, Sls.

Fax: 404/483-2635 [Int'l.]

Modular Wiring Systems (MWS)

Cooper Lighting

Southerfield Rd., P.O. Box 1207

Americus, GA 31790

Al Tyre 912/924-8000

Fax: 912/924-5507 [Int'l.]

MWS Brand

Cooper Lighting Southerfield Rd., P.O. Box 1207

Americus, GA 31709

Al Tyre, Brand Mgr. 912/924-8000

Fax: 912/924-5507

Pass & Seymour/Legrand Wiring Devices & Assessories

50 Boyd Ave.

Syracuse, NY 13209

Jamie Militi, Product Spec./Marketing

Dept. 315/468-6211

Fax: 315/468-6544

Thomas & Betts

Reznor

1555 Lynnfield Rd.

Memphis, TN 38119

800/695-1901 Fax: 901/680-5118

16320 Transformers

Torid Corporation of Maryland

2020 Northwood Dr.

Salisbury, MD 21801-7805

Lerraif Elmlund 410/860-0300 Fax: 410/860-0302

16500 Lighting

Abolite Lighting, Inc.

10000 Alliance Rd.

Cincinnati, OH 45242

J. Carl Miller, Exec. VP 800/436-7600

Fax: 800/373-9998 [Int'l.]

Alkco Lighting

11500 W. Melrose Ave. Franklin Park, IL 60131

Frank Austin/Mktg. & Sls.

708/451-0700

Fax: 708/451-7512 [Int'l.]

Amerlux Lighting Systems

23 Daniel Rd. East

Fairfield, NJ 07004 Carol Boyle, VP of Mktg. 201/882-5010

Fax: 201/882-8970 [Int'l.]

Appleton Lamplighter

P.O. Box 1434, 2664 American Dr.

Appleton, WI 54913-1434

David G. Berry, Pres. 414/739-9001 Fax: 414/739-1656

Architectural Products By Outwater,

52 Passaic St. Wood Ridge, NJ 07075

Carolyn McCrystall, Gen. Mgr.

800/835-4400 Fax: 800/835-4403 [Int'l.]

Artemide, Inc. * 1980 New Highway

Farmingdale, NY 11735 Guido Buratto 516/694-9292

Barbizon Light

3 Draper St. Woburn, MA 01801

Jonathan Lipsy/Sales Dept.

617/935-3920

Fax: 617/935-9273 [Int'l.]

Beacon Products

Fax: 813/751-5535

6503 19th St. E., Unit E

Sarasota, FL 34243

Chuck Hurley, Sls. Coord. 813/755-6694 ext. 303

Bega/US 1005 Mark Ave.

Carpinteria, CA 93013

[Int'l.]

Debbie Roberts 805/684-0533 Fax: 805/684-6682 [Int'l.]

Beghelli Inc.

11221-2 St. Johns Ind. Pkwy. South

Jacksonville, FL 32246 Thomas E. Poudrier, Sls. Coord.

904/646-4416

Fax: 904/646-1949 [Int'l.]

Bend-A-Lite Flexible Neon

6292 Windlass Cir.

Boynton Beach, FL 33437 Rick Schwartz 800-BEND-A-LITE

Fax: 407/738-5055 [Int'l.]

B. L. Innovative Lighting

1703 E. 41st Ave.

Vancouver, BC V5P 1K7

Betty Lou Pacey 604/874-4405 Fax: 604/321-0445 [Int'l.]

Boyd Lighting Co.

56 12th St.

San Francisco, CA 94103 Serene Cooper/Marketing

415/431-4300 Fax: 415/431-8603 [Int'l.]

Brass Light Gallery, Inc.

131 S. 1st St. Milwaukee, WI 53204

Customer Service 414/271-8300 Fax: 414/271-7755 [Int'l.]

Buhl Electric 14-01 Maple Ave.

Donald L. Lilly, Natl. Sls. Mgr.

Fair Lawn, NJ 07410

201/423-2800 Fax: 201/423-2854 [Int'l.]

Calger Lighting Inc. 200 Lexington Ave.

New York, NY 10016

Carmela Califano 212/689-9511

The Case Companies/Case Lighting Resources

363 5th Ave. San Diego, CA 92101 John M. Case 619/234-5700 Fax: 619/238-0344 [Int'l.]

Casella Lighting

111 Rhode Island St. San Francisco, CA 94103 Rhonda Simi 415/626-9600 Fax: 415/626-4539 [Int'l.]

Cedric Hartman Inc.

1414 Marcy St. Omaha, NE 68108 Elaine Majors/Sales 402/344-4474 Fax: 402/346-5929 [Int'l.]

Classic Lamp Post

3645 N.W. 67th St. Miami, FL 33147 Sales/Customer Svc. Dept. 800/654-5852 Fax: 305/836-1296 [Int'l.]

C. W. Cole & Company, Inc.

2560 N. Rosemead Blvd. South El Monte, CA 91733-1593 Sam Serrano 818/443-2473; 213/283-6688 Fax: 818/443-9253

Crownlite Mfg. Corp.

1546 Ocean Ave. Bohemia, NY 11716 William H. Siegel, Pres. 516/589-9100 Fax: 516/589-4584 [Int'l.]

CSL Lighting Mfg. Inc.

27615 Ave. Hopkins Valencia, CA 91355 Richard Stellar 805/257-4155 Fax: 805/257-1554

Custom Lighting Cooper Lighting

400 Busse Rd. Elk Grove Village, IL 60007 Claude Sarti, Mktg. Mgr. 708/956-8400 Fax: 708/956-1537

Custom Manufactured Products

1100 W. Indiana Ave. Philadelphia, PA 19133 Eric Papougenis/Sales 215/228-3830 Fax: 215/225-2222

Devine Lighting

One Design Dr.

North Kansas City, MO 64116

Customer Service 800/826-5496

Fax: 816/221-3868 [Int'l.]

Edison Price Lighting 409 E. 60th St.

New York, NY 10022 Sales Service 212/838-5212 Fax: 212/888-7981 [Int'l.]

ELA Company, Inc.

3653 Arenth Ave. City of Industry, CA 91748 Jody Standerfer/Customer Service 818/965-0821 Fax: 818/965-9494

Enersave Co.

1400 E. 36th St. Cleveland, OH 44114 James G. Bishop 216/881-1844 Fax: 216/391-2709 [Int'l.]

Eric Industries, Inc.

4530 Littlejohn St. Baldwin Park, CA 91706 Jeff Thraen 818/814-2381 Fax: 818/962-6169 [Int'l.]

Fail-Safe Brand Cooper Lighting

4201 S. Pulaski Rd. Chicago, IL 60632 Gina Wright, Mktg. Svcs. Supvr. 312/847-0200

Fiberstars, Inc.

2883 Bayview Dr. Fremont, CA 94538 Customer Support Dept. 800/327-7877 [Int'l.]

Future Classics

Box 1266 FDR Station, NY 10150-1266 Marc van Schendel 212/944-2884 Fax: 212/944-1327

GE Company

GE Business Information Center 320 Great Oaks Off. Park Albany, NY 12203-5965 GE Bus. Info. Ctr. 800/626-2004 Fax: 518/869-2828

Halo Lighting Brand Cooper Lighting

400 Busse Rd. Elk Grove Village, IL 60007 Jeff Bucar, Brand Mgr. 708/956-8400 Fax: 708/956-1537

Highlights in Lighting, Inc.

1280 S. Powerline Rd. #184 Pompano Beach, FL 33069 Craig Pope 305/772-5010 Fax: 305/772-5010 [Int'l.]

Holophane Lighting, Inc.

250 E. Broad St., #1400 Columbus, OH 43215 Customer Svc. Dept. 614/345-9631 Fax: 614/349-4426 [Int'l.]

Inlite Corporation

939 Grayson St.
Berkeley, CA 94710
W. Kent Runswick 800/346-5932
Fax: 510/849-3230

International Light, Inc.

17 Graf Rd. Newburyport, MA 01950 Robert A. Angelo, VP 508/465-5923 Fax: 508/462-0759 [Int'l.]

Justice Design Group, Inc.

11244 Playa Ct. Culver City, CA 90230 John Briscoe, Natl. Sls. Mgr. 310/397-8300 Fax: 310/397-7170

Kenall

1020 Lakeside Dr. Gurnee, IL 60031 James P. Nelson 708/360-9200 Fax: 708/360-1781 [Int'l.]

KIM Lighting

16555 E. Gale Ave. City of Industry, CA 91749 Deryl Finney, Dir. of Mkt. Com. 818/968-5666 Fax: 818/369-2695 [Int'l.]

George Kovacs Lighting

67-25 Otto Rd. Glendale, NY 11385 Betty Germano 718/392-8190 Fax: 718/361-5668

Lamplighter Industries, Inc.

96 Lamplighter St.
Oak Hill, WV 25901
M. D. Emmett, VP
Fax: 304/469-3380 [Int'l.]

LBL Lighting

320 W. 202nd St. Chicago Heights, IL 60411 Andrew M. Stone 312/523-3176 Fax: 312/927-3533 [Int'l.]

Ledalite Architectural Products Inc.

9087A 198 St. Langley, BC V3A 4P8 Canada Veronica Milner 604/888-6811 Fax: 800/665-5332 [Int'l.]

Leviton Mfg. Co., Inc. Electrical Distribution

59-25 Little Neck Pkwy. Little Neck, NY 11362 Joseph Zaccaria, Mktg. Com. Mgr. 718/281-6746 Fax: 718/631-6439

Light Solutions Inc.

390 Nye Ave. Irvington, NJ 07111 M. Scariati 201/399-7300 Fax: 201/399-0075 [Int'l.]

Lighting Analysts, Inc.

10394 W. Chatfield Ave., Ste. 100 Littleton, CO 80127 David M. Speer, VP, Sls. 303/972-8852 Fax: 303/972-8851 [Int'l.]

Lighting Services Inc.

2 Kay Fries Dr. Stony Point, NY 10980 Customer Service [Int'l.]

Lightolier Inc. *

100 Lighting Way Secaucus, NJ 07096-1508 Karen Waldeck 201/392-3886

Linear Lighting Corp.

31-30 Hunters Point Ave. Long Island City, NY 11101 Eric Craig 718/361-7552 Fax: 718/937-2747 [Int'l.]

Litelab Corp.

251 Elm St.
Buffalo, NY 14203
Customer Service 800/238-4120
Fax: 716/856-0156 [Int'l.]

Littlite/CAE, Inc.

10087 Industrial Dr. Hamburg, MI 48139 Sharon Suffolk 810/231-9373 Fax: 810/231-1631 [Int'l.]

Lucifer Lighting Company

414 Live Oak St.
San Antonio, TX 78202
Customer Service 210/227-7329
Fax: 210/227-4967 [Int'l.]

Lumark Lighting Brand

Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Lumax Industries

Chestnut Ave. & 4th St., Box 991 Altoona, PA 16603-0991 Joe Nasal, VP, Sls. 814/944-2537 Fax: 814/944-6413 [Int'l.]

Lumiere Design & Mfg. Inc.

31360 Via Colinas #101 Westlake Village, CA 91362 John Baldasti, Mktg. Mgr. 818/991-2211 Fax: 818/991-7005 [Int'l.]

Luxo Corporation

36 Midland Ave.
Port Chester, NY 10573
Tony De Laurentis 914/937-4433
Fax: 914/937-7016 [Int'l.]

Manning Lighting

1810 North Ave., P.O. Box 1063 Sheboygan, WI 53083 414/458-2184 Fax: 414/458-2194 [Int'l.]

McGraw-Edison Brand Cooper Lighting

Cooper Lighting
Hwy. 61 South
Vicksburg, MS 39180
Glen Thor, Brand Mgr. 601/638-1522
Fax: 601/634-9606

Metalux Lighting Brand Cooper Lighting

Southerfield Rd., P.O. Box 1207 Americus, GA 31709 Al Tyre, Brand Mgr. 912/924-8000 Fax: 912/924-5507

Modular International, Inc.

3941 California Ave. Pittsburgh, PA 15212 Pilip M. Erd, Dir. of Sls. 412/734-9000 Fax: 412/734-5210 [Int'l.]

Osram Sylvania Inc.

100 Endicott St. Danvers, MA 01923 Product Info. 508/777-1900 Fax: 508/750-2152

Outwater Plastic/Industries

4 Passaic St. Wood Ridge, NJ 07075 Peter Sardoski, Sls. Mgr. 800/631-8375 Fax: 800/888-3315 [Int'l.]

Pauluhn Industries

1616 N. Main St. Pearland, TX 77581 Vahram Sarrafian 713/485-4311 Fax: 713/485-4398 [Int'l.]

Peerless Lighting Corporation

2246 5th St. Berkeley, CA 94710 Margret Einhorn/Marketing 510/845-2760 Fax: 510/845-2776 [Int'l.]

Philips Lighting Company Industrial/Commercial

200 Franklin Sq. Dr. Somerset, NJ 08875 800-631-1259 [Int'l.]

Phoenix Products Co., Inc.

6161 N. 64th St. Milwaukee, WI 53218 Chris Zuzick, Mkt. Dev. Mgr. 414/438-1200 Fax: 414/438-1330 [Int'l.]

Prescolite Lighting Div. of USI Lighting

1251 Doolittle Dr. San Leandro, CA 94577 Sheryl Klein, Specification Prod. Mgr. 510/577-5377 Fax: 510/577-5022 [Int'l.]

Progress Lighting

G St. & Erie Ave. Philadelphia, PA 19134 James E. Decker 215/289-1200 Fax: 215/288-2620 [Int'l.]

R-A-L, P.L.

8500 Hansen Rd. Houston, TX 77075 Tim Egan, Natl. Sls. Mgr. 713/943-0340 ext. 106 Fax: 713/943-8354 [Int'l.] Reggiani USA Inc. Illumination

Reggiani Light Gallery, 800A 5th Ave. New York, NY 10021 Babi Sommer 212/421-0400 Fax: 212/838-8517 [Int'l.]

Rejuvenation Lamp & Fixture Co.

1100 S.E. Grand Ave. Portland, OR 97214 Cinda Ring, Customer Svc. Mgr. 503/231-1900 Fax: 800-LAMP-FAX (526-7329)

Robern, Inc.

1648 Winchester Rd. Bensalem, PA 19020 Marketing Dept. 215/245-6550 Fax: 215/245-5067 [Int'l.]

Roxter Lighting

10-11 40th Ave. Long Island City, NY 11101 Sales 718/392-5060 Fax: 718/392-9811 [Int'l.]

Ruud Lighting

9201 Washington Ave. Racine, WI 53406 Customer Svc. Dept. 800/236-7000 [Int'l.] Fax: 800/236-7500

Sea Gull Lighting

301 W. Washington St. Riverside, NJ 08075 Bob Siegel 609/764-0500 ext. 292 Fax: 609/764-0813 [Int'l.]

Sentinel Lighting

3653 Sierra Pine Ave. Los Angeles, CA 90023 Reyne Brown 800/421-6196 Fax: 213/265-1929 [Int'l.]

SPI Lighting Inc.

10400 N. Enterprise Dr., P.O. Box 635 Mequon, WI 53092 Cindy Frederick, Sls. & Mktg. Admin. 414/242-1420 Fax: 414/242-6414 [Int'l.]

Sterner Lighting Systems, Incorporated

351 Lewis Ave. West Winsted, MN 55395 Barbara Kampmeyer/Marketing Svcs. 612/485-2141 Fax: 612/485-2899 [Int'l.]

Sun Valley Lighting

7900 Clybourn Ave. Sun Valley, CA 91352 Jim Nagel/Sales/Service 818/767-3031 Fax: 818/767-4631 [Int'l.]

Tech Lighting 2542 N. Elston

Chicago, IL 60647 312/252-0008 Fax: 312/252-4264

[Int'l.]

Tempo Industries

2002-A S. Grand Ave. Santa Ana, CA 92705 Dave Tebay 714/641-0313 Fax: 714/641-0944 [Int'l.]

Tri Lite Inc.

1335 W. Randolph St. Chicago, IL 60607 Customer Service 800/322-5250; 312/226-7778 Fax: 312/226-5335 [Int'l.]

Trimblehouse Corp. Lighting

4658 S. Old Peachtree Rd. Norcross, GA 30071 Customer Service 800/241-4317

Fax: 404/447-9250 [Int'l.]

Venture Lighting International, Inc.

32000 Aurora Rd. Solon, OH 44139-2814 Richard A. Crossen/Marketing Dept. 800/437-0111

Fax: 800/451-2605 [Int'l.]

Voigt Lighting Industries

135 Fort Lee Rd. Leonia, NJ 07605 Frank Stein, VP 201/461-2493 Fax: 201/461-7827 [Int'l.]

16501 Lamps

AAMSCO Lighting

15-17 Brook St., P.O. Box 15119 Jersey City, NJ 07305 201/434-0722 Fax: 201/434-8535

Akinsun Heat Co., Inc.

1531 Burgundy Parkway Streamwood, IL 60107 Syed A.H. Musavi, President 708/289-9393 Fax: 708/289-9506

American Ultraviolet Company

562 Central Ave. Murray Hill, NJ 07974 M. C. Stines 908/665-2211 Fax: 908/665-9523 [Int'l.]

Art Specialty Company, Inc.

3720 N. Milwaukee Ave. Chicago, IL 60641 Paul R. Burch/Marketing 312/545-6607 Fax: 312/545-0391 [Int'l.]

Astralite Div. Computer Power, Inc.

P O Box 476 Annandale, NJ 08801 Cheryl A. Borne, Mktg Mgr. 908/735-0232 Fax: 908/638-4463

Barbizon Light

3 Draper St. Woburn, MA 01801 Jonathan Lipsy/Sales Dept. 617/935-3920 Fax: 617/935-9273 [Int'l.] **Carolina Marketing Group**

P.O. Box 481 Irmo, SC 29063 Ronald D. Jeffcoat, President 803/781-6537 Fax: 803/781-4758

C.E.W. Lighting, Inc.

14040 Welch Rd. Dallas, TX 75234 Sales/Mktg. 800/255-5267 Fax: 214/387-9711

Crownlite Mfg. Corp.

1546 Ocean Ave. Bohemia, NY 11716 William H. Siegel, Pres. 516/589-9100 Fax: 516/589-4584 [Int'l.]

Crystal Clear

2 Bergen Turnpike Ridgefield Park, NJ 07660 Dennis Sussman 201/779-2212 Fax: 201/779-8553 [Int'l.]

Duro-Test Corporation

9 Law Dr. Fairfield, NJ 07110 Steve Martel/Commercial Engrg. 201/808-1800 ext. 5870 Fax: 201/808-6622 [Int'l.]

Elysian Art Glass Co.

Box 7455 Boulder, CO 80306 Susan Gold 303/939-9300 [Int'l.]

Ericson Mfg. Co.

4215 Hamann Parkway Willoughby, OH 44094 Bill P. Benschneider, Inside Sales/Mktg. 216/951-8000 Fax: 216/951-1867

GE Company

GE Business Information Center 320 Great Oaks Off. Park Albany, NY 12203-5965 GE Bus. Info. Ctr. 800/626-2004 Fax: 518/869-2828

GE Lighting

Nela Park Cleveland, OH 44112 Lighting Response Ntwk. 800/523-5520 [Int'l.]

General Electric Lighting

1975 Noble Road, Nela Park Cleveland, OH 44112 James S. Pomeroy, Manager Mktg comm 800/523-5520 Fax: 216/266-2643

Genesis Lighting Div. of Topco, Inc.

107 Trumbull St. Elizabeth, NJ 07206 Martin Gindoff, Vice Pres. 908/352-6720 Fax: 908/352-9571

Gilway Technical Lamp

800 W. Cummings Pk. Woburn, MA 01801 Sales Dept. 617/935-4442 Fax: 617/938-5867 [Int'l.]

Graybar Electric Co.

600 S. Taylor Ave. St. Louis, MO 63110 Robert P. Duncan, Branch Mgr. 314/531-4700 Fax: 314/531-2477

Guardian Corp.

P O Box 628 River Grove, IL 60171 Donald V. Vesely, Vice Pres 708/456-8080 Fax: 708/456-8377

Light Sources, Inc.

70 Cascade Blvd. Milford, CT 06460 Daniel Shine, Technical Sls. 203/877-7877 Fax: 203/877-7212 [Int'l.]

McEnroe

516 Paul St., P.O. Box 672 Rocky Mount, NC 27802 919/446-3266; 800/733-1396 Fax: 919/977-6669 [Int'l.]

Osram Sylvania Inc.

100 Endicott St. Danvers, MA 01923 Robert Horner 508/750-2450 Fax: 508/750-2972 [Int'l.]

Philips Lighting Company Industrial/Commercial

200 Franklin Sq. Dr. Somerset, NJ 08875 Nick Bleeker 908/563-3000

Roxter Lighting

10-11 40th Ave. Long Island City, NY 11101 Sales 718/392-5060 Fax: 718/392-9811 [Int'l.]

Roxter Mfg. Corp.

10-11 40th Ave. Long Island City, NY 11101 Henry Scian, Mktg. Mgr. 718/392-5060 Fax: 718/392-9811

RWL Corp.

240 Sargent Dive E New Haven, CT 06511 Ronald Lahner, Pres 203/789-1710 Fax: 203/776-9644

Scientific Component Systems

2651 Dow Ave. Tustin, CA 92680 Peter C. Kreft, Vice Pres 714/730-3555 Fax: 714/730-3817

Specifics

516 Paul St., P.O. Box 672 Rocky Mount, NC 27802 919/446-3266; 800/733-1396 Fax: 919/977-6669 [Int'l.] St. Louis Antique Lighting Co.

801 N Skinner St. Louis, MO 63130 Gary Behm, President 314/863-1414 Fax: 314/863-6702

Trojan, Inc.

198 Trojan St., PO. Box 850 Mt. Sterling, KY 40353-0850 Dennis Duzyk, VP, Mktg. 606/498-0526 Fax: 606/498-0528

Venture Lighting International, Inc.

32000 Aurora Rd. Solon, OH 44139-2814 Richard A. Crossen/Marketing Dept. 800/437-0111 Fax: 800/451-2605 [Int'l.]

Ward Industries, Inc.

58582 State Road 13 Middlebury, IN 46540 Derek G. Ward, President 219/825-2548 Fax: 219/825-5645

West Chester Electric & Electronics

300 Harrisburg Ave. Lancaster, PA 17603 Karen E. Shelly, Admin. Svcs. 717/397-8221 Fax: 717/397-5402

Weston Emergency Light Co., Inc.

33-A Jones Road. Waltham, MA 02154 Peter G Palmgren, President 617/894-1585 Fax: 617/894-7422

Wildwood

516 Paul St., P.O. Box 672 Rocky Mount, NC 27802 919/446-3266; 800/733-1396 Fax: 919/977-6669 [Int'l.]

16502 Luminaire Accessories

ABS Lighting Div. C. Cowles & Co.

83 Water St. New Haven, CT 06511 Anthony Amenta, Vice Pres & Gen. Mgr 203/865-5343 Fax: 203/773-1019

Adjusta-Post Mfg. Co. Commercial Div.

3960 Summit Road; P.O. Box 71 Norton, OH 44203 Roger Shankland, Sales Mgr. 800/321-2132 Fax: 216/745-9746

American Lantern Co.

Highway 67 N Newport, AR 72112 Kevin Cody, Sales Manager 501/523-2705 Fax: 501/523-5744

Conservation Technology, Ltd. Con-Tech Div.

3865 Commercial Ave. Northbrook, IL 60062 Bruce Hartnett, Mktg/Dir 800/728-0312

Fax: 708/559-5505

Cooper Lighting **Div. Cooper Industries**

400 Bussie Road Elk Grove Village, IL 60007 Leonard Lirtzman, Public Relations 708/956-8400 Fax: 708/806-3980

Delta Lighting Systems, Inc.

13980 Central Ave, Bldg 300 Chino, CA 91710 Jack M. Sheehey, President. 909/465-5468 Fax: 909/465-5833

Gravbar Electric Co.

600 S. Taylor Ave. St. Louis, MO 63110 Robert P. Duncan, Branch Mgr. 314/531-4700 Fax: 314/531-2477

Guardian Corp.

P O Box 628 River Grove, IL 60171 Donald V. Vesely, Vice Pres 708/456-8080 Fax: 708/456-8377

Hubbell Lighting

2000 Electric Way Christiansburg, VA 24073 Nancy A. Burke, Mktg. Comm. Mgr. 703/382-6111 Fax: 703/382-1526

JanMar Lighting

892 W 10th St. Azusa, CA 91702 Mike B. Aubrey, Natl Sales Mgr 818/969-4111 Fax: 818/812-9484

Joslyn Hi-Voltage Corp.

4000 E 116th St. Cleveland, OH 44105 James F. Domo, Gen. Mgr. 216/271-6600 Fax: 216/341-3615

Kirlin Co., The

3401 E Jefferson Ave. Detroit, MI 48207 Jana Brownell, Vice Pres/Mktg. 313/259-6400 Fax: 313/259-3121

Paramount Industries, Inc.

304 North Howard St. Croswell, MI 48422 John Richardson III, Nat'l Sales Manager 313/679-2551 Fax: 313/679-4045

Scientific Component Systems

2651 Dow Ave. Tustin, CA 92680 Peter C. Kreft, Vice Pres 714/730-3555 Fax: 714/730-3817

Sentry Electric Corp.

185 Buffalo Ave. Freeport, NY 11520 Marvin Wittlin, President 516/379-4660 Fax: 516/378-0624

Solus Corp.

58-17 28th Ave Woodside, NY 11377 Anthony Spinetta, President 718/726-1300 Fax: 718/267-1972

Spero Electric Corp.

1705 Noble Road East Cleveland, OH 44112 Manny Spero, President 216/851-3300 Fax: 216/851-0300

Thomas & Betts Electrical Div. **Electrical Components**

1555 Lynnfield Road Memphis, TN 38119 J. D. McIngvale, Dir/Mktg 901/682-7766 Fax: 800/888-0790

Thomas Lighting Group **Div. Thomas Industries**

P.O. Box 35120 Louisville, KY 40232 Robert T. Armstrong, V.P. Marketing 502/893-4600

West Chester Electric & Electronics

300 Harrisburg Ave. Lancaster, PA 17603 Karen E. Shelly, Admin. Svcs. 717/397-8221 Fax: 717/397-5402

Williams: H. E. Williams, Inc.

831 W. Fairview Ave. Carthage, MO 64836 Michael Snyder, Graphics Coordinator 417/358-4065 Fax: 417/358-6015

16503 Poles, Posts & Standards

Adjusta-Post Mfg. Co. Commercial Div. 3960 Summit Road; P.O. Box 71 Norton, OH 44203 Roger Shankland, Sales Mgr. 800/321-2132 Fax: 216/745-9746

American Lantern Co.

Highway 67 N Newport, AR 72112 Kevin Cody, Sales Manager 501/523-2705 Fax: 501/523-5744

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American Site Furniture

56 Winthrop St. Concord, MA 01742 Deborah FM Robinson, Dir. of Sls. & Mktg. 508/371-3080 Fax: 508/369-4472 [Int'l.]

Ameron Pole Products & Systems

1020 B St. Fillmore, CA 93015 Jon Cochran, Customer Service 805/524-0223

Appleton Lamplighter

P.O. Box 1434, 2664 American Dr. Appleton, WI 54913-1434 David G. Berry, Pres. 414/739-9001 Fax: 414/739-1656

Architectural Area Lighting

14249 Artesia Blvd. La Mirada, CA 90638 Sales 714/994-2700 [Int'l.]

Bega/US

1005 Mark Ave. Carpinteria, CA 93013 Debbie Roberts 805/684-0533 Fax: 805/684-6682 [Int'l.]

Carlan Mfg. Co., Inc.

601 Coates Ave. Holbrook, NY 11741 Graham L. Scaife, Vice Pres 516/567-2050 Fax: 516/567-2714

Cooper Lighting **Div. Cooper Industries**

400 Bussie Road Elk Grove Village, IL 60007 Leonard Lirtzman, Public Relations 708/956-8400 Fax: 708/806-3980

CPI Concrete Products

1363 Harbor Ave., P.O. Box 13324 Memphis, TN 38113 John D. Baker, Pres. 901/775-9880 Fax: 901/775-9883

Delta Lighting Systems, Inc.

13980 Central Ave, Bldg 300 Chino, CA 91710 Jack M. Sheehey, President. 909/465-5468 Fax: 909/465-5833

Downey: B.L. Downey Co., Inc.

2125 Gardner Bradview, IL 60153 Jean Ann Downey, Secy 708/345-8000 Fax: 708/345-8017

ELA Company, Inc.

3653 Arenth Ave. City of Industry, CA 91748 Jody Standerfer/Customer Service 818/965-0821 Fax: 818/965-9494

Emery Fixtures, Inc.

701 Lantern Lane Emporia, KS 66801 Nelson Emery, Pres 316/342-1923 Fax: 316/343-8554

Flagpoles, Inc.

45 Gnarled Hollow Road East Setauket, NY 11733 Jack Seferian, Vice Pres 516/751-7788 Fax: 516/751-7955

GE Lighting Systems

Spartanburg Highway Hendersonville, NC 28739 Neale E. Orrok, Mgr. Comms. Program 704/693-2198 Fax: 704/693-2103

Hanover Lantern A Div. of Hoffman Products, Inc.

470 High St. Hanover, PA 17331 Randy Miller 717/632-6464 Fax: 717/632-5039

Holophane Lighting Inc.

214 Oakwood Ave. Newark, OH 43055 Vance Kniffin 614/349-4132 Fax: 614/349-4426 [Int'l.]

Holophane Lighting, Inc.

250 E. Broad St., #1400 Columbus, OH 43215 Customer Svc. Dept. 614/345-9631 Fax: 614/349-4426 [Int'l.]

Hubbell Lighting

2000 Electric Way Christiansburg, VA 24073 Nancy A. Burke, Mktg. Comm. Mgr. 703/382-6111 Fax: 703/382-1526

Idaho Wood Industries, Inc.

P.O. Box 488 Sandpoint, ID 83864 Leon Lewis, Gen Mgr 208/263-9521 Fax: 208/263-3102

J. A. Baxter Co.

120 Alva Park & 85 Baxter Road Eugene, OR 97440 Beryl Roberts, Sales Reps 503/689-3020 Fax: 503/689-8319

KIM Lighting

16555 E. Gale Ave. City of Industry, CA 91749 Deryl Finney, Dir. of Mkt. Com. 818/968-5666 Fax: 818/369-2695 [Int'l.]

King Luminaire Co.

1153 State Rte. 46N, P.O. Box 266 Jefferson, OH 44047 Peter Gorman, Product Mgr. 800/268-7809 Fax: 905/632-8116 [Int'l.]

Landmark Tower Corp.

100 Covelo Ave. Ft. Worth, TX 76111 Henry J. McGinnis, President 817/335-8666 Fax: 817/335-2171

LBL Lighting

320 W. 202nd St. Chicago Heights, IL 60411 Andrew M. Stone 312/523-3176 Fax: 312/927-3533 [Int'l.]

Lexington Standard Corp.

1243 Eagan Industrial Road St. Paul, MN 55121 Tom Segar, Sales Mgr. 612/452-5650 Fax: 612/452-1207

Lighting & Lowering Systems

2050 W. Balmoral Ave. Chicago, IL 60625 Donald L. Pike, Vice President 312/271-2800 Fax: 312/271-1722

Lighting Stardards, Inc. WJM Manufacturing

P.O. Box 188 East Bernard, TX 77435 Jerry G. Delso 409/335-4212 Fax: 409/335-4212

Lingo, Inc.

2814 Buren Ave. Camden, NJ 08105 Jeffrey C. Lingo, Sales Manager 609/964-0487 Fax: 609/342-7653

Liteform Designs

P.O. Box 3316 Portland, OR 97208 Sharon Ann Wahlstrom, Customer Service 503/257-8464 Fax: 503/253-1210

Lynco Power Constructors Inc.

HCR 2, Box 431 Tucson, AZ 85735 Tom Norton, Pres. 602/822-2320 Fax: 602/822-1322 [Int'l.]

Millerbernd Manufacturing Co.

P.O. Box 98, 622 65h St. S. Winsted, MN 55395 Richard G. Clark, Mktg. Mgr. 612/485-2111 Fax: 612/485-4420

The Niland Company

7241 Stiles Dr. El Paso, TX 79915 Tom Niland 915/779-1405 Fax: 915/779-3618 [Int'l.]

North Star Lighting, Inc.

2150 W 16th St. Broadview, IL 60153 Glenn R. Fischer, Natl Sales/Mktg Mgr 708/681-4330 Fax: 708/681-4006

P & K Poles Brand Cooper Lighting Hwy. 61 South

Vicksburg, MS 39180 Glen Thor, Brand Mgr. 601/638-1522 Fax: 601/634-9606

Pinckneyville Standards Lighting

4658 S. Old Peachtree Rd. Pinckneyville, GA 30071 James Smulian 404/448-1972 Fax: 404/447-9250 [Int'l.]

Poulsen Lighting, Inc.

5407 N.W. 163rd St. Miami, FL 33014-6130 Steven F. Roth, Proj. & Prod. Coord. 305/625-1009

Fax: 305/625-1213

Prescolite/USI Lighting

1251 Doolittle Drive San Leandro, CA 94577 John Taylor, Mktg Manager 510/562-3500 Fax: 510/635-5283

Rau: M.S. Rau, Inc.

P.O. Box 2427 (70176-2427); 630 Royal New Orleans, LA 70130 Jack H. Rau, Vice President 504/523-5660 Fax: 504/566-0057

Ryther-Purdy Co., Inc., The

174 Elm St.; P.O. Box 622 Old Saybrook, CT 06475 Timothy Purdy, President 203/388-4405 Fax: 203/388-9401

Shakespeare Fiberglass Co. E&F Div.

Highway 76 Route 3; P.O. Box 733 Newberry, SC 29108 Lynn Derrick, VP Sales & Mktg. 800/800-9008 Fax: 803/276-8940

Spero Electric Corp.

1705 Noble Road East Cleveland, OH 44112 Manny Spero, President 216/851-3300 Fax: 216/851-0300

Spring City Electrical Mfg. Co.

Hall & Main Sts; P.O. Box 19 Spring City, PA 19475 Donald W. Wiggins, Natl Sales Mgr 215/948-4000 Fax: 215/948-5577

Sternberg Vintage Lighting

5801 N. Tripp Chicago, IL 60646 Quotations Dept. 312/478-4777 Fax: 312/267-2055 [Int'l.]

StressCrete Limited

840 Walker's Line, PO. Box 7 Burlington, ON L7R 3X9 Canada Janet Boyd, Product Mgr. 800/268-7809 Fax: 905/632-8116 [Int'l.]

Sun Valley Lighting

7900 Clybourn Ave. Sum Valley, CA 91352 Jim Nagel/Sales/Service 818/767-3031 Fax: 818/767-4631 [Int'l.]

Thomas & Betts Electrical Div. Electrical Components

J. D. McIngvale, Dir/Mktg 901/682-7766 Fax: 800/888-0790

Thomas Lighting Group Div. Thomas Industries

PO. Box 35120 Louisville, KY 40232 Robert T. Armstrong, V.P. Marketing 502/893-4600

Trimble House Lighting Corp. Outdoor

4658 S. Old Peachtree Rd. Norcross, GA 30071 Robert D. Smulian, Sr. VP 800/241-4317 Fax: 404/447-9250 [Int'l.]

Trimblehouse Corp. Lighting

A658 S. Old Peachtree Rd. Norcross, GA 30071 Robert Jepson/Customer Svc. 800/241-4317 Fax: 404/447-9250 [Int'l.]

Union Metal Corp.

P O Box 9920; 1432 Maple Ave. NE Canton, OH 44711 Vincent R. Horning, Vice Pres/Sales-Mktg 216/456-7653 Fax: 216/456-0196

USI Lighting Moldcast Div.

1251 Doolittle San Leandro, CA 94577 Dave Wilkerson, Moldcast Mktg Mgr 510/562-3500 Fax: 510/577-5019

Visco, Inc.

29579 Awbrey Lane Eugene, OR 97402 Chris Herring, President 503/688-7741 Fax: 503/461-0951

Ward Industries, Inc.

58582 State Road 13 Middlebury, IN 46540 Derek G. Ward, President 219/825-2548 Fax: 219/825-5645

16504 Ballasts

Advance Transformer Co. 10275 W. Higgins Rd. Rosemont, IL 60018 Customer Service 708/390-5000 Fax: 708/390-5109 [Int'l.]

Canterra International Inc. Marketing Office

6 Willow St., Unit 1506 Waterloo, ON N2J 4S3 Canada Joe Moser, VP, Mktg. 519/747-0479 Fax: 519/747-9356 [Int'l.]

Crownlite Mfg. Corp.

1546 Ocean Ave. Bohemia, NY 11716 Christine M. Longo, Sls. Mgr. 516/589-9100 Fax: 516/589-4584 [Int'l.]

Eclipse Technologies, Inc.

23 Pebble Ridge Ct. Rockville, MD 20854 Charles Osher 301/340-1797 Fax: 301/340-1245

ETTA Industries, Inc.

4755 Walnut St.
Barder, CO 80301
David P Hawk, Dir. Sls. & Mktg.
303/444-2244
Fax: 303/444-1222 [Int'l.]

Holophane Lighting Inc. 214 Oakwood Ave.

Newark, OH 43055 Vance Kniffin 614/349-4132 Fax: 614/349-4426 [Int'l.]

Osram Sylvania Inc.

100 Endicott St.
Danvers, MA 01923
Robert Horner 508/750-2450
Fax: 508/750-2972 [Int'l.]

Stocker & Yale, Inc.

133 Brimbal Ave. Beverly, MA 01915 John Earnshaw/Sales 800/843-8011; 508/927-3940 Fax: 508/927-8756 [Int'l.]

16505 Lenses, Louvers, Reflectors & Accessories

A.L.P. Lighting and Ceiling Products, Inc.

Corporate

6333 Gross Point Rd. Niles, IL 60714 Customer Service 312/774-9550 Fax: 312/774-9331 [Int'l.]

Alpha Associates

221 W. Virginia Ave. West Chester, PA 19380 Dick Mercner 610/692-6132 Fax: 610/692-0519 [Int'l.] **American Louver Company**

7700 N. Austin Ave. Skokie, IL 60077 Carol Brandenburg 800/323-4250 ext. 134 Fax: 708/470-0420 [Int'l.]

Brayer Lighting Incorporated

1177 Harrison St.
San Francisco, CA 94103
Dallas Buchanan 415/255-1793
Fax: 415/255-1797 [Int'l.]

Crownlite Mfg. Corp.

1546 Ocean Ave. Bohemia, NY 11716 William H. Siegel, Pres. 516/589-9100 Fax: 516/589-4584 [Int'l.]

Holophane Lighting Inc.

214 Oakwood Ave. Newark, OH 43055 Vance Kniffin 614/349-4132 Fax: 614/349-4426 [Int'l.]

K-Lite

Div. of ICI Acrylics Inc. 10800 Ridgeway Ind. Dr. Olive Branch, MS 38654 Customer Service 800/325-9577 Fax: 800/554-8365 [Int'l.]

Lighting Services Inc.

2 Kay Fries Dr. Stony Point, NY 10980 Customer Service [Int'l.]

Lightolier Inc. *

100 Lighting Way Secaucus, NJ 07096-1508 Karen Waldeck 201/392-3886

Norton Industries Inc.

1366 W. 117th St. Cleveland, OH 44107 Jack Norton, Pres. 216/228-6650 Fax: 216/228-9065 [Int'l.]

Polarized Lighting International

PO. Box 570565 Tarzana, CA 91357 Myron Kahn 818/881-5525 Fax: 818/881-4496 [Int'l.]

Pre Finish Metals Inc.

2300 E. Pratt Blvd. Elk Grove Village, IL 60007 Jeff Lazowski/Marketing 708/439-9800 ext. 5104 Fax: 708/806-6486 [Int'l.]

R & R Plastics Inc.

P.O. Box 1961 Clifton, NJ 07015 R. Russell Corona, Pres. 201/365-8083 Fax: 201/779-4353 [Int'l.]

Scientific Lighting Products

11800 Adie Rd. Maryland Heights, MO 63043 Steven L. Blake, Natl. Sls. Mgr. 800/248-0224 Fax: 314/997-2314 [Int'l.] Silverlight Corporation

16 W. 151 Shore Ct. Burr Ridge, IL 60521 Peter M. Rossi, Sls. Mgr. 708/986-1651 Fax: 708/986-5155 [Int'l.]

16510 Interior Luminaires

AAMSCO Lighting

15-17 Brook St., PO. Box 15119 Jersey City, NJ 07305 201/434-0722 Fax: 201/434-8535

Abolite Lighting, Inc.

10000 Alliance Rd. Cincinnati, OH 45242 J. Carl Miller, Exec. VP 800/436-7600 Fax: 800/373-9998 [Int'l.]

Adjustable Fixture Co. *

3726 N. Booth St.
Milwaukee, WI 53212
Mike Schumaker 800/558-2628
Fax: 414/964-2944 [Int'l.]

Alkco Lighting

11500 W. Melrose Ave. Franklin Park, IL 60131 Frank Austin/Mktg. & Sls. 708/451-0700 Fax: 708/451-7512 [Int'l.]

Appleton Lamplighter

P.O. Box 1434, 2664 American Dr. Appleton, WI 54913-1434 David G. Berry, Pres. 414/739-9001 Fax: 414/739-1656

ARC Lighting

A Div. of ARC Sales, Inc.
7 Pond St.
Salem, MA 01970
Robert F. Shay, Mgr. of Sls. & Mktg.
508/745-2249
Fax: 508/741-4420 [Int'l.]

Art Specialty Company, Inc.

3720 N. Milwaukee Ave. Chicago, IL 60641 Paul Burch 312/545-6607 Fax: 312/545-0391 [Int'l.]

Artemide, Inc. *

1980 New Highway Farmingdale, NY 11735 Guido Buratto 516/694-9292

Artup Corporation

3101 Shannon Santa Ana, CA 92704 Customer Service 714/850-1966 Fax: 800/932-7887 [Int'l.]

Baldinger

19-02 Steinway St. Astoria, NY 11105 Linda Senter, VP Sls. & Mktg. 718/204-5700 Fax: 718/721-4986 [Int'l.] Basic Source Inc.

93 Utility Ct. Rohnert Park, CA 94928 Ronnie Rosenbach 800/428-0044; 707/586-5483

Fax: 707/586-5485 [Int'l.]

Bega/US

1005 Mark Ave. Carpinteria, CA 93013 Debbie Roberts 805/684-0533 Fax: 805/684-6682 [Int'l.]

Beta Lighting

1200 92nd St. Sturtevant, WI 53177 Stephen Kohl 414/886-2800 Fax: 414/886-2779

B. L. Innovative Lighting

1703 E. 41st Ave. Vancouver, BC V5P 1K7 Canada Betty Lou Pacey 604/874-4405 Fax: 604/321-0445 [Int'l.]

Boyd Lighting Co.

56 12th St. San Francisco, CA 94103 Serene Cooper/Marketing 415/431-4300 Fax: 415/431-8603 [Int'l.]

Brayer Lighting Incorporated

1177 Harrison St. San Francisco, CA 94103 Dallas Buchanan 415/255-1793 Fax: 415/255-1797 [Int'l.]

Bruck Lighting USA

3101 Shannon Santa Ana, CA 92704 Customer Service 714/557-2599 Fax: 800/842-7825 [Int'l.]

Capri Lighting

Sub. of Thomas Lighting Group 6430 E. Slauson Blvd. Los Angeles, CA 90040 Marketing Dept. 213/726-1800 Fax: 213/728-1319 [Int'l.]

Cedric Hartman Inc.

1414 Marcy St. Omaha, NE 68108 Elaine Majors/Sales 402/344-4474 Fax: 402/346-5929 [Int'l.]

C.E.W. Lighting, Inc.

14040 Welch Rd. Dallas, TX 75234 David A. O'Neal 800/255-5267 Fax: 214/387-9711

Collins Lighting Systems, Inc.

1350 Pine St. Boulder, CO 80302 Sales Dept. 303/440-5750 Fax: 303/440-5705 [Int'l.] Con-Tech (Conservation Technology, Ltd.)

3865 Commercial Ave. Northbrook, IL 60062 Al Grossman, Pres. 708/559-5500 Fax: 708/559-5505

Cornelius Architectural Products

30 Pine St. Pittsburgh, PA 15223 Sales Dept. 412/781-9003 Fax: 412/781-7840 [Int'l.]

Creations By Harris, Inc.

103 Rio Rancho Dr. N.E., Ste. C-8 Rio Rancho, NM 87124 Customer Service 800/228-6604 Fax: 505/891-0101

Crownlite Mfg. Corp.

1546 Ocean Ave. Bohemia, NY 11716 Christine M. Longo, Sls. Mgr. 516/589-9100 Fax: 516/589-4584 [Int'l.]

Custom Lighting Cooper Lighting

400 Busse Rd. Elk Grove Village, IL 60007 Claude Sarti, Mktg. Mgr. 708/956-8400 Fax: 708/956-1537

Dazor Mfg. Corp.

4483 Duncan Ave. St. Louis, MO 63110 Jim Vollmer/Sales Dept. 314/652-2400 Fax: 314/652-2069 [Int'l.]

Eclipse Lighting Inc.

1259 N. Wood St. Chicago, IL 60622 Derek Monroe, Sales Mgr. 312/862-0802 Fax: 312/862-1138

Edison Price Lighting

409 E. 60th St. New York, NY 10022 Sales Service 212/838-5212 Fax: 212/888-7981 [Int'l.]

Electrix Inc.

45 Spring St. New Haven, CT 06519 Diane Bernardo/Customer Service 203/776-5577 Fax: 203/624-7545

Elliptipar, inc.

114 Orange Ave. West Haven, CT 06516 Jennifer Monahan, Mktg. Svcs. Mgr. 203/931-4455 Fax: 203/931-4464 [Int'l.]

Engineered Lighting Products

10768 Lower Azusa Rd. El Monte, CA 91731 Ralph Swarens/Sales 818/579-0943 Fax: 818/579-6803 Eric Industries, Inc.

4530 Littlejohn St. Baldwin Park, CA 91706 Jeff Thraen/Customer Service 818/814-2381 Fax: 818/962-6169 [Int'l.]

Estiluz, Inc.

211 Gates Rd. Little Ferry, NJ 07643 John McRandal 201/641-1997 Fax: 201/641-2092 [Int'l.]

Excelite Inc.

4500 Sixth Ave. Altoona, PA 16602 Sales Dept. 814/943-1155 Fax: 814/946-0157 [Int'l.]

Fail-Safe Brand Cooper Lighting

Cooper Eighting 4201 S. Pulaski Rd. Chicago, IL 60632 Gina Wright, Mktg. Svcs. Supvr. 312/847-0200

Fiberstars, Inc.

2883 Bayview Dr. Fremont, CA 94538 Customer Support Dept. 800/327-7877 [Int'l.]

Forum, Inc.

214 N. Lexington Ave. Pittsburgh, PA 15208 Don Dziubaty/Sales Dept. 412/244-8780 Fax: 412/244-9032 [Int'l.]

Garcy/SLP

Garcy/SLF 209 Kirby Rd. Portland, TN 37148 Marvin Emmons, VP, Sls. & Mktg. 616/754-8130 Fax: 616/754-7159 [Int'l.]

GE Lighting

Nela Park Cleveland, OH 44112 Lighting Response Ntwk. 800/523-5520 [Int'l.]

Halo Lighting Brand Cooper Lighting

Cooper Lighting
400 Busse Rd.
Elk Grove Village, IL 60007
Jeff Bucar, Brand Mgr. 708/956-8400
Fax: 708/956-1537

Hetherington Industries, Inc.

1610 D Manning Blvd. Levittown, PA 19057 Joseph F. Hetherington 215/949-3888 Fax: 215/949-1740 [Int'l.]

High Tech Applications, Inc.

PO. Box 245 Rockaway, NJ 07866 Stuart Scheer 201/625-2184 Fax: 201/625-2908 Holophane Lighting Inc.

214 Oakwood Ave. Newark, OH 43055 Vance Kniffin 614/349-4132 Fax: 614/349-4426 [Int'l.]

Hunter Fan Company

2500 Frisco Ave. Memphis, TN 38114 Ellen Thornton 901/745-9287 Fax: 901/745-9385

Inlite Corporation

939 Grayson St. Berkeley, CA 94710 Craig Belle, VP 800/346-5932 Fax: 510/849-3230 [Int'l.]

Italiana Luce/IL USA, Inc.

400 Long Beach Blvd. Stratford, CT 06497 Cheryl Sherman 203/378-4000 Fax: 203/380-0883

Justice Design Group, Inc.

11244 Playa Ct. Culver City, CA 90230 John Briscoe, Natl. Sls. Mgr. 310/397-8300 Fax: 310/397-7170

Koch & Lowy

487 W. Main St. Avon, MA 02322 Rosanne Regent, Mktg. Mgr. 508/588-4700 Fax: 508/587-7592 [Int'l.]

LAM Lighting Systems

2200 S. Anne St. Santa Ana, CA 92704 Warren G. Meltzer, VP Sls., Mktg. & New Prod. Dev. 714/549-9765 Fax: 714/662-4515

LaMar Lighting

80 Albany Ave. Freeport, NY 11520 Rob Fischer/Marketing 516/379-4200 Fax: 516/379-4205 [Int'l.]

Lamptek Mfg. Co.

1229 Hyde Park Ave. Boston, MA 02136 Charles Edwards, Prod. Mgr. 617/364-3600 Fax: 617/364-3603 [Int'l.]

LBL Lighting

320 W. 202nd St. Chicago Heights, IL 60411 Andrew M. Stone 312/523-3176 Fax: 312/927-3533 [Int'l.]

Legion Lighting Co., Inc.

221 Glenmore Ave. Brooklyn, NY 11207 Evan Bellovin 718/498-1770 Fax: 800-4-LEGION; 718/498-0128 [Int'l.] Lighting Services Inc. 2 Kay Fries Dr. Stony Point, NY 10980 Customer Service

[Int'l.]

Lightolier Inc. *
100 Lighting Way
Secaucus, NJ 07096-1508
John Nadon, Product Mgr.-Calculite
201/864-3000
Fax: 201/864-4512

Lightron of Cornwall Inc. 65 River Rd. New Windsor, NY 12553

New Windsor, NY 12553 Barry D. White 914/562-5500 Fax: 914/562-3082 [Int'l.]

Linear Lighting Corp. 31-30 Hunters Point Ave. Long Island City, NY 11101 Eric Craig 718/361-7552 Fax: 718/937-2747 [Int'l.]

LineLites
P.O. Box 14464
Atlanta, GA 30324
Jeremy Lynes, Pres. 404/892-7114

Litecontrol Corporation 100 Hawks Ave. Hanson, MA 02341 Sales Dept. 617/294-0100 Fax: 617/293-2849

Litelab Corp.
251 Elm St.
Buffalo, NY 14203
Customer Service 800/238-4120
Fax: 716/856-0156 [Int'l.]

Lithonia Lighting
P.O. Box A
Conyers, GA 30207
Jerry Veydt, VP, Sls. 404/922-9000
Fax: 404/483-2635 [Int'l.]

Littlite/CAE, Inc. 10087 Industrial Dr. Hamburg, MI 48139 Sharon Suffolk 810/231-9373 Fax: 810/231-1631 [Int'l.]

Lucifer Lighting Company
414 Live Oak St.
San Antonio, TX 78202
Customer Service 210/227-7329
Fax: 210/227-4967 [Int'l.]

Lumark Lighting Brand Cooper Lighting Hwy. 61 South Vicksburg, MS 39180 Glen Thor, Brand Mgr. 601/638-1522 Fax: 601/634-9606 [Int'l.]

 $\begin{array}{c} \textbf{Luxo Corporation} \\ 36 \ \text{Midland Ave.} \\ \textbf{Port Chester, NY 10573} \\ \textbf{Tony De Laurentis} \\ \textbf{Fax: 914/937-7016} \\ \end{array} \ \begin{array}{c} 914/987-4433 \\ \textbf{[Int'l.]} \end{array}$

Manning Lighting 1810 North Ave., PO. Box 1063 Sheboygan, WI 53083 T. Manning 414/458-2184 [Int'l.]

McGraw-Edison Brand Cooper Lighting Hwy. 61 South Vicksburg, MS 39180 Glen Thor, Brand Mgr. 601/638-1522 Fax: 601/634-9606

Metalux Lighting Brand Cooper Lighting Southerfield Rd., PO. Box 1207 Americus, GA 31709 Al Tyre, Brand Mgr. 912/924-8000 Fax: 912/924-5507

Miniature Lighting Technology, Inc. d/b/a MLT, Inc. 4541 N.E. 11th Ave. Oakland Park, FL 33334 Bill Kelsey 305/772-8490; 800/666-8490 Fax: 305/772-8468 [Int'l.]

Natale Machine & Tool Co., Inc. Circle "D' Lights 339 13th St. Carlstadt, NJ 07072 John Cocozzo 201/933-5500 Fax: 201/933-8146 [Int'l.]

Nessen Lighting 420 Railroad Way, P.O. Box 187 Mamaroneck, NY 10543-0187 Robert N. Haidinger, Jr., Gen. Mgr. 914/698-7799 Fax: 914/698-5577

NL Corporation 14901 Broadway Cleveland, OH 44137 James J. Parsons, Div. Mgr. 216/662-2080 Fax: 216/662-9069

Omega Lighting Sub. of Thomas Lighting Group 6430 E. Slauson Blvd. Los Angeles, CA 90040 Marketing Dept. 213/726-1800 Fax: 213/724-4892

The Original Cast Lighting, Inc. 6120 Delmar Blvd.
St. Louis, MO 63112-1204
Terri Lux 314/863-1895
Fax: 314/863-3278 [Int'l.]

 Pauluhn Industries

 1616 N. Main St.

 Pearland, TX 77581

 Vahram Sarrafian
 713/485-4311

 Fax: 713/485-4398
 [Int'l.]

Peerless Lighting *
P.O. Box 2556
Berkeley, CA 94702
Guy Esberg 510/845-2760

Peerless Lighting Corporation 2246 5th St. Berkeley, CA 94710

Norman Perry Lamps 501 W. Green St. High Point, NC 27260 Tom Tucker, Product Dev. Mgr. 910/841-5222 Fax: 910/841-4136 [Int'l.]

Phoenix Products Co., Inc. 6161 N. 64th St. Milwaukee, WI 53218 Chris Zuzick, Mkt. Dev. Mgr. 414/438-1200 Fax: 414/438-1330 [Int'l.]

Poulsen Lighting, Inc. 5407 N.W. 163rd St. Miami, FL 33014-6130 Steven Roth/Prod. & Proj. Mgmt. 305/625-1009 Fax: 305/625-1213 [Int'l.]

 $\begin{array}{l} \textbf{Progress Lighting} \\ \textbf{G St. \& Erie Ave.} \\ \textbf{Philadelphia, PA 19134} \\ \textbf{James E. Decker} \quad 215/289-1200 \\ \textbf{Fax: } 215/288-2620 \quad \text{[Int'l.]} \end{array}$

Rambusch Company Lighting 40 W. 13th St. New York, NY 10011 Viggo Bech Rambusch 212/675-0400 Fax: 212/620-4687

Reggiani USA Inc. Illumination Reggiani Light Gallery, 800A 5th Ave. New York, NY 10021

Roxter Lighting 10-11 40th Ave. Long Island City, NY 11101 Sales 718/392-5060 Fax: 718/392-9811 [Int'l.]

Ruine Design Associates, Inc. 250 W. 27th St., Ste. 6A New York, NY 10001 Paul Ruine 212/989-1910 Fax: 212/989-1911 [Int'l.]

Ruud Lighting
9201 Washington Ave.
Racine, WI 53406
Customer Svc. Dept. 800/236-7000
Fax: 800/236-7500 [Int'l.]

Saxe-Patterson, Inc.
P.O. Box 15
Taos, NM 87571
Cynthia Patterson 505/758-9513
Fax: 505/758-4336 [Int'l.]

Schonbek Worlwide Lighting 611 Industrial Blvd. New York, NY 12901 James G. McMahan, Mktg. Mgr. 800/836-1892 Fax: 800/443-7358 [Int'l.] **Spaulding Lighting Inc.**1736 Dreman Ave.
Cincinnati, OH 45223
Bill McMillan 513/541-3486
Fax: 513/541-1454 [Int'l.]

STAFF Lighting 300 Rte. 9W, P.O. Box 1020 Highland, NY 12528 Sales Dept. 800/932-0633 Fax: 914/691-6289 [Int'l.]

 Sylvan Designs, Inc.

 8921 Quartz Ave.
 Northridge, CA 91324

 Customer Service
 818/998-6868

 Fax: 818/998-7241
 [Int'l.]

Task Lighting Corporation 910 E. 25th St. Kearney, NE 68847 Stephanie 800/445-6404 Fax: 308/234-9401 [Int'l.]

Translite Systems
1735 E. Bayshore, Ste. 5
Redwood City, CA 94063
Elena Eisenman 415/366-3242
Fax: 415/368-8983 [Int'l.]

Trimblehouse Corp. Lighting 4658 S. Old Peachtree Rd. Norcross, GA 30071 Robert Jepson/Customer Svc. 800/241-4317 Fax: 404/447-9250 [Int'l.]

TSAO & CLS 31 Grove St. New Canaan, CT 06840 Warren Arthur 203/966-9550 Fax: 203/966-2335 [Int'l.]

Versailles Lighting Inc. 124 W. 30th St. New York, NY 10001 Maurine Locke 212/564-0240 Fax: 212/268-7473 [Int'l.]

Vincent Lighting Systems, Inc. 20810 Miles Pkwy. Cleveland, OH 44128 Rob Rowlands, Mktg. Dir. 216/475-7600 Fax: 216/475-6376 [Int'l.]

Waldmann Lighting Company 9 W. Century Dr. Wheeling, IL 60090 Christy Hartfield 800/634-0007 Fax: 708/520-1730 [Int'l.]

Wide-Lite
Genlyte
500 Wonder World Dr.
San Marcos, TX 78667
Jim Hull 512/392-5821
Fax: 512/753-1122 [Int'l.]

Zelco Lighting

630 S. Columbus Ave. Mt. Vernon, NY 10550 Neil Martin/Dir. of Spec. Markets 800/431-2486 ext. 818 Fax: 914/699-7082 [Int'l.]

Zumtobel Lighting, Inc.

141 Lanza Ave., Bldg. 16D Garfield, NJ 07026 Don Kinderdick, Mktg. Mgr. 201/340-8900 Fax: 201/340-9898

16518 Luminous Ceilings

Artcrest Products Co., Inc.

500 W Cermak Road Chicago, IL 60616 Albert Bacalar, President 312/733-7117 Fax: 312/733-7125

Elliptipar, Inc.

114 Orange Ave. West Haven, CT 06516 Jennifer Monahan, Mktg Services Mgr. 203/931-4455 Fax: 203/931-4464

Envel Design Corp.

5740 Corsa Ave. #108 Westlake Village, CA 91362 Quinn Mayer, President 818/865-8111 Fax: 818/865-0204

Neo-Ray Lighting, Inc.

537 Johnson Ave. Brooklyn, NY 11237 Mitchell Conn, Vice Pres. 718/456-7400 Fax: 718/456-5492

Prudential Lighting

1774 E 21st St. Los Angeles, CA 90058 Don Romanoff, Natl. Sales Mgr. 213/746-0360 Fax: 213/746-8838

Simkar Lighting Fixture Co. Div. Victulic Co. of America

601 E Cayuga St. Philadelphia, PA 19120 Vance Grosso, Mktg. Comms. Mgr 215/831-7700 Fax: 215/831-7703

Solus Corp.

58-17 28th Ave Woodside, NY 11377 Anthony Spinetta, President 718/726-1300 Fax: 718/267-1972

Starfire Lighting, Inc.

317 St. Pauls Ave. Jersey City, NJ 07306 James Gomes, President 800/443-8823 Fax: 201/656-0666

United Lighting & Ceiling Co. Div. United Plastic Corp.

513 Independent Road Oakland, CA 94621 Barry Dep, Sales/Eng 510/569-6700 Fax: 510/638-9100

16520 Exterior Luminaires

Abolite Lighting, Inc.

10000 Alliance Rd. Cincinnati, OH 45242 J. Carl Miller, Exec. VP 800/436-7600 Fax: 800/373-9998 [Int'l.]

Adra Electric Products, Inc.

2302 Parkside Ave. Irving, TX 75061 N. T. ""Bill" Adra 214/986-5606 Fax: 214/790-3665

Appleton Lamplighter

P.O. Box 1434, 2664 American Dr. Appleton, WI 54913-1434 David G. Berry, Pres. 414/739-9001 Fax: 414/739-1656

Architectural Area Lighting

14249 Artesia Blvd. La Mirada, CA 90638 Sales 714/994-2700 [Int'l.]

Architectural Landscape Lighting,

Inc. P.O. Box 28748 Santa Ana, CA 92799 Jim L. Haas, VP, Mktg. & Sls. 714/962-2286 Fax: 714/964-2502

Artemide, Inc. *

1980 New Highway Farmingdale, NY 11735 Guido Buratto 516/694-9292

Beacon Products

6503 19th St. E., Unit E Sarasota, FL 34243 Chuck Hurley, Sls. & Mktg. Mgr. 813/755-6694 ext. 303 Fax: 813/751-5535 [Int'l.]

Bega/US

1005 Mark Ave. Carpinteria, CA 93013 Debbie Roberts 805/684-0533 Fax: 805/684-6682 [Int'l.]

Bieber Lighting Corp.

970 W. Manchester Bl. Inglewood, CA 90301 213/776-4744 Fax: 213/776-0235 [Int'l.]

B-K Lighting, Inc.

2720 N. Grove Industrial Dr. Fresno, CA 93727 Douglas W. Hagen 209/255-5300 Fax: 209/255-2053 [Int'l.]

Bronzelite Genlyte

500 Wonder World Dr. San Marcos, TX 78667 Dominic Shaw 512/392-5821 Fax: 512/753-1122 [Int'l.]

The Case Companies/Case Lighting Resources

363 5th Ave. San Diego, CA 92101 John M. Case 619/234-5700 Fax: 619/238-0344 [Int'l.]

Collins Lighting Systems, Inc.

1350 Pine St. Boulder, CO 80302 Sales Dept. 303/440-5750 Fax: 303/440-5705 [Int'l.]

Cornelius Architectural Products

30 Pine St. Pittsburgh, PA 15223 Sales Dept. 412/781-9003 Fax: 412/781-7840 [Int'l.]

Custom Lighting Cooper Lighting

400 Busse Rd. Elk Grove Village, IL 60007 Claude Sarti, Mktg. Mgr. 708/956-8400 Fax: 708/956-1537

Eclipse Lighting Inc.

1259 N. Wood St. Chicago, IL 60622 Derek Monroe, Sales Mgr. 312/862-0802 Fax: 312/862-1138

Elliptipar, inc.

114 Orange Ave. West Haven, CT 06516 Jennifer Monahan, Mktg. Svcs. Mgr. 203/931-4455 Fax: 203/931-4464 [Int'l.]

Eric Industries, Inc.

4530 Littlejohn St. Baldwin Park, CA 91706 Jeff Thraen/Customer Service 818/814-2381 Fax: 818/962-6169 [Int'l.]

Fail-Safe Brand **Cooper Lighting**

4201 S. Pulaski Rd. Chicago, IL 60632 Gina Wright, Mktg. Svcs. Supvr. 312/847-0200

Fiberstars, Inc.

2883 Bayview Dr. Fremont, CA 94538 Customer Support Dept. 800/327-7877

Glass Illuminations, Inc.

P.O. Box 309 Sun Valley, CA 91352 Scott Hunter, VP 818/556-6777 Fax: 818/556-6778 [Int'l.] Greenlee Lighting Inc. Sub. of LSI Industries

1510 Capital Pkwy., Ste. 110 Carrollton, TX 75006 Lloyd R. Reeder, VP of Sls. 214/466-1133 Fax: 214/446-2202 [Int'l.]

Group One Ltd. Lighting Div.

80 Sea Lane Farmingdale, NY 11735 Norman Wright 516/249-3662 Fax: 516/753-1020 [Int'l.]

Hanover Lantern

A Div. of Hoffman Products, Inc. 470 High St. Hanover, PA 17331 Randy Miller, Sls. Mgr./Proj. Engr. 717/632-6464 Fax: 717/632-5039

W.F. Harris Lighting

4015 Airport Ext. Rd. Monroe, NC 28110 John Riggan, Sls. & Mktg. Mgr. 704/283-7477 Fax: 704/283-6880 [Int'l.]

Holophane Lighting Inc.

214 Oakwood Ave. Newark, OH 43055 Vance Kniffin 614/349-4132 Fax: 614/349-4426 [Int'l.]

Hydrel

Div. of GTY Industries 12881 Bradley Ave. Sylmar, CA 91342 Hal Madsen 818/362-9465 Fax: 818/362-6548 [Int'l.]

Kelsey-Kane Lighting Mfg. Co.

4541 N.E. 11th Ave. Oakland Park, FL 33334 Bill Kelsey 305/772-3187; 800/444-3187 Fax: 305/772-8468 [Int'l.]

KIM Lighting

16555 E. Gale Ave. City of Industry, CA 91749 Deryl Finney, Dir. of Mkt. Com. 818/968-5666 Fax: 818/369-2695 [Int'l.]

King Luminaire Co.

1153 State Rte. 46N, P.O. Box 266 Jefferson, OH 44047 Peter Gorman, Product Mgr. 800/268-7809 Fax: 905/632-8116 [Int'l.]

LaMar Lighting

80 Albany Ave. Freeport, NY 11520 Rob Fischer/Marketing 516/379-4200 Fax: 516/379-4205 [Int'l.]

LBL Lighting

320 W. 202nd St. Chicago Heights, IL 60411 Andrew M. Stone 312/523-3176 Fax: 312/927-3533 [Int'l.]

Litelab Corp.

251 Elm St.
Buffalo, NY 14203
Customer Service 800/238-4120
Fax: 716/856-0156 [Int'l.]

Lithonia Lighting

P.O. Box A Conyers, GA 30207 Jerry Veydt, VP, Sls. 404/922-9000 Fax: 404/483-2635 [Int'l.]

Lumark Lighting Brand Cooper Lighting

Hwy. 61 South Vicksburg, MS 39180 Glen Thor, Brand Mgr. 601/638-1522 Fax: 601/634-9606

Lumax Industries

Chestnut Ave. & 4th St., Box 991 Altoona, PA 16603-0991 Joe Nasal, VP, Sls. 814/944-2537 Fax: 814/944-6413 [Int'l.]

McGraw-Edison Brand Cooper Lighting

Hwy. 61 South Vicksburg, MS 39180 Glen Thor, Brand Mgr. 601/638-1522 Fax: 601/634-9606

Natale Machine & Tool Co., Inc. Circle "D' Lights 339 13th St.

Carlstadt, NJ 07072 John Cocozzo 201/933-5500 Fax: 201/933-8146 [Int'l.]

Nightscaping; Loran Inc.

Nightscaping; Loran Inc. 1705 E. Colton Ave. Redlands, CA 92374 Diana Resengez, Nightscaping Advantage Asst. 909/794-2121 Fax: 909/794-7292 [Int'l.]

The Niland Company

7241 Stiles Dr. El Paso, TX 79915 Tom Niland 915/779-1405 Fax: 915/779-3618 [Int'l.]

NL Corporation

14901 Broadway Cleveland, OH 44137 James J. Parsons, Div. Mgr. 216/662-2080 Fax: 216/662-9069

Nu-Art Lighting & Mfg. Co.

160 N. 400 West Salt Lake City, UT 84054 Clynn Mann 801/298-1600 Fax: 801/298-1790 [Int'l.]

Pauluhn Industries

1616 N. Main St.
Pearland, TX 77581
Vahram Sarrafian 713/485-4311
Fax: 713/485-4398 [Int'l.]

Phoenix Products Co., Inc.

6161 N. 64th St. Milwaukee, WI 53218 Chris Zuzick, Mkt. Dev. Mgr. 414/438-1200 Fax: 414/438-1330 [Int'l.]

Poulsen Lighting, Inc.

5407 N.W. 163rd St. Miami, FL 33014-6130 Steven Roth/Prod. & Proj. Mgmt. 305/625-1009 Fax: 305/625-1213 [Int'l.]

Progress Lighting

G St. & Erie Ave.
Philadelphia, PA 19134
James E. Decker 215/289-1200
Fax: 215/288-2620 [Int'l.]

R-A-L, P.L.

8500 Hansen Rd. Houston, TX 77075 Tim Egan, Natl. Sls. Mgr. 713/943-0340 ext. 106 Fax: 713/943-8354 [Int'l.]

Ruud Lighting

9201 Washington Ave. Racine, WI 53406 Customer Svc. Dept. 800/236-7000 Fax: 800/236-7500 [Int'l.]

Spaulding Lighting Inc.

1736 Dreman Ave. Cincinnati, OH 45223 Bill McMillan 513/541-3486 Fax: 513/541-1454 [Int'l.]

STAFF Lighting

300 Rte. 9W, P.O. Box 1020 Highland, NY 12528 Sales Dept. 800/932-0633 Fax: 914/691-6289 [Int'l.]

Sternberg Vintage Lighting

5801 N. Tripp Chicago, IL 60646 Quotations Dept. 312/478-4777 Fax: 312/267-2055 [Int'l.]

Sun Valley Lighting

7900 Clybourn Ave. Sun Valley, CA 91352 Jim Nagel/Sales/Service 818/767-3031 Fax: 818/767-4631 [Int'l.]

Sylvan Designs, Inc.

8921 Quartz Ave.
Northridge, CA 91324
Customer Service 818/998-6868
Fax: 818/998-7241 [Int'l.]

Trimble House Lighting Corp. Outdoor

4658 S. Old Peachtree Rd. Norcross, GA 30071 Robert D. Smulian, Sr. VP 800/241-4317 Fax: 404/447-9250 [Int'l.] U.S. Gaslight Company Gaslight

4658 S. Old Peachtree Rd. Norcross, GA 30071 Customer Service 800/241-4317 Fax: 404/447-9250 [Int'l.]

Woodform, Inc. Parcourse

9705 N.E. Colfax St. Portland, OR 97220 Don King 800/624-5091 Fax: 503/253-1210 [Int'l.]

16521 Solar Powered Lighting

Thin-Lite Corporation
530 Constitution Ave.
Camarillo, CA 93012
Patricia Cramer, Inside Sls. Mgr.
805/987-5021
Fax: 805/388-0921 [Int'l.]

16522 Roadway & Parking Area Luminaires

Architectural Landscape Lighting, Inc.

P.O. Box 28748 Santa Ana, CA 92799 Jim L. Haas, VP, Mktg. & Sls. 714/962-2286 Fax: 714/964-2502

Bega/US

1005 Mark Ave. Carpinteria, CA 93013 Debbie Roberts 805/684-0533 Fax: 805/684-6682 [Int'l.]

Collins Lighting Systems, Inc.

1350 Pine St.
Boulder, CO 80302
Sales Dept. 303/440-5750
Fax: 303/440-5705 [Int'l.]

Eclipse Lighting Inc.

1259 N. Wood St. Chicago, IL 60622 Derek Monroe, Sales Mgr. 312/862-0802 Fax: 312/862-1138

Hanover Lantern

A Div. of Hoffman Products, Inc. 470 High St. Hanover, PA 17331 Randy Miller 717/632-6464 Fax: 717/632-5039

Holophane Lighting Inc.

214 Oakwood Ave. Newark, OH 43055 Vance Kniffin 614/349-4132 Fax: 614/349-4426 [Int'l.]

Hydrel

Div. of GTY Industries 12881 Bradley Ave. Sylmar, CA 91342 Hal Madsen 818/362-9465 Fax: 818/362-6548 [Int'l.] KIM Lighting

16555 E. Gale Ave. City of Industry, CA 91749 Deryl Finney, Dir. of Mkt. Com. 818/968-5666 Fax: 818/369-2695 [Int'l.]

LBL Lighting

320 W. 202nd St. Chicago Heights, IL 60411 Andrew M. Stone 708/755-2100 Fax: 708/755-3443 [Int'l.]

McGraw-Edison Brand Cooper Lighting

Hwy. 61 South Vicksburg, MS 39180 Glen Thor, Brand Mgr. 601/638-1522 Fax: 601/634-9606

Millerbernd Manufacturing Co.

P.O. Box 98, 622 65h St. S. Winsted, MN 55395 Richard G. Clark, Mktg. Mgr. 612/485-2111 Fax: 612/485-4420

The Niland Company

7241 Stiles Dr. El Paso, TX 79915 Tom Niland 915/779-1405 Fax: 915/779-3618 [Int'l.]

Poulsen Lighting, Inc.

5407 N.W. 163rd St. Miami, FL 33014-6130 Steven Roth/Prod. & Proj. Mgmt. 305/625-1009 Fax: 305/625-1213 [Int'l.]

StressCrete Limited

840 Walker's Line, PO. Box 7 Burlington, ON L7R 3X9 Canada Janet Boyd, Product Mgr. 800/268-7809 Fax: 905/632-8116 [Int'l.]

Trimblehouse Corp.

Lighting
4658 S. Old Peachtree Rd.
Norcross, GA 30071
Robert Jepson/Customer Svc.
800/241-4317

Fax: 404/447-9250 [Int'l.] Wide-Lite

Genlyte 500 Wonder World Dr. San Marcos, TX 78667 Jim Hull 512/392-5821 Fax: 512/753-1122 [Int'l.]

16524 Stair & Walkway Lighting

American Permalight Inc. 630 Carob St. Compton, CA 90220 Marina Batzke 310/898-3795 Fax: 310/608-1299 [Int'l.]

Architectural Landscape Lighting, Inc.

P.O. Box 28748 Santa Ana, CA 92799 Jim L. Haas, VP, Mktg. & Sls. 714/962-2286 Fax: 714/964-2502

Bega/US 1005 Mark Ave.

Carpinteria, CA 93013 Debbie Roberts 805/684-0533 Fax: 805/684-6682 [Int'l.]

C. W. Cole & Company, Inc. 2560 N. Rosemead Blvd. South El Monte, CA 91733-1593

Sam Serrano, Sales Mgr. 213/283-6688 Fax: 818/443-9253 [Int'l.]

Collins Lighting Systems, Inc. 1350 Pine St.

Boulder, CO 80302 Sales Dept. 303/440-5750 Fax: 303/440-5705 [Int'l.]

Fail-Safe Brand **Cooper Lighting**

4201 S. Pulaski Rd. Chicago, IL 60632 Gina Wright, Mktg. Svcs. Supvr. 312/847-0200

Fiberstars, Inc.

2883 Bayview Dr. Fremont, CA 94538 Wesley G. Mohr, Jr., VP, Gen. Mgr. of Com. Lighting 510/490-0719 Fax: 510/490-3247

Flex-Lite, Inc.

11629 Iberia Pl. #C, P.O. Box 27615 San Diego, CA 92128 Art Finkelstein/Sales, Engrg. 619/673-0200 Fax: 619/673-9343

Greenlee Lighting Inc. Sub. of LSI Industries

1510 Capital Pkwy., Ste. 110 Carrollton, TX 75006 Lloyd R. Reeder, VP of Sls. 214/466-1133 Fax: 214/446-2202 [Int'l.]

Hanover Lantern

A Div. of Hoffman Products, Inc. 470 High St. Hanover, PA 17331 Randy Miller 717/632-6464

Fax: 717/632-5039

W.F. Harris Lighting

4015 Airport Ext. Rd. Monroe, NC 28110 John Riggan, Sls. & Mktg. Mgr. 704/283-7477 Fax: 704/283-6880 [Int'l.]

Hvdrel Div. of GTY Industries

12881 Bradley Ave. Sylmar, CA 91342 Hal Madsen 818/362-9465 Fax: 818/362-6548 [Int'l.]

KIM Lighting

16555 E. Gale Ave. City of Industry, CA 91749 Deryl Finney, Dir. of Mkt. Com. 818/968-5666 Fax: 818/369-2695 [Int'l.]

LaMar Lighting

80 Albany Ave. Freeport, NY 11520 Rob Fischer/Marketing 516/379-4200 Fax: 516/379-4205 [Int'l.]

Litelab Corp.

251 Elm St. Buffalo, NY 14203 Customer Service 800/238-4120 Fax: 716/856-0156 [Int'l.]

Lithonia Lighting

P.O. Box A Conyers, GA 30207 Jerry Veydt, VP, Sls. 404/922-9000 Fax: 404/483-2635 [Int'l.]

Lucifer Lighting Company

414 Live Oak St. San Antonio, TX 78202 Customer Service 210/227-7329 Fax: 210/227-4967 [Int'l.]

Lumark Lighting Brand Cooper Lighting

Hwy. 61 South Vicksburg, MS 39180 Glen Thor, Brand Mgr. 601/638-1522 Fax: 601/634-9606

Pauluhn Industries

1616 N. Main St. Pearland, TX 77581 Vahram Sarrafian 713/485-4311 Fax: 713/485-4398 [Int'l.]

Poulsen Lighting, Inc.

5407 N.W. 163rd St. Miami, FL 33014-6130 Steven Roth, Product & Proj. Mgmt. 305/625-1009 Fax: 305/625-1213 [Int'l.]

Trimblehouse Corp.

Lighting 4658 S. Old Peachtree Rd. Norcross, GA 30071 Robert Jepson/Customer Svc. 800/241-4317 Fax: 404/447-9250 [Int'l.]

16528 Arena, Stadium & **Sports Lighting**

Bieber Lighting Corp. 970 W. Manchester Bl. Inglewood, CA 90301 213/776-4744 Fax: 213/776-0235 [Int'l.] Collins Lighting Systems, Inc.

1350 Pine St. Boulder, CO 80302 Sales Dept. 303/440-5750 Fax: 303/440-5705 [Int'l.]

Custom Lighting Cooper Lighting

400 Busse Rd. Elk Grove Village, IL 60007 Claude Sarti, Mktg. Mgr. 708/956-8400 Fax: 708/956-1537

Fail-Safe Brand Cooper Lighting

4201 S. Pulaski Rd. Chicago, IL 60632 Gina Wright, Mktg. Svcs. Supvr. 312/847-0200

GE Lighting

Nela Park Cleveland, OH 44112 Lighting Response Ntwk. 800/523-5520 [Int'l.]

Holophane Lighting Inc.

214 Oakwood Ave. Newark, OH 43055 Vance Kniffin 614/349-4132 Fax: 614/349-4426 [Int'l.]

Holophane Lighting, Inc.

250 E. Broad St., #1400 Columbus, OH 43215 Customer Svc. Dept. 614/345-9631 Fax: 614/349-4426 [Int'l.]

Lithonia Lighting

P.O. Box A Convers, GA 30207 Jerry Veydt, VP, Sls. 404/922-9000 Fax: 404/483-2635 [Int'l.]

Lumark Lighting Brand Cooper Lighting

Hwy. 61 South Vicksburg, MS 39180 Glen Thor, Brand Mgr. 601/638-1522 Fax: 601/634-9606

McGraw-Edison Brand Cooper Lighting

Hwy. 61 South Vicksburg, MS 39180 Glen Thor, Brand Mgr. 601/638-1522 Fax: 601/634-9606

Millerbernd Manufacturing Co.

P.O. Box 98, 622 65h St. S. Winsted, MN 55395 Richard G. Clark, Mktg. Mgr. 612/485-2111 Fax: 612/485-4420

Musco Sports-Lighting, Inc.

100 1st Ave. W., P.O. Box 808 Oskaloosa, IA 52577 Mktg. Service Dept. 800/825-6030 Fax: 515/673-4740 [Int'l.]

Natale Machine & Tool Co., Inc. Circle "D' Lights

339 13th St. Carlstadt, NJ 07072 John Cocozzo 201/933-5500 Fax: 201/933-8146 [Int'l.]

16535 Emergency Lighting

American Permalight Inc.

630 Carob St. Compton, CA 90220 Marina Batzke 310/898-3795 Fax: 310/608-1299 [Int'l.]

Best Power Technology, Inc.

P.O. Box 280 Necedah, WI 54646 Larry Bobrowski 608/565-7200 Fax: 608/565-2929 [Int'l.]

The Bodine Company

236 Mt. Pleasant Rd. Collierville, TN 38017 Jadie Price, Sls. Mgr. 901/853-7211 Fax: 901/853-5009 [Int'l.]

Collins Lighting Systems, Inc.

1350 Pine St. Boulder, CO 80302 Sales Dept. 303/440-5750 Fax: 303/440-5705 [Int'l.]

Crownlite Mfg. Corp.

1546 Ocean Ave. Bohemia, NY 11716 Christine M. Longo, Sls. Mgr. 516/589-9100 Fax: 516/589-4584 [Int'l.]

Custom Lighting Cooper Lighting

400 Busse Rd. Elk Grove Village, IL 60007 Claude Sarti, Mktg. Mgr. 708/956-8400 Fax: 708/956-1537

DUAL-LITE

Emergency Lighting Div. Simm Lane

Newtown, CT 06470 Richard A. Dillon, Dir. of Mktg. 203/426-8011 Fax: 203/426-7486 [Int'l.]

Edison Price Lighting

409 E. 60th St. New York, NY 10022 Sales Service 212/838-5212 Fax: 212/888-7981 [Int'l.]

Emergi-Lite Inc.

Emergi Lane, P.O. Box 548 Westbrook, CT 06498 Stanley Chrzanowski/Marketing Svcs. 203/399-7991 Fax: 203/399-7996 [Int'l.]

GE Company

GE Business Information Center 320 Great Oaks Off. Park

Albany, NY 12203-5965 GE Bus. Info. Ctr. 800/626-2004 Fax: 518/869-2828

Halo Lighting Brand Cooper Lighting

400 Busse Rd. Elk Grove Village, IL 60007 Jeff Bucar, Brand Mgr. 708/956-8400 Fax: 708/806-3980 [Int'l.]

Holophane Lighting, Inc.

250 E. Broad St., #1400 Columbus, OH 43215 Customer Svc. Dept. 614/345-9631 [Int'l.] Fax: 614/349-4426

LaMar Lighting

80 Albany Ave. Freeport, NY 11520 Rob Fischer/Marketing 516/379-4200 Fax: 516/379-4205 [Int'l.]

Lithonia Lighting

P.O. Box A Conyers, GA 30207 Jerry Veydt, VP, Sls. 404/922-9000 Fax: 404/483-2635 [Int'l.]

Loctite Luminescent Systems Inc.

Etna Rd. Lebanon, NH 03766 Karl Engelhart 603/448-3444 Fax: 603/448-3452 [Int'l.]

Luxtron Inc.

15 Hale St. Haverhill, MA 01830-4803 Bruce F. Morse/Sales 508/372-5211 Fax: 508/372-7051 [Int'l.]

Mule Emergency Lighting, Inc.

325 Valley St. Providence, RI 02908 S. Livesley/Sales 800/556-7690 Fax: 401/521-6856 [Int'l.]

Natale Machine & Tool Co., Inc. Circle "D' Lights

339 13th St. Carlstadt, NJ 07072 John Cocozzo 201/933-5500 Fax: 201/933-8146 [Int'l.]

NL Corporation

14901 Broadway Cleveland, OH 44137 James J. Parsons, Div. Mgr. 216/662-2080 Fax: 216/662-9069

Pass & Seymour/Legrand Wiring Devices & Assessories

50 Boyd Ave. Syracuse, NY 13209 Jamie Militi, Product Spec./Marketing Dept. 315/468-6211 Fax: 315/468-6544

Pauluhn Industries

1616 N. Main St. Pearland, TX 77581 Vahram Sarrafian 713/485-4311 Fax: 713/485-4398 [Int'l.]

Progress Lighting

G St. & Erie Ave. Philadelphia, PA 19134 James E. Decker 215/289-1200 Fax: 215/288-2620 [Int'l.]

R-A-L, P.L.

8500 Hansen Rd. Houston, TX 77075 Tim Egan, Natl. Sls. Mgr. 713/943-0340 ext. 106 Fax: 713/943-8354 [Int'l.]

Sure-Lites Brand Cooper Lighting

400 Busse Rd. Elk Grove Village, IL 60007 Jeff Bucar, Brand Mgr. 708/956-8400 Fax: 708/956-1537

Thin-Lite Corporation

530 Constitution Ave. Camarillo, CA 93012 Patricia Cramer, Inside Sls. Mgr. 805/987-5021 Fax: 805/388-0921 [Int'l.]

Trojan, Inc.

198 Trojan St., P.O. Box 850 Mt. Sterling, KY 40353-0850 Dennis Duzyk 606/498-0526 Fax: 606/498-0528

Voigt Lighting Industries

135 Fort Lee Rd. Leonia, NJ 07605 Frank Stein, VP 201/461-2493 Fax: 201/461-7827 [Int'l.]

Wide-Lite Genlyte

500 Wonder World Dr. San Marcos, TX 78667 Jim Hull 512/392-5821 Fax: 512/753-1122 [Int'l.]

16536 Theater & **Entertainment Lighting**

Aluma Tower Company, Inc. 1639 Old Dixie Hwy.

Vero Beach, FL 32960 T. E. Gottry 407/567-3423 Fax: 407/567-3432 [Int'l.]

The Case Companies/Case Lighting Resources

363 5th Ave. San Diego, CA 92101 John M. Case 619/234-5700 Fax: 619/238-0344 [Int'l.]

Collins Lighting Systems, Inc.

1350 Pine St. Boulder, CO 80302 Sales Dept. 303/440-5750 Fax: 303/440-5705 [Int'l.]

Fiberstars, Inc.

2883 Bayview Dr. Fremont, CA 94538 Customer Support Dept. 800/327-7877 Flex-Lite, Inc.

11629 Iberia Pl. #C, P.O. Box 27615 San Diego, CA 92128 Art Finkelstein/Sales, Engrg. 619/673-0200 Fax: 619/673-9343

Future Light, Inc.

20810 Miles Pkwy. Cleveland, OH 44128 Rob Rowlands 216/475-7600 Fax: 216/475-6376 [Int'l.]

GE Lighting

Nela Park Cleveland, OH 44112 Lighting Response Ntwk. 800/523-5520 [Int'l.]

Group One Ltd. Lighting Div.

80 Sea Lane Farmingdale, NY 11735 Ira Levy 516/249-3662 Fax: 516/753-1020 [Int'l.]

Lehigh Electric Product Co. Western Div.

679 E. 659 North American Fork, UT 84003 Roy Frandsen, Sls. Mgr. 801/756-8180 Fax: 801/756-8180 [Int'l.]

Lighting Services Inc.

2 Kay Fries Dr. Stony Point, NY 10980 Customer Service [Int'l.]

Limelight Productions, Inc.

471 Pleasant St., Rte. 102 Lee, MA 01238 Ginny Bentley, Curtain Plant Mgr. 800/243-4950 Fax: 413/243-4993 [Int'l.]

Litelab Corp.

251 Elm St. Buffalo, NY 14203 Customer Service 800/238-4120 Fax: 716/856-0156 [Int'l.]

Macro Electronics Corporation

1611 Headway Cir., Bldg. #1 Austin, TX 78754-5137 David Thurow, Dir. of Mktg. 512/837-5100 Fax: 512/837-1040 [Int'l.]

Phoenix Products Co., Inc.

6161 N. 64th St. Milwaukee, WI 53218 Christopher K. Zuzick 414/438-1200 Fax: 414/438-0213 [Int'l.]

SLD Lighting

318 W. 47th St. New York, NY 10036 Howard Weinreich 212/245-4155 Fax: 212/956-6537 [Int'l.]

16537 Display & Showcase Lighting

Duro-Test Lighting

9 Law Drive Fairfield, NJ 07004 Linda Winer, Adv. Prod. Mgr. 201/808-1800 Fax: 201/808-6633

Electrix Inc.

45 Spring St. New Haven, CT 06519 Diane Bernardo/Customer Service 203/776-5577 Fax: 203/624-7545

Esco International, Inc.

2050 W Balmoral Chicago, IL 60625 Dan Silberman, Sales Mgr. 312/271-2800 Fax: 312/271-1722

Indy Lighting, Inc.

12001 Exit Five Parkway Fishers, IN 46038 David S. Melsheimer, Adv. Mgr. 317/849-1233 Fax: 317/576-8006

Juno Lighting, Inc.

2001 S Mt Prospect Road Des Plaines, IL 60018 Perrie Hayesry, PR Specialist 708/827-9880 Fax: 708/827-2925

OSRAM SYLVANIA, INC.

100 Endicott St. Danvers, MA 01923 Richard H. Dowhan, Mgr Corp Comm. 508/777-1900 Fax: 508/750-2152

Simkar Lighting Fixture Co. Div. Victulic Co. of America

601 E Cavuga St. Philadelphia, PA 19120 Vance Grosso, Mktg. Comms. Mgr 215/831-7700 Fax: 215/831-7703

16538 Medical/Surgical Lighting

Adjustable Fixture Co. * 3726 N. Booth St. Milwaukee, WI 53212

Mike Schumaker 800/558-2628 Fax: 414/964-2944 [Int'l.]

Alkco Lighting 11500 W. Melrose Ave. Franklin Park, IL 60131

Frank Austin/Mktg. & Sls. 708/451-0700 Fax: 708/451-7512 [Int'l.]

GE Company

GE Business Information Center 320 Great Oaks Off. Park Albany, NY 12203-5965 GE Bus. Info. Ctr. 800/626-2004 Fax: 518/869-2828

Lightolier Inc. *
100 Lighting Way
Secaucus, NJ 07096-1508
John Nadon, Product Mgr.-Calculite
201/864-3000
Fax: 201/864-4512

Zumtobel Lighting, Inc. 141 Lanza Ave., Bldg. 16D Garfield, NJ 07026 Don Kinderdick, Mktg. Mgr. 201/340-8900 Fax: 201/340-9898

16540 Lighting Graphics

Cole: C.W. Cole & Co., Inc. 2560 N. Rosemead Blvd. South El Monte, CA 91733 Stephen W. Cole, President 818/443-2473 Fax: 818/443-9253

DSA/Phototech, Inc. 3383 Livonia Ave. Los Angeles, CA 90034 David M. Spradling, President 800/327-3723 Fax: 310/559-9815

Flair Electronics Security Products Div. 650 W Foothill Blvd Glendora, CA 91740 Robert A. Mangini, President 800/963-6077 Fax: 818/335-2080

Hixtech Electronic Sign Co. 5028 113th Ave. North Clearwater, FL 34620 Ralph J. Paonessa, III, Vice President Mktg. 813/573-2210 Fax: 813/572-0144

Illumilite, Inc. 19215 Parthenia St. Suite A Northridge, CA 91324 Jana DeWitt, President 818/886-6306 Fax: 818/886-6308

Mica Lighting Co., Inc. 717 S. State College Blvd. #L Fullerton, CA 92631 Gayle A. Sweet, President 714/738-8448 Fax: 714/738-7748

Prudential Lighting 1774 E 21st St. Los Angeles, CA 90058 Don Romanoff, Natl. Sales Mgr. 213/746-0360 Fax: 213/746-8838

Spectronics Co.4645 Hartley
Lincoln, NE 68504
Ray Root, Advertising 402/467-3651
Fax: 402/467-1908

16542 Fiber Optic Lighting

Cable Lite Corporation 16510 Wright Brothers Dr. Dallas, TX 75244 Michael Hixon, Dir. of Mktg. 214/239-5483 Fax: 214/239-5489 [Int'l.]

Fiber optics design, Inc. 2665 Waukegan Ave. Highland Park, IL 60035 Jeff Graham, Pres. 708/433-2111 Fax: 708/433-2116 [Int'l.]

Fiberstars, Inc.
2883 Bayview Dr.
Fremont, CA 94538
Customer Support Dept. 800/327-7877
Fax: 510/490-3247 [Int'l.]

GE Lighting Nela Park Cleveland, OH 44112 Lighting Response Ntwk. 800/523-5520 [Int'l.]

Glass Illuminations, Inc.
P.O. Box 309
Sun Valley, CA 91352
Scott Hunter, VP 818/556-6777
Fax: 818/556-6778 [Int'l.]

Illumilite, Inc. 19215 Parthenia St. Suite A Northridge, CA 91324 Jana DeWitt, President 818/886-6306 Fax: 818/886-6308

Lighting Services Inc. 2 Kay Fries Dr. Stony Point, NY 10980 Customer Service [Int'l.]

Lumenyte International Corp. 350 Lear Ave. Costa Mesa, CA 92626 Customer Service 714/556-6655 Fax: 714/556-9329 [Int'l.]

Mica Lighting Co., Inc. 717 S. State College Blvd. #L Fullerton, CA 92631 Gayle A. Sweet, President 714/738-8448 Fax: 714/738-7748

Mitsubishi International Corporation Textile Div. 520 Madison Ave. New York, NY 10022 Ken Eben, Mgr. of Optical Fibers 212/605-2392 Fax: 212/605-1030 [Int'l.]

Optical Display Lighting Fiberoptic Specialties 2200 Rte. 301, Unit #1 Palmetto, FL 34221 Beverly A. Didier/Marketing 800/833-3756 Fax: 813/723-1441 TPR Enterprise Ltd. 644 Fayette Ave. Mamaroneck, NY 10543 Tom Fay 914/698-1141 Fax: 914/698-9419 [Int'l.]

16545 Underwater Lighting

Aqua Master 16024 CTH X Kiel, WI 53042 Jerry Goldberg, Vice Pres Sls & Mkt. 414/639-3121 Fax: 414/693-3245

Bronzelite Genlyte 500 Wonder World Dr. San Marcos, TX 78667 Dominic Shaw 512/392-5821 Fax: 512/753-1122 [Int'l.]

Coleman Cable Systems Coleman Cable & Wire Div. 2500 Commwealth Ave. North Chicago, IL 60064 Colleen Finerty, Sales & Mktg Co 708/689-9090 Fax: 708/689-1192

Georgia Fountain Co., Inc. 4727-J North Royal Atlanta Dr. Tucker, GA 30084 Steve A. Matonak Sr, Design Engineer 404/934-3297 Fax: 404/934-8771

Hydrel
Div. of GTY Industries
12881 Bradley Ave.
Sylmar, CA 91342
Hal Madsen 818/362-9465
Fax: 818/362-6548 [Int'l.]

Little Giant Pump Co. Sub. Tecumseh Products 3810 N Tulsa Oklahoma City, OK 73112 Cyndi Kulscar, Literature Coord. 405/947-2511 Fax: 405/942-2285

Purex Pool Systems, Inc. Div. Pac Fab, Inc. 18400 E. Gale Ave. City of Industry, CA 91748 Garry E Mc Coppin, Vice Pres 818/965-1551 Fax: 818/965-4319

Rojey Corp.
P.O. Box 299
Barnard, VT 05031
Rey Basilieres, President 800/578-9199
Fax: 802/234-6375

Roman Fountains Corp.
P. O. Drawer 10190
Albuquerque, NM 87184
Jon Mitovich, President 505/828-1801
Fax: 505/828-1904

16590 Hazardous Location Fixtures

W.F. Harris Lighting 4015 Airport Ext. Rd. Monroe, NC 28110 John Riggan, Sls. & Mktg. Mgr. 704/283-7477 Fax: 704/283-6880 [Int'l.]

Phoenix Products Co., Inc. 6161 N. 64th St. Milwaukee, WI 53218 Christopher K. Zuzick 414/438-1200 Fax: 414/438-0213 [Int'l.]

16670 Lightning Protection

Best Power Technology, Inc.
P.O. Box 280
Necedah, WI 54646
Larry Bobrowski 608/565-7200
Fax: 608/565-2929 [Int'l.]

Fail-Safe Brand Cooper Lighting 4201 S. Pulaski Rd. Chicago, IL 60632 Gina Wright, Mktg. Svcs. Supvr. 312/847-0200

Leviton Mfg. Co., Inc. Electrical Distribution 59-25 Little Neck Pkwy. Little Neck, NY 11362 Joseph Zaccaria, Mktg. Com. Mgr. 718/281-6746 Fax: 718/631-6439

Trojan, Inc. 198 Trojan St., PO. Box 850 Mt. Sterling, KY 40353-0850 Dennis Duzyk, VP, Mktg. 606/498-0526 Fax: 606/498-0528

16700 Communications

AMP
P.O. Box 3608
Hamsburg, PA 17105-3608
Product Info. Ctr. 717/564-0100;
800/522-6752
Fax: 717/986-7575 [Int'l.]

Atlas/Soundolier Atapco Security & Communications Group 1859 Intertech Dr. Fenton, MO 63026 Bud Waters, Dir. of Sls. 314/349-3110 Fax: 314/349-1251 [Int'l.]

COMTEK, Inc.
357 W. 2700 South
Salt Lake City, UT 84115
Steve Dupaix, Sls. Dir. 801/466-3463
Fax: 801/484-6906 [Int'l.]

Dukane Corp. Communications Systems Div. 2900 Dukane Dr. St. Charles, IL 60174 Warren Anderson, Dir. Sls. 708/584-2300 [Int'l.]

Pass & Seymour/Legrand Wiring Devices & Assessories

50 Boyd Ave. Syracuse, NY 13209 Jamie Militi, Product Spec./Marketing Dept. 315/468-6211 Fax: 315/468-6544

Rauland-Borg Corporation

3450 W. Oakton St. Skokie, IL 60076-2951 Sales/Marketing Dept. 708/679-0900 [Int'l.] Fax: 708/679-0625

Talk-A-Phone Co.

5013 N. Kedzie Ave. Chicago, IL 60625 Robert Shanes/Sales 312/539-1100 Fax: 312/539-1241 [Int'l.]

16720 Building Security **Equipment-Alarm, Detection, Access Control**

Fyrnetics Inc.

1055 Stevenson Ct., Ste. 102W Roselle, IL 60172 Irene Robinson 800/654-7665 ext. 16 Fax: 708/893-9967

Honeywell Inc. Home and Building Control

1985 Douglas Dr. N. Golden Valley, MN 55422 Customer Assistance Ctr. 800/345-6770

16730 Clock & Program Systems

Electric Time Company, Inc. 45 West St., P.O. Box 466

Medfield, MA 02052 Thomas Erb 508/359-4936 Fax: 508/359-4482 [Int'l.]

Holophane Lighting, Inc.

250 E. Broad St., #1400 Columbus, OH 43215 Customer Svc. Dept. 614/345-9631 Fax: 614/349-4426 [Int'l.]

16734 Scoreboards

Cummings, Inc.

555 Expressway Park Drive Nashville, TN 37210 J. Darryl Cooper, V.P. Genl Mgr 615/244-1985 Fax: 615/782-2454

Daktronics, Inc.

331 32nd Ave. Brookings, SD 57006 Frank Kurtenbach, Sales Manager 605/697-4300 Fax: 605/697-4700

Display Solutions, Inc.

6301 Best Friend Road. Norcross, GA 30071 Ron M. Budd, President 404/662-5400 Fax: 404/263-8353

Eagle Electric Mfg. Co.

45-31 Court St. Long Island City, NY 11101 Thomas E. Maynard, Director of Mktg 718/937-8000 Fax: 718/482-0160

Fair-Play Scoreboards Div. Fairton Corp.

1700 Delaware Des Moines, IA 50317 Lenore I. Love, Sales Adminstrator 515/265-5305 Fax: 515/265-3364

Naden Industries, Inc.

505 Fair Ave, P.O. Box 636 Webster City, IA 50595 Russell T. Naden, Pres 800/467-4290 Fax: 515/832-4293

Nevco Scoreboard Co. *

301 E Harris Ave. Greenville, IL 62246 M. G. Nevinger, President 800/851-4040 Fax: 618/664-0398

White Way Sign Co.

1317 N Clybourn Ave. Chicago, IL 60610 Harry Hornburg, Sr V.P. 312/642-6580 Fax: 312/642-0272

16760 Intercommunication Systems

AFC Cable Systems, Inc. **America Cable Systems**

100 Riverside Ave. New Beford, MA 02746 J. Ron Clisham 508/993-1781 Fax: 508/992-4642 [Int'l.]

16770 Public Address & **Music Systems**

Atlas/Soundolier Atapco Security & **Communications Group**

1859 Intertech Drive Fenton, MO 63026 Nora Steele, Mktg Comms Spec. 314/349-3110 Fax: 314/349-1251

Ciphone Communication Systems

1700 130TH Ave. N. E. Bellevue, WA 98005 Stan Kohagen, Mktg. Mgr. 206/455-0510 Fax: 206/455-0071

COMTEK. Inc.

357 W. 2700 South Salt Lake City, UT 84115 Steve Dupaix, Sls. Dir. 801/466-3463 Fax: 801/484-6906 [Int'l.]

Encom Products Co., Inc.

502 Lower Hopewell Road Oxford, PA 19363 Bob Mallalieu, Customer Svcs Mgr. 800/424-9066 Fax: 215/932-9999

Federal Signal Corp. **Electric Products Div.**

2645 Federal Signal Drive University Park, IL 60466 Colleen Sobek, Comms. Mgr. 708/534-3400

GAI-Tronics Corp.

P.O. Box 31 Reading, PA 19603 Lisa G. Ross, Media Svcs Mgr 610/372-5151 Fax: 610/374-1474

Lowell Mfg. Co.

100 Integram Drive Pacific, MO 63069 John J. Lowell, President 314/257-3400 Fax: 314/257-6606

OWI Inc.

Commercial Sound 1160 Mahalo Pl. Compton, CA 90220 Kristin Jo Morioka 310/638-4732

Pioneer Electronics Technology

[Int'l.]

1800 W. Holt Ave. Pomona, CA 91768 Martha Barajas 800/745-3271 Fax: 909/623-9923

Fax: 310/638-8347

Precision Electronics, Inc.

9101 N King St. Franklin Park, IL 60131 Jeffrey Franzen, Gen. Mgr. 708/678-5350 Fax: 708/678-0511

Quam-Nichols Co.

234 E Marquette Road Chicago, IL 60637 Bob Stevenson, Mtg. Support Svcs 312/488-5800 Fax: 312/488-6944

16780 Television Systems

Bretford Manufacturing, Inc.

9715 Soreng Ave. Schiller Park, IL 60176 Customer Svc. Dept. 800/343-1779 [Int'l.]

Peerless Industries, Inc.

1980 Hawthorne Ave. Melrose Park, IL 60160 Brody Jandris/Customer Service 708/865-8870 Fax: 708/865-2941 [Int'l.]

16890 Electric Fan/Heater Units

Myson Inc.

20 Lincoln St. Essex Junction, VT 05452 Raymond Farley 802/879-1170 Fax: 802/879-8950 [Int'l.]

Pass & Seymour/Legrand

Wiring Devices & Assessories 50 Boyd Ave. Syracuse, NY 13209 Jamie Militi, Product Spec./Marketing Dept. 315/468-6211 Fax: 315/468-6544

Rinnai America Corporation *

1662 Lukken Ind. Dr. West LaGrange, GA 30240 Literature Dept. 800/621-9419 Fax: 706/884-6070

Thomas & Betts

Reznor 1555 Lynnfield Rd. Memphis, TN 38119 800/695-1901

Fax: 901/680-5118

Tri Lite Inc.

1335 W. Randolph St. Chicago, IL 60607 Gerry Burgraff, Sls. Mgr. 312/226-7778 Fax: 312/226-5335 [Int'l.]

16915 Lighting Control **Systems**

AMX Corporation

11995 Forestgate Dr. Dallas, TX 75243 Vic Hobbs, Dir. of Sls. 214/644-3048 Fax: 214/907-2053 [Int'l.]

The Case Companies/Case Lighting Resources

363 5th Ave. San Diego, CA 92101 John M. Case 619/234-5700 Fax: 619/238-0344 [Int'l.]

Colortran, Inc.

1015 Chestnut St. Burbank, CA 91506 John Fuller 818/972-5536 Fax: 818/972-5599 [Int'l.]

Crownlite Mfg. Corp.

1546 Ocean Ave. Bohemia, NY 11716 Christine M. Longo, Sls. Mgr. 516/589-9100 Fax: 516/589-4584 [Int'l.]

Dove Systems

3563 Suedle St., Unit #E San Luis Obispo, CA 93401 David L. Smaw, Mktg. Dir. 805/541-8292 Fax: 805/541-8293 [Int'l.]

ETTA Industries, Inc.

4755 Walnut St. Barder, CO 80301 David P. Hawk, Dir. Sls. & Mktg. 303/444-2244 Fax: 303/444-1222 [Int'l.]

GE Wiring Devices

225 Service Ave. Warwick, RI 02886 D. D. Peterson 401/886-6285 Fax: 401/886-6470 [Int'l.]

Group One Ltd. Lighting Div.

80 Sea Lane Farmingdale, NY 11735 Norman Wright 516/249-3662 Fax: 516/753-1020 [Int'l.]

Holophane Lighting Inc.

214 Oakwood Ave. Newark, OH 43055 Vance Kniffin 614/349-4132 Fax: 614/349-4426 [Int'l.]

Honeywell Inc.

Home and Building Control 1985 Douglas Dr. N. Golden Valley, MN 55422 Customer Assistance Ctr. 800/345-6770

Lehigh Electric Product Co. Western Div.

Western DN.
679 E. 659 North
American Fork, UT 84003
Roy Frandsen, Sls. Mgr. 801/756-8180
Fax: 801/756-8180 [Int'l.]

Lehigh Electric Products Co.

6265 Hamilton Blvd.
Allentown, PA 18106
Demitry Herman 610/395-3386
Fax: 610/395-7735 [Int'l.]

Leviton Mfg. Co., Inc. Electrical Distribution

Joseph Zaccaria, Mktg. Com. Mgr. 718/281-6746 Fax: 718/631-6439

Lightolier Inc. *

100 Lighting Way Secaucus, NJ 07096-1508 John Nadon, Product Mgr.-Calculite 201/864-3000 Fax: 201/864-4512

Litelab Corp.

251 Elm St.
Buffalo, NY 14203
Customer Service 800/238-4120
Fax: 716/856-0156 [Int'l.]

LiteTouch, Inc.

3550 S. 700 West Salt Lake City, UT 84119 Sales Dept. 801/268-8668 Fax: 801/268-9200 [Int'l.]

Lithonia Lighting

P.O. Box A Conyers, GA 30207 Jerry Veydt, VP, Sls. 404/922-9000 Fax: 404/483-2635 [Int'l.]

Macro Electronics Corporation

1611 Headway Cir., Bldg. #1 Austin, TX 78754-5137 David Thurow, Dir. of Mktg. 512/837-5100 Fax: 512/837-1040 [Int'l.]

MyTech Corporation

706 Brentwood St. Austin, TX 78752 Dan Daneff, Tech. Svcs. Dir. 512/450-1100 ext. 132 Fax: 512/450-1215 [Int'l.]

Pacific Scientific Fisher Pierce Div.

90 Libbey Pkwy. Weymouth, MA 02189 Paul T. Montagu/Sales 617/340-0700 Fax: 617/340-0728 [Int'l.]

Pass & Seymour/Legrand Wiring Devices & Assessories

50 Boyd Ave. Syracuse, NY 13209 Jamie Militi, Product Spec./Marketing Dept. 315/468-6211 Fax: 315/468-6544

Sensor Switch Inc.

10 Capital Dr. Wallingford, CT 06492 Beverly Platner 203/265-2842 Fax: 203/269-9621 [Int'l.]

Sterner Lighting Systems, Incorporated

Winsted, MN 55395 Barbara Kampmeyer/Marketing Svcs. 612/485-2141 Fax: 612/485-2899 [Int'l.]

Tork

One Grove St.

Mount Vernon, NY 10550

Elliot Mintzer 914/664-3542

Fax: 914/664-5052 [Int'l.]

Touch-Plate

1830 Wayne Trace Fort Wayne, IN 46803 Doug Ford 800/227-5154 Fax: 800/868-2475 [Int'l.]

Vantage Controls, Inc.

345 E. 800 South Orem, UT 84058 Mark Russell 801/224-6560 Fax: 801/224-0355

Vincent Lighting Systems, Inc.

20810 Miles Pkwy. Cleveland, OH 44128 Rob Rowlands, Mktg. Dir. 216/475-7600 Fax: 216/475-6376 [Int'l.]

The Watt Stopper

2800 De La Cruz Blvd. Santa Clara, CA 95050 Stan Lynch 800/879-8585 Fax: 214/422-1311 [Int'l.]

16920 Environmental Systems Control

Argus Environmental Monitoring

PO. Box 689 Roseville, MI 48066-0689 James A. Fitzgerald 800/873-0456 Fax: 810/774-2780 [Int'l.]

16940 Control Instrumentation

LiteTouch, Inc.

3550 S. 700 West Salt Lake City, UT 84119 Sales Dept. 801/268-8668 Fax: 801/268-9200 [Int'l.]

Lithonia Lighting

PO. Box A
Conyers, GA 30207
Jerry Veydt, VP, Sls. 404/922-9000
Fax: 404/483-2635 [Int'l.]

Sprectra Research Modular Controls

1613 University Blvd.
Albuquerque, NM 87102-1710
Dr. Alan Dudley, Dir., Spectra Rsrch.
Inst. 505/243-2800
Fax: 505/243-3522 [Int'l.]

"Floor Mate" Access Floor Box

An all-metal, flush access floor electrification unit for use with floor systems.

The ultimate in protection. The "Floor-Mate's" Zamak III die-cast steel cover and frame — and 14 gauge galvanized steel enclosure — offer unequaled security from pounding, piercing, and pouring. The one-piece cover, which can be rotated 180° without tools, will support a 400 lb. rolling load. And the carpet/tile flange is sufficiently wide to secure carpet ends and support the weight of the box.

In addition, a patented "Cable Guard" rises to a vertical position from the cover, encasing the exiting wires in a protective well. This feature precludes damage or accidental shearing from kicks and

knocks. In the closed position, the "Cable Guard" automatically serves as the abandonment mode, maintaining integrity until actuation.

Versatility. The "Floor-Mate" is also the most versatile access floor box on the market. There are four duplex knockouts on the high tension power side of the enclosure which can accommodate a standard duplex, isolated ground, and surge suppressor, plus one outlet for optional service. Activate them as needed.

On the low tension side, you have total flexibility, with provision for data, modular phone, communications, twin axial, and coaxial connections.

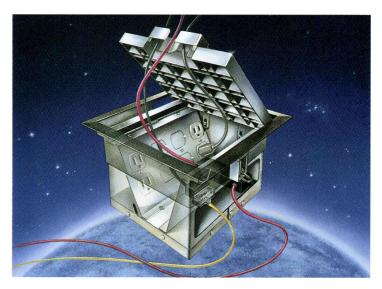
A variety of disconnects may be selected to accommodate equipment in the workstation.

Low and high tension outlets are on alternately

positioned faceplates to avoid conflicts. And all connections are located on the side of the box which avoids the sharp wire bends common to bottom-exiting cables.

Installation. Hidden toggle screws and exclusive "riding slots" enable the 8" x 8" (or 8" x 10") unit to be installed securely, quickly, and easily — even on uneven slabs. The toggle screws enable a vertical adjustment capability of as much as $^{3}/_{4}$ ".



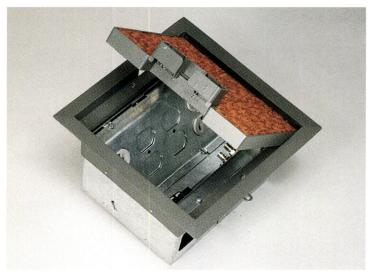




Free Literature:

A 4-page product folder on the "Floor-Mate" line of access floor boxes is available from Raceway. It includes text descriptions, photos, installation information, and details on size and wiring configurations that can be obtained.

An 8-page catalog covering all of Raceway's advanced products, systems and technology for thru-floor electrification and wire distribution is also available.



For Additional Information and Literature Contact:

Norman Castellani, President Raceway Components, Inc. 208 19th Avenue, Paterson, NJ 07504 201-279-1116



"Quad Flush Poke-Thru" Floor Fitting

A dual service flush floor fitting capable of handling four power outlets (double duplex), plus data and communication pass-thru wiring.

Twice the power. Raceway, the originator of the first full-capacity Flush Poke-Thru, has doubled the capacity with the new RC-900 Series. It features four power outlets instead of only two... at no increase in size. In addition, the unit features two individual low tension openings for an abundance of voice/data capacity.

Unique design. Providing the clean, unobtrusive esthetics of a Flush Poke-Thru, the "Quad" Series has been specially designed to accommodate today's greater demand for power and can be used at the busiest workstations.

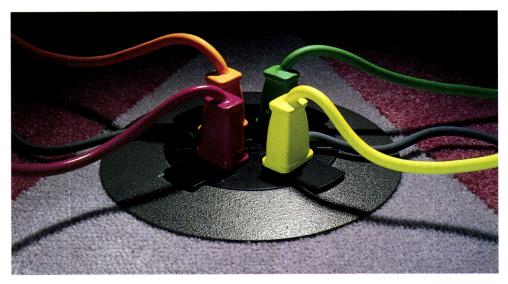
Power is served through the center of the device, while communications — as well as data or signal — are handled by two outer openings. The ground slots in the new Series have also been realigned, and all grounds are grouped to the center. The unit is available as a standard or isolated ground and is U.L. classified for 2 hours.

The flush service head has a carpet flange of die-cast aluminum alloy, finished in a textured epoxy paint. Color coordination choices are available for the carpet flanges. Each receptacle is of thermoset plastic, with a sturdy polycarbonate slide cover. The receptacle interior contains additional slides that create "dead front" covers for each of the power outlets when not energized. **Installation.** The unit comes with a retainer, as well as the necessary organic intumescent

material, for securing the device into the slab in a 3" cored hole. High tension and low tension isolation are maintained through the device, with high tension termination in the junction box that comes with the unit. The "Quad" receptacle is pre-wired which means it can easily be replaced in the field.

Accessories such as a COM.50 adapter and MQ-8 type connectors (for AT&T™ Wiring) are available.







The Flush Poke-Thru Doubles It's Capacity

Free Literature:

A colorful 4-page product folder on the RC-900 Series Quad Flush Poke-Thru is available from Raceway. It includes text descriptions, photos, and details on special accessories, as well as an extensive electronic wiring guide.

An 8-page catalog covering all of Raceway's advanced products, systems and technology for thru-floor electrification and wire distribution is also available.

For Additional Information and Literature Contact:

Norman Castellani, President Raceway Components, Inc. 208 19th Avenue, Paterson, NJ 07504 201-279-1116

Miniature Low Voltage Recessed Wall Luminaires

These 4-3/4" or 6-3/4" luminaires incorporate the indestructible beauty of stainless steel with outstanding, high output lighting performance.

BEGA manufactures a full line of interior and exterior lighting — from the "miniature" recessed wall lights featured here, to pole-top configurations for parking areas and roadway and street illumination. Along with the stainless steel designs described below, BEGA has expanded its offering of stainless steel products. They now include rectangular and square recessed wall lighting of machined stainless steel for compact fluorescent and H.I.D. light

Special features and applications.

A variety of crossguard options, lens options, and

symmetrical and asymmetrical reflectors allows these small but powerful luminaires to find a niche in any project, indoor or out. Applications include swimming pool areas, illuminating walkways from low mounting heights, and theater aisles.

The "eyelid" recessed wall mounted luminaire is constructed of die cast aluminum with a molded borosilicate glass spread lens. This is an excellent shielded downlighting source, available in both sizes mentioned above. These are available in black, white, or the BEGA exclusive EuroCoat (Specify: URO) textured paint finishes. Custom colors are available for all, including the stainless steel luminaires.

The rectangular steplight is a small giant in terms of light output. A 20-watt G4 lamp under clear or ribbed glass with an upper "mask",

they are especially suited for aisle, path, or step lighting from a low mounting height.

Housings are die cast aluminum with integral electronic transformers. Also available is the optional CPC (Concrete Protection Cover), a polymer "rough-in" housing which allows for extra corrosion protection in poured concrete or masonry construction (Specify: CPC500 for 4-3/4"; CPC510 for 6-3/4").

These luminaires are thermally protected and U.L. listed for wet locations for any application.

BEGA







Free Literature:

BEGA has just introduced the all-new Catalog #6 pictured at the left. It contains 200 pages of product details, including over 127 new products. Complete specifying information is provided, plus beautiful color photography of actual installations and photometric data for steplights, bollards, and pole mounts — all presented in the award-winning BEGA graphic presentation.

For Additional Information and Literature Contact:

For the name of your local area BEGA representative: please call 805-684-0533, or fax your request to 805-684-6682

Luxo Introduces the Boréns Line of Ambient Lights

Designed for use in office, commercial and hospitality settings.

The Boréns line is designed by Luxo's sister-company in Sweden, and consists of sconce, pendant and ceiling-mounted fixtures. The fixtures have clean, elegant lines which strike an effective balance between form and function. The lights are powered by compact fluorescents and halogen lamps which provide high levels of lighting, and add subtle light accents in certain design settings. The line provides decorative lighting with a distinct, expressive design-classical elegance in the Scandinavian tradition.

Walle-Maxi provides beauty, quality and energy efficiencies. This wall mounted luminaire provides the perfect combination of per-

forated metal and opal acrylic diffusers. An excellent choice for lobbys, hallways, restaurants and public spaces.

Meeting A.D.A. requirements, **Urania** is a pendant mounted, triple stem, indirect luminaire set in a spun round housing with a flat disk placed 2" below the shade to illuminate the shade's underside. This ceiling suspended unit is an effective solution to the uplighting needs of large commercial spaces.

Sun is an elegant lighting accent for wall spaces in commercial, hospitality and residential settings. This energy-efficient luminaire works effectively when arranged in a row or in groups.









For Additional Information and Literature Contact: Tony DeLaurentis

Luxo Corporation
36 Midland Avenue, Port Chester, NY 10573
914-937-4433 fax: 914-937-7016.



Louis Poulsen, A Name Synonymous with Quality Lighting

Our product philosophy is based on creating light for a given purpose and is part of the fixtures' unique shape and form.

Since 1924, Louis Poulsen has collaborated with architects and designers to create lighting solutions. In that time, we have developed an extensive line of standard interior and exterior architectural lighting fixtures, as well as the ability of creating custom products.

Our families of fixtures offer a broad range of applications to match interior and exterior use: **Interior.** Available in surface, pendant, wall and recessed versions, our fixtures have many options in size and light source. Finishes such as copper, stainless steel, galvanized steel, or paint-

ed complete the design.

Exterior. Available as post top and wall mounted, as well as walkway and bollard. Fixtures can be had in a variety of natural metal finishes such as copper, galvanized steel, corten steel, and painted finishes. Optional light sources can be selected. Raw materials create a unique weathered appearance, keeping our fixtures in synch with nature.

Custom. When a standard product does not meet your design criteria and a unique solution is required, custom design can be part of the solution. Products available to meet exacting specifications constructed of exotic metals and molded glass. Custom colors are also available as an option to integrate with a project's color scheme or to enhance a project's architecture

with colorful accents.

Photometric reports are available for the entire product line. In-house technical personnel are also standing by to assist you.

louis poulsen





Free Literature:

For generations, the name Louis Poulsen has been synonymous with quality lighting — standard products in light and architecture from a planned illumination standpoint.

To obtain a copy of our colorful and exciting complete catalog, simply contact one of the Louis Poulsen offices shown at the right.



For Additional Information and Literature Contact: Poulsen Lighting, Inc.

5407 NW 163 St., Miami, FL 33014 1-800-342-2310



ALTO COLORES . . . A Slim Silhouette from Lightron of Cornwall, Inc.

The slim silhouette — less than 2-1/2" — of the Alto Colores system, inspires freedom of design by creating high levels of glare free indirect lighting and interior space definition.

An outstanding choice, with the added feature of color inserts, adds further visual impact with no additional energy consumption. Alto Colores can be specified as individually suspended units over work areas, or they can be combined to form patterns that create a suspended platform of design and color, completely shielding the electronically ballasted 32W T-8 lamps from view. Alto Colores is an appropriate choice for areas where VDT quality of light is a prerequisite. High VCP's pro-

mote viewing comfort and add to the drama of the space being illuminated.

Construction. The visual structure is manufactured of 20-gauge CRS and includes invisibly welded ends for a perfect appearance. The interior cavity conceals two broad beam reflectors of specular aluminum.

Most Alto Colores series will be aircraft cable suspended, and in these instances are equipped with a cable adjusting mechanism that provides for easy installation, and precise vertical alignment. Color inserts of blue, green, clear, or red are 100% acrylic and may be specified as one color per module, or combined as desired, to form interesting color combinations.

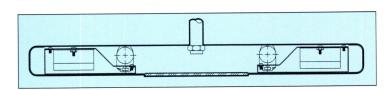
Electrical. All units include low harmonic electronic ballasts and unbreakable polycarbon-

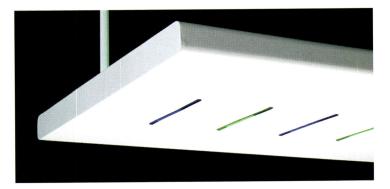
ate sockets that lock the lamp positively in place (T-8 versions only). Units are UL listed and IBEW Union made.

Finish. All metal surfaces are bonderized to improve paint adhesion and rust resistance. Then they are electrostatically powder coated and baked for maximum durability.

Options. Fusing, emergency battery pack, plug thru wiring, solid state electronic ballast, custom colors, and white or black coil cord are available.









Free Literature

For Additional Information and Literature Contact: Barry White

Lightron of Cornwall, Inc. 65 River Road, New Windsor, NY 12553 914-562-5500 fax: 914-562-3082



TRU-AIM® Low Voltage Halogen Reflector Lamps

A wide range of dramatic lighting effects is available with OSRAM SYLVANIA'S TRU-AIM halogen systems.

The SYLVANIA TRU-AIM family of halogen MR 16 and MR 11 reflector lamps provides extremely compact, highly directional light sources with the industry's widest variety of sizes, wattages, and beam spreads. And TRU-AIM lamps are the only low voltage halogen lighting systems to feature a choice of colors and reflector technologies.

And our TRU-AIM Brilliant Lamp has a new faceted reflector design, axial filament and individual alignment during production which means an exceptionally smooth beam pattern with very little wasted spill light.

Applications. TRU-AIM lamps allow designers

and lighting specifiers to use low voltage halogen lighting in virtually any situation. Available in two sizes (MR 16 and MR 11), each features a broad range of wattages and beam spreads. Three TRU-AIM configurations feature dichroic reflectors that transmit most of the lamp's heat backward, thus reducing the heat in the beam by approximately two-thirds. And the innovative dichroic reflector technology in TRU-AIM MR 16 BICOLOR lamps allows designers to literally "paint with light." Consider these other valuable and money-saving features:

- An improved reflector design and the use of axial filaments yield up to 33% greater center beam candle power.
- Chromated foils in 75 watt lamps increase pinch temperature limits by 14%.

- Platinum plated connection pins provide secure mechanical contact and prevent corrosion.
- Compared to conventional incandescent PAR lamps, TRU-AIM lamps use up to 70% less energy . . . and produce up to 50% more light.
- And, depending on configuration, they have an average rated service life of up to 3,500 hours.

TRU-AIM lamps the first choice of innovative lighting designers, architects, interior designers, and electrical contractors.

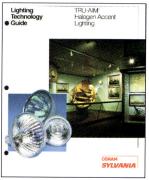


Technology Brought to Light









Free Literature:

For more details, send for the latest TRU-AIM® Brilliant Lamps information and TRU-AIM Halogen Accent Lighting Guide. Colorfully illustrated and informative, this Guide also provides ordering information and precise product descriptions. Contact: Karen Albright at 800-453-1506 or fax 800-453-1507

For Additional Information:

Steve Meek

OSRAM SYLVANIA, INC. 100 Endicott Street, Danvers, MA 01923 508-777-1900



MIKADO Low Voltage, Halogen Track System

MIKADO: Now a complete track system for increased performance and flexibility of application from Artemide Litech.

Through major design, technical and engineering changes, designer F.A. Porsche and Artemide have overcome all the limitations of the system introduced three years ago. Through the Artemide/ Porsche team efforts, the Mikado has evolved into a complete low voltage, halogen track system, while preserving the unique features of design that have merited this product design awards and great sales success. The major advantages of the new Mikado Track over the previously introduced system are:

• Positioning of spotlights anywhere on the conductor profile

- · Quick and easy snap on and off spotlight adaptor
- New rod-extended spotlights
- Flexibility of installation with remote transformer or canopy incorporated transformer

MIKADO: Complemented by Mikado Suspension & Mikado Ceiling/Wall.

The Mikado system continues to be complemented by ceiling, wall and suspension single fixtures to fill the particular application needs a track system can't. For added flexibility of application the Mikado ceiling/wall single fixture is now available for remote transformer or canopy incorporated transformer installation.

The track is extruded aluminum, available anodized in black, grey, red, or blue.

The spotlights, of die cast aluminum with metallic lacquer grey finish, are available in two

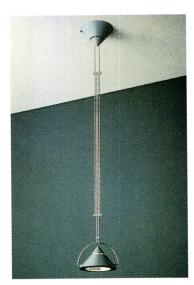
diameter sizes: 12cm (4-3/4") and 16cm (6-1/4"). Chrome extension rods of 30cm (11-3/4") and 60cm (23-5/8") are also available.

The lamping: Spotlight 12 (4-3/4"d) — max 1x75W/12V, halogen MR 16 lensed. Spotlight 16 (6-1/4"d) — max 1x75W/12V, halogen MR 16 lensed.

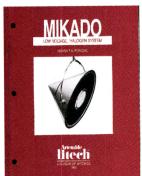
Accessories include an anti-dazzle ring or an adjustable directional baffle.











Free Literature:

This fully illustrated catalog of Mikado Systems provides complete details for specifying and ordering, as well as information regarding suggested applications and accessories.

Call Doreen Gebbia, 516-694-9292, or fax 516-694-9275.

For Additional Information:



Lamps — Conventionally and Unconventionally Shaded

In the midst of the great comeback of the shade lamp, Sidecar, a division of Artemide, has presented two exciting versions: the MILO Series — unconventionally shaded . . . and the ITACA Series — shaded in the conventional manner.

MILO, of course, had to be of unconventional design and construction, in keeping with the spirit of originality and innovation that distinguishes all Sidecar products.

If you examine MILO closely in all its details you'll realize that the only conventional element is the topology of the lamp as the source of inspiration.

The MILO design provides a floor lamp that

in size and form makes a definite statement, while offering the perfect soft, diffused and pleasing light so typical of the shade lamp. Plus, extra "indirect" light performance, thanks to the "flipped" (upside down) diffuser.

The result: a series of handsome portable lamps providing diffused incandescent lighting. Available in three versions: floor, table, and bedside.

Structured in metal with metallic grey lacquer finish. The shade diffuser is in opaline white self-extinguishing PVC material with silkscreened design in white, grey, or terra cotta colors.

Now, in response to numerous requests, Sidecar has developed another series of shaded lamps with a traditional (conventional) design approach . . . adaptable to a broader range of decorator styles.

ITACA — a simple, clean and elegant body structure in solid steel, with a rich brushed nickel plating finish or charcoal grey lacquer finish. ITACA comes with a conventionally shaped shade/diffuser in PVC material — available in white or stunning tones of red, green, and mauve. Three versions are available: bedside table, table, and floor.











Free Literature:

MILO and ITACA full-color brochures provide specifications, colors, and suggested list prices. For a copy of each, call Doreen Gebbia, 516-694-9292, or fax 516-694-9275.

For Additional Information



A Dance of Glass and Crystals

The new collection of glass and crystal lamps from Artemide is called "MILANO-TORINO" not only because the name has the flavor of a fable but because it is the product of collaboration between the Milanese lighting company and two Torinese (from Turin) architects, Toni Cordero and Pietro Derossi.

The collaboration began one day when Ernesto Gismondi, president and founder of Artemide, happened into the Kenzo store designed by Toni Cordero while passing along the Via del Babuino in Rome. Gismondi fell in love with Cordero's work, and what struck him most were the ceiling lamps.

"I loved them and I asked at once whose they were. I've since gotten to know Toni Cordero, a very splendid and human person who is willing to collaborate — yet at the right moment knows how to utilize his point of view as the designer/the artist."

The theme was set: to design some lamps with industrial glass, both ground and in cut pieces.

The result was the exciting MILANO-TORINO

Collection . . . now expanded to include three additional designs:

ILIONE — a ceiling lamp for indirect lighting. It is framed in chromed metal and sparkles with beveled crystal drops and colored cathedral cut glass. ILIONE has a depth of $21^{-3}/4$ " and a diameter of $27^{-1}/2$ ".

AULIDE 65 — (a larger version of the AULIDE

55) is a suspension lamp for direct lighting. The frame is chromed metal with colored crystal drops and beveled gems. The AULIDE 65 has a depth of $58^{-1}/2$ ″ and a diameter of $25^{-1}/2$ ″.

OSIRIDE WALL — a wall lamp for indirect and direct diffused lighting. The frame is chromed metal with colored crystal drops. Diffuser in white, flame resistant textured polyester. The width of the fixture is 14-1/4" and protrudes 9-1/2" from the wall.

MILANO. _TORNO collection by Artemide



Free Literature:

Send for your copy of the colorful MILANO-TORINO catalog, complete with diagrammatic drawings and sizes.

Or call Doreen Gebbia at 516-694-9292, or Fax 516-694-9275.



For Additional Information:





Ron Rezek Designs for Linear Fluorescent

Ron Rezek Lighting has recently introduced a wide selection of products based on the energy saving T-8 fluorescent lamps. The designs vary from the simple, economic Basic Strip and Zimmer models to the more decorative Flute and Doric Lights.

They are intended to replace incandescent sources in such applications as bathroom and hallway lighting. The T-8 lamp, when combined with an electronic ballast, saves 40% of the energy of a standard fluorescent and more than 500% of the energy cost of an incandescent bulb. They also last 10,000 hrs. — or at least ten times the life of an incandescent product. The savings in energy, relamping, and in lamp theft make these products

very attractive to the institutional and hospitality designers and specifiers.

The Basic Strip is stocked in two lengths (24" and 36"), and two finishes (clear anodized aluminum with chrome ends, and white with white ends).

The Zimmer is a sturdy strip light made in 24", 36", and 48" lengths, and either all white or clear anodized aluminum. It is designed to be ganged for a continuous run.

The Doric is intended specifically for use with a bath mirror. The design is asymmetric so that the lamps point at your face. These fixtures can be used on both sides pointing inward or, above a mirror pointing down. We recommend using 3000K lamps with these in bath applications to give the most flattering skin tones. They are stocked in

white or aluminum, but can be custom finished in a great variety of anodized or painted finishes.

The Flute is the answer if a diffused fluorescent is preferable. This design has proved itself with installations in many hotels around the world over the last three years. The end caps are produced in two styles, the rounded one shown and a squared version, and in three finishes: polished brass, polished chrome, and white. The Flute is available in 14", 26", 39", and 50" lengths, with either one or two lamps.

RON REZEK

distributed by

Artemide







Free Literature:

A detailed and handsomely illustrated 64-page catalog provides information on product applications and schematic details.

For a copy contact: Doreen Gebbia at 516-694-9292 or fax 516-694-9275.

For Additional Information and Literature Contact:



Lytecaster 1102T Low Profile Fixture — From Lightolier

Lytecaster downlights perform four basic lighting functions: provide general/ambient room illumination; highlight walls by "washing" or grazing"; accent specific objects/architectural features; or illuminate areas where tasks are performed. Effective downlighting generally combines these elements in an unobtrusive array of fixtures.

Lyecaster downlights meet the need for efficient and well controlled lighting in residential and commercial applications. They offer the broadest choice in fixture appearance and performance at a moderate price.

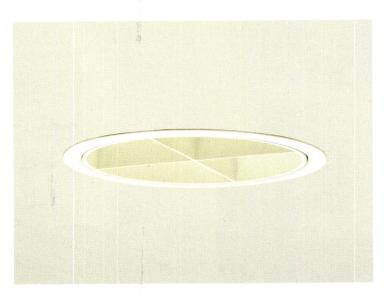
Lytecaster downlights consist of Frame-In-Kits and Reflector Trims. The Frame-In-Kit provides mounting and electrical hardware. Each kit is designed for a specific light source and installation conditions, including: tile ceilings and sheetrock, sloped ceilings, insulated (Ic) ceiling and airseal ceiling requirements, existing ceiling remodeling, bath and spa conditions, and applications requiring decorative attachments to the basic downlight optics.

Reflector trims deliver the lighting effects: general lighting, wall washing, and accent lighting. Interchangeability and a wide selection of optics and trim finials assure proper lighting and full integration to the interior architectural design scheme.

1102T low profile fixtures offer a wide variety of trim detail and lighting performance in a housing design that installs in less than 4 inches of ceiling space: allowing the use of recessed downlights where it was never possible before. 1102T trims include downlight and wall wash

optics, lensed downlights, and a unique cast crossbaffle, all designed in a minimal 6 inch aperture size range. Using two 13 watt twin tube lamps makes the 1102T family inexpensive to lamp and operate, easily replacing a 100 watt incandescent fixture and saving 66% of the energy consumed. The **1102T** series provides just some of the over 50 energy smart compact fluorescent downlighting solutions in the Lytecaster line.

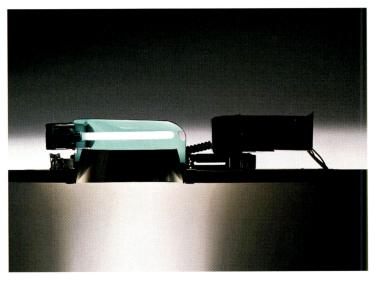
LIGHTOLIER®





Free Literature:

For a detailed, handsomely illustrated 64 page catalog containing photographs, drawings and specifications call Nina Aneziz, 508-679-8131 fax: 508-674-4710



For Additional Information and Literature Contact:

Nina Aneziz

Lightolier 631 Airport Road, Fall River, MA 508-679-8131

fax: 508-674-4710



Lightolier Introduces ProSpec

... A Revolutionary New Modular **Recessed Downlighting System**

ProSpec permits lighting designers to precisely control shape, direction, intensity, color and texture of the downlight that is emitted.

A uniquely-designed modular metal housing accommodates any of twelve interchangeable light sources — in either line or low voltage for accent lighting and wall washing. Modular, snap-in plug connectors allow rapid lamp or transformer changes, without use of tools, and without disturbing the fixture. A patented, modular, die-cast insert secures the lamp and provides up to 45° adjustability of the light yet maintains perfect lamp positioning at the center of the fixture's opening.

Lockable cam-action levers control the pan and tilt of light. An integral rack positioned in front of the light source holds multiple ProSpec accessories for modifying the quality and quantity of light — including louvers, hoods, light reduction screens, spread lenses, diffusion filters and color filters. All snap into the rack quickly, without tools.

The Premium Model exceeds specifications of all fixed or multi-sourced competing units. It has lamp and optic-type portability, media accessories, and operates with an increased number of sources. An extension of the **ProSpec** line provides similar features to allow dual function of housings for PAR 46 and PAR 56 line and low voltage lamps. Premium **ProSpec** allows earlier closings of ceilings and later source/type

determination, making it well suited for fast-track projects.

ProSpec is UL-listed for damp locations and can be inspected from below without removing the housing. Finishes include clear, gold and black in polished self-flange, painted white self-flange and an optional flush version.

In addition to **ProSpec**, Lightolier offers a new line of standard recessed adjustables that meet or exceed the specifications of all fixedsource competing units, and operates with a simplified range of fixed sources that include PAR 38, 30, 36 and MR-16 lamps.

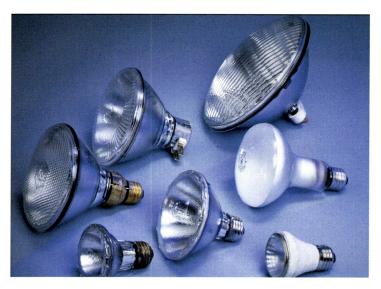
LIGHTOLIER®





Free Literature:

Information about Lightolier's ProSpec System is available from authorized Lightolier dealers and representatives in major cities nationwide, or directly from Julie Jacques, 508-679-8131 Fax: 508-674-4710



For Additional Information and Literature Contact: **Julie Jacques**

Lightolier, 631 Airport Road, Fall River, MA 02720 508-679-8131 Fax: 508-674-4710



Lyteflood: New Energy-Efficient Compact Fluorescent Track Lighting System From Lightolier

Lyteflood — is a track lighting system designed specifically to work with a range of energy-efficient compact fluorescent light sources. Part of the Lytespan family of track lighting, Lyteflood units deliver high light output without glare or "spillover."

Lyteflood "Scoop 13" uses two 13 watt quad tube fluorescent lamps, contained in a small scale "scoop" shaped housing. The fixture's optical system emits a round beam of light, comparable to a 100-watt flood lamp — at 65% less energy. The quad tubes are set deep within the reflector, concealing them from view to prevent glare or flashback common to overhead fixture designs.

Designed-in air circulation vents control lamp temperature and extend lamp life. A compact 7-1/8" deep, and only 6-1/2" in diameter, **Scoop 13** is available in matte white or black finishes and has a wide range of horizontal and vertical adjustment.

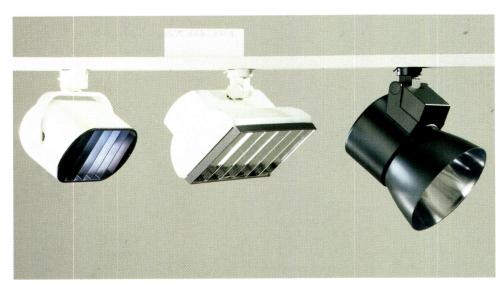
Lightflood L is a thin-profile tubular shaped compact fluorescent fixture that mounts unobtrusively, close to the track, and integrates easily into any space design. Highly energy efficient compact fluorescent lamps perform exceptionally well in flood lighting and wall washing applications. They are also ideal for merchandising and retrofit installations. **Lyteflood L** fixtures are manufactured from die-cast aluminum extrusions with integral ballast housing. Parabolic louvers direct the light flow. Ideal for smaller scale

spaces or areas with low to medium ceilings. **Lyteflood L** is offered in three distinct lampings and lengths:

Lyteflood L 18 employs two 18-watt twin compact fluorescent tubes, to produce light comparable to a 100-watt incandescent, at an energy savings of 50%. **L18** measures 5" deep x 4 ⁷/8" wide x 12 ¹/4" long, and is adjustable both horizontally and vertically.

Lyteflood L 24 uses two 24-watt twin compact fluorescent tubes, to produce light comparable to a 150-watt incandescent, at an energy savings of 56%. **L24** measures 5" deep x 4 ⁷/8" x 14 ¹/4" long, and is adjustable both horizontally and vertically.

LIGHTOLIER®





Free Literature:

Information about Lightolier's new Lyteflood Compact Fluorescent Track Lighting is available from authorized Lightolier dealers and representatives in major cities nationwide, or directly from Michelle Morin, Lightolier, 631 Airport Road, Fall River, MA 02720, 508-679-8131 Fax: 508-674-471

For Additional Information and Literature Contact:

Michelle Morin

Lightolier 631 Airport Road, Fall River, MA 02720 508-679-8131 fax: 508-674-4710



Calculite® Compact Fluorescent Downlighting

The state-of-the-art family of compact fluorescent luminaires.

Compact fluorescent lamps have proven to be remarkably successful replacement for traditional incandescent sources. They save 50-60% of the energy consumed by comparable incandescent downlights, last more than ten times as long, enjoy excellent color — and color stability — and blend well with virtually all interior light sources. Nevertheless, designers have had to accept inefficient fixtures, indescent reflectors, poor power quality, and a limited range of fixtures.

Now that has changed. Lightolier has redefined compact fluorescent downlighting in four important areas:

Advanced optical and thermal engineering

- Iridescent-free reflective finishing
- PowerSpec electronic ballasts
- Increased fixture selection

For optimum performance, compact fluorescent downlights must control both lamp output and lamp temperature. Lightolier configures the optics of **Calculite** Compact Fluorescents so that light from the lamp efficiently exits the fixture. Lightolier then contours the reflectors so the visual cut-off to the lamp equals the optical cut-off to the lamp image (typically from 45° to 55°) for optimal visual comfort. **Calculite** downlights reduce heat buildup and increase light output by 4-8%. And **Calculite** is engineered for problem-free installation and maintenance.

Lightolier's IF® (Iridescence Free) Process also eliminates iridescence without compromising fix-

ture performance or appearance. **Calculite** offers a variety of standard and optional finishes including Champagne Gold, Black, and Multigroove, as well as Pewter, Architectural Bronze and semi-diffused clear on a made-to-order basis.

Lightolier's **PowerSpec™** Electronic
Ballast also gives **Calculite** downlights a
decided edge in performance, user satisfaction,
and quality. **PowerSpec** saves up to 23% of
the energy consumed by a high quality HPF
magnetic system . . . and delivers equal or
greater light output.

LIGHTOLIER®





Free Literature:

Complete information is available on Lightolier's **Calculite** and **PowerSpec** by simply asking for a copy of our catalog which includes detail drawings, photographs, and product spec sheets that will provide all the information you need.

Call Julie Jacques at 508-679-8131, or fax 508-674-4710.



For Additional Information and Literature Contact: Julie Jacques

Lightolier

631 Airport Road, Fall River, MA 02720 508-679-8131 fax: 508-674-4710



Lightolier's Energy Smart Wall and Corridor Lighting (ADA Conforming)

Lightolier's Energy Smart Wall and Corridor Lighting offers the most complete assortment of slim profile wall sconces available. All designed to meet ADA requirements.

Meeting all the requirements of The American With Disabilities Act, Lightolier offers the broadest range of light sources and electrical options possible.

- Innovative and contemporary dimmable incandescent light sources create mood and atmosphere.
- Compact fluorescent lamps provide superior energy efficiency with savings up to 60% and 10 times longer life.
- And for state-of-the-art efficiency and performance, Lightolier's PowerSpec™
 Electronic Ballasts are available.

PowerSpec saves over 20% of the energy consumed by a high quality, HPF magnetic system and delivers equal or greater light output. With

PowerSpec, compact flourescent lamps start smoothly and annoying restrikes are substantially eliminated. PowerSpec also makes lamp flicker, that commonly occurs in flourescents driven by magnetic ballasts, virtually undetectable, and PowerSpec is noise free, making for a healthier work or living environment.

Lightolier's choice of styles and materials also represents a broad range of applications, from strictly utilitarian to executive suite: rugged **polycarbonate** for outdoor public pathways; economical **acrylic** for back stair wells; decorative **metal** for hotel corridors; luminous **glass or alabaster** for private offices or residential uses.

Other product features include the

broadest assortment of ADA compliant wall brackets. Incandescent or fluorescent lamps. Vertical or horizontal mounting to wall. Top and bottom shielding for comfortable viewing from any angle. Damp or wet location standards (except emergency battery pack option). Photometrices available. Get complete details regarding Energy Smart Wall and Corridor Lighting today.

LIGHTOLIER®





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Free Literature:

For a complete 24-page catalog of styles, specs and ordering information for Lightolier's Energy Smart Wall and Corridor Lighting call Ken McKenzie at 508-679-8131 Fax: 508-674-4710.

For Additional Information and Literature Contact:

Ken McKenzie Lightolier 631 Airport Road, Fall River, MA 02720 508-679-8131



Lightolier's Comprehensive Product Selection Guide

...Your personal desktop catalog of Lightolier fixtures and controls.

The guide serves design professionals, electrical contractors, lighting distributors, and anyone selecting lighting for residential, commercial or institutional applications. It describes all

Lightolier Products with section drawings, dimensions, and lamping information; discussions throughout the guide provide application assistance. Lightolier thinks you will find it your single most useful lighting catalog.

The comprehensive Product Selection Guide includes over 4,000 products, the broadest range of indoor lighting in one book. Reflecting Lightolier's continuing commitment to innovation, about a third of these were introduced during just

the past three years. Among the recent introductions you will find in the Guide are over a dozen recognized by the Progress Report

recognized by the Progress Report of the IES and industrial design competitions.

Lightolier's product development strategy focuses on lighting that is Energy Smart, Vision Smart, and User Friendly. In the Guide, you will find the following brand new products catalogued for the first time:

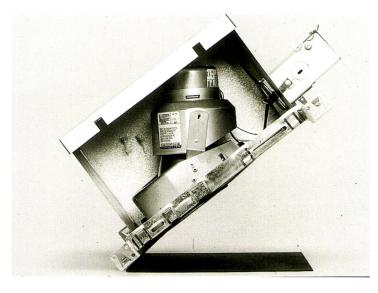
- **ProSpec Calculites** A completely new approach to recessed accent lighting
- **Sof-Tech** Elegant, low-profile, and easy-to-handle Lytespots
- **Vision Smart Parabolics** Advanced recessed lighting for VDT users meeting IES preferred standards.

- **PowerSpec HDF** Dimming ballasts and controls for linear and compact fluorescent lamps.
- **Multi-Set** Wallbox dimmers and masters that provide economical 5-scene control

...And GENESYS, Lightolier's lighting design PC-work station, makes working with Lightolier's products (or products made by other manufacturers) even easier.

Through concentrated effort, Lightolier has achieved recognition for the service provided on its core products. That service includes reliable and responsive shipment, expeditious post-order follow-up, and thoughtful information support. And, all Lightolier products are backed by a three-year warranty, the best of its kind.

LIGHTOLIER®





Free Literature:

Send for your copy of Lightolier's Comprehensive Product Selection Guide by calling John Nadon, 508-679-8131 Fax 508-674-4710.



For Additional Information and Literature Contact:

John Nadon

Lightolier

631 Airport Road, Fall River, MA 02720

508-679-8131 Fax: 508-674-4710



Lightoliers Energy Lytespread I/D Vision Smart Lighting for VDTs

VisionSmart means effective lighting for people using computers

in their everyday work and study. Since such activities usually involve looking at both VDTs and paper, effective lighting must eliminate overhead glare, shadows on the working surface, and veiling reflections in both the VDT and paper.

Good indirect lighting meets these requirements and provides and expansive soothing effect. However, some find totally indirect lighting a bit dull, like an overcast sky, when there are no highlights. Adding a direct component ot the lighting usually produces a more pleasant environment. The direct illumination enhances form and texture, creates subtle highlights and stimulates visual interest.

To be ideally suited for the effective lighting

of VDT and paper tasks, a VisionSmart
Indirect/Direct luminaire should (1)
spread the light evenly, to avoid excessive contrast in ceiling brightness, (2) control the direct light, to avoid reflections in the VDT screen, (3) deliver sufficient, but not excessive, illumination, and (4) permit wide spacing, to achieve a low power density and be Energy Smart.

Lytespread I/D meets all these requirements. Its optical system "stacks" two T8 lamps vertically, minimizing the brightness immediately above and below. The upper reflector system directs light across the ceiling for maximum spread while the parabolic louver at the bottom provides the necessary downward beam control.

So you see, Lytespread I/D is

both VisionSmart and EnergySmart.

So get smart. Get complete details regarding Lytespread I/D today.

LIGHTOLIER®



Free Literature:

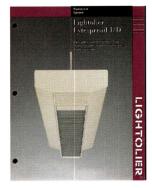
For an informative brochure containing illustrations, specs and ordering information regarding all Lytespread I/D styles and options, call John Nadon, 508-679-8131 Fax: 508-674-4710.



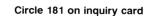
For Additional Information Contact:

John Nadon

Lightolier, 631 Airport Road, Fall River, MA 02720 508-679-8131 Fax: 508-674-4710







PRIMO LUCE . . . Potent Indirect Lighting from Lightron of Cornwall, Inc.

Accompanying the soft contours of the Primo Luce Indirect Series 010 is a practical lighting choice.

The perforated curved facia provides a smooth visual transition between ceiling and luminary. The interior of the lamp chamber is designed with a high transmission acrylic liner, producing a soft downlight effect, contributing further visual character to the already well-defined fixture.

Primo Luce is available in biaxial and T-8 designs. Luminaires are matched in length accordingly. While the design of this luminaire is coherent, units work equally well individually or continuously installed. For heightened visual interest, acrylic liners in blue, green, red, or clear may be specified.

Construction. The visual structure is produced of 16-gauge CRS. The ends are perforated, and invisibly seam welded for a perfect appearance. Most Primo Luce products will be aircraft cable suspended.

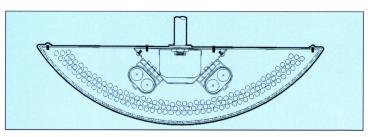
Electrical. All units include low harmonic electronic ballasts. Also included are unbreakable polycarbonate sockets that lock the lamp positively in place. (T-8 versions only). Units are UL listed and IBEW Union made.

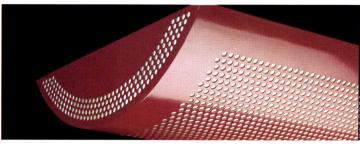
Finish. All metal surfaces are bonderized to improve paint adhesion and rust resistance. Then they are electrostatically powder coated and baked for maximum durability. Special colors are available at additional cost.

Options. Fusing, emergency battery pack, custom colors, red, blue, or green liner, white or

black coil cord, and plug thru wiring are available.









Free Literature

For Additional Information and Literature Contact:Barry White

Lightron of Cornwall, Inc. 65 River Road, New Windsor, NY 12553 914-562-5500 fax: 914-562-3082



Downlight + Spotlight = Downspot

Designed by Fabio Reggiani, **Downspot** is a series of fully adjustable lighting fixtures available in four sizes to offer the widest variety of lighting choices. The fixture is recessed, but its unique spotlight effect, which can light an entire wall as well as part of a ceiling, render it appropriate for application in museums, art galleries and public areas.

Downspot is constructed of die-cast aluminum and includes the following special features: prefinished aluminum ceiling trim; triple ventilation system; MR low voltage halogen lamp with dichroic reflector and POLYBLOK, a unique multifunctional retaining and ventilation system.

Downspots are fully adjustable, from vertical O degrees to 60 degrees and horizontal O degrees to 356 degrees. They are available with three accessories: egg crate louver; bias cut glare shield and individually adjustable barn doors. Downspots are available in several finishes: white, black, graphite, 24K gold plated, chrome and polished brass.

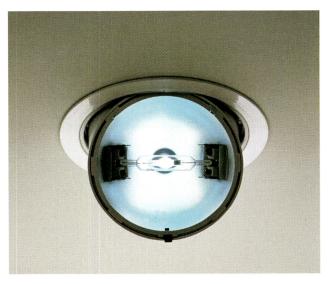
They are UL listed up to 250 watts, and are sized to accommodate the following lamps; MR-11 and MR-16 in low voltages from 20 watts to 75 watts; the popular low voltage Par Lamps; Super Spot; Quartz Halogen; High Pressure Sodium and Double-Ended Metal Halide (HQI).





Free Literature:

Reggiani is the international resource for outstanding design in engineered lighting products for low voltage, HID, compact florescent and halogen sources. For a copy of Reggiani's complete catalog — including Downspot — call Anne Viederman, 212-421-0400, Fax: 212-838-8517.



For Additional Information and Literature Contact:

Babi Sommer Reggiani Light Gallery, 800-A Fifth Avenue, New York, NY 10021, 212-421-0400 Fax: 212-838-8517



From Reggiani — New Recessed Downlights

Super Techne is a new recessed downlight group combining today's high efficiency requirements with design integrity.

A faceted metalized polycarbonate reflector with a coating which exceeds 90% reflectivity yields greater efficiency. When illuminated, the reflector is visually comfortable and has zero iridescence. A protective clear coating allows for easy maintenance.

Super Techne is offered with a choice of reflectors to accommodate varying plenum depths and light distribution requirements. The compact reflector is available for retrofit applications and where depth restrictions occur. Most of the housings for this reflector are as shallow as 3 5/8".

Super Techne fixtures with compact reflectors are provided with anti-glare protection lenses in a Polyblock™ retention ring. Another option is the larger low-brightness reflector with a recessed depth of 8″. This size is ideal for use in applications where space permits and glare control is mandated.

Mollablock™ is a Reggiani patented mechanical fixture interior device which allows for easy ceiling installation. it snaps into a locked position against the ceiling plane. The strap will adjust from 0 to 1 ³/8″ of ceiling thickness.

Super Techne is currently available in several aperture sizes for compact fluorescent sources ranging from 5 watts to 2 x 26 watts and including the TC-DD lamps, linear quartz halogen and HID sources are also available.

World acclaimed Murano glass discs accessorize and add decorative possibilities to the **Super Techne** group. They are available in three diameters and four different patterns. Crystal, Leaf, Linear, and Bi-color. Fixture finishes are in standard white, graphite, or black powder paint.







Free Literature:

For a portfolio of illustrated product sheets on Reggiani's Super Techne, including technical drawings, specs, and ordering information, call Anne Viederman at 212-421-0400 Fax: 212-838-8517



For Additional Information and Literature Contact:

Babi Sommer

Reggiani Light Gallery, 800-A Fifth Avenue, New York, NY 10021, 212-421-0400 Fax: 212-838-8517



EMPORIO PRINCIPÉ from Lightron of Cornwall ... Conceived to Define the Space it Illuminates

The pleasing design of Emporio Principé is a versatile and bold lighting choice. Indirect, with vibrant color inserts, it adds visual drama to interior spaces.

Emporio Principé products are designed to be installed as either individual or combined units. When used in combination, the flexible fluted coupling easily follows both straight and radiused configurations.

Color inserts add a heightened dimension to the design possibilities available in this dramatic series of luminaires. Red, green, blue, or crystal clear are available, and may be used monochromatically or combined to form interesting visual effects.

The latest lamp and ballast technology is

offered comprehensively in the Emporio Principé series. Biax and T8 lamps are featured for maximum performance.

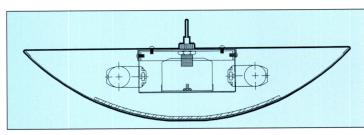
Construction. The housing and ballast channel are fabricated from 20-gauge steel. Color inserts are of .125" thick acrylic with polished edges.

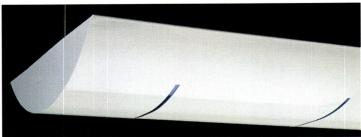
Electrical. All fixtures are supplied with solid state electronic ballasts. Units are UL listed suitable for damp locations and IBEW union made.

Finish. All metal surfaces are bonderized to improve paint adhesion and rust resistance. Then they are electrostatically powder coated and baked for maximum durability.

Options. Fusing, emergency battery pack, custom colors, white coil cord, plug thru wiring, and connectors are available.









Free Literature

For Additional Information and Literature Contact: Barry White

Lightron of Cornwall, Inc. 65 River Road, New Windsor, NY 12553 914-562-5500 fax: 914-562-3082



RCII The New Generation In Direct/Indirect Lighting

RCII is the evolution of a lighting concept that was created by Zumtobel.

The RCII luminaire combines the benefits of indirect lighting with a recessed luminaire. The result is a visually conspicuous luminaire with an attractive appearance that conceals the light source at all viewing angles.

Designed as an alternative to ordinary direct lighting systems, the RCII uses two convex reflectors to create the soft sensation of indirect light while installing easily in most recessed ceiling systems. The direct component is supplied by a perforated refractor panel with an opal inlay that not only conceals the light source but provides a diffuse distribution to bathe

vertical surfaces in light.

The result is a lighting fixture ideally suited for the modern office environment. The system provides for indirect and direct light, without the "ceiling clutter" associated with pendant mounted indirect luminaires. The diffuse "mellow light" from the luminaire provides for both task oriented horizontal illuminance as well as space and occupant friendly vertical illuminance. This combination results in ergonomic, comfortable light for the modern office.

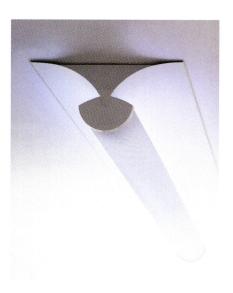
RCAII Surface Mounted Luminaire. An elegant and unique luminaire, the surface mounted version of the RCII provides the ultimate solution for an indirect lighting system where pendant mounted luminaires are undesirable. The precision reflectors gently flow into the ceiling,

creating a continuous lighting system blending luminaire and ceiling, as seen below left.

RCII. Recessed Version.

Available in $1' \times 1'$, $2' \times 2'$ (below, center), and $1' \times 4'$ sizes (below, right). An ideal replacement and/or substitution to ordinary recessed lighting solutions.

ZUMZOBEL ////









Free Literature:

Zumtobel is offering this 8-panel product folder. In addition to complete descriptions of the RCII versions, it includes schematic drawings which show all dimensions. Also provided are a helpful specification matrix, selection charts, and detailed photometrics on each version. To receive a copy, contact Maryann Rabcow at 201-340-8900, or fax your request to 201-340-9898.

For Product Information Contact:

Don Kinderdick

Zumtobel Staff Lighting, Inc. 141 Lanza Avenue, Building 16D, Garfield, NJ 07026 201-340-8900 fax: 201-340-9898



ZX

Continuous Fluorescent Lighting System

The ZX system represents a practical lighting solution for a variety of applications. With its numerous innovative features, the system provides functional versatility and attractive design for harmonious integration in interior spaces.

The ZX system consists of three main components: a slim line trunking (fluorescent track wire way system), a fixture assembly, and fixture accessories (optical reflectors and louvers).

Zumtobel is able to combine fixture accessories such as semi-specular reflectors,
Zumtobel's premier "Bivergence" louvers, and the
Recessed Comfort (RC) reflector into one simple
system. Each option can be mounted to the same

ZX trunking and fixture assemblies.

Further enhancements in terms of ease of installation and intelligent details allow the trunking to be installed like a track and then fixture assemblies can be "plugged in" to the track wherever required. Mechanical and electrical connections are made simultaneously.

Installation. The new CLIX system is designed for both a quick and easy installation. All ZX components are installed without the use of tools. Faster installation means lower labor cost. **Energy efficiency.** The ZX System is sup-

plied standard with state of the art electronic ballasts for use with energy-saving T8 lamps. The ZX fixture assembly is available in one or two lamp versions and each assembly can be plugged into one of three circuits in the trunking enabling

the entire system to be separately switched without special wiring in the field. The trunking's 14 gauge internal wiring allows long continuous runs to be powered by one feed point.

Shown below, from left to right are: ZX C Matte Silver Louver, ZX SRW Wide Angle Semi-specular Reflector, and ZX RC Recessed Comfort Reflector.

ZUMZOBEL ////







Direct Paper of Outcome.

Free Literature:

An 8-page product folder describing the ZX System is available from Zumtobel. It includes schematic drawings which show all details of the fixtures and accessories, as well as information on suspension options. Also provided are complete specification data. To receive a copy, contact Maryann Rabcow at 201-340-8900, or fax your request to 201-340-9898.

For Product Information Contact:

Don Kinderdick Zumtobel Staff Lighting, Inc. 141 Lanza Avenue, Building 16D,Garfield, NJ 07026 201-340-8900 fax: 201-340-9898



OPTOS Architectural Downlights

Intending to "bring the downlight out of hiding", Sottsass Associati brought artistic form to OPTOS. The range was created as a new, decorative generation of downlights.

OPTOS makes architectural statements which formerly could be achieved only with custom designed fixtures. OPTOS allows specifiers to complement the design intent with architectural downlighting suitable in terms of performance and design. To this end, OPTOS gives prominence to design elements of the luminaire such as finish, reflector design and accessories.

Customized look. OPTOS is a flexible lighting system, rather than a pre-finished range of

fixtures. It consists of several modules which are selected individually. Optional glass accessories can also be included. An individual, customized look can be created by "mixing and matching" OPTOS to enhance the overall design. OPTOS is available in 6" and 8" diameter apertures.

Suggested applications. Various suggested applications for the OPTOS Luminaire Series include Lobbies, Conference Rooms, Corridors, Hotels, Restaurants, Retail Spaces, Museums, Music Halls and Offices.

Lighting performance. OPTOS is also available with a variety of light sources, and thus provides a wide range of lighting effects. All aspects of photometric performance are only comparable with top of the line downlights.

Labels. OPTOS is U.L. listed for damp and dry

locations, is IBEW labeled and meets all national and local electrical codes.

Housings. OPTOS housings are made of 20 gauge galvanized steel. The mounting frame is made of 14 gauge diecast aluminum. The mounting brackets are fastened and adjusted easily from inside the housing without tools.

Options. OPTOS can be specified with options in Reflectors, Ring Type and Accessories. It is best known for its Glass Accessories Saturn and Jupiter, as shown below, left and center.

ZUMZOBEL ////









Free Literature:

Zumtobel is offering a 6-page product folder which thoroughly describes the OPTOS system of architectural downlights. It includes photographs of the various fixture and accessory design options, as well as complete specification data. You can receive a copy by calling Maryann Rabcow at 201-340-8900, or faxing your request to 201-340-9898.

For Product Information Contact:

Don Kinderdick

Zumtobel Staff Lighting, Inc. 141 Lanza Avenue, Building 16D, Garfield, NJ 07026 201-340-8900 fax: 201-340-9898



Artemide Enters the Outdoors

The Artemide Outdoor Collection is a collection of outdoor luminaires offering the quality of design, engineering and manufacturing that have made Artemide a world leader in architectural, decorative and commercial lighting.

This exciting collection blends old, classic designs by Mangiarotti and Mazza with new designs by Forcolini and Gismondi, offering unique contemporary and modern solutions for the illumination of outdoor areas.

GHIDINI: A brand new name and a brand new line Artemide introduces in the U.S. market for the first time. GHIDINI is an Italian manufacturer exclusively dedicated to the field of

outdoor lighting. They offer a rich and diversified line of luminaires that in recent years has gained strong recognition throughout Europe for its design, quality and surprisingly moderate prices.

Artemide & GHIDINI. A strong combination and a strong package of products with which Artemide officially enters the outdoor lighting market as a major source for luminaires of great design, high quality construction and performance, at a wide range of prices to accommodate your budgets.

The Outdoor Collection of luminaires offers diversification in design and unique aesthetic solutions for the illumination of exterior walls, ceilings, gardens, pathways, driveways, and open landscape areas.

All materials are manufactured with corrosion resistant materials. The luminaire bodies are in solid die-cast aluminum and their diffusers are in high quality, heavy molded glass or handblown glass, with full gasketing. All assembly and mounting hardware is in stainless steel or brass.

As of today, when you think of the "outdoors" think of Artemide, Artemide Outdoor — the new source for outstanding exterior illumination.

Artemide Outdoor





Free Literature:

Artemide would be pleased to provide you with the brand new Artemide Outdoor binder containing the latest catalogs of the Artemide Outdoor Collection and the GHIDINI line.

Simply call Doreen Gebbia, 516-694-9292, or fax 516-694-9275.



For Additional Information:



Vandal Resistant Luminaries from Designplan

Who Says Vandal-Resistant Lighting Needs to Be Ugly? Not Designplan.

PARAPIT is a new addition to our Architectural range of luminaires. This unit is UL listed wet label. The outer cast aluminum shroud is extremely hefty and durable. The opal UV stabilized polycarbonate lens is .200" thick.

PARAPIT is supplied with an electronic ballast for 2D compact fluorescent lamps and cold weather starting down to -25F. This fixture is available in black or white powder polyester finish or our Premium hand painted Architectural finishes such as Weathered Copper. **PARAPIT** complies with ADA.

. . . And Who Says You Can't Please All the People All the Time?

Certainly Not Designplan.

When Designplan introduced the **Quadrant Series**, we set the new standard for vandal resistant compact luminaires. All steel is completely coated with a uniform layer of pure zinc before finishing. All surfaces are primed and then finished in a powder polyester finish. All lenses are UV stabilized polycarbonate. All electrical components are mounted on a removable tray with a quick disconnect. All ballasts are high power factor and most are electronic. Most compact fluorescents are available with starting temperatures as low as -25F. And all **Quadrants** are UL listed wet label for wall and ceiling.

But as good as the **Quadrant** is in Fluorescent, not everyone is convinced that is the way to go. That is why we are introducing

Quadrant HID. With **Quadrant** now available in 50W HPS, everyone has the opportunity to experience how good the **Quadrant** really is. Now everyone can be pleased all the time. For more information on the Quadrant Series of vandal resistant luminaires, contact Designplan.





Free Literature:

Designplan has informative product literature covering the PARAPIT and Quadrant Series of vandal resistant luminaires.



For Additional Information and Literature Contact:

Richard Klapper, Vice President-General Manager Designplan Lighting, Inc. P.O.Box 129, Frenchtown, NJ 08825 908-996-7710 fax 908-996-7042



Series 7100 from Hydrel

. . . an architectural lighting system of exceptional style, performance and versatility.

The 7100 Series Architectural Lighting System puts light where it's needed with a variety of beam patterns and mounting options, plus internal and external glare control for smooth cutoff in a variety of patterns.

In other words, high performance with maximum uniformity and control. With contemporary styling to complement any architectural statement, the 7100 is the first of a series, spanning a range of lighting capacities to 175 watts HID, while maintaining a consistent style throughout. The 7200 Series will be available in January 1995, increasing the capacity to 1000 watts.

Mounting options. A wide range of mounting options is available to facilitate use of the 7100 Series in a variety of architectural and landscape applications. They include ground, wall, pole, and ceiling. The simple understated design provides effective up lighting, down lighting, and accent lighting while maintaining a consistent element of style.

The 7100's heavy duty knuckle design — based on heavy duty machine tool industry technology — features a self-releasing taper which allows for infinite vertical adjustment through 180° while under heavy load. Rotational range is 360°.

Light distribution options. To meet almost any lighting requirement, the Series can deliver eight standard light distributions:

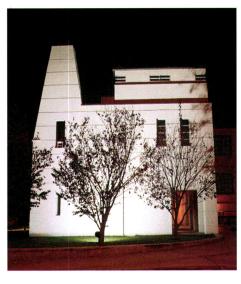
• Five Uplight Optical Systems (Horizontal Spot,

Tight Spot, Horizontal Food, Wide Flood, and Vertical Flood).

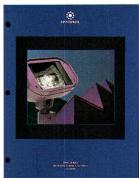
 Three Downlight Optical Systems (Wide Asymmetrical, Forward Asymmetrical, and Symmetrical).

And color. Using segmented glass filters, the 7100 also provides the ability to color your world from subtle hues to dramatic accents.









Free Literature:

To learn more about this exciting 7100 Series light system, its infinite number of applications, quality manufacturing, ease of installation and maintenance, and much more, send for the colorful and detailed 7100 Series Catalog. It's full of photographs, diagrams and useful details.

For Additional Information and Literature Contact:

Hal Madsen

Hydrel

12881 Bradley Avenue, Sylmar, CA 91342

818-362-9465 fax: 818-362-6548



Series 9000 In-Grade Lighting Fixtures from Hydrel

HYDREL introduces NINE new engineering advances for in-grade lighting . . . and every one of them saves time and money:

- 1. Modular design
- 2. precision reflectors
- 3. Optically active lenses
- 4. Rough-in section
- 5. Thermal cutoff
- 6. Watertight connectors
- 7. Triple sealed ballast
- 8 Underwater seals
- 9. Dry air purge

Modular Design Makes All the

Difference. Foremost among the most significant advances in 40 years for in-grade lighting is

modular design. Water penetration ceases to be a problem when all critical components — lamp, ballast and connectors — are installed as presealed watertight modules.

With the Hydrel 9000 Series, installation becomes 50% faster and maintenance is no longer a tricky problem. Which amounts to time and money saved.

Hydrel's 9000 Series takes advantage of state-of-the-art seals developed for underwater lighting, plus dry air purging during sealing at the factory . . . and moisture doesn't have a chance to enter during relamping because it can be done in a clean, dry environment to assure watertight sealing as you replace lamp and silicone gasket.

When today's smaller, more efficient lamps are combined with Hydrel's new precision reflectors, the

result is outstanding performance. Increased reflector-to-source area ratios provide increased light control and I.T.L. reported efficiencies to 85%.

If you look at the numbers, you will see some startling gains in performance. If you look at the lighting effects shown in the new 9000 Series catalog, you'll see some creative opportunities never before possible. No matter how you look at it, the 9000 Series makes a difference you can measure.







Free Literature:

The beautiful, new 9000 Series catalog provides details on new breakthroughs in design, installation, and applications, as well as performance testing, accessories, and a specification guide. It is a valuable source of inspiration and information.



For Additional Information and Literature Contact: Hal Madsen

Hydrel 12881 Bradley Avenue Sylmar, CA 91342 818-362-9465 fax: 818-362-6548



Reggiani USA Now Illuninates The Great Outdoors — With NOTTURNO

Exciting styling and choice of light sources add an expanded dimension to the Reggiani family of NOTTURNO exterior luminaires.

Four different fixtures currently comprise the series. The latest is...

METAMORPHOSI- This versatile out door architectural lighting fixture takes on an organic sculptural form, while offering multi-faceted out door lighting applications for powerful HID-Metal Halide, High Pressure Sodium and Incandescent Quartz Halogen, and Par 64 light sources.

Three styles are available:1) A **surface mount** with a 358° rotation and a 65° vertical
aim. It may be used as a wall, ceiling or floor
mount. 2) A **retractable** version has a

recessed mounting. It adjusts from 0° to 60° and has a 358° rotation. 3) A completely

adjustable three section unit which can be viewed as a sculpture with light. By rotating each section, the fixture can be metamorphosed into different shapes.

METAMORPHOSI fixtures are constructed of die cast Aluminum UNI 4514, with anodized aluminum reflectors. The UNI 4514 finish is corrosion resistant and ensures a ten year guarantee. Other NOTTURNO fixtures include ...

SELENE — reminiscent of the lunar silhouette, it comes in a full spherical shape or a half sphere for surface mounting. Or, as a single or double bollard. Lamp sources are compact fluorescent in 5W to 9W twin tubes, in 10W to 18W quad tubes, or in a 60W incandescent lamp.

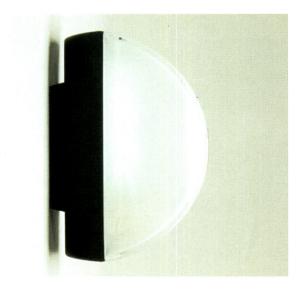
SIGNO — with elegant design and photometry takes a 20W BI-PIN quartz halogen lamp and has an integral transformer. The Fresnel shield is built-in and eliminates glare. Topped by a stamped glass or optional poly-carbonate diffuser, it is available as a free-standing unit or for concrete or earth burial.

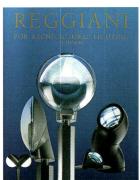
WETSCAPE — the first in this brilliant family of luminaires is die-cast aluminum and comes in white gloss or black-graphite gloss.

The entire NOTTURNO series is UL Listed for wet locations.









Free Literature:

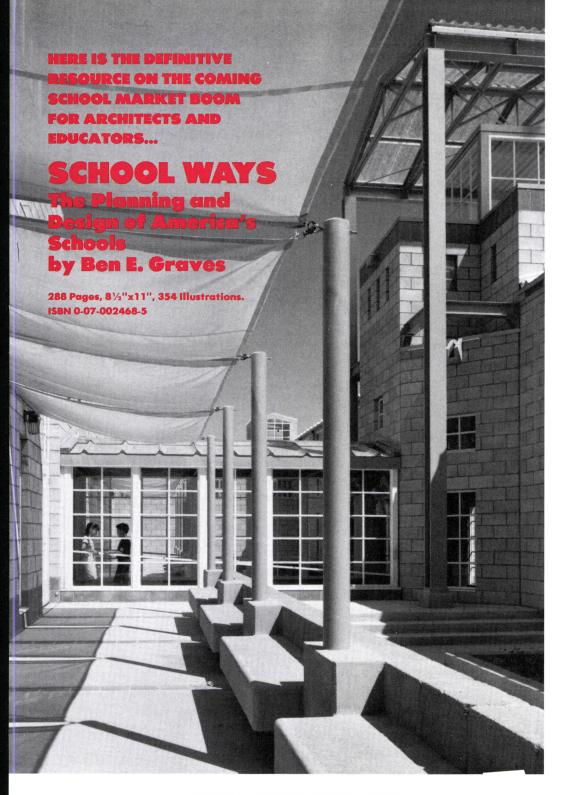
The Reggiani Catalog For Architectural Lighting Outdoors, which contains detailed specification information, detailed drawings and colorful illustration can be obtained by calling Anne Viederman at 212-421-0400 FAX: 212-838-8517

For Additional Information and Literature Contact:

Babi Sommer

Reggiani Light Gallery 800-A Fifth Avenue, New York, NY 10021 212-421-0400 Fax: 212-838-8517





"SCHOOL WAYS" ORDER FORM

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ISBN 002468-5		0348002	

\$35 BILLION WILL BE SPENT OVER THE NEXT THREE YEARS ON K THROUGH 12 SCHOOL CONSTRUCTION*

*F. W. Dodge

The number of school-age children is booming. From top to bottom, the existing educational plant in most urban areas is in shambles. And 30 percent more space is needed per pupil. There's an explosion in special programs that targets the needs of students with learning disabilities or outstanding talents. Computers are now basic tools of education . . . and they require lots of extra footage. And most classes will be made up of 20 pupils — instead of 30 or more, requiring additional classrooms. . . . And

Be Built!

Now "School Ways" Provides:

■ An important analysis of building forecasts for new schools. ■ An in-depth examination of changing approaches to education that will shape school design. ■ A concise history of school design. ■ A key chapter on emerging trends by Perkins & Will architect William Brubaker. ■ As well as detailed profiles on 50 important completed educational construction projects, model photographs and plans of schools currently on the boards, a discussion of educational technology, and *much* more.

Who Should Read "School Ways"?

Architects, architecture students, school administrators, school board members, and others concerned about education.

To order your copy(ies) of SCHOOL WAYS,

Mail or Fax this order form to:

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New York, NY 10020

Fax# - (212) 512-4178



An Architectural Record/McGraw-Hill Professional Book Group Co-Publication

Important Information About Schuller Phenolic Foam Roof Insulation and Possible Steel Deck Corrosion

From January 1989 to February 1992, we produced UltraGard® Premier, a glass mat faced phenolic foam roof insulation, which is no longer manufactured by us.

Recent observations suggest there is a potential for phenolic foam roof insulation to contribute to the corrosion of steel roof decks. In extreme conditions, where insulation is wet or damaged, the corrosion reaction could progress to a point which could weaken or penetrate an area in the metal deck.

Therefore, where evidence of wet or damaged phenolic insulation exists, or severe deck corrosion is observed, care should be taken in operating equipment, moving heavy loads and walking across the roof.

IF YOU HAVE SCHULLER* PHENOLIC FOAM INSULATION ON YOUR ROOF, PLEASE CALL US AT 1-800-345-9602.

S|C|H|U|L|L|E|R

Roofing Systems Division

Schuller International, Inc. P.O. Box 5108, Denver, CO 80217

1-800-345-9602

Monday through Friday 9:00 a.m. to 3:00 p.m. (Mountain Time)

*Schuller phenolic foam insulation was formerly manufactured and marketed by Manville® Roofing Systems.

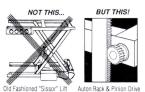


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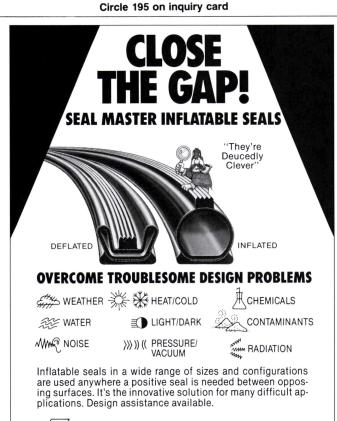








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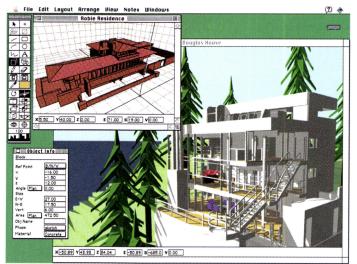
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-MacWEEK, 4-25-94

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at how much water is

Use both sides of the paper when writing a memo.

how much solid waste is

being wasted in the

restrooms. And

being thrown out in the trash cans. We bet it's a lot.

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IT'S A CONNECTED WORLD. DO YOUR SHARE.



Set up a recycling bin for aluminum cans and one for bottles. And when you're in the bathroom brushing

your teeth or
washing your face,
don't let the faucet

Drink out of mugs instead of

run. Remember, if we

throwaway cups. use fewer resources

today, we'll save more for tomorrow.

Which would truly be a job well done.

FOR MORE INFORMATION AND TIPS

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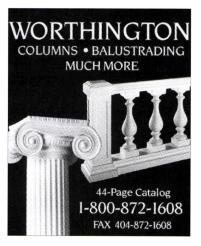


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Worthington Group, Ltd.

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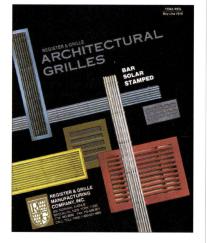
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Interior Systems

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Stone Panels, Inc.

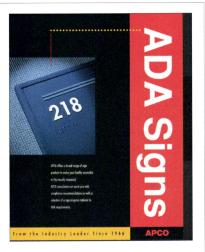
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ADA Sign Solutions

Achieve compliance with the Americans with Disabilities Act using APCO's broad range of ADA sign products. Features include the Grade 2 Braille and 1/32-inch raised characters required by the ADA, as well as a choice of unlimited graphics in a variety of colors. Factory-made interior and/or exterior signs or "do-it-yourself" options are available. Call APCO at (404) 688-9000 for more information.



APCO

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Rinnai America Corp.

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REASONS from Transwall Corp., a manufacturer of movable office partitions & systems furniture, is a new stacking system designed to provide improved office space facilities with maximum flexibility & a minimum of parts inventory. It offers quick off-module changes for work surfaces & overhead storage, which can easily be rearranged on horizontal rails without structural panel changes. Total wire management is provided in the 4" thick panels, as well as an unlimited choice of aesthetic selections.



Transwall Corp.

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Design it your way with NIGHTINGALE® Brass 'n Color® Lounge Lamp custom options • 8 standard designer colors or 1500 custom colors• Standard bulb socket or unique energy-saving system with built-in ballast • 4 shade options, including our innovative PolyLast™ shade - looks like fine pleated linen, yet it's virtually indestructible • Exclusive industry-best 5-Year Warranty • Everything you'd want in a beautiful, Brass 'n Color accented designer

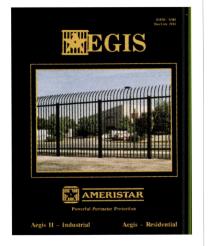


Adjustable Fixture Co.

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EGIS

Aegis ornamental fence systems feature strong Forerunner™ rails, internal retaining rods, & specially designed panel brackets. Aegis II industrial ornamental fence offers the strongest security ornamental fence available in todays market. Aegis holds the distinction of having its fence system specified by more architects & builders than any other in the market. Both industrial & residential brochures are available upon request & include data on structure. design, & options available. Panel design is a component system for easy shipping. For additional information & a free 8-page brochure. call (800) 321-8724. P.O. Box 581000, Tulsa, OK 74158-1000. Fax# (918) 835-





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Accessible Lavatory Insulation

A full color catalog will explain the different Handy-Shield safety covers offered for the new or retrofit projects that need to comply with the American Disabilities Act. The specific use, sample specifications, drawings and color choice are all summarized in this easy to understand catalog.



Plumberex

Circle 54 on Inquiry card

Atlas Roll-lite's 1994 Sweet's Catalog

Atlas Roll-lite's 1994 Sweet's catalog for rolling doors provides in-depth product information on: service doors, insulated doors, fire doors, shutters, grilles, and motor operators. Throughout the last year, Atlas Roll-lite has continued to improve and add to the products available in the Rolling Door industry. For more information, contact Murray J. Hammer at (800) 959-9559.



Atlas Roll-lite

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SENERGY CAD-NET SOFTWARE

Architects can cut hours to minutes when designing exterior walls with Senergy's CAD-NET, a new AutoCAD compatible (V.11 and higher) specification & detail drawing program for Exterior insulation & Finish Systems (EIFS). THe CAD-NET program provides specifications & details for Senergy's Senerflex, Senerthik & QRsystem. CAD-NET is available on either 3-1/2" or 5-1/4" diskettes. For more information: Senergy 1-800-221-WALL . Leaders in EIFS.



Senergy

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Supplies

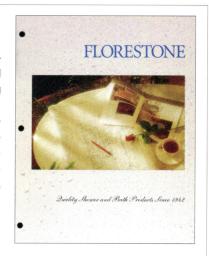
DISCOUNT DRAFTING, PLOTTER & GRAPHIC SUPPLIES - SAME **DAY SHIPMENT!** The Dataprint 1994-1995 catalog offers onestop shopping for brand name plotter/CAD and drafting supplies at discounts up to 60% with SAME DAY SHIP-MENT. This 72 page catalog features inkjet, electrostatic and pen plotter supplies; drafting equipment; media; furniture; books; calculators and more. FREE CATALOG. DATAPRINT CORP. TOLL-FREE 1-800-227-6191. Ask for ext. 819.



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New color catalog features over 180 shower and bath products, including terrazzo shower bases. Many barrier-free products are featured, including two-piece and threepiece models for remodeling projects. Specifiers and architects receive full product specification binders. Call 1-800-446-8827 or fax 1-209-661-2070.

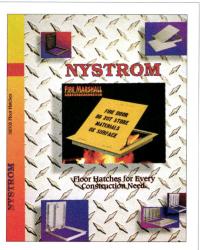


Florestone Products Co.

Circle 56 on Inquiry card

Fire Rated Floor Door

The FIRE MARSHALL fire rated floor door is one of the products featured in this color catalog. It is the first load bearing fire door and carries a 3 hour label for concrete construction. Other products include aluminum and steel floor doors for almost any application. Details on how to specify, what hardware to include, and additional options are listed as well. Call Nystrom at 1-800-547-2635.

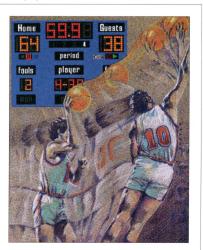


Nystrom Products Co.

Circle 58 on Inquiry card

Scoreboards

Nevco Scoreboard Company has ben manufacturing scoreboards for sports for over 60 years. The latest Nevco scoreboard features are: UL Listed, CSA Certified. 5 Year Guarantee, the universal MPC-4 control and 1/10th second timing., Call 800-851-4040 or fax (618) 664-0398 for a free catalog.



Nevco Scoreboard Co.

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Diverse Product Line

MAPEI offers a diverse product line for substrate preparation, tile/stone installations, carpet, wood, and resilient flooring applications, plus specialty products for building renovation and concrete repair. This 16-page tile/stone installation product catalog features product characteristics, specification compliances, technical installation drawings, reference charts, coverages, and packaging information. Please call 1-800-42-MAPEI

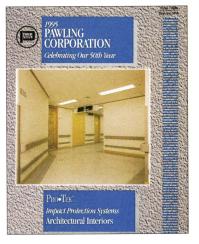


MAPEI

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Architectural Interiors Pro-Tek® Wall & Corner Guard Systems

New colorful 32-page catalog features full line of wall & corner guards, handrails, vinyl sheet wall covering, baseboard systems & door protection products to complement your most stringent design/color requirements & functionally reduce impact damage anywhere in heavy traffic environments: government buildings, office complexes, commercial lodging facilities, shopping malls, schools/colleges & healthcare facilities. Select from many styles in 40 colors for contemporary design-coordinated new-construction or renovation projects.

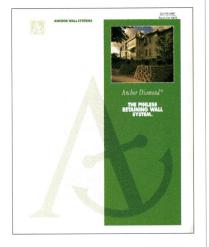


Pawling Corporation Standard Products Division

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Anchor Diamond® Pinless Retaining Wall System

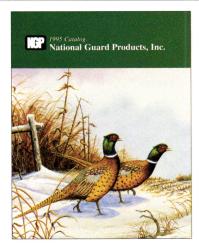
Anchor Wall Systems full color catalogue offers complete product specification information, installation auidelines and reinforcement usage for its pinless and mortarless segmental retaining wall system that is flexible in design, easily installed, long lasting and a cost-effective choice for any commercial or residential retaining wall need. Call (800) 473-4452 for a free catalogue and manufacturer's name.



Anchor Wall Systems

Thresholds and Gaskets

NGP manufactures a complete line of thresholds and gasketing products for doors for any commercial application. Thresholds are available in aluminum, brass, and stainless steel, while gasketing products are available with several inserts including nylon brush, silicone, polyurethane and neoprene. Contact NGP for a copy of our 56 page catalog. New for 1995, our 60th anniversary! Phone: 1-800-647-7874; FAX: 1-800-255-7874

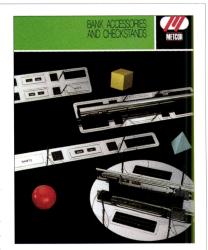


National Guard Prods., Inc.

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Bank Service Modules

A contemporary and classic system of bank service modules. The system is noted for its limitless number of combinations and finishes, allowing the designer to individualize for a particular installation. Also, a full line of office and desk accessories is available in a variety of styles and finishes. Metcor Manufacturing, Inc., 60 McLean Ave., Yonkers, N.Y. 10705. 1-800-999-1223 Or 1-800-9METCOR



Metcor Mfg., Inc.

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The DecoShield® Modular System by Creative Systems Engineering, Inc.. Produced from high-impact, low flame spread, low smoke generation BF Goodrich engineered resin, this system is UL tested & listed for use with listed CPVC & metal fire sprinkler piping Snap-fit cover support system is designed to be installed by a piping contractor & can be utilized with hot water heating, communications, plumbing & air conditioning systems. Call (608) 757-0717; fax: (608) 757-0721



Creative Systems Engineering

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Glass & Aluminum Skylights

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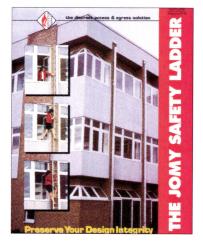


Super Sky Products, Inc.

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The Discrete Access & **Egress Solution**

Security requirements, space constraints, and aesthetic considerations are a few of the problem-solving applications for the JOMY Safety Ladder. The JOMY Safety Ladder looks like a drainpipe when closed, but opens to a heavy-duty ladder with slip-resistant rungs and a safety rail. The ladder's discrete appearance makes it an ideal solution for access and egress requirements.



JOMY Safety Ladder Co.

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Barrier-Free Entrances With Swing Door

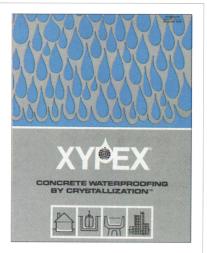
Our *EasyAccess™* swing door operator makes complying with the ADA 1990 mandate "readily achievable." ADA defines this as "easily accomplishable...without much difficulty or expense." The EasyAccess operator, installed without structural modifications, creates an affordably priced, barrierfree entrance for the physically disabled. Automatic operation with a push of a button.



Horton Automatics

Concrete Waterproofing by Crystallization

Applied as a slurry coating, Xypex is a chemical treatment that waterproofs by penetrating the concrete with a crystalline formation that 'plugs' the pores of the structure preventing water seepage. Xypex is ideal for use on the 'inside' of wet underground structures.

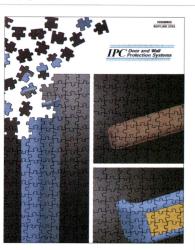


Xypex Chemical Co.

Circle 68 on Inquiry card

Door and Wall **Protection Systems**

IPC - Institutional Products Corporation is a manufacturer of high impact door, corner and wall protection systems. Our catalog illustrates a product line that includes Handrails, Corner Guards, Wall Guards, Kickplates & Wallcovering. Our durable vinyl products, offered in 50 designer colors, provide an attractive way to protect interior finishes from damage.



Institutional Prods., Corp.

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The Opening Glass Wall

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Nana Windows & Doors

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Circle 72 on Inquiry card

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New Information on Garaventa Stair-Lifts

Garaventa, the leading manufacturer of wheel-chair platform lifts, has just revised and updated your Stair-Lift Design and Planning Guide. This 40-page booklet is now more comprehensive and easier to read than ever before. It'll answer your concerns on ADA compliance, layouts, contract specifications, and more. Call today for your free copy: 800-663-6556, 604-594-0422



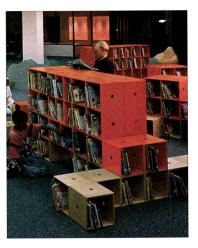
Garaventa

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Book Storage & Displays

Modula $S^{\mbox{\scriptsize 8}}$ Systems Book Storage & Displays.

Three basic shapes made from either natural-finish Maple ply or "Designer Series" colored MDF. Pick one of our designs or let your creative talents plan the grouping that best fits your decor. Call us at 800-345-3480 for more information.

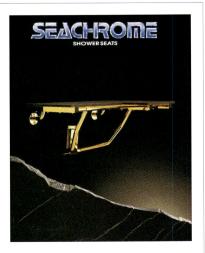


Gressco Ltd.

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Shower Seats

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Seachrome Corp.

Panels

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Mapes Industries

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Children's Book Display

KinderSystem Children's Book Display and Reading Areas.

KinderSystem offers a variety of inviting and functional shelving units and reading areas. The flexibility of KinderSystem allows you to plan and create the exact environment you desire. Call us at 800-345-3480 for our complete catalog.

Photo at right as illustrated on the cover of the Highsmith Early Learning Catalog.



Gressco Ltd.

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Ancor produces over fifty No. American and imported aranites in a full range of colors and finishes for residential, commercial and institutional use. Standard format is 12 x12 x 3/8"; other sizes up to 18 x 18 x 1/2" available. Ancor's honed finish tile is particularly suitable for high traffic commercial areas. 435 Port Royal West, Montreal, Quebec, H3L2C3, Canada. Ph#(514) 385-9366 Fax#(514) 382-3533.

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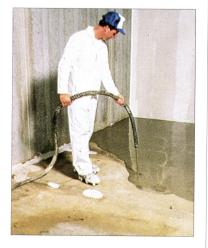
Ancor Granite Tile

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Level-Right® Self-Leveling Floor Underlayment

Level-Right® saves time and money in any floor leveling situation. Designed for thin-capping concrete even over old floor goods, adhesive residue, and wood subfloors, usually with no shotblasting or scarifying required. Can be featheredged and achieves compressive strengths up to 5,500 psi - for large projects or small repairs. For free Specifications Packet call 1-800-356-7887 or fax 612-478-2431.

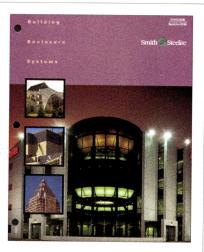


Gyp-Crete Corp.

Circle 79 on Inquiry card

Metal Building **Enclosure Products**

36-page catalog describes Smith Steelite's metal enclosure systems for non-residential insulated and non-insulated walls, roofs, composite walls, profiled panels, curved panels, structural standing seam roof, windows, vents and louvers. Also systems for explosion release, sound absorption, firewalls, asbestos panel replacement. Includes product features, application photos, specifications, color selector guide, protective coatings specifications.

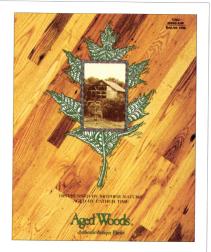


Smith Steelite

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Antique Plank Flooring from Recycled Barnwood

Our planks are naturally Distressed by Mother Nature, Aged by Father Time™ and can be used for flooring, paneling or millwork. From old barnwood emerges a precision-milled plank that retains the patina and character imparted by decades of wind, rain and sun, and the signs of old-time craftsmen. Free brochure.



Aged Woods®

TOTAL DOOR® Systems by Openings

The TOTAL DOOR® SYSTEM is an architect-designed integrated door assembly. It includes prefinished door panels and all hardware. Fire rated pairs do not require coordinators, vertical rods, astragals, flush bolts or floor strikes. Will retrofit to any frame. Meets all codes and ADA. Wood and metal faces available to 3 hours. Lifetime limited warranty on locks and panics. Call OPENINGS®, 40 West Howard, Pontiac, MI 48342 (810-335-7380)

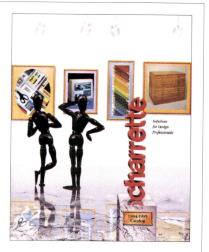


Openings

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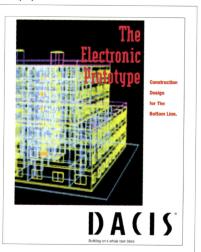


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DACIS Builder System software saves you time and money on every stage of the job. Design, Build, Frame, Bill-of-Materials, Estimate, Job Cost. Design interferences are easily seen and eliminated as they occur. Build a DACIS prototype in your computer and you know you can build the same job in the field.



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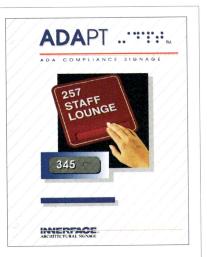
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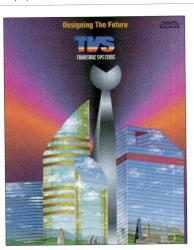
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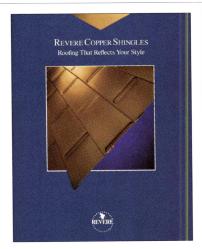
The new Marine Aluminum pre-fabricated helicopter deck has several advantages over the older one. It is made from the same maintenance free alloy, but is even lighter and easier to assemble. No welding or drilling is required in the field, and the pre-engineered package can be simply disassembled and relocated. The deck weighs only about 10 lbs./sq.ft. yet will support nearly all helicopters in use today. Phone 215-380-0905.



Gerard Technology

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Revere Copper Shingles are quicker and easier to install than ordinary asphalt shingles. There are no special skills required and no special tools. Because Revere shingles are manufactured from solid copper, not a foil laminate, they will likely last as long as the building they protect. To learn more about our copper shingles, or any of our other copper roofing products, call us tollfree at (800) 448-1776.

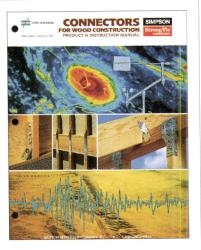


Revere Copper Products

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Connectors for Wood Construction

The standard reference for specifiers of timber connectors, Simpson Strong-Tie®'s 76-page catalog includes dimensions, specs, load tables, installation drawings and building code acceptances. Average ultimate loads are included this year. Twelve new products introduced. Essential for architects, structural engineers, contractors, and building inspectors. An electronic catalog and DFX library are available.



Simpson Strong-Tie®

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Trespa® Toplab® grade resists strong acids, e.g. 96% Sulfuric, and other chemicals. Toplab is durable, easy-to-clean, and available in colors. It will not rot, rust, delaminate, or support bacteria. Toplab is available in sizes up to 1" thick and 12' in length; it remains flat for excellent butt joints and is 25% lighter than epoxy. 1-800-4-TRESPA.

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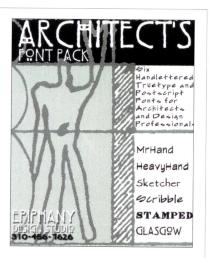
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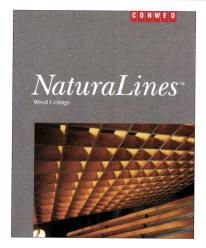


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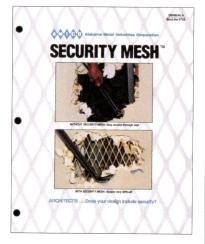


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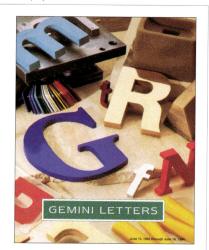


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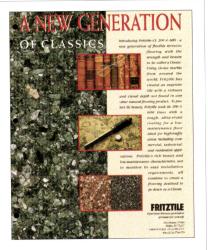
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Fritztile

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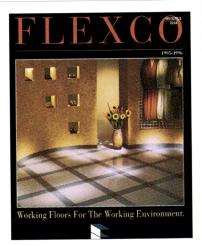


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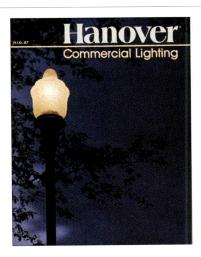
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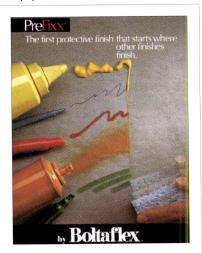


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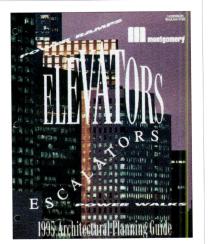


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The 1995 Montgomery Planning Guide is the most extensive planning document of its kind in the industry. The user is provided with in-depth, dimensional plannina data (now in both Imperial & Metric), for our complete product line: Passenger, Service & Freight Elevators (Gearless & Geared Traction and Hydraulic), Escalators, Power Walks and Power Ramps. Many new products are introduced!



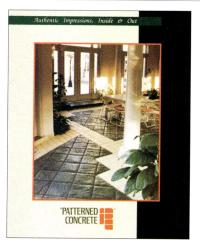
Montgomery Elevator

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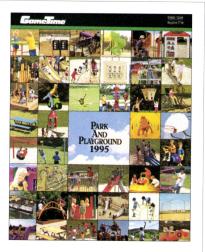


PEMKO

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Play Equipment

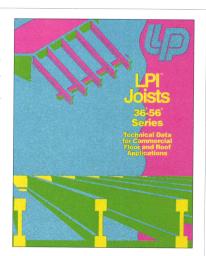
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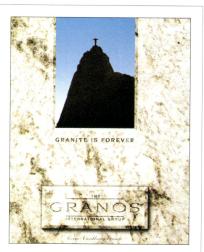
LPI™ Joists from Louisiana-Pacific are stronger, stiffer, lighter and more reliable than solid sawn lumber joists. Our commercial lengths are the 36A series with LVL flanges a full 2-1/4" wide, and introducing our new 56A series, with LVL flanges 3-1/2" wide. Both come in depths from 11-7/8" to 24", and have webs made of oriented strand board. They are designed to handle extra long spans and heavy loads, and are ideal for use in light commercial construction.



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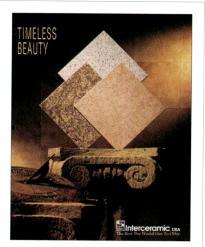


Granos International

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Architect to provide professional services in research, development, design, construction, alteration or repair of real property such as private residences, office buildings, theaters, public buildings or factories; consult with client to determine functional & spatial requirements & prepare information regarding design, specifications, materials, equipment, estimated costs & building time; plan layout of project & integrate engineering elements into unified designs: prepare scale & full size drawings & contract documents for building contractors; furnish sample recommendations & shop drawing reviews to client; assist client in obtaining bids & award construction contracts; supervise administration of construction contracts & conduct periodic onside observation of work in progress; Regs: B.S. in Architecture, 1 yr. exp. in job offered or 1vr. related exp. as Project Architect or Sr. Project Architect/Designer. Related exp. must include design a& documentation of religious, educational, medical & industrial buildings based up Mediterranean/Albanian architectural style; acting as technical liaison between architectural firm & construction company & negotiating new business; controlling & supervising construction activities; providing full-size drawings & contract documents for building contractors. Must have 1 univ. course each in: Architectural Construction, Industrial Buildings Design, Urbanistics, Designing Elements. Must speak, read & write the Albanian language; \$28,800/yr, 40 hrs/wk 8a-5p. send resume to 7310 Woodward Ave., Room 415, Detroit, MI 48202. Ref. #103694 "Employer Paid Ad"

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University of Oregon, Department of Architecture seeks applicants for one regular faculty appointment beginning fall term 1995. Design, Context and Computer Supported Inquiry: Asst. Prof., studio plus coursework which examines the physical and cultural contexts of architecture with significant application of computing to an integrated mode of inquiry. Completed applications including application, curriculum vitae, no more than ten pages of representative research/creative practice, statement of interest and references must be received by the Faculty Search Committee, Department of Architecture, 1206 University of Oregon, Eugene, OR 97403 no later than Feb. 15, 1995. Nominations and applications are sought for two Distinguished Visiting Professor positions: the Frederick Charles Baker Professor in Lighting and Architectural Design, and the Pietro Belluschi Professor in Architectural Design, and should be directed to the above address. The University of Oregon is an EO/AA Institution committed to cultural diversity and ADA.

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Author of New Book on environmental architecture is looking for innovative green projects for publication. James Wines, President of SITE in New York, is writing a book on the most interesting directions in environmental architecture today for Benedikt Taschen Verlag in Germany. Scheduled for release in early 1996, this heavily illustrated publication will be printed in five languages and include work from the USA, Europe, Asia, and the Middle East. The emphasis of the text and criteria for the choice of projects will be based on demonstrating how certain new green buildings translate sustainable design into innovative esthetic interpretations. While important developments in environmental technology will be credited, the main focus will be on earth-centered philosophical and conceptual approaches in architecture, projects that demonstrate an awareness of "integrated systems" based on ecological models, and the conversion of both commitments into strong artistic statements. Architects interested in having their work included in this book, please contact either James Wines, author, or Seth Cornell, researcher, at SITE, 632 Broadway, new York, NY 10012, USA- Tel: 212/254-8300 Fax 212/353-3086.

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